# REPORT AND FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2019

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# REPORT AND FINANCIAL STATEMENTS FOR THE 18 MONTH PERIOD ENDED 30 JUNE 2019

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#### **DIRECTORS AND OTHER INFORMATION**

**Directors** 

S. Charlton

J. Ashley

J. Phillipou (resigned 7 August 2019)
J. Staadecker (resigned 5 September 2019)
A. Gadsby (appointed 13 August 2019)
A. Dahiya (appointed 9 September 2019)
J. Andrew (appointed 5 December 2019)
J. Sutton (appointed 5 December 2019)

**Registered Office** 

Inspired

Easthampstead Road

Bracknell RG12 1YQ

**Registered Number** 

3088213

Secretary

P. Venner

**Independent Auditor** 

BDO LLP 150 Aldersgate London EC1A 4AB United Kingdom

**Bankers** 

Barclays Bank PLC

Broadgate Leicestershire LE87 2BB United Kingdom

Bank of America Merrill Lynch Limited

2 King Edward Street

EC1A 1HQ London

United Kingdom

#### STRATEGIC REPORT

#### **Principal Activity**

PEAC (UK) Limited ("the Company") is a leading provider of business asset finance in the UK.

The company works directly with equipment manufacturers, distributors, partners, and dealers (collectively "vendors") and also via brokers and intermediaries to deliver products which include hire purchase, operating lease, finance lease & block discounting. The vendor and broker relationships are typically supported by traditional program or referral agreements that have varying degrees of integration to support the financial transaction.

#### Review of business and future developments

During the period, the Directors extended the accounting period to 18 months for all Irish and UK entities in the PEAC Holdings (Ireland) D.A.C. Group. The accounting period extension was completed in order to facilitate the sale of PEAC Holdings (Germany) GmbH and PEAC (Germany) GmbH's application for a banking license.

On 28th September 2018, the Company agreed an extension to the revolving period of it's facility with BAML by two years to the 31st December 2020. The drawdown under the facility amounted to £271.0 million at 30 June 2019.

During December 2018, all back office and IT functions, previously provided by a related group company based in Dublin, were migrated to the Company's offices in Bracknell for cost rationalisation reasons.

During the period the Company generated new business originations of £251.9 million compared to £152.5 million in the 12 months ended 31 December 2017.

#### Results

For the 18 month period ended 30 June 2019, the Company recorded a profit after tax of £5.2 million compared to a prior year profit of £6.2 million.

#### Lease earnings

Lease earnings for the 18 months were higher by £15,308k compared to the prior year. Proportionally, growth in loans and HP revenue and other fees were partially offset by lower gains from disposals.

#### Interest payable and similar charges

The interest payable and similar charges increased by £3,621k, reflecting the longer accounting period and increase in the amount drawn on the securitised credit facility, partially offset by improved margins on renewal of the facility.

#### Change in bad debt provision / chargeoffs (net of recoveries)

Proportionally charge offs increased by 15% compared to the prior period reflecting increased delinquency in the portfolio.

#### **Administrative Expenses**

Administrative expenses for the 18 months of £24m included restructuring costs relating to the migration of roles from Dublin to Bracknell of £4m (12 months ended 31 December 2017: £401k) and Transitional Service Agreement costs of £nil (12 months ended 31 December 2017: £1.4m) for the provision of IT services by previous owner of the business (CIT) until April 2017.

#### Other income/(expenses)

Other income/(expenses) reflects a charge of £2,292k in the period as a result of an unfavourable mark to market adjustment related to the fair value of derivative instruments.

#### Interest receivable and similar income

Interest receivable increased by £1,369k reflecting the longer accounting period for the 18 months.

#### STRATEGIC REPORT (continued)

#### Tax

The charge in the period of £48k represents the movement on the deferred tax assets recognised in the period (12 months to 31 December 2017: £523k).

#### Funding through securitisation facility

The Company's sources of financing for its portfolio and new originations are through a combination of funds from its parent, PEAC Holdings (UK) Limited, and from Bank of America Merrill Lynch through a securitized loan facility entered by PEAC Receivables I D.A.C., the special purpose vehicle set up as part of the securitisation programme.

#### Principal risks and uncertainties

The company's operations expose it to a variety of financial risks that include credit, liquidity, foreign exchange, residual and interest rate risk. The directors have delegated the responsibility of monitoring financial risk management to a sub-committee of the Board.

#### Credit Risk

The Company performs ongoing credit evaluations of its customers and evaluates past-due payment status in its determination of the need for specific customer allowances on its accounts receivable.

#### Foreign Exchange Risk

The Company has exposure to foreign exchange risk as a result of a number of euro denominated operating expenses. Movements in the euro/sterling exchange rates may cause an increase or reduction in the Company's overhead base. The Company monitors the level of foreign exchange risk on an ongoing basis.

#### Residual Value

The company has finance lease contracts which have residual values on completion of contract term. These residual values are monitored and reviewed on an ongoing basis by the "End of Lease" team.

#### Liquidity Risk

The Company has exposure to liquidity risks which it manages by producing regular short and medium term cash flow projections, maintaining minimum cash balances, and utilising its conduit financing facility and drawing on funds from its parent.

#### Interest Rate Risk

The largest of the Company's interest bearing liability is a floating rate loan. The Company has entered into swap agreements to manage the risk associated to the movement of the interest rate. The Company monitors the level of interest rate risk on an ongoing basis.

#### Key performance indicators (KPI's)

In order to an understand the development, performance and position of the business, the directors of the Company use the following KPI:

- Average portfolio yield
- New volume
- Net charge off rate
- Net investment

# STRATEGIC REPORT (continued)

# Key performance indicators (KPI's) (continued)

KPIs	18 months to 30 June 2019	12 months to 31 December 2017
Average Yield of Portfolio	9.35%	10.11%
New volume (£/m)	252m	153m
Net Charge-offs	1.25%	1.15%
Net investment (£/m)	308m	264m

By order of the Board

S. Charlton Director

Date: 18 December 2019

#### **DIRECTORS' REPORT**

The Directors present their report and the audited financial statements of PEAC (UK) Limited ("the Company") for the 18 month period ended 31 December 2018.

#### **Dividends**

The Company paid no dividends during the year and the Directors do not recommend the payment of a final dividend in respect of the period (12 month period ended 31 December 2017: nil).

For the 18 month period ended 30 June 2019 the Company made a profit after tax of £5,197k (£6,222k profit in the 12 month period ended 31 December 2017).

#### Going concern risk

The financial statements have been prepared on a going concern basis.

The ongoing liquidity of the Company is dependent on its rental payment streams, satisfying the eligibility criteria for conduit financing of receivables, as well as its ability to access funding from its parent and ultimate Parent company.

In concluding that the going concern basis is appropriate for the Company for the 18 month period ended 30 June 2019 financial statements, the directors have taken various matters into account. Refer to Note 2(b) to the financial statements on page 16.

#### Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with applicable Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102"), in force in the United Kingdom at 30 June 2019 and the Statements of Recommended Accounting Practice "Accounting issues in the asset finance and leasing industry". At 30 June 2019 PEAC (UK) Limited was a wholly owned subsidiary of PEAC Holdings (UK) Limited, which is incorporated in the England and Wales. The ultimate parent company is PEAC Holdings (Ireland) D.A.C.. The audited consolidated financial statements of PEAC Holdings (Ireland) D.A.C. for the 18 month period ended 30 June 2019, drawn up in accordance with the EU Seventh Directive, include PEAC (UK) Limited.

#### Events after balance sheet date

There are no events after the end of the reporting period to be reported.

#### Directors and their interests

The names of the Directors who held office during the period and to date are listed on page 3. Unless otherwise noted, all directors served for the entire period.

The Company is exempt from the requirement to report directors' interests on the grounds that the company was wholly owned by an overseas company.

#### Registered Office

The registered office was at Circa 2A High Street, Bracknell, Berkshire RG12 1AA.

The registered office was changed on 22 February 2018 to Inspired Easthampstead Road Bracknell RG12 1YO.

#### Qualifying third party and pension scheme indemnity provisions

Throughout the 18 month period ended 30 June 2019 and the 12 month period ended 31 December 2017, there were no qualifying third party indemnity provisions or qualifying pension scheme indemnity provisions in place.

# **DIRECTORS' REPORT (continued)**

# Auditors and disclosure of information to auditors

- (a) In so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware; and
- (b) The directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By order of the Board

S. Charlton Director

Registered No: 3088213

Date: 18 December 2019

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the directors' report and financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law, the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 "The Financial Reporting Standard Applicable in the UK and Republic of Ireland (FRS 102)".

Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards, including FRS 102 have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board

S. Charlton Director

Date 18 December 2019

#### INDEPENDENT AUDITOR'S REPORT TO MEMBERS OF PEAC (UK) LIMITED

#### **Opinion**

We have audited the financial statements of PEAC UK Limited ("the Company") for the 18 month period ended 30 June 2019 which comprise Statement of Comprehensive Income, Balance Sheet and Statement of Changes in Equity, and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 30 June 2019 and of its profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that
  may cast significant doubt about the Company's ability to continue to adopt the going concern basis
  of accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in the Strategic report, Directors' report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## INDEPENDENT AUDITOR'S REPORT TO MEMBERS OF PEAC UK LIMITED (CONTINUED)

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and Directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and Directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report and Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion;

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of Directors**

As explained more fully in the Statement of Directors Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at:

https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## INDEPENDENT AUDITOR'S REPORT TO MEMBERS OF PEAC UK LIMITED (CONTINUED)

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Dan Taylor (Senior Statutory Auditor)
For and on behalf of BDO LLP, Statutory Auditor
London, UK
18 December 2019

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# STATEMENT OF COMPREHENSIVE INCOME For the 18 month period ended 30 June 2019

	Note	18 month period ended 30 Jun 2019 £000's	Year ended 31 Dec 2017 £000's
Lease earnings	3	44,121	25,719
Interest payable and similar charges	5	(11,135)	(7,514)
Gross profit		32,986	18,204
Change in bad debt provision/ charge offs (net of recoveries) Administrative costs	4	(6,543) (23,688)	(1,068) (16,986)
Operating profit		2,755	151
Interest receivable and similar income Other income/(expenses)	6 7	4,782 (2,292)	3,413 3,183
Profit on ordinary activities before taxation	<b>,</b> .	5,245	6,745
Tax on profit on ordinary activities	10	(48)	(523)
Profit for the period/year		5,197	6,222
Other comprehensive income		-	-
Total comprehensive income for the period/year	-	5,197	6,222

The notes on pages 16 to 31 form an integral part of these financial statements.

# BALANCE SHEET As at 30 June 2019

As at 30 June 2019	Note	30 Jun 2019	31 Dec 2017
	11010	£ 000's	£ 000's
		æ 000 3	2 0003
Non Current Assets			
Tangible assets	11	1,993	3,752
Debtors: due after one year	13	185,516	158,569
		187,509	162,321
Current assets			
Cash at bank	12	17,340	17,448
Debtors: due within one year	13	196,374	187,931
		213,714	205,379
Creditors: due within one year	16(a)	(121,239)	(111,121)
Net current assets		92,475	94,258
Total assets less current liabilities		279,984	256,579
Creditors: due after one year	16(b)	(164,514)	(146,306)
Net Assets		115,470	110,273
Capital and reserves			
Called up share capital	18	21,192	21,192
Share premium reserve		41,919	41,919
Profit and loss account		52,359	47,162
Shareholders' funds		115,470	110,273

The notes on pages 16 to 31 form an integral part of these financial statements.

Approved by the Directors on 18 December 2019 and signed on their behalf by:

S. Charlotn Director

# STATEMENT OF CHANGES IN EQUITY

	Note	Called-up share capital	Share Premium reserve	Retained earnings	Total
Balance as at 1 January 2017		21,192	41,919	40,940	104,051
Total comprehensive income for the year			<del></del>	6,222	6,222
Balance as at 31 December 2017	19	21,192	41,919	47,162	110,273
Balance as at 1 January 2018	18	21,192	41,919	47,162	110,273
Total comprehensive income for the period	-	<u>-</u>	<u>-</u>	5,197	5,197
Balance as at 30 June 2019	19	21,192	41,919	52,359	115,470

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1. Statement of compliance

The financial statements of PEAC (UK) Limited ("the Company") have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102"), the Companies Act 2006.

#### 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The company has adopted FRS 102 in these financial statements.

#### a) Basis of preparation

These financial statements are prepared on a going concern basis, under the historical cost convention, as modified by the revaluation of certain financial assets and liabilities measured at fair value through profit or loss.

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies.

In preparing these financial statements, the directors have made the following judgements:

- Determine whether leases entered into by the Company either as a lessor or a lessee are operating or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis.
- Determine whether there are indicators of impairment of the company's tangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset.

Other areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 2.f, 2.n and 2.p.

#### b) Going concern

As at 30 June 2019, the Company had net assets of £115.5m (31 December 2017: £110m) and it has recorded a profit after tax of £5.2m for the 18 month period (12 month period ended 31 December 2017: £6.2m profit).

An assessment of the Company's ability to continue as a going concern has been carried out and the Directors have concluded that the going concern basis of preparation is appropriate.

## c) Exemptions for entities under FRS 102

The company has taken advantage of the exemption, under FRS 102 paragraph 1.12(b), from preparing a statement of cash flows as PEAC Holdings (Ireland) D.A.C., includes the company's cash flows in its own consolidated financial statements.

The company is exempt from disclosing related party transactions with other companies that are wholly owned within the Group.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### d) Foreign currency

#### (i) Functional and presentation currency

The company's functional and presentation currency is the pound sterling.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

#### e) Lease Earnings

Lease earnings are derived entirely from activities in the United Kingdom and comprise of finance income recognised in the period in respect of finance leases, hire purchase contracts and rental receivable on operating lease contracts. It also includes income in respect of early terminations of such types of contracts, gains / losses made on sale of equipment and renewal income, offset by any recoveries, charge offs and changes in bad debt provision for the year.

#### i) Operating leases

Where the Company leases out equipment for less than its expected useful life or does not transfer substantially all the risks and rewards of ownership, the lease is accounted for as an operating lease. Operating lease rental income is recognised on a straight-line basis over the term of the lease.

#### ii) Finance leases (and hire purchase/loan contracts with similar characteristics)

Where the Company leases out equipment and there is a transfer of substantially all of the risks and rewards of ownership to the lessee, the lease is accounted for as a finance lease, and the net investment is included in current assets. Income from finance leases is credited to the statement of comprehensive income on a basis that produces a constant periodic rate of return on the outstanding net investment.

Amounts due from lessees in respect of finance leases are stated at the total of the minimum lease payments plus residual value less rentals received to date and less finance income allocated to future periods.

#### f) Residual values

Residual value exposure occurs due to the uncertain nature of the value of an asset at the end of an agreement. Throughout the life of an asset, its residual value will fluctuate because of the uncertainty of the future market and technological changes or product enhancements as well as general economic conditions. Residual values are set at the commencement of the lease based upon management's expectations of future values. During the course of the lease, residual values are reviewed on an annual basis so as to identify any impairment provision required. This monitoring takes account of the Company's past history for residual values, current values and projections of the likely future market for each group of assets.

Any permanent impairment in the residual value of an asset is identified within such reviews and charged immediately to the statement of comprehensive income.

## g) Initiation costs

The Company's policy with respect to initiation costs is to capitalise costs and amortise on a reducing balance basis over the life of the related lease.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### h) Employee benefits

The company provides a range of benefits to employees, including annual bonus arrangements, paid holiday arrangements and a defined contribution pension scheme.

#### i) Short term benefits

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

#### ii) Annual bonus plan

The company operates an annual bonus plan for employees. An expense is recognised in the statement of comprehensive income when the company has a legal or constructive obligation to make payments under the plan as a result of past events and a reliable estimate of the obligation can be made.

#### i) Interest receivable and similar income and interest payable and similar charges

All income and expense is recognised on an accruals basis so as to match costs incurred with revenues earned, irrespective of when payments are made or received.

## j) Taxation

UK Corporation tax is provided on taxable profits/(losses) at the current tax rate.

Deferred tax is provided on timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

Timing differences are temporary differences between profits as computed for tax purposes and profits as stated in the financial statements, which arise because certain items of income and expenditure in the financial statements are dealt with in different years for tax purposes.

Deferred tax is measured at the tax rates that are expected to apply in the period in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is not discounted.

Deferred tax assets are recognized based on the profit expected by the Company based on its financial plan.

#### k) Tangible fixed assets and depreciation

Tangible assets are stated at cost (or deemed cost) less accumulated depreciation and accumulated impairment losses. Cost includes the original purchase price, costs directly attributable to bringing the asset to its working condition for its intended use, dismantling and restoration costs and borrowing costs capitalised.

Assets under operating leases are classified as fixed assets and depreciated from original cost to estimated residual value.

Depreciation on tangible fixed assets is calculated, using the straight-line method, to allocate the cost to their residual values over their estimated useful lives, as follows:

Operating lease equipment Leasehold property Office equipment ALFA platform Over the term of the lease Over the period of lease Straight line over 4 years Straight line over 10 years

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### l) Investments in subsidiaries

Investment in subsidiary companies is held at cost less accumulated impairment losses.

Acquisition expenses are treated as part of the cost of acquisition and include incremental costs such as professional fees paid to investment banks, accountants, legal advisers and other consultants. Such expenses exclude any other costs, or allocation of costs, that would still have been incurred had the acquisition not been entered into.

The carrying values of the investment in subsidiary undertakings are reviewed for impairment on an annual basis. To the extent that the carrying value is considered to be less than the recoverable amount, an impairment charge is reflected in the statement of comprehensive income.

#### m) Issue cost of capital instruments

Issue costs are those incurred directly in connection with the issue of a capital instrument and that would not have been incurred had the specific instrument in question not been issued.

Issue costs are accounted for as a deduction from the amount of the consideration received and amortized over the instrument's term.

#### n) Financial instruments

#### (i) Financial assets

Basic financial assets, including net investment in finance leases, intercompany loans and hire purchase contracts, trade and other receivables, cash and bank balances, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in the statement of comprehensive income.

If there is decrease in the impairment loss arising from an event occurring after the impairment was recognised the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in the statement of comprehensive income.

#### (ii) Financial liabilities

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies that are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derivatives, including interest rate swaps, are not basic financial instruments.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### (ii) Financial liabilities (continued)

Swaps are contractual agreements between two parties to exchange streams of payments over time based on specific notional amounts. Interest rate swaps relate to contracts taken out by the company with Bank of America Merrill Lynch as part of the securitisation programme started in January 2016, in which the company either receives or pays a floating rate of interest in return for paying or receiving a fixed rate of interest. The payment flows are usually netted against each other, with the difference being paid by one party to the other. The valuation of the interest rate swaps for the approximate net amount to be received or paid (i.e., the fair value) is marked-to-market by using counterparty prices, and such valuations are based on the obligations of the company relative to the terms of the contract, current interest rates, interest accrual through the valuation date and certain other factors.

The Company and PEAC Receivables I D.A.C., the special purpose vehicle set up as part of the securitized facility, entered into derivative financial instruments, to manage the entity's exposure to interest rate risk under the securitisation programme during the year.

As the Company retains the risk and rewards of these derivative financial instruments, the impact of these derivatives have been reflected in the financial statements of the Company as at 30 June 2019. The interest rate derivatives have a total notional of £286.1m (31 December 2017: £325.7m) and a fair value adjustment at 30 June 2019 of £2.3m (31 December 2017: £3.2m). The derivative contracts are due to mature in 2025.

The impact of these derivatives have been reflected in the Statement of Comprehensive Income of the Company.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

#### (iii) Offsetting

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### o) Cash and cash equivalents

Included in cash and cash equivalents and deposits held on call with the bank.

#### p) Provisions and contingencies

#### (i) Provisions

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount of the obligation can be estimated reliably.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. In particular, provision is not made for future operating losses.

#### (ii) Contingencies

Contingent liabilities are not recognised. Contingent liabilities arise as a result of past events when (i) it is not probable that there will be an outflow of resources or that the amount cannot be reliably measured at the reporting date or (ii) when the existence will be confirmed by the occurrence or non-occurrence of uncertain future events not wholly within the company's control. Contingent liabilities are disclosed in the financial statements unless the probability of an outflow of resources is remote.

Contingent assets are not recognised. Contingent assets are disclosed in the financial statements when an inflow of economic benefits is probable.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Professional fees (legal fees, audit fees, consulting fees)

Other costs (including marketing/ sales, occupancy,

maintenance, utilities)

Foreign exchange loss

## 3. Lease Earnings

Lease earnings includes the following:		
	18 month period	Year ended
	ended 30 Jun 2019	31 Dec 2017
	£ 000's	£ 000's
Finance lease income	27,136	17,934
Operating lease income	1,512	1,403
Loans/hire purchase income	7,091	3,378
(Loss)/gain on disposals	(80)	692
Other fees	8,462	2,312
	44,121	25,719
4. Administrative costs		
	18 month period	Year ended
Administrative costs in the period include:	ended 30 Jun 2019	31 Dec 2017
	£ 000's	£ 000's
European shared service centre fee (operations costs)	10,526	7,870
Depreciation	1,471	1,288

671

7,413

3,607

23,688

400

5,517

1,646

16,986

265

Included in European shared service centre fee and other costs are exceptional one-off restructuring costs of £4.0m related to the migration of functions from Dublin to Bracknell, including an onerous lease provision cost of £1m.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## 5. Interest payable and similar charges

Interest payable and similar charges include:	18 month period ended 30 Jun 2019 £ 000's	Year ended 31 Dec 2017 £ 000's
Interest on intercompany loans from group undertakings	268	160
Interest expense on third party debt	9,233	6,152
Deferred debt issuance costs amortised	757	508
Other charges	877	694
	11,135	7,514
Deferred debt issuance costs:	2019 £ 000's	2017 £ 000's
At 1 January	1,136	1540
Additions	83	104
Amortised through SOCI during the year	(757)	(508)
At 30 June 2019/31 December 2017	462	1,136

Debt issuance costs are deferred on the balance sheet and subsequently written off over the weighted average life of the portfolio. The costs deferred at 30 June 2019 include the company's allocation of the fees relating to setting up the securitisation program.

#### 6. Interest receivable and similar income

	18 month period	Year ended
	ended 30 Jun 2019	31 Dec 2017
·	£ 000's	£ 000's
Interest on intercompany loans to parent	4,759	3,412
Bank interest receivable	23	1_
	4,782	3,413

# 7. Profit/(loss) on ordinary activities before taxation

Profit/(loss) on ordinary activities before taxation is stated after charging:	18 month period ended 30 Jun 2019	Year ended 31 Dec 2017
	£ 000's	£ 000's
Fees paid to company auditors – for current year audit services	126	. 95
Fees paid for tax compliance	43	15
Staff costs (see note 9)	7,413	5,517
Other expenses:		
- Mark to market valuation of derivative	(2,292)	3,183
- Operating lease expenses	362	254
- Depreciation Operating Lease equipment	1,311	1,271
- Depreciation Other tangible fixed assets	160	17

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 8. Staff numbers and related costs

The average number of people employed by the Company (including directors) is 55 (12 month period ended 31 December 2017: 48).

	18 month period	Year ended
	ended 30 Jun 2019	31 Dec 2017
Senior management	3	3
Credit, Finance and Legal	13	11
Sales and Marketing	14	15
Operations	25	19
Average number of employees	55	48
	18 month period ended 30 Jun 2019	Year ended 31 Dec 2017
	£ 000's	£ 000's
Wages & salaries	5,540	3,969
Social security	770	529
Other pension costs	451	303
Other benefits and sales incentives	652	716
	7.413	5.517

The company operates a Defined Contribution Pension (DCP) Scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The DCP contributions were £445k for the 18 month period (12 months to 31 December 2017: £262k).

Average staff numbers in the period include employees recruited in Bracknell for roles previously carried out in Dublin.

#### 9. Directors' remuneration

	18 month period ended 30 Jun 2019	Year ended 31 Dec 2017
	£ 000's	£ 000's
Directors' emoluments Company contributions to money	1,045	582
purchase pension schemes	47	-
	1,092	582

Two directors were employed and paid by the Company. The other directors have not received remuneration for their service to the Company.

Emoluments of the highest paid director were £818k (12 month period ended 31 December 2017: £380k).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# 10. Taxation

a. Analysis of the tax charge in the period	18 month period ended 30 Jun 2019 £ 000's	Year ended 31 Dec 2017 £ 000's
Current tax:  UK corporation tax on loss of the periods  Adjustment in respect of previous periods	<u>-</u>	-
Total current tax  Deferred tax: Origination and reversal of timing differences Total deferred tax Tax on profit/(loss) on ordinary activities	(48) (48) (48)	(523) (523) (523)
b. Factors affecting tax charge for the period  Reconciliation of current tax on profits on ordinary activities at the standard rate of corporation tax to the company's actual current tax charge is shown below	18 month period ended 30 Jun 2019 £ 000's	Year ended 31 Dec 2017 £ 000's
Profit on ordinary activities before tax	5,245	6,745
Profit on ordinary activities multiplied by the standard rate of Corporation tax in the UK of 19.00% (2017: 19.25%)	997	1,298
Effects of: Deferred tax not recognised Expenses not deductible for tax purposes Group relief (claimed) Adjustment relating to change in tax rates Current tax (credit)/charge for period (note 10a.)	996 255 (2,312) 112 48	(2,965) 3,302 (658) (454) 523

# c. Factors that may affect future tax charges

The Corporation Tax main rate has been maintained at 19% (2017 effective rate: 19.25%) since 1 April 2017 and it will reduce to 17% for the year starting 1 April 2020.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## 11. Tangible assets

	Office Equipment under Operating leases	Leasehold Property	Office Equipment	Software	Total
	£ 000's	£ 000's	£ 000's	£ 000's	£ 000's
Cost				•	
At 1 January 2018	6,505	347	424	275	7,551
Reclassification	-	(92)	92	-	-
Additions	15	29	28	340	412
Disposals	(3,167)	(49)		-	(3,216)
At 30 June 2019	3,353	235	544	615	4,747
Depreciation					
At 1 January 2018	3,332	49	416	-	3,797
Charge for the period	1,311	49	44	67	1,471
Disposals	(2,465)	(49)			(2,514)
At 30 June 2019	2,178	49	460	67	2,754
Net Book Value					
At 30 June 2019	1,175	186	84	548	1,993
At 31 December 2017	3,173	298	8	275	3,754

The Company's residual value exposure in respect of operating lease equipment, all of which are expected to be disposed of at the end of the lease term, is expected to be recovered as follows:

	30 Jun 2019	30 Dec 2017
	£ 000's	£ 000's
Less than 1 year	200	447
1 - 2 years	270	399
2 - 3 years	2	240
3 - 5 years	3	153
Total	475	1,239

## 12. Cash at Bank

Included in cash at bank is cash in hand and deposits held on call as well as restricted cash relating to cash collections for the securitised lease contracts.

	30 Jun 2019 £ 000's	31 Dec 2017 £ 000's	
Cash at bank	17,340	17,448	
Of which restricted	3,161	4,463	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# 13. Debtors

13. Debiois	Note	30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
Amounts falling due within one year:			
Trade debtors		26,034	28,883
Net investment in finance leases and hire purchase contracts		122,843	105,718
Bad debts provision	14	(11,224)	(4,681)
Amounts owed by parent undertaking	21	45,083	42,822
Amounts owed by other group undertakings	21	6,354	8,435
Other debtors		998	112
Deferred tax asset	15	5,316	5,364
Prepayments and accrued income		970	1,278
		196,374	187,931
		30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
Amounts falling due after more than one year:		£ 000 S	£ 000 s
Net investment in finance leases and hire purchase			
contracts		185,516	158,569
		185,516	158,569
		30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
Reconciliation of gross investment and present		<b>2</b> 000 3	2 0003
value of minimum lease payments receivable			
Gross investment in the lease		351,815	310,005
Less: Finance charges allocated to future periods		(43,352)	(45,718)
		308,463	264,287
·		30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
Gross investment in finance leases			
One year or less		136,998	120,533
Between one and five years		211,380	186,850
Over five years		3,437	2,622
Total net investment		351,815	310,005
		30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
Present value of minimum lease payments receivables			
One year or less		122,947	105,718
Between one and five years		182,857	156,617
Over five years		2,659	1,952
Total net investment		308,463	264,287

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 13. Debtors (continued)

	30 Jun 2019	31 Dec 2017
	£ 000's	£ 000's
Residual values included in finance lease net investment		
One year or less	14,052	15,071
Between one and five years	11,927	10,757
Over five years	_ •	1
Total exposure	25,979	25,829

Included in debtors at 30 June 2019 was a portfolio of lease receivables with a net present value of £307,896k, sold to a fellow subsidiary under a securitisation structure set up in January 2016. The directors have concluded that the Company retains all significant risks and rewards associated with the receivables and accordingly these assets continue to be recognised in the Company's financial statements and a financial liability was also recognised in respect of the related funding received.

#### 14. Provision for bad and doubtful debts

Provision against specific debts	2019	2017
	£'000's	£'000's
1 January	4,681	3,614
Increase during the period	6,543	1,068
30 June/31 December	11,224	4,681

#### 15. Deferred tax asset/(liability)

Deferred taxation assets/(liabilities) recognised in the accounts and the assets/(liabilities) not recognised are as follows:

	30 Jun 2019 Recognised	30 Jun 2019 Unrecognised	31 Dec 2017 Recognised	31 Dec 2017 Unrecognised
	£'000's	£'000's	£'000's	£'000's
At 1 January	5,364	22,003	5,887	32,046
(Released)/arising relating to the current year	-	1,045	-	(2,386)
(Released)/arising during the prior year	-	705	-	(7,134)
Recognition of deferred tax through SOCI	(48)	(48)	(523)	(523)
At 30 June/31 December	5,316	23,705	5,364	22,003

The amount of the unprovided deferred tax asset at the balance sheet date in respect of all timing differences is £23,705k (31 December 2017: unprovided £22,003k) using a rate of 17.00% (2017:17.00%). The tax rate will be maintained at 17.00% for the years starting 1 April 2020. The Directors believe sufficient taxable profits to utilise the losses will arise in the future and have decided to recognize deferred tax assets for £5,316k (31 December 2017: £5,364k) based on the accounting policy described in note 2.j. The majority of these losses and charges may be carried forward indefinitely under current law.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 16(a) Creditors: amounts falling due within one year

tors. amounts raming due within one year			
	Note	30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
ors		(3,352)	(4,358)
red to other group undertakings	21	(3,067)	(3,303)
cility		(105,763)	(98,262)
ors including taxation and social security		(2,771)	(1,347)
nancial liability		(4,129)	(1,837)
deferred income	_	(2,157)	(2,014)
		(121,239)	(111,121)
		<del></del>	
tors: amounts falling after one year			
		30 Jun 2019	31 Dec 2017
		£ 000's	£ 000's
cility	_	(164,514)	(146,306)_
	_	(164,514)	(146,306)
	_	£ 000's (164,514)	£ 000

PEAC Receivables I D.A.C. entered into a senior loan facility with Bank of America Merrill Lynch as part of the securitisation programme started in January 2016. The facility is backed by commercial equipment lease contracts. On 28th September 2018, the Company agreed an extension to the revolving period of it's facility with BAML by two years to the 31st December 2020.

Maturity of Discounted Floating Rate Note	30 Jun 2019	31 Dec 2017
	£ 000's	£ 000's
One year or less	(105,763)	(98,262)
Between one and five years	(161,870)	(144,285)
Over five years	(2,645)	(2,021)
Total	(270,278)	(244,568)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 17. Financial instruments

The Company's financial instruments may be analysed as follows:

	30 Jun 2019 £ 000's	31 Dec 2017 £ 000's
Financial assets		
Financial assets measured at amortised cost	404,406	361,986
		-
Financial liabilities		
Financial liabilities measured at fair value through profit or loss	(4,129)	(1,837)
Financial liabilities measured at amortised cost	(277,302)	(252,984)

Financial assets measured at amortised cost comprise cash, trade debtors, finance lease and hire purchase receivables, other debtors and amounts owed by group companies.

Financial liabilities measured at amortised cost comprise bank and intercompany loans, trade creditors and other creditors.

Financial liabilities measured at fair value through profit or loss include derivative financial instruments comprising interest rate swaps. Under FRS102 PEAC categorises the swap inputs as Level 3.

Information regarding the company's exposure to and management of credit risk, liquidity risk, market interest rate risk, and foreign exchange risk is included in the Strategic report.

#### 18. Called up share capital and reserves

		30 Jun 2019	31 Dec 2017
Authorised			
Ordinary Shares of £1 each		350,000,000	350,000,000
	•		
Allotted, called up and fully paid			
Ordinary Shares of £1 each		21,191,605	21,191,605
	•		
	<b>.</b>		
	Share premium reserve	Profit and loss account	Total
	£ 000's	£ 000's	£ 000's
	2 000 3	T 000 2	T 000 2
At 1 January 2018	41,919	47,162	89,081
Profit for period	, -	5,197	5,197
At 30 June 2019	41,919	52,359	94,278

The share premium account includes the premium on issue of equity shares, net of any issue costs. Profit and loss account represents cumulative profits or losses, net of dividends paid and other adjustments.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 19. Reconciliation of movements in shareholders' funds

	30 Jun 2019 £ 000's	31 Dec 2017 £ 000's
Profit/ (loss) for the financial period	5,197	6,222
Net addition to shareholders' fund	5,197	6,222
Opening shareholders' funds	110,273	104,051
Closing shareholders' funds	115,470	110,273

#### 20. Contingent liabilities and commitments

#### 20(a) - Contingent liabilities

There were no contingent liabilities at 30 June 2019 (31 December 2017 - none).

#### 20(b) - Commitments

Land and buildings	30 Jun 2019 £ 000's	31 Dec 2017 £ 000's
At the year-end, the Company has rental commitments under non-cancellable operating leases as follows:	2000	
Expiring:		
- Not later than 1 year	-	-
- Later than 1 year and not later than 5 years	552	253
- Later than 5 years	276	575
Total	828	828

# 21. Related party transactions

The company is exempt from disclosing related party transactions with other companies that are wholly owned within the group.

Details of the availability of the group financial statements are given in note 22.

#### 22. Controlling parties

At the year end, the immediate controlling party, was PEAC Holdings (UK) Limited, a company incorporated in England. Copies of its financial statements are available from Inspired, Easthampstead Road, Bracknell, RG12 1YQ, United Kingdom.

The parent undertaking of both the largest and smallest group of undertakings for which group financial statements are drawn up, and of which the company and immediate controlling party were members, is PEAC Holdings (Ireland) D.A.C., a company incorporated in the Republic of Ireland. Copies of its financial statements are available from Inspired, Easthampstead Road, Bracknell, RG12 1YQ, United Kingdom.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# 23. Subsequent events

There are no events after the end of the reporting period to be reported.

## 24. Key management compensation

The compensation of senior management team, including pension contributions, was £1,511k (12 months to 31 December 2017: £846k).

## 25. Approval of financial statements

The financial statements were approved by the directors on 18 December 2019.