# **COMPANY REGISTRATION NUMBER: 03096460**

# PROACT MEDICAL LIMITED FINANCIAL STATEMENTS 31 August 2022

# **FINANCIAL STATEMENTS**

# YEAR ENDED 31 AUGUST 2022

CONTENTS	PAGES
Officers and professional advisers	1
Strategic report	2 to 3
Directors' report	4 to 5
Independent auditor's report to the members	6 to 9
Statement of income and retained earnings	10
Statement of financial position	11
Statement of cash flows	12
Notes to the financial statements	13 to 22

# OFFICERS AND PROFESSIONAL ADVISERS

THE BOARD OF DIRECTORS Mr N Manners

Mr C A Lawes Mr K Cross Mr P Sharman Mr J A Loasby

COMPANY SECRETARY Mrs T A Manners

**REGISTERED OFFICE** 9-13 Oakley Hay Lodge

Great Folds Road

Corby

Northamptonshire

NN18 9AS

AUDITOR Meadows & Co Limited

Chartered Accountants & statutory auditor

Headlands House 1 Kings Court Kettering Parkway

Kettering NN15 6WJ

# STRATEGIC REPORT

#### **YEAR ENDED 31 AUGUST 2022**

PRINCIPAL ACTIVITY AND BUSINESS REVIEW The directors acknowledge that trading has been unpredictable during this accounting year and that the impact of the coronavirus pandemic has continued to make aspects of the business difficult to undertake. Whilst the products which depend on elective surgery have been hit due to the COVID restrictions on Theatre work PROACT have been very successful in picking up COVID related extra business with Pulse Oximetry products mainly to NHS England as a part of the Govt COVID response package. These sales were direct non-commissionable sales and were at a good margin which more than offset any COVID related under performance in other areas. Post COVID the Directors expect this situation to reverse and normalise. The directors are satisfied with the performance of the company, details of which are set out on page 10 with the details of sales by geographical location and employees being set out in notes 4 and 7 respectively. PRINCIPAL RISKS AND UNCERTAINTIES The company operates in a highly competitive sector, the key risks and uncertainties being competition from other suppliers, retention of the customer base, foreign exchange rates, manufacturing and import costs. Customer retention has been high but competition has restricted the company's ability to increase selling prices in line with increased foreign exchange, manufacturing and import costs. The small reduction in turnover this year is due to a spike in the turnover in the prior year at the start of the pandemic, rather than a reduction in core business. The company's principal assets are stock, bank balances and trade debtors. Whilst the directors maintain vigilant controls over the stock holding, the nature of bulk importing sometimes results in out-of-date lines. As much of the debtor book is with public sector bodies the credit risk is small. Private sector and international customers are regularly risk assessed and credit limits adjusted accordingly. The amounts represented in the balance sheet are net of provisions for stock obsolescence and doubtful debtors. Stock levels were kept high as a matter of policy during COVID due to availability issues and shipping cost inflation. This stood the company in good stead as it could ship product when competitors were out of stock. KEY PERFORMANCE INDICATORS The directors consider gross profit and gross margin to be the key performance measures for the company. Gross profit for the year was £5.4m (2021 - £4.1m). Gross margin for the year was 40.9% (2021 - 39.1%) Whilst both indicators show an increase from the previous year this is a reflection of the unusual COVID trading period and possibility of raising prices slightly due to shipping and supplier cost increases. FUTURE DEVELOPMENTS AND OUTLOOK The company has continued to invest heavily in achieving certification for the requirements of ISO 13485 and MDR compliance and considers this investment crucial for the future success of the company. Further recruitment is ongoing in the Regulatory area to ensure that the Company complies and can take advantage of having the competitive edge over competitors who are struggling to do so. The directors are constantly seeking new opportunities to improve and expand its core range of products, as well as bringing new, innovative products to the market place and are of the opinion that the company has a solid financial foundation that will enable it to react quickly when opportunities arise.

This report was approved by the board of directors on 30 May 2023 and signed on behalf of the board by:

Mr N Manners

Director

Registered office:

9-13 Oakley Hay Lodge

Great Folds Road

Corby

Northamptonshire

NN18 9AS

# **DIRECTORS' REPORT**

#### **YEAR ENDED 31 AUGUST 2022**

The directors present their report and the financial statements of the company for the year ended 31 August 2022.

#### **DIRECTORS**

The directors who served the company during the year were as follows:

Mr N Manners

Mr C A Lawes

Mr K Cross

Mr P Sharman

Mr J A Loasby

#### **DIVIDENDS**

Particulars of recommended dividends are detailed in note 12 to the financial statements.

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the strategic report, directors' report and the financial statements in accordance with applicable law and regulations. Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period. In preparing these financial statements, the directors are required to: - select suitable accounting policies and then apply them consistently; - make judgments and accounting estimates that are reasonable and prudent; - prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business. The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. AUDITOR

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the company's auditor is unaware; and - they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This report was approved by the board of directors on 30 May 2023 and signed on behalf of the board by:

Mr N Manners

Director

Registered office:

9-13 Oakley Hay Lodge

Great Folds Road

Corby

Northamptonshire

NN18 9AS

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PROACT MEDICAL LIMITED

#### **YEAR ENDED 31 AUGUST 2022**

#### **OPINION**

We have audited the financial statements of Proact Medical Limited (the 'company') for the year ended 31 August 2022 which comprise the statement of income and retained earnings, statement of financial position, statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice). In our opinion the financial statements: - give a true and fair view of the state of the company's affairs as at 31 August 2022 and of its profit for the year then ended; - have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; - have been prepared in accordance with the requirements of the Companies Act 2006.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### CONCLUSIONS RELATING TO GOING CONCERN

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue. Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### OTHER INFORMATION

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# OPINIONS ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report. We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion: - adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or - the financial statements are not in agreement with the accounting records and returns; or - certain disclosures of directors' remuneration specified by law are not made; or - we have not received all the information and explanations we require for our audit.

#### **RESPONSIBILITIES OF DIRECTORS**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below: We have undertaken high level reviews of the results and position of the company for the year in question, and have considered the effects of the industry and wider economy on the company. We have made enquiries of management regarding the company's own risk assessment procedures and any identified irregularities, including fraud, identified in the year. We have used our knowledge and understanding of the company's business, including the remuneration of key management personnel, to assess how and where irregularities, including fraud, might arise and we have planned our testing using a risk based approach. We have considered the potential for irregularities, including fraud, in all our testing but have also carried out specific testing to comply with the ISA (UK) requirements regarding management override of controls. As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also: - Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control. - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors. - Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern. - Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. USE OF OUR REPORT

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

David Kelland FCA

(Senior Statutory Auditor)

For and on behalf of

Meadows & Co Limited

Chartered Accountants & statutory auditor

Headlands House

1 Kings Court

Kettering Parkway

Kettering

NN15 6WJ

30 May 2023

# STATEMENT OF INCOME AND RETAINED EARNINGS

# YEAR ENDED 31 AUGUST 2022

	2022	202	21
Note	£		£
4	13,177,071	10,521,49	99
	7,900,619		
	5,276,452		
	2,240,369	2,037,08	84
5	6,893	78,29	91
6	3,042,976	2,151,72	 26
9	2,376	97	75
10	12		_
	3,045,340	2,152,70	D1
	<b>11</b> 58	31,088	390,256
NSIVE			
	2,46	64,252	1,762,445
12	( 834,960)	( 774,96	0)
	6,630,197		
	8,259,489		
	5 6 9 10	Note £  4 13,177,071 7,900,619 5,276,452 2,240,369 5 6,893 6 3,042,976 9 2,376 10 12 3,045,340 11 58  ENSIVE 2,46  12 (834,960) 6,630,197	Note £  4 13,177,071 10,521,49 7,900,619 6,410,98 5,276,452 4,110,57 2,240,369 2,037,08 5 6,893 78,29 6 3,042,976 2,151,73 9 2,376 9 10 12 3,045,340 2,152,76 11 581,088 ENSIVE 2,464,252

All the activities of the company are from continuing operations.

# STATEMENT OF FINANCIAL POSITION

# 31 August 2022

			2022		202	1	
!	Vote		£	£	£	£	
FIXED ASSETS							
Intangible assets	13			6,458		6,458	
Tangible assets	14			50,289		46,557	
				56,747		53,015	
CURRENT ASSETS							
Stocks	15	3,48	4,379		2,586,666		
Debtors	16	3,25	9,966		2,457,830		
Cash at bank and in hand		2,65	6,184		2,409,885		
		9,40	0,529		7,454,381		
CREDITORS: amounts falling due with	hin						
one year		17	1,185	5,114		868,252	
NET CURRENT ASSETS			-	8,21	15,415		6,586,129
TOTAL ASSETS LESS CURRENT LIA	BILITII	ES		8,27	72,162		6,639,144
PROVISIONS	18			12,573		8,847	
NET ASSETS				8,259,589		6,630,297	
CAPITAL AND RESERVES				***********		*********	
Called up share capital fully paid	22			100		100	
Profit and loss account				8,259,489		6,630,197	
SHAREHOLDERS FUNDS				8,259,589		6,630,297	

These financial statements were approved by the board of directors and authorised for issue on 30 May 2023, and are signed on behalf of the board by:

Mr N Manners

Director

Company registration number: 03096460

# **STATEMENT OF CASH FLOWS**

# YEAR ENDED 31 AUGUST 2022

	2022	2021
	£	£
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the financial year	2,464,252	1,762,445
Adjustments for:		
Depreciation of tangible assets	12,876	12,996
Government grant income	( 6,893)	(78,291)
Other interest receivable and similar income	( 2,376)	( 975)
Interest payable and similar expenses	12	_
Loss on disposal of tangible assets	32	655
Tax on profit	581,088	390,256
Accrued expenses/(income)	58,039	(48,491)
Changes in:		
Stocks	( 897,713)	( 391,499)
Trade and other debtors	(802,136)	( 139,362)
Trade and other creditors	215,027	( 423,353)
Cash generated from operations	1,622,208	1,084,381
Interest paid	( 12)	-
Interest received	2,376	975
Tax paid	( 533,566)	( 531,002)
Net cash from operating activities	1,091,006	554,354
CASH FLOWS FROM INVESTING ACTIVITIES	************	
Purchase of tangible assets	( 17,676)	(24,622)
Proceeds from sale of tangible assets	1,036	•
Net cash used in investing activities	( 16,640)	( 24,623)
CASH FLOWS FROM FINANCING ACTIVITIES		<del></del>
Government grant income	6,893	78,291
Dividends paid	(834,960)	(774,960)
Net cash used in financing activities	( 828,067)	( 696,669)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	246,299	( 166,938)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	2,409,885	2,576,823
CASH AND CASH EQUIVALENTS AT END OF YEAR	2,656,184	2,409,885

# NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 31 AUGUST 2022**

#### 1. GENERAL INFORMATION

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is 9-13 Oakley Hay Lodge, Great Folds Road, Corby, Northamptonshire, NN18 9AS.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'.

#### 3. ACCOUNTING POLICIES

#### Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through profit or loss.

The financial statements are prepared in sterling, which is the functional currency of the entity.

#### Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable for goods supplied and services rendered, net of discounts and Value Added Tax. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have transferred to the buyer (usually on despatch of the goods); the amount of revenue can be measured reliably; it is probable that the associated economic benefits will flow to the entity; and the costs incurred or to be incurred in respect of the transactions can be measured reliably.

#### Income tax

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, tax is recognised in other comprehensive income or directly in equity, respectively. Current tax is recognised on taxable profit for the current and past periods. Current tax is measured at the amounts of tax expected to pay or recover using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

#### Operating leases

Lease payments are recognised as an expense over the lease term on a straight-line basis. The aggregate benefit of lease incentives is recognised as a reduction to expense over the lease term, on a straight-line basis.

#### Goodwill

Goodwill arises on business acquisitions and represents the excess of the cost of the acquisition over the company's interest in the net amount of the identifiable assets, liabilities and contingent liabilities of the acquired business. Goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. It is amortised on a straight-line basis over its useful life. Where a reliable estimate of the useful life of goodwill or intangible assets cannot be made, the life is presumed not to exceed ten years.

#### Intangible assets

Intangible assets are initially recorded at cost, and are subsequently stated at cost less any accumulated amortisation and impairment losses. Any intangible assets carried at revalued amounts, are recorded at the fair value at the date of revaluation, as determined by reference to an active market, less any subsequent accumulated amortisation and subsequent accumulated impairment losses. Intangible assets acquired as part of a business combination are only recognised separately from goodwill when they arise from contractual or other legal rights, are separable, the expected future economic benefits are probable and the cost or value can be measured reliably.

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful life of that asset as follows:

Goodwill - 10% straight line

If there is an indication that there has been a significant change in amortisation rate, useful life or residual value of an intangible asset, the amortisation is revised prospectively to reflect the new estimates.

#### Research and development

Research expenditure is written off in the period in which it is incurred. Development expenditure incurred is capitalised as an intangible asset only when all of the following criteria are met: - It is technically feasible to complete the intangible asset so that it will be available for use or sale; - There is the intention to complete the intangible asset and use or sell it; - There is the ability to use or sell the intangible asset; - The use or sale of the intangible asset will generate probable future economic benefits; - There are adequate technical, financial and other resources available to complete the development and to use or sell the intangible asset; and - The expenditure attributable to the intangible asset during its development can be measured reliably. Expenditure that does not meet the above criteria is expensed as incurred.

#### Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses. Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

#### Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Computer Equipment - 25% reducing balance Fixtures, Fittings & Plant - 25% reducing balance

#### Impairment of fixed assets

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date. For impairment testing of goodwill, the goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the company are assigned to those units.

#### **Stocks**

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the stock to its present location and condition.

#### **Government grants**

Under the accrual model, government grants relating to revenue are recognised on a systematic basis over the periods in which the company recognises the related costs for which the grant is intended to compensate. Grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the entity with no future related costs are recognised in income in the period in which it becomes receivable.

#### **Provisions**

Provisions are recognised when the entity has an obligation at the reporting date as a result of a past event, it is probable that the entity will be required to transfer economic benefits in settlement and the amount of the obligation can be estimated reliably. Provisions are recognised as a liability in the statement of financial position and the amount of the provision as an expense. Provisions are initially measured at the best estimate of the amount required to settle the obligation at the reporting date and subsequently reviewed at each reporting date and adjusted to reflect the current best estimate of the amount that would be required to settle the obligation. Any adjustments to the amounts previously recognised are recognised in profit or loss unless the provision was originally recognised as part of the cost of an asset. When a provision is measured at the present value of the amount expected to be required to settle the obligation, the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

#### Financial instruments

Basic financial instruments are recognised at amortised cost, except for investments in non-convertible preference and non-puttable ordinary shares which are measured at fair value, with changes recognised in profit and loss. Derivative financial instruments are initially recorded at cost and thereafter at fair value with changes recognised in profit and loss.

#### **Defined contribution plans**

Contributions to defined contribution plans are recognised as an expense in the period in which the related service is provided. Prepaid contributions are recognised as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund. When contributions are not expected to be settled wholly within 12 months of the end of the reporting date in which the employees render the related service, the liability is measured on a discounted present value basis. The unwinding of the discount is recognised as a finance cost in profit or loss in the period in which it arises.

#### 4. TURNOVER

Turnover arises from:

	2022	2021
	£	£
Sale of goods	13,177,071	10,521,499

The turnover is attributable to the one principal activity of the company. An analysis of turnover by the geographical markets that substantially differ from each other is given below:

	2022	2021
	£	£
United Kingdom	10,613,438	7,942,706
Overseas	2,563,633	2,578,793
	13,177,071	10,521,499
5. OTHER OPERATING INCOME	<del></del>	
	2022	2021
	£	£
Government grant income	6,893	78,291

# 6. OPERATING PROFIT

Operating profit or loss is stated after charging:

Operating profit of loss is stated after charging.		
	2022	2021
	£	£
Depreciation of tangible assets	12,876	12,996
Loss on disposal of tangible assets	32	655
Impairment of trade debtors	10,449	1,915
7. STAFF COSTS		
The average number of persons employed by the company during	the year amounted	to 45 (2021: 46.)
The aggregate payroll costs incurred during the year, relating to th		10 10 (2021: 10 ).
	2022	2021
	£	£
Wages and salaries	1,175,254	1,059,689
Social security costs	127,285	111,768
Other pension costs	240,657	240,622
	1 542 106	1 412 070
	1,543,196 	1,412,079
8. DIRECTORS' REMUNERATION		
The directors' aggregate remuneration in respect of qualifying serv	rices was:	
	2022	2021
	£	£
Remuneration	67,561	91,777
Company contributions to defined contribution pension plans	163,573	164,462
	231,134	256,239
9. OTHER INTEREST RECEIVABLE AND SIMILAR INCOME		
	2022	2021
	£	£
Interest on cash and cash equivalents	380	391
Interest receivable - desc in a/cs	1,996	584 
	2,376	975
40 10		
10. INTEREST PAYABLE AND SIMILAR EXPENSES	2022	0004
	2022	2021
Other interest way also and similar shows	£	£
Other interest payable and similar charges	12	<del>-</del>
11. TAX ON PROFIT		
Major components of tax expense		
	2022	2021
	£	£
Current tax:		
UK current tax expense	577,000	406,781
Adjustments in respect of prior periods	362	( 18,610)
Total current tax	577,362	388,171

#### Deferred tax:

Origination and reversal of timing differences	3,726	2,085
Tax on profit	581,088	390,256

# Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is higher than (2021: lower than) the standard rate of corporation tax in the UK of 19 % (2021: 19 %).

	2022	2021	
	£	£	
Profit on ordinary activities before taxation	3,045,340	2,152,701	
Profit on ordinary activities by rate of tax	578,615	409,013	
Adjustment to tax charge in respect of prior periods	362	( 18,610)	
Effect of expenses not deductible for tax purposes	101	48	
Effect of capital allowances and depreciation	2,010	( 195)	
Tax on profit	581,088	390,256	
12. DIVIDENDS		***************************************	
		2022	2021
		£	£

834,960

774,960

# 13. INTANGIBLE ASSETS

end of the prior year )

	Goodwill	costs	Total	
	£	£	£	
Cost				
At 1 September 2021 and 31 August 2022	40,000	6,458	46,458	
Amortisation				
At 1 September 2021 and 31 August 2022	40,000	_	40,000	
Carrying amount				
At 31 August 2022	_	6,458	6,458	
ALD4 A		0.450		
At 31 August 2021	_	6,458	6,458	

Dividends paid during the year (excluding those for which a liability existed at the

# 14. TANGIBLE ASSETS

At 1 September 2021

Additions

14. TANGIBLE AGGETS	50 ( )	<b>-</b> · .		
	Plant and	FIXIL	ires and	Total
	machinery £		fittings £	£
Cost	£		L	L
	71,982		123,453	195,435
At 1 September 2021 Additions	10,239		7,437	17,676
Disposals	( 7,025) 		( 900)	( 7,925) 
At 31 August 2022	75,196 		129,990	205,186
Depreciation				
At 1 September 2021	48,595		100,283	148,878
Charge for the year	6,823		6,053	12,876
Disposals	(5,963)		(894)	( 6,857)
At 31 August 2022	49,455		` <sup>′</sup> 105,442	
7.6017.69.6612012				
Carrying amount				
At 31 August 2022	25,741		24,548	50,289
At 31 August 2021	23,387		23,170	46,557
4- 6-646				
15. STOCKS		2022	2021	
	•	£	2021 £	
Raw materials and consumables	3 /8/		2,586,666	
Naw materials and consumables			2,300,000	
16. DEBTORS				
	:	2022	2021	
		£	£	
Trade debtors	2,148	3,402	1,776,154	
Prepayments and accrued income	77	',814	45,639	
Other debtors	1,033	3,750	636,037	
	 3 <i>25</i> 9	,966	2,457,830	
	-,			
17. CREDITORS: amounts falling due within one year				
	:	2022	2021	
		£	£	
Trade creditors	700	,392	409,123	
Accruals and deferred income	112	2,723	54,684	
Corporation tax		,785	117,989	
Social security and other taxes	31	,261	83,423	
Other creditors		3,9 <b>5</b> 3	203,033	
	1,185	5,114	868,252	
18. PROVISIONS			********	
io. i Noviolio			Defer	red tax
				ote 19)
			(1)	-10 10)

**£** 8,847

3,726

**At 31 August 2022** 12,573

# 19. DEFERRED TAX

The deferred tax included in the statement of financial position is as follows:

	2022	2021
	£	£
Included in provisions (note 18)	12,573	8,847
The deferred tax account consists of the tax effect of timing differences	in respect of:	
	2022	2021
	£	£
Accelerated capital allowances	12,573	8,847

# **20. EMPLOYEE BENEFITS**

# **Defined contribution plans**

The amount recognised in profit or loss as an expense in relation to defined contribution plans was £ 77,084 (2021: £ 76,160).

# 21. GOVERNMENT GRANTS

The amounts recognised in the financial statements for government grants are as follows:

· · · · · · · · · · · · · · · · · · ·	~	~		
			2022	2021
			£	£
Recognised in other operating income:				
Government grants recognised directly in income			6,893	78,291

# 22. CALLED UP SHARE CAPITAL FULLY PAID

# Issued, called up and fully paid

	2022		2021	
	No.	£	No.	£
Ordinary 'A' shares of £ 1 each	60	60	60	60
Ordinary 'B' shares of £ 1 each	25	25	25	25
Ordinary 'C' shares of £ 1 each	10	10	10	10
Ordinary 'D' shares of £ 1 each	5	5	5	5
	100	100	100	100

# 23. ANALYSIS OF CHANGES IN NET DEBT

			At 31 Aug
	At 1 Sep 2021	Cash flows	2022
	£	£	£
Cash at bank and in hand	2,409,885	246,299	2,656,184

# **24. OPERATING LEASES**

The total future minimum lease payments under non-cancellable operating leases are as follows:

	2022	2021
	£	£
Later than 1 year and not later than 5 years	397,326	27,363
Later than 5 years	_	418,174
	397,326	445,537

The above commitment includes an average annual rental of £92,664 in respect of the lease of land and buildings, which is due to expire on 1 October 2026.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

# **YEAR ENDED 31 AUGUST 2022**

# 25. RELATED PARTY TRANSACTIONS

The directors have advanced funds to the company. At the year end the amount owed by the company was £178,953 (2021 £190,549). During the year to 31 August 2022 the company had transactions with a company under common control. At the balance sheet date the company under common control owed £775,973 (2021 £406,037). There are no Key Management Personnel other than the directors, the remuneration of the directors is disclosed elsewhere in these financial statements .

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.