

**STANDARD SOAP COMPANY LIMITED**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR END 30 SEPTEMBER 2010**

THURSDAY



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COMPANIES HOUSE

**COMPANY REGISTRATION NUMBER 03081008**

**STANDARD SOAP COMPANY LIMITED**  
**FINANCIAL STATEMENTS**  
**YEAR END 30 SEPTEMBER 2010**

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# **STANDARD SOAP COMPANY LIMITED**

## **DIRECTORS' REPORT**

**YEAR END 30 SEPTEMBER 2010**

The directors present their report and the financial statements of the company for the year ended 30 September 2010

### **PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS**

The principal activity of the company during the year was the development and manufacture of personal care products, including liquids, solid soap bars and creams

The company suffered a higher operating loss of £4.54 million this year compared to £2.67 million last year. The 2010 losses include provision for impairment of fixed and intangible assets of £1.06 million, which has been accounted for in accordance with International Accounting Standards (IAS)

Towards the end of the financial year, the order book has shown an increasing trend but the company has struggled to reliably deliver these orders on time due to weaknesses in the supply chain and production planning, as well as severe cash constraints

The cost of raw materials has continued to rise, affecting profit margins in the face of an overall weak economy in the UK

A decision was taken to change the leadership of the company and Michael Torrance has been appointed as Managing Director of Standard Soap Company Limited with effect from 4 October 2010

In efforts to stabilize the business and turn the company around, steps have already been taken to recapitalize the business, strengthen the supply chain, establish a manufacturing plan to clear the backlog of orders and recover customer confidence

The company remains dependent on the ongoing financial support from its parent company, Kuala Lumpur Kepong Berhad and the directors have received assurances that this financial support will continue until plans to turn around the business have been completed. Without such financial support the company would be unable to keep trading as a going concern

### **RESULTS AND DIVIDENDS**

The results for the year are set out on page 6

The directors do not recommend the payment of a dividend

### **RISK**

The company's operations are financed by specific loans from its parent company as well as an overdraft and loan facility with its bank

The company mitigates credit risk associated with its customers' debt by applying credit verification and control procedures and by insuring trade credit balances against default or insolvency with an appropriate insurance company

The company also carries appropriate business insurance including public and product liability

### **RESEARCH AND DEVELOPMENT**

The directors consider the future of the company to be through the development of its products. It is the company's policy to take a prudent view of the expenditure incurred on research and development and so £382,469 (2009 £309,025) expended on research and development was written off in the year

**STANDARD SOAP COMPANY LIMITED**

**DIRECTORS' REPORT *(continued)***

**YEAR END 30 SEPTEMBER 2010**

**DIRECTORS**

The directors who served the company during the year were as follows

|              |  |
|--------------|--|
| L Cheng Chye |  |
| K H Pung     | (Appointed 4 <sup>th</sup> October 2010) |
| M Torrance   | (Appointed 4 <sup>th</sup> October 2010) |
| J L Couzet   | (Resigned 4 <sup>th</sup> October 2010)  |
| E K Yeoh     | (Resigned 4 <sup>th</sup> October 2010)  |

**DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and International Financial Reporting Standards (IFRS). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- ☐ select suitable accounting policies and then apply them consistently,
- ☐ make judgements and estimates that are reasonable and prudent,
- ☐ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- ☐ there is no relevant audit information of which the company's auditor is unaware, and
- ☐ the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

**AUDITOR**

Target Winters Limited has expressed its willingness to remain in office as auditor.

Signed on behalf of the directors

  
L Cheng Chye  
Director

Approved by the directors on 26/11/10

**INDEPENDENT AUDITOR'S REPORT**  
**TO THE MEMBERS OF STANDARD SOAP COMPANY LIMITED**  
**YEAR END 31 SEPTEMBER 2010**

We have audited the financial statements of Standard Soap Company Limited for the period ended 30 September 2010 on pages 6 to 29. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR**

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

**SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

**OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- ☐ give a true and fair view of the state of the company's affairs as at 30 September 2010 and of its profit for the period then ended, and
- ☐ have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- ☐ have been prepared in accordance with the requirements of the Companies Act 2006.

**OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**INDEPENDENT AUDITOR'S REPORT**  
**TO THE MEMBERS OF STANDARD SOAP COMPANY LIMITED (*continued*)**  
**YEAR END 30 SEPTEMBER 2010**

**MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- ☐ adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- ☐ the financial statements are not in agreement with the accounting records and returns, or
- ☐ certain disclosures of directors' remuneration specified by law are not made, or
- ☐ we have not received all the information and explanations we require for our audit

*Target Winters Ltd*

**Simon Morrison**  
*Senior Statutory Auditor*

Dated *26 November 2010*

*For and on behalf of*

Target Winters Limited  
Chartered Accountants & Statutory Auditors  
29 Ludgate Hill  
London  
EC4M 7JE

**STANDARD SOAP LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**YEAR END 30 SEPTEMBER 2010**

|  | Note     | 2010<br>£           | 2009<br>£           |
|--|----------|---------------------|---------------------|
| <b>REVENUE</b>                                     | <b>2</b> | <b>10,419,770</b>   | <b>9,907,489</b>    |
| Cost of sales                                      |          | <b>(11,197,792)</b> | <b>(10,267,652)</b> |
| <b>GROSS LOSS</b>                                  |          | <b>(778,022)</b>    | <b>(360,163)</b>    |
| Distribution costs                                 |          | <b>(408,193)</b>    | <b>(303,228)</b>    |
| Administration expenses                            |          | <b>(3,356,882)</b>  | <b>(2,006,370)</b>  |
| <b>OPERATING LOSS</b>                              | <b>3</b> | <b>(4,543,097)</b>  | <b>(2,669,761)</b>  |
| <b>Attributable to</b>                             |          |                     |                     |
| Operating loss before restructuring                |          | <b>(3,402,216)</b>  | <b>(2,475,121)</b>  |
| Exceptional items                                  | <b>3</b> | <b>(1,140,881)</b>  | <b>(194,640)</b>    |
|  |          | <b>(4,543,097)</b>  | <b>(2,669,761)</b>  |
| Investment income                                  | <b>5</b> | <b>326</b>          | <b>970</b>          |
| Other finance (costs)/income                       | <b>5</b> | <b>(140,000)</b>    | <b>25,000</b>       |
| Finance costs                                      | <b>5</b> | <b>(129,811)</b>    | <b>(88,128)</b>     |
| <b>LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION</b> |          | <b>(4,812,582)</b>  | <b>(2,731,919)</b>  |
| Income tax (expense)/credit                        | <b>6</b> | <b>-</b>            | <b>-</b>            |
| <b>TOTAL LOSS FOR THE YEAR</b>                     |          | <b>(4,812,582)</b>  | <b>(2,731,919)</b>  |
| <b>Other comprehensive income</b>                  |          |                     |                     |
| Loss on defined benefit pension obligations        |          | <b>(7,000)</b>      | <b>(3,100,000)</b>  |
| <b>TOTAL OTHER COMPREHENSIVE INCOME</b>            |          | <b>(7,000)</b>      | <b>(3,100,000)</b>  |
| <b>TOTAL COMPREHENSIVE INCOME</b>                  |          | <b>(4,819,582)</b>  | <b>(5,831,919)</b>  |

The Statement of comprehensive income has been prepared on the basis that all operations are continuing operations

The notes on pages 10 to 29 form part of these financial statements

**STANDARD SOAP LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**YEAR END 30 SEPTEMBER 2010**

|   | Share capital<br>£ | Other<br>reserves<br>£ | Retained<br>earnings<br>£ | Total<br>£          |
|---|--------------------|------------------------|---------------------------|---------------------|
| <b>At 1 October 2009</b>                              | <b>2,000,000</b>   | <b>(2,901,231)</b>     | <b>(6,041,843)</b>        | <b>(6,943,074)</b>  |
| Loss for the year                                     | -                  | -                      | (4,812,582)               | (4,812,582)         |
| Transfer from pension scheme reserve                  | -                  | 118,000                | (118,000)                 | -                   |
|   | -                  | 118,000                | (4,930,582)               | (4,812,582)         |
| Actuarial loss on post-employment benefit obligations | -                  | -                      | (7,000)                   | (7,000)             |
| Other comprehensive income                            | -                  | -                      | (7,000)                   | (7,000)             |
| <b>Total comprehensive income</b>                     | <b>-</b>           | <b>118,000</b>         | <b>(4,937,582)</b>        | <b>(4,819,582)</b>  |
| <b>As at 30 September 2010</b>                        | <b>2,000,000</b>   | <b>(2,783,231)</b>     | <b>(10,979,425)</b>       | <b>(11,762,656)</b> |

|   | Share capital<br>£ | Other<br>reserves<br>£ | Retained<br>earnings<br>£ | Total<br>£         |
|---|--------------------|------------------------|---------------------------|--------------------|
| <b>At 1 October 2008</b>                              | <b>2,000,000</b>   | <b>(120,231)</b>       | <b>(2,990,924)</b>        | <b>(1,111,155)</b> |
| Loss for the year                                     | -                  | -                      | (2,731,919)               | (2,731,919)        |
| Transfer to pension scheme reserve                    | -                  | (2,781,000)            | 2,781,000                 | -                  |
|   | -                  | (2,781,000)            | 49,081                    | (2,731,919)        |
| Actuarial loss on post-employment benefit obligations | -                  | -                      | (3,100,000)               | (3,100,000)        |
| Other comprehensive income                            | -                  | -                      | (3,100,000)               | (3,100,000)        |
| <b>Total comprehensive income</b>                     | <b>-</b>           | <b>(2,781,000)</b>     | <b>(3,050,919)</b>        | <b>(5,831,919)</b> |
| <b>As at 30 September 2009</b>                        | <b>2,000,000</b>   | <b>(2,901,231)</b>     | <b>(6,041,843)</b>        | <b>(6,943,074)</b> |

The notes on pages 10 to 29 form part of these financial statements



**STANDARD SOAP COMPANY LIMITED**

**BALANCE SHEET**

**30 SEPTEMBER 2010**

|                                     | Note | 2010<br>£                  | 2009<br>£                  |
|-------------------------------------|------|----------------------------|----------------------------|
| <b>ASSETS</b>                       |      |                            |                            |
| <b>Non-current Assets</b>           |      |                            |                            |
| Intangibles                         | 7    | -                          | 9,144                      |
| Property, plant and equipment       | 8    | 1,243,596                  | 2,545,299                  |
| Investments                         | 9    | 100                        | 100                        |
|                                     |      | <u>1,243,696</u>           | <u>2,554,543</u>           |
| <b>Current Assets</b>               |      |                            |                            |
| Inventories                         | 10   | 1,920,681                  | 1,977,619                  |
| Trade and other receivables         | 11   | 2,046,602                  | 2,468,591                  |
| Cash and cash equivalents           |      | 300                        | 566                        |
|                                     |      | <u>3,967,583</u>           | <u>4,446,776</u>           |
| <b>TOTAL ASSETS</b>                 |      | <u><b>5,211,279</b></u>    | <u><b>7,001,319</b></u>    |
| <b>LIABILITIES</b>                  |      |                            |                            |
| <b>Current Liabilities</b>          |      |                            |                            |
| Trade and other payables            | 12   | (3,406,625)                | (2,641,676)                |
| Bank overdraft and loans            | 12   | (2,065,730)                | (1,952,927)                |
|                                     |      | <u>(5,472,355)</u>         | <u>(4,594,603)</u>         |
| <b>Non-current Liabilities</b>      |      |                            |                            |
| Bank loans                          | 12   | (8,333)                    | (42,843)                   |
| Trade and other payables            | 12   | (8,710,016)                | (6,405,716)                |
| Post-employment benefit obligations | 13   | (2,783,231)                | (2,901,231)                |
| <b>TOTAL LIABILITIES</b>            |      | <u><b>(16,973,935)</b></u> | <u><b>(13,944,393)</b></u> |
| <b>NET ASSETS</b>                   |      | <u><b>(11,762,656)</b></u> | <u><b>(6,943,074)</b></u>  |
| <b>EQUITY</b>                       |      |                            |                            |
| Ordinary share capital              | 17   | 2,000,000                  | 2,000,000                  |
| Other reserves                      |      | (2,783,231)                | (2,901,231)                |
| Retained earnings                   |      | (10,979,425)               | (6,041,843)                |
| <b>TOTAL EQUITY</b>                 |      | <u><b>(11,762,656)</b></u> | <u><b>(6,943,074)</b></u>  |

These financial statements were approved by the directors and authorised for issue on 26/11/10, and are signed on their behalf by

  
K H Pung  
Director

Company No 03081008

The notes on pages 10 to 29 form part of these financial statements.

**STANDARD SOAP COMPANY LIMITED**

**STATEMENT OF CASH FLOWS**

**YEAR END 30 SEPTEMBER 2010**

|  | 2010               |   | 2009               |
|--|--------------------|---|--------------------|
|  | £                  | £ | £                  |
| <b>Cash flows from operating activities</b>                    |                    |   |                    |
| Loss before taxation   | (4,812,582)        |   | (2,731,919)        |
| Adjusted for:  |                    |   |                    |
| Investment income  | (326)              |   | (970)              |
| Other finance costs/(income)                                   | 140,000            |   | (25,000)           |
| Finance cost   | 129,811            |   | 88,128             |
| <b>Operating loss</b>  | <b>(4,543,097)</b> |   | <b>(2,669,761)</b> |
| Depreciation and amortisation                                  | 327,308            |   | 359,195            |
| Loss/(profit) on disposal                                      | 416                |   | (6,751)            |
| Impairment of intangible assets, property, plant and equipment | 1,064,000          |   | -                  |
| Post-employment benefit obligations directly through reserves  | (290,000)          |   | (290,000)          |
| Non cash post-employment benefit charges                       | 25,000             |   | (4,000)            |
| Decrease/(increase) in inventories                             | 56,938             |   | (461,959)          |
| Decrease/(increase) in trade and other receivables             | 421,989            |   | (190,635)          |
| Increase/(decrease) in trade and other payables                | 764,949            |   | 539,815            |
| <b>Net cash flows used in operating activities</b>             | <b>(2,172,497)</b> |   | <b>(2,724,096)</b> |
| <b>Cash flows from investing activities</b>                    |                    |   |                    |
| Purchases of property, plant and equipment                     | (117,233)          |   | (205,421)          |
| Proceeds from sale of property, plant and equipment            | 36,356             |   | 8,050              |
| Interest received  | 326                |   | 970                |
| <b>Net cash flows used in investing activities</b>             | <b>(80,551)</b>    |   | <b>(196,401)</b>   |
| <b>Cash flows from financing activities:</b>                   |                    |   |                    |
| Movement in bank borrowings                                    | (34,172)           |   | 73,446             |
| Movement in related party borrowings                           | 2,257,892          |   | 1,990,000          |
| Bank interest paid   | (83,403)           |   | (42,347)           |
| <b>Net cash flows from financing activities</b>                | <b>2,140,317</b>   |   | <b>2,021,099</b>   |
| <b>Net decrease in cash and cash equivalents</b>               | <b>(112,731)</b>   |   | <b>(899,398)</b>   |
| <b>Cash and cash equivalents at the start of the period</b>    | <b>(1,919,364)</b> |   | <b>(1,019,966)</b> |
| <b>Cash and cash equivalents at the end of the period</b>      | <b>(2,032,095)</b> |   | <b>(1,919,364)</b> |

The notes on pages 10 to 29 form part of these financial statements

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**YEAR END 30 SEPTEMBER 2010**

**1. ACCOUNTING POLICIES**

**Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Financial Reporting Interpretation Committee (IFRIC) interpretations as endorsed but the European Union, and those parts of the Companies Act 2006 applicable to reporting under IFRS

**Basis of preparation**

The financial statements are presented in Pounds Sterling, being the functional currency of the company, and have been prepared under the historical cost convention, except for pensions that have been measured at fair value

**Going concern**

The company incurred a loss of £4,812,582 in the year and experienced an actuarial loss increasing the pension deficit by £7,000

After making relevant enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for at least the next 12 months. These enquiries considered the following

- ❑ the ultimate parent company, Kuala Lumpur, Kepong Berhad, have provided necessary support to the company during the year, and have confirmed in writing that they will continue to provide this support for at least the next 12 months, and
- ❑ the company has bank loan and overdraft facilities provided by HSBC Bank Plc, which are guaranteed by, and will continued to be guaranteed by Kuala Lumpur Kepong Berhad for at least the next 12 months

In making their decision to grant ongoing financial support to the company, Kuala Lumpur Kepong Berhad have, in conjunction with the directors, considered the business plans of the company on both a short and long term basis, and have confirmed they are committed to provide further funding to the company as is reasonably required throughout at least the next 12 months in order to finance any ongoing losses, working capital requirements or other investment needs. This includes the ongoing funding of the defined benefit pension deficit

The directors consider that this ongoing support from Kuala Lumpur Kepong Berhad will allow the company to continue operating as a going concern for at least the next 12 months. Without this support the company would be unable to continue meeting its debts as they fall due and it would not be appropriate to prepare the financial statements on a going concern basis

The financial statements do not reflect any adjustments which would be necessary should the directors consider it inappropriate to prepare the financial statements on a going concern basis. However, on the basis of this support and the confirmation thereof, the directors consider that the going concern basis is appropriate in preparing these financial statements

**Income recognition**

Revenue is derived from the provision of goods and services to third party and inter group customers

Revenue is recognised to the extent that it is probable that economic benefits will flow to the company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding trade discounts, VAT and other sales taxes or duties

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**YEAR END 30 SEPTEMBER 2010**

**1 ACCOUNTING POLICIES *(continued)***

**Taxation**

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting period, that are unpaid at the year end date. They are calculated according to the tax rates and tax laws enacted and substantively enacted at the year end date, based on the taxable profit for the year.

Deferred tax is provided on items that may become taxable at a later date, on the difference between the balance sheet value and tax base value, on an undiscounted basis.

**Foreign currency transactions**

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date and the gains and losses on translation are included in the income statement.

**Leasing**

Rentals payable under operating leases are charged to the income statement on a straight line basis over the period of the term of the relevant lease.

**Borrowing costs**

Borrowing costs are recognised in the income statement as finance costs in the period in which they occur.

**Pension costs**

The company operated a defined benefit pension scheme for employees. The assets of the scheme are held separately from those of the company.

The interest cost and the expected return on assets are shown as a net amount in the income statement as other finance costs or income, recognised in the period in which they arise, while service costs are spread systematically over the expected service lives of employees. Actuarial gains and losses are recognised immediately in the statement of comprehensive income.

Plan assets are recorded at fair value based on market price information and in the case of quoted securities is the published bid price. Plan obligations are measured on an actuarial basis using the projected credit unit method and are discounted to their present value using a rate equivalent to the current rate of return on a high quality corporate bond of equivalent currency and term to the scheme liabilities. Pension scheme deficits are recognised in full on the balance sheet, net of related deferred tax.

**Consolidated financial statements**

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared consolidated financial statements as it is exempt from the requirement to do so under the Companies Act 2006 as it is a subsidiary undertaking of Kuala Lumpur Kepong Berhad, a company incorporated in Malaysia, and is included in the consolidated financial statements of that company.

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**YEAR END 30 SEPTEMBER 2010**

**1 ACCOUNTING POLICIES (continued)**

**Intangible assets**

Acquired trademarks are measured initially at cost and are amortised on a straight line basis over their estimated useful lives – being 10 years from the commencement of commercial production

Research costs are expensed as incurred. Development costs are capitalised in line with IAS 38 'Intangible Assets'. Following initial recognition of development expenditure, the cost is amortised on a straight line basis over the project's estimated useful life – being 10 years from the commencement of commercial production.

**Plant, property and equipment**

Property, plant and equipment assets other than freehold land are carried at cost less accumulated depreciation and any recognised impairment in value.

Property, plant and equipment assets are depreciated on a straight line basis from cost to their residual value over their anticipated useful economic lives.

The following depreciation rates have been applied:

|                     |      |
|---------------------|------|
| Freehold Property   | 2.5% |
| Plant & Machinery   | 10%  |
| Computer Equipment  | 33%  |
| Fixtures & Fittings | 20%  |
| Motor Vehicles      | 33%  |

All property, plant and equipment are reviewed for impairment in accordance with IAS 36 'Impairment of Assets' when there are indications that the carrying value may not be recoverable.

**Impairment of tangible and intangible assets**

At each balance sheet date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets are impaired. If such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The recoverable amount is the higher of fair value less costs to sell, and value in use. If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately in the income statement.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of the recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised as a credit to the income statement immediately.

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**YEAR END 30 SEPTEMBER 2010**

**1 ACCOUNTING POLICIES *(continued)***

**Inventories**

Inventories are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods for resale, the weighted average purchase price is used. For work in progress and finished goods manufactured by the company, cost is taken as production cost, which includes an appropriate proportion of attributable overheads.

**Financial assets**

The company's financial assets include cash and cash equivalents and trade receivables and other receivables and all, therefore, comprise loans and receivables.

All financial assets are initially recognised at fair value plus transaction costs, when the company becomes party to the contractual provisions of the instrument.

Interest and other cash flows resulting from holding financial assets are recognised in the statement of comprehensive income using the effective interest method.

Trade and other receivables are measured subsequent to initial recognition at amortised cost using the effective interest method, less provision for impairment. Provision for impairment of trade and other receivables is made when objective evidence is received that the company will not be able to collect all amounts due to it in accordance with the original terms of the receivable. The amount of the impairment is determined as the difference between the assets' carrying amount and the present value of the estimated future cash flows, discounted at the original effective interest rate. Any change in their value through impairment or reversal of impairment is recognised in profit and loss.

A financial asset is derecognised only where the contractual rights to the cash flows from the asset expire or the financial asset is transferred and that transfer qualifies for derecognition.

A financial asset is transferred if the contractual rights to receive the cash flows of the asset have been transferred or the company retains the contractual right to receive the cash flows of the asset but assumes a contractual obligation to pay the cash flows to one or more recipients. A financial asset that is transferred qualifies for derecognition if the company transfers substantially all the risk and rewards of ownership of the asset.

**Cash and cash equivalents**

Cash and cash equivalents include cash at bank and in hand as well as short term highly liquid investments such as bank deposits, that are readily convertible into known amounts of cash and which are subject to an insignificant risk of change in value.

**Equity**

Share capital represents the nominal value of equity shares that have been issued. Retained earnings include all current and prior period results as disclosed in the statement of comprehensive income.

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**1 ACCOUNTING POLICIES *(continued)***

**Financial liabilities**

The company's financial liabilities include bank loans, trade and other payables

Financial liabilities are recognised when the company becomes a party to the contractual agreement of the instrument. All interest related charges are recognised as an expense in 'finance costs' in the statement of comprehensive income using the effective interest method.

Bank loans are raised for support of the long term funding of the company's operations. They are recognised initially at fair value, net of direct issue costs and subsequently measured at amortised cost using the effective interest method, with interest-related charges recognised as an expense in finance costs in the statement of comprehensive income. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to the statement of comprehensive income on an accruals basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period which they arise.

Trade and other payables are recognised initially at their fair value and subsequently measured at amortised cost less settled payments.

A financial liability is derecognised only when the obligation is extinguished, that is when the obligation is discharged or cancelled or expires.

**Classification as equity or financial liability**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into.

A financial liability exists where there is a contractual obligation to deliver cash or another financial asset to another entity or to exchange financial assets or financial liabilities under potentially unfavourable conditions. In addition, contracts which result in the entity delivering a variable number of its own equity instruments are financial liabilities. Shares containing such obligations are classed as financial liabilities.

An equity instrument is any contract that evidences a residual interest in the asset of the company after deducting all of its liabilities. Dividends and distributions relating to equity instruments are debited directly to equity.

**Segmental reporting**

An operating segment is a distinguishable component of the company that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the directors to make decisions about the allocation of resources and assessment of performance and about which discrete financial information is available.

As the directors review financial information for and make decisions about the company's performance overall, they have identified a single operating segment, that of development and manufacture of personal care products.

**STANDARD SOAP COMPANY LIMITED**  
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**1. ACCOUNTING POLICIES (*continued*)**

**Standard and interpretations in issue, not yet effective**

The company has not early adopted the following new standards, amendments or interpretations that have been issued but are not yet effective

|               |  |
|---------------|--|
| <i>IAS 24</i> | Related Party Disclosures (Revised 2009) – Effective for periods beginning on or after 1 January 2011  |
| <i>IAS 36</i> | Impairment of Assets (Improvements Project 2009 and 2010) – Effective for periods beginning on or after 1 January 2010                                 |
| <i>IFRS 7</i> | Financial Instruments Disclosures – Effective for periods beginning on or after 1 January 2011   |
| <i>IFRS 8</i> | Operating Segments (Improvements Project 2009 and 2010) – Effective for periods beginning on or after 1 January 2010                                   |
| <i>IFRS 9</i> | Financial Instruments – Effective for periods beginning on or after 1 January 2013   |
| <i>IAS 1</i>  | Presentation of Financial Statements (Improvements Project 2009 and 2010) – Effective for annual periods beginning on or after 1 January 2010 and 2011 |
| <i>IAS 7</i>  | Statement of cash flows (Improvements Project 2009) – Effective for periods beginning on or after 1 January 2010                                       |

The company has commenced assessment of the impact of the above standards on presentation and disclosure but is not yet in a position to state whether these standards would have a material impact on its results of operations and financial position

**Critical accounting estimates and assumptions**

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

There are no significant areas of estimation uncertainty and critical judgements in applying accounting policies that have a significant effect on the amounts recognized in the financial statements other than those disclosed in the following notes.

*Note 8* – Measurement of the recoverable amount of cash generating units

*Note 13* – Provision of retirement benefits and contingencies



**STANDARD SOAP COMPANY LIMITED**  
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**2 SEGMENTAL INFORMATION**

The company operates within one segment. All revenue for the period is attributable to the provision of personal care products (sale of goods).

|   | 2010<br>£                 | 2009<br>£          |
|---|---------------------------|--------------------|
| <b>Segment revenues (sale of goods)</b> | <b>10,419,770</b>         | 9,907,489          |
| Cost of sales                           | <b>(11,197,792)</b>       | (10,267,652)       |
| Distribution costs                      | <b>(408,193)</b>          | (303,228)          |
| Administration expenses                 | <b>(3,356,882)</b>        | (2,006,370)        |
| <b>Segment operating loss</b>           | <b><u>(4,543,097)</u></b> | <u>(2,669,761)</u> |
| <br><b>Segment assets</b>               | <br><b>5,211,279</b>      | <br>7,001,319      |

The segmental information also includes the following

|                                | 2010<br>£        | 2009<br>£ |
|--------------------------------|------------------|-----------|
| Investment income              | <b>326</b>       | 970       |
| Other finance income/(charges) | <b>(140,000)</b> | 25,000    |
| Finance costs                  | <b>(129,811)</b> | (88,128)  |

**3 OPERATING LOSS**

Operating loss is stated after charging/(crediting)

|  | 2010<br>£               | 2009<br>£      |
|--|-------------------------|----------------|
| Amortisation   | <b>1,144</b>            | 1,131          |
| Depreciation of property, plant & equipment              | <b>326,164</b>          | 358,064        |
| (Profit)/Loss on disposal of property, plant & equipment | <b>416</b>              | (6,751)        |
| Research & development                                   | <b>382,469</b>          | 309,025        |
| Auditors remuneration                                    | <b>10,000</b>           | 9,000          |
| Plant & equipment operating lease rentals                | <b>59,238</b>           | 59,241         |
| Net loss/(profit) on foreign currency translation        | <b>43,905</b>           | 54,190         |
| Exceptional items  | <b><u>1,140,881</u></b> | <u>194,640</u> |

In 2009 exceptional items represent redundancy costs incurred as a result of restructuring activities undertaken by the company.

In 2010 exceptional items represent further redundancy costs of £18,313, Pension Protection Fund Levy of £58,568, impairment of Property, plant and equipment of £1,056,000 and impairment of intangible assets of £8,000.

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**4. PARTICULARS OF EMPLOYEES & DIRECTORS**

The average monthly number of employees (including directors) during the financial year amounted to

|                                | 2009       | 2008       |
|--------------------------------|------------|------------|
|                                | No         | No         |
| Number of production staff     | 156        | 158        |
| Number of administrative staff | 16         | 15         |
| Number of sales staff          | 6          | 9          |
|                                | <u>178</u> | <u>182</u> |

The aggregate payroll costs of the above were

|                       | 2010             | 2009             |
|-----------------------|------------------|------------------|
|                       | £                | £                |
| Wages and salaries    | 2,797,251        | 2,716,750        |
| Social security costs | 180,633          | 209,534          |
| Other pension costs   | 300,560          | 229,644          |
|                       | <u>3,278,444</u> | <u>3,155,928</u> |

The directors' aggregate emoluments in respect of qualifying services were

|  | 2010     | 2009          |
|--|----------|---------------|
|  | £        | £             |
| Emoluments receivable  | -        | 46,420        |
| Value of company pension contributions to defined benefit scheme | -        | 988           |
|  | <u>-</u> | <u>47,408</u> |

The number of directors who accrued benefits under company pension schemes was as follows

|                         | 2010     | 2009     |
|-------------------------|----------|----------|
|                         | No       | No       |
| Defined benefit schemes | <u>-</u> | <u>1</u> |

The emoluments of directors who are also directors of parent companies are shown in those companies' financial statements

**5. FINANCE INCOME & COSTS**

|                                    | 2010             | 2009            |
|------------------------------------|------------------|-----------------|
|                                    | £                | £               |
| Other finance income/(costs)       | <u>(140,000)</u> | <u>25,000</u>   |
| Net pension finance costs          |                  |                 |
| Finance costs                      |                  |                 |
| Amounts payable to group companies | (46,408)         | (43,387)        |
| Bank interest                      | (83,403)         | (44,741)        |
|                                    | <u>(129,811)</u> | <u>(88,128)</u> |

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**YEAR END 30 SEPTEMBER 2010**

**6. TAXATION**

|   | 2010<br>£          | 2009<br>£   |
|---|--------------------|-------------|
| <b>Domestic current year tax</b>                              |                    |             |
| UK corporation tax  | -                  | -           |
| Current tax charge  | -                  | -           |
| <b>Factors affecting the tax charge for the year</b>          |                    |             |
|   | 2010<br>£          | 2009<br>£   |
| Loss on ordinary activities before taxation                   | <b>(4,812,582)</b> | (2,731,919) |
| Loss on ordinary activities by rate of UK corporation tax 28% | <b>(1,347,523)</b> | (764,937)   |
| Non taxable income  | <b>(26,186)</b>    | -           |
| Depreciation in excess of capital allowances                  | <b>293,886</b>     | 10,122      |
| Expenses not allowable for tax purposes                       | <b>6,365</b>       | 24,484      |
| Other short term timing differences                           | <b>(5,550)</b>     | 12,149      |
| Unrelieved tax losses   | <b>1,079,008</b>   | 718,182     |
| <b>Current tax charge</b>                                     | -                  | -           |

At 30 September 2010 the company has estimated losses of £9,413,000 (2009 £5,579,000) available to carry forward against future trading profits. No deferred tax has been recognised in respect of these losses as the timing of future profits against which the losses may be offset is uncertain.

**7 INTANGIBLES**

|   | Development<br>Costs<br>£ | Trademarks<br>£ | Total<br>£    |
|---|---------------------------|-----------------|---------------|
| <b>COST</b>                             |                           |                 |               |
| At 1 October 2009 and 30 September 2010 | <b>6,939</b>              | <b>4,373</b>    | <b>11,312</b> |
| <b>AMORTISATION</b>                     |                           |                 |               |
| At 1 October 2009                       | 1,326                     | 842             | 2,168         |
| Charge for the year                     | 693                       | 451             | 1,144         |
| Impairment                              | 4,920                     | 3,080           | 8,000         |
| <b>At 30 September 2010</b>             | <b>6,939</b>              | <b>4,373</b>    | <b>11,312</b> |
| <b>NET BOOK VALUE</b>                   |                           |                 |               |
| At 30 September 2010                    | -                         | -               | -             |
| At 30 September 2009                    | -                         | 3,531           | 9,144         |

Intangible assets have been reviewed at the year end for impairment, in accordance with IAS 36 'Impairment of Assets'. An impairment of £8,000 has been included based on the discounted future cash flows cash generating units within the company.

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**8. PROPERTY, PLANT & EQUIPMENT**

|                             | Freehold<br>Property<br>£ | Plant &<br>Machinery<br>£ | Fixtures &<br>Fittings<br>£ | Computer<br>Equipment<br>£ | Total<br>£       |
|-----------------------------|---------------------------|---------------------------|-----------------------------|----------------------------|------------------|
| <b>COST</b>                 |                           |                           |                             |                            |                  |
| At 1 October 2009           | 1,866,157                 | 4,535,191                 | 9,190                       | 219,950                    | 6,630,488        |
| Additions                   | 3,970                     | 90,224                    | -                           | 23,039                     | 117,233          |
| Disposals                   | (15,158)                  | (20,700)                  | -                           | (3,449)                    | (39,307)         |
| <b>At 30 September 2010</b> | <b>1,854,969</b>          | <b>4,604,715</b>          | <b>9,190</b>                | <b>239,540</b>             | <b>6,708,414</b> |
| <b>DEPRECIATION</b>         |                           |                           |                             |                            |                  |
| At 1 October 2009           | 436,551                   | 3,555,134                 | 2,522                       | 90,982                     | 4,085,189        |
| Charge for the year         | 31,296                    | 239,417                   | 1,838                       | 53,613                     | 326,164          |
| Impairment                  | 169,000                   | 790,000                   | 4,830                       | 92,170                     | 1,056,000        |
| On disposals                | -                         | (1,958)                   | -                           | (576)                      | (2,534)          |
| <b>At 30 September 2010</b> | <b>636,847</b>            | <b>4,582,593</b>          | <b>9,190</b>                | <b>236,189</b>             | <b>5,464,819</b> |
| <b>NET BOOK VALUE</b>       |                           |                           |                             |                            |                  |
| <b>At 30 September 2010</b> | <b>1,218,122</b>          | <b>22,122</b>             | <b>-</b>                    | <b>3,351</b>               | <b>1,243,596</b> |
| At 30 September 2009        | 1,429,606                 | 980,057                   | 6,668                       | 128,968                    | 2,545,299        |

The gross book value of freehold property includes £1,254,969 (2009 £1,266,157) of depreciable assets

All property, plant and equipment have been reviewed at the year end for impairment, in accordance with IAS 36 'Impairment of Assets'. An impairment of £1,056,000 has been included based on the discounted future cash flows cash generating units within the company

**9 INVESTMENTS**

|   | Subsidiary<br>companies<br>£ |
|---|------------------------------|
| <b>COST</b>                             |                              |
| At 1 October 2009 and 30 September 2010 | <b>100</b>                   |
| <b>NET BOOK VALUE</b>                   |                              |
| <b>At 30 September 2010</b>             | <b>100</b>                   |
| At 30 September 2009                    | 100                          |

The company holds 100% of the issued share capital of Premier Soap Company Limited, a dormant company which is incorporated in England & Wales

The aggregate share capital and reserves at the year end was £100

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**10. INVENTORIES**

|                                     | 2010<br>£        | 2009<br>£        |
|-------------------------------------|------------------|------------------|
| Raw materials and consumables       | 1,532,035        | 1,281,474        |
| Finished goods and goods for resale | 388,646          | 696,145          |
|                                     | <u>1,920,681</u> | <u>1,977,619</u> |

**11. TRADE AND OTHER RECEIVABLES**

|                                      | 2010<br>£        | 2009<br>£        |
|--------------------------------------|------------------|------------------|
| Trade receivables                    | 1,633,044        | 1,907,036        |
| Receivables due from related parties | 289,390          | 368,375          |
| Other receivables                    | 540              | 65,224           |
| Prepayments and accrued income       | 123,628          | 127,956          |
|                                      | <u>2,046,602</u> | <u>2,468,591</u> |

All of the company's trade and other receivables have been reviewed for indicators of impairment. No provision for impairment has been recorded at the year end date.

The age of financial assets past due but not impaired is as follows:

|                                 | 2010<br>£      | 2009<br>£      |
|---------------------------------|----------------|----------------|
| Up to three months past due     | 180,054        | 685,047        |
| More than three months past due | 83,632         | 73,208         |
|                                 | <u>263,686</u> | <u>758,255</u> |

**Financial assets by category**

The IAS 39 categories of financial asset included in the balance sheet and headings in which they are included are as follows:

|                                      | 2010<br>£        | 2009<br>£        |
|--------------------------------------|------------------|------------------|
| <b>Current assets</b>                |                  |                  |
| <i>Loans and receivables</i>         |                  |                  |
| Trade receivables                    | 1,633,044        | 1,907,036        |
| Receivables due from related parties | 289,390          | 368,375          |
| Other receivables                    | 540              | 65,224           |
| Cash and cash equivalents            | 300              | 566              |
| <i>Non financial assets</i>          |                  |                  |
| Prepayments and accrued income       | 123,628          | 127,956          |
|                                      | <u>2,046,902</u> | <u>2,469,157</u> |

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**12 TRADE AND OTHER PAYABLES**

|                                 | 2009<br>£         | 2009<br>£         |
|---------------------------------|-------------------|-------------------|
| Bank overdraft and loans        | 2,074,063         | 1,995,770         |
| Trade payables                  | 1,171,212         | 1,825,953         |
| Payables due to related parties | 9,805,688         | 6,923,603         |
| Other payables                  | 52,016            | 87,240            |
| Social security and taxation    | 128,549           | 72,831            |
| Accruals and deferred income    | 959,176           | 137,765           |
|                                 | <u>14,190,704</u> | <u>11,043,162</u> |

**Financial liabilities by category**

The IAS 39 categories of financial liabilities included in the balance sheet and headings in which they are included are as follows

|  | 2009<br>£         | 2009<br>£         |
|--|-------------------|-------------------|
| <b>Current liabilities</b>                           |                   |                   |
| <i>Other financial liabilities at amortised cost</i> |                   |                   |
| Bank overdraft and loans                             | 2,065,730         | 1,952,927         |
| Trade payables                                       | 1,171,212         | 1,825,953         |
| Payables due to related parties                      | 1,095,672         | 517,887           |
| Other payables                                       | 52,016            | 87,240            |
| <i>Liabilities not within the scope of IAS 39</i>    |                   |                   |
| Social security and taxation                         | 128,549           | 72,831            |
| Accruals and deferred income                         | 959,176           | 137,765           |
| <b>Non-current liabilities</b>                       |                   |                   |
| <i>Other financial liabilities at amortised cost</i> |                   |                   |
| Bank loans   | 8,333             | 42,843            |
| Payables due to related parties                      | 8,710,016         | 6,405,716         |
|  | <u>14,190,704</u> | <u>11,043,162</u> |

Bank overdraft and loans have been secured by the company's ultimate parent undertaking, Kuala Lumpur Kepong Berhad (see note 1)

Payables due to related parties have been reviewed further in note 18

**STANDARD SOAP COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**13 POST EMPLOYMENT BENEFIT OBLIGATIONS**

*Defined contribution*

The company operates a defined contribution stakeholder pension scheme (which became available from 1 March 2002). The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

|  | 2010<br>£    | 2009<br>£      |
|--|--------------|----------------|
| Contributions payable by the company for the year                          | 25,040       | 22,596         |
| Contributions payable to the fund at the year end and included in payables | <u>(422)</u> | <u>(3,637)</u> |

*Defined benefit*

The company operates a funded defined benefit scheme (which was closed to new entrants with effect from 1 March 2002), the assets of which are held as a segregated fund and administered by trustees. At 30 September 2010, contributions of £32,515 (2009 £24,472) were payable to the defined benefit scheme and are included within other payables.

The contributions to the defined benefit scheme are determined by an independent qualified actuary on the basis of triennial valuation, using the projected unit valuation method. The last actuarial valuation as at 6 April 2008, carried out by Quattro Pensions Consulting Limited, indicated that the market value of the scheme's assets at the review date was £8,134,000 and that the actuarial value of those assets represented 84% of the value of past service liabilities on an ongoing basis.

In accordance with the actuary's recommendations, the funding rates have been increased to recoup the deficit over the remaining average service lifetime of existing members. The Trustees and employer have agreed to a level of future employer contributions as follows:

- The employer will pay 12.7% of pensionable salaries monthly, plus
- On or before 31 March 2009 and on each subsequent 31 March, ending on 31 March 2014 a lump sum of £290,000, plus
- Life insurance premiums for death in service cover and the expenses of running the scheme. In addition, employee contribution rates remain at 8%.

The valuation used for IAS19 disclosures has been based on the most recent actuarial valuation at 6 April 2008 as updated to take accounts of the requirements of IAS19 by Quattro Pensions Consulting Limited in order to assess the liabilities of the scheme at 30 September 2010. Scheme assets are stated at their market value at 30 September 2010.

As the pension scheme is closed to new entrants the projected unit method will give rise to an increase in the current service cost as the members of the scheme approach retirement.

**STANDARD SOAP COMPANY LIMITED**  
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**13 POST EMPLOYMENT BENEFIT OBLIGATIONS (continued)**

**Principal assumptions**

The assumptions used by the actuary are the best estimates chosen from a range of possible actuarial assumptions which, due to the timescale covered, may not necessarily be borne out in practice. The major assumptions, on a weighted average basis, used by the actuaries were as follows

|                                | 2010<br>(% p a) | 2009<br>(% p a) |
|--------------------------------|-----------------|-----------------|
| Future salary increases        | 3.99            | 4.18            |
| Future pension increases       | 2.99            | 3.18            |
| Discount rate                  | 4.95            | 5.46            |
| Expected return on plan assets | 5.11            | 5.59            |

Mortality assumptions are based on those used in the triennial valuation. The mortality tables used are the PNXA00 series tables by year of birth, rated up three years, with an adjustment for future improvements in mortality in line with the medium cohort projections and a 1% floor.

**Rate of return on scheme assets**

The expected rates of return to apply from the triennial valuation at 6 April 2008 are set to be net of investment management fees and scheme expenses, derived as follows,

- Return on bonds set equal to the discount rate less 0.3% deduction for expenses and investment management costs,
- Return on gilts taken as 3.53%, the current redemption yield on 15 year gilts,
- Return on cash set to be 0.5%, the current bank base rate, and
- Return on equities is set to be 2% above the net return on bonds

The assets in the defined benefit pension scheme were

|                                     | 2010<br>£'000s | 2009<br>£'000s |
|-------------------------------------|----------------|----------------|
| Equities                            | 3,184          | 3,249          |
| Bonds                               | 6,660          | 5,203          |
| Other assets                        | 355            | 499            |
| Fair value of plan assets           | <u>10,199</u>  | <u>8,951</u>   |
| Present value of funded obligations | <u>12,982</u>  | <u>11,852</u>  |
| Liability in the balance sheet      | <u>(2,783)</u> | <u>(2,901)</u> |

A deferred tax asset of £779,000 (2009 £812,000) is attached to the deficit on the scheme. However, this asset has not been recognised in these financial statements because the company has insufficient taxable profits to realise the asset.



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**13 POST EMPLOYMENT BENEFIT OBLIGATIONS (continued)**

**Movement in pension deficit during the year**

Changes in the fair value of the defined benefit pension scheme assets are as follows

|                                  | <b>2010</b><br><b>£'000s</b> | <b>2009</b><br><b>£'000s</b> |
|----------------------------------|------------------------------|------------------------------|
| Opening value of scheme assets   | 8,951                        | 7,801                        |
| Company contributions            | 359                          | 353                          |
| Employee contributions           | 44                           | 51                           |
| Benefit payments                 | (333)                        | (368)                        |
| Expected return on scheme assets | 502                          | 594                          |
| Actuarial gain/(loss)            | 676                          | 520                          |
| Closing value of scheme assets   | <u>10,199</u>                | <u>8,951</u>                 |

Changes in the present value of the defined benefit pension obligations are as follows

|                              | <b>2010</b><br><b>£'000s</b> | <b>2009</b><br><b>£'000s</b> |
|------------------------------|------------------------------|------------------------------|
| Opening value of obligations | (11,852)                     | (7,921)                      |
| Service cost                 | (94)                         | (59)                         |
| Interest cost                | (642)                        | (569)                        |
| Employee contributions       | (44)                         | (51)                         |
| Benefits paid                | 333                          | 368                          |
| Actuarial (loss)/gain        | (683)                        | (3,620)                      |
| Closing value of obligations | <u>(12,982)</u>              | <u>(11,852)</u>              |

The amounts that have been charged to the Income statement and Comprehensive statement of income for the year ended 30 September 2010 as set out below

|   | <b>2010</b><br><b>£'000s</b> | <b>2009</b><br><b>£'000s</b> |
|---|------------------------------|------------------------------|
| <b>Analysis of amounts charged to operating profit</b>                      |                              |                              |
| Current service cost  | (94)                         | (59)                         |
| Total charge to operating profit  | <u>(94)</u>                  | <u>(59)</u>                  |
| <b>Analysis of amounts (charged)/credited to finance (cost)/income</b>      |                              |                              |
| Expected return on pension scheme assets                                    | 502                          | 594                          |
| Interest on pension scheme liabilities                                      | (642)                        | (569)                        |
| Net pension cost (note 5)   | <u>(140)</u>                 | <u>25</u>                    |
| Total charge to Income statement  | <u>(234)</u>                 | <u>(34)</u>                  |
| <b>Analysis of amounts recognised in Statement of comprehensive income:</b> |                              |                              |
| Recognised actuarial gain/(loss)  | (7)                          | (3,100)                      |
| Total loss recognised in Statement of comprehensive income                  | <u>(7)</u>                   | <u>(3,100)</u>               |

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**13 POST EMPLOYMENT BENEFIT OBLIGATIONS *(continued)***

**Summary of movement in deficit during the year**

|                             | <b>2010</b><br><b>£'000s</b> | 2009<br>£'000s |
|-----------------------------|------------------------------|----------------|
| Opening deficit             | <b>(2,901)</b>               | (120)          |
| Current service cost        | <b>(94)</b>                  | (59)           |
| Other finance (cost)/income | <b>(140)</b>                 | 25             |
| Contributions by employer   | <b>359</b>                   | 353            |
| Actuarial (loss)/gain       | <b>(7)</b>                   | (3,100)        |
| Closing deficit             | <b><u>(2,783)</u></b>        | <u>(2,901)</u> |

**History of movements**

The history of movements in defined benefit pension scheme assets and liabilities, and history of actuarial gains and losses are as follows

|   | <b>2010</b>            | 2009            | 2008           | 2007            | 2006            |
|---|------------------------|-----------------|----------------|-----------------|-----------------|
|   | <b>£'000s</b>          | £'000s          | £'000s         | £'000s          | £'000s          |
| Total market value of assets                | <b>10,199</b>          | 8,951           | 7,801          | 8,793           | 7,616           |
| Present value of liabilities                | <b><u>(12,982)</u></b> | <u>(11,852)</u> | <u>(7,921)</u> | <u>(10,466)</u> | <u>(11,061)</u> |
| Pension deficit                             | <b><u>(2,783)</u></b>  | <u>(2,901)</u>  | <u>(120)</u>   | <u>(1,673)</u>  | <u>(3,445)</u>  |
| Actuarial (loss)/gain on scheme assets      | <b>676</b>             | 520             | (1,667)        | 486             | 377             |
| Actuarial (loss)/gain on scheme liabilities | <b><u>(683)</u></b>    | <u>(3,620)</u>  | <u>2,918</u>   | <u>1,082</u>    | <u>(680)</u>    |
| <b>At 30 September</b>                      | <b><u>(7)</u></b>      | <u>(3,100)</u>  | <u>1,251</u>   | <u>1,568</u>    | <u>(303)</u>    |

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**14 FINANCIAL COMMITMENTS**

The future aggregate minimum lease payments under non-cancellable operating leases are as follows

|                          | 2010<br>£     | Other<br>2009<br>£ |
|--------------------------|---------------|--------------------|
| Operating leases payable |               |                    |
| Within 1 year            | 42,428        | 17,150             |
| Within 2 to 5 years      | 29,116        | 65,642             |
|                          | <u>71,544</u> | <u>82,792</u>      |

**15 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The company's financial instruments are bank borrowings, related party borrowings, cash, bank deposits and various items such as short term receivables and payables that arise from its operations. The main purpose of these financial instruments is to fund the company's working capital requirement during the year.

The main risks arising from the company's financial instruments are credit risk, liquidity risk, interest rate risk and foreign exchange risk. The directors review and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged throughout the period.

**Credit risk**

The company's principal financial assets are bank balances and trade and other receivables. The company's credit risk is primarily attributable to its trade and loan receivables. The amounts presented in the balance sheet are net of allowance for doubtful receivables. An allowance for impairment is made where there is objective evidence the company will not be able to collect all amounts due according to the original terms of the receivable concerned. The credit risk for liquid funds is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

The company's exposure to credit risk is limited to the carrying amount of financial assets recognised at the balance sheet date, as summarised below,

|  | 2010<br>£        | 2009<br>£        |
|--|------------------|------------------|
| <b>Classes of financial assets – carrying amount</b> |                  |                  |
| Cash and cash equivalents                            | 300              | 566              |
| Trade and other receivables                          | 1,923,274        | 2,352,201        |
|  | <u>1,923,574</u> | <u>2,352,767</u> |

The company continuously monitors defaults of customers and other counterparties, and incorporates this information into its credit risk controls. External credit ratings and/or reports on customers and other counterparties are obtained and used. The company's policy is to deal only with credit worthy counterparties.

The company's management considers that all the above financial assets that are not impaired for the reporting dates under review are of good credit quality, including those that are past due.

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**15 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)**

**Liquidity risk**

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable working capital needs. The company does this by taking out loans with banks and obtaining additional funding from related parties.

The company's borrowing analysis at the balance sheet date is as follows

|   | 2010<br>£         | 2009<br>£        |
|---|-------------------|------------------|
| <b>In less than one year</b>                            |                   |                  |
| Bank overdraft  | 2,032,395         | 1,919,930        |
| Bank loan   | 33,335            | 32,997           |
| Amounts due to related parties                          | 1,095,671         | 517,887          |
| <b>In more than one year</b>                            |                   |                  |
| Bank loan   | 8,333             | 42,843           |
| Amounts due to related parties                          | 8,710,016         | 6,405,716        |
|   | <u>11,879,750</u> | <u>8,919,373</u> |
| <b>Split within Current and Non-current liabilities</b> |                   |                  |
| Bank overdraft  | 2,032,395         | 1,919,930        |
| Bank loan   | 41,668            | 75,840           |
| Amounts due to related parties                          | 9,805,687         | 6,923,603        |
|   | <u>11,879,750</u> | <u>8,919,373</u> |

*Bank overdraft and loans*

Bank borrowings are secured by the ultimate parent undertaking, Kuala Lumpur Kepong Berhad, and the company has received confirmation that borrowings will continue to be guaranteed for at least the next 12 months.

*Amounts due to related parties*

Amounts due to related parties are shown in note 18. Amounts due in more than one year include £712,921 (2009 £666,521) due to the ultimate parent undertaking, on which interest of 6.75% per annum is charged.

**Foreign exchange risk**

The company is exposed to foreign exchange risk principally via transactional exposure, from the cost of future purchases of goods for resale which are denominated in a currency other than the functional currency of the company.

This risk is managed through use of natural hedges where possible, matching receipts from customers in foreign currency to purchases that are required in foreign currency. In addition, agreements for the purchase of goods are denominated in the functional currency of the company where possible.

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**15 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES *(continued)***

**Interest rate risk**

The company finances its operations through retained profit, cash balances and the use of short and long term borrowings. Where possible, fixed rates of interest apply for bank and certain related party borrowings.

When the company places cash balances on deposit, rates used are fixed in the short term but for sufficiently short periods that there is no need to hedge against implied risk.

The directors consider the fair value of the loans not to be significantly different from their carrying value.

**Capital risk management**

The company's objectives when managing capital are

- ☐ to safeguard the company's ability to continued as a going concern, so that it continues to provide returns and benefits for shareholders,
- ☐ to support the company's stability and growth,
- ☐ to provide capital for the purpose of strengthening the company's risk management capability, and
- ☐ to provide an adequate return to shareholders

The company actively and regularly reviews and manages its capital structure to ensure an optimal capital structure and equity holder returns, taking into consideration the future capital requirements of the company and capital efficiency, prevailing and projected profitability, projected operating cash flows, projected capital expenditures and projected strategic investment opportunities. The management regards total equity as capital and reserves, for capital management purposes.

**16. FAIR VALUE DISCLOSURES**

Measurement methods for financial assets and liabilities accounted for at amortised cost and at fair value are described below,

**Trade and other receivables, cash and cash equivalents and trade and other payables**

The carrying amount is considered a reasonable approximation of fair value due to the short duration of these instruments.

**Bank loans**

Fair value is considered to be equivalent to book value as loans are obtained at market rates.

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**17 SHARE CAPITAL**

|  | <b>2010 and 2009</b> |                  |
|--|----------------------|------------------|
|  | <b>No of shares</b>  | <b>£</b>         |
| <b>Allotted, issued and fully paid</b> |                      |                  |
| Ordinary share of £1 each              | <u>2,000,000</u>     | <u>2,000,000</u> |

**18 RELATED PARTY TRANSACTIONS & CONTROL**

The company is a wholly owned subsidiary undertaking of KLK Overseas Investments Limited, a company incorporated in the British Virgin Islands

The ultimate parent undertaking of the company is Kuala Lumpur Kepong Berhad, a company incorporated in Malaysia. Copies of the ultimate parent company's financial statements, of which the company is included, are available from Wisma Taiko, 1 Jalan SP Seenivasagam, 30000 Ipoh, Perak Darul Ridzuan, Malaysia

At the year end the company had the following balances with fellow group undertakings,

|   | <b>2010<br/>£</b> | <b>2009<br/>£</b> |
|---|-------------------|-------------------|
| <b>Amounts due from related parties</b>   |                   |                   |
| Crabtree & Evelyn Trading Ltd             | <b>289,390</b>    | 185,665           |
| Crabtree & Evelyn (USA) Inc               | -                 | 566,569           |
| Provision for Crabtree & Evelyn (USA) Inc | -                 | (383,858)         |
| <b>Amounts due to related parties</b>     |                   |                   |
| <i>Due in less than one year</i>          |                   |                   |
| KSP Manufacturing Sdn Bhd                 | <b>960,614</b>    | 236,924           |
| KLK Industrial Holdings Snd Bhd           | <b>100,724</b>    | 51,671            |
| Taiko Palm-Oleo (Zhangjiagang) Co Ltd     | <b>65,055</b>     | 2,079             |
| Palm-Oleo (Klang) Snd Bhd                 | <b>6,316</b>      | 226,204           |
| <i>Due in more than one year</i>          |                   |                   |
| Kuala Lumpur Kepong Berhad                | <b>712,921</b>    | 666,521           |
| KLK Overseas Investments Ltd              | <b>7,707,095</b>  | 5,449,195         |
| KL-Kepong International Ltd               | <b>290,000</b>    | 290,000           |

Interest is charged on loans from the ultimate parent company, at 6.75% per annum, being £46,408 (2009 £43,387)

A further balance of £223,167 (2009 £nil) is included in Accruals at the year end, payable to the immediate parent company

During the year the company made the following transactions with fellow group undertakings shown above, all occurring on an arms length basis,

|   | <b>2010<br/>£</b> | <b>2009<br/>£</b> |
|---|-------------------|-------------------|
| <b>Transactions</b>   |                   |                   |
| Sales of manufactured goods to group companies  | <b>2,705,767</b>  | 2,353,915         |
| Purchases of raw materials from other group companies and recharge of travel expenses | <b>1,251,931</b>  | 1,637,320         |

Arguz Asia Pacific Sdn Bhd, a company related by virtue of common directorship, was recharged expenses of £32,961 (2009 £9,064) during the year, of which the total was outstanding at the year end