company Number 3073807

# AXCO INSURANCE INFORMATION SERVICES LIMITED

REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31st DECEMBER 2005

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COMPANIES HOUSE

28/09/2006

#### **Directors**

A. Brode (Chairman)
M. Corbally
N.R.H.O. Harley
W.H. Bagwell

#### Secretary

Temple Secretarial Limited

#### **Registered Office**

15-18 Lime Street, London EC3M 7AP

#### **Solicitors**

Withers
16 Old Bailey, London EC4M 7EG

#### **Auditors**

Moore Stephens LLP
Chartered Accountants
St. Paul's House, Warwick Lane, London, EC4M 7BP

#### Report of the Directors

The directors present their report and the audited financial statements for the year ended 31st December 2005.

#### **Review of Activities**

The company's principal activity during the year was the production and supply of technical insurance related information.

The company has expanded its relationship with many major clients with a resultant increase in the subscriptions that they have with Axco. Client driven work has also increased especially in the area of data maintenance. Trading conditions remained largely stable during the year and results were assisted by a stronger dollar. The improvements to our products in both content and delivery have helped the client retention rate reach a historic high. The number of users has increased considerably and the directors expect the trend of increased use of our reports to continue into future periods.

#### Results for the Year

The profit for the year amounted to £327,751, which after the payment of a dividend of £311,100 to shareholders resulted in an increase to shareholders' funds of £16,651.

#### **Directors and their Interests**

The interests, as defined by the Companies Act 1985, of the directors in the share capital of the company were as follows:

	Class of <u>Capital</u>	At 1st <u>January 2005</u>	At 31st December 2005
A. Brode	£1 ordinary	23,889	23,889
M. Corbally	£1 ordinary	83,333	83,333
N. Harley	£1 ordinary	83,333	83,333
W. Bagwell	£1 ordinary	9,556	9,556

In addition Messrs. Corbally and Harley jointly hold one ordinary share of £1.

#### Report of the Directors (Continued)

#### Post Balance sheet Events

On 31st March 2006 the authorised share capital of the company changed to 385,000 ordinary shares and 240,000 £1 preference shares, an increase of £240,000 beyond the registered capital of £385,000.

On 31st March 2006 240,000 preference shares of £1 each were allotted at £1 each. Directors A. Brode and W. Bagwell increased their interests in the company by 168,000 and 3,429 preference shares respectively.

On 31st March 2006 3i Group PLC sold its entire shareholding of 135,000 A ordinary shares for £1,402,597. The company purchased 25,550 of the shares for a total consideration of £265,455, which was funded to the amount of £25,550 by the proceeds of the issue of preference shares and to the amount of £239,905 from the distributable profits of the company. The other shareholders purchased 109,540 shares for a total consideration of £1,137,143. At this time directors A. Brode and W. Bagwell increased their interests in the ordinary shares of the company by 76,139 and 1,585 shares respectively.

On 31st March 2006 the 135,000 A ordinary shares of £1 each were converted into 135,000 ordinary shares of £1 each.

#### **Auditors**

On 3rd October 2005, Moore Stephens, the Company's auditor, transferred its entire business to Moore Stephens LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The Directors consented to treating the appointment of Moore Stephens as extending to Moore Stephens LLP with effect from 3rd October 2005. A resolution to reappoint Moore Stephens LLP as the Company's auditor will be put to the forthcoming Annual General Meeting.

By Order of the Board

#### Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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## Independent Auditors' Report to the Shareholders of Axco Insurance Information Services Limited

We have audited the financial statements of Axco Insurance Information Services Limited for the year ended 31 December 2005 which are set out on pages 5 to 14. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements

 give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended; and

have been properly prepared in accordance with the Companies Act 1985.

St. Paul's House London, EC4M 7BP 23 August 2006

Registered Auditor Chartered Accountants

MOORE STEPHENS LLP

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### Profit and Loss Account For the year ended 31st December 2005

	<u>Note</u>		2005 £		<u>2004</u> £
Turnover - continuing operations	1(b)		2,956,830		2,831,632
Cost of sales			(1,147,792)		(1,125,405)
Gross Profit			1,809,038		1,706,227
Administrative expenses Other operating expenses			(1,005,942) (368,880)		(1,044,520) (389,522)
			(1,374,822)		(1,434,042)
Operating Profit on Continuing Operations Interest receivable Interest payable	2		434,216 6,790 (3,397)		272,185 2,155 (5,977)
Profit on ordinary activities before taxation			437,609		268,363
Taxation on profit on ordinary activities	5		(109,858)		(61,834)
Profit on ordinary activities after taxation			327,751		206,529
Dividend on 'A' Ordinary shares Dividend on Ordinary shares			(10,800) (300,300)		(81,000) (130,000)
Profit/(Loss) for the Year		£	16,651	£	(4,471)
Statement of Retained Profits					
Retained Profit brought forward Profit/(loss) for the year			259,502 16,651		263,973 (4,471)
Retained Profit carried forward		£	276,153	£	259,502
Reconciliation of Shareholders' Fund	ds				
Opening shareholders funds Profit/(loss) for the year			644,502 16,651		648,973 (4,471)
Closing shareholders' funds		£	661,153	£	644,502

There are no recognised gains or losses other than those stated above.

### Balance Sheet at 31st December 2005

	<u>Note</u>		<u>2005</u> £		2004 £
Intangible Fixed Assets Goodwill Tangible Fixed Assets	6 7		1,473,153 34,694		1,473,153 35,992
Current Assets			1,507,847		1,509,145
Debtors Cash at bank and in hand	8		547,758 293,842		271,191 229,610
			841,600		500,801
Creditors, amounts falling due within one year	9		(1,686,521)		(1,362,642)
Net Current Liabilities			(844,921)		(861,841)
Total Assets less Current Liabilities			622,926		647,304
Provisions for Liabilities and Charge	s 10		(1,773)		(2,802)
		£	661,153	£	644,502
Represented by:					
Equity Capital and Reserves Called up share capital Profit and loss account	11		250,000 276,153		250,000 259,502
			526,153		509,502
Non-Equity Capital and Reserves Called up share capital	11		135,000		135,000
		£	661,153	£	644,502
Net Current Liabilities  Total Assets less Current Liabilities  Provisions for Liabilities and Charge  Represented by:  Equity Capital and Reserves Called up share capital Profit and loss account  Non-Equity Capital and Reserves	s 10		(1,686,521) (844,921) 622,926 (1,773) 661,153 250,000 276,153 526,153 135,000		(1,362, (861, 647 (2, 644 250 259 509.

These financial statements were approved by the Board on 23 August 2006

N. HARLEY

Director

112,735

73,128

£

### **Axco Insurance Information Services Limited**

# Cash Flow Statement For the year ended 31st December 2005

	<u>2005</u> £		2004 £
Cash flow from operating activities (Note 13)	501,710		259,583
Returns on investment and servicing of finance (Note 14)	3,393		(3,822)
Taxation paid	(55,030)		(62,080)
Dividends paid	(311,100)		(211,000)
Capital expenditure and financial investment (Note 14)	(19,895)		(22,288)
Cash inflow before financing	119,078		(39,607)
Financing (Note 14)	(12,600)		(50,400)
(Decrease)/increase in cash £	106,478	£	(90,007)
Reconciliation of Net Cash Flow to Movement in Net F	unds (Debt) (	(Note 15)	
(Decrease)/increase in cash for the year	106,478		(90,007)
Cash outflow from decrease in debt	12,600		50,400
Movement in net debt for the year	119,078		(39,607)

73,128

192,206

£

Net funds at start of year

Net funds (debt) at end of year

### Financial Statements for the year ended 31st December 2005

#### **Notes**

#### 1. Principal Accounting Policies

#### (a) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### (b) Turnover

Turnover represents the amount of subscription and other income, excluding value added tax, earned during the period.

#### (c) Fixed assets

Fixed assets are depreciated so as to write off the cost over their estimated useful lives at the following rates:

Office furniture, fixtures and fittings Computer hardware and software 20% per annum straight line 33% per annum straight line

#### (d) Goodwill

Goodwill is recorded at cost less provision for permanent diminution in value. The value of goodwill is reviewed annually by the directors by evaluating future returns from the business.

#### (e) Foreign currency

Transactions in foreign currencies are translated at the average rate ruling during the year. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### (f) Deferred taxation

Deferred taxation is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law.

## Financial Statements for the year ended 31st December 2005

### Notes (Continued)

2.	Operating Profit		0005		0004
	Operating profit is stated after charging:		<u>2005</u> £		<u>2004</u> £
	Depreciation of tangible assets Auditors' remuneration Foreign exchange profit/(loss) Operating lease - rent		21,193 10,000 57,248 83,784		27,428 8,500 (66,954) 83,790
3.	Interest Payable		<u>2005</u>		<u>2004</u>
			£		£
	Interest payable on bank loans and overdrafts Interest payable to Inland Revenue		2,879 518		4,972 1,005
			3,397		5,977
4.	Directors and Employees				
	Staff costs during the year were as follows:		<u>2005</u> £		2004
	Wages and salaries Social security costs		1,140,804 129,947		£ 1,157,297 133,250
		£	1,270,751	£	1,290,547
	The average weekly number of persons employed by the company during the year was:	е	<u>2005</u>		<u>2004</u>
	Marketing Administration Production		9 7 10		8 8 9
			26		26
	Staff costs include the following emoluments in respect of the directors of the company:				
	Other emoluments	£	442,000	£	445,300
	Highest paid director	£	176,000	£	178,500

## Financial Statements for the year ended 31st December 2005

#### **Notes (Continued)**

Taxation

5.

			<u>2005</u>		<u>2004</u>
(a)	Analysis of charge in period				
	UK corporation tax Adjustments in respect of prior period for		111,467		55,610
	UK corporation tax		(580)		7,320
	Current tax charge for year		110,887		62,930
	Deferred taxation (note 11)		(1,029)		(1,096)
		£	109,858	£	61,834

#### Factors affecting tax charge for period (b)

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The differences are explained below:

		<u>2005</u> £		2004 £
Profit on ordinary activities before tax		437,608		268,363
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2004 - 19%)		131,282		50,989
Effects of:				
Marginal relief Expenses not deductible for tax purposes Depreciation for the period in excess of capital		(27,895) 6,455		- 3,260
allowances Adjustments to tax charge in respect of previous		1,625		1,361
periods		(580)		7,320
Current tax charged for the period (note 5(a))	£	110,887	£	62,930

#### 6. Goodwill

Goodwill represents the purchase cost of the business inclusive of amounts due under deferred payment terms, over and above the value of the tangible assets acquired.

As stated on page 8 goodwill is evaluated annually by the directors to assess whether it should be written down. The financial statements therefore depart from the specific requirement of the Companies Act 1985 to amortise goodwill over a finite period, but this is for the overriding purpose of giving a true and fair view.

## Financial Statements for the year ended 31st December 2005

### Notes (Continued)

7.	Tan	aible	Fixed	Assets
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1.	l angible Fixed Assets				
		Office			
		Fixtures			
		and	Compu	iter	
		Equipment	Equipm	<u>ient</u>	<u>Total</u>
		£	£		£
	Cost				
	At 1st January 2005	50,047	125	,961	176,008
	Additions	2,091		,804	19,895
	Disposals	(18,021)		,839)	(87,860)
	2.000000				
	At 31st December 2005	34,117	73	,926	108,043
	Depresiation	<del></del>	<del> </del>		
	Depreciation	27 540	400	171	140.016
	At 1st January 2005	37,542		,474	140,016
	Charge for the year	4,267		,926	21,193
	Disposals	(18,021) ————		,839) ——	(87,860)
	At 31st December 2005	23,788	49	,561 ——	73,349
	Net book value				
	At 31st December 2005	10,329	24	,365	34,694
	At 31st December 2004	12,505	23 	,487 ——	35,992
8.	Debtors				
0.	Deptors		2005		2004
			£		£
	Trade debtors		478,721		208,164
			-		
	Prepayments		65,037		56,067
	Other debtors		4,000		6,960
		£	547,758	£	271,191
		;			
9.	Creditors, amounts falling due within one y	ear			
	,		<u>2005</u>		2004
					<del>=</del>
			£		£
	Bank loans and overdrafts		101,636		156,482
	Other creditors		32,304		52,802
	Corporation tax		111,467		55,610
			-		
	Other taxation and social security		78,387		92,152
	Deferred income		1,028,248		931,546
	Subscriptions received in advance		252,523		18,657
	Sundry accruals		79,219		52,656
	Dividend payable	,	2,737		2,737
		£	1,686,521	£	1,362,642

#### Financial Statements for the year ended 31st December 2005

#### **Notes (Continued)**

#### 10. Provisions for Liabilities and Charges

_		<u>2005</u>		<u>2004</u>
Deferred taxation At 1st January Profit and loss account movement		2,802 (1,029)		3,898 (1,096)
	_		-	<del></del>
	£	1,773	£	2,802
			=	

Deferred taxation has been provided in full and is in respect of accelerated capital allowances.

#### 11. Share Capital

Authorised 250,000 ordinary shares of £1 each 135,000 convertible "A" ordinary shares		250,000 135,000
	£	385,000
Allotted, called up and fully paid 250,000 ordinary shares of £1 each (equity) 135,000 convertible "A" ordinary shares (non equity)		250,000 135,000
	£	385,000

The rights of the two classes of shares are as follows:

#### 1. Convertible "A" ordinary shares

The holders of these shares are entitled to a fixed cumulative preferential dividend of 8% These shares may be converted into ordinary shares at any time at the option of the convertible shareholders.

The convertible shares also have preference in a winding up of the company, such that any arrears of dividend and the nominal value of the shares are paid before any monies may be paid to the ordinary shareholders.

Voting rights are the same as for ordinary shares.

### 2. Ordinary shares

The ordinary shareholders are only entitled to any dividend payment, after the "A" ordinary shareholders have been paid the fixed dividend. For any further dividend payment both classes rank pari passu.

# Financial Statements for the year ended 31st December 2005

### Notes (Continued)

### 12. Operating Lease Commitments

Financing

Loan instalments paid

12.	Operating Lease Commitments				
	The company has annual commitments under non-cancellable rent agreements which expire:				
			Land ar	nd build	lings
			<u>2005</u>		2004
	Between two and five years		83,784		83,784
13.	13. Reconciliation of Operating Profit to Net Cash Inflows from Operating Activities				
			<u>2005</u>		<u>2004</u>
			£		£
	Operating profit Depreciation charges Decrease/(increase) in debtors (Decrease)/increase in creditors		434,216 21,193 (276,567) 322,868		272,185 27,428 54,260 (94,290)
		£	501,710	£	259,583
14.	Analysis of Cash Flows for Headings Netted in the	Cash	n Flow Statem	nent	
			<u>2005</u>		2004
	Deturns on investment and servicing of finance		£		£
	Returns on investment and servicing of finance Interest paid Interest received		(3,397) 6,790		(5,977) 2,155
		£	3,393	£	(3,822)
			<u>2005</u>		<u>2004</u>
	Capital expanditure and financial investment		£		£
	Capital expenditure and financial investment Purchase of tangible fixed assets		(19,895)		(22,288)

£

(19,895)

(12,600)

(22,288)

(50,400)

£

### Financial Statements for the year ended 31st December 2005

### Notes (Continued)

### 15. Analysis of Net Funds (Debt)

Analysis of Net Funds (Debt)		1st January <u>2005</u> £		Cash Flow £	31st	December <u>2005</u> £
Cash at bank Overdrafts Debt due within one year		229,610 (143,882) (12,600)		64,232 42,246 12,600		293,842 (101,636)
Debt due within one year	£	73,128	£	119,078	£	192,206