

**THE TEG GROUP PLC**

**Financial Statements**

**For the year ended 31 December 2011**

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## Company Information

**Company registration number:** 3109613

**Registered office:** Westmarch House  
42 Eaton Avenue  
Buckshaw Village  
Chorley  
Lancashire  
PR7 7NA

**Directors:** N S J Moore FCA (Chairman)  
D W Benjafield  
I A Hislop  
M Fishwick  
T Willis

**Secretary:** T Willis

**Bankers:** Bank of Scotland Plc  
36 Castle Street  
Liverpool  
L2 0NT

**Solicitors:** Jones Day LLP  
21 Tudor Street  
London  
EC4Y 0DJ

**Auditors:** Grant Thornton UK LLP  
Statutory Auditor  
Chartered Accountants  
4 Hardman Square  
Spinningfields  
Manchester  
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## Contents

Chairman's statement	3 – 5
Report of the Directors	6 – 20
Corporate governance	21 – 29
Directors' remuneration report	30 – 33
Independent auditors' report	34 – 35
Consolidated statement of comprehensive income	36
Consolidated statement of financial position	37
Consolidated statement of changes in equity	38
Consolidated statement of cash flows	39
Notes to the consolidated financial statements	40 – 74
Company balance sheet	75
Notes to the company financial statements	76 – 82

## Chairman's statement

I am delighted to present the Group's annual report for the year ended 31 December 2011. The Group plant operations produced significant growth in both revenues and profits. Unfortunately the projects side of the business suffered significant delays, as were announced during 2011 and revenues suffered accordingly. Despite these setbacks, the Board was pleased to note that the trading results were ahead of market expectations.

Full year revenue for 2011 was £17,871,000 (2010 £20,740,000) and the Group trading loss before exceptional items was £1,352,000 (2010 £464,000 loss). The Group has also made an impairment adjustment and onerous lease provision of £6,264,000, resulting in a total loss of £7,616,000. No dividend is recommended.

The Group closing cash balance as at 31 December 2011 was £1,557,000.

### Group Plant Operations

Revenues and profit margins at the Group's own plant operations grew impressively in 2011. This reflected the increasing desire of customers to place waste contracts rather than procure plants, as the Board had anticipated, together with a continued increase in the diversion of waste from landfill.

Waste volumes grew by 32% with the Group processing 244,000 tonnes in 2011 compared to 185,000 tonnes in 2010. Whilst there remain regional differences, the average gate fee across the plant operations continued to rise, up 16% on the prior year.

### Greater Manchester Waste PFI Contract

Construction of the third facility (Trafford Park) proceeded well and the facility was handed over, on time, in Quarter 3 of 2011.

Unfortunately, as announced during 2011, the anticipated Instruction to Proceed ("ITP") for the construction of the fourth facility (Bolton) was not received until 30 June 2011, several months behind plan. The project was further delayed due to unforeseen ground conditions and TEG was unable to commence its construction until 28 February 2012. As announced in 2011, this led to a significant delay in revenues and cash flow, though TEG was able to book a proportion of revenues for the design, procurement and manufacturing completed in 2011, the balance of which will be recognised during 2012 and 2013.

TEG has successfully achieved Take Over on all three facilities constructed to date, and all are in full operation. However, acceptance of the facilities has still to be achieved and a number of retentions remain in place, and it is anticipated that these retentions will be released progressively during 2012.

### Perth AD Facility

Construction of the facility was completed in Quarter 4 of 2011. Commissioning has gone well and the facility is expected to achieve full throughput by the end of Quarter 2 of 2012. Once at full capacity, the plant will process 16,000 tonnes per annum of food waste and will generate 0.7MW of electricity and 0.2 MW of heat, to be utilised on site in the Binn Eco Park development. The project is funded by Albion Ventures LLP ("Albion") and Zero Waste Scotland. The Group retains a 50% shareholding in the project.

### Dagenham Project

Good progress has been made with regards to the Dagenham project, the combined IVC and AD facility to be constructed in London. Foresight is expecting to close the funding package and proceed to financial close during Quarter 2 2012. The planning permission and Section 106 agreement have both been completed. Under the terms of this project, a new special purpose vehicle ("SPV") will be created, TEG will receive a contract from the SPV to construct the facility and an additional 15 year operating contract. TEG will hold a minority shareholding in the SPV and will have a seat on its board of directors.

## Chairman's statement

In the first phase, it is intended that the Dagenham facility will comprise a 30,000 tonnes per annum AD plant and a 20,000 tonnes per annum IVC plant. The facility will generate in excess of 1.4MW of electricity, sufficient to power approximately 2,000 homes. The planning permission allows for future expansion of the facility with a further 20,000 tonnes per annum of AD capacity.

### North East Wales

The Company had previously announced its joint venture subsidiary with Alkane Energy PLC, NEAT Biogas Limited ("NEAT"), had been awarded preferred bidder status by three Councils in North East Wales ("the Hub") to construct and operate an AD facility. The preferred bidder status was subject to NEAT securing satisfactory finance for the project and whilst NEAT had received an offer of bank finance, it was not possible to agree contractual terms with the funders that were satisfactory to the joint venture partners or the Hub. Consequently, NEAT was unable to continue as Preferred Bidder.

### Impairment and Onerous Lease Provisions

The Group carries out annual impairment tests on goodwill and associated assets in accordance with IFRS requirements. This has resulted in a non-cash impairment adjustment of £6,174,000 in relation to the Group's Perth IVC and Sherdley Farm IVC facilities. The Perth adjustment includes the write-off of goodwill of £2.3 million associated with the acquisition in 2005 in addition to the write-off of certain historical assets of £3.2 million. The Sherdley Farm adjustment of £0.7 million comes as a consequence of the Group being unable to find an alternative use for the facility following its closure in 2010.

In addition, the Group made a non-cash onerous lease provision of £90,000 in relation to the lease at Sherdley Farm.

### Strategic Activities

The Board has previously reported its observation that the market is seeking private investment to develop new waste facilities and is increasingly seeking to let waste contracts rather than to procure plant and equipment. This presents a significant opportunity for the Group, which has built an excellent platform of operating facilities and established itself as a market leader. However, the Board has also observed the industry is experiencing significant difficulty in raising finance for new projects, as was evidenced in North East Wales, leading to long delays and significant uncertainty in forecasting in the short and medium term. As announced on 23 and 26 January 2012, the Board has been undertaking a strategic review to consider its options to address the opportunities presented to the business whilst attempting to resolve the funding challenges. KPMG was engaged as strategic advisors.

Whilst the Board firmly believes that the Group has a secure future as an independent business, it recognises that there is potential interest from organisations that could help the business by providing investment to strengthen the Group's balance sheet and provide assistance to secure future projects. Such support could significantly accelerate the Group's growth to take advantage of the opportunities in the waste market. During January 2012, the Group received a significant number of preliminary expressions of interest from potential purchasers and as a result, the Board decided it should conduct a formal sale process in order to explore the expressions of interest. Subsequently, the Group received indicative proposals which were carefully considered. Potential offerors were provided with access to management but following further discussions and consideration the Board did not believe a transaction could be completed in a reasonable period of time and this would lead to shareholder uncertainty. As a consequence, the Board decided to bring the Offer Period to an end and to resume normal business.

In addition to the formal sale process, the Board also considered a number of other alternative investment structures including an issue of shares to provide further working capital by means of an Open Offer. The Board considered a large number of factors that are influencing the business at this time and determined this to be the best option available for the shareholders. Full details of this Open Offer have been announced separately.

Furthermore, the Group continues to investigate investment at the operating company and project level and is in discussion with other potential investors. These funding options will be considered on a case-by-case basis.

## Chairman's statement

### Market Update

The overall market has continued to grow as Local Authorities are increasingly obliged to implement the separation of organic wastes from the municipal waste stream, and the private sector increases its level of organic waste recycling. Statutory obligations to divert waste from landfill remain in place, these obligations increase annually and are expected to increase continuously until 2020. Landfill Tax ("LFT") continues to rise annually, landfill tax rose by £8.00 per tonne in April 2012 and is expected to rise by a further £8.00 per tonne in April 2013, increasing the tax to a total of £72.00 per tonne. Government has confirmed that LFT will rise by £8.00 per tonne per annum until at least 2014. This is expected to continue to stimulate market growth for the foreseeable future. In addition, the Welsh Assembly Government has maintained its policy to procure the construction of a number of organic waste facilities and the Scottish Assembly has passed legislation to progressively introduce a complete ban on the landfill of organic waste in both the public and private sectors from 2014.

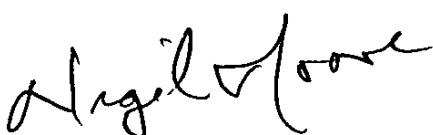
The Board has noted a continued market interest in energy generation from food waste and the strengthening of interest in technologies such as AD. Government incentives for AD and other renewable energy technologies are largely by subsidy for sales of power in the form of either renewable obligation certificates (ROCs) or feed in tariffs (FITs). The level of subsidy available through FITs for existing schemes has been determined by Government, but the level of subsidy for future schemes will again be reviewed in 2012.

The Board is also pleased to have noted a continued significant interest in IVC, often alongside AD. Local Authority costs are often reduced by the collection of green and food wastes together, and this waste stream is better suited to IVC. The Group's policy is to promote combined IVC and AD facilities wherever possible, allowing the Group to offer a comprehensive organic waste service.

The wider regulatory environment is also expected to benefit the Group, as it believes its technology lends itself to the additional level of containment required by the regulators, and which is now being enforced generally. In addition, the regulators have introduced policies to reduce the level of low-grade green waste disposal. This is expected to increase the volume of green waste diverted into the composting sector.

### Future Prospects

Market demand remains strong and with a secure funding position at the project level, the Group will be well placed to continue to take advantage of the expanding market. TEG maintains a strong pipeline of tender opportunities and anticipates the successful conclusion of further projects in 2012. Furthermore, demand for the Group's own plant operations is increasing and the Board expects a continued strong performance in that segment of the business. The Board is confident that the Group has an exciting future with a promising outlook for trading in the remainder of 2012 and beyond.



Nigel Moore  
Chairman  
6 June 2012

## Report of the Directors

This information has been prepared solely to assist shareholders to assess the Board's strategies and their potential to succeed. It should not be relied on by any other party or for other purposes. Forward-looking statements have been made up to the date of this report and such forward-looking statements should be regarded with caution because of the inherent uncertainties in economic trends and business risks.

The Directors present their report together with the audited financial statements for the year ended 31 December 2011.

### Nature of operations and general information

The principal activities of The TEG Group Plc and its subsidiaries ('the Group') are the design and production of Silo-cage composting plants and Anaerobic Digestion (AD) plants for sale to third party clients, and the design, build and operation of TEG owned waste recycling facilities.

The TEG Group Plc is the Group's ultimate parent company. It is incorporated and domiciled in Great Britain. The address of The TEG Group Plc's registered office, which is also its principal place of business, is Westmarch House, 42 Eaton Avenue, Buckshaw Village, Chorley, PR7 7NA. The TEG Group Plc's shares are listed on the Alternative Investment Market of the London Stock Exchange.

The TEG Group Plc's consolidated financial statements are presented in Pounds Sterling (£), which is also the functional currency of the parent company.

### Results and dividends

The results for the year and the Group's financial position at the end of the year are shown in the attached financial statements. The Directors do not recommend the payment of a dividend leaving the loss of £7,616,000 (2010: £464,000) after impairment charges of £6,264,000, to be transferred to reserves.

### Revenue

Revenue has fallen by 14% during the year. The Project division revenue decreased by 40% to £8,927,000 as a result of the delay in the Manchester PFI contract discussed in the Chairman's statement on pages 3 to 5. Revenue in the Operations division increased by 50% to £8,944,000 as a result of record volumes of waste processed during 2011 and the full year impact of the Simpro Limited acquisition in June 2010.

### Margins

The increasing maturity in our contract base helps drive margins upwards. We continue to invest in people and systems to improve our future business whilst ensuring that our cost base is efficient and fit for the anticipated growth of our business.

### Future developments

An indication of future developments is contained in the Chairman's statement on pages 3 to 5.

# Report of the Directors

## BUSINESS REVIEW

### Strategy and objectives

TEG deploys an integrated service delivery model for its clients, where experience and resources are shared in order to maximise the value and effectiveness of the solutions we provide. This ability to offer a wide range of integrated services is beneficial as clients seek to achieve 'more with less' and the service solutions we deliver become more complex.

TEG's principal strategy remains to grow the business by a combination of

- Build Own and Operate projects (BOO's) by delivering long term relationships through employing an outcome driven approach to service delivery. This provides opportunities to win new long term contracts, to develop wider services with existing clients and to increase our geographical spread; and
- Plant sales which provide large revenues and cater for markets which prefer to run their own operations

Considering the purchasing patterns in its market place, the Board believes this strategy remains the most suitable for the UK market.

TEG continues to develop its AD partnership with UTS Biogastechnik GmbH ('UTS'). The ability to offer both IVC and AD components on tenders greatly enhances TEG's attractiveness as a bidder to potential customers and offers both defence and opportunities for growth.

We appreciate the importance of delivering organic growth, whilst also maintaining a policy of selectively pursuing complementary, value-enhancing acquisitions. It remains imperative that any potential acquisitions are based upon long-term client contracts or where there are skills that will enhance our existing service offering.

## RISK MANAGEMENT

We operate a robust risk management regime addressing all aspects of the business including bidding, project mobilisation, project implementation, operations and final account. This regime ensures that risks are visible at every stage and risk management processes can be effectively implemented to maintain compliance and business efficiency and to maximise margins.

The group has identified the following principal risks and uncertainties. In addition to the risks mentioned below, the table on pages 26 to 28 summarises further identified risk areas and the measures taken to mitigate those risks.



## Report of the Directors

### Commercial risk

Commercial risk is identified as detailed in the Corporate Governance review and is reported to the Plc board and its management is delegated to the subsidiary boards

The Group monitors market activity through commercially available systems including trade press monitoring and tender monitoring systems. Market information is electronically circulated amongst key managers.

The Group has established price models and all prices are approved by a Director. All capital sales prices are approved by the Chief Executive and Finance Director who consider market pricing, risk and target margins in establishing prices for each project. Major contract tenders are managed by tender teams that as a minimum include a Business Development Manager and the Commercial Director.

Key commercial risks for the business have been identified, including security and price of waste streams to TEG plants, stability of end markets for compost products and security and stability of the Group's engineering supply chain. Standard contracts have been established for key suppliers to ensure commercial risk is adequately addressed and suppliers are monitored and audited against an established supplier review process.

As TEG is exposed to changes in relationships with both customers and suppliers, it is a key task for the operational management to maintain and develop relationships with these customers and suppliers and where possible TEG maintains at least two suppliers for key equipment.

### Environment risk

TEG has an Environmental Policy which is communicated clearly to all employees and which is detailed in the Corporate Governance review. Effective management systems are in place which are independently reviewed and updated and environmental impact is monitored and reported to the Board. Risk assessment processes are in place to assess the potential environmental impact of operations, changes in legislation and guidance are monitored and dialogue is maintained with regulators.

Management responsibility is clearly identified at all levels in the business and environmental performance is measured against clear objectives.

Operations and facilities are designed to at least meet the environmental standards in place at the time and future standards are anticipated where possible. Changes in legislation and guidance are implemented as soon as reasonably practicable.

### Product defect risks

Product defect risk falls into 2 categories, capital sales projects and compost product.

#### Capital sales projects

Defects in plant, equipment or buildings would result in financial penalty to the business through warranty claims, liquidated damages or other contract performance claims.

TEG manages this risk through

- clearly constructed contracts with customers with clear agreement on specifications and performance
- delegation of contract obligations to sub-contractors, as far as is reasonable
- clear definitions of warranty obligations
- professional indemnity insurance

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## Report of the Directors

### Compost product

Compost product defects would result in claims against the business for losses from agricultural customers

TEG manages this risk through

- product manufacture to recognised quality and compliance standards (publically available specifications, PAS and Animal By Product Regulations, ABPR)
- professional indemnity insurance

### Health and safety risk

While the TEG composting facilities are relatively low risk waste management operations, there are still many risks that require control through competent health and safety ("H&S") management. The main hazards are workplace transport, moving machinery and exposure to bioaerosols.

The AD process presents a higher risk due to the production of biogas used to generate energy which also has the potential for explosion and contains toxic levels of hydrogen sulphide. Other AD hazards are essentially the same as those listed for composting as the waste management processes are very similar.

Control of all of these and other hazards is achieved through the company's environment, health & safety and quality ("EHSQ") management system which ensures that all risks are identified, assessed and managed.

The design of new facilities is subject to Hazop (Hazard and operability study) assessment to identify risks and mitigate where possible through good design. Due to the elevated level of risk with AD, TEG uses independent experts to chair and advise on the Hazop process.

TEG's health and safety management system, which is integrated with the company's quality and environmental systems, ensures that all TEG personnel are trained and competent in the relevant H&S aspects for their job and all TEG activities are risk assessed and carried out under written instructions. TEG has also identified a set of Golden Rules for Safety which are prominently displayed at each site. The Golden Rules and other essential H&S issues are explained to personnel through the use of toolbox talks.

TEG provides annual occupational health surveillance to its employees and H&S standards at each site are monitored through the use of audits and inspections. H&S performance is reported to the Boards on a monthly basis, and the independent H&S report is provided to the Plc Board on a quarterly basis.

### Key performance indicators ("KPIs")

TEG monitors KPIs in relation to all its capital projects and operational activities, and performance is reported to the subsidiary Board and the Plc Board on a monthly basis. Summary KPIs for the Group are shown on pages 11 and 12.

In addition, the operations team utilises a balanced scorecard system for routine measurement of key operational statistics. These include cost control, process optimisation, compliance and HR management.

### Financial and Performance Trends

The business monitors revenue, costs and EBITDA trends for each individual plant and overall on a monthly basis. Trends showing rolling means and progressive means are monitored by both the subsidiary Board and the Plc Board.

## Report of the Directors

The following individual KPIs are utilised routinely throughout the business

### Plant operations

- Waste tonnage
- Plant utilisation - defined as the percentage of actual tonnage throughput against the design tonnage throughput This is a measure used routinely at operator level
- Waste mix ratio - defined as the ratio of animal by products tonnage against total tonnage
- Optimisation of loading and offloading regime
- Average gate fee per tonne
- Average cost per tonne

### Product management

- Tonnes of compost produced
- Product revenue
- Cost of distribution of end product

### Capital projects

- Average sales price
- Prices by detailed individual component
- Installation programme versus key milestones
- Project cost versus budget
- Post project review process led by the Engineering Director

The business uses project tracking processes to monitor and report performance against KPIs

### Compliance

- Accidents, incidents and near-misses
- Risk assessment action tracking
- Animal by product ('ABP') compliance
- Environmental compliance

The business employs an independent environmental health and safety ("EHS") consultant who reports monthly to the operational Boards and quarterly to the Plc Board

### Human Resources

- Employee attrition rate
- Employee absence rate

# Report of the Directors

## Summary Key Performance Indicators for the Group

The following is a summary of KPI trends for the Group. These figures are summaries of the detailed KPIs reported internally.

	2011	2010
<b>OPERATIONS</b>		
<b>Gate fee revenue</b>	<b>£8,944,000</b>	<b>£5,980,000</b>
<b>Average gate fee trend</b> The overall increase or decrease in average revenue per tonne received as gate fee payable for waste streams	<b>16%</b>	<b>6%</b>
<b>Average cost of sale trend</b> The overall increase or decrease in the cost per tonne of waste processed	<b>12%</b>	<b>-13%</b>
<b>Total waste tonnage</b> Total tonnes of waste processed across the Group's operations	<b>244,000</b>	<b>185,000</b>
<b>IVC plant utilisation</b> The overall plant utilisation defined as the percentage of actual annual tonnage throughput against the notional annual tonnage throughput	<b>100%</b>	<b>100%</b>
<b>OAW utilisation</b> The overall green waste utilisation defined as the percentage of the actual annual tonnage throughput	<b>70%</b>	<b>36%</b>
<b>Tonnes of compost produced</b>	<b>159,000</b>	<b>123,000</b>
<b>Average compost price trend</b> The overall increase or decrease in average revenue per tonne of compost across the Group's operations	<b>16%</b>	<b>19%</b>
<b>CAPITAL SALES</b>		
<b>Average sales price</b> The average overall value of capital plant sales secured during the year	<b>£12,760,000</b>	<b>£4,160,000</b>
<b>SEGMENTAL REVENUE</b>		
Business segment revenue as a percentage of total revenue		
▪ Build own operate	<b>50%</b>	<b>29%</b>
▪ Third party sales	<b>50%</b>	<b>71%</b>

## Report of the Directors

### COMPLIANCE

#### Accident and incident analysis

Reportable accidents and incidents <sup>1</sup>	1	0
Major accidents and incidents	1	2

### HUMAN RESOURCES

#### Employee attrition rate

Rolling average attrition rate	17%	16%
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#### Employee absence rate

Rolling average absence rate	1%	1%
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### Treasury risk management

Surplus funds are intended to support short term working capital requirements and to place bonds necessary for plant build projects. These funds are invested through the use of short term, medium term and period deposits, with a policy of maximising fixed interest returns as well as providing the flexibility required to fund on-going operations. It is not Group policy to invest in financial derivatives.

It is the Group's policy that no speculative trading in financial instruments shall be undertaken. The use of financial instruments exposes the Group to a number of risks, the main ones being interest rate risk, credit risk, liquidity risk and currency risk. The Board reviews and agrees policies for managing each of these risks and they are summarised below.

#### Interest rate risk

The Group's exposure to interest rate risk arises from

- The fixed element of finance leases where the Group typically uses finance leases for fixed periods of up to 5 years to finance the purchase of assets where it is considered to be a more effective use of funds,
- The term loan facility which bears a floating interest rate, and
- Cash and short term deposits which bear floating interest rates

The Group's exposure in interest rate risk is detailed in note 22.

#### Credit risk

The principal credit risk relates to recovery of amounts due under contracts. The risk is mitigated by regular application for and certification of works completed under contract arrangements. There is also a credit risk in relation to trade receivables. The Group mitigates this risk through regular credit checks as detailed in note 15.

#### Liquidity risk

The Group seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably. The Group has secured appropriate bank facilities and any surplus funds are placed on deposit to maximise returns to the Group whilst maintaining flexibility to meet day-to-day working capital requirements.

<sup>1</sup> In 2011 two further reportable accidents and incidents were attributable to contractors

## Report of the Directors

### Foreign currency risk

The Group only has one foreign currency denominated trade payable which amounted to £65,000 at 31 December 2011 and therefore is subject to minimal foreign exchange risk

### Borrowing facilities

In 2007, a facility of £2,000,000 was secured to help fund the acquisition of the property and the development costs of the Todmorden project. At 31 December 2011, £2,000,000 (2010 £2,000,000) was drawn down as a term loan. This loan is repayable over 180 equal monthly instalments commencing in January 2009. The floating interest rate on the term loan is 1.75% above the Bank of Scotland Plc base rate. The outstanding balance at 31 December 2011 was £1,510,000 (2010 £1,683,000).

### Government legislation

TEG operates in a commercial environment encompassing environmental, legal, health and safety, employment and tax matters. TEG is committed to complying with all of its legal requirements and the clear delegation of responsibility to operating management together with the employment of competent advisers supports this requirement. Changes to legislation are considered carefully and appropriate actions taken to ensure they are incorporated into our business policies and procedures.

### Corporate responsibility

Our business impacts on the lives of everyone in the community. We therefore see it as our corporate responsibility to deliver social and environmental sustainability alongside our financial goals. At TEG, corporate responsibility is much more than a set of policies. It is delivered on the ground, every day through our operational teams working in partnership with our customers, our supply chain and our local communities.

As a sustainable business, our commitment is to establish the optimum balance of economic, environmental and social aspects. We aim to help create a healthy environment and society through the management of our business.

This commitment affects all areas of our business – our people, our customers, our performance, our supply chain, our investors, our health and safety and our environment. Our success has come from changing and influencing the behaviours of our stakeholders so that good social and environmental practice becomes a habit, delivering sustainability together, throughout our operations.

We focus on developing long term relationships with key customers with whom we can develop innovative solutions. We set high standards for ourselves, but additionally seek to develop an understanding of our customers' corporate responsibility and sustainability business drivers and provide leadership, added value and support.

As a recycling business, the environmental impact of our work is of increasing concern to our customers and their customers – the public. Stakeholder expectations have changed and it is no longer sufficient to deliver economic value alone – we need to deliver social and environmental value too and are mindful of how our actions impact both present and future generations.

We ensure active relationships with local communities. We ensure there is clear communication with neighbours, we hold plant visits and we host community relation groups.

## Report of the Directors

TEG is regulated by the Environment Agency, Animal Health Department, Health and Safety Executive and Local Authorities. Good relationships with regulators are key to an environmental business and we ensure proactive relations with regulators in all these fields. In addition to routine communication, TEG hosts educational visits and sets itself as the benchmark organisation in its sector.

### People

We are committed to ensure that TEG is the best place to work. By this, we mean that we have the best people in the right jobs, delivering the best solutions for our long term clients, that everyone knows what is required of them and has the right skills to do their job, and they are fairly rewarded for their success in the business and that their contribution is asked for and valued.

The commitment, drive and enthusiasm of all TEG's employees are its greatest asset and TEG's ability to meet the demands of customers, suppliers and shareholders is dependent upon their efforts. TEG is committed to providing employees with a professional working environment where hard work and commitment is encouraged and rewarded accordingly. We aim to create an environment where our people can flourish.

We actively seek to employ a diverse range of people. Our Equality and Diversity policy aims to ensure all employees are aware of the Group's values in relation to diversity and to create a culture where employees understand, respect and value individual differences and the benefits that diversity brings. In doing so, it aims to create a positive working environment that harnesses potential and helps to achieve the Company objective of being the best.

TEG is dedicated to providing high quality service to its customers and therefore needs to have the most skilled and experienced staff available within the industry. Training, coaching and the opportunity for personal career advancement within the Group are important features of how TEG seeks to recruit, retain and develop staff. TEG has continued to invest more resources in developing and training its employees.

TEG incentivises staff through paying market-based salaries, bonuses for individual and Group achievement and share options for key staff members. TEG operates a loyalty based share option scheme.

### Employment policy

The Group is an Equal Opportunity Employer and its policy is to ensure that all employees and job applicants will be given equal opportunity, irrespective of their sex, race, ethnic origin, disability, age, marital status, sexual orientation or religious affiliation in all aspects of employment and training and that no such person is placed at a disadvantage by requirements or conditions which cannot be shown to be justified.

Applications for employment by disabled persons are given full and fair consideration for all vacancies in accordance with their particular aptitudes and abilities. In the event of an employee becoming disabled, every effort would be made to retain them in order that their employment with the Group would continue.

It is the policy of the Group that training, career development and opportunities should be available to all employees.

The Group places considerable value on the involvement of its employees and encourages the development of employee involvement in each of its operating companies through formal and informal meetings. It is the Group's policy to ensure that all employees are made aware of significant matters affecting the performance of the Group through a variety of media including emails, meetings and newsletters. A number of employees are shareholders of The TEG Group Plc.

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## Report of the Directors

Within the bounds of commercial confidentiality, management disseminates information to all levels of staff about matters that affect the progress of the Group and are of interest and concern to them as employees

The Group operates a childcare voucher scheme whereby UK employees can elect to receive childcare vouchers in lieu of part of their salary in a tax efficient manner

The Group operates a defined contribution pension scheme which is open to all employees. The Finance Director has responsibility for human resource issues within the Group

### Health and safety

It is Group policy to fulfil its duties under the Health and Safety Act 1974 and all other associated acts and legal obligations applicable to the waste management industry. TEG retains an independent consultant who reports quarterly on health and safety to the Board. In order to achieve the standards required, line management will provide suitable and sufficient resources and properly trained supervision to ensure all work places can carry out their activities in a safe manner

The health and safety of our workforce is our priority

The Health and Safety management system adapted across the operating business is continuously reviewed and enhanced to ensure it is sufficiently robust to protect the health and safety of all our employees. We monitor the safety of our employees with a hierarchical safety reporting system and ultimately by the number of lost time accidents which is measured by lost time accident frequency rate, which has been one for 2011 (2010 Nil)

It is the responsibility of the Group's management at all levels to be conversant with the contents of the policy and to plan work such that foreseeable risks are identified and reduced to an acceptable level through the implementation of risk assessments. All employees must take care of the health and safety of themselves and actively participate and co-operate with the Group to enable the Group to discharge its statutory responsibilities and fulfil its desire for continual improvement in all safety and welfare matters

### Information systems

Our vision is that TEG has market leading technology solutions that provide competitive advantage

Leadership in information systems to support our long-term contracts and to add value to the solutions we deliver for our clients, is becoming increasingly important to both winning and retaining business. This is why we have increased our investment in information systems over recent years and plan to further enhance the systems during 2012

We focus on five key business areas, to enable broader and more strategic service offerings to deliver differentiation and growth; to standardise and automate business processes to deliver efficiency, to deliver accurate and timely management information, to enable safe and sustainable methods of working, and to facilitate and support collaborative working and sharing of best practice across the Group



# Report of the Directors

## Major interest in shares

As at 11 May 2012, the Group had been notified of the following interests in 3% or more, of the Group's issued share capital

	Number of ordinary shares	% of issued ordinary share capital
Bridges Community Ventures Nominees	24,892,774	21.20%
Chase Nominees Limited	12,700,000	10.81%
Nortrust Nominees Limited	6,542,527	5.57%
HSBC Global Custody Nominee (UK)	4,900,000	4.17%
Vidacos Nominees Limited	4,619,000	3.93%
Barclayshare Nominees Limited	4,551,040	3.87%
Bank of New York (Nominees)	4,241,989	3.61%
TD Direct Investing Nominees	4,226,618	3.60%

## Property, plant and equipment

In the opinion of the Directors, the market value of the freehold land and buildings does not differ materially from the carrying value in the financial statements

## Research and development

The research and development expenditure incurred during the year primarily relates to product development

## Share options

The grant of share options is at the discretion of the Board. All grants are intended to promote a longer term involvement in the well-being of the Group and capital growth benefits for option holders. Options are not routinely granted on an annual basis but made on an individual basis to reflect performance, increased responsibilities, promotions and loyalty.

An Enterprise Management Incentive Share Option Scheme was established on 27 April 2001, granted under the provisions of Section 62 and Schedule 14 of the Finance Act 2000. This is a Group wide scheme and options are granted at the share price at the date of the grant.

## Environmental policy

TEG's business consists of the development, construction and operation of sites and services associated with organic waste recycling throughout the UK and Europe. Everybody who works for the Group is responsible for maintaining EHSQ standards. Good EHSQ performance and the health, safety and security of everyone who works for us are critical to the success of our business.

Our goals are - no injuries, no harm to health, no damage to the environment and 100% customer satisfaction

## Report of the Directors

To achieve these goals we will

- Implement an effective management system to comply with relevant EHSQ legislation and other identified requirements, and conduct regular audits to ensure compliance
- Systematically identify hazards, assess risks and implement appropriate controls with the aim of safeguarding the environment, employees and others from harm
- Seek to pursue continual improvement in the company's EHSQ management system and performance, as they are an integral part of a successful business
- Ensure that all our employees and contractors are well informed, well trained, and committed to the EHSQ control and improvement processes
- Promote an active EHSQ culture through the development of competent employees and by stating here that 'No TEG activity is so important that it cannot be done safely'
- Provide appropriate adequate resources to implement the EHSQ policy
- Openly report our EHSQ performance and consult with people outside the company to improve our understanding of EHSQ issues associated with our activities, products and services
- Consult, listen and respond openly to our customers, employees, neighbours, regulators, public interest groups and other stakeholders.

This policy is communicated to all employees, suppliers and sub contractors and is made available to the public  
Implementation is reported routinely to the Board

### The Bribery Act 2010

The Bribery Act 2010 became effective from 1 July 2011 and introduced significant changes to UK anti-corruption law. The objectives and provisions of the Act accord with the values TEG applies in all its business dealings and which are reflective in its policies and procedures already in place. Current policies and procedures will be reviewed and where necessary, training to staff provided to ensure ongoing compliance with the standards of the Act.

### The Bribery Act Policy

#### Introduction

As a UK company, the UK Bribery Act 2010 (the "Act") applies to the whole of The TEG Group (TEG) from 1 July 2011 as a group of companies as well as to our staff and business partners. The Act requires all businesses to ensure that adequate and proportional procedures and codes of conduct are in place to prevent the company from becoming involved in bribery.

The Board of Directors of The TEG Group Plc has formally adopted the Anti-Bribery Policy set out below and has appointed the Finance Director as the Director responsible for the Company's Policy.

The main offences under the Act are

- i Giving a bribe to another person
- ii Accepting a bribe from another person
- iii Bribery of a foreign official
- iv Failure of a commercial organisation to prevent bribery

A successful prosecution by the UK authorities of either an individual or a company of one or more of the offences will result in a criminal conviction with up to 10 years in prison for an individual and / or an unlimited fine, or both, and for a company, an unlimited fine.

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# Report of the Directors

## The Policy

It is TEG's Policy to prohibit the following:

The offering, giving, the solicitation or the acceptance of any bribe whether in cash or other form of inducement to or from any person or company, wherever situated and whether they are a public official or body or private person or company by any individual Director, employee, agent or other person or body acting on TEG's behalf in order for TEG or any other body to gain any commercial, contractual or regulatory advantage in a way that is unethical or in order for any individual or anyone connected with the individual to gain any personal advantage, financial or otherwise

## Guidance

This Policy prohibits any inducement which results in a personal gain or advantage to the recipient or any person or body associated with them, and which is intended to influence them to take action which may not be solely in the interests of TEG or the person or body employing them or whom they represent

For the purpose of the Policy, the "recipient" includes, but is not limited to

- a Director, employee or agent of TEG or anyone purporting to act on behalf of TEG;
- any individual with which TEG deals in any capacity,
- anybody with which TEG deals in any capacity,
- a Director, employee, agent or representative of such a body,
- any public official

## Application

This Policy applies to all individuals working for TEG, including Directors, managers, employees, contractors, consultants, part-time and fixed-term employees and agency staff

## Responsibility

The prevention, detection and reporting of bribery is the main responsibility of all employees throughout TEG and any other individual working for TEG. Any employee that suspects that an act of bribery has been carried out, whether offering or receiving a bribe, is aware of the requirement to report this to the Finance Director, or in the event of a potential conflict with the Finance Director, to the Group's retained corporate solicitors

## Company Procedures

TEG has put in place procedures to reduce the risk of bribery for Directors and employees in the staff handbook and these cover the following

- expenses, gifts, corporate hospitality
- facilitation payments
- political and charitable donations
- sponsorships
- recruitment, vetting and discipline of staff
- risk assessment and due diligence on business partners
- how allegations of bribery may be reported and how these will be investigated and dealt with

Other individuals or organisations working with TEG will receive appropriate notification of this policy

## Conclusion

Failure to comply with this Policy will result in disciplinary action for Directors and employees of TEG and may result in the termination of a Director's or employee's contract of employment. It may also result in the termination of any other contract with any other individual working for the Group

## Report of the Directors

### Supplier payment policy

The Group applies a policy of agreeing and clearly communicating terms and conditions for business transactions with its suppliers. Payment is then made in accordance with these terms, subject to terms and conditions met by suppliers. Wherever possible, supplier terms for projects are matched with payment terms to TEG. Key plant and equipment suppliers are normally paid on a milestone basis as parts are manufactured, delivered or installed. At 31 December 2011, the trade payables of the Group and parent company represented 131 and 36 (2010 118 and 42) days of purchases respectively.

### Going concern

In forming their views, the Directors have prepared cash flow forecasts for a 2 year period following the balance sheet date. As part of the preparation of these forecasts, the Directors have considered the overall financial market at this time, the delays being experienced in obtaining timely project funding and the significant impact such delays have on the cash flow position of the Group. The Directors have estimated the likely conversion of potential future contracts, and in particular the Dagenham project, the likely completion of the Manchester contracts and the likely timetable for release of retentions due, the working capital required and the likely funding available to execute such contracts.

Given the uncertainty with regards to both project funding and the release of the retentions due under the Manchester contract, the Directors have adopted a prudent policy with regards to forecasts over the period. The Directors have determined that it is necessary to secure further working capital and the Group has agreed an additional bank facility of up to £1.5 million. In addition the Group has announced it is intending to complete an Open Offer of shares for up to £2 million with certain shareholders underwriting up to £1.2 million with a further irrevocable undertaking of £0.6 million.

After reviewing the forecasts, consideration of the Group's cash resources available through the bank facility, the forthcoming Open Offer, the likely financial close of the Dagenham project and having made other appropriate enquiries, the Directors have a reasonable expectation that the Company and Group have adequate resources to maintain operations over the 2 year period. For this reason they continue to adopt the going concern basis in preparing the financial statements.

# Report of the Directors

## Statement of Directors' responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements for the Group in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRSs") and financial statements for the parent company in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable laws). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and profit or loss of the company and Group for that period. In preparing these financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as each of the Directors is aware

- there is no relevant audit information of which the company's auditors are unaware, and
- the Directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Group's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Auditors

A resolution to re-appoint Grant Thornton UK LLP as auditors for the ensuing year will be proposed at the Annual General Meeting in accordance with section 489 of the Companies Act 2006.

On behalf of the Board



6 June 2012

T Willis

Finance Director and Company Secretary

## Corporate governance

The Board is committed to maintaining high standards of corporate governance. Whilst the Company is not bound by the provisions of the UK Corporate Governance Code (June 2010) on Corporate Governance, the Board endeavours, so far as practical, to comply with the Code.

### The Board

At 31 December 2011, the Board comprised five Directors, three of whom, including the Chairman, are non-executive Directors. Taking into account the provisions of the UK Corporate Governance Code (June 2010), the non-executive Directors are considered by the Board to be independent of management, each other and free of any relationship which could materially interfere with the exercise of their independent judgement.

The Directors believe that the Board continues to include an appropriate balance of skills and, with them, the ability to provide effective leadership for the Group. The Board continues to review the composition of the Board and is aware that as the Company grows there may be the need for additional non-executive and/or executive Directors to be appointed.

The Directors who held office during the year were as follows:

Nigel Moore (non-executive Chairman)  
Douglas Benjafield (non-executive)  
Ian Hislop (non-executive)  
Michael Fishwick  
Tanja Willis

Details of the Directors' interest in shares in the Company appear in the Directors' remuneration report on pages 30 to 33.

### The role of the Board

The Board's principal responsibility is to deliver shareholder value and provide an overall vision and leadership for the Group. It also has an oversight role, monitoring operational plans and ensuring internal controls and risk management are effective. There is a formal schedule of matters reserved for the Board which provides a framework for the Board to oversee the control of the Group's direction and affairs, these include:

- Strategy and management – approval of annual operating and capital expenditure budgets, extension of the Group's activities into new business or geographic areas
- Structure and capital – changes to the Group's capital structure, major changes to the Group's corporate structure, changes to the Group's management or control structure
- Financial reporting and controls – approval of interim and preliminary announcements, approval of annual reports and accounts, approval of resolutions and documentation to be put to shareholders in general meeting
- Communication – approval of resolutions and documentation to be put to shareholders in general meeting, approval of press releases concerning matters decided by the Board
- Board membership
- Corporate governance matters

## Corporate governance

The Group has an established strategic review process that involves the Directors of both the subsidiary Boards and the Group Board. The business strategy is reviewed regularly throughout the year, the strategy is circulated to all Directors and the overall strategic objectives are communicated to all employees. Whilst the Board is responsible for the overall strategy of the Group, and meets at least once a year to review strategy and the future of the business, the implementation of the strategy is delegated to the Chief Executive.

The Board is assisted in carrying out its duties by the audit and remuneration committees, which have specific and documented responsibilities, described below.

### Directors' liability insurance

The Group maintains liability insurance for the Directors and officers of all Group companies. The Directors and officers have also been granted a qualifying third party provision under Section 236 of the Companies Act 2006. Neither the Group's indemnity nor insurance providers cover in the event that a Director or officer is proved to have acted fraudulently or dishonestly.

### Board procedures

To enable the Board to perform its duties effectively all Directors have full access to all relevant information and the services of the Company Secretary whose responsibility it is for ensuring that Board procedures and applicable rules and regulations are followed.

The Company Secretary, in consultation with the Chief Executive, ensures that the information presented to the Board is not only timely but is of sufficient quality to enable members to make an informed decision. The Board considers the wider implications of their decision by taking the following factors into account:

- The likely consequences of any decision in the long term
- The interest of the Group's employees
- The need to foster the Group's business relationships with customers, suppliers and others
- The impact of the Group's operation on the community and the environment
- The desirability of the Group maintaining a reputation for high standards of business conduct
- The need to act fairly between members of the Group

There were 12 Board meetings during the year, excluding the AGM. The table below details the attendance by Directors at Board meetings during the year.

	Attendance
<b>Executive</b>	12
Michael Fishwick	12
Tanja Willis	12
<b>Non-executive</b>	12
Nigel Moore	12
Douglas Benjafield	12
Ian Hislop	12

In accordance with the Articles of Association, Nigel Moore and Douglas Benjafield will retire by rotation at the Company's Annual General Meeting and being eligible, offer themselves for re-election.

The Board has considered the requirements of the UK Corporate Governance Code (June 2010) in respect of these matters and believes that these members continue to be effective and to demonstrate their commitment to their roles, the Board and the Group.

## Corporate governance

The Company has adopted the Model Code for Directors' dealings as applicable to AIM companies

### Committees of the Board

The board has two committees, being the Audit Committee and the Remuneration Committee, each of which operate within defined terms of reference

#### Audit Committee

The purpose of the Audit Committee is to provide formal and transparent arrangements for considering how to apply the financial reporting and internal control principles set out in the UK Corporate Governance Code (June 2010), and to maintain an appropriate relationship with the Group's auditors

The audit committee is chaired by Nigel Moore and its membership comprises all three non-executive Directors and both executive Directors, by invitation

The committee meets on a bi-annual basis and its terms of reference give the committee responsibility for

- Monitoring the integrity of the financial statements of the Group, and any formal announcement relating to financial performance,
- Reviewing significant financial reporting judgements and accounting policies,
- Reviewing the effectiveness of the Group's financial reporting and internal control systems,
- Considering, and making recommendations to the Board in relation to appointment, reappointment and removal of the Group's auditors,
- Monitoring the external auditor's independence and effectiveness,
- Considering the requirements of the AIM rules

The Committee does not consider that an internal audit function is yet required for the Group due to the size of the business

The audit committee has responsibility for monitoring the independence of the Group's auditors, Grant Thornton UK LLP ("Grant Thornton") The Group used Grant Thornton for non-audit matters such as tax compliance In accordance with auditing standards, Grant Thornton has advised the Group in writing that the firm is independent within the meaning of regulatory and professional requirements and that the objectivity of the engagement partner and audit staff is not impaired Having reviewed that opinion, the Board believes that the continuing provision to the Group of both audit and non-audit services has not compromised the independence of the auditors in relation to their audit of the affairs of the Company and the Group

Sums payable to Grant Thornton in relation to the 2011 audit of the Company and its subsidiaries were £36,000 and in relation to non-audit services provided in the year were £16,000 An analysis of the non-audit services provided is included in note 6 of the financial statements



## **Corporate governance**

### **Whistleblower policy**

The Group has adopted a Whistleblower Policy. Pursuant to its charter, the Audit Committee is responsible for ensuring that a confidential and anonymous process exists whereby persons can report accounting concerns relating to the company and its subsidiaries. In order to carry out its responsibilities under its charter, the committee has adopted this Whistleblower policy.

For the purpose of this policy, "Accounting Concerns" is intended to be broad and comprehensive and to include any matter, which in the view of the complainant, is illegal, unethical, contrary to the policies of the Group, or in some other manner not right or proper.

All Directors, officers and employees are made aware of the policy and a copy of the policy has been distributed to Directors, officers and employees. All Directors, officers and employees will be informed whenever significant changes are made and new Directors, officers and employees will be provided with a copy of this policy.

### **Remuneration Committee**

The Remuneration Committee has formal terms of reference which are approved by the Board. Its principal responsibility is to determine the framework or broad policy for the remuneration of the executive Directors, to consider and determine all elements of the remuneration of those Directors and to review Board performance. No Director takes part in any discussion concerning his own position. The committee also determines and recommends the grant of share options under the company's Share Plan.

In addition to the executive Directors' remuneration, the Remuneration Committee's terms of reference also extend to the Directors of the subsidiary companies.

The Remuneration Committee comprises Douglas Benjafield as Chairman, Nigel Moore and Ian Hislop. The committee's report on Directors' remuneration may be found on pages 30 to 33.

### **Non-executive Directors**

The non-executive Directors are appointed by the Board for specific terms. They are subject to periodic reappointment by shareholders and statutory provisions regarding removal.

The non-executives have significant external commercial experience, and bring expert advice and strong judgement to the Board. The Board believes that the non-executive Directors are independent of management and have no business or other relationships which could materially interfere with the exercise of their independent judgement.

The roles of the Chairman and Chief Executive are separate and clearly defined.

The remuneration of the non-executive Directors is detailed in the Directors' remuneration report, on page 32.

### **Financial reporting**

The Directors who have sole responsibility for the preparation and presentation of this report and accounts and other price sensitive public records, seek to prepare those reports in a way that represents a balanced and understandable assessment of the Group's position and prospects.

## Corporate governance

### Risk management and internal control

The Board is responsible for establishing, reviewing and maintaining the Group's systems of internal control and risk management and ensuring that these systems are effective for managing the business risk within the Group. The Group has established a framework for identifying, evaluating and managing significant risks faced by the Group. The framework of risk management and internal control operating within the Group has been in place throughout the year and is designed to safeguard shareholders' investments and the Group's assets whilst ensuring that proper accounting records are maintained. The framework is reviewed on an ongoing basis.

It is the responsibility of the management to ensure that the controls and procedures that operate within the framework are followed and that the Board is kept fully apprised of any risks and control issues, both operational and financial. The Board recognises that any system of internal control exists to minimise the risk of failure rather than eliminate it, and that any system of internal control can only provide reasonable, not absolute assurance against material misstatement or loss.

The risk management of joint ventures and strategic partnerships is agreed between the parties and periodic reviews are carried out where appropriate.

The Group annually reviews the effectiveness of the risk management system and its internal controls. This process is summarised as follows:

- Operating management is charged with the ongoing responsibility for identifying risks facing each of the operating units and for putting in place procedures to mitigate, manage and monitor risks,
- Operating units formally review all business risks and set out the significant risks to the operations, the controls in place and additional controls, which could be implemented. These proposals are approved by each operating unit's management and submitted to subsidiary board for review and approval. Any significant matters arising from this review are formally reported to the Group Board by the Finance Director to ensure that appropriate initiatives are developed and implemented to manage these risks. The Board is advised in this process by the Audit Committee.

The key elements of the control framework within which the Group operated are:

- An organisational structure with clearly defined lines of responsibility, delegation of authority and reporting requirements,
- An embedded culture of openness of communication between operating divisional management and the Group executive management on matters relating to risk and control,
- Defined expenditure authorisation levels,
- Operating reviews covering all aspects of each business segment,
- Comprehensive system of financial reporting. An annual budget for each operating segment is prepared in detail and approved by the Chief Executive. The Group Board approves the overall Group budget and plans. Monthly actual results are reported against budget and the forecast for the year is revised where necessary. Any significant changes and adverse variances are questioned by the Board and remedial action is taken where appropriate. There is weekly cash and treasury reporting to the Finance Director and periodic reporting to the Board on the Group's treasury position,
- Each operating plant and project has a defined budget which is clearly communicated to all staff members and is reviewed monthly,
- Operating plants operate a balanced scorecard management process. Monthly reviews assess performance against targets covering operational, financial, compliance and HR matters. Performance is reported to each operational site and to the Board,
- All operations are regularly risk assessed and a compliance action programme is in place to monitor corrective actions and approvals,

## Corporate governance

- Procedures are in place to ensure compliance of operations against the regulatory requirements in force and this is monitored continuously by the technical team

TEG recognises that the identification, assessment, monitoring and response to business risks are essential in the delivery of the Group's objectives. TEG has policies and processes in place which are designed to enable the business to manage and mitigate its corporate, operational and financial risks. This is reinforced through a programme to promote a corporate culture that seeks to reduce risks in the business. Operational and financial risks are monitored and reviewed every month at Board, Group and Business Sector level.

The following table is a summary of identified risk areas and the measures taken to mitigate those risks

Risk area	Description of risk	Risk mitigation
<b>Health, safety and environment</b>	Serious injury or death to an employee, a client or a member of the public	Responsibility for health, safety and the environment is clearly defined by the Board. Health and Safety and Environmental Policies are maintained, updated annually, published and clearly displayed, and responsibility is delegated throughout the organisation. Health, Safety and environmental performance is reported to the Board together with key issues.
	Environmental pollution leading to financial penalties or loss of reputation	TEG retains an independent consultant who ensures that Group policies and legal requirements are complied with and that best practice is adopted.
		Health and safety performance indicators are reviewed monthly at the operational board level.
		Risk assessment processes are in place to assess potential environmental impact of operations, changes in legislation and guidance are monitored and dialogue is maintained with regulators.
		Management responsibility is clearly identified at all levels in the business and environmental performance is measured against clear objectives.
		Operations and facilities are designed to at least meet the environmental standards in place at the time and future standards are anticipated where possible. Changes in legislation and guidance are implemented as soon as reasonably practicable.
<b>Operational</b>	Inability to deliver services to plan and programme and associated financial impact	Monthly reviews by the Board on key operational performance indicators covering health, safety and environment; employee statistics, sustainability targets, financial and commercial performance, business development and pipeline, sector and contract risks, customer satisfaction, product quality.
		Balance scorecard systems for routine measurement of key operational statistics.
		Authority levels and spending controls are monitored and enforced.

## Corporate governance

<b>Capital Sales</b>	Defects leading to financial claims	Contracts are prepared by senior management with legal advice as required, approved by Directors
	Delay in milestone payments or release of retention monies	Contract responsibility is assigned to a specific Director and a Project Manager is nominated
		Milestone agreed in detail with customer as set out in the contracts
		Terms for release of retentions are clearly defined within the contracts and a Project Manager is appointed for each specific contract who maintains close communication with the customer throughout the project
		The Company investigates sources of project finance on a regular basis and retains brokers and advisors to ensure appropriate funding
		Design processes are clearly defined and all designs are approved in accordance with TEG's Project Management Approvals procedure
		Contract performance is measured continuously at operational level
		Contract performance is reported monthly to the TEG Environmental Ltd board and to the Group board
		External project managers and industry experts are recruited as required to monitor and advise on progress
<b>Financial</b>	Failure to achieve financial plans and budgets	Authority levels for spending are clearly defined
	Insufficient credit facilities and project funding inhibit operations and growth of the business	Business plans are prepared annually and performance monitored regularly against the plans
		Financial performance, both profit and loss and cash, is monitored monthly against budget
		Stringent capex controls are in place
		The Group maintains and manages its credit facilities to ensure that it has sufficient funding for its growth
<b>Bidding process</b>	Failure to deliver on financial targets	Board and senior management team approve all major bids
	Poor market intelligence	Key contract terms are assessed for alignment with Group policy and strategic objectives
	Weak customer relationships	Rigorous tendering strategy, pricing and adjudication
	Inappropriate contract risk profile	Comprehensive risk assessment to ensure key risks are identified and mitigated
		All contracts scrutinised to ensure that they align with the Group tender strategy
		Rigorous competition analysis Trade press specialist services are employed to ensure competitor activity is comprehensively monitored

## Corporate governance

<b>Commercial risk</b>	Security and price of waste streams	Maintain and develop long-term relationships with customers and implementation of short, medium and long-term service contracts
	Stability of end product markets for products	Product produced to PAS100 standard
<b>Acquisitions</b>	Failure to deliver on financial targets	Board review and sign-off to ensure it fits with the culture and financial objectives of the Group
	Inappropriate culture in acquired business	Rigorous multi-discipline due diligence process
	Insufficient awareness of acquired risks	Clear and comprehensive integration planning
<b>Business organisation and people</b>	Shortage of skilled and experienced people	Corporate and business induction programmes for all new employees
	Poor employee retention	All employees have Personal Development Plans, this is undertaken on an annual basis
	Loss of TEG culture through dilution of new people	Management development and engagement programmes
		Mentoring of key employees by members of the senior management team is important in support of the coaching and management used in the business
<b>Information systems</b>	Failure of Group information systems leads to an inability to deliver services, monitor financial performance, pay creditors or collect cash from debtors	Group Finance Director monitors the performance of all information systems
	Failure to determine information technology requirements for new contracts	New systems user tested before deployment
		Information systems fully integrated
		Continued investment in upgrading software
<b>Reputation</b>	Exclusion from new bidding opportunities limits business growth	Monthly review of performance and identification if senior management intervention is required
	Investor perception damage	Training programmes for existing staff and induction programmes for new staff reinforces TEG's culture and behaviours
	Recruitment and retention of staff impacted	Watching brief on press coverage and proactive reputation management
<b>Procurement</b>	Lack of continuity of supply results in failure to deliver services or has a financial impact	Competitive tendering employed wherever possible and multiple suppliers identified as far as is technically practical
	Collusion or anti-competitive behaviour with suppliers	Supply chain management processes in place
		Compliance training given to all procurement staff
		Training and induction programmes reinforce TEG culture and behaviour

## Corporate governance

### Relations with shareholders

The Board is committed to a continuing dialogue with its shareholders. Following the announcement and presentation of the interim and year end results, there are a series of formal meetings with institutional shareholders. These meetings enable the executive Directors to appraise the investors of the Group's business and future plans and the shareholders can communicate any concerns they may have. The Company's brokers and financial PR advisors provide feedback from the shareholder and analyst meetings and present the results to the Board.

The investor presentation is posted on the Group's website for all shareholders to view.

The Group responds to all queries and requests for information from existing and prospective shareholders. In addition, the Chief Executive and Finance Director are available to shareholders to ensure that any potential concerns can be raised directly.

The Group's investor relations section on its website contains information on the Group's financial results and its stock exchange announcements. The Board recognises that the Annual General Meeting is the principal forum for dialogue with private shareholders and all shareholders are invited to attend. The Board arranges for a separate presentation at the AGM meetings to further inform private shareholders. All Directors attend the Annual General Meeting and are available to answer any questions that shareholders may wish to raise.

This report has been approved by the Board and has been signed on behalf of the Board by



T Willis  
Finance Director and Company Secretary  
6 June 2012

## Directors' remuneration report

### Remuneration Committee

The Remuneration Committee comprises the three non-executive Directors and is chaired by Douglas Benjafield. Executive Directors may also attend meetings as appropriate to the business in hand but are not members of the committee. None of the executive Directors were present at meetings of the committee during consideration of their own remuneration.

### Executive Directors' remuneration policy

The committee's role is to set the remuneration policy for the executive Directors, with the aim of attracting, motivating and retaining executive Directors of a high calibre. To this end, the remuneration committee takes external independent advice where it considers it appropriate to do so and monitors salaries in similar roles by means of benchmarking with reports and surveys.

### Basic salary

The salary of each Director is determined by the committee, taking into account their personal performance and the prevailing rates in the employment market for executives of comparable status, responsibility, skill, and position in other relevant companies. When determining Directors' salaries, the committee is always sensitive to pay and employment conditions throughout the Group.

### Bonus scheme

Each of the executive Directors participates in an annual bonus scheme. The payment of any such bonus is dependent upon the extent to which certain financial targets of the Group are met, or exceeded. Payment is also dependent on the extent to which each director achieves, or exceeds, personal objectives in the year. Such targets and objectives are determined by the remuneration committee in relation to each director at the beginning of the financial year. Any such bonus is paid in the financial year following the period during which the targets and objectives have been met.

### Share options

An Enterprise Management Incentive Share Option Scheme ("EMI") was established on 27 April 2001, granted under the provisions of Section 62 and Schedule 14 of the Finance Act 2000. All employees of the Company and any of its subsidiaries may be granted options over ordinary shares under the EMI scheme provided that they are not prohibited under the relevant legislation relating to HMRC approved company share option plans from being granted an option by virtue of having a material interest in the Company.

The remuneration committee has absolute discretion to select the persons to whom options are to be granted. Options are not routinely granted on an annual basis but made on an individual basis to reflect performance, increased responsibilities, promotions and loyalty. All grants are intended to promote a longer term involvement in the well-being of the Group and capital growth benefits for option holders. No consideration is payable for the grant of an option.

Each employee's participation is limited so that the total outstanding share options shall not exceed 10% of the Company's issued share capital.

Options are exercisable at a price equal to the average quoted market price of the Company's shares on the date of grant. Options are forfeited if the employee leaves the Group before the options vest. The only criteria relating to the options is the continuing employment of the holder.

It is the intention of the Company to review the performance conditions applying to awards made in 2012.

## Directors' remuneration report

### Retirement benefit plan

The Group operates a defined contribution pension scheme

Michael Fishwick and Tanja Willis are both members of the scheme. Michael Fishwick is entitled under the terms of engagement to an annual pension contribution of 10% of his basic salary and Tanja Willis is entitled under her terms of engagement to an annual pension contribution of 7.5% of her basic salary. The Company contributes the pension allowance to the Group pension scheme. The Company contributed a sum of £39,000 and £16,500 towards Michael Fishwick's and Tanja Willis' pension provision during the year respectively.

### Other benefits

Each of the executive Directors is provided by the Group with a car for their use.

### Non-executive Directors' remuneration policy

The non-executive Directors' remuneration is determined by the Board. The level of remuneration reflects the time commitment and responsibilities of the roles.

### Service contracts

Details of the Directors' service contracts are set out below.

Directors		Date of agreement	Unexpired term	Notice period by company	Notice period by director
<b>Executive</b>					
Michael Fishwick	- Chief Executive	17 01 2005	-	1 year	1 year
Tanja Willis	- Finance Director and Company Secretary	28 06 2004	-	1 year	1 year
<b>Non-executive</b>					
Nigel Moore	- Non-executive Chairman	08 01 2010	12 months	3 months	3 months
Douglas Benjafield	- Non-executive Director	08 01 2010	5 months	3 months	3 months
Ian Hislop	- Non-executive Director	02 07 2010	19 months	3 months	3 months



## Directors' remuneration report

### Directors' emoluments

Directors	Salary/ Fees £'000	Bonus Scheme £'000	Pension £'000	Total 2011 £'000	Total 2010 £'000
<b>Executive</b>					
Michael Fishwick	164	-	39	203	198
Tanja Willis	95	-	17	112	100
<b>Non-Executive</b>					
Nigel Moore	55	-	-	55	54
Douglas Benjafield	33	-	-	33	32
Ian Hislop	31	-	-	31	15
<b>Total</b>	<b>378</b>	<b>-</b>	<b>56</b>	<b>434</b>	<b>399</b>

### Share Options

Directors held options over ordinary shares as follows

	Date of award	Exercise price	Earliest vesting date	Awarded at 1 January 2011	Granted in the year	Awarded as at 31 December 2011	Vested
<b>Directors</b>							
Michael Fishwick	03 03 2005	£ 0 360	04 03 2008	277,778	-	277,778	277,778
	23 08 2005	£ 0 370	24 08 2008	249,930	-	249,930	249,930
	15 08 2006	£ 0 700	16 08 2009	230,000	-	230,000	230,000
	18 07 2007	£ 1 130	19 07 2010	207,640	-	207,640	207,640
	01 07 2009	£ 0 460	02 07 2012	625,803	-	625,803	-
Tanja Willis	03 03 2005	£ 0 380	04 03 2008	131,581	-	131,581	131,581
	23 05 2005	£ 0 370	24 05 2008	132,275	-	132,275	132,275
	18 07 2007	£ 1 130	19 07 2010	120,721	-	120,721	120,721
	06 05 2008	£ 0 700	07 05 2011	96,577	-	96,577	96,577
	01 07 2009	£ 0 460	02 07 2012	314,423	-	314,423	-
Douglas Benjafield	15 02 2007	£ 1 215	16 02 2010	76,000	-	76,000	76,000

## Directors' remuneration report

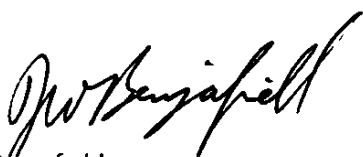
### Directors' interest in shares

The interest of the Directors (including their spouses' interest) in the shares of the Company at 31 December 2011 were as follows

Directors	5p ordinary shares at 31 December 2011	5p ordinary shares at 31 December 2010
<b>Beneficial</b>		
Michael Fishwick	128,857	101,606
Tanja Willis	62,812	51,303
Nigel Moore	464,693	382,153
Douglas Benjafield	130,483	100,303
Ian Hislop	333,333	303,030

The figures stated above are in relation to Directors of The TEG Group Plc and not of its subsidiary companies

This report has been approved by the Board and has been signed on behalf of the Board by



D Benjafield  
Chairman of the Remuneration Committee  
6 June 2012

## Independent auditors' report to the members of The TEG Group Plc

We have audited the financial statements of The TEG Group Plc for the year ended 31 December 2011 which comprise the consolidated statement of comprehensive income, the consolidated statement of financial position, the consolidated statement of changes in equity, the consolidated statement of cash flows, the related notes 1 to 32 on pages 36 to 74, and the parent company balance sheet and notes 1 to 15 on pages 75 to 82. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the Statement of Directors' responsibilities set out in the Report of the Directors, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the APB's website at [www.frc.org.uk/apb/scope/private.cfm](http://www.frc.org.uk/apb/scope/private.cfm)

### **Opinion on financial statements**

In our opinion

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2011 and of the group's loss for the year then ended,
- the group financial statements have been properly prepared in accordance with IFRS as adopted by the European Union,
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

### **Separate opinion in relation to IFRSs as issued by the IASB**

As explained in Note 1 to the group financial statements, the group in addition to complying with its legal obligation to apply IFRSs as adopted by the European Union, has also applied IFRSs as issued by the International Accounting Standards Board (IASB).

In our opinion the group financial statements comply with IFRSs as issued by the IASB.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Independent auditors' report to the members of The TEG Group Plc

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

*Grant Thornton UK LLP*

Stuart Muskett  
Senior Statutory Auditor  
for and on behalf of Grant Thornton UK LLP  
Statutory Auditor, Chartered Accountants  
Manchester  
6 June 2012

# Consolidated statement of comprehensive income

For the year ended 31 December 2011

	Note	Before exceptional costs 2011 £'000	Exceptional costs 2011 £'000	Total 2011 £'000	Total 2010 £'000
<b>Continuing operations</b>					
Revenue	2	17,871	-	17,871	20,740
Cost of sales		(13,391)	-	(13,391)	(15,876)
<b>Gross profit</b>		<b>4,480</b>	<b>-</b>	<b>4,480</b>	<b>4,864</b>
Administrative expenses - other		(5,762)	-	(5,762)	(4,968)
Amortisation of intangible assets		(304)	-	(304)	(152)
Impairment charges		-	(6,264)	(6,264)	-
Acquisition costs		-	-	-	(142)
Negative goodwill		-	-	-	15
<b>Total administrative expenses</b>		<b>(6,066)</b>	<b>(6,264)</b>	<b>(12,330)</b>	<b>(5,247)</b>
<b>Operating loss from continuing operations</b>		<b>(1,586)</b>	<b>(6,264)</b>	<b>(7,850)</b>	<b>(383)</b>
Finance income	4	16	-	16	9
Finance costs	5	(170)	-	(170)	(254)
<b>Loss before tax</b>		<b>(1,740)</b>	<b>(6,264)</b>	<b>(8,004)</b>	<b>(628)</b>
Income tax	9	388	-	388	164
<b>Loss and total comprehensive income for the year</b>		<b>(1,352)</b>	<b>(6,264)</b>	<b>(7,616)</b>	<b>(464)</b>
<b>Attributable to:</b>					
Equity holders of the parent					
<b>Retained loss</b>		<b>(1,352)</b>	<b>(6,264)</b>	<b>(7,616)</b>	<b>(464)</b>
<b>Loss per share</b>					
Basic and diluted loss per share (pence)	10	(1.40)	(6.50)	(7.90)	(0.71)

# Consolidated statement of financial position

At 31 December 2011

	Note	2011 £'000	2010 £'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Goodwill	11	3,883	6,152
Intangible assets	12	1,255	1,559
Property, plant and equipment	13	16,196	18,977
Trade and other receivables	15	1,000	-
		<u>22,334</u>	<u>26,688</u>
<b>Current assets</b>			
Inventories	14	555	616
Trade and other receivables	15	7,329	7,252
Taxation receivable		166	59
Cash and cash equivalents	16	1,557	3,389
		<u>9,607</u>	<u>11,316</u>
<b>Total assets</b>		<u><b>31,941</b></u>	<u><b>38,004</b></u>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	18	6,477	7,865
Taxation payable		-	258
Contingent consideration		-	450
Current portion of long-term borrowings	19	421	951
Current portion of deferred consideration	20	253	211
Provisions	21	265	-
		<u>7,416</u>	<u>9,735</u>
<b>Non-current liabilities</b>			
Long-term borrowings	19	1,833	1,716
Long-term deferred consideration	20	684	966
Deferred tax	9	447	662
Provisions	21	50	-
		<u>3,014</u>	<u>3,344</u>
<b>Total liabilities</b>		<u><b>10,430</b></u>	<u><b>13,079</b></u>
<b>Net assets</b>		<u><b>21,511</b></u>	<u><b>24,925</b></u>
<b>EQUITY</b>			
<b>Equity attributable to equity holders of the parent</b>			
Share capital	23	5,872	3,781
Share premium account		38,045	36,876
Merger relief reserve		886	-
Other reserve		1,061	1,005
Retained losses		(24,353)	(16,737)
<b>Total equity</b>		<u><b>21,511</b></u>	<u><b>24,925</b></u>

These financial statements were approved by the Board of Directors on 6 June 2012

M Fishwick  
Director



T Willis  
Director



**Consolidated statement of changes in equity**  
for the year ended 31 December 2011

	Share capital	Merger relief reserve	Share premium account	Other reserve	Retained losses	Total
	£'000	£'000	£'000	£'000	£'000	£'000
<b>Balance at 1 January 2010</b>	<b>2,651</b>	<b>-</b>	<b>30,907</b>	<b>898</b>	<b>(16,273)</b>	<b>18,183</b>
Issue of share capital	1,130	-	-	-	-	1,130
Premium on issue of share capital	-	-	6,369	-	-	6,369
Issue costs	-	-	(400)	-	-	(400)
Recognition of share-based payments	-	-	-	107	-	107
Transactions with owners	1,130	-	5,969	107	-	7,206
Loss for the financial year and total comprehensive income	-	-	-	-	(464)	(464)
<b>Balance at 1 January 2011</b>	<b>3,781</b>	<b>-</b>	<b>36,876</b>	<b>1,005</b>	<b>(16,737)</b>	<b>24,925</b>
Issue of share capital	2,091	-	-	-	-	2,091
Premium on issue of share capital	-	285	1,912	-	-	2,197
Issue costs	-	-	(142)	-	-	(142)
Transfer from share premium	-	601	(601)	-	-	-
Recognition of share-based payments	-	-	-	56	-	56
Transactions with owners	2,091	886	1,169	56	-	4,202
Loss for the financial year and total comprehensive income	-	-	-	-	(7,616)	(7,616)
<b>Balance at 31 December 2011</b>	<b>5,872</b>	<b>886</b>	<b>38,045</b>	<b>1,061</b>	<b>(24,353)</b>	<b>21,511</b>

**Consolidated statement of cash flows**

For the year ended 31 December 2011

	2011 £'000	2010 £'000
<b>Cash flows from operating activities</b>		
Loss after taxation	(7,616)	(464)
Adjustments for		
Negative goodwill	-	(15)
Depreciation	1,661	1,311
Amortisation of intangibles	304	152
Goodwill impairment charge	2,269	-
Property, plant and equipment impairment charge	3,904	-
Share-based payment administrative expense	56	107
Taxation credit recognised in consolidated statement of comprehensive income	(388)	(164)
Interest expense	170	254
Interest income	(16)	(9)
(Profit) / loss on sale of property, plant and equipment	(65)	195
(Increase) / decrease in trade and other receivables	(1,077)	2,385
Decrease / (increase) in inventories	61	(209)
Decrease in trade payables	(1,184)	(580)
Increase in provisions for other liabilities	90	-
Cash (used in) / from operations	(1,831)	2,963
Interest paid	(111)	(184)
Income taxes (paid) / received	(171)	87
<b>Net cash (used in) / from operating activities</b>	<b>(2,113)</b>	<b>2,866</b>
<b>Cash flows from investing activities</b>		
Acquisition of business - deferred consideration	(300)	(300)
Acquisition of subsidiary net of cash acquired	-	(4,863)
Purchase of property, plant and equipment	(2,464)	(3,808)
Proceeds from sale of property, plant and equipment	73	53
Interest received	16	9
<b>Net cash used in investing activities</b>	<b>(2,675)</b>	<b>(8,909)</b>
<b>Cash flows from financing activities</b>		
Proceeds from issue of share capital	3,696	6,399
Repayment of loan	(173)	(173)
Payment of finance lease liabilities	(567)	(564)
<b>Net cash from financing activities</b>	<b>2,956</b>	<b>5,662</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(1,832)</b>	<b>(381)</b>
<b>Cash and cash equivalents at beginning of the year</b>	<b>3,389</b>	<b>3,770</b>
<b>Cash and cash equivalents at end of the year</b>	<b>1,557</b>	<b>3,389</b>



# Notes to the consolidated financial statements

For the year ended 31 December 2011

## General information

The TEG Group Plc is a company incorporated in the United Kingdom under the Companies Act 2006. The address and registered office is Westmarch House, 42 Eaton Avenue, Buckshaw Village, Chorley, PR7 7NA. The nature of the Group's operations and its principal activities are set out in the Report of the Directors on page 6.

The financial statements are presented in Pounds Sterling (£), which is also the functional currency of the parent company, as this is the currency of the primary economic environment in which the Company operates.

## 1. Significant accounting policies

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU). Further standards may be issued by the International Accounting Standards Board (IASB) and standards currently in issue and endorsed by the EU may be subject to interpretations issued by IFRIC.

IFRS, as adopted by the EU, differs in certain respects from IFRS as issued by the IASB. However, the consolidated financial statements for the period presented would be no different had the Group applied IFRS as issued by the IASB. References to IFRS hereafter should be construed as references to IFRS as adopted by the EU.

The preparation of financial statements, in conformity with generally accepted accounting principles under IFRS, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results may ultimately differ from those estimates.

## Critical judgements in applying accounting policies

The following is the critical judgement, apart from those involving estimations, that the Directors have made in the process of applying the entity's accounting policies and that has the most significant effect on the amounts recognised in the financial statements:

- i. The Group applies the stage of completion method in accounting for revenue on fixed price construction contracts. This requires the Group to calculate the proportion of the total contract that has been completed at the balance sheet date by reference to the physical completion of key milestones.

## Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year:

- i. Future cash flows and discount rates applied in the 'value in use' goodwill and property, plant and equipment impairment tests in respect of the build, own, operate sites incorporate the inherent uncertainties involved in predicting future cash flows, operating performance, cost of capital and other variables. Following an impairment charge of £2,269,000 during the year, the carrying value of goodwill at 31 December 2011 was £3,883,000, the carrying value of the intangibles was £1,255,000 whilst the carrying value of property, plant and equipment at cash-generating units subject to impairment review was £6,960,000 of which £3,904,000 has been subject to impairment. Further details of the key assumptions used within the impairment review are detailed in note 11.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

- ii The Group applies an estimated total contract profit margin when applying the stage of completion method in accounting for construction contracts. This requires estimates to be made of costs to complete on each contract and hence involves an element of uncertainty.

The financial statements have been prepared using the measurement basis specified by IFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the detailed accounting policies below.

The accounting policies that have been applied in the opening balance sheet have also been applied throughout all periods presented in these financial statements. These accounting policies comply with each IFRS that is mandatory for accounting periods ending on 31 December 2011.

### Going concern

In forming their views, the Directors have prepared cash flow forecasts for a 2 year period following the balance sheet date. As part of the preparation of these forecasts, the Directors have considered the overall financial market at this time, the delays being experienced in obtaining timely project funding and the significant impact such delays have on the cash flow position of the Group. The Directors have estimated the likely conversion of potential future contracts, and in particular the Dagenham project, the likely completion of the Manchester contracts and the likely timetable for release of retentions due, the working capital required and the likely funding available to execute such contracts.

Given the uncertainty with regards to both project funding and the release of the retentions due under the Manchester contract, the Directors have adopted a prudent policy with regards to forecasts over the period. The Directors have determined that it is necessary to secure further working capital and the Group has agreed an additional bank facility of up to £1.5 million. In addition the Group has announced it is intending to complete an Open Offer of shares for up to £2 million with certain shareholders underwriting up to £1.2 million with a further irrevocable undertaking of £0.6 million.

After reviewing the forecasts, consideration of the Group's cash resources available through the bank facility, the forthcoming Open Offer, the likely financial close of the Dagenham project and having made other appropriate enquiries, the Directors have a reasonable expectation that the Company and Group have adequate resources to maintain operations over the 2 year period. For this reason they continue to adopt the going concern basis in preparing the financial statements.

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## Basis of consolidation

The consolidated financial statements consolidate those of the Company and its subsidiary undertakings drawn up to the balance sheet date. Subsidiaries are entities over which the Group has the power to control the financial and operating policies so as to obtain benefits from its activities. The Group obtains and exercises control through voting rights.

Unrealised gains on transactions between the Group and its subsidiaries are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Acquisitions of subsidiaries are dealt with by the acquisition method. The acquisition method involves the recognition at fair value of all identifiable assets and liabilities, including contingent liabilities of the subsidiary, at the acquisition date, regardless of whether or not they were recorded in the financial statements of the subsidiary prior to acquisition. On initial recognition, the assets and liabilities of the subsidiary are included in the consolidated balance sheet at their fair values, which are also used as the bases for subsequent measurement in accordance with the Group accounting policies.

## Intangible assets and goodwill

Goodwill represents the difference between the fair value of the consideration transferred and the net fair value of the identifiable assets, liabilities and contingent liabilities acquired. Identifiable intangible assets are those which can be sold separately or which arise from legal rights regardless of whether those rights are separable.

Goodwill representing the excess of fair value of the consideration transferred over the fair value of the Group's share of the identifiable net assets acquired, is capitalised and reviewed annually for impairment. Goodwill is carried at cost less accumulated impairment losses.

Negative goodwill arising on an acquisition is recognised immediately in profit or loss.

In respect of acquisitions where there is a contingent consideration element, a liability is recognised for the fair value, with any resulting gain or loss recognised in profit and loss.

## Amortisation of intangible assets

Amortisation is charged to profit or loss on a straight line basis over the estimated useful lives of intangible assets. Other intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

Customer contracts and relationships	4 – 8 years
Intellectual property rights	10 years

## Provisions

Onerous contract provisions are recognised for losses on contracts where the forecast costs of fulfilling the contract throughout the contract period exceed the economic benefits expected to be receivable. The provision is calculated based on discounted cash flows to the end of the contract. Warranty and contingency provisions are recognised to cover possible future costs relating to ongoing contracts. The provision is based upon historical warranty and contingency cost data.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### Joint venture

A joint venture is a contractual arrangement whereby the Group undertakes an economic activity which is subject to joint control with third parties. The Group's interests in joint ventures are accounted for using the equity method.

Under this method the Group's share of the profit less losses of joint ventures is included in the consolidated statement of comprehensive income and its interest in the net assets is included in non-current assets in the consolidated statement of financial position. Where the share of losses in a joint venture exceeds the interest in the entity, the carrying amount is reduced to nil and recognition of further losses is discontinued unless there is a legal or constructive obligation by the Group to make further investment. The profit recognised on sales to joint ventures, where the asset is retained by the joint venture, is restricted to that proportion of the gain that is attributable to the interests of the other venturers.

The exception to this being when the elimination of the unrealised profit element would create a liability in relation to the Group's interest in the joint venture. In this situation, the restriction of the unrealised profit element would be limited to the amount which would reduce the Group's interest in the joint venture to nil and any remaining profit arising on the transaction would be recognised.

### Property, plant and equipment

Property, plant and equipment is stated at cost, net of depreciation and any provision for impairment. No depreciation is charged during the period of construction.

### Disposal of assets

The gain or loss arising on the disposal of an asset is determined as the difference between the disposal proceeds and the carrying amount of the asset and is recognised in profit and loss.

### Depreciation

Depreciation is calculated to write down the cost less any residual value of all property, plant and equipment other than freehold land over their estimated useful economic lives. The rates generally applicable are

Vehicles	3 - 4 years straight line
Plant and machinery	3 - 5 years reducing balance
Fixtures and fittings	25% reducing balance
Silo-cage systems	5 - 25 years straight line
Buildings and site infrastructure	4% - 20% straight line

Freehold land and assets in the course of construction are not depreciated.

Material residual value estimates are updated as required, but at least annually.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### **Impairment testing of goodwill, intangible assets and property, plant and equipment**

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which management monitors the related goodwill.

Cash-generating units that include goodwill are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of fair value, reflecting market conditions less costs to sell and value in use based on an internal discounted cash flow evaluation. Impairment losses recognised for cash-generating units, to which goodwill has been allocated, are credited initially to the carrying amount of goodwill. Any remaining impairment loss is charged pro rata to the other assets in the cash generating unit. With the exception of goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist.

### **Taxation**

The income tax credit represents the tax currently receivable in respect of research and development tax credits.

The tax payable in respect of the year is based on taxable loss for the year. Taxable loss differs from net loss as reported in the consolidated statement of comprehensive income because it excludes items of income or expenses that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on the differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill nor from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on interest in subsidiaries and associates, and interest in joint ventures where the Group is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the average tax rates that are expected to apply in the periods in which the timing difference are expected to reverse based on tax rates and laws that have been substantively enacted by the balance sheet date.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### Research and development

Expenditure on research (or the research phase of an internal project) is recognised as an expense in the period in which it is incurred. Developments costs that do not meet the relevant recognition criteria are expensed as incurred.

### Inventories

Inventories are stated at the lower of cost and net realisable value after making allowance for obsolete and slow moving items.

Cost includes materials, direct labour and an attributable proportion of manufacturing overheads based on normal levels of activity. Cost is calculated using the weighted average method. Net realisable value is based on estimated selling price less further costs expected to be incurred to completion.

### Revenue

Revenue is measured by reference to the fair value of consideration received or receivable by the Group for goods supplied and services provided, excluding VAT and trade discounts.

### Rendering of services relating to processing waste

When the outcome of a transaction involving the processing of waste can be estimated reliably, revenue associated with the transaction is recognised when the Group receives and processes the waste, being the point at which it fulfils its contractual obligation to the customer. The outcome of the transaction is deemed to be able to be estimated reliably when all the following conditions are satisfied:

- the amount of revenue can be measured reliably
- it is probable that the economic benefits associated with the transaction will flow to the entity
- the Group receives and processes the waste, being the point at which it fulfils its contractual obligation to the customer and
- the costs incurred in processing the waste can be measured reliably

### Construction contracts

Contract revenue reflects the contract activity during the year and is measured at the fair value of consideration received or receivable. When the outcome can be assessed reliably, contract revenue and associated costs are recognised as revenue and expenses respectively by reference to the stage of completion of the contract activity at the balance sheet date. The stage of completion of the contract at the balance sheet date is assessed by reference to completed key milestones, those being:

- Design
- Procurement
- Component manufacture
- Enabling works
- Civil Engineering
- Building fabrication
- Mechanical and electrical installation of various components of the TEG Silo-cage plant
- Functional testing
- Commissioning

The stage of completion at the balance sheet date is determined by reference to the key milestones that have been completed.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

Where the outcome of construction contracts cannot be estimated reliably, revenue is recognised only to the extent of contract costs incurred that it is probable will be recoverable, and contract costs are recognised as an expense in the period in which they are incurred. The outcome of a construction contract is deemed to be estimated reliably when all the following conditions are satisfied

- total contract revenue can be measured reliably
- it is probable that economic benefits associated with the contract will flow to the Group
- both the contract costs to complete the contract and the stage of completion at the balance sheet date can be measured reliably, and
- the contract costs attributable to the contract can be clearly identified and measured reliably so that actual contract costs incurred can be compared with prior estimates

The gross amount due from customers for contract work is presented as an asset for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceeds progress billings. The gross amount due to customers for contract work is presented as a liability for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less losses).

Full provision is made for expected losses on all contracts in the year in which the loss is first foreseen.

### Exceptional items

Exceptional items are material items which individually, or if of a similar type, in aggregate, need to be disclosed by virtue to their size or incidence in order to assist in understanding the Group's financial performance.

### Interest

Interest is recognised using the effective interest method which calculates the amortised cost of a financial asset and allocates the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

### Employee benefits – retirement benefit costs

The Group operates a defined contribution pension scheme. The pension costs charged to profit or loss are the contributions payable to the scheme in respect of the accounting period.

### Leased assets

In accordance with IAS 17, the economic ownership of a leased asset is transferred to the lessee if the lessee bears substantially all the risks and rewards related to the ownership of the leased asset. The related asset is recognised at the time of inception of the lease at the fair value of the leased asset or, if lower, the present value of the minimum lease payments plus incidental payments, if any, to be borne by the lessee. A corresponding amount is recognised as a finance leasing liability. Leases of land and buildings are split into land and buildings elements according to the relative fair values of the leasehold interests at the date of entering into the lease agreement.

The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to profit or loss over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to profit or loss on a straight line basis over the lease term. Lease incentives are spread over the term of the lease.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### Share-based payment - equity settled

All share-based payment arrangements granted after 7 November 2002 that had not vested prior to 1 January 2006 are recognised in the financial statements

All goods and services received in exchange for the grant of any share-based payment are measured at their fair values. Where employees are rewarded using share-based payments, the fair values of employees' services are determined indirectly by reference to the fair value of the instrument granted to the employee. This fair value is appraised at the grant date.

All equity-settled share-based payments are ultimately recognised as an expense in profit or loss with a corresponding credit to "other reserve".

The expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest. Estimates are subsequently revised if there is any indication that the number of share options expected to vest differs from previous estimates. Any cumulative adjustment prior to vesting is recognised in the current period. No adjustment is made to any expense recognised in prior periods if share options ultimately exercised are different to that estimated on vesting.

Upon exercise of share options the proceeds received net of attributable transaction costs are credited to share capital, and where appropriate share premium.

### Financial assets

Financial assets are divided into the following categories: loans and receivables and financial assets at fair value through profit or loss. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which they were acquired. The designation of financial assets is re-evaluated at every reporting date at which a choice of classification or accounting treatment is available.

All financial assets are recognised when the Group becomes a party to the contractual provisions of the instrument. Financial assets other than those categorised as at fair value through profit or loss are recognised at fair value plus transaction costs. Financial assets categorised as at fair value through profit or loss are recognised initially at fair value with transaction costs expensed through profit or loss.

Financial assets at fair value through profit or loss include financial assets that are either classified as held for trading or are designated by the entity as at fair value through profit or loss upon initial recognition. Subsequent to initial recognition, the financial assets included in this category are measured at fair value with changes in fair value recognised in profit or loss. Financial assets originally designated as financial assets at fair value through profit or loss may not be reclassified subsequently.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Trade receivables are classified as loans and receivables. Loans and receivables are measured subsequent to initial recognition at amortised cost using the effective interest method, less provision for impairment. Any change in their value through impairment or reversal of impairment is recognised in profit or loss.

Provision against trade receivables is made when there is objective evidence that the Group will not be able to collect all amounts due to it in accordance with the original terms of those receivables. The amount of the write-down is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. An assessment for impairment is undertaken at least at each balance sheet date.



## Notes to the consolidated financial statements

For the year ended 31 December 2011

A financial asset is derecognised only where the contractual rights to the cash flows from the asset expire or the financial asset is transferred and that transfer qualifies for de-recognition. A financial asset is transferred if the contractual rights to receive the cash flows of the asset have been transferred or the Group retains the contractual rights to receive the cash flows of the asset but assumes a contractual obligation to pay the cash flows to one or more recipients. A financial asset that is transferred qualifies for de-recognition if the Group transfers substantially all the risks and rewards of ownership of the asset, or if the Group neither retains nor transfers substantially all the risks and rewards of ownership but does transfer control of that asset.

### Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and demand deposits, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

### Financial liabilities

Financial liabilities are obligations to pay cash or other financial assets and are recognised when the Group becomes a party to the contractual provisions of the instrument. Financial liabilities categorised as at fair value through profit or loss are recorded initially at fair value, all transaction costs are recognised immediately in the statement of comprehensive income. All other financial liabilities are recorded initially at fair value, net of direct issue costs.

Financial liabilities are recorded at amortised cost using the effective interest method, with interest-related charges recognised as an expense in finance costs in the statement of comprehensive income. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accruals basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

A financial liability is derecognised only when the obligation is extinguished, that is, when the obligation is discharged or cancelled or expires.

### Borrowing costs

Borrowing costs directly attributable to the acquisition and construction of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or equity in accordance with the substance of the contractual arrangement.

### Equity

Equity comprises the following:

- "Share capital" represents the nominal value of equity shares
- "Share premium" represents the excess over nominal value of the fair value of consideration received for equity shares, net of expenses of the share issue
- "Other reserve" represents equity-settled share-based employee remuneration until such share options are exercised
- "Retained losses" represents retained losses

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## Standards and interpretations in issue not yet adopted

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been published but are not yet effective, and have not been adopted early by the Group. The Directors anticipate that all of the pronouncements will be adopted in the Group's accounting policies for the first period beginning after the effective date of the pronouncement. The following standards and interpretations, which have not been applied in these Group financial statements, were in issue but not yet effective

- IFRS 9 Financial Instruments (effective from 1 January 2015)
- IFRS 10 Consolidated Financial statements (effective from 1 January 2013)
- IFRS 11 Joint Arrangements (effective from 1 January 2013)
- IFRS 12 Disclosure of Interest in Other Entities (effective from 1 January 2013)
- IFRS 13 Fair value measurement (effective from 1 January 2013)
- IFRS 27 (Revised) Separate Financial statements (effective from 1 January 2013)
- IFRS 28 (Revised) Investments in Associates and Joint ventures (effective from 1 January 2013)
- Disclosures – Transfers of Financial Assets – Amendments to IFRS 7 (effective from 1 July 2011)
- Deferred Tax Recovery of Underlying Assets – Amendments to IAS 12 Income Taxes (effective from 1 January 2012)
- Presentation of Items of Other Comprehensive Income – Amendments to IAS 1 (effective from 1 July 2012)
- Disclosures – Offsetting Financial Assets and Financial Liabilities – Amendments to IFRS 7 (effective from 1 January 2013)
- Offsetting Financial Assets and Financial Liabilities – Amendments to IAS 32 (effective from 1 January 2014)
- Mandatory Effective Date and Transition Disclosures – Amendments to IFRS 9 and IFRS 7 (effective from 1 January 2015)

The Directors anticipate that the adoption of these standards and interpretations in future periods will have no material impact on the financial statements of the Group

## 2. Revenue

All revenue reported in the period under review arose within the United Kingdom. An analysis of the Group's revenue for the year (excluding finance income – see note 4) is as follows

	2011 £'000	2010 £'000
Revenue from Operations division	8,754	5,820
Rendering of services	8,754	5,820
Revenue from Projects division	8,927	14,760
Revenue from Operations division	190	160
Sale of goods	9,117	14,920
Total revenue	17,871	20,740

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## 3. Operating segments

For management purposes, the Group is organised into the following operating segments: Operations segment and Projects segment. In prior years, the Group had been organised into build own and operate, IVC sales to third parties, AD sales to third parties, product management revenue and other corporate expenses. During the year, the organisational structure of the Group has been restructured and the prior year figures have been restated accordingly with build, own and operate and product management being reported with the Operations segment, whilst IVC and AD sales to third parties are now being reported within the Projects segment.

All revenues from external customers and non-current assets are attributable to, and located in, Great Britain.

In identifying its operating segments, management follows the Group's service lines which represent the main products and services provided by the Group. These operating segments are monitored and strategic decisions are made on the basis of segment operating results.

The Projects segment includes IVC and AD sales to third parties including the design, production and installation of plants for sale to third party clients. The Operations segment relates to facilities which are owned and operated by the Group. These sites process waste received from customers and manage the compost produced by the facilities. The Operations segment is also responsible for the maintenance and operating contracts carried out for third parties. The revenues and net result generated by each of the Group's operating segments are summarised as follows:

### 2011

	Operations £'000	Projects £'000	Other corporate expenses £'000	Consolidated £'000
External revenue	8,944	8,927	-	17,871
Gross profit	1,834	2,646	-	4,480
Segment corporate expenses	(1,110)	(2,320)	(615)	(4,045)
Impairment charges	(6,264)	-	-	(6,264)
Depreciation	(1,613)	-	(48)	(1,661)
Amortisation	(304)	-	-	(304)
Segment (loss) / profit before taxation	(7,457)	326	(663)	(7,794)
Share-based payment expense				(56)
Operating loss				(7,850)
Finance income				16
Finance costs				(170)
Loss before taxation				(8,004)

Of the total revenue from Project division sales £7,687,000 relates to transactions with a single customer. All of this amount relates to IVC sales to third parties. Other corporate expenses include £190,000 in respect of future business and research and development costs.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 2010

	Operations £'000	Projects £'000	Other corporate expenses £'000	Consolidated £'000
<b>External revenue</b>	5,980	14,760	-	20,740
<b>Gross profit</b>	1,358	3,506	-	4,864
Segment corporate expenses	(928)	(2,164)	(458)	(3,550)
Acquisition costs	(142)	-	-	(142)
Negative goodwill	15	-	-	15
Depreciation	(1,258)	-	(53)	(1,311)
Amortisation	(152)	-	-	(152)
<b>Segment (loss) / profit before taxation</b>	(1,107)	1,342	(511)	(276)
Share-based payment expense				(107)
<b>Operating loss</b>				(383)
Finance income				9
Finance costs				(254)
<b>Loss before taxation</b>				(628)

Of the total revenue from Project division sales £11,612,000 relates to transactions with a single customer. All of this amount relates to IVC sales to third parties.

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## Other information 2011

	Operations £'000	Projects £'000	Corporate £'000	Consolidated £'000
Capital additions	2,522	-	270	2,792

Depreciation	1,613	-	48	1,661
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	Operations £'000	Projects £'000	Corporate £'000	Consolidated £'000
<b>Assets</b>				
Segment assets	24,608	5,638	1,695	31,941

<b>Liabilities</b>				
Segment liabilities	5,996	4,112	322	10,430

## Other information 2010

	Operations £'000	Projects £'000	Corporate £'000	Consolidated £'000
Capital additions	4,680	-	166	4,846

Depreciation	1,258	-	53	1,311
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	Operations £'000	Projects £'000	Corporate £'000	Consolidated £'000
<b>Assets</b>				
Segment assets	28,872	5,537	3,595	38,004

<b>Liabilities</b>				
Segment liabilities	6,319	6,002	758	13,079

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 4. Finance income

	2011 £'000	2010 £'000
Bank interest receivable	16	9
Investment income earned on financial assets, analysed by category of assets is as follows		
Loans and receivables (including cash and bank balances)	16	9

### 5. Finance costs

	2011 £'000	2010 £'000
Interest on obligations under hire purchase	75	144
Interest on bank loans	36	40
	111	184
Unwinding of discount	59	70
Total finance costs	170	254

The unwinding of discount arises on the deferred consideration arising on the Binns Skips acquisition. See note 20 for further details.

### 6. Loss before taxation

The loss on ordinary activities before tax is stated after charging / (crediting)

	2011 £'000	2010 £'000
Research and development costs	95	15
Depreciation		
- owned	1,426	1,070
- held under finance leases and hire purchase contracts	235	241
Intangible amortisation	304	152
Auditors' remuneration		
- audit services for audit of parent company and consolidated financial statements	12	12
- non audit services	40	68
(Profit) / loss on disposal of property, plant and equipment	(65)	195
Share-based payments charge	56	107
Operating lease costs		
- land & buildings	303	226
- other	115	77

## Notes to the consolidated financial statements

For the year ended 31 December 2011

A more detailed analysis of auditors' remuneration for non audit services is provided below

	<b>2011</b>	<b>2010</b>
	<b>£'000</b>	<b>£'000</b>
Audit of subsidiary undertakings pursuant to legislation	<b>24</b>	<b>31</b>
Other advisory services pursuant to legislation	<b>7</b>	<b>6</b>
Tax advisory	<b>9</b>	<b>10</b>
Other advisory	<b>-</b>	<b>21</b>
<b>Total</b>	<b>40</b>	<b>68</b>

### 7. Employee costs

Staff costs during the year were as follows

	<b>2011</b>	<b>2010</b>
	<b>£'000</b>	<b>£'000</b>
Wages and salaries	<b>2,862</b>	<b>2,409</b>
Social security costs	<b>295</b>	<b>261</b>
Pension costs	<b>228</b>	<b>236</b>
Equity settled share-based payment charge	<b>56</b>	<b>107</b>
	<b>3,441</b>	<b>3,013</b>

The average number of employees during the year was

	<b>2011</b>	<b>2010</b>
	<b>Number</b>	<b>Number</b>
Directors	<b>5</b>	<b>5</b>
Sales	<b>9</b>	<b>9</b>
Engineering	<b>12</b>	<b>12</b>
Technical	<b>7</b>	<b>7</b>
Administrative	<b>12</b>	<b>10</b>
Site	<b>25</b>	<b>28</b>
<b>Total</b>	<b>70</b>	<b>71</b>

The Group's equity-settled share-based payments comprise the Enterprise Management Incentive Share Option Scheme. The amount of shares held in the Employee Share Option plan and details of shares and share options subject to equity-settled share-based payment charges are set out in note 27.

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## 8. Directors' remuneration

### Aggregate remuneration

The total amounts for Directors' remuneration and other benefits were as follows

	2011 £'000	2010 £'000
Emoluments	378	351
Pension costs	56	77
	<u>434</u>	<u>428</u>

Directors' remuneration shown above included the following amounts payable in respect of the highest paid director

	2011 £'000	2010 £'000
Emoluments	164	160
Pension costs	39	38
	<u>203</u>	<u>198</u>

The number of directors participating in the defined contribution pension scheme was 2 (2010. 2) An analysis of Directors' emoluments, pension entitlements and their interests in the share capital of the Company is contained in the Directors' remuneration report on pages 30 to 33

## 9. Income tax

	2011 £'000	2010 £'000
<b>Current tax</b>		
Research and development tax credit	(173)	(58)
Corporation tax	-	(27)
Total current tax	<u>(173)</u>	<u>(85)</u>
<b>Deferred tax</b>		
Deferred tax credit	(215)	(79)
Total deferred tax	<u>(215)</u>	<u>(79)</u>
<b>Total tax credit for the year</b>	<u>(388)</u>	<u>(164)</u>

The taxation assessed for the year differs from the standard rate of corporation tax in the United Kingdom 26.5%  
The charge is affected by a number of factors in addition to the standard United Kingdom rate



## Notes to the consolidated financial statements

For the year ended 31 December 2011

The differences are explained as follows

	2011 £'000	2010 £'000
Loss before tax	<u>(8,004)</u>	<u>(628)</u>
Income tax credit calculated at 26.5% (2010: 28%)	(2,121)	(176)
Effect of expenses not deductible	676	119
Losses surrendered for R&D tax credit	343	116
Repayable R&D tax credit	(166)	(58)
Movement in unprovided deferred tax asset	518	(335)
Adjustment for tax rate differences	362	170
Total tax credit for the year	<u>(388)</u>	<u>(164)</u>

### Deferred tax liability

	2010 £'000	2009 £'000
Liability at 1 January	662	-
Acquired with subsidiaries	-	262
Arising on recognition of intangible assets	-	479
Amount credited to profit or loss in the year	(215)	(79)
<b>Liability at 31 December</b>	<u><b>447</b></u>	<u><b>662</b></u>

The rate at which deferred tax is expected to unwind is 25% (2010: 27%) and this has been used to calculate the deferred tax liability

### Unrecognised deferred tax asset

The following deferred tax assets have not been recognised at the balance sheet date on the basis that there is insufficient evidence that the deferred tax asset will be recoverable against future profits of the Group

	2011 £'000	2010 £'000
Tax losses	(5,236)	(5,114)
Accelerated tax depreciation	223	255
Temporary differences	(28)	(8)
	<u>(5,041)</u>	<u>(4,867)</u>

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 10. Loss per share

	2011 £'000	2010 £'000
Loss for the financial year after tax	(7,616)	(464)
<b>Adjustments to basic earnings</b>		
Negative goodwill	-	(15)
Exceptional costs	6,264	-
Underlying losses before exceptional costs	<u>(1,352)</u>	<u>(479)</u>
	<b>Number</b>	<b>Number</b>
Weighted average number of shares for the purposes of basic, diluted and underlying earnings per share	<u>96,334,294</u>	<u>65,089,854</u>
	<b>Pence</b>	<b>Pence</b>
Basic loss per share	(7.90)	(0.71)
Diluted loss per share	(7.90)	(0.71)
Basic underlying loss per share before exceptional costs	<u>(1.40)</u>	<u>(0.74)</u>

Underlying losses per share has been disclosed to give a clear understanding of the Group's underlying trading performance. It has been calculated using the underlying earnings figures above and the weighted average number of ordinary shares above.

Diluted losses per share is equal to the basic loss per share as the share options in issue at 31 December 2011 are anti-dilutive in respect of the diluted loss per share calculation and have therefore not been included.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 11. Goodwill

	Goodwill £'000
<b>Cost and net book value</b>	
At 1 January 2010	2,270
Additions	3,882
At 31 December 2010	6,152
Impairment	(2,269)
At 31 December 2011	<u>3,883</u>

The carrying amount of goodwill has been allocated to the following cash generating units

	2011 £'000	2010 £'000
Operations	<u>3,883</u>	<u>6,152</u>

An impairment charge of £2,269,000 arose during the year, in respect of the goodwill relating to the acquisition of the composting business in Perthshire in 2005. This resulted in the carrying amount of the goodwill and property, plant and equipment at that cash generating unit (CGU) being written down to its recoverable amount. This impairment arose due to an increase in the discount rate used within the impairment calculation and as a result of a reduction in the forecast revenue growth.

Following this impairment the remaining goodwill relates to the acquisition of Simpro Limited in 2010. The directors do not believe that any reasonably possible changes in the value of key assumptions noted below, in respect of Simpro Limited, would cause the CGU carrying amount to exceed its recoverable amount.

#### Annual test for impairment

The Group tests goodwill annually for impairment in accordance with IAS 36 'Impairment of assets', or more frequently if there is indication that the goodwill might be impaired.

The recoverable amounts of the CGU have been determined based on a value in use calculation which uses cashflow projections based on financial budgets approved by the Directors' covering the next five year period.

The key assumptions to the value in use calculation are those regarding the discount rate, growth rate and expected changes to the selling prices, volumes and direct costs.

The discount rate has been calculated using the Capital Asset Pricing Model (CAPM) which takes into account the required rate of return of the asset, market risk as well as the expected return of the market. The discount rate of 10% (2010 6%) is consistent with the rate of return expected by the market considering the CGU forecast cashflow amounts, timing and risk profile.

Selling prices are based on current practices and future expected changes in the market. With the continued increase in Landfill Tax (LFT) of £8 per tonne per annum and the observed increase in recycling activity, the selling price growth rate assumption of 5% (2010 assumed rate 5%) per annum is considered reasonable and is consistent with past experience.

Changes in direct costs of 3% (2010 assumed rate 3%) per annum are based on historic trends.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

Cashflows beyond the five year period have been extrapolated using a steady 2.5% per annum growth rate (2010 assumed rate 2.5%) which is based on historic trends, anticipated market demand and the prospective increase in LFT over the period. The Group considers that 2.5% is an appropriate but conservative growth rate based upon current rates of inflation, the Group's targeted growth rates and the rate of growth that the Directors believe to be achievable from the market.

### 12. Other intangible assets

	Customer contracts £'000	Intellectual property rights £'000	Total £'000
<b>Cost</b>			
At 1 January 2010	-	40	40
Additions through business combinations	1,711	-	1,711
At 31 December 2010 and 31 December 2011	<u>1,711</u>	<u>40</u>	<u>1,751</u>
<b>Amortisation</b>			
At 1 January 2010	-	40	40
Amortisation	152	-	152
At 31 December 2010	<u>152</u>	<u>40</u>	<u>192</u>
Amortisation	304	-	304
At 31 December 2011	<u>456</u>	<u>40</u>	<u>496</u>
<b>Net book amount</b>			
At 31 December 2011	<u>1,255</u>	<u>-</u>	<u>1,255</u>
At 31 December 2010	<u>1,559</u>	<u>-</u>	<u>1,559</u>

Customer contracts represent the ongoing relationship with customers acquired as part of the Simpro acquisition in 2010. The intellectual property rights represent the purchase of an innovative system of accelerated composting for £35,000 and the design of the Twin Cage Composter for £5,000.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 13. Property, plant and equipment

	Vehicles	Plant and Machinery	Fixtures and fittings	Silo-Cage Systems	Assets in the course of construction	Freehold land, buildings and site infrastructure	Total
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
<b>Cost</b>							
At 1 January 2010	82	3,435	410	5,924	58	7,409	17,318
Acquisition of company	30	265	2	-	-	993	1,290
Additions	-	1,824	30	1,988	138	866	4,846
Disposals	(14)	(103)	(17)	(194)	(52)	-	(380)
At 31 December 2010	98	5,421	425	7,718	144	9,268	23,074
Transfer between categories	13	(9)	-	-	-	(4)	-
Additions	-	1,056	33	94	241	1,368	2,792
Disposals	(33)	(87)	(3)	(75)	-	-	(198)
<b>At 31 December 2011</b>	<b>78</b>	<b>6,381</b>	<b>455</b>	<b>7,737</b>	<b>385</b>	<b>10,632</b>	<b>25,668</b>
<b>Accumulated depreciation</b>							
At 1 January 2010	73	1,226	115	1,094	-	410	2,918
Charge for the year	8	480	58	492	-	273	1,311
Disposals	(14)	(64)	(8)	(46)	-	-	(132)
At 31 December 2010	67	1,642	165	1,540	-	683	4,097
Charge for the year	13	698	54	613	-	283	1,661
Impairment	-	1,524	4	1,292	-	1,084	3,904
Disposals	(27)	(82)	(6)	(75)	-	-	(190)
Transfer between categories	13	(12)	-	-	-	(1)	-
At 31 December 2011	66	3,770	217	3,370	-	2,049	9,472
<b>Net book amount</b>							
At 31 December 2011	12	2,611	238	4,367	385	8,583	16,196
At 31 December 2010	31	3,779	260	6,178	144	8,585	18,977

Assets in the course of construction include capitalised interest of £Nil (2010 £Nil)

#### Assets pledged as security

Freehold land with a carrying value of £2,136,000 (2010 £2,136,000) has been pledged to secure the term loan of the Group (see note 19). The Group is not allowed to pledge these assets as security for other borrowings or to sell them to another entity. In addition, the Group's obligation under finance leases are secured by the lessors' title to the leased assets, which have a carrying amount of £1,524,705 (2010 £1,318,000).

# Notes to the consolidated financial statements

For the year ended 31 December 2011

During the year, the Group carried out a review of the recoverable amount of its plant and machinery and its Silo-Cage systems. The assets are used in the Group's reportable segments. This review resulted in an impairment of £3,187,000 in respect of assets held in Perthshire and £717,000 in respect of assets held at Sherdley Farm. As disclosed in note 11, the impairment charge in relation to the Perthshire CGU arose due to an increase in the discount rate used within the impairment calculation and as a result of a reduction in the forecast revenue growth. The impairment recognised in respect of the assets held at Sherdley Farm was a result of the site no longer being cash generative.

The recoverable amounts of the CGU's have been determined based on a value in use calculation which uses cashflow projections based on financial budgets approved by the Director's covering the next five year period. The key assumptions to the value in use calculation are those regarding the discount rate, growth rate and expected changes to the selling prices and direct costs.

Following the impairment charge recognised in the year in respect of the assets held in Perthshire, the carrying value of the CGU was equivalent to its recoverable amount calculated based on value in use. An adverse variance in the key assumptions would result in further impairment.

## 14. Inventories

	2011 £'000	2010 £'000
Raw materials	88	17
Work in progress	350	510
Consumables	117	89
	<b>555</b>	<b>616</b>

There were no write downs of inventory in the year (2010: £Nil). The cost of inventories recognised as a cost of sale in the year was £38,000 (2010: £84,000).

## 15 Trade and other receivables

	2011 £'000	2010 £'000
Trade receivables	1,561	990
Other receivables	153	141
Amounts due from related party	1,323	1,588
Prepayments and accrued income	5,292	4,533
	<b>8,329</b>	<b>7,252</b>
Less non-current Amounts due from related party	(893)	-
Less non-current Accrued income	(107)	-
Total non-current	<b>1,000</b>	<b>-</b>
Current	<b>7,329</b>	<b>7,252</b>

The average credit period taken on trade receivables excluding construction contracts is 51 days (2010: 60 days). Average credit period taken on application for payment on construction contracts excluding retentions is 50 days (2010: 50 days). Trade receivables do not carry interest. A provision of £Nil (2010: £7,300) has been made for overdue receivables.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

Before accepting any new customers, the Group uses an external credit scoring system to assess the potential customer's credit quality and defines credit limits by customer. Limits attributed to customers are reviewed twice a year.

The proportion of the trade receivables balance relating to customers who represent more than 5% of the total is disclosed in note 22. The value of trade receivables that are past due at the reporting date is £479,000 (2010 £191,000).

### 16. Cash and cash equivalents

	2011 £'000	2010 £'000
Cash in hand and at bank	<u>1,557</u>	<u>3,389</u>

### 17. Construction contracts

Contracts in progress at the balance sheet date

	2011 £'000	2010 £'000
Construction costs incurred plus recognised profits less recognised losses to date	8,927	14,760
Less progress billings	<u>(3,865)</u>	<u>(9,618)</u>
Accrued income	<u>5,062</u>	<u>5,142</u>
Recognised and included in accrued income (note 15) as amounts due		
From customers under construction contracts	<u>4,221</u>	<u>4,393</u>

At 31 December 2011, retentions held by customers for contract work amounted to £841,000 (2010 £749,000).

The total revenue arising from construction contracts during the year was £8,927,000 (2010 £14,760,000).

There is a provision of £225,000 (2010 £636,000) in respect of warranty and contingency costs relating to ongoing contracts at the year end.

# Notes to the consolidated financial statements

For the year ended 31 December 2011

An analysis of the movement of these provisions is set out below

	Warranty / contingency provision £'000
At 1 January 2010	315
Provided	321
At 31 December 2010	636
Utilised	(411)
At 31 December 2011	225

The provision is made for future warranty and contingency costs relating to construction contracts ongoing at the year end. The policy for release of warranty and contingency provisions is project specific.

## 18 Trade and other payables

	2011 £'000	2010 £'000
Trade payables	6,029	7,284
Other payables	6	25
Other taxation and social security	178	170
Accruals	264	386
	<b>6,477</b>	<b>7,865</b>

Trade payables and accruals principally comprise amounts outstanding from trade purchases and ongoing costs. The average credit period taken for trade purchases is 131 days (2010: 118 days). No interest is charged on the trade payables. The Directors consider that the carrying amount of trade payables approximates to their fair value.

## 19. Borrowings

	Current		Non-current	
	2011 £'000	2010 £'000	2011 £'000	2010 £'000
<b>Secured – at amortised cost</b>				
Term loan (i)	173	173	1,337	1,510
Hire Purchase agreements (ii) (note 22)	248	778	496	206
	<b>421</b>	<b>951</b>	<b>1,833</b>	<b>1,716</b>



# Notes to the consolidated financial statements

For the year ended 31 December 2011

## Summary of borrowing arrangements

- (i) Secured against freehold land The term loan is repayable over a remaining 144 equal monthly instalments. The interest rate on the facility is 1.75% above the Bank of Scotland Plc base rate
- (ii) Secured against the leased assets The borrowings are at fixed interest rates with repayment periods not exceeding 4 years

## 20. Deferred consideration

	Current		Non-current	
	2011	2010	2011	2010
	£'000	£'000	£'000	£'000
Deferred consideration	300	300	750	1,050
Discounted element	(47)	(89)	(66)	(84)
	<b>253</b>	<b>211</b>	<b>684</b>	<b>966</b>

The deferred consideration relates to the acquisition of the Binns Skips composting business in Perthshire in 2005. The consideration is payable in equal quarterly instalments over a remaining period of 4 years.

## 21. Provisions

	Warranty/ contingency	Onerous lease	Total
	£'000	£'000	£'000
At 1 January 2010 and 31 December 2010	-	-	-
Reclassified from accruals	636	-	636
(Utilised)/charged in the year	(411)	90	(321)
At 31 December 2011	<b>225</b>	<b>90</b>	<b>315</b>

### Analysis of provisions

	2011	2010
	£'000	£'000
Current	265	-
Non-current	50	-
	<b>315</b>	<b>-</b>

The onerous lease provision relates to buildings at Sherdley Farm. This lease expires on 1 April 2014.

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## 22. Financial Instruments

### Capital risk management

The Group manages capital to ensure that entities in the Group will be able to continue as a going concern whilst maximising the return to stakeholders through optimisation of the debt and equity balance

The capital structure of the Group consists of debt, which includes the borrowings disclosed in note 19, cash and cash equivalents disclosed in note 16 and equity attributable to equity holders of the parent as disclosed in note 23

The disclosure of the gearing ratio has not been included on the basis that the Group was in a net funds position at both 31 December 2011 and 31 December 2010

### Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 1 to the financial statements

### Treasury policies and financial risk

Surplus funds are intended to support short term working capital requirements. These funds are invested through the use of short term and period deposits, with a policy of maximising fixed interest returns as well as providing the flexibility required to fund on-going operations. It is not a Group policy to invest in financial derivatives

### Categories of financial instruments

	2011 £'000	2010 £'000
<b>Financial assets</b>		
Cash and cash equivalents	1,557	3,389
Other loans and receivables	3,037	2,619
Loans and receivables	<u>4,594</u>	<u>6,008</u>
<b>Financial liabilities</b>		
Financial liabilities measured at amortised cost	<u>8,746</u>	<u>11,005</u>

### Interest rate risk management

The Group is exposed to interest rate risk as the Group borrows funds at both fixed and floating interest rates. Interest rate risk arises from

- The fixed element of finance leases where the Group typically uses finance leases for fixed periods of up to 5 years to finance the purchase of assets where it is considered to be a more effective use of funds,
- The term loan facility which bears a floating interest rate; and
- Cash and short term deposits which earn floating interest rates

Other bank loans are subject to fixed interest rates

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## Interest rate sensitivity analysis

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's loss for the year ended 31 December 2011 would increase/decrease by £2,000 (2010 increase/decrease by £85,000). This is attributable to the Group's exposure to interest rates on its variable rate borrowings.

## Financial Instruments

At 31 December 2011, the Group's financial liabilities have contractual maturities which are summarised below

	Current				Non-current			
	within 6 months		6 to 12 months		1 to 5 years		Later than 5 years	
	2011 £'000	2010 £'000	2011 £'000	2010 £'000	2011 £'000	2010 £'000	2011 £'000	2010 £'000
Long-term bank loans	86	86	86	86	691	691	1,209	1,383
Finance lease obligations	168	331	156	511	574	237	-	-
Trade payables	6,029	7,284	-	-	-	-	-	-
Deferred consideration	150	150	150	150	750	1,050	-	-
Contingent consideration	-	150	-	300	-	-	-	-
Other short-term financial liabilities	651	581	-	-	-	-	-	-
Totals	7,084	8,582	392	1,047	2,015	1,978	1,209	1,383

The carrying amounts of the financial instruments at the balance sheet date are not materially different from the gross cash flows as detailed above

A reconciliation between the total of future minimum lease payments at the balance sheet date and their present value is noted below

	Minimum lease payments	
	2011 £'000	2010 £'000
Amounts payable under finance leases		
Within 6 months	168	331
Between 6 and 12 months	156	511
In the second to fifth years inclusive	574	237
	898	1,079
Less future charges	(154)	(95)
Present value of lease obligations	744	984

## Notes to the consolidated financial statements

For the year ended 31 December 2011

Finance lease payments represent rentals payable by the Group for certain items of its plant and equipment. Leases have varying terms and renewal rights. The above leasing arrangements do not contain any restrictive covenants, contingent rents or purchase options. Security over assets held under finance leases is held by the entity providing the facility to which those assets relate.

### **Credit risk management**

Credit risk refers to the credit risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The principal credit risk arises from the Group's trade receivables. The trade receivable balance of £1,561,000 (2010: £990,000) includes 5 (2010: 7) customers who represent more than 5% of the total balance. At 31 December 2011, 63% (2010: 70%) of the trade receivables balance related to these customers.

In order to manage credit risk, the Directors set limits for customers based on a combination of payment history, third party credit references and an independent rating agency. The Group's exposure and the credit rating of its counterparties are continuously monitored. Credit exposure is controlled by counterparty limits that are reviewed bi-annually. The value of trade receivables that are past due at the reporting date is £479,000 (2010: £191,000). Ongoing credit evaluation is performed on the financial condition of accounts receivable. None are deemed to be impaired, therefore a provision for credit losses is not necessary.

### **Liquidity risk management**

The Group seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably. The Group has secured appropriate bank facilities and surplus funds are invested on a short term basis at money market rates and therefore such funds are available at short notice.

### **Foreign currency risk management**

The Group does not have any significant foreign currency denominated trade receivables or payables and therefore its exposure to foreign exchange risk is minimal.

### **Borrowing facilities**

£2,000,000 (2010: £2,000,000) has been secured to help fund the acquisition of the property and the development costs of the Todmorden project, of which £1,510,000 (2010: £1,683,000) was outstanding at the year end. The floating interest rate on the term loan is 1.75% above the Bank of Scotland Plc base rate.

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## Interest rate risk profile of financial assets and liabilities

	Interest rate			
	Fixed	Floating	Zero	Total
	£'000	£'000	£'000	£'000
<b>Financial assets</b>				
At December 2011				
Cash and cash equivalents	-	1,557	-	1,557
Trade and other receivables	-	-	8,329	8,329
	-	1,557	8,329	9,886
<b>Financial liabilities</b>				
At December 2011				
Trade and other payables	-	-	6,477	6,477
Deferred consideration	-	-	937	937
Term loan	-	1,510	-	1,510
Hire purchase agreements	744	-	-	744
	744	1,510	7,414	9,668

## Fair value of financial assets and financial liabilities

The fair value based upon the market value or discounted cash flows, of the financial instruments detailed above, was not materially different from the book values

## 23 Issued capital

	2011 £'000	2010 £'000
<b>Allotted, called up and fully paid</b>		
117,439,360 (2010 75,617,825) Ordinary shares of £0.05 each	<b>5,872</b>	3,781
	<b>Number</b>	<b>£'000</b>
<b>At 1 January 2010</b>	53,038,381	2,651
Issue of shares at £0.39 per share	768,838	39
Issue of shares at £0.33 per share	21,810,606	1,091
<b>At 31 December 2010</b>	75,617,825	3,781
Issue of shares at £0.24 per share	608,520	30
Issue of shares at £0.11 per share	2,823,530	141
Issue of shares at £0.10 per share	38,389,485	1,920
<b>At 31 December 2011</b>	117,439,360	5,872

## Notes to the consolidated financial statements

For the year ended 31 December 2011

On 4 March 2011, the Company issued 608,520 new ordinary shares of £0.05 at a price of £0.24 per share. These shares were issued in relation to the acquisition in 2010 of Simpro. The difference between the nominal value of £30,000 and the issue price has been credited to the merger relief reserve.

On 7 July 2011, the Company issued 2,823,530 new ordinary shares of £0.05 at a price of £0.11 per share. These shares were also issued in relation to the acquisition in 2010 of Simpro Limited. The difference between the nominal value of £141,000 and the issue price has been credited to the merger relief reserve.

On 7 July 2011, the Company placed 38,389,485 new ordinary shares of £0.05 at a price of £0.10 per share, raising £3,839,000 before issue costs of £142,000.

### 24. Subsidiaries

Details of the Company's subsidiaries at 31 December 2011 are as follows

Name of subsidiary	Place of incorporation and operation	Proportion of ownership interest %	Proportion of voting power held %	Principal activity
TEG Environmental Limited	England and Wales	100	100	Design, build and operation of TEG owned facilities and the sale of Silo-cage and Anaerobic Digestion plants to third parties
Natural Organic Fertiliser Company Limited	England and Wales	100	100	End product placement
TEG Energy Limited	England and Wales	100	100	Operation of TEG leased facility
Simpro Limited	England and Wales	100	100	Operators of green waste composting sites
TEG Biogas (London) Limited	England and Wales	100	100	Dormant
NEAT Biogas Limited	England and Wales	70	30	Dormant
West Country Composting Limited	England and Wales	100	100	Dormant

# Notes to the consolidated financial statements

For the year ended 31 December 2011

## 25 Joint ventures

### TEG Biogas (Perth) Limited

On 26 July 2010, the Group formed a joint venture TEG Biogas (Perth) Limited, a company incorporated and resident in the United Kingdom. The Group owns a 50% share of TEG Biogas (Perth) Limited. The registered address of TEG Biogas (Perth) Limited is Westmarch House, 42 Eaton Avenue, Buckshaw Village, Chorley, Lancashire, PR7 7NA. The following amounts show the Group's share of the results and the Group's Share of assets and liabilities relating to the investment, accounted for under the equity method.

	2011 £'000	2010 £'000
Current assets	23	505
Non-current assets	3,757	1,565
Current liabilities	(1,371)	(216)
Non-current liabilities	(2,200)	(1,100)
Net assets	209	754
Group's share of net assets	105	377
Restriction in net assets recognised	(105)	(377)
Group's share of net assets recognised	-	-
Total revenue	3	-
Expenses	(523)	(196)
Total loss for the year	(520)	(196)
Group's share of the loss	(260)	(98)
Restriction in losses recognised	260	98
Group's share of losses recognised	-	-

As noted above, during the year TEG Biogas (Perth) Limited made losses of £520,000 of which £260,000 are attributable to the Group. However, all losses are unrecognised as the carrying amount of the investment has been reduced to £Nil. TEG Biogas (Perth) Limited had no capital commitments at 31 December 2011.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 26. Operating lease arrangements

	2011 £'000	2010 £'000
Operating lease payments recognised as an expense in the year	418	310

#### Operating lease arrangements

At the balance sheet date, the Group had outstanding commitments for future minimum lease payments under non cancellable operating leases, which fall due as follows

	Land and buildings		Other	
	2011 £'000	2010 £'000	2011 £'000	2010 £'000
- within one year	274	299	71	92
- in the second to fifth years inclusive	743	888	65	106
- after five years	146	398	-	-
	<b>1,163</b>	<b>1,585</b>	<b>136</b>	<b>198</b>

Leases of land and buildings are typically subject to rent reviews at specific intervals and provide for the lessee to pay all insurance, maintenance and repair costs

Operating lease payments represent rentals payable by the Group for certain items of property plant and equipment. Leases have varying terms and renewal rights. The above leasing arrangements do not contain any restrictive covenants, contingent rents or purchase options

### 27. Share-based payments

#### Equity-settled share option scheme

The Group has a share option scheme for all employees of the Group. Options are exercisable at a price equal to the average quoted market price of the Company's shares on the date of grant. Options are forfeited if the employee leaves the Group before the options vest. The only performance criteria relating to the options is the continuing employment of the holder, with options vesting three years after grant.

The following reconciles the outstanding share options granted under the employee share option scheme at the beginning and end of the financial year.

	2011 Number of share options	2011 Weighted average exercise price £	2010 Number of share options	2010 Weighted average exercise price £
Outstanding at beginning of year	4,318,250	0.59	4,318,250	0.59
Lapsed during the year	(553,717)	0.82	-	-
Outstanding at the end of the year	<b>3,764,533</b>	<b>0.56</b>	<b>4,318,250</b>	<b>0.59</b>
Exercisable at the end of the year	<b>3,308,293</b>	<b>0.59</b>	<b>2,798,565</b>	<b>0.62</b>



## Notes to the consolidated financial statements

For the year ended 31 December 2011

The options outstanding at 31 December 2011 had a weighted average exercise price of 56 pence. No options were granted in 2011. The weighted average contractual life of share options outstanding at the 31 December 2011 was 5 years.

No share options were exercised in 2011 (2010: Nil).

The fair value of the employees' services received in exchange for the grant of share options is recognised as an expense. The total amount to be expensed over the vesting period of three years is determined by reference to the fair value of the share options granted. Fair value is determined by reference to the Black-Scholes option pricing model.

The inputs into the Black-Scholes option pricing model are as follows:

	2011	2010
Weighted average exercise price	£0.59	£0.59
Expected volatility	34.26% - 104.98%	34.26% - 104.98%
Expected life	5 years	5 years
Risk-free rate	2.41 - 5.63%	2.41 - 5.63%
Expected dividends	0.00%	0.00%

The volatility of the Group's share price on each date of grant was calculated as the average of volatilities of share prices of companies in the peer group on the corresponding dates. The volatility of share price of each company in the peer group was calculated as the average of annualized standard deviations of daily continuously compounded returns on the company's stock, calculated over 1, 2, 3, 4 and 5 years back from the date of grant, where applicable.

The Group recognised total expenses of £56,000 (2010: £107,000) related to equity-settled share-based payment transactions in the period.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### Share options

In accordance with the terms of the Company share option schemes, options granted and remaining in issue are as follows

Date Granted	Exercise Price	First Date of Exercise	Expiry Date	Number of Shares
22 04 2002	£1 150	23 04 2007	22 04 2012	25,000
20 02 2003	£0 500	21 02 2006	20 02 2013	25,000
03 10 2003	£0 500	04 10 2006	03 10 2013	120,300
03 03 2005	£0 380	04 03 2008	03 03 2015	355,235
03 03 2005	£0 360	04 03 2008	03 03 2015	277,778
23 08 2005	£0 370	24 08 2008	23 08 2015	514,327
17 10 2005	£0 370	18 10 2008	17 10 2015	263,854
30 06 2006	£0 370	01 07 2009	30 06 2016	66,138
15 08 2006	£0 700	16 08 2009	15 08 2016	328,063
15 02 2007	£1 125	16 02 2010	15 02 2017	76,000
18 07 2007	£1 130	19 07 2010	18 07 2017	434,595
02 01 2008	£0 775	03 01 2011	02 01 2018	48,288
06 05 2008	£0 700	07 05 2011	06 05 2018	169,009
19 11 2008	£0 345	20 11 2011	19 11 2018	120,720
01 07 2009	£0 460	02 07 2012	01 07 2019	940,226
				<u>3,764,533</u>

The mid market price of the Company's shares on 31 December 2011 was 7 pence. The highest and lowest mid market prices during the year were 31 pence and 7 pence respectively.

### 28 Retirement benefit plan

The Group operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the Group to the scheme and amounted to £228,000 (2010: £237,000).

### 29. Capital Commitments

At 31 December 2011, the Group had outstanding capital commitments for the acquisition of property, plant and equipment of £20,500 (2010: £151,000).

### 30 Other Commitments

The Group remains a joint guarantor in relation to the debt finance for the plant procured by its former joint venture company Verdia Horticulture Limited. At 31 December 2011, the outstanding debt was approximately £1,015,000 (2010: £1,189,000). Parkwood Holdings PLC (the ultimate parent company of Verdia Horticulture Limited) has provided a full guarantee to the Group in relation to any possible liabilities.

## Notes to the consolidated financial statements

For the year ended 31 December 2011

### 31. Related party transactions

Transactions between the Company and its 100% owned subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Apart from those disclosed below, there are no other related party transactions to be disclosed.

#### Key management compensation

The remuneration of Directors, who are the key management personnel of the Group, is set out below, in aggregate for each of the categories specified in IAS 24 'Related Party Disclosures'

	2011 £'000	2010 £'000
Short term employee benefits	761	875
Charge to profit or loss in respect of share based payments	56	107
	<b>817</b>	<b>982</b>

#### Joint venture transactions

The Group has a 50% share in the ownership of TEG Biogas (Perth) Limited, a joint venture company established in the United Kingdom (see note 25). Transactions during the year with the joint venture were all at arm's length and are set out below.

	2011 £'000	2010 £'000
Sale of Anaerobic digestion plant and equipment	1,241	3,120
Management fee receivable	100	21
Working capital loan	-	100
Interest receivable on loan	15	3

The balances due to the Group at 31 December 2011 in respect of transactions with TEG Biogas (Perth) Limited totalled £1,323,000 of which £893,000 relates to working capital funding that falls due after more than one year, and has been disclosed within trade and other receivables (see note 15).

### 32 Post balance sheet events

The Directors have determined that it is necessary for the Group to secure additional working capital. As such, in the period since the year end, the Group has agreed a bank facility of up to £1.5 million.

# Company balance sheet

as at 31 December 2011

	Note	2011 £'000	2010 £'000
<b>Fixed assets</b>			
Investments	4	<u>7,718</u>	<u>7,718</u>
		<b>7,718</b>	<b>7,718</b>
<b>Current assets</b>			
Debtors	5	<b>13,255</b>	20,147
Cash at bank and in hand		<u>545</u>	<u>364</u>
		<b>13,800</b>	<b>20,511</b>
<b>Creditors: amounts falling due within one year</b>	6	<u>(55)</u>	<u>(502)</u>
<b>Net current assets</b>		<u><b>13,745</b></u>	<u>20,009</u>
<b>Total assets less current liabilities</b>		<b>21,463</b>	<b>27,727</b>
<b>Net assets</b>		<u><b>21,463</b></u>	<u><b>27,727</b></u>
<b>Capital and reserves</b>			
Called up share capital	7	<b>5,872</b>	3,781
Share premium account	9	<b>38,045</b>	36,876
Merger relief reserve	9	<b>886</b>	-
Other reserve	9	<b>750</b>	706
Profit and loss account		<u><b>(24,090)</b></u>	<u>(13,636)</u>
<b>Shareholders' funds</b>		<u><b>21,463</b></u>	<u><b>27,727</b></u>

The financial statements were approved by the Board of Directors on 6 June 2012 and signed on their behalf by.

M Fishwick  
Director



T Willis  
Director



The TEG Group Plc  
Company number 3109613

# Notes to the company financial statements

For the year ended 31 December 2011

## **Basis of preparation**

The accounts have been prepared in accordance with the Companies Act 2006 and United Kingdom Generally Accepted Accounting Practice ("UK GAAP"), under the historical cost convention

The consolidated financial statements of The TEG Group Plc, which are presented separately, have been prepared in accordance with International Financial Reporting Standards

## **1. Principal accounting policies**

The principal accounting policies of the Company, applied under UK GAAP, have remained unchanged during the year. The Directors have reviewed the accounting policies in accordance with FRS 18 and believe them to be the most appropriate to the Company

### **Investments**

Investments are included at cost less any provision for impairment

### **Financial instruments**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into

A financial liability exists where there is a contractual obligation to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities under potentially unfavourable conditions

Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. The carrying amount of the liability is increased by the finance cost and reduced by payments made in respect of that liability. Finance costs are calculated so as to produce a constant rate of charge on the outstanding liability

An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. Dividends and distributions relating to equity instruments are debited directly to reserves

### **Deferred taxation**

Deferred tax is recognised on all timing differences where the transactions or events that give the Company an obligation to pay more tax in the future, or a right to pay less in the future, have occurred by the balance sheet date. Deferred tax assets are recognised when it is more likely than not that they will be recovered. Deferred tax is measured using rates of tax that have been enacted or substantively enacted by the balance sheet date

### **Leased assets**

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term

# Notes to the company financial statements

For the year ended 31 December 2011

## Share based payments

In accordance with FRS 20, the fair value of equity-settled share-based payments to employees is determined at the date of grant and is expensed on a straight-line basis over the vesting period based on the Company's estimate of shares or options that will eventually vest. In the case of options granted, fair value is measured by the Black-Scholes pricing model. Further details are set out in note 8.

## Contribution to pension funds

The pension costs charged against profits represents the amount of the contributions payable to the defined contribution scheme in respect of the accounting period.

## 2. Directors and employees

Staff costs during the year were as follows

	2011 £'000	2010 £'000
Wages and salaries	379	349
Social security costs	45	39
Pension costs	59	77
Equity settled share based payment charge	44	66
	<u>527</u>	<u>531</u>

The average number of employees during the year was

	2011 Number	2010 Number
Directors	<u>5</u>	<u>5</u>

Directors' remuneration disclosure is included in note 8 to the consolidated financial statements.

The Company's equity-settled share-based payments comprise the Enterprise Management Incentive Share Option Scheme. The amount of shares held in the Employee Share Option plan and details of shares and share options subject to equity-settled share based payment charges are set out in note 8.

## 3. Loss for the financial year

The parent company has taken advantage of Section 408 of the Companies Act 2006 and has not included its own profit and loss account in these financial statements. The parent company's loss for the year, following a £10,000,000 provision against amounts due from subsidiary undertakings, was £10,454,000 (2010: £447,000).

# Notes to the company financial statements

For the year ended 31 December 2011

## 4. Investments

	Subsidiary undertakings £'000	Joint venture £'000	Total £'000
<b>Cost</b>			
At 1 January 2011 and 31 December 2011	<b>7,668</b>	<b>50</b>	<b>7,718</b>

At 31 December 2011, the Company held 20% or more of the allotted share capital of the following companies

Company name	Country of Incorporation	Shareholding %	Principal business activities
TEG Environmental Limited	England and Wales	100%	Design and construction of Silo- Cage and Anaerobic Digestion plants
Natural Organic Fertiliser Company Limited	England and Wales	100%	End product placement
TEG Energy Limited	England and Wales	100%	Operation of TEG leased facility
Simpro Limited	England and Wales	100%	Operation of green waste composting facilities
TEG Biogas (Perth) Limited	UK	50%	Operation of Anaerobic Digestion facilities
TEG Biogas (London) Limited	England and Wales	100%	Dormant
NEAT Biogas Limited	England and Wales	70%	Dormant
West Country Composting Limited	England and Wales	100%	Dormant

## 5. Debtors

	2011 £'000	2010 £'000
Amounts due from subsidiary undertakings	<b>13,120</b>	20,029
Amounts due from related parties	<b>104</b>	103
Other debtors	<b>31</b>	15
	<b>13,255</b>	<b>20,147</b>

Included within amounts due from related parties is an amount of £100,000 (2010 £Nil) which falls due after more than one year

# Notes to the company financial statements

For the year ended 31 December 2011

## 6. Creditors: amounts falling due within one year

	2011 £'000	2010 £'000
Trade creditors	27	30
Contingent consideration	-	450
Other taxation and social security	15	21
Accruals and deferred income	13	1
	<u>55</u>	<u>502</u>

## 7. Share capital

	2011 £'000	2010 £'000
<b>Allotted, called up and fully paid</b>		
117,439,360 (2010 75,617,825) Ordinary shares of £0.05 each	<u>5,872</u>	<u>3,781</u>

	Number	£'000
<b>At 1 January 2010</b>	53,038,381	2,651
Issue of shares at £0.39 per share	768,838	39
Issue of shares at £0.33 per share	21,810,606	1,091
<b>At 31 December 2010</b>	<u>75,617,825</u>	<u>3,781</u>
Issue of shares at £0.24 per share	608,520	30
Issue of shares at £0.11 per share	2,823,530	141
Issue of shares at £0.10 per share	38,389,485	1,920
<b>At 31 December 2011</b>	<u>117,439,360</u>	<u>5,872</u>

On 4 March 2011, the Company issued 608,520 new ordinary shares of £0.05 at a price of £0.24 per share. These shares were issued in relation to the acquisition in 2010 of Simpro. The difference between the nominal value of £30,000 and the issue price has been credited to the merger relief reserve.

On 7 July 2011, the Company issued 2,823,530 new ordinary shares of £0.05 at a price of £0.11 per share. These shares were also issued in relation to the acquisition in 2010 of Simpro Limited. The difference between the nominal value of £141,000 and the issue price has been credited to the merger relief reserve.

On 7 July 2011, the Company placed 38,389,485 new ordinary shares at £0.05 at a price of £0.10 per share, raising £3,839,000 before issue costs of £142,000.



# Notes to the company financial statements

For the year ended 31 December 2011

## 8. Share-based payments

### Equity-settled share option scheme

The Company has a share option scheme for all employees of the Company. Options are exercisable at a price equal to the average quoted market price of the Company's shares on the date of grant. Options are forfeited if the employee leaves the Company before the options vest. The only performance criteria relating to the options is the continuing employment of the holder.

	<b>2011</b>	<b>2011</b>	<b>2010</b>	<b>2010</b>
	<b>Number of share</b>	<b>Weighted</b>	<b>Number of</b>	<b>Weighted</b>
	<b>options</b>	<b>average</b>	<b>share options</b>	<b>average</b>
		<b>exercise price</b>		<b>exercise price</b>
		<b>£</b>		<b>£</b>
Outstanding at beginning of year	<b>4,318,250</b>	<b>0.59</b>	4,318,250	0.59
Lapsed during the year	<b>(553,717)</b>	<b>0.82</b>	-	-
Outstanding at the end of the year	<b>3,764,533</b>	<b>0.56</b>	4,318,250	0.59
Exercisable at the end of the year	<b>2,824,307</b>	<b>0.59</b>	2,798,565	0.62

The options outstanding at 31 December 2010 had a weighted average exercise price of 56 pence. No options were granted in 2011.

The fair value of the employees' services received in exchange for the grant of share options is recognised as an expense. The total amount to be expensed over the vesting period of three years is determined by reference to the fair value of the share options granted. Fair value is determined by reference to the Black-Scholes option pricing model.

The inputs into the Black-Scholes option pricing model are as follows:

	<b>2011</b>	<b>2010</b>
Weighted average exercise price	<b>£0.59</b>	£0.59
Expected volatility	<b>34.26% - 104.98%</b>	34.26% - 104.98%
Expected life	<b>5 years</b>	5 years
Risk-free rate	<b>2.41% - 5.63%</b>	2.41% - 5.63%
Expected dividends	<b>0.00%</b>	0.00%

The volatility of the Company's share price on each date of grant was calculated as the average of volatilities of share prices of companies in the peer group on the corresponding dates. The volatility of share price of each company in the peer group was calculated as the average of annualized standard deviations of daily continuously compounded returns on the company's stock, calculated over 1, 2, 3, 4 and 5 years back from the date of grant, where applicable.

The Company recognised total expenses of £44,000 (2010: £66,000) related to equity-settled share-based payment transactions in the period.

# Notes to the company financial statements

For the year ended 31 December 2011

The Company has applied the requirements of 'FRS 20 Share-Based Payments' In accordance with the transition provisions, FRS 20 has been applied only to grants of equity instruments after 7 November 2002 that had not vested as at 1 January 2005

In accordance with the terms of the Company share option schemes, options granted and remaining in issue are as follows

Date Granted	Exercise Price	First Date of Exercise	Expiry Date	Number of Shares
22 04 2002	£1 150	23 04 2007	22 04 2012	25,000
20 02 2003	£0 500	21 02 2006	20 02 2013	25,000
03 10 2003	£0 500	04 10 2006	03 10 2013	120,300
03 03 2005	£0 380	04 03 2008	03 03 2015	355,235
03 03 2005	£0 360	04 03 2008	03 03 2015	277,778
23 08 2005	£0 370	24 08 2008	23 08 2015	514,327
17 10 2005	£0 370	18 10 2008	17 10 2015	263,854
30 06 2006	£0 370	01 07 2009	30 06 2016	66,138
15 08 2006	£0 700	16 08 2009	15 08 2016	328,063
15 02 2007	£1 125	16 02 2010	15 02 2017	76,000
18 07 2007	£1 130	19 07 2010	18 07 2017	434,595
02 01 2008	£0 775	03 01 2011	02 01 2018	48,288
06 05 2008	£0 700	07 05 2011	06 05 2018	169,009
19 11 2008	£0 345	20 11 2011	19 11 2018	120,720
01 07 2009	£0 460	02 07 2012	01 07 2019	940,226
				<b>3,764,533</b>

The mid market price of the Company's shares on 31 December 2011 was 7 pence The highest and lowest mid market prices during the year were 31 pence and 7 pence respectively

## 9. Reserves

	Share premium account £'000	Merger relief reserve £'000	Other reserves £'000	Profit and loss account £'000
At 1 January 2011	36,876	-	706	(13,636)
Premium on issue of share capital	1,912	285	-	-
Transfer from share premium account	(601)	601	-	-
Issue costs	(142)	-	-	-
Loss for the financial year	-	-	-	(10,454)
FRS 20 share option charge	-	-	44	-
At 31 December 2011	<b>38,045</b>	<b>886</b>	<b>750</b>	<b>(24,090)</b>

'Other reserves' arises on the grant of share options to employees under the share option plan Further information about share-based payments to employees is set out in note 8

# Notes to the company financial statements

For the year ended 31 December 2011

## 10. Reconciliation of movement in shareholders' funds

	2011 £'000	2010 £'000
Loss for the financial year	(10,454)	(447)
Issue of shares	4,146	7,099
FRS 20 share option charge	44	66
Net (reduction)/addition to shareholders' funds	(6,264)	6,718
Opening shareholders' funds	27,727	21,009
Closing shareholders' funds	21,463	27,727

## 11. Leasing commitments

	Land and buildings £'000	2011 Other £'000	Land and buildings £'000	2010 Other £'000
- within two to five years	24	15	24	15

## 12. Pension scheme

The Company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the Company to the scheme and amounted to £59,000 (2010: £77,000).

## 13. Capital Commitments

At 31 December 2011, the Company had outstanding capital commitments of £Nil (2010: £Nil).

## 14. Related party transactions

Transactions between the Company and its 100% owned subsidiaries, which are related parties of the Company, are not disclosed in this note due to the exemption provided by FRS 8 Related Party Disclosures. Apart from those disclosed below, there are no other related party transactions to be disclosed.

### Joint venture transactions

The Company has a 50% share in the ownership of TEG Biogas (Perth) Limited, a joint venture company established in the United Kingdom (see note 25 of the consolidated financial statements). Transactions during the year with the joint venture were all at arm's length and are set below.

	2011 £'000	2010 £'000
Working capital loan	-	100
Interest receivable on loan	15	3

The balances due to the Company at 31 December 2011 in respect of transactions with TEG Biogas (Perth) Limited totalled £104,000 and has been disclosed within debtors (see note 5).

## 15. Post balance sheet events

The Directors have determined that it is necessary for the Company to secure additional working capital. As such, in the period since the year end, the Company has agreed a bank facility of up to £1.5 million.