Company number: 3080279

# Dawsongroup Truck and Trailer Limited

**Annual Report and Accounts** 

Year ended 31 December 2021



Company number: 3080279

## **Directors and advisers**

## **Directors**

Peter M Dawson, B Eng, FIMI
Stephen J Miller
Anthony Coleman, FCA
Adrian J P O'Reilly, ACMA
John Fletcher
Peter Snowden
Stephen D Callahan
James Gysin (appointed 1 January 2021)
Nicholas McGowan (appointed 1 January 2021)
Nicholas Reynolds (appointed 1 January 2022)

# Secretary and registered office

Lucinda Kent, FCA Delaware Drive, Tongwell, Milton Keynes, MK15 8JH

## **Auditor**

Mazars LLP

The Pinnacle, 160 Midsummer Boulevard, Milton Keynes, MK9 1FF

### **Bankers**

Barclays Bank PLC Ashton House, 497 Silbury Boulevard, Central Milton Keynes, MK9 2LD

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# Strategic report for the year ended 31 December 2021

The directors present their strategic report for Dawsongroup Truck and Trailer Limited for the year ended 31 December 2021.

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For further information on key performance indicators and risks and uncertainties please refer to the Dawsongroup plc financial statements (note 18).

#### Activities and Business review

The principal activity of the company is the rental and contract hire of commercial vehicles and trailers.

High demand throughout 2021 in all areas of the business helped deliver an outstanding result, while a buoyant used market and new equipment shortages underpinned an overall strong performance.

Despite the severe shortage of new trucks and trailers, existing long term purchase commitments with manufacturers helped to ensure that Dawsongroup Truck and Trailer bucked the trend, maintaining equipment availability in the face of turbulent supply chains.

Ongoing efforts to widen our customer base and to increase the proportion of business secured by long term contracts have brought significant improvement, with over 55% of the fleet now placed with customers on extended terms.

The Dawsondirect branded used disposal channel has also established itself as the market go-to for quality used trucks and trailers. With an expanding online presence, Dawsondirect sold over 1600 units in 2021 and already has pre-sales secured for the coming year with a number of existing customers.

Group investment in sites and facilities, the professionalism of the business and the highest levels of service support delivered nationally have all been recognised by multiple industry awards including Commercial Motor's "Customer Service Award" for the second year running.

### Risks and uncertainties

The group operates a central finance and treasury function which is responsible for arranging and managing all of the group's financial instruments, comprising borrowings, cash and liquid resources and interest-rate swaps, in the most appropriate manner, at the lowest cost and within the risk management policies agreed upon by the board.

The company minimises credit risk by selecting blue chip companies or by taking deposits where appropriate.

# Strategic report (continued) for the year ended 31 December 2021

### S172 (1) Statement

The directors of Dawsongroup Truck and Trailer Limited consider, individually and collectively, that they have acted in a way they consider would be most likely to promote the success of the company for the benefit of its members as a whole having regard to the stakeholders and matters set out in S172 of the Companies Act 2006 namely: -

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- (a) the likely consequences of any decision in the long term;
- (b) the interests of the company's employees;
- (c) the need to foster the company's business relationships with suppliers, customers and others;
- (d) the impact of the company's operations on the community and the environment;
- (e) the desirability of the company maintaining a reputation for high standards of business conduct; and
- (f) the need to act fairly between members of the company.

The following summarises how the directors fulfil their duties: -

### Risk Management

It is vital that we effectively identify, evaluate, manage and mitigate the risks we face as a business. For details of the risks and uncertainties and how they are dealt with see the strategic report page 2.

## Our people

Our employees are fundamental to the long-term success of the business. We aim to be a responsible employer with regard to pay and benefits that our employees receive. The health, safety and well-being of our employees is one of our primary considerations in the way we conduct business. Established communication and consultation procedures exist which aim to ensure that employees are informed about and involved in matters which are of interest and concern to them. For more details see the directors' report page 5.

## Business relationships

We strive to develop and maintain strong long-term relationships with our suppliers, customers and asset finance providers all of whom are key to our business. We achieve this without a dependency on any single supplier of product or finance or any individual customer.

## Community and environment

Exceeding environmental compliance is a key feature of business strategy, with our fleet now almost exclusively to Euro 6 standard. The company also has a number of electric, hybrid and gas-powered vehicles which places us in a good position to provide vehicles to customers operating in the increasing number of low emission zones being applied in UK cities.

## Maintaining a reputation for high standards of business conduct

Our intention is to behave responsibly and ensure management operates the business in a responsible manner. Our aim is to provide our customers with premium, well maintained products which together with our high level of customer care promote our reputation for maintaining high standards.

## Members of the company

The shareholders of the company are closely involved in any major decisions made by the directors relating to the current running and the future of the company.

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# Strategic report (continued) for the year ended 31 December 2021

# Approval

This report was approved by the board on 19 July 2022 and signed on its behalf by:

Anthony Coleman

Director

Stephen J Miller

Director

# Report of the directors for the year ended 31 December 2021

The directors present their report and the audited financial statements of the company for the year ended 31 December 2021.

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### Results and dividends

Turnover amounted to £121,538,000 (2020: £111,384,000) and profit before tax was £29,638,000 (2020: £3,000). No dividends have been paid during the year (2020: £nil).

#### **Directors**

The current directors of the company, who served throughout the year and to the date of signing this report (unless otherwise stated), are set out on page 1.

## Directors' indemnity

Appropriate directors' and officers' indemnity insurance cover is in place in respect of all the company's directors.

## **Employment policies**

The company continues to encourage the participation of its employees in the business in which they work. Established communication and consultation procedures exist which aim to ensure that employees are informed about, and involved in, matters which are of interest and concern to them.

The company is an equal opportunities employer and its policies for the recruitment, training, career development and promotion of employees are based on the relevant merits and abilities of the individuals concerned. The policies also allow disabled persons to compete on an equal basis. Any existing employee who becomes disabled is given the training required to ensure that, wherever possible, continuity of employment can be maintained.

The company promotes all aspects of health and safety throughout the group in the interests of its employees.

### **Future developments**

The directors do not expect any material differences going forward.

### Going concern

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future, therefore they continue to adopt the going concern basis for accounting in preparing the annual financial statements.

For further information regarding the directors' assessment of the going concern status of the company, refer to the accounting policies on page 13 of the financial statements.

## Environmental and carbon reporting

The company's energy and carbon use is included in the group energy and carbon reporting of Dawsongroup plc, whose accounts are publicly available (see note 18).

# Report of the directors (continued) for the year ended 31 December 2021

## Disclosure in the strategic report

As permitted by paragraph 1A of Schedule 7 to the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulation 2008 certain matters which are required to be disclosed in the directors' report have been omitted as they are included in the strategic report on pages 2-4. These matters relate to activities and business review and risks and uncertainties.

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## Statement of directors' responsibilities

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland and applicable law. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement as to disclosure of information to auditor

So far as each person who is a director is aware, there is no relevant audit information of which the company's auditor is unaware. Each director has taken all steps that he ought to have taken in his duty as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### Auditor

Pursuant to s487(2) of the Companies Act 2006 the auditor, Mazars LLP, will be deemed to have been re-appointed.

By order of the board on 19 July 2022.

Lucinda Kent, FCA
Secretario

Secretary

## Independent auditor's report to the members of Dawsongroup Truck and Trailer Limited

#### **Opinion**

We have audited the financial statements of Dawsongroup Truck and Trailer Limited (the 'company') for the year ended 31 December 2021 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group and the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Independent auditor's report to the members of Dawsongroup Truck and Trailer Limited

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of Directors

As explained more fully in the directors' responsibilities statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. Based on our understanding of the company and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: UK tax legislation and Covid-19 government support schemes.

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Inquiring of management and, where appropriate, those charged with governance, as to whether the company is in compliance with laws and regulations, and discussing their policies and procedures regarding compliance with laws and regulations;
- Inspecting correspondence, if any, with relevant licensing or regulatory authorities;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indications of non-compliance throughout our audit; and

## Independent auditor's report to the members of Dawsongroup Truck and Trailer Limited

 Considering the risk of acts by the company which were contrary to applicable laws and regulations, including fraud.

We also considered those laws and regulations that have a direct effect on the preparation of the financial statements, such as the Companies Act 2006 and FRS 102.

In addition, we evaluated the directors' and management's incentives and opportunities for fraudulent manipulation of the financial statements, including the risk of override of controls, and determined that the principal risks were related to posting manual journal entries to manipulate financial performance, management bias through judgements and assumptions in significant accounting estimates, significant one-off or unusual transactions and revenue recognition on the cut-off assertion.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the directors and management on whether they had knowledge of any actual, suspected or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing.

Our audit procedures in relation to fraud through revenue recognition specific to cut-off on non-rental revenue included, but were not limited to:

- Assessing management's revenue recognition policy; and
- Agreeing a sample of revenue transactions pre and post year end, to ensure they have been recognised in the appropriate period and in line with the group accounting policy.

There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <a href="www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

### Use of the audit report

This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

Stephenon

Stephen Brown (Senior Statutory Auditor)
For and on behalf of Mazars LLP
Chartered Accountants and Statutory Auditor
Mazars LLP
The Pinnacle
160 Midsummer Boulevard
Milton Keynes

MK9 1FF

Date: 21 July 2022

Statement of comprehensive income for the year ended 31 December 2021

	Notes	2021 £'000	2020 £'000
Turnover	1	121,538	111,384
Cost of sales		82,931	86,172
Gross profit		38,607	25,212
Other operating income		614	980
Administrative expenses		17,293	15,656
Operating profit	2	21,928	10,536
Gains on fair value of investment property		·	4,226
Profit on ordinary activities before interest, fair value of derivative instruments and taxation		21,928	14,762
Interest receivable and similar income	3	66	63
Interest payable and similar charges	4	8,151	8,535
Profit on ordinary activities before fair value of derivative instruments and taxation		13,843	6,290
Gains / (losses) on fair value of derivative instruments		15,795	(6,287)
Profit on ordinary activities before tax		29,638	3
Tax	6	3,583	202
Profit / (loss) for the year attributable to owners		26,055	(199)
Total comprehensive income / (loss) attributable to owners		26,055	(199)

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The notes on pages 13 to 29 are an integral part of these financial statements.

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# Statement of financial position as at 31 December 2021

	Notes				
		24222	2021	01000	2020
72 J4-		£'000	£'000	£'000	£'000
Fixed assets Tangible assets	7		303,210		305,370
Investment property	8		22,038		22,038
investment property	O		325,248		327,408
			, , , ,		,
Current assets					
Inventory	9	39		67	
Debtors	10	37,565		31,380	
Cash at bank and in hand		100		64	
		37,704		31,511	
Creditors due within one year					
Borrowings	11	66,289		78,931	
Creditors	12	93,273		95,004	
		150.560		172.025	
		159,562		173,935	
Net current liabilities			121,858		142,424
Total assets less current liabilities			203,390		184,984
Creditors due after one year					
Borrowings	11	102,778		110,878	
			102,778	_	110,878
			100,612		74,106
Provisions for liabilities and charges	14		1,733		1,282
110,10101010101101010101010101010101010	- '		-,		
Net assets			98,879		72,824
Capital and reserves					
Capital and reserves  Called up share capital	15		29,500		29,500
Revaluation reserve	1.0		2,143		2,143
Profit and loss account			67,236		41,181
Equity shareholders' funds			98,879		72,824

The financial statements on pages 10 to 29 were approved and authorised for issue by the board of directors on 19 July 2022.

A Coleman **Director** 

S J Miller **Director** 

The notes on pages 13 to 29 are an integral part of these financial statements.

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# Statement of changes in equity for the year ended 31 December 2021

	Called up share capital	Revaluation reserve	Profit and loss account	Equity shareholders' funds
	£'000	£'000	£'000	£'000
At 1 January 2020	29,500	2,143	41,380	73,023
Profit for the financial year Other comprehensive income Total comprehensive income	- -	- - -	(199) ———————————————————————————————————	(199) - (199)
At 31 December 2020	29,500	2,143	41,181	72,824
Profit for the financial year Other comprehensive income Total comprehensive income		<u>-</u>	26,055	26,055 - 26,055
At 31 December 2021	29,500	2,143	67,236	98,879

## Reserves

# Profit and loss account

The profit and loss account reserve represents cumulative profits and losses of the company.

## Revaluation reserve

This reserve represents the cumulative revaluation gains and losses on revaluation of land and buildings held as tangible fixed assets.

The notes on pages 13 to 29 are an integral part of these financial statements.

# Notes to the financial statements for the year ended 31 December 2021

## **Accounting policies**

#### General information

Dawsongroup Truck and Trailer Limited ("the company") is a private limited company incorporated in England and Wales. The address of its registered office and principal place of business is Delaware Drive, Tongwell, Milton Keynes, MK15 8JH. The principal activity of the company is the rental and contract hire of commercial vehicles and trailers.

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These financial statements have been presented in Pounds Sterling as this is the company's functional currency, being the primary economic environment in which the company operates. The level of rounding used throughout the financial statements is to the nearest thousand.

## Basis of preparation

These financial statements have been prepared in accordance with FRS 102 *The Financial Reporting Standard Applicable in the UK and Republic of Ireland* ("FRS 102") and applicable legislation, as set out in the Companies Act 2006 and The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008. These financial statements have been prepared under the historical cost convention, as modified for the revaluation of investment properties and derivative financial instruments.

FRS 102 allows a qualifying entity certain disclosure exemptions, subject to certain conditions, which have been complied with, including the notification of and no objection to, the use of exemptions by the company's shareholders. In preparing the financial statements, the company has taken advantage of the following exemptions:

- from disclosing key management personnel compensation, as required by paragraph 7 of Section 33 Related Party Disclosures;
- from presenting a reconciliation of the number of shares outstanding at the beginning and end of the year, as required by paragraph 12 of Section 4 Statement of Financial Position; and
- from presenting a statement of cash flows, as required by Section 7 Statement of Cash Flows.

On the basis that equivalent disclosures are given in the consolidated financial statements the company has also taken advantage of the exemption not to provide:

• certain disclosure requirements of Section 11 Basic Financial Instruments and Section 12 Other Financial Instrument Issues.

Details of where the consolidated financial statements, in which the company is included, can be obtained as set out in note 18.

#### Going concern

The financial statements have been prepared on the going concern basis which assumes that the company will continue in operational existence for the foreseeable future.

The directors have reviewed forecasts for a period of not less than 12 months from the date of the audit opinion and are confident that the company will be able to pay its liabilities as they fall due. On this basis, the directors consider it appropriate to prepare the financial statements on the going concern basis.

# Notes to the financial statements (continued) for the year ended 31 December 2021

## **Accounting policies**

#### **Turnover**

Turnover is measured at the fair value of the consideration received or receivable and represents amounts for the provision of services and the sale of goods in the normal course of business, net of discounts and other sales-related taxes.

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Rental income from operating leases and contract hire activities is recognised on a straight-line basis over the term of the relevant lease.

Income from the sale of vehicles and equipment is recognised when the company has transferred the significant risks and rewards of ownership to the buyer, which is usually the date that delivery of the vehicles and equipment is taken.

#### **Taxation**

The tax expense for the year comprises current and deferred tax. Tax currently payable, relating to UK corporation tax, is calculated on the basis of the tax rates and laws that have been enacted or substantively enacted as at the reporting date.

Deferred tax is recognised on all timing differences that have originated but not reversed at the reporting date. Transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future give rise to a deferred tax liability or asset.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted as at the reporting date, that are expected to apply to the reversal of the timing difference. The tax expense is recognised in the same component of comprehensive income or equity as the transaction or other event that resulted in the tax expense.

Deferred income tax assets are recognised only to the extent that, on the basis of all available evidence, it is deemed probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Current and deferred tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts and there is the intention either to settle on a net basis or to realise the asset and settle the liability simultaneously.

### Impairment of assets

At each reporting date, the company reviews the carrying value of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

The recoverable amount of an asset is the higher of fair value less costs to sell and value in use. Value in use is the present value of the future cash flows expected to be derived from the asset. The present value calculation involves estimating the future cash inflows and outflows to be derived from continuing use of the asset, and from its ultimate disposal, applying an appropriate discount rate to those future cash flows.

Where the recoverable amount of an asset is less than the carrying amount an impairment loss is recognised immediately in profit or loss. An impairment loss recognised for all assets is reversed in a subsequent year if, and only if, the reasons for the impairment loss have ceased to apply.

# Notes to the financial statements (continued) for the year ended 31 December 2021

## **Accounting policies**

## Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided to write down the cost or valuation of fixed assets by equal instalments to their estimated residual values up to the period of their estimated useful lives with the company in accordance with the table below:

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	Useful life with	Residual
	the company	value
Hire fleet:		
Commercial vehicles	5-7 years	5% - 25%
Car transporters and drawbar trailers	9 years	10%
Trailers	10 - 12.5  years	2.5% - 15%
Other:		
Plant and equipment	5 – 10 years	Nil
Portable office buildings	7 - 12.5  years	15%
Computer hardware	4 years	Nil
Cars	5 years	15%

Limestone reserves are depreciated based on the annual extraction amount each year.

Land is not depreciated.

Tangible assets are tested for impairment where an indication of impairment exists at the reporting date.

### **Investment property**

The group classifies land and buildings, whether in whole or part, as investment property when it is held to earn rentals or for capital appreciation or both. Investment properties are initially measured at cost, which comprises the purchase price and any directly attributable expenditure, and are subsequently remeasured to fair value at each reporting date with changes in fair value recognised in profit or loss.

## Inventory

Inventory is stated at the lower of cost, using the first in first out method, and selling price less costs to complete and sell.

#### Financial instruments

Financial assets and liabilities are recognised when the company becomes party to the contractual provisions of the financial instrument. The company holds basic financial instruments, which comprise cash at bank and in hand, trade and other debtors, borrowings, trade and other creditors and derivative financial instruments. The company has chosen to apply the measurement and recognition provisions of Section 11 Basic Financial Instruments and Section 12 Other Financial Instruments.

## Financial assets - classified as basic financial instruments

## Cash and Cash equivalents

Cash and cash equivalents include cash at bank and in hand and other short-term highly liquid investments with original maturities of three months or less which are classified as current asset investments.

### Trade and other debtors

Trade and other debtors are initially recognised at the transaction price, including any transaction costs, and are subsequently measured at amortised cost using the effective interest method, less any provision for impairment. Amounts that are receivable within one year are measured at the undiscounted amount of the amount expected to be receivable, net of any impairment.

# Notes to the financial statements (continued) for the year ended 31 December 2021

# **Accounting policies**

## Financial liabilities - classified as basic financial instruments

Trade and other creditors and borrowings

Short term trade and other creditors and borrowings are measured at the transaction price. Other financial liabilities which constitute financing transactions are initially and subsequently measured at the present value of the future payments, discounted at a market rate of interest.

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## Derivative financial instruments - classified as other financial instruments

Derivative financial instruments comprise interest rate swaps and are initially recognised at fair value at the date the derivative contract is entered into, and are subsequently measured at fair value at each reporting date. The resulting gain or loss is recognised in profit or loss.

# **Employee benefits**

Retirement benefits

The company operates a defined contribution pension scheme, the assets of which are held separately from those of the company in funds administered by insurance companies. Contributions to the defined contribution pension scheme are charged to the profit or loss in the year to which the contributions relate.

# Long-term incentive schemes

The company operates a long-term incentive scheme for certain employees. Liabilities for the scheme are recognised when the company has an obligation to make payments as a result of a past event, and are measured at the present value of the obligation at the end of each reporting date. The scheme is an unfunded scheme.

## Short-term benefits

Short-term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### Finance leases

The company as a lessee

Fixed assets obtained under finance leases are treated in the same way as hire purchase contracts, that is as though they were purchased outright and depreciated accordingly. The outstanding capital element of such leases is included within borrowings in the statement of financial position. The interest element of leasing payments is charged to the statement of comprehensive income over the period of the finance lease in accordance with the "sum of digits" method. Interest costs on fixed rate hire purchase contracts are also accounted for by this method.

## **Operating leases**

The company as a lessor

Amounts due from lessees under operating leases are credited to income on a straight-line basis over the term of the relevant lease.

## The company as a lessee

Rentals payable under operating leases are charged to profit and loss on a straight-line basis over the term of the relevant lease. Any benefits receivable as an incentive to enter into an operating lease are spread on a straight-line basis over the lease term.

# Notes to the financial statements (continued) for the year ended 31 December 2021

## **Accounting policies**

## Asset purchase rebates

Rebates and bonuses from manufacturers and distributors are credited to the statement of comprehensive income over a three to five year period from the date of installation of the relevant assets to coincide with their expected life within the company.

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### Foreign currencies

Assets, liabilities, revenues and costs expressed in foreign currencies are translated into sterling at rates of exchange ruling on the date on which transactions occur, except for monetary assets and liabilities which are translated at the rate ruling at the date of the statement of financial position. Differences arising on translation of such items are dealt with in profit and loss.

## Critical accounting judgements and key sources of estimation uncertainty

In applying the company's accounting policies, the directors are required to make judgements, estimates and assumptions in determining the carrying amounts of assets and liabilities. The directors' judgements, estimates and assumptions are based on the best and most reliable evidence available at the time when the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectivity involved in making such judgements, estimates and assumptions, the actual results and outcomes may differ.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years, if the revision affects both current and future years.

The critical judgements that the directors have made in the process of applying the company's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are discussed below.

## (i) Assessing indicators of impairment (Note 7)

In assessing whether there have been any indicators of impairment of assets, the directors have considered both external and internal sources of information such as market conditions, counterparty credit ratings and experience of recoverability.

# Notes to the financial statements (continued) for the year ended 31 December 2021

## **Accounting policies**

## Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

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# (i) Residual values and useful economic lives of tangible assets (Note 7)

The company depreciates tangible assets over their estimated useful lives. In determining appropriate useful lives of assets, the directors have considered historic performance as well as future expectations for factors such as the expected usage of the asset, physical wear and tear, technical and commercial obsolescence and legal limitations on the usage of the asset such as lease terms. The actual lives of these assets can vary depending on a variety of factors, including technological innovation, product life cycles and maintenance programmes.

Judgement is applied to determine the residual values for tangible assets. When determining the residual values, the directors have assessed the amount that the company would currently obtain for the disposal of the asset, if it were already of the condition expected at the end of its useful economic life.

At each reporting date, the directors also assess whether there have been any indicators, such as a change in how the asset is used, significant unexpected wear and tear and changes in market prices, which suggest previous estimates may differ from current expectations. Where this is the case, the residual value and/or useful life is amended and accounted for on a prospective basis.

## (ii) Recoverability of debtors (Note 10)

A provision for debtors is established where it is estimated that the debtors are not considered to be fully recoverable. When assessing recoverability the directors consider factors such as the aging of the receivables, past experience of recoverability, and the credit profile of individual or groups of customers.

## (iii) Employee benefits – long-term incentive schemes (Notes 5 and 14)

The company operates a long-term incentive scheme in respect of directors and certain senior employees. The company's obligation under this scheme at the reporting date is calculated using a number of assumptions including expected retention rates, achievement of annually set targets and estimated salary increases. The directors have estimated these assumptions based on historical experience and future expectations of market conditions.

## (iv) Establishing fair value of investment properties (Note 8)

When the fair value of investment properties cannot be measured based on the price of a recent transaction for an identical asset or liability, their fair value is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as market rent, vacancy rate, yield requirement and inflation. Changes in assumptions about these factors could affect the reported fair value of investment properties.

## (v) Establishing fair value of financial instruments (Note 12)

When the fair value of financial assets and financial liabilities cannot be measured based on quoted prices in active markets or on the price of a recent transaction for an identical asset or liability, their fair values are measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

# Notes to the financial statements (continued) for the year ended 31 December 2021

# 1 Turnover

The turnover is attributable to the principal activity of rental and contract hire of commercial vehicles and trailers.

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The company operates in the UK and substantially the whole of its turnover is to the UK market.

## Analysis by category

	An analysis of turnover by category is as follows:		
		2021	2020
		£'000	£'000
	Operating lease rental income	121,319	110,512
	Sale of vehicles and equipment	219	872
		121,538	111,384
2	Operating profit		<del></del>
		2021	2020
	This is stated after charging:	£,000	£'000
	Depreciation – owned assets	64,285	64,300
	Auditors' remuneration – audit services	35	28
	Repairs and maintenance	19,402	16,973
	Assets hired in	564	378
	Operating lease – rental of property	1,180	1,190
	and after crediting:	<del></del>	
	Profit on disposal of fixed assets	5,471	1,819
	Property rental	337	278
	Licence fee income from mineral resources	277	274
	Exchange gain	28	-
	Manufacturers' rebates	39	77
3	Interest receivable and similar income		
		2021	2020
		£'000	£'000
	Other interest receivable	51	52
	Group interest receivable	15	11
		66	63
4	Interest payable and similar charges		
		2021	2020
		£'000	£'000
	On borrowings wholly repayable within five years:		
	Asset finance arrangements	2,849	3,556
	Group swap arrangements	5,121	4,769
	Group interest payable	181	210
		8,151	8,535

All borrowings are repayable after five years and all asset finance arrangements are repayable by instalments.

# Notes to the financial statements (continued) for the year ended 31 December 2021

## 5 Directors and employees

## **Employees**

Average number of employees, including directors, during the year:

	2021 Number	2020 Number
Management	6	7
Sales and administration	158	168
Fitters and others	48	57
	212	232
The payroll costs of these employees amounted to:	<u> </u>	
	2021	2020
	£'000	£'000
Wages and salaries	8,672	7,479
Social security costs	917	736
Pension contributions	772	668
	10,361	8,883

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## Pension scheme

The Dawsongroup of companies operates a defined contribution pension scheme, the assets of which are held separately from those of the group in funds administered by insurance companies. The pension contributions above represent amounts paid by the company to the fund.

No contributions have been prepaid at the year-end (2020: £nil).

Directors' emoluments		2021 £'000	2020 £'000
Executive remuneration a Pension contributions	and benefits	1,020 228	542 102
		1,248	644
		2021 £'000	2020 £'000
Highest paid director	<ul><li>Remuneration and benefits</li><li>Pension contributions</li></ul>	352 24	193 23
		376	216

The emoluments of those directors who are also directors of the parent company are disclosed in the financial statements of Dawsongroup plc. Two of the directors of Dawsongroup Truck and Trailer Limited included in the emoluments above are paid by Dawsongroup plc for their services in respect of this and other group entities. As it is not practicable to allocate this amongst the subsidiaries, their total emoluments have been included in this entity.

The number of directors to whom benefits were accrued under money purchase pension schemes was 6 (2020: 4).

# Notes to the financial statements (continued) for the year ended 31 December 2021

## 5 Directors and employees (continued)

The company operates long term incentive schemes in respect of its directors and certain senior employees. In accordance with the accounting policy set out on page 16, provision has been made in the accounts in respect of the directors as per the following table:

Company number: 3080279

				2021 £'000	2020 £'000
	Provision as at 1 January			353	239
	Charged to profit and loss			209	114
	Utilised in year			(109)	-
	Provision as at 31 December		<del>-</del>	453	353
6	Tax				
		£'000	2021 £'000	£'000	2020 £'000
	Tax charge for the year comprises:				
	Corporation tax	3,362		1,713	
	Adjustments in respect of prior periods	· -		(43)	
	Total current tax	•	3,362		1,670
	Deferred tax				
	Origination and reversal of timing differences Adjustment in respect of prior periods	221		(1,504) 36	
	Total deferred tax (see note 14)		221		(1,468)
	20 00.01.00 tan (000 10.00 1.)		3,583		202

The UK standard rate of corporation tax for the year is 19% (2020: 19%). The actual charge for the current and previous year differs from the standard rate for the reasons set out in the following reconciliation:

	2021 £'000	2020 £'000
Profit on ordinary activities before tax	29,638	3
Tax on profit on ordinary activities at standard rate	5,631	1
Factors affecting charge for the period		
Difference in tax rates – financial instruments	(2,222)	188
Difference in tax rates – other timing differences	167	_
Expenses not deductible for tax purposes	7	22
Adjustments in respect of prior periods	-	(7)
Total tax	3,583	204

## Factors that may affect future tax charges

On 21 May 2021 it was substantively enacted that the rate of corporation tax would increase from 19% to 25% on 6 April 2023. This has therefore been considered when calculating deferred tax at the reporting date. Deferred tax balances relating to accelerated capital allowances at the reporting date have been measured at 19% (2020: 19%) as it is the group's intention that these should be crystalised before 5 April 2023. All other deferred tax balances at the reporting date have been measured at 25% (2020: 19%).

Deferred tax expected to reverse in 2022 is £9,058,000.

Company number: 3080279

# Notes to the financial statements (continued) for the year ended 31 December 2021

# 7 Tangible fixed assets

Cost	Land £'000	Hire fleet £'000	Other vehicles, plant and equipment £'000	Total £'000
As at 1 January 2021	2,108	490,766	3,585	496,459
Reclassification	-	(143)	143	-
Additions	-	84,967	83	85,050
Disposals	-	(76,784)	(109)	(76,893)
Transfers from group undertakings	-	-	-	-
Transfers to group undertakings	-	(292)	(24)	(316)
As at 31 December 2021	2,108	498,514	3,678	504,300
Depreciation				•
As at 1 January 2021	495	188,234	2,360	191,089
Reclassification	-	(89)	89	-
Charge for the year	57	63,811	417	64,285
Disposals	-	(54,084)	(104)	(54,188)
Transfers from group undertakings	-	-	-	-
Transfers to group undertakings	-	(93)	(3)	(96)
As at 31 December 2021	552	197,779	2,759	201,090
Net book value				
As at 31 December 2021	1,556	300,735	919	303,210
As at 31 December 2020	1,613	302,532	1,225	305,370

Included within land is an amount of £1,475,000 which relates to limestone reserves on which depreciation of £57,000 has been charged during the year. (Cumulative depreciation to date is £552,000). The directors do not consider that this requires accounting for as a separate component.

# 8 Investment property

	£'000
Fair value as at 1 January 2021 Additions	22,038
Revaluation	-
Fair value as at 31 December 2021	22,038
The historical cost of investment properties held at fair value is as follows:	
	£'000
As at 1 January 2021	13,888
Additions	-
As at 31 December 2021	13,888

# Notes to the financial statements (continued) for the year ended 31 December 2021

## 8 Investment property (continued)

The fair values of the investment properties were determined as at 31 December 2016 by an independent external valuer, holding a professional qualification with the Royal Institute of Chartered Surveyors and having experience in the locations and classes of the investment properties valued. Investment properties were valued using assumptions made by the valuer, namely with regard to market evidence as indicated by sales of comparable properties and the valuer's knowledge and experience of the property market. During 2020 one of the investment properties underwent an independent valuation on the same basis and was revalued accordingly. The directors are not aware of any material change in values of the remaining investment properties since the 2016 valuation and therefore the fair values of these investment properties have not been adjusted.

Company number: 3080279

There are no restrictions on the realisability of investment property or the remittance of any income or proceeds on disposal. The company does not have any contractual obligations to purchase, construct or develop investment property for repairs, maintenance or enhancements.

# 9 Inventory

·	2021 £'000	2020 £'000
Fuel and other	39	67
	39	67
10 Debtors		
Due within one year:	2021 £'000	2020 £'000
Trade debtors	13,255	13,613
Other debtors	7,016	4,287
Prepayments	876	1,401
Amounts owed by group undertakings	84	2,790
Loans to group undertakings	14,734	7,689
	35,965	29,780
Due after one year:	2021 £'000	2020 £'000
Other debtors	1,600	1,600
	1,600	1,600
Total debtors	37,565	31,380

Amounts owed by group undertakings are repayable on demand and are unsecured.

Loans to group undertakings are unsecured, repayable on demand and receive interest paid at 0.10%.

Company number: 3080279

# Notes to the financial statements (continued) for the year ended 31 December 2021

# 11 Borrowings

Fina	ncial	lial	hili	ties
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	2021 £'000	2020 £'000
Due within one year:	2 000	
Bank loans and overdrafts	1,705	2,843
Asset finance arrangements	64,584	76,088
	66,289	78,931

## Due after one year:

Borrowings due after more than one year relate to asset finance arrangements which are repayable by instalments as follows:

	2021 £'000	2020 £'000
Between one and two years Between two and five years After more than five years	44,261 53,357 5,160	51,372 54,875 4,631
	102,778	110,878
Gross financial liabilities	169,067	189,809

Asset finance arrangements comprise hire purchase, finance lease and other similar funding effectively secured on the specific underlying assets. The interest charged on the finance during the year equated to 1.6% (2020: 1.9%).

## 12 Creditors

Due within one year:	2021 £'000	2020 £'000
Trade creditors	25,261	13,640
Tax payable	3,362	1,713
Other tax and social security	184	167
Accruals and other creditors	7,654	5,194
Loans from group undertakings	16,200	16,200
Amounts owed to group undertakings	3,582	5,264
Derivative financial instruments	37,030	52,826
	93,273	95,004

Loans from group undertakings are unsecured, repayable on demand and incur interest charged at 1% over base rate.

Amounts owed to group undertakings are repayable on demand and unsecured.

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# Notes to the financial statements (continued) for the year ended 31 December 2021

## 13 Derivative financial instruments

The company's exposure to variable rate borrowings is hedged by the use of interest rate swaps under which the company pays interest at the following average fixed rates and receives interest at the prevailing relevant 3 and 6 month LIBOR rates.

		2021		2020
	Total £'000	Average rate %	Total £'000_	Average rate %
Period to expiry:				
Within one year	20,000	4.53	120,000	4.30
Over five years	100,000	4.30	-	-
	120,000	4.34	120,000	4.30
The fair value of the interest rate s	swaps are as follow	vs:		
			2021 Fair value - financial liability £'000	2020 Fair value – financial liability £'000
Interest rate swaps			37,030	52,826
		_	37,030	52,826

The fair value of the interest rate swaps has been estimated using valuation techniques that use market and non-market inputs to estimate the expected discounted cash flows as determined by the issuer of the derivative contract.

# 14 Provisions for liabilities and charges

	2021 £'000	2020 £'000
Deferred tax	495	274
Other provisions	1,238	1,008
	1,733	1,282
Deferred tax		
Provided in the accounts:		
Accelerated capital allowances	9,058	9,657
Other timing differences	(619)	(344)
Derivative instruments held at fair value	(8,942)	(10,037)
Revaluation of investment property	998	998
Provision for deferred tax	495	274
Deferred tax asset	(9,561)	(10,381)
Deferred tax liability	10,056	10,655
Net deferred tax liability	495	274

Company number: 3080279

# Notes to the financial statements (continued) for the year ended 31 December 2021

# 14 Provisions for liabilities and charges (continued)

	2021 £'000	2020 £'000
Other provisions: Long-term incentive schemes	1,171	960
Miscellaneous	<u>67</u> 1,238	1,008

Amounts provided have been calculated at future expected rates of corporation tax. Deferred tax balances at the reporting date are measured at 19% (2020: 19%) for accelerated capital allowances and 25% (2020: 19%) for all other balances.

	Deferred tax	Long-term incentive schemes	Miscell- aneous	Total
Movement in the year	£'000	£'000	£'000	£,000
As at 1 January 2021	274	960	48	1,282
Charged to profit and loss	221	256	39	516
Utilised in year	-	(45)	(20)	(65)
As at 31 December 2021	495	1,171	67	1,733

Miscellaneous provisions principally relate to future contractual liabilities.

The net deferred tax liability expected to reverse in 2022 is £9,058,000.

# 15 Called up share capital

Authorised:	2021 Number	2020 Number
Ordinary shares of £1 each	29,500,000	29,500,000
Allotted, issued and fully paid:	2021 £'000	2020 £'000
Ordinary shares of £1 each	29,500	29,500

The ordinary shares carry one voting right per share and no right to fixed income.

## 16 Financial commitments

## Future capital expenditure

	2021 £'000	2020 £'000
Outstanding contracts for capital expenditure	90,215	32,181

Company number: 3080279

# Notes to the financial statements (continued) for the year ended 31 December 2021

# 16 Financial commitments (continued)

## Operating lease commitments

## The company as lessee

The company had outstanding commitments for future minimum lease payments under non-cancellable operating leases as at the reporting date as follows:

			2021			2020
	Other £'000	Land and buildings £'000	Total £'000	Other £'000	Land and buildings £'000	Total £'000
Within one year	329	808	1,137	274	809	1,083
Between one and two years Between two and	-	633	633	-	577	577
five years	-	796	796	-	494	494
After five years	-	620	620	-	-	-
	329	2,857	3,186	274	1,880	2,154

## The company as lessor

The company leases hire fleet and land and buildings to third parties. The future minimum lease payments receivable under those non-cancellable leases are as follows:

			2021			2020
	Hire fleet £'000	Land and buildings £'000	Total £'000	Hire fleet £'000	Land and buildings £'000	Total £'000
Within one year Between one	47,317	365	47,682	38,856	362	39,218
and five years	59,999	1,413	61,412 3,636	63,182 2,714	1,491 2,710	64,673 5,424
Over five years	1,207	2,429 4,207	112,730	104,752	4,563	109,315

The previous table excludes expired contracts and those contracts that are transient in nature. These are all for less than one year.

## Future purchase undertakings

As part of its trade the company has undertaken to purchase commercial vehicles and trailers from certain lessors and manufacturers upon the future termination of operating lease agreements or other arrangements with third parties at prices estimated to be not less than realisable value at the time of purchase.

# Notes to the financial statements (continued)

Company number: 3080279

# 16 Financial commitments (continued)

for the year ended 31 December 2021

As at 31 December 2021 the maturity dates and amounts of these undertakings were:

	2021 £'000	2020 £'000
Within one year	453	-
Between one and two years	420	-
Between two and five years	5,653	4,259
After more than five years	1,580	2,163
	8,106	6,422

## 17 Contingent liabilities

The company has entered into a cross guarantee with various other group companies to secure their banking facilities.

## 18 Parent undertakings

The immediate parent company is Dawsongroup UK Limited and the ultimate parent company is Dawsongroup plc. Throughout the year Dawsongroup plc was controlled by trusts, the beneficiaries of which are P M Dawson and his immediate family.

The largest and smallest group for which the results of the company are consolidated is that headed up by Dawsongroup plc. The consolidated financial statements of Dawsongroup plc can be obtained from:

Dawsongroup plc Delaware Drive Tongwell Milton Keynes Bucks MK15 8JH

Advantage has been taken of the exemption conferred by Section 33 Related Party Disclosures not to disclose transactions with fellow members of the Dawsongroup plc group where 100% of the voting rights are controlled within the group.

## 20 Events after the reporting date

In May 2022 the company sold freehold land for an amount of £42,000,000.

On 24 February 2022 Russian forces entered Ukraine, resulting in Western Nation reactions including announcements of sanctions against Russia and Russian interests worldwide and an economic ripple effect on the global economy. The directors have carried out an assessment of the potential impact of Russian forces entering Ukraine on the business, including the impact of mitigation measures and uncertainties, and have concluded that this is a non-adjusting post balance sheet event with the greatest impact on the business expected to be from price increases.

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Notes to the financial statements (continued) for the year ended 31 December 2021

# 20 Events after the reporting date (continued)

The directors have taken account of these potential impacts in their going concern assessments and have concluded that the direct impact is not significant to the business, with the indirect impact of price increases being reviewed on a regular basis.