Company Registration No. 03158541

Emac Limited

Annual Report and Financial Statements

For the year ended 31 December 2021



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EMAC Limited

ANNUAL REPORT AND FINANCIAL STATEMENTS 2021

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ANNUAL REPORT AND FINANCIAL STATEMENTS 2021

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

M Baugh C Toulson-Clarke

REGISTERED OFFICE

Bembridge House 1300 Parkway Solent Business Park Whiteley Hampshire PO15 7AE

BANKERS

Barclays Bank PLC 1 Churchill Square London E14 5HB

National Westminster Bank PLC 10 Yorkshire Street Oldham Lancs Oll 1QT

Ulster Bank PO Box 145 33 College Green Dublin 2

STRATEGIC REPORT

The Directors present their strategic report on Emac Limited ("the Company) for the year ended 31 December 2021.

The Company changed its accounting year end in 2020 from 30 September to 31 December. The 2021 year is thus from 1 January 2021 to 31 December 2021. The comparative period is the period from 1 October 2019 to 31 December 2020 (15 months).

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The company's ultimate parent as at 31 December 2021 is Innovation Group Holdings Limited ("the Group"). The Company operates as part of the Group's UK Region. The Company's principal activities are to administer, support and manage service plans which are sold through a growing network of motor dealers and manufacturers either at point of or post the sale of a vehicle. There have not been any significant changes in the Company's principal activities in the year. The Directors are not aware, at the date of this report, of any likely major changes in the Company's activities in the next year.

REVIEW OF RESULTS AND FUTURE DEVELOPMENTS

The current financial statements have been prepared under FRS 101.

The Company's statement of the financial position as detailed on page 7 shows a satisfactory position with total equity amounting to £14,902k (2020: £24,206k).

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the Company as a whole, these being turnover, gross profit and operating profit and are as follows:

| | 2021 12 months to 31 December £'000 | 2020 15 months to 31 December £'000 |
|------------------|--|--|
| Turnover | 9,678 | 10,325 |
| Gross profit | 7,628 | 8,824 |
| Operating profit | 2,402 | 3,046 |

Financial years 2021 and 2020 differ in their accounting period length. On a like for like basis, turnover increased by 14% year over year.

The Company managed to maintain healthy levels of gross profit, driven by operational efficiencies, cost control disciplines and the enhancement of the product offering and service to clients. The business continues to enjoy a highly stable customer base across vehicle manufacturers and dealer groups, with no material customer losses through the year.

The operating results of the company for this year have left the Company in a strong financial position at the end of the year, in line with Directors expectations.

The non-finance Key Performance Indicators of the Company are changing as the Company grows, but aim to provide growth of shareholder value, customer and employee satisfaction whilst ensuring the liquidity of the Company. Within the Sales Team, performance is measured using indicators such as turnover per sales representative, revenue per sales plan, cost per sales plan and performance against target

STRATEGIC REPORT (CONTINUED)

STAKEHOLDERS

Employees

Our employee policies meet the requirement of the local jurisdiction. We do not discriminate on any basis and we encourage our people to speak out if they believe something is wrong. We operate a whistleblowing telephone hotline and a web-based reporting whistleblowing service. We respect the rights of our employees and ensure that all are given a fair wage, that all have the right to organise and that none shall be subject to any form of discrimination whilst in employment with the Company.

Investing in and supporting our workforce is key to us. We are continuously communicating with our employees through the intranet and staff newsletters providing our employees with knowledge of the performance of the business and other matters that concern them. Employees are consulted on a regular basis so that their views can be considered in making decisions that are likely to affect their interests.

Impacts on society and the environment

The Company recognises that it must act in a responsible and ethical manner which respects the societies in which we operate. We have developed and implemented relevant policies, procedures and training to ensure that we protect these communities. We have also established objectives to support local communities in our Sustainability Strategy.

Acting with integrity is one of the core values and is central to everything we do as a Company. Fraud, bribery and corruption are not only illegal but also represent a significant reputational and financial risk. It is the Company's policy to conduct business in an honest way, and without the use of corrupt practices or acts of bribery to obtain an unfair advantage. Our Anti-Bribery policy is available to employees on our intranet and mandatory anti-bribery and corruption training has been rolled out to all employees.

Our business principles concerning all human rights issues e.g. discrimination, child labour and forced labour are all documented in the company code of conduct available on the intranet.

We consider that our business poses relatively low risk to the environment and societies in which we operate.

We aim to comply with all applicable environmental legislation and other requirements, to prevent pollution and to continue improve our performance globally.

FUTURE DEVELOPMENTS

The Directors remain confident about the future trading prospects of the Company due to its current client portfolio and future market opportunities, as well as financial support available from the Group if required.

Approved by the Board of Directors and signed by order of the Board.

M Baugh Director

26 July 2022

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DIRECTORS' REPORT

The Directors present their report and the financial statements for the year ended 31 December 2021. The comparative period is the 15 month period to 31 December 2020.

DIVIDENDS

Dividends of £12,000k have been declared or paid during the year (2020: £nil).

GOING CONCERN

The Directors assess the Company's going concern for a period of 12 months from the time of approving the financial statements and take into account the facts and circumstances during that year and events since the period end date. The Directors have drawn up cash flow forecasts for the Company through to December 2023 and based on these forecasts and the current facilities available, they have concluded that the Company does have sufficient funds to enable it to meet its liabilities for a period of a least 12 months from the date of approval of these financial statements and as such consider that it is appropriate to adopt the going concern basis in preparing the financial statements. The Company has received a letter of support from its immediate parent The Innovation Group Ltd.

PRINCIPAL RISKS AND UNCERTAINTIES AND FINANCIAL RISK MANAGEMENT

The management of the business and the execution of the Company's strategy are subject to a number of risks and uncertainties. These are managed through the operational review process supplemented at the group level by independent challenge and review by the group Audit Committee.

With these risks and uncertainties in mind, we are investing in the system development to reduce future spend in headcount and creating efficiencies where there are opportunities to refine the service offering of the business. The Company manages the competitive risks by providing added value services to its customers, having fast response times and by managing strong relationships with customers. Further discussion of these risks and uncertainties, in the context of the Group as a whole, is provided on pages 2 and 3 of the Annual Report of Innovation Group Holdings Limited, which does not form part of this report.

The Company's operations expose it to a variety of financial risks that include the effects of changes in price risk, credit risk and liquidity risk. The Company has in place a risk management programme that seeks to limit adverse effects on the financial performance of the Company as detailed below.

Price risk

The Company is exposed to price risk as a result of its operations. This risk is mitigated by specific functions which assess pricing in respect of both selling and procurement activities. The Company has no exposure to equity securities price risks as it holds no listed equity investments.

Credit risk

Credit risk is primarily attributable to trade receivables. Credit risk is managed by running credit checks on new customers and continuing to maintain and improve existing credit control procedures to ensure effective collection of outstanding cash.

Liquidity risk

The Company's operations are financed by a mixture of retained profits and intercompany loans. In addition, various financial instruments such as trade debtors and trade creditors arise directly from the Company's operations. The Company monitors cash flow as part of their regular control procedures. The group Board considers cash flow projections regularly and ensures that proper facilities are made available across the group to be drawn on as necessary.

DIRECTORS' REPORT (CONTINUED)

ENVIRONMENT

The Group acknowledges that it has a corporate responsibility to carry out its operations whilst minimising environmental impacts. The Company adheres with all group policies in regard to its impact on the environment. These policies are outlined in Innovation Group Holdings Limited's Annual Report.

STREAMLINED ENERGY AND CARBON REPORTING (SECR) INFORMATION

The energy and carbon information for the Company is included in Innovation Group Holdings Limited's Annual Report. The Group's UK business has adopted an operational control approach to establishing the boundary. The methodology adopted is in line with the Greenhouse Gas Protocol and the BEIS Environmental Reporting Guidelines.

EMPLOYMENT POLICIES AND INVOLVEMENT

The details of the number of employees and the related costs are found in note 7 of the financial statements. The Company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination. Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Company continues, and the appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

Regular meetings are held with employees to discuss operations, sales, product development and the financial progress of the business, with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of the Company as a whole.

DIRECTORS

The Directors of the Company who were in office during the year and up to the date of signing the financial statements were:

M Baugh C Toulson-Clarke

DIRECTORS' INDEMNITIES

The Group has provided an indemnity for the Company's Directors which is a qualifying third-party indemnity for the purposes of the Companies Act 2006. The indemnity was in force during the full financial year and up to date of approval of these financial statements.

DISCLOSURE OF INFORMATION IN THE STRATEGIC REPORT

The Company's business activities, together with a review of the business and future developments set out in the Strategic Report.

DIRECTORS' REPORT (CONTINUED)

DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law).

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the Company for that year. In preparing the financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

Approved by the Board of Directors and signed on behalf of the Board.

M Baugh Director

26 July 2022

STATEMENT OF COMPREHENSIVE INCOME For the year ended 31 December 2021

| | Note | 2021 £'000 12 months to | 2020 £'000 15 months to |
|--|------|-------------------------------|-------------------------------|
| | | 31 December | 31 December |
| TURNOVER | 4 | 9,678 | 10,325 |
| Cost of sales | | (2,050) | (1,501) |
| Gross profit | - | 7,628 | 8,824 |
| Exceptional income Administrative expenses | 5 | (5,227) | (52) (5,726) |
| OPERATING PROFIT | 6 | 2,402 | 3,046 |
| Interest (payable)/receivable and similar income | 8 | (15) | (6) |
| PROFIT BEFORE TAXATION | - | 2,387 | 3,040 |
| Tax on profit on ordinary activities | 9 | 531 | (713) |
| PROFIT FOR THE YEAR AND TOTAL COMPREHENSIVE INCOME | - | 2,918 | 2,327 |

All amounts relate to continuing operations.

STATEMENT OF FINANCIAL POSITION As at 31 December 2021

| Description Property Proper | | Note | 2021 £'000 | 2020 £'000 |
|--|---|---------------|---------------|---------------|
| Tangible assets | FIXED ASSETS | | | |
| 1,308 1,718 | Intangible assets | 10 | 535 | 958 |
| CURRENT ASSETS 12 19,987 26,486 Cash at bank and in hand 6,054 7,585 26,041 34,071 CREDITORS: amounts falling due within one year 15 (2,871) (1,904) NET CURRENT ASSETS 23,170 32,167 TOTAL ASSETS LESS CURRENT LIABILITIES 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital Retained carnings 17 - - Retained carnings 15,124 24,206 | Tangible assets | 11 | <u>773</u> | 760 |
| Debtors 12 19,987 26,486 Cash at bank and in hand 6,054 7,585 26,041 34,071 CREDITORS: amounts falling due within one year 15 (2,871) (1,904) NET CURRENT ASSETS 23,170 32,167 TOTAL ASSETS LESS CURRENT LIABILITIES CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS CAPITAL AND RESERVES Called up share capital Retained carnings 17 - - Retained carnings 15,124 24,206 | | | 1,308 | 1,718 |
| Cash at bank and in hand 6,054 26,041 7,585 26,041 34,071 CREDITORS: amounts falling due within one year 15 (2,871) (1,904) NET CURRENT ASSETS 23,170 32,167 TOTAL ASSETS LESS CURRENT LIABILITIES 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital Retained carnings 17 - - Retained carnings 15,124 24,206 | CURRENT ASSETS | | | |
| Z6,041 34,071 CREDITORS: amounts falling due within one year 15 (2,871) (1,904) NET CURRENT ASSETS 23,170 32,167 TOTAL ASSETS LESS CURRENT LIABILITIES 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital Retained carnings 17 - Retained carnings 15,124 24,206 | | 12 | 19,987 | 26,486 |
| CREDITORS: amounts falling due within one year 15 (2,871) (1,904) NET CURRENT ASSETS 23,170 32,167 TOTAL ASSETS LESS CURRENT LIABILITIES 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital 17 | Cash at bank and in hand | | | 7,585 |
| NET CURRENT ASSETS 23,170 32,167 TOTAL ASSETS LESS CURRENT LIABILITIES 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital Retained carnings 17 - Retained carnings 15,124 24,206 | | | 26,041 | 34,071 |
| TOTAL ASSETS LESS CURRENT LIABILITIES 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital 17 | CREDITORS: amounts falling due within one year | 15 | (2,871) | (1,904) |
| 24,479 33,885 CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital Retained carnings 17 - Retained carnings 15,124 24,206 | NET CURRENT ASSETS | _ | 23,170 | 32,167 |
| CREDITORS: amounts falling due after more than one year 16 (9,354) (9,679) NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital 17 | TOTAL ASSETS LESS CURRENT LIABILITIES | | | |
| NET ASSETS 15,124 24,206 CAPITAL AND RESERVES Called up share capital Retained carnings 17 | | | 24,479 | 33,885 |
| CAPITAL AND RESERVES Called up share capital 17 Retained carnings 15,124 24,206 | CREDITORS: amounts falling due after more than one year | 16 | (9,354) | (9,679) |
| CAPITAL AND RESERVES Called up share capital 17 Retained carnings 15,124 24,206 | NET ASSETS | | 15,124 | 24,206 |
| Called up share capital 17 - Retained carnings 15,124 24,206 | | - | | |
| Retained carnings 15,124 24,206 | CAPITAL AND RESERVES | | | |
| Retained carnings 15,124 24,206 | Called up share capital | 17 | - | - |
| TOTAL SHAREHOLDERS' FUNDS 15,124 24,206 | | | 15,124 | 24,206 |
| | TOTAL SHAREHOLDERS' FUNDS | | 15,124 | 24,206 |

The financial statements on pages 7 to 26 were approved by the Board of Directors on 26 July 2022.

The Directors consider that the Company is entitled to exemption from audit under section 479A of the Companies Act 2006 and members have not required the Company to obtain an audit for the year in question in accordance with section 476 of the Companies Act 2006.

The Directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 101.

Signed on behalf of the Board of Directors

M Baugh Director

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STATEMENT OF CHANGES IN EQUITY For the year ended 31 December 2021

| Note | Called up share capital | Retained earnings | Total Shareholders' funds |
|---|----------------------------|-------------------|---------------------------------|
| | £'000 | | |
| | | £'000 | £'000 |
| BALANCE AS AT 1 OCTOBER 2019 | - | 21,879 | 21,879 |
| Profit for the financial period (15 months) | - | 2,327 | 2,327 |
| Total comprehensive income for the period | | 2,327 | 2,327 |
| BALANCE AS AT 31 DECEMBER 2020 | | 24,206 | 24,206 |
| Profit for the financial year (12 months) | - | 2,918 | 2,696 |
| Total comprehensive income for the year | | 2,918 | 2,696 |
| Dividends paid | - | (12,000) | (12,000) |
| BALANCE AS AT 31 DECEMBER 2021 | | 15,124 | 14,902 |

Called up share capital

The balance classified as share capital represents the nominal value on the issue of the Company's equity share capital (as detailed in note 16).

Retained earnings

The balance of all profits and losses are due to shareholders.

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2021

1. GENERAL INFORMATION

The Company's principal activities are to administer, support and manage service plans which are sold through a growing network of motor dealers and manufacturers either at point of or post the sale of a vehicle.

Emac Limited is a private company limited by shares and is incorporated and domiciled in England and has its registered office at Bembridge House, 1300 Parkway, Whiteley, Fareham, Hampshire, PO15 7AE and its principal place of business at Emac House, Crewc Business Park, Crewe, Cheshire, CW1 6GU.

2. STATEMENT OF COMPLIANCE

The individual financial statements of Emac Limited have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 101, "Reduced Disclosure Framework" ("FRS 101") and the Companies Act 2006.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Basis of preparation

The financial information set out in this report has been prepared on the going concern basis under the historical cost convention in accordance with applicable United Kingdom accounting standards and The Companies Act 2006 and applicable to companies using FRS 101.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in 'Critical accounting judgements and key source of estimation uncertainty' policy.

Going concern

The Directors assess the Company's going concern for a period of at least 12 months from the time of approving the financial statements and take into account the facts and circumstances during that year and events since the period end date. The Directors have drawn up cash flow forecasts for the Company through to December 2023 and based on these forecasts and the current facilities available, they have concluded that the Company does have sufficient funds to enable it to meet its liabilities for a period of a least 12 months from the date of approval of these financial statements and as such consider that it is appropriate to adopt the going concern basis in preparing the Company financial statements. The Company has a letter of support from Innovation Group Limited (the parent Company).

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Exemptions for qualifying entities under FRS 101

FRS 101 allows a qualifying entity certain disclosure exemptions, if certain conditions, have been complied with, including notification of and no objection to, the use of exemptions by the Company's shareholders. A qualifying entity is defined as a member of a Group that prepares publicly available financial statements, which give a true and fair view, in which that member is consolidated. The Company is a qualifying entity as its results are consolidated into the financial statements of Innovation Group Holdings Limited, which are publicly available.

As a qualifying entity, the Company has taken advantage of the following exemptions in its separate financial statements:

- I. from the requirement to prepare a statement of cash flows as required by point 8h of FRS 101;
- II. from the requirement to present certain financial instrument disclosures as required by paragraph 16 of FRS101
- III. from the requirement to present a reconciliation of the number of shares outstanding at the beginning and end of the financial year as required by point 8a of FRS 101;
- IV. from the requirement to disclose the key management personnel compensation in total as stated on line 71 of FRS 101:
- V. from the requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered into between two or more members of a group, as required by paragraph 8k of FRS 101;
- VI. from the requirement of IAS 8 to disclose information relating to new IFRS standards which have been issued but which are not yet effective, including an assessment of the possible impact that it will have when it is adopted for the first time.
- VII. and from the following paragraphs of IAS 1, 'Presentation of financial statements':
 - 10(d) statement of cash flows
 - 16 statement of compliance with all IFRS
 - 38B-D additional comparative information
 - 111 cash flow information, and
 - 134-136 capital management disclosures

Consolidated financial statements

The Company was, at the year end, a wholly owned subsidiary of Innovation Group Holdings Limited, whose consolidated financial statements are publicly available. The Company is therefore exempt from the requirement to prepare consolidated financial statements under section 400 of the Companies Act 2006.

These financial statements are the Company's separate financial statements.

Foreign currency

i) Functional and presentation currency

The Company's functional and presentation currency is the pound sterling.

ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each financial year end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Employee benefits

The Company provides a range of benefits to employees, including annual bonus arrangements, paid holiday arrangements and defined contribution pension plans.

i) Defined contribution pension plans

A number of employees are members of the Innovation Group Limited Pension scheme, a defined contribution pension scheme. For defined contribution schemes the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

ii) Annual bonus plan

The Company operates a number of annual bonus plans for employees. An expense is recognised in the profit and loss account when the Company has a legal and constructive obligation to make payments under the plans as a result of past events and a reliable estimate of the obligation can be made.

iii) Termination benefits

The Company recognises termination benefits as a liability and an expense only when the Company is demonstrably committed either (a) to terminate the employment of an employee or group of employees before normal retirement date; or (b) to provide termination benefits as a result of an offer made in order to encourage voluntary retirement. Termination benefits are measured at the best estimate of the expenditure that would be required to settle the obligation at the reporting date.

Taxation

Taxation expense for the year comprises current and deferred tax recognised in the reporting year. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively.

i) Current tax

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the year end.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

ii) Deferred tax

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in financial years different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Research and development (As per IAS 38)

Research expenditure is charged to the Statement of Comprehensive Income in the year in which it is incurred.

Expenditure incurred in the development of software and hardware products, and their related intellectual property rights, is capitalised as an intangible asset only when:

- · technical feasibility has been demonstrated;
- adequate technical, financial and other resources exist to complete the development, which the company intends to complete and use;
- future economic benefits expected to arise are deemed probable; and
- the costs can be reliably measured.

Development costs not meeting these criteria are expensed to the income statement as incurred. Capitalised development costs are amortised on a straight-line basis over their useful economic lives once the related software and hardware products are available to use.

Goodwill and other intangible assets

Goodwill is the difference between amounts paid on acquisition of a business and the fair value of the identifiable assets and liabilities acquired. Goodwill is amortised to the profit and loss account over its estimated useful economic life. The company has amortised goodwill over 3 years on a straight-line basis.

An internally generated intangible asset arising from the Company's development activity, is recognised only if the asset can be separately identified, it is probable the asset will generate future economic benefits, the development cost can be measured reliably, the project is technically feasible and the project will be completed with a view to the sale or use of the asset. Internally generated intangible assets (including computer software) are amortised over five years on a straight-line basis, when the asset is available for use, and are reported net of any impairment losses.

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount. The recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered.

impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognised in the income statement in exceptional items.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, not of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the income statement, except in the case of Goodwill, where no reversal of impairment can be made.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Tangible fixed assets

Tangible assets are stated at cost or valuation less accumulated depreciation and accumulated impairment losses.

Depreciation of fixed assets is calculated to write off their cost less estimated residual value, based on prices prevailing at the date of acquisition, over their estimated useful economic lives on the following bases:

Leasehold improvements5 years straight lineFixtures and fittings5 years straight lineComputer and plant equipment3 years straight line

The assets' residual values and useful lives are reviewed, and adjusted, if appropriate, at the end of each reporting financial year. The effect of any change is accounted for prospectively. Repairs, maintenance and minor inspection costs are expensed as incurred.

Tangible assets are de-recognised on disposal or when no future economic benefits are expected. On disposal, the difference between the net disposal proceeds and the carrying amount is recognised in the income statement.

Leases

The Company adopted the modified retrospective transition approach in 2020, with the right-of-use assets measured at the amount of the lease liability on the date of transition for the majority of leases. The lease liability was calculated as the present value of the minimum lease payments on the date of transition.

The following practical expedients were adopted on transition:

- Single discount rates have been applied to portfolios of leases with similar characteristics
- Initial direct costs have been excluded from the measurement of right-of-use assets on the date of transition.

Right-of-use assets are held at cost less accumulated depreciation and impairment. Any impairments are determined in line with IAS 36, 'Impairment of Assets'. Depreciation is charged on a straight-line basis over the full length of the lease.

Lease liabilities decrease over time by the net of lease payments made and the interest accrued. Interest is charged to the income statement as the effect of discounting the future lease payments is unwound.

Operating leases

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. Payments under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.

Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less and bank overdrafts.

Exceptional items

Exceptional items are disclosed separately in the financial statements where it is considered necessary to provide further understanding of the financial performance of the Company. They are items that are material either because of their size or their nature in relation to acquisition or restructuring related expenses, or they are non-recurring and are considered as exceptional items and are presented within the line items to which they relate.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Trade Receivables and Contract Assets

Trade receivables are initially recognised at the amount of consideration that is unconditional and subsequently measured at amortised cost less any loss allowance. The Company applies the IFRS9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

All trade receivables and contract assets are reviewed and provided for based upon estimated irrecoverable amounts determined by reference to past default experience. Any amounts provided for are recorded in the income statement within administrative expenses. Amounts are written-off when it is considered there is no further prospect of recovery. Subsequent recoveries of amounts previously written off are credited against administrative expenses within the income statement.

Trade Payables

Trade Payables are initially recognised at fair value and thereafter carried at amortised cost.

Financial Assets

Financial assets are classified as either financial assets at fair value through profit or loss, loans and receivables and held-to-maturity investments, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs. The Company determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets except for maturities greater than 12 months after the balance sheet date. Such assets are initially recorded at fair value and subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in income when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

Financial Liabilities

Financial liabilities are recognised when the Company becomes party to the contracts which give rise to them and are classified as financial liabilities at fair value through the profit and loss or loans and payables as appropriate. When financial liabilities are recognised initially, they are measured at fair value, plus in the case of financial liabilities not at fair value through profit and loss, directly attributable transaction costs. The Company determines the classification of its financial liabilities at initial recognition.

A financial liability is generally derecognised when the contract that gives rise to it is settled, sold, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability and substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Critical judgements in applying the entity's accounting policies

In the opinion of the Directors there are no critical judgements in applying the accounting policies of the Company.

Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

i) Useful economic lives of intangible and tangible assets

The annual depreciation and amortisation charge for tangible and intangible assets respectively is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 10 and 11 for the carrying amount these assets and note 3 for the useful economic lives for each class of assets.

ii) Accruals

Within accruals (note 15) are amounts due to customers under rebate agreements. The amounts accrued can be judgemental based on expectations of future sales levels and, in some cases, informal arrangements. The amounts settled are based on actual sales levels and can differ to the amounts accrued.

4. TURNOVER

EMaC has contracts with a number of motor manufacturers and motor retailers to administrate service plans and warranties for motor vehicles. Revenue is measured at invoice price, excluding value added taxes, and principally comprises income from administration fees and from charges levied on the administration of direct debit instalments. Volume rebates are due to a number of customers and are recognised in line with the term of the contractual agreements. Revenue is typically recognised net of rebates over the life of a plan, in line with IFRS15.

The geographical analysis of turnover by destination is as follows:

| | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|---------------------------------|---|---|
| United Kingdom Rest of World | 9,678 | 10,307 18 |
| | 9,678 | 10,325 |

5. EXCEPTIONAL ITEMS

| | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|---------------------|---|---|
| Restructuring costs | | 52 |

6. OPERATING PROFIT

| | 12 months ended | 15 months ended |
|---|-----------------|---------------------|
| | 31 December | 31 December 2020 |
| | 2021 | |
| | £'000 | £'000 |
| This is stated after charging: | | |
| Auditors' remuneration | 9 | 9 |
| Depreciation - owned assets | 108 | 133 |
| Amortisation of intangible fixed assets | 566 | 863 |

7. STAFF COSTS

| Staff costs during the year (including directors) were: | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|---|---|---|
| Wages and salaries | 2,933 | 3,244 |
| Furlough support | (41) | (241) |
| Social security costs | 277 | 286 |
| Other pension costs | 103 | 108 |
| | 3,271 | 3,397 |

There were pension contributions of £nil (2020: £nil) due to the scheme at the year end.

The monthly average number of employees during the year was:

| | 12 months ended 31 December 2021 No. | 15 months ended 31 December 2020 No. |
|----------------------|---|---|
| Managing Directors | 1 | 1 |
| Commercial Staff | 96 | 85 |
| Administrative Staff | 5 | 5 |
| | 102 | 91 |

8. INTEREST PAYABLE

| | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|------------------------|---|---|
| Other interest payable | 15 | 6 |
| | 15 | 6 |

9. TAX ON PROFIT ON ORDINARY ACTIVITES

(a) Analysis of charge in the year

| Current tax: In respect of the year: | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|--|---|---|
| UK Corporation tax based on the profit for the year | - | - |
| Adjustments to tax charge in respect of previous years | - | 713 |
| Total current tax | | 713 |
| Deferred tax: | | |
| Adjustments to tax charge in respect of previous years | (463) | = |
| Origination and reversal of timing differences | (68) | - |
| Tax on profit on ordinary activities | (531) | 713 |
| | | |

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower (2020: lower) than the standard rate of corporation tax in the UK of 19% (2020: 19%), as explained below:

| | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|---|---|---|
| Profit on ordinary activities before taxation | 2,387 | 3,040 |
| Profit multiplied by the standard rate of tax in the UK of 19% (2020: 19%) | 454 | 578 |
| Effects of: Expenses not deductible for tax purposes Changes in deferred tax recognition Group relief received for nil consideration Adjustments to tax charge in respect of previous years Changes to tax rates applied to deferred tax | 1 (68) (455) (280) (183) | (93) 277 (49) |
| Total tax charge for the year | (531) | 713 |

9. TAX ON PROFIT ON ORDINARY ACTIVITES (CONTINUED)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability settled, based on tax rates that have been substantively enacted at the balance sheet date.

In the Spring Budget 2021, the Government announced that from 1 April 2023 the corporation tax will increase to 25%. The proposal to increase the rate to 25% was substantively enacted at the balance sheet date and therefore its effects are included in these financial statements.

The Company's usual policy is to look forward one accounting financial year when assessing recognition of deferred tax assets. At 31 December 2021, no deferred tax asset has been recognised due to the uncertainty of future profits. The unrecognised deferred tax above is calculated at the future rate of 25% being the rate substantially enacted at the balance sheet date that the balance is expected to unwind over (2020:19%).

10. INTANGIBLE ASSETS

| | Goodwill £'000 | Software Internally Generated £'000 | Computer Software Purchased £'000 | Total £'006 |
|----------------------------------|-------------------|--|--|----------------|
| Cost | 2 4 | | | |
| At 1 January 2021 | 200 | 4,729 | 30 | 4,959 |
| Additions Disposals | | 143 | - | 143 |
| At 31 December 2021 | 200 | 4,872 | 30 | 5,102 |
| Accumulated Depreciation | | | | |
| At 1 January 2021 | 200 | 3,771 | 30 | 4,001 |
| Charge for the year Disposals | - | 566 - | - | 566 |
| At 31 December 2021 | 200 | 4,337 | 30 | 4,567 |
| Net book value | | | | |
| At 31 December 2021 | | 535 | | 535 |
| At 30 January 2020 | | 958 | | 958 |

The carrying amounts of the intangible assets are deemed to be a reasonable approximation of the fair value.

11. TANGIBLE ASSETS

| | Land & Buildings £'000 | Short Leasehold £'000 | Equipment & Furniture £'000 | Computer equipment £'000 | Total £'000 |
|----------------------------------|------------------------------|-----------------------------|-----------------------------------|--------------------------|----------------|
| Cost | | 7 | | | |
| At 1 January 2021 | 791 | 215 | 63 | 163 | 1,232 |
| Additions Disposals | - - | 71 - | 4 - | 46 (30) | 122 (30) |
| At 31 December 2021 | 791 | 286 | 67 | 179 | 1,324 |
| Accumulated Depreciation | | | | | |
| At 1 January 2021 | 99 | 197 | 38 | 138 | 472 |
| Charge for the year Disposals | 79 - | 8 - | 9 - | 12 (30) | 108 (30) |
| At 31 December 2021 | 178 | 205 | 47 | 120 | 550 |
| Net book value | | | | | |
| At 31 December 2021 | 613 | 81 | 20 | 59 | 773 |
| At 30 January 2020 | 692 | 18 | 25 | 25 | 760 |

Included in Land and Buildings are right-of-use assets of £613k (2020: 692k). No other asset class contains right-of-use assets.

12. DEBTORS – AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 2021 £'000 | 2020 £'000 |
|---|---------------|---------------|
| Trade debtors | 892 | 815 |
| Amounts owed by fellow group undertakings | 18,286 | 25,376 |
| Prepayments and contract assets | 45 | 63 |
| Deferred tax asset | 764 | 232 |
| | 19,987 | 26,486 |

Amounts owed by group undertakings are unsecured, have no fixed date of repayment, are repayable on demand and are not interest bearing.

13. DEFERRED TAXATION

The deferred taxation included in the balance sheet is as follows:

| | 2021 £'000 | £'000 |
|--|---------------|---------------|
| Included in debtors (note 12) | 764 | 232 |
| The movement in the deferred taxation account during the year was: | | |
| | 2021 £'000 | 2020 £'000 |
| Balance brought forward Profit and loss account movement arising during the year | 232 532 | 945 (713) |
| Balance carried forward | 764 | 232 |

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of:

| | 2021 | 2020 |
|--|-------|-------|
| | £,000 | £'000 |
| Excess of depreciation over capital allowances | 764 | 232 |

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 2021 | 2020 |
|-----------------------------------|-------|-------|
| | £'000 | £'000 |
| Trade creditors | 41 | 46 |
| Amounts due to manufacturers | 128 | (58) |
| Taxation and social security | 394 | 377 |
| Accruals and contract liabilities | 2,232 | 1,465 |
| Leases | 76 | 74 |
| | 2,871 | 1,904 |

Amounts owed to fellow group companies are unsecured, interest free and repayable on demand.

16. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

| | 2021 £'000 | 2020 £'000 |
|---------------------------|---------------|---------------|
| Deferred income Leases | 8,782 572 | 9,031 648 |
| | 9,354 | 9,679 |

Finance lease liabilities are secured on the underlying assets. The future minimum finance lease payment are as follows:

| | 2021 £'000 | 2020 £'000 |
|---|---------------|---------------|
| Due within one year or on demand | 94 | 94 |
| Due between one and two years | 94 | 94 |
| Due between two years and five years | 283 | 282 |
| Due over five years | 256 | 379 |
| Total gross payments | 727 | 849 |
| Less: finance charges allocated to future periods | (79) | (127) |
| Carrying amount of liability | 648 | 722 |

17. CALLED UP SHARE CAPITAL

| | 2021 | 2020 |
|--|----------|-------|
| | £'000 | £'000 |
| Allotted, issued and fully paid | | |
| 100 (2020: 100) ordinary shares of £1 each | <u> </u> | |

All shares rank pari passu.

18. LEASES

The Company has lease contract for rental of the office premises. The amounts recognised in the financial statements in relation to the lease are as follows:

(i)Amounts recognised in the statement of financial position

The statement of financial position shows the following amounts relating to leases:

| | | 2021 £'000 |
|--|---------------|---------------|
| Right-of-use assets cost | | 2 000 |
| At 1 January 2021 Additions | | 791 - |
| At 31 December 2021 | | 791 |
| Accumulated Depreciation | | |
| At 1 January 2021 Charge for the year | | 99 79 |
| At 31 December 2021 | | 178 |
| Net book value At 31 December 2021 At 31 December 2020 | | 613 692 |
| Lease liabilities | 2021 £'000 | 2020 £'000 |
| Current Non-current | 76 572 | 74 648 |
| Carrying value of liability | 648 | 722 |

The Company applied IFRS 16 effective 1 January 2021, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying IFRS 16 is recognised in retained earnings at the date of initial application. Thus, the comparable lease liabilities presented are based on IAS 17 whilst for the current year are based on IFRS 16.

18. LEASES (CONTINUED)

(ii) Amounts recognised in the statement of comprehensive income

The statement of comprehensive income shows the following amounts relating to leases:

| | 12 months ended 31 December 2021 £'000 | 15 months ended 31 December 2020 £'000 |
|--|---|---|
| Depreciation | (79) | (99) |
| Interest expense | (21) | (25) |
| Future minimum lease payments as at 31 December 2021 are as follows: | | |
| | 2021 £'000 | 2020 £'000 |
| Due within one year or on demand | 94 | 94 |
| Due between one and two years | 94 | 94 |
| Due between two years and five years | 283 | 282 |
| Due over five years | 256 | 379_ |
| Total gross payments | | |
| | 727 | 849 |
| Less: finance charges allocated to future periods | (79) | (127) |
| Carrying value of liability | 648 | 722 |

19. RELATED PARTY TRANSACTIONS

The Company has taken advantage of the exemption contained in section 8 (k) of FRS 101 "Related party transactions" not to disclose the IAS 24 disclosure requirements in relation to transactions with wholly owned group companies as during the year it was a wholly owned subsidiary of Innovation Group Holdings Limited as at the end of the year, and the consolidated financial statements of the parent company are publicly available. All intercompany transactions were with other wholly owned subsidiaries of the Group. There are no other related party transactions to disclose.

20. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

Innovation Group Holdings Limited is the largest group to consolidate these financial statements. Axios Bidco Limited is the smallest group to consolidate these financial statements. The immediate parent company is The Innovation Group Limited. The ultimate parent company and controlling party is Innovation Group Holdings Limited

Statutory accounts for Axios Bidco Limited and Innovation Group Holdings Limited are available to the public and may be obtained from Bembridge Hourse, 1300 Parkway, Whitely, Fareham, Hampshire, P015 7AE. United Kingdom.