## **Videcon Limited**

Registered number: 03085668

# Annual report and financial statements

For the year ended 31 August 2018

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## **COMPANY INFORMATION**

**Directors** A C Croston

I S Farr S A Newsome M J Rushall

03085668

Registered number

Registered office Unit 1, Concept Business Park

Smithies Lane Heckmondwike West Yorkshire WF16 0PN

Independent auditor

Mazars LLP Chartered Accountants & Statutory Auditor

5th Floor

3 Wellington Place

Leeds LS1 4AP

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## STRATEGIC REPORT FOR THE YEAR ENDED 31 AUGUST 2018

#### Introduction

The directors present their Strategic Report for the year ended 31 August 2018.

## **Business review**

The results for the year ended 31 August 2018 are set out in the attached financial statements.

Although there was a slight increase in turnover the gross margin percentage was negatively impacted by the continued weakness of the Pound and a change in product mix.

The company continues to diversify its product range which enables the pursuit of additional revenue streams. In addition, the Group has made investments post year end which will facilitate the continued expansion of its service and customer base. The company has kept a tight control on overheads. Excluding the exceptional charge for the EBT settlement, overall profitability remained relatively consistent.

The company is pleased to announce that it has now agreed a settlement with HMRC with regards to the EBT. The financial statements include full provision for all costs arising from the EBT settlement. The company anticipated these outflows and has adequate available cash resources available to meet the obligations as they become due.

Strict credit control procedures have ensured bad debts are minimised. We will continue to keep tight control on all operational and other costs.

Trading conditions in our industry continue to be competitive. We will continue to provide a first class service to our customers at competitive prices. This approach ensures that the company is ideally placed to take full advantage of any increase in demand.

We will continue to monitor the performance of the company against forecasts and industry performance indicators, on a regular basis.

## **Future developments**

The directors aim to continue with the management policies that have resulted in growth in sales and profitability over the last few years.

## STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2018

## Principal risks and uncertainties

#### **Brexit risk**

The company imports a significant portion of the stock products and has therefore taken a number of measures to manage the risks around Brexit. In addition to the work ongoing to manage the exchange risk (forward contracts and natural hedges), the company has identified key suppliers that could be impacted and has increased its stock holdings, where necessary. The company has always imported the majority of its stock and therefore have the necessary in-house skills to proactively deal with any supply chain disruptions that may occur due to Brexit which will ensure that the company continues to trade successfully.

## Operational risk

The company has solid reporting systems and produces timely and accurate management information which is regularly reviewed by the management team.

#### Price risk

The company is exposed to downward pressure on margins resulting from current market conditions. This risk is mitigated by improving efficiencies.

#### Credit risk

The company's principal financial assets are bank balances, stock and trade debtors that represent the company's maximum exposure to credit risk in relation to financial assets.

The credit risk is primarily attributable to it's trade debtors. The risk is managed by maintaining a strict credit policy and effective credit rating of current and prospective customers.

The amounts presented in the balance sheet are net of allowances for doubtful debts estimated by company management based on prior experience and their assessment of the current economic environment.

The company has no significant concentration of credit risk with exposure spread over a large number of customers.

Trade creditors are managed by ensuring sufficient funds are available to meet amounts due.

## Liquidity risk

The company's policy has been to ensure continuity of funding through maintaining high cash balances within the company. The company has sufficient banking facilities and funds in place to meet current and future working capital requirements. Failure of suppliers continues to be a risk and the negative impact of supplier failures is mitigated through a spread of suppliers.

## STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2018

### Financial key performance indicators

The directors consider the financial KPI's of the business to be:

- Turnover;
- Gross margin;
- Operational costs;
- Debtor levels; and
- Stock levels.

These are monitored on a monthly basis and resultant actions are taken as and when necessary.

## Other key performance indicators

In addition non-financial KPI's are:

- High standard of customer service;
- Availability of a strong management team;
- Health & safety compliance; and
- Environmental issues.

This report was approved by the board on  $31.05 \cdot 19$ 

and signed on its behalf.

A C Croston Director

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2018

The directors present their report and the financial statements for the year ended 31 August 2018.

## Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them
  consistently;
- make judgments and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Results and dividends

The profit for the year, after taxation, amounted to £530,988 (2017 - £643,309).

## Going concern

The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the forseeable future. Thus they continue to adopt the going concern basis for accounting in preparing the annual financial statements.

## **Directors**

The directors who served during the year were:

A C Croston I S Farr M F Reddington (resigned 31 January 2018) S A Newsome M J Rushall

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2018

## Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### Post balance sheet events

There have been no significant events affecting the Company since the year end.

### **Auditor**

The auditor, Mazars LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on

31.05.19

and signed on its behalf.

A C Croston

Director

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VIDECON LIMITED

## **Opinion**

We have audited the financial statements of Videcon Limited (the 'Company') for the year ended 31 August 2018 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 August 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### The impact of uncertainties due to Britain exiting the European Union on our audit

The Directors' view on the impact of Brexit is disclosed on page 2.

The terms on which the United Kingdom may withdraw from the European Union are not clear and it is therefore not currently possible to evaluate all the potential implications to the Company's trade, customers, suppliers and the wider economy.

We considered the impact of Brexit on the Company as part of our audit procedures, applying a standard firm wide approach in response to the uncertainty associated with the Company's future prospects and performance.

However, no audit should be expected to predict the unknowable factors or all possible implications for the Company and this is particularly the case in relation to Brexit.

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VIDECON LIMITED

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the Company's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information the Strategic Report and the Directors' Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VIDECON LIMITED

### **Responsibilities of Directors**

As explained more fully in the directors' responsibilities statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## Use of the audit report

This report is made solely to the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

lan Wrightson

Mazars LLP
Chartered Accountants and Statutory Auditor
5th Floor
3 Wellington Place
Leeds

Leeds LS1 4AP

Date: 31 May 2019

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 AUGUST 2018

	Note	2018 £	2017 £
Turnover	4	14,933,398	14,800,628
Cost of sales		(9,885,147)	(9,309,438)
Gross profit		5,048,251	5,491,190
Distribution costs		(270,756)	(397,060)
Administrative expenses		(3,348,889)	(3,318,127)
Exceptional items	13	(958,690)	(638,521)
Fair value movements		35,325	(25,056)
Operating profit	5	505,241	1,112,426
Interest receivable and similar income	9	350,237	-
Interest payable and expenses	10	(29,393)	(138,788)
Profit before tax		826,085	973,638
Tax on profit	11	(295,097)	(330,329)
Profit for the financial year		530,988	643,309

There was no other comprehensive income for 2018 (2017:£NIL).

The notes on pages 12 to 30 form part of these financial statements.

**REGISTERED NUMBER: 03085668** 

## STATEMENT OF FINANCIAL POSITION AS AT 31 AUGUST 2018

	Note		2018 £		2017 £
Fixed assets					
Tangible assets	14		255,634		321,133
			255,634		321,133
Current assets	•				
Stocks	15	2,560,309	`	2,479,282	
Debtors: amounts falling due after more than one year	16	1,880,720		1,235,835	
Debtors: amounts falling due within one year	16	9,882,159	,	10,391,890	
Cash at bank and in hand	17	2,251,798		859,069	
		16,574,986		14,966,076	
Creditors: Amounts Falling Due Within One Year	18	(10,781,525)		(9,599,419)	
Net current assets		<del></del>	5,793,461	<del> </del>	5,366,657
Total assets less current liabilities		·	6,049,095	•	5,687,790
Creditors: amounts falling due after more than one year	19		(815,195)		(160,000)
Provisions for liabilities					
Deferred tax	22	(18,216)		(14,146)	
			(18,216)		(14,146)
Net assets		·	5,215,684	_	5,513,644
Capital and reserves				•	
Called up share capital	23		50,005		50,005
Share premium account	24		30,018		30,018
Capital redemption reserve	24		9,988		9,988
Profit and loss account	24		5,125,673	-	5,423,633
			5,215,684		5,513,644
		:		:	

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 31.05.19

**A C Croston** 

Director

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2018

	Called up share capital	Share premium account	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£	£
At 1 September 2016	50,005	30,018	9,988	5,467,232	5,557,243
Profit for the year	-	-	-	643,309	643,309
Dividends: Equity capital	-	-	-	(686,908)	(686,908)
At 1 September 2017	(50,005)	(30,018)	(9,988)	5,423,633	5,513,644
Profit for the year	-	-	-	530,988	530,988
Dividends: Equity capital	-	-	-	(828,948)	(828,948)
At 31 August 2018	50,005	30,018	9,988	5,125,673	5,215,684

The notes on pages 12 to 30 form part of these financial statements.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

#### 1. General information

Videcon Limited ("the Company") is a company limited by share capital, incorporated in the United Kingdom, and registered in England and Wales. The address of its registered office and principal place of business is Unit 1, Concept Business Park, Smithies Lane, Heckmondwike, West Yorkshire, WF16 0PN.

The Company is a wholly-owned subsidiary of Videcon Holdings Limited. Videcon Holdings Limited prepares financial statements which consolidate the results of the Company. Copies of the Group's financial statements may be obtained from Videcon Holdings Limited, at their registered office and principal place of business which is Unit 1, Concept Business Park, Smithies Lane, Heckmondwike, West Yorkshire, WF16 0PN.

The primary economic environment in which the Company operates is governed by Pounds Sterling, and as such, the Company's financial statements have been prepared and presented in this currency.

### 2. Accounting policies

### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

## 2.2 Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.41(b), 11.41(c), 11.41(e), 11.41(f), 11.42, 11.44 to 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.27, 12.29(a), 12.29(b) and 12.29A; and
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Videcon Holdings Limited as at 31 August 2018 and these financial statements may be obtained from Unit 1, Concept Business Park, Smithies Lane, Heckmondwike, WF16 0PN.

#### 2.3 Going concern

The financial statements have been prepared on a going concern basis which assumes that the company is able to realise its assets and discharge its liabilities in the normal course of business.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 2. Accounting policies (continued)

#### 2.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

## 2.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Leasehold improvements

- straight line over life of lease

Plant and machinery

- 25% to 33.3% straight line

Motor vehicles

- 25% to 33.3% straight line

Fixtures, fittings & equipment

- 20% to 25% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.

#### 2.6 Research and development

Research and development expenditure is written off in the year in which it is incurred.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 2. Accounting policies (continued)

#### 2.7 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the Statement of Comprehensive Income.

### 2.8 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

## 2.9 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 2. Accounting policies (continued)

#### 2.10 Financial instruments

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties and loans to related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of Financial Position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Forward foreign exchange contracts are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. Changes in the fair value of derivatives are recognised in Statement of Comprehensive Income in finance costs or income as appropriate. The company does not currently apply hedge accounting for foreign exchange derivatives.

#### 2.11 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### 2.12 Finance costs

Finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 2. Accounting policies (continued)

#### 2.13 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

#### 2.14 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

#### 2.15 Pensions

## Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payments obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

## 2.16 Interest income

Interest income is recognised in the Statement of Comprehensive Income using the effective interest method.

### 2.17 Borrowing costs

All borrowing costs are recognised in the Statement of Comprehensive Income in the year in which they are incurred.

### 2.18 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of Comprehensive Income in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of Financial Position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 2. Accounting policies (continued)

#### 2.19 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

## 2.20 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the Company but are presented separately due to their size or incidence.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 3. Judgments in applying accounting policies and key sources of estimation uncertainty

In applying the Company's accounting policies, the directors are required to make judgements, estimates and assumptions in determining the carrying amounts of assets and liabilities. The directors' judgements, estimates and assumptions are based on the best and most reliable evidence available at the time when the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectively involved in making such judgements, estimates and assumptions, the actual results and outcomes may differ.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

## Critical judgements in applying the accounting policies

The critical judgements that the directors have made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are discussed below:

### (i) Assessing indicators of impairment

In assessing whether there have been any indicators of impairment associated with tangible fixed assets, the directors' have considered both external and internal sources of information such as market values, changes in technological, economic and legal environments, evidence of obsolescence or physical damage of assets and declines in economic performance.

#### (ii) Warranty provision

Provision is made for predicted future warranty costs. The estimate is based on the historical return rate of products sold during the year adjusted for any exceptional returns, anomalies, and the ageing profile on which the products were initially sold.

## (iii) Stock provision

Provision is made for stock which is slow moving or not usable. The estimate is based on approximations of the length of time it would take to sell the year end stock holding by reference to sale volumes in the financial year. Provision is also made for returned stock items which have not yet been fully inspected and reprocessed.

## (iv) Bad debt provision

Provision is made for any overdue invoices that are not insured and where the directors consider there to be a significant risk of non-payment.

## Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 3. Judgments in applying accounting policies (continued)

## Determining residual values and useful economic lives of leasehold improvements, plant and equipment

The Company depreciates tangible assets over their estimated useful lives. The estimation of the useful lives of assets is based on historic performance as well as expectations about future use and therefore requires estimates and assumptions to be applied by management. The actual lives of these assets can vary depending on a variety of factors, including technological innovation, product life cycles and maintenance programmes.

Judgement is applied by management when determining the residual values for plant, machinery and equipment. When determining the residual value management aim to assess the amount that the Company would currently obtain for the disposal of the asset, if it were already of the condition expected at the end of its useful economic life. Where possible this is done with reference to external market prices.

#### 4. Turnover

Analysis of turnover by country of destination:

	2018 £	2017 £
United Kingdom	13,930,920	13,455,557
Rest of Europe	939,960	1,314,979
Rest of the world	62,518	30,092
	14,933,398	14,800,628
		<del></del>

## 5. Operating profit

The operating profit is stated after charging:

	2018 £	2017 £
Research & development	4,026	5,607
Depreciation of tangible fixed assets	110,661	101,087
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statement	16,000	16,000
Exchange differences	252,847	825,204
Operating lease rental costs	321,232	312,558
Defined contribution pension cost	59,783	30,633

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 6. Auditor's remuneration

Auditor's remuneration		
	2018	2017
	£	£
Fees payable to the Company's auditor for the audit of the Company's		
annual accounts	16,000	16,000
	<del></del> =	

The Company has taken advantage of the exemption not to disclose amounts paid for non audit services as these are disclosed in the group accounts of the parent Company.

## 7. Employees

Staff costs, including directors' remuneration, were as follows:

	2018 £	2017 £
Wages and salaries	1,696,692	1,703,218
Social security costs	191,730	195,879
Defined contribution pension cost	59,783	30,633
	1,948,205	1,929,730

The average monthly number of employees, including the directors, during the year was as follows:

	2018 No.	2017 No.
Management	4	5
Other staff	53	61
	57	66

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

8.	Directors' remuneration		
		2018 £	2017 £
	Directors' emoluments	144,235	139,426
	Company contributions to defined contribution pension schemes	1,341	905
		145,576	140,331
	During the year retirement benefits were accruing to 5 directors (2017 - contribution pension scheme.	5) in respect of	of a define
9.	Interest receivable		
		2018 £	2017 £
	Interest receivable from group companies	350,237	-
		350,237	
10.	Interest payable and similar expenses		
		2018 £	2017 £
	Bank interest payable	(44,067)	35,278
	Other loan interest payable	(5,932)	34,373
	Other interest payable	79,392	69,137

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 11. Taxation

	2018 £	2017 £
Corporation tax		
Current tax on profits for the year	291,027	308,643
Total current tax	291,027	308,643
Deferred tax	<del></del> =	
Origination and reversal of timing differences	4,070	21,686
Taxation on profit on ordinary activities	295,097	330,329
	=	

## Factors affecting tax charge for the year

The tax assessed for the year is higher than (2017 - higher than) the standard rate of corporation tax in the UK of 19% (2017 - 19.58%). The differences are explained below:

	2018 £	2017 £
Profit on ordinary activities before tax	826,085 	973,638
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.58%)  Effects of:	156,956	190,638
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	194,781	125,022
Short term timing difference leading to a (decrease) in taxation	7,957	14,669
Other differences leading to an increase in the tax charge	9,686	-
Group relief	(74,283)	-
Total tax charge for the year	295,097	330,329

## Factors that may affect future tax charges

There were no factors that may affect future tax charges.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

12.	Dividends		
		2018 £	2017 £
	Dividends paid on equity shares	828,948	686,908
13.	Exceptional items		
		2018 £	2017 £
	Exceptional items - EBT liability	958,690	638,521
		958,690	638,521

The Company has made historic contributions into Employee Benefit Trusts. The tax treatment of these contributions was previously challenged by HMRC resulting in a Settlement Agreement being agreed between the Company and HMRC. The financial statements have made full provision for all costs arising from the Settlement Agreement.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 14. Tangible fixed assets

Leasehold improvements £	Plant & machinery £	Motor vehicles £	Fixtures, fittings & equipment £	Total £
	•			
528,646	96,641	118,111	241,361	984,759
6,774		-	38,388	45,162
535,420	96,641	118,111	279,749	1,029,921
311,734	62,442	98,892	190,558	663,626
50,068	22,476	8,636	29,481	110,661
361,802	84,918	107,528	220,039	774,287
173,618	11,723	10,583	59,710	255,634
216,912	34,199	19,219	50,803	321,133
	528,646 6,774 535,420 311,734 50,068 361,802	improvements £         machinery £           528,646         96,641           6,774         -           535,420         96,641           311,734         62,442           50,068         22,476           361,802         84,918           173,618         11,723	improvements £         machinery £         vehicles £           528,646         96,641         118,111           6,774         -         -           535,420         96,641         118,111           311,734         62,442         98,892           50,068         22,476         8,636           361,802         84,918         107,528           173,618         11,723         10,583	Leasehold improvements         Plant & machinery £         Motor vehicles £         fittings & equipment £           528,646         96,641         118,111         241,361           6,774         -         38,388           535,420         96,641         118,111         279,749           311,734         62,442         98,892         190,558           50,068         22,476         8,636         29,481           361,802         84,918         107,528         220,039           173,618         11,723         10,583         59,710

## 15. Stocks

	2018 £	2017 £
Finished goods and goods for resale 2,560	0,309	2,479,282

Stock recognised in cost of sales during the year as an expense was £9,632,301 (2017: £8,484,234).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

16.	Debtors		
		2018 £	2017 £
	Due after more than one year		
	Amounts owed by group undertakings	1,880,720	1,235,835
		1,880,720	1,235,835
		2018 £	2017 £
	Due within one year		
	Trade debtors	3,840,420	4,175,634
	Amounts owed by group undertakings	5,500,000	5,393,148
	Other debtors	310,546	487,099
	Prepayments and accrued income	231,193	336,009
		9,882,159	10,391,890
17.	Cash and cash equivalents		
		2018 £	2017 £
	Cash at bank and in hand	2,251,798	859,069
	Less: bank overdraft	(2,184,068)	(708,358)
		67,730	150,711

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 18. Creditors: Amounts falling due within one year

	2018 £	2017 £
Bank overdraft	2,184,068	708,358
Bank loan and invoice discounting	3,489,975	3,888,435
Other loan	-	250,000
Trade creditors	2,213,578	1,723,762
Corporation tax	612,605	695,798
Other taxation and social security	307,221	321,300
Other creditors	7,074	348,168
Accruals and deferred income	1,967,004	1,663,598
	10,781,525	9,599,419

The bank overdraft of £2,184,068 (2017 - £708,358) is secured against the Company's current assets.

Included within 'bank loan and the invoice discounting' is an invoice discounting facility of £2,284,046 (2017 - £2,751,691), which is secured against the Company's trade debtors. The remaining balance relates to a term loan facility which is secured by a fixed and floating charge over certain assets of the company and by personal guarantees given by a director.

Accruals include a provision for warranty and credit notes totalling £1,076,173 (2017: £1,138,940) which are to cover against future costs of servicing and repairs arising from claims against prior sales.

## 19. Creditors: Amounts falling due after more than one year

2018 £	2017 £
410,000	160,000
405,195	
815,195	160,000
	410,000 405,195

The other loan of £410,000 (2017 - £160,000) is secured by a fixed and floating charge over certain assets of the Company and by personal guarantees given by a director.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

^^	•
20.	Loans

21.

Analysis of the maturity of loans is given below:

	2018 £	2017 £
Amounts falling due within one year		
Bank loan and invoice discounting facility	3,489,975	3,888,435
Other loan		250,000
	3,489,975	4,138,435
Amounts falling due 2-5 years		
Other loan	410,000	160,000
	3,899,975	4,298,435
Financial instruments		
	2018 £	2017 £
Financial assets	,	
Financial assets measured at fair value through profit or loss	2,251,798	859,069
Financial assets that are debt instruments measured at amortised cost	11,531,686	11,291,717
·	13,783,484	12,150,786
Financial liabilities		
Financial liabilities measured at amortised cost	(10,671,120)	(8,398,679)

Financial assets measured at fair value through profit or loss comprises cash at bank and in hand.

Financial assets measured at amortised cost comprise trade, group and other debtors.

Financial liabilities measured at amortised cost comprise all creditors, excluding taxation and social security costs.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

#### 22. **Deferred taxation** 2018 2017 £ £ At beginning of year (14, 146)(23,080)Charged to profit or loss (4,070)8,934 At end of year (18,216)(14, 146)The provision for deferred taxation is made up as follows: 2018 2017 £ £ Accelerated capital allowances (19, 129)(18,456)Other item 913 4,310 (18,216)(14, 146)23. Share capital 2018 2017 £ £ Allotted, called up and fully paid 50,000 (2017 - 50,000) Ordinary A shares of £1.00 each 50,000 50,000 1 (2017 - 1) Ordinary C share of £1.00 1 1 (2017 - 1) Ordinary E share of £1.00 1 1 1 (2017 - 1) Ordinary G share of £1.00 1 1 1 (2017 - 1) Ordinary K share of £1.00 1 1 1 (2017 - 1) Ordinary I share of £1.00 1 1 50,005 50.005

The 'A' Ordinary shares carry rights to vote, rights to receive dividends and rights to participate in the event of a sale or winding up of the Company.

All other issued shares in classes have rights to dividends but carry no voting rights and are non-participating in the event of a sale or winding up of the Company. The holders of such shares are only entitled to the par value of the shares held in such eventuality but do not rank ahead of other shareholders.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

### 24. Reserves

### Share premium account

The share premium represents the amount paid above the par value of the shares.

## Capital redemption reserve

The share premium account relates to historic share buy-backs.

### Profit & loss account

The profit and loss reserves are fully distributable.

#### 25. Pension commitments

The company operates a defined contribution schemes for its directors and employees. The funds of the schemes are held separately in independently administered funds. The pension costs charged for the year amounted to £59,783 (2017 - £30,633). Contributions totalling £5,372 (2017: £2,261) were payable to the fund at the year end and are included in other creditors.

## 26. Commitments under operating leases

At 31 August 2018 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2018 £	2017 £
Not later than 1 year	279,717	271,360
Later than 1 year and not later than 5 years	1,032,198	961,953
Later than 5 years	2,780,000	3,020,000
	4,091,915	4,253,313

The total value of lease payments recognised as an expense during the period was £321,232 (2017: £312,558).

## 27. Other financial commitments

The Company's bankers have issued a guarantee for ongoing VAT liabilities of £150,000 (2017: £150,000) in favour of HM Revenue & Customs with recourse to the Company. At the balance sheet date all VAT payments are up to date.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2018

## 28. Related party transactions

During the year, the Company had loan balances with a Director. The maximum loan balance outstanding during the year was £171,040 (2017: £340,000). The loan is interest free with no guarantee and repayable on demand.

During the year, the Company paid rent and service charges of £240,000 (2017: £240,000) to Spider Orchid Limited in respect of the premises from which they operate. The Company have a director in common with Spider Orchid Limited.

All related party transactions are conducted on an arms' length basis.

Balances due (from) / to related parties at the year end are shown below.

2018 2017 £ £ (116,902) 77,912

Director loan balances

## 29. Controlling party

The ultimate controlling party is A C Croston.