# DIRECTORS' REPORT AND FINANCIAL STATEMENTS For the year ended 31 December 2011

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### **COMPANY INFORMATION**

**DIRECTORS** 

N Segal D Stırzaker F Borg R Mallozzı

S Leather (resigned 23 June 2011)

**COMPANY SECRETARY** 

N Segal

**COMPANY NUMBER** 

03101082

**REGISTERED OFFICE** 

42 Weir Road

**Durnsford Industrial Estate** 

Wimbledon London SW19 8UG

**AUDITORS** 

Wise & Co

**Chartered Accountants and Statutory Auditors** 

Wey Court West Union Road Farnham Surrey GU9 7PT

# DIRECTORS' REPORT for the year ended 31 December 2011

The directors present their report and the financial statements for the year ended 31 December 2011

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period in preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS

The principal activities of the company during the year were the design and installation of ventilation systems, the installation of air conditioning systems and the fabrication of ductwork

The company moved their premises in New Addington, to a new workshop at the Group premises in Wimbledon Trading remained very poor in 2011, and the company was restructured in mid-2011, with the result that the company focus is back to the core business and trading in 2012 is now back in profit

#### **RESULTS AND DIVIDENDS**

The loss for the year, after taxation, amounted to £365,352 (2010 - loss £270,262)

The directors have not recommended a dividend for the year

### **DIRECTORS**

The directors who served during the year were

N Segal

D Stirzaker

F Borg

R Mallozzi

S Leather (resigned 23 June 2011)

The interests of the directors in the share capital of the parent company, Calibre Group Services Limited, are disclosed in the financial statements of that company

# DIRECTORS' REPORT for the year ended 31 December 2011

#### **PROVISION OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors
  are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Wise & Co, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on

2 JULY 2012

and signed on its behalf

N Segal Secretary

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF CALIBRE VENTILATION LIMITED

We have audited the financial statements of Calibre Ventilation Limited for the year ended 31 December 2011, set out on pages 5 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF CALIBRE VENTILATION LIMITED

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

M. Drokinson

Mark Dickinson FCA (Senior statutory auditor) for and on behalf of Wise & Co
Chartered Accountants and Statutory Auditors
Wey Court West
Union Road
Farnham
Surrey

Surrey GU9 7PT Date

Tuly 2012

# PROFIT AND LOSS ACCOUNT for the year ended 31 December 2011

	Note	2011 £	2010 £
TURNOVER	1,2	1,385,939	1,519,065
Cost of sales		(1,171,561)	(1,205,739)
GROSS PROFIT		214,378	313,326
Administrative expenses		(579,245)	(587,934)
OPERATING LOSS	3	(364,867)	(274,608)
Interest payable and similar charges	6	(485)	(1,355)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(365,352)	(275,963)
Tax on loss on ordinary activities	7	<u> </u>	5,701
LOSS FOR THE FINANCIAL YEAR	13	(365,352)	(270, 262)
			<del></del>

All amounts relate to continuing operations

There were no recognised gains and losses for 2011 or 2010 other than those included in the Profit and loss account

The notes on pages 8 to 16 form part of these financial statements

BALANCE SHEET as at 31 December 2011					
	Note	£	2011 £	£	2010 £
FIXED ASSETS					
Tangible assets	8		4,683		5,849
CURRENT ASSETS					
Stocks	9	71,923		97,866	
Debtors	10	460,284		449,592	
Cash in hand		32		156	
		532,239	,	547,614	
CREDITORS. amounts falling due within one year	11	(866,087)		(517,276)	
NET CURRENT (LIABILITIES)/ASSETS			(333,848)		30,338
NET (LIABILITIES)/ASSETS			(329,165)	-	36,187
CAPITAL AND RESERVES					
Called up share capital	12		100		100
Profit and loss account	13		(329,265)	_	36,087
SHAREHOLDERS' (DEFICIT)/FUNDS	14		(329,165)		36,187

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 2 JULY 2012

N Segal Director

The notes on pages 8 to 16 form part of these financial statements

# CASH FLOW STATEMENT for the year ended 31 December 2011

	Note	2011 £	2010 £
Net cash flow from operating activities	15	6,970	(118,967)
Returns on investments and servicing of finance	16	(485)	(1,355)
Taxation		14,624	-
Capital expenditure and financial investment	16	(2,644)	(2,049)
CASH INFLOW/(OUTFLOW) BEFORE FINANCING		18,465	(122,371)
Financing	16	-	(4,678)
INCREASE/(DECREASE) IN CASH IN THE YEAR		18,465	(127,049)

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT for the year ended 31 December 2011

	2011 £	2010 £
Increase/(Decrease) in cash in the year Cash outflow from decrease in debt and lease financing	18,465 -	(127,049) 4,678
MOVEMENT IN NET DEBT IN THE YEAR  Net (debt)/funds at 1 January 2011	18,465 (50,227)	(122,371) 72,144
NET DEBT AT 31 DECEMBER 2011	(31,762)	(50,227)

The notes on pages 8 to 16 form part of these financial statements

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

#### 1 ACCOUNTING POLICIES

#### 11 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 12 GOING CONCERN

After reviewing the company's budget for the next financial year and other longer term plans, the Directors are satisfied that, at the time of approving the accounts, it is appropriate to adopt the going concern basis in preparing the accounts. In particular we have taken into account the following

The bank overdraft is secured by a Composite Accounting Agreement with Calibre Services Group Limited, the parent company

The company undertakes forecasts and projections of trading on a regular basis. This allows the company to target performance and identify areas of focus for management.

The company has a positive projection for sales in the first quarter of 2012

The company has support from Calibre Services Group Limited, the parent company

#### 1.3 TURNOVER

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

#### 1.4 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Workshop plant & machinery

25% straight line

Motor vehicles

25% straight line

Fixtures & fittings

- 20% straight line

Office equipment

20-25% straight line

#### 15 OPERATING LEASES

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

#### 16 STOCKS AND WORK IN PROGRESS

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

### 1 ACCOUNTING POLICIES (continued)

#### 17 DEFERRED TAXATION

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

#### 18 PENSIONS

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

#### 2 TURNOVER

The whole of the turnover is attributable to the principal activities of the company

All turnover arose within the United Kingdom

### 3 OPERATING LOSS

The operating loss is stated after charging/(crediting)

	2011	2010
	£	£
Depreciation of tangible fixed assets		
<ul> <li>owned by the company</li> </ul>	4,860	13,633
Auditors' remuneration	5,325	5,225
Operating lease rentals		
- other operating leases	-	28,198
Directors salaries	126,865	103,240
Profit/loss on sale of tangible assets	(1,050)	-
	<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

	STAFF COSTS		
	Staff costs, including directors' remuneration, were as follows		
		2011 £	2010 £
	Wages and salaries	422,553	387,735
	Social security costs Other pension costs	32,780 6,699	21,323 7,411
		462,032	416,469
	The average monthly number of employees, including the directors, d	luring the year was as	s follows
		2011	2010
		No	No
	Administrative staff	5	1
	Management staff Production staff	2 3	5 5
		10	11
5	DIRECTORS' REMUNERATION		
		2011	2010
			2010
		£	2010 £
	Emoluments		
	Company pension contributions to defined contribution pension	126,865 ————	103,240
		£	£
	Company pension contributions to defined contribution pension	£ 126,865 ————————————————————————————————————	6,211
6	Company pension contributions to defined contribution pension schemes  During the year retirement benefits were accruing to 3 directors	£ 126,865 ————————————————————————————————————	6,211
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6	Company pension contributions to defined contribution pension schemes  During the year retirement benefits were accruing to 3 directors contribution pension schemes  INTEREST PAYABLE  On bank loans and overdrafts	£ 126,865  5,499  (2010 - 3) in response	6,211 ect of defined
6	Company pension contributions to defined contribution pension schemes  During the year retirement benefits were accruing to 3 directors contribution pension schemes  INTEREST PAYABLE	£ 126,865  5,499  (2010 - 3) in respect	6,211 ect of defined

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

TAXATION		
	2011 £	2010 £
ANALYSIS OF TAX CHARGE/(CREDIT) IN THE YEAR		
CURRENT TAX (see note below)		
Adjustments in respect of prior periods	-	(14,624,
DEFERRED TAX		
Origination and reversal of timing differences	-	8,923
TAX ON LOSS ON ORDINARY ACTIVITIES	-	(5,701)
FACTORS AFFECTING TAX CHARGE FOR THE YEAR		
TACTORS AT ECTING TAX CHARGE FOR THE TEAR		
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%) The differences are explained below	e standard rate of cor	poration tax ir
The tax assessed for the year is higher than (2010 - higher than) the	e standard rate of cor 2011 £	poration tax ir 2010 £
The tax assessed for the year is higher than <i>(2010 - higher than)</i> the the UK of 20% <i>(2010 - 21%)</i> The differences are explained below	2011	2010
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.	2011 £	2010 £
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of	2011 £ (365,352)	2010 £ (275,963,
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2010 - 21%).  EFFECTS OF  Expenses not deductible for tax purposes, other than goodwill.	2011 £ (365,352) (73,070)	2010 £ (275,963, ————————————————————————————————————
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2010 - 21%).  EFFECTS OF  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment.	2011 £ (365,352) (73,070)	2010 £ (275,963, (57,952)
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2010 - 21%).  EFFECTS OF.  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment.  Capital allowances for year in excess of depreciation.	2011 £ (365,352) (73,070) 92 (1,315)	2010 £ (275,963, (57,952)
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2010 - 21%).  EFFECTS OF.  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment.  Capital allowances for year in excess of depreciation.  Utilisation of tax losses.	2011 £ (365,352) (73,070)	2010 £ (275,963, (57,952) 158 (69, 57,653
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2010 - 21%).  EFFECTS OF.  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment.  Capital allowances for year in excess of depreciation. Utilisation of tax losses.  Adjustments to tax charge in respect of prior periods. Other differences leading to an increase (decrease) in the tax.	2011 £ (365,352) (73,070) 92 (1,315)	2010 £ (275,963, ————————————————————————————————————
The tax assessed for the year is higher than (2010 - higher than) the UK of 20% (2010 - 21%). The differences are explained below.  Loss on ordinary activities before tax.  Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2010 - 21%).  EFFECTS OF.  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment.  Capital allowances for year in excess of depreciation. Utilisation of tax losses.  Adjustments to tax charge in respect of prior periods.	2011 £ (365,352) (73,070) 92 (1,315)	2010 £ (275,963, (57,952) 158 (69, 57,653

### **FACTORS THAT MAY AFFECT FUTURE TAX CHARGES**

There were no factors that may affect future tax charges

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

8	TANGIBLE FIXED ASSETS				
		Workshop plant & machinery £	Motor vehicles £	Fixtures & fittings	Office equipment £
	COST	-	-	<del>-</del>	-
	At 1 January 2011 Additions Disposals	31,030 - -	93,807 - (5,620)	11,914 2,789 (11,914)	55,294 905 -
	At 31 December 2011	31,030	88,187	2,789	56,199
	DEPRECIATION	<del></del>	<del></del>		
	At 1 January 2011 Charge for the year On disposals	29,400 1,630 -	92,247 1,560 (5,620)	11,914 93 (11,914)	52,635 1,577 -
	At 31 December 2011	31,030	88,187	93	54,212
	NET BOOK VALUE			<del></del>	
	At 31 December 2011	-	-	2,696	1,987
	At 31 December 2010	1,630	1,560	-	2,659
					Total £
	COST				
	At 1 January 2011 Additions Disposals				192,045 3,694 (17,534)
	At 31 December 2011			•	178,205
	DEPRECIATION			-	
	At 1 January 2011 Charge for the year On disposals				186,196 4,860 (17,534)
	At 31 December 2011			-	173,522
	NET BOOK VALUE			-	<del></del>
	At 31 December 2011				4,683
	At 31 December 2010			:	 5,849

	NOTES TO THE FINANCIAL for the year ended 31 Dec		
9	STOCKS		
		2011 £	2010 £
	Raw materials Work in progress	8,580 63,343	8,779 89,087
		71,923	97,866
10	DEBTORS		
		2011 £	2010
	Trade debtors Other debtors Prepayments and accrued income	448,083 4,101 8,100	£ 417,891 15,824 15,877
		460,284	449,592
11	CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2011	2010
		£	£
	Bank loans and overdrafts Trade creditors	31,794 322,633	50,383 264,660
	Amounts owed to group undertakings	322,033 384,104	124,956
	Social security and other taxes	41,238	36,548
	Other creditors Accruals and deferred income	- 86,318	3,149 37,580
	Additional and deletifed alcome		
		866,087	517,276

The company has a bank overdraft facility which is repayable on demand. The security in place is a Composite Accounting Agreement between the bank and Calibre Services Group Limited, the parent company. This guarantee is supported by a legal charge over the leasehold property of the parent company.

# 12 SHARE CAPITAL

	2011	2010
	£	£
ALLOTTED, CALLED UP AND FULLY PAID		
100 Ordinary shares of £1 each	100	100
	=	<del>=</del>

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

13	RESERVES		
			Profit and loss account £
	At 1 January 2011 Loss for the year		36,087 (365,352)
	At 31 December 2011		(329,265)
14	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2011 £	2010 £
	Opening shareholders' funds Loss for the year	36,187 (365,352)	306,449 (270,262)
	Closing shareholders' (deficit)/funds	(329,165)	36,187
15	NET CASH FLOW FROM OPERATING ACTIVITIES		
		2011	2010
	One other trans	£	£
	Operating loss Depreciation of tangible fixed assets	(364,867) 4,860	(274,608) 13,633
	Profit on disposal of tangible fixed assets	(1,050)	-
	Decrease/(increase) in stocks	25,943	(54,617)
	Increase in debtors	(25,316)	(151,004)
	Decrease in amounts owed by group undertakings Increase in creditors	- 108,252	75,271 147,402
	Increase in amounts owed to group undertakings	259,148	124,956
	NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	6,970	(118,967)
16	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FI		
		2011 £	2010 £
	RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	-	~
	Interest paid	(485)	(606)
	Hire purchase interest		(749)
	NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	(485)	(1,355)

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

16	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (CO	ontinued)
10	ANALIBID OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (C	Jiidiide

	2011	2010
	£	£
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT		
Purchase of tangible fixed assets	(3,694)	(2,049)
Sale of tangible fixed assets	1,050	-
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE	(2,644)	(2,049)
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE	(2,044)	(2,040)
	2011	2010
	£	£
FINANCING		
Other new loans	•	-
	-	-
Repayment of other loans	•	•
	•	-
Repayment of finance leases	-	(4,678)

#### 17 ANALYSIS OF CHANGES IN NET DEBT

			Other non-cash	
	1 January 2011	Cash flow	changes	31 December 2011
	£	£	£	£
Cash at bank and in hand	156	(124)	-	32
Bank overdraft	(50,383)	18,589	-	(31,794)
NET DEBT	(50,227)	18,465	-	(31,762)

### 18. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption in Financial Reporting Standard No 8 from the requirement to disclose details of the transactions with group companies on the grounds that the consolidated accounts for the parent company, Calibre Services Group Limited, are publicly available

These are available at the following address

42 Weir Road Wimbledon London SW19 8UG

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

# 19 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

Throughout the period the company was under the control of its parent company, Calibre Services Group Limited, which is a company registered in England and Wales, and through which it was under the ultimate control of the board of directors of the company