ROAD LINK (A69) LIMITED

Report and Financial Statements

31 March 2012



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10/10/2012

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ROAD LINK (A69) LIMITED

'.REPORT AND FINANCIAL STATEMENTS 2012

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OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

J K Fowler

G Geddo

S A Carr

E J Boot

SECRETARY

C R Franklın

REGISTERED OFFICE

Stocksfield Hall Stocksfield Northumberland

NE43 7TN

BANKERS

Lloyds TSB Bank Plc

SOLICITORS

McGrigor Donald

AUDITOR

Deloitte LLP

Cardiff

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DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 March 2012

BUSINESS REVIEW AND PRINCIPAL ACTIVITIES

The company's principal activity is to maintain the A69 road on behalf of the Secretary of State for Transport and the Highways Agency

The financial year to 31 March 2012 is the 16th year of trading for the company, and the results and the relationships with suppliers/contractors remain good

The prospects for the company are promising with 14 years of the concession remaining

The contract is for a fixed term until 31 March 2026 with turnover being related to traffic flow. The directors do not anticipate any material shortfalls in revenue from traffic

RESULTS AND FUTURE PROSPECTS

The results for the financial year are set out in detail on page 6 The financial position of the company at 31 March 2012 is shown on page 7

Key performance indicators (KPIs) are used to provide a comprehensive analysis of the performance of the company. The KPIs used include revenues, gross profit and operating profit. KPIs are evaluated by comparing the results to management forecasts. For the year ended 31 March 2012, actual results exceeded management's forecasts by approximately £0.2 million for revenue and £0.4 million for operating profit.

The directors are satisfied with the company's performance for the financial year and are confident of continued profitable trading in future years given favourable economic conditions

GOING CONCERN

The company operates under the terms of a PFI contract, for which both finance and facilities are in place for the term of the contract. The directors believe that the company is well placed to manage its business risks successfully. The directors therefore have concluded that the company has adequate resources to continue in operational existence for the duration of the contract. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

DIVIDENDS

The directors paid a final dividend of £1,250,000 (2011 - £1,250,000) in respect of the prior year and interim dividends of £3,250,000 (2011 - £2,250,000) in respect of the current year

FINANCIAL INSTRUMENTS

The company is affected by interest rate movements, it seeks to hedge against these movements by utilising interest rate swaps. The company does not use derivative financial instruments for speculative purposes. The directors do not consider there to be any other material risks affecting the company.

DIRECTORS

The directors of the company, who served throughout the financial year, are as shown on page 1

'DIRECTORS' REPORT (continued)

AUDITOR

In the case of each of the persons who are directors of the company at the date when this report is approved

- so far as each of the directors is aware, there is no relevant audit information of which the company's auditor is unaware, and
- each of the directors has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies

Deloitte LLP have indicated their willingness to continue in office as the company's auditor and a resolution for their reappointment will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on behalf of the Board

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COMPANY SECRETARY CLIVE FRANKLIN

18 SEPTEMBER 2012 Date

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF ROAD LINK (A69) LIMITED

We have audited the financial statements of Road Link (A69) Limited for the year ended 31 March 2012 which comprise the profit and loss account, the balance sheet, the cash flow statement and the related notes 1 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's member in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's member those matters we are required to state to it in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's member, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

David Hedditch (Senior statutory auditor) for and on behalf of Deloitte LLP

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Chartered Accountants and Statutory Auditor

Cardiff, United Kingdom

Date 21 Suptamber 2012

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PROFIT AND LOSS ACCOUNT Year ended 31 March 2012

	Note	2012 £	2011 £
TURNOVER	2	11,147,077	11,088,429
Cost of sales		(3,780,567)	(3,824,004)
GROSS PROFIT		7,366,510	7,264,425
Administrative expenses		(461,556)	(477,122)
OPERATING PROFIT	4	6,904,954	6,787,303
Interest receivable and similar income		14,781	9,354
Interest payable and similar charges	5	(345,116)	(432,268)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		6,574,619	6,364,389
Tax on profit on ordinary activities	6	(1,710,135)	(1,783,532)
PROFIT FOR THE FINANCIAL YEAR	15	4,864,484	4,580,857

All amounts derive from continuing operations

There have been no recognised gains and losses for the current or the prior financial year other than as stated in the profit and loss account and, accordingly, no separate statement of total recognised gains and losses is presented

BALANCE SHEET As at 31 March 2012

	Note	2012 £	2011 £
FIXED ASSETS Tangible assets	8	7,588,102	8,649,679
CURRENT ASSETS Debtors Cash at bank and in hand	9	1,162,258 2,516,040 3,678,298	
CREDITORS: amounts falling due within one year	10	(3,068,262)	(3,117,404)
NET CURRENT ASSETS		610,036	485,744
TOTAL ASSETS LESS CURRENT LIABILITIES		8,198,138	9,135,423
CREDITORS: amounts falling due after more than one year	11	(3,264,581)	(4,499,388)
PROVISIONS FOR LIABILITIES	13	(992,643)	(1,059,605)
NET ASSETS		3,940,914	3,576,430
CAPITAL AND RESERVES Called up share capital Profit and loss account	14 15	3,940,912	2 3,576,428
SHAREHOLDER'S FUNDS	15	3,940,914	3,576,430

The financial statements of Road Link (A69) Limited, registered number 3125840, were approved by the Board of Directors and authorised for issue on 12 september 2012.

Signed on behalf of the Board of Directors

Director

SIMON KLEXANDER CARR.

CASH FLOW STATEMENT Year ended 31 March 2012

	Note	2012 £	2011 £
Net cash inflow from operating activities	16	7,613,274	7,639,790
Returns on investments and servicing of finance Interest received Interest paid		14,781 (345,116)	9,354 (432,268)
Net cash outflow from returns on investments and servicing of finance		(330,335)	(422,914)
UK corporation tax paid		(1,683,532)	(1,749,230)
Investing activities Payments to acquire tangible fixed assets Proceeds from sale of tangible fixed assets Net cash outflow from investing activities		(70,517) <u>83</u> (70,434)	(163,529)
Equity dividends paid		(4,500,000)	(3,500,000)
Net cash inflow before financing		1,028,973	1,804,117
Financing Bank loan repaid	17	(1,162,536)	(1,162,536)
Net cash outflow from financing		(1,162,536)	(1,162,536)
(Decrease)/increase in cash in the year	17 & 18	(133,563)	641,581

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The particular accounting policies adopted, which have been applied consistently throughout the current and the prior financial year, are described below

Accounting convention

The financial statements are prepared under the historical cost convention

Going concern

The company operates under the terms of a PFI contract, for which both finance and facilities are in place for the term of the contract. The directors believe that the company is well placed to manage its business risks successfully. The directors therefore have concluded that the company has adequate resources to continue in operational existence for the duration of the contract. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts

Tangible fixed assets

Tangible fixed assets are depreciated at cost in equal annual instalments over their estimated useful lives. The rates of depreciation are as follows

Roads

- traffic counting equipment

- computer equipment

5% per annum 10% per annum

Plant and equipment

- office furniture and equipment

20% per annum
33¹/₃% per annum

Road and structure maintenance work

Maintenance work carried out on the A69 road, by-pass road and structures on the roads is assessed, for each particular case, as to the element of capital and revenue expenditure. Where work of a capital nature is identified, the costs associated with that work are capitalised and written off over the life of the concession. Work of a revenue nature is written off in the year incurred.

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted

Pension costs

The company operates a defined contribution pension scheme The pension cost charge represents contributions payable in accordance with the rules of the scheme

1. ACCOUNTING POLICIES (continued)

Bank borrowings

Interest-bearing bank loans are recorded at the proceeds received, net of direct issue costs. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are accounted for on an accruals basis in the profit and loss account using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise

Financial instruments

Only interest rate derivative instruments are utilised by the company. The company does not enter into speculative derivative contracts. All such instruments are used for hedging purposes to alter the risk profile of the company in line with the company's risk management policies. The derivative instrument is off balance sheet, and no charges are made to the profit and loss account.

2. TURNOVER AND REVENUE RECOGNITION

Turnover represents revenue due from the Highways Agency as calculated by the DBFO (Design, Build, Finance & Operate) contract The calculation of "shadow tolls" is based on vehicle usage of the A69 in the period of account

The turnover and pre-tax profit, which arise in the United Kingdom, are attributable to the company's principal activity Revenue is recognised in relation to the period in which the service is provided

3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

	2012 No.	2011 No.
Average number of persons employed (including directors)		
Directors	4	4
Company secretary	1	1
Administration	8	9
	13	14
	£	£
Staff costs		
Wages and salaries	256,845	268,203
Social security costs	31,650	33,979
Other pension costs	25,063	27,594
	313,558	329,776

Directors' emoluments

No directors received remuneration from this company during the current or the prior financial year for their services to this company. The directors are remunerated by the parent companies for their services and it is considered that the amount receivable in respect of qualifying services to this company is £nil (2011 - £nil)

4	OPERATING PROFIT			
			2012	2011
			£	£
	Operating profit is stated after char		1 122 010	1 122 506
	Depreciation of tangible fixed assets		1,132,010 23,387	1,122,506 25,336
	Operating lease rentals Auditor's remuneration	otheraudit fees	8,120	8,000
	Auditor's remuneration	- tax compliance fees	7,851	6,220
		- tax compliance rees		
5.	INTEREST PAYABLE AND SIMI	LAR CHARGES		
			2012	2011
			£	£
	Bank loan commission and fees		22,724	22,724
	Bank loan interest		322,362	407,542
	Other interest		30	2,002
			345,116	432,268
6.	TAX ON PROFIT ON ORDINARY	'ACTIVITIES		
			2012	2011
			£	£
	Current taxation		_	-
	United Kingdom corporation tax		•	
	Current tax on income for the year at ?	26% (2011 – 28%)	(1,710,135)	(1,783,532)
	Adjustment in respect of prior years		-	
	Total current tax		(1,710,135)	(1,783,532)
	The difference between the total curre	ent tax shown above and the amount ca	alculated by applying	the standard
	rate of UK corporation tax to the prof			
			£	£
	Profit on ordinary activities before tax	X.	6,574,619	6,364,389
	Tax on profit on ordinary activities be	efore tax at 26% (2011 – 28%)	(1,709,400)	(1,782,029)
	Factors affecting charge for the yea	r		
	Expenses not deductible for tax purpo		(663)	(1,364)
	Depreciation in excess of capital allow	wances	(72)	(139)
	Adjustment in respect of prior years		-	
	Current tax charge for the year		(1,710,135)	(1,783,532)
	- ·			

The phased reduction in the corporation tax rate to 23% by 2013 is not expected to materially affect the tax charge of the company

7.	DIVIDENDS				
				2012 £	2011 £
	Final paid - £625,000 (2011 - £625,000) First interim paid - £1,125,000 (2011 - £ Second interim paid - £500,000 (2011 -	£625,000) per share		1,250,000 2,250,000 1,000,000	1,250,000 1,250,000 1,000,000
				4,500,000	3,500,000
8	TANGIBLE FIXED ASSETS				
		A69 Haltwhistle by-pass £	A69 improve- ments £	Plant and equipment £	Total £
	Cost At 1 April 2011 Additions Disposals	16,983,000	5,315,842 66,972	170,417 3,545 (2,958)	22,469,259 70,517 (2,958)
	At 31 March 2012	16,983,000	5,382,814	171,004	22,536,818
	Accumulated depreciation At 1 April 2011 Charge for the year Disposals	11,675,812 849,150	1,978,152 278,536	165,616 4,324 (2,874)	13,819,580 1,132,010 (2,874)
	At 31 March 2012	12,524,962	2,256,688	167,066	14,948,716
	Net book value At 31 March 2012	4,458,038	3,126,126	3,938	7,588,102
	At 31 March 2011	5,307,188	3,337,690	4,801	8,649,679
9.	DEBTORS			2012 £	2011 £
	Trade debtors Prepayments			902,313 259,945	901,331 52,214
	1 topuj momo			1,162,258	953,545

10. CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

	2012 £	2011 £
Bank loan	1,162,536	1,162,536
Frade creditors	185,997	190,248
Amounts owed to related parties (see note 21)	4,248	1,831
Corporation tax	910,135	
Other creditors including taxation and social security	416,430	417,617
Accruals and deferred income	388,916	461,640
	3,068,262	3,117,404
11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YE	EAR	
	2012	2011
	£	£
Bank loan	2,325 072	3,487,608
Deferred income	939,509	1,011,780
	3,264,581	4,499 388
12 BORROWINGS		
	2012	2011
	£	£
Analysis of bank loan repayments		
Within one year	1,162,536	1,162,536
Between one and two years	1,162,536	
Between two and five years	1,162,536	2,325,072
	3,487,608	4,650,144

The bank loan is secured by a specific equitable charge over the Haltwhistle by-pass and fixed and floating charges over the remaining assets of the company. Interest is charged at LIBOR plus 0.8% plus 0.004% costs

The loan is repayable in six-monthly instalments which commenced in the year ended 31 March 1999 and is repayable by 31 March 2015

13. PROVISIONS FOR LIABILITIES

	2012 £	2011 £
Life cycle provision		
At 1 April	1,059,605	1,128,818
Charged to profit and loss account	562,571	644,031
Utilised	(629,533)	(713,244)
At 31 March	992,643	1,059,605

The company is committed, under the terms and conditions of the DBFO contract, to carry out repair and maintenance work to roads and structures in order to maintain the standard of the roads during the contract term and to leave them with a ten-year life at the end of the contract period

14.	CALLED UP SHARE CAPITAL		
		2012	2011
		£	£

Called up, allotted and fully paid 2 ordinary shares of £1 each

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STATEMENT OF MOVEMENTS ON RESERVES AND RECONCILIATION OF MOVEMENT IN 15. SHAREHOLDER'S FUNDS

	Share capital £	Profit and loss account £	2012 £	2011 £
At 1 April	2	3,576,428	3,576,430	2,495,573
Profit for the financial year	-	4,864,484	4,864,484	4,580,857
Dividends		(4,500,000)	(4,500,000)	(3,500,000)
At 31 March	2	3,940,912	3,940,914	3,576,430

RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING 16. **ACTIVITIES**

	£ 2012	£ 2011
Operating profit	6,904,954	6,787,303
Depreciation (Increase)/decrease in debtors	1,132,010 (208,713)	1,122,506 225,881
Decrease in creditors	(148,015)	(426,686)
Decrease in provisions	(66,962)	(69,214)
Net cash inflow from operating activities	7,613,274	7,639,790

ANALYSIS OF NET DEBT 17.

	At 1 April 2011 £	Cash flow	Non-cash movements £	At 31 March 2012 £
Cash at bank and in hand	2,649,603	(133,563)		2,516,040
	2,649,603	(133,563)	-	2,516,040
Debt due within one year Debt due after one year	(1,162,536) (3,487,608)	1,162,536	(1,162,536) 1,162,536	(1,162,536) (2,325,072)
	(2,000,541)	1,028,973	<u>-</u>	(971,568)

13. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2012 £	2011 £
(Decrease)/increase in cash in the year Cash outflow from decrease in debt financing	(133,563) 1,162,536	641,581 1,162,536
Movement in net debt in the year Net debt brought forward	1,028,973 (2,000,541)	1,804,117 (3,804,658)
Net debt carried forward	(971,568)	(2,000,541)

19. OPERATING LEASE COMMITMENTS

At 31 March, the company had annual commitments under non-cancellable operating leases as follows

	Land and	Land and buildings	
	2012	2011	
	£	£	
Leases which expire			
Between two and five years	22,000	22,000	

20. DERIVATIVE FINANCIAL INSTRUMENTS

The company has one interest rate swap contract which expires on 31 March 2015, the fair value of the interest rate swap at 31 March 2012 was a liability of £320,544 (2011 – liability of £444,489). The fair value of the interest rate swap contract has been determined by reference to prices available from the market on which the instrument involved is traded

At the balance sheet date, the total notional amount of the outstanding interest rate swap contract is £3,487,608 (2011 - £4,650,144)

These amounts are based on market values of equivalent instruments at the balance sheet date

21. RELATED PARTY TRANSACTIONS

During the year, the company has been re-charged costs (excluding VAT) incurred by the following companies (these companies are either shareholders of the parent company or companies controlled by the shareholders)

	Costs £	Balance owed at 31 March 2012 £	Costs £	Balance owed at 31 March 2011 £
Henry Boot Construction Limited Henry Boot PLC	1,957 36,750	4,248	2,977 22,537	1,080 751
	38,707	4,248	25,514	1,831

22. PARENT UNDERTAKINGS AND CONTROLLING PARTY

The company's immediate parent undertaking is Road Link (A69) Holdings Limited, a company incorporated in England and Wales Copies of its financial statements may be obtained from Companies House, Crown Way, Maindy, Cardiff CF14 3UZ

The ultimate parent undertaking of Road Link (A69) Holdings Limited is Henry Boot PLC, the financial statements of which are publicly available. Henry Boot PLC is incorporated in England and Wales and owns 61% of the issued share capital of Road Link (A69) Holdings Limited. This is the smallest and largest group in which the results of the company are included.

The directors are of the opinion that there is no ultimate controlling party

23. POST BALANCE SHEET EVENT

Subsequent to the year-end, the directors have proposed and paid a dividend of £1,750,000