

# **Bosch Lawn and Garden Limited**

## **Annual report and financial statements for the year ended 31 December 2018**

Company Number: 03073491  
Incorporated: 28 June 1995



## **Company information for the year ended 31 December 2018**

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<b>Directors</b>	A. Becker S. Blackwell S. Briscoe
<b>Company secretary</b>	S. Blackwell
<b>Company number</b>	03073491
<b>Registered office</b>	Suffolk Works Stowmarket Suffolk IP14 1EY
<b>Independent auditors</b>	PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors The Atrium 1 Harefield Road Uxbridge Middlesex UB8 1EX

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## **Strategic report for the year ended 31 December 2018**

*(All amounts in £ thousands unless otherwise stated)*

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The directors present their strategic report for the year ended 31 December 2018.

### **Principal activities**

The company's principal activity during the year was the manufacture of electrical garden products and providing engineering and marketing services to Robert Bosch GmbH.

### **Review of the business**

In 2018, revenue decreased from £67,163 to £58,090 and profit before income tax decreased from a profit of £3,442 in 2017 to a profit before income tax of £3,139.

Operating profit has decreased from £3,764 to £3,567. The increased sales performance was offset by a mix change in the business where high margin aftermarket sales suffered due to market pressures. The company continues to successfully manage and monitor its controllable overheads which reduced despite turnover increase.

The statement of financial position at the end of the year improved upon prior year as a result of a reduction in the provision for pension deficit after booking an actuarial gain during the year.

### **Principal risks and uncertainties**

#### a) Financial risk management

The company's operations expose it to a variety of financial risks that include the effects of changes in price risk, credit risk, liquidity risk and interest rate risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company by monitoring levels of debt finance and the related finance costs. The company does not use derivative financial instruments to manage interest rate costs and as such no hedge accounting is applied.

Given the size of the company, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the company's finance department.

#### b) Price risk

The company is exposed to commodity price risk as a result of its operations. However, given the size of the company's operations, the costs of managing exposure to commodity price risk exceed any potential benefits. The directors will continue to revisit the appropriateness of this policy should the company's operations change in size or nature.

#### c) Credit risk

Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. If wholesale customers are independently rated, these ratings are used. If there is no independent rating, risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set by the board. The utilisation of credit limits is regularly monitored. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed annually by the board.

## **Strategic report for the year ended 31 December 2018 (continued)**

*(All amounts in £ thousands unless otherwise stated)*

d) **Liquidity risk**

The company currently has no requirements for debt finance outside the Robert Bosch Group.

e) **Interest rate cash flow risk**

The company has interest bearing assets in the form of cash-pool balances held by Robert Bosch UK Holdings Limited. The interest bearing assets are in the form of cash balances, the interest rate received on these balances is at the market rate. The company has a policy of maintaining debt at a fixed rate to ensure the certainty of future cash flows. These policies thereby limit the interest rate and cash flow risk.

### **Key performance indicators**

The company has consolidated its performance during 2018 and continues to develop future growth by successfully distributing products and servicing its customers. Progress is monitored by the board and the divisional directors by reference to the following KPIs:

	<b>2018</b>	<b>2017</b>	
Growth in sales (%)	<b>(13.5)</b>	(55.0)	Year on year sales growth expressed as a percentage.
Operating margin (%)	<b>6.1</b>	5.6	Operating margin is the ratio of operating profit (before exceptional items) to sales, expressed as a percentage.
Return on invested capital (%)	<b>11.1</b>	12.9	Operating profit expressed as a percentage of net assets (excluding pension deficit).
Value added per employee (£'000)	<b>68</b>	85	Value added is turnover less cost of material, divided by average employee capacity.

### **Environmental matters**

In accordance with the Bosch core values, the company continues to understand and improve its impact on the environment. This includes, but is not limited to, regular reviews of energy and packaging usage, developing products that are power efficient, and capital expenditure on its assets to improve overall efficiency.

### **Going concern**

The ultimate parent company, Robert Bosch GmbH, has confirmed it will provide financial support as necessary for the company to meet its liabilities as they fall due for a period of at least 12 months from the date of approval of these financial statements.

By order of the board



S. Blackwell  
**Company Secretary**

9 August 2019

## **Directors' report for the year ended 31 December 2018**

*(All amounts in £ thousands unless otherwise stated)*

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The directors present their report and the audited financial statements of the company for the year ended 31 December 2018.

### **Future developments**

The company has taken the decision as allowed under s414C of the Companies Act 2006 not to disclose information about impending developments or matters in the course of negotiation as, in the opinion of the directors, such disclosure would be seriously prejudicial to the interests of the company.

### **Proposed dividend**

No dividend will be paid in relation to the year ended 31 December 2018.

No dividends were paid during the year in respect of the previous year ended 31 December 2017.

### **Political donations and political expenditure**

There were no political donations during the year (2017: £Nil).

### **Directors**

The directors who held office during the year and up to the date of signing of the financial statements were as follows:

A. Becker

S. Blackwell

S. Briscoe

### **Qualifying third-party and pension scheme indemnity provisions**

The Robert Bosch group maintains liability insurance for its directors and officers. The group has also provided an indemnity for its directors and secretary, which is a qualifying third party indemnity provision for the purposes of the Companies Act 2006. This indemnity was in place during the financial year and continues to be in place at the date of the approval of these financial statements.

### **Research and development**

Our research and development focus on user centric products, with the objective to deliver on key areas such as: noise reduction; connectivity; performance; quality and ease of use.

Government incentives have offered a tax credit of £632 (2017: £516) that has been recognised within operating profit as per reporting requirements.

## **Directors' report for the year ended 31 December 2018 (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **Events after the end of the reporting period**

Subsequent to the date of the statement of financial position (28th May 2019), Robert Bosch Power Tools GmbH has announced a proposal to restructure the company's power tools location in Stowmarket, United Kingdom. The site employs 250 people in the manufacture and development of garden tools. The proposed restructuring would potentially affect up to 140 jobs in manufacturing from the end of 2019. The manufacturing facilities in Stowmarket have faced difficult business conditions for many years, due to economic pressures from increased competition in the garden tools market. Despite initiatives in cost reduction and efficiency improvement, the situation has not improved sufficiently. It is proposed to relocate the manufacturing of garden tools to the Power Tools plant in Miskolc, Hungary, to make it more cost-efficient.

### **Stakeholder engagement**

#### *With employees*

Consultation with employees or their representatives has continued at all levels, with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the company as a whole. Communication with all employees continues through the in-house newspaper and newsletters, briefing groups and the distribution of the annual report.

The company is an equal opportunities employer. Applications for employment are always fully considered irrespective of gender, ethnic origin, race, religion, sexual orientation or disability.

Applications for employment by disabled persons are always fully considered, bearing in mind the respective attitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment within the company continues and the appropriate training is arranged. It is the policy of the company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

#### *With suppliers, customers, and others*

As part of the global Bosch group, the company operates a "Code of Business Conduct" to which all associates are expected to adhere and receive regular training. It sets out how the company's associates are expected to act in their day to day business activities. In conjunction with the Bosch values, it provides a rock-solid foundation on which trust can grow – trust that is essential if the company is to grow and be successful for the benefit of all its stakeholders.

This includes, but is not limited to:

- Lawful, regulation-compliant, responsible, and fair conduct;
- Avoiding conflicts of interest;
- Keeping confidential information secret and handling sensitive data responsibly;
- Observing rules of fair competition, create unambiguous and documented agreements with suppliers and customers, and have a zero-tolerance to corruption in any form;
- Producing quality, safe products and services to the highest quality and reliability;
- Respect for the intellectual property of third-parties.

The company's executive management is responsible for compliance to the Code of Business Conduct. The corporate internal auditing department (C/AU), including its local units, has an unlimited right to request information and conduct audits, provided these do not run contrary to statutory or company regulations.

## **Directors' report for the year ended 31 December 2018 (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **Statement of directors' responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Disclosure of information to auditors**

The directors who held office at the date of approval of this Directors' Report confirm that:

- As far as they are each aware, there is no relevant audit information of which the company's auditors are unaware; and
- each director has taken all the steps that he/she ought to have taken as a director to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **Independent Auditors**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their re-appointment will be proposed at the Annual General Meeting.

By order of the board



S. Blackwell  
**Company Secretary**

9 August 2019

## **Independent auditors' report to the members of Bosch Lawn and Garden Limited**

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### **Report on the audit of the financial statements**

#### **Opinion**

In our opinion, Bosch Lawn and Garden Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual report and financial statements (the "Annual Report"), which comprise: the statement of financial position as at 31 December 2018; the income statement, the statement of comprehensive income, the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Independence*

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### **Conclusions relating to going concern**

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the company's trade, customers, suppliers and the wider economy.

## **Independent auditors' report to the members of Bosch Lawn and Garden Limited (continued)**

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### **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### *Strategic Report and Directors' Report*

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 December 2018 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

### **Responsibilities for the financial statements and the audit**

#### *Responsibilities of the directors for the financial statements*

As explained more fully in the Statement of directors' responsibilities set out on page 7, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## **Independent auditors' report to the members of Bosch Lawn and Garden Limited (continued)**

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A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

### *Use of this report*

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## **Other required reporting**

### **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Alex Hookway (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
1 Harefield Road, Uxbridge, UB8 1EX

*9 August 2019*

## **Income statement for the year ended 31 December 2018**

*(All amounts in £ thousands unless otherwise stated)*

	<i>Note</i>	<b>Year ended 31 December</b>	
		<b>2018</b>	<b>2017</b>
<b>Continuing operations</b>			
Revenue	4	<b>58,090</b>	67,163
Cost of sales		<b>(37,859)</b>	(39,458)
Gross profit		<b>20,231</b>	27,705
Distribution costs		<b>(5,937)</b>	(11,217)
Administrative expenses		<b>(10,726)</b>	(12,687)
Other expenses		<b>(1)</b>	(37)
Operating profit	5	<b>3,567</b>	3,764
Finance income	7	<b>209</b>	348
Finance expense	7	<b>(637)</b>	(670)
Finance expense – net	7	<b>(428)</b>	(322)
Profit before income tax		<b>3,139</b>	3,442
Income tax expense	8	<b>(120)</b>	(1,358)
Profit for the financial year		<b>3,019</b>	2,084

The notes on pages 15 to 36 are an integral part of these financial statements.

All activity is derived from continuing operations.

## **Statement of comprehensive income for the year ended 31 December 2018**

*(All amounts in £ thousands unless otherwise stated)*

	<i>Note(s)</i>	<b>Year ended 31 December</b>	
		<b>2018</b>	<b>2017</b>
Profit for the financial year		<b>3,019</b>	2,084
Other comprehensive income - items that will not be reclassified to profit and loss:			
Actuarial gains on pension scheme	16	<b>8,182</b>	1,496
Movement on deferred tax relating to pension deficit	12	<b>(1,392)</b>	(254)
Other comprehensive income for the year, net of tax		<b>6,791</b>	1,242
<b>Total comprehensive income for the year</b>		<b>9,810</b>	3,326

The notes on pages 15 to 36 are an integral part of these financial statements.

## Statement of financial position

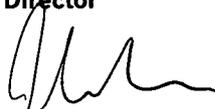
*(All amounts in £ thousands unless otherwise stated)*

	Note	As at 31 December	
		2018	2017
<b>Fixed assets</b>			
Property, plant and equipment	9	7,937	9,993
		<b>7,937</b>	9,993
<b>Current assets</b>			
Inventories	10	8,199	9,853
Trade and other receivables (including £nil (2017: £nil) due after more than one year)	11	10,089	6,049
Deferred tax	12	2,914	4,000
Cash and cash equivalents	13	11,978	12,341
		<b>33,180</b>	32,243
<b>Creditors : amounts falling due within one year</b>	14	<b>(9,936)</b>	(13,052)
<b>Net current assets</b>		<b>23,244</b>	19,191
<b>Total assets less current liabilities</b>		<b>31,181</b>	29,184
Provisions for liabilities	15	(12,585)	(20,398)
<b>Net assets</b>		<b>18,596</b>	8,786
<b>Equity</b>			
Called up share capital	17	8,907	8,907
Share premium account		975	975
Capital reserve	18	55,000	55,000
Accumulated losses		(46,285)	(56,096)
<b>Total shareholders' funds</b>		<b>18,596</b>	8,786

The notes on pages 15 to 36 are an integral part of these financial statements.

The financial statements on pages 11 to 36 were authorised for issue by the board of directors on 09 August 2019 and were signed on its behalf.

S. Blackwell  
**Director**



Bosch Lawn and Garden Limited  
**Registered no. 03073491**

## Statement of changes in equity for the year ended 31 December 2018

(All amounts in £ thousands unless otherwise stated)

<i>Notes</i>	<b>Called-up share capital</b>	<b>Share premium</b>	<b>Capital Reserves</b>	<b>Accumulated losses</b>	<b>Total</b>
<b>Balance as at 1 January 2017</b>	8,907	975	55,000	(59,422)	5,460
Profit for the financial year	-	-	-	2,084	2,084
<b>Other comprehensive income for the year:</b>					
Actuarial gains on pension scheme <span style="float: right;"><i>16</i></span>	-	-	-	1,496	1,496
Movement on deferred tax relating to pension deficit	-	-	-	(254)	(254)
<b>Total comprehensive income for the year</b>	-	-	-	3,326	3,326
<b>Balance as at 31 December 2017</b>	<b>8,907</b>	<b>975</b>	<b>55,000</b>	<b>(56,096)</b>	<b>8,786</b>
Balance as at 1 January 2018	8,907	975	55,000	(56,096)	8,786
Profit for the financial year	-	-	-	3,019	3,019
Actuarial gains on pension scheme <span style="float: right;"><i>16</i></span>	-	-	-	8,182	8,182
Movement on deferred tax relating to pension deficit <span style="float: right;"><i>16</i></span>	-	-	-	(1,392)	(1,392)
<b>Total comprehensive income for the year</b>	-	-	-	9,810	9,810
<b>Balance as at 31 December 2018</b>	<b>8,907</b>	<b>975</b>	<b>55,000</b>	<b>(46,285)</b>	<b>18,596</b>

The notes on pages 15 to 36 are an integral part of these financial statements.

## **Notes to the financial statements**

*(All amounts in £ thousands unless otherwise stated)*

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### **1 General information**

Bosch Lawn and Garden Limited manufactures electrical garden products and provides engineering and marketing services to Robert Bosch GmbH.

The company is a private limited company and is incorporated and domiciled in the United Kingdom.

### **2 Significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **2.1 Basis of Preparation**

The financial statements of Bosch Lawn and Garden Limited have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention, and in accordance with the Companies Act 2006.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3.

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- Paragraphs 45(b) and 46 to 52 of IFRS 2, 'Share-based payment' (details of the number and weighted average exercise prices of share options, and how the fair value of goods or services received was determined).
- IFRS 7, 'Financial instruments: Disclosures'.
- Paragraphs 91 to 99 of IFRS 13, 'Fair value measurement' (disclosure of valuation techniques and inputs used for fair value measurement of assets and liabilities).
- Paragraph 38 of IAS 1, 'Presentation of financial statements' – comparative information requirements in respect of:
  - i. paragraph 79(a)(iv) of IAS 1;
  - ii. paragraph 73(e) of IAS 16, 'Property, plant and equipment'; and
  - iii. paragraph 118(e) of IAS 38, 'Intangible assets' (reconciliations between the carrying amount at the beginning and end of the period).
- The following paragraphs of IAS 1, 'Presentation of financial statements':
  - i. 10(d) (statement of cash flows);
  - ii. 16 (statement of compliance with all IFRS);
  - iii. 38A (requirement for minimum of two primary statements, including cash flow statements);
  - iv. 38B–D (additional comparative information);
  - v. 111 (cash flow statement information); and
  - vi. 134–136 (capital management disclosures).
- IAS 7, 'Statement of cash flows'.
- Paragraphs 30 and 31 of IAS 8, 'Accounting policies, changes in accounting estimates and errors' (requirement for the disclosure of information when an entity has not applied a new IFRS that has been issued but is not yet effective).
- Paragraph 17 of IAS 24, 'Related party disclosures' (key management compensation).
- The requirements in IAS 24, 'Related party disclosures', to disclose related party transactions entered into between two or more members of a group.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **2.1.1 Going concern**

The company meets its day-to-day working capital requirements through its cash reserves and borrowings. The current economic conditions continue to create uncertainty, particularly over the level of demand for the company's products. The company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the company should be able to operate within the level of its current cash reserves and borrowings. After making enquiries, the directors have a reasonable expectation that the company adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements. Further information on the company's borrowings is given in note 2.12.

### **2.1.2 New standards, amendments and IFRIC interpretations**

IFRS 9 and IFRS 15 are new accounting standards that are effective for the year ended 31 December 2018 and there was no material impact on the company. There are no other amendments to accounting standards, or IFRIC interpretations that are effective for the year ended 31 December 2018 have had a material impact on the company.

## **2.2 Foreign currency translation**

### **a) Functional and presentation currency**

Items included in the financial statements of the company are measured using the currency of the primary economic environment in which the company operates ('the functional currency'). The financial statements are presented in 'Pounds Sterling' (£), which is also the company's functional currency.

### **b) Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies, are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges. All other foreign exchange gains and losses are presented in the income statement within 'Other operating income'.

## **2.3 Property, plant and equipment**

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost could also include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

- Long-term leasehold property and improvements 10 years or anticipated term of the lease if shorter
- Plant and machinery 3-10 years
- Furniture, fittings, tools and equipment 3-10 years

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if it is greater than its estimated recoverable amount (note 2.6).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount, and they are recognised within 'Other income' in the income statement.

### **2.4 Impairment of non-financial assets**

Non-financial assets that are not ready to use are not subject to amortisation / depreciation and are tested annually for impairment. Assets that are subject to amortisation / depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount might not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). Prior impairments of non-financial assets (other than goodwill) are reviewed for possible reversal at each reporting date.

### **2.5 Financial assets**

#### **2.5.1 Classification**

The company classifies its financial assets in the following categories: at fair value through profit or loss; and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

##### *a) Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it is acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets if they are expected to be settled within 12 months; otherwise, they are classified as non-current investments.

##### *b) Loans and receivables*

Loans and receivables are non-derivative financial assets, with fixed or determinable payments, that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The company's loans and receivables comprise receivables, cash and commercial paper in the statement of financial position.

#### **2.5.2 Recognition and measurement**

Regular way purchases and sales of financial assets are recognised on the trade date – that is, the date on which the company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred, and the company has transferred substantially all risks and rewards of ownership. Financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the 'fair value of the financial assets at fair value through profit or loss' category are presented in the income statement within interest income or expenses in the period in which they arise.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **2.6 Impairment of financial assets**

*Assets carried at amortised cost*

The company assesses, at the end of each reporting period, whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

### **2.7 Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the first-in, first-out (FIFO) method. The cost of finished goods and work in progress comprises design costs, raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

### **2.8 Trade and other receivables**

Trade and other receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business, if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

### **2.9 Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. In the statement of financial position, bank overdrafts are shown within borrowings in current liabilities.

### **2.10 Share capital**

Ordinary shares are classified as equity. Preference shares are classified as liabilities.

Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### **2.11 Creditors**

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### **2.12 Borrowings**

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Preference shares, which do not have a redemption entitlement, have mandatory dividend payments paid half-yearly in arrears and are classified as liabilities. The dividends on these preference shares are recognised in the income statement as interest expense.

### **2.13 Borrowing costs**

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowing spending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### **2.14 Current and deferred tax**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in shareholders' funds. In this case, the tax is also recognised in other comprehensive income or directly in shareholders' funds, respectively.

The current tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the statement of financial position in the countries where the company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; or arise from initial recognition of an asset or liability in a transaction other than a business combination that, at the time of the transaction, affects neither accounting, nor taxable, profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the date of the statement of financial position and are expected to apply when the related deferred tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **2.15 Employee benefits**

The company operates various post-employment schemes, including both defined benefit and defined contribution pension plans and post-employment medical plans.

#### *a) Pension obligations*

A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. The company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan.

Typically, defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period, less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. *The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation.* In countries where there is no deep market in such bonds, the market rates on government bonds are used.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to shareholders' funds in other comprehensive income in the period in which they arise.

The amount charged or credited to finance costs is a net interest amount calculated by applying the liability discount rate to the net defined benefit liability or asset.

Past service costs are recognised immediately in the income statement.

For defined contribution plans, the company pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### **2.16 Provisions**

Provisions for environmental restoration, restructuring costs and legal claims are recognised where: the company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Reorganisation provisions comprise lease termination penalties and employee termination payments. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations is small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **2.17 Revenue recognition**

Revenue is recognised in accordance with the requirements of IFRS 15 'Revenue from Contracts with Customers'. The Company recognises revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This core principle is delivered in a five-step model framework:

1. Identify the contract(s) with the customer;
2. Identify the performance obligations in the contract;
3. Determine the transaction price;
4. Allocate the transaction price to the performance obligations in the contract; and
5. Recognise revenue when (or as) the entity satisfy a performance obligation.

#### **a) Sale of goods**

Sales of goods are recognised when the company has delivered products to the customer, the customer has full discretion over the channel and price for selling the products onwards, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products. Delivery does not occur until the products have been shipped to the specified location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed or the company has objective evidence that all criteria for acceptance have been satisfied. The company's products are often sold with volume discounts, and customers have a right to return faulty products in the wholesale market. Sales are recorded based on the price specified in the sales contracts, net of the estimated volume discounts and returns at the time of sale. Accumulated experience is used to estimate and provide for the discounts and returns. The volume discounts are assessed based on anticipated annual purchases. No element of financing is deemed present, because the sales are made with a credit term which is consistent with the market practice.

#### **b) Sale of services**

The company sells design services to other manufacturers. For sales of services, revenue is recognised in the accounting period in which the services are rendered, by reference to stage of completion of the specific transaction and assessed on the basis of the actual service provided as a proportion of the total services to be provided.

### **2.18 Interest income**

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables is recognised using the original effective interest rate.

### **2.19 Leases**

Leases in which substantially all of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

### **2.20 Dividend distributions**

Dividend distributions to the company's shareholders are recognised as a liability in the company's financial statements in the period in which the dividends are approved by the company's shareholders.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

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### **2.21 Financial guarantees**

Financial guarantees are initially recognised at fair value and are subsequently measured at the higher of (a) the amount determined in accordance with IAS 37 and (b) the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with IAS 18.

## **3 Critical accounting estimates and judgements**

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### **Critical accounting estimates and assumptions**

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

a) Useful economic lives of property, plant and equipment

The annual depreciation charge for property, plant and equipment is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are reassessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 9 for the carrying amount of the property, plant and equipment and note 2.3 for the useful economic lives for each class of assets.

b) Inventory provisioning

The company designs, manufactures and sells products and is subject to changing customer demands and economic trends. As a result it is necessary to consider the recoverability of the cost of the stock and the associated provisioning required. When calculating the stock provision, management considers the nature and condition of the stock, as well as applying assumptions around anticipated saleability of the finished goods and future usage of raw materials. See note 10 for the net carrying amount of the inventory and associated provision.

c) Impairment of trade receivables

The company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other receivables, management considers factors including the credit rating of the receivable, the ageing profile of receivables and the historical experience. See note 11 for the net carrying amount of the receivables and associated impairment provision.

d) Defined benefit pension

The company has an obligation to pay pension benefits to certain employees. The cost of these benefits and the present value of the obligation depend on a number of factors, including: life expectancy, salary increases, asset valuations and the discount rate on corporate bonds. Management estimates these factors in determining the net pension obligation in the statement of financial position. The assumptions reflect historical experience and current trends. See note 16 for the disclosures of the defined benefit pension scheme.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

### **4 Revenue**

Analysis of revenue by geography:

	<b>2018</b>	2017
United Kingdom	<b>34,773</b>	43,353
Rest of the world	<b>23,317</b>	23,810
	<b>58,090</b>	67,163

Analysis of revenue by category:

	<b>2018</b>	2017
Sale of goods	<b>37,520</b>	47,789
Rendering of services	<b>20,570</b>	19,374
	<b>58,090</b>	67,163

### **5 Operating profit**

Operating profit is stated after charging:

	<b>2018</b>	2017
Wages and salaries	<b>10,949</b>	11,487
Social security costs	<b>1,104</b>	1,176
Other pension costs (note 16)	<b>492</b>	594
Contributions to defined contribution plans	<b>515</b>	494
Post-employment benefits - past service cost (incl. curtailments)	<b>1,292</b>	-
Staff costs	<b>14,352</b>	13,751
Depreciation of owned property, plant and equipment	<b>3,541</b>	2,514
Loss on disposal of property, plant and equipment	-	27
Impairment of inventory (included in cost of sales)	<b>141</b>	(536)
Research and development tax credit	<b>632</b>	516
Operating lease expenses	<b>938</b>	708
Foreign exchange gains	<b>(22)</b>	(19)
Audit fees payable to the company's auditors	<b>41</b>	47

## Notes to the financial statements (continued)

(All amounts in £ thousands unless otherwise stated)

### 6 Employees and directors

#### Employees

The average monthly number of persons (including executive directors) employed by the company during the year was:

<b>By activity</b>	<b>2018</b>	<b>2017</b>
	<b>Number</b>	<b>Number</b>
Production / Engineering	176	183
Selling and distribution	14	26
Administration	105	118
	<b>295</b>	<b>327</b>

#### Directors

The directors' emoluments were as follows:

	<b>2018</b>	<b>2017</b>
Aggregate emoluments	349	262

Post-employment benefits are accruing for 1 (2017: 1) director under a defined contribution scheme.

#### Highest paid director

The highest paid director's emoluments were as follows:

	<b>2018</b>	<b>2017</b>
Total amount of emoluments and amounts (excluding shares) receivable under long-term incentive schemes	246	164

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

### **7 Finance income and finance expenses**

#### **Finance income**

	<b>2018</b>	2017
Bank interest income	<b>53</b>	339
Foreign exchange gains	<b>156</b>	-
Intercompany interest income	-	9
Total interest income on financial assets measured at fair value through profit and loss	<b>209</b>	348
<b>Total finance income</b>	<b>209</b>	348

#### **Finance expenses**

	<b>2018</b>	2017
Foreign exchange losses	<b>145</b>	76
Net cost of post-employment benefits	<b>492</b>	594
<b>Total finance expense</b>	<b>637</b>	670

#### **Net finance expenses**

	<b>2018</b>	2017
Interest income	<b>209</b>	348
Interest expense	<b>(637)</b>	(670)
<b>Total finance expense</b>	<b>(428)</b>	(322)

Interest income includes income from group undertakings of £nil (2017: £9).

Interest expense includes expense from group undertakings of £nil (2017: £nil).

## Notes to the financial statements (continued)

*(All amounts in £ thousands unless otherwise stated)*

### 8 Income tax expense

Tax expense included in profit or loss:

	<b>2018</b>	2017
Current tax:		
- UK corporation tax on profits for the year	731	415
- Adjustments in respect of prior periods	(306)	751
<b>Total current tax</b>	<b>425</b>	<b>1,166</b>
Deferred tax:		
- Origination and reversal of timing differences	(195)	185
- Adjustments in respect of prior periods	(110)	7
<b>Total deferred tax</b>	<b>(305)</b>	<b>192</b>
<b>Tax on profit</b>	<b>120</b>	<b>1,358</b>

Tax charge for the year is lower (2017: higher) than the standard rate of corporation tax in the UK for the year ended 31 December 2018 of 19.00% (2017: 19.25%). The differences are explained below:

	<b>2018</b>	2017
Profit before taxation	3,139	3,442
Profit multiplied by the standard rate of tax in the UK of 19.00% (2017: 19.25%)	596	663
Effects of:		
- Tax exempt revenues	(196)	-
- Depreciation of ineligible fixed assets	10	(51)
- Remeasurement of deferred tax – change in UK tax rate	23	192
- Adjustments in respect of prior periods	(416)	758
- Adjustments for pensions	-	(158)
- Expenses not deductible for tax purposes	103	(46)
<b>Tax charge</b>	<b>120</b>	<b>1,358</b>

The tax rate for the current year is lower than the prior year, due to changes in the UK corporation tax rate which decreased from 20.00% to 19.00% from 1 April 2017.

Changes to the UK corporation tax rates were substantively enacted as part of the Finance Bill 2016 (on 6 September 2016). These include reductions to the main rate, to reduce the rate to 17.00% from 1 April 2020. Deferred taxes at the date of the statement of financial position have been measured using these enacted rates and are reflected in these financial statements.

## Notes to the financial statements (continued)

(All amounts in £ thousands unless otherwise stated)

### 9 Property, plant and equipment

	Long-term leasehold property and improvements	Plant and machinery	Fixtures, fittings, tools and equipment	Assets under construction	Total
At 1 January 2018					
Cost or valuation	1,992	9,445	23,926	2,378	37,741
Accumulated depreciation and impairment	(926)	(7,297)	(19,525)	-	(27,748)
Net book amount	1,066	2,148	4,401	2,378	9,993
Year ended 31 December 2018					
Additions	52	383	353	697	1,485
Disposals	-	(5)	(59)	-	(64)
Transfers	12	127	2,191	(2,330)	-
Depreciation	(227)	(668)	(2,646)	-	(3,541)
Elimination on disposal	-	5	59	-	64
Net book amount	903	1,990	4,299	745	7,937
As at 31 December 2018					
Cost or valuation	2,056	9,950	26,411	745	39,162
Accumulated depreciation	(1,153)	(7,960)	(22,112)	-	(31,225)
<b>Net book amount</b>	<b>903</b>	<b>1,990</b>	<b>4,299</b>	<b>745</b>	<b>7,937</b>

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

### **10 Inventories**

	<b>2018</b>	2017
Raw materials and consumables	<b>7,415</b>	9,200
Work in progress	<b>701</b>	511
Finished goods and goods for resale	<b>83</b>	142
	<b>8,199</b>	9,853

There is no significant difference between the replacement cost of inventories and their carrying amounts.

Inventories are stated after provisions for impairment of £3,659 (2017: £3,035).

### **11 Trade and other receivables**

	<b>2018</b>	2017
Trade receivables	<b>336</b>	419
Amounts owed by group undertakings	<b>9,136</b>	4,169
Other receivables	<b>215</b>	309
Corporation tax	<b>214</b>	-
Prepayments and accrued income	<b>188</b>	1,151
	<b>10,089</b>	6,049
Due within one year	<b>10,089</b>	6,049
Due after more than one year	-	-

The amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

Trade receivables are stated after provisions for impairment of £nil (2017: £nil).

## Notes to the financial statements (continued)

(All amounts in £ thousands unless otherwise stated)

### 12 Deferred tax

The asset for deferred tax consists of the following deferred tax liabilities/(assets):

	2018	2017
Deferred tax assets due after 12 months	2,914	4,000
Deferred tax liabilities due after 12 months	-	-
<b>Total provision/(asset)</b>	<b>2,914</b>	<b>4,000</b>
<b>Total deferred tax asset</b>	<b>2018</b>	<b>2017</b>
<b>Total asset</b>	<b>2,914</b>	<b>4,000</b>

Deferred tax assets	Property, plant and equipment	Pension	Total
<b>At 1 January 2017</b>	584	3,862	4,446
Charged to the income statement	(192)	-	(192)
Charged directly to OCI	-	(254)	(254)
<b>At 31 December 2017</b>	<b>392</b>	<b>3,608</b>	<b>4,000</b>
Charged to the income statement	306	-	306
Charged directly to OCI	-	(1,392)	(1,392)
<b>At 31 December 2018</b>	<b>698</b>	<b>2,216</b>	<b>2,914</b>

### 13 Cash and cash equivalents

	2018	2017
Cash at bank and in hand	11,978	12,341
	<b>11,978</b>	<b>12,341</b>

## Notes to the financial statements (continued)

(All amounts in £ thousands unless otherwise stated)

### 14 Creditors: amounts falling due within one year

	2018	2017
Trade creditors	2,043	3,222
Amounts owed to group undertakings	2,960	5,094
Taxation and social security	965	300
Accruals and deferred income	3,969	4,436
	<b>9,936</b>	<b>13,052</b>

The amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

### 15 Provisions for liabilities

	Post- employment benefits	Total
At 1 January 20178	20,398	20,398
Additions to the income statement	1,784	1,784
Additions to the statement of other comprehensive income	(8,182)	(8,182)
Additional liability recognised	(1,415)	(1,415)
<b>At 31 December 2018</b>	<b>12,585</b>	<b>12,585</b>

#### Post-employment benefits

Refer to note 16 for further detail.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

### **16 Post-employment benefits**

The company operates a number of pension schemes for its employees.

#### **Defined benefit scheme**

The company participates in a defined benefit scheme providing benefits based on final pensionable pay that runs for Bosch group companies called the Bosch UK Retirement Benefits Scheme (BUK RBS). The assets of pension scheme are held separately from those of the company. The amounts in the financial statements, relating to this pension scheme, are based on a full actuarial valuation dated 31 December 2018. It was agreed by the companies participating in the scheme that the assets and liabilities would be allocated as follows:

<b>Changes in scheme assets / liabilities</b>	<b>Treatment</b>
Current service cost	Actual
Member contributions	Actual
Past benefit costs/curtailments	Actual
Interest cost	Apportionment based on beginning of year scheme liabilities and current service cost, member contributions and benefits paid over year
Employer and member contributions	Actual
Benefits paid	Actual
Expected return on assets	Apportionment based on beginning of year scheme assets and contributions net of benefits paid over the year
Actuarial gains/(losses)	Apportionment in line with expected return

The actuarial valuation of BUK RBS described above used the projected unit basis and has been updated at 31 December 2018 by a qualified independent actuary, AON Hewitt, using revised assumptions that are consistent with the requirements of IAS19 *Employee Benefits*. Under the definitions set out in IAS19, the BUK RBS is a multi-employer pension scheme. The deficit for the scheme as a whole at 31 December 2018 is £31,311 (2017: 44,102).

The information disclosed below is in respect of the whole of the plan for which the company is either the sponsoring employer or has been allocated a share of the cost under an agreed group policy throughout the periods shown.

## Notes to the financial statements (continued)

*(All amounts in £ thousands unless otherwise stated)*

### Actuarial assumptions

The following are the principal actuarial assumptions at the reporting date (expressed as weighted averages).

	<b>2018</b>	2017
	%	%
Expected rate of salary increases	<b>2.85</b>	2.85
Expected rate of increase of pensions in payment		
- RPI min 0%, max 5%	<b>3.30</b>	3.25
- RPI min 3%, max 5%	<b>3.65</b>	3.70
- RPI min 0%, max 3%	<b>2.65</b>	2.55
- CPI min 0%, max 5%	<b>2.35</b>	2.35
Discount rate	<b>2.90</b>	2.50
Rate of inflation	<b>2.35</b>	2.35

Assumptions regarding future mortality are set, based on actuarial advice, in accordance with published statistics and experience in the UK. These assumptions translate into an average life expectancy in years for a pensioner retiring at age 65:

	<b>2018</b>	2017
	Years	Years
Longevity at age 65 for current pensioners:		
- Men	21.6	22.1
- Women	24.2	24.9
Longevity at age 65 for future pensioners:		
- Men	23.0	23.8
- Women	25.8	26.8

### Reconciliation of scheme assets and liabilities:

	<b>Assets</b>	<b>Liabilities</b>	<b>Total</b>
At 1 January 20178	53,092	(73,490)	(20,398)
Benefits paid	(2,428)	2,428	-
Employer contributions	1,415	-	1,415
Past service cost	-	(1,292)	(1,292)
Interest income / (expense)	1,312	(1,805)	(492)
Remeasurement (losses) / gains	(2,917)	11,099	8,182
<b>At 31 December 2018</b>	<b>50,474</b>	<b>(63,060)</b>	<b>(12,585)</b>

## Notes to the financial statements (continued)

*(All amounts in £ thousands unless otherwise stated)*

The sensitivity of the defined benefit obligation to changes in the weighted principal assumption is:

	Impact on defined benefit obligation		
	Change in assumption	Increase in assumption	Decrease in assumption
Discount rate	0.50%	Decrease by 7.3%	Decrease by 8.2%
Salary growth rate	0.50%	Increase by 0.0%	Decrease by 0.0%
Pension growth rate	0.50%	Increase by 3.3%	Decrease by 3.2%
Life expectancy	Increase or decrease by 1 year	Increase by 3.6%	Decrease by 3.6 %

The above sensitivities are based on a change in assumption, while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions might be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (that is, present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position.

The methods and types of assumption used in preparing the sensitivity analysis did not change compared to the previous period.

Total cost recognised as an expense:

	2018	2017
Past service cost	1,292	-
Interest cost	492	594
	<b>1,784</b>	594

The fair value of the plan assets was:

	2018	2017
Equity instruments	18,496	25,759
Debt instruments	29,253	24,235
Cash and cash equivalents	153	394
Property	-	384
Insurance contracts	2,572	2,320
Total	<b>50,474</b>	53,092

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

The return on the plan assets was:

	<b>2018</b>	2017
Interest income	<b>1,312</b>	1,317
Remeasurements	<b>(2,917)</b>	3,210
Total return on plan assets	<b>(1,605)</b>	4,527

### **Defined contribution scheme**

The company established a money purchase plan in April 1990. The plan's assets are held independently from the company and invested in managed funds operated by major financial institutions. Any employee can contribute to the scheme; the company will match the employee's contribution, subject to a limit, where the limit is dependent upon the length of time each employee has been a member of the scheme.

The amount recognised as an expense for the defined contribution scheme was:

	<b>2018</b>	2017
Current year contributions	<b>515</b>	494

No prepayments or accruals have been made in respect of this scheme (2017: £nil).

In accordance with legislation, the company has adopted the requirements of auto-enrolment under the defined contribution scheme.

## **17 Called up share capital**

### *Share capital*

Ordinary shares of £0.10 each

	<b>2018</b>	2017
<b>Allotted and fully paid up</b>	<b>No. (000's)</b>	No. (000's)
On issue at 1 January	<b>89,070</b>	89,070
On issue at 31 December – fully paid	<b>89,070</b>	89,070

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the company.

No dividend has been paid or provided for during 2018 (2017: nil).

## **18 Capital reserve**

In previous years, the immediate parent company has issued irredeemable capital contributions totalling £55,000 in order to support the business and ensure balance sheet stability.

## **Notes to the financial statements (continued)**

*(All amounts in £ thousands unless otherwise stated)*

### **19 Contingent liabilities**

The company's banking arrangement is part of a cash pool netting arrangement with certain other UK subsidiaries of Robert Bosch GmbH, each being jointly and severally liable. No security is held over these assets.

The aggregate net surplus in hand under the terms of the agreement at 31 December 2018 amounted to £41,959 (2017: £101,362).

### **20 Capital and other commitments**

#### *Capital commitments*

At 31 December 2018, the company had the following capital commitments:

	<b>2018</b>	2017
Contracts for future capital expenditure not provided in the financial statements	<b>783</b>	1,078

#### *Other commitments*

At 31 December 2018, the company had the following future minimum lease payments under non-cancellable operating leases as follows:

	<b>2018</b>	2017
Land and buildings:		
Not later than one year	<b>690</b>	696
Later than one year and not later than five years	<b>2,668</b>	2,743
Later than five years	-	615
	<b>3,358</b>	4,054
Other:		
Not later than one year	<b>113</b>	163
Later than one year and not later than five years	<b>151</b>	200
	<b>264</b>	363
	<b>3,622</b>	4,417

During the year £938 was recognised as an expense in the profit and loss account in respect of operating leases (2017: £708).

## Notes to the financial statements (continued)

(All amounts in £ thousands unless otherwise stated)

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### 21 Related party transactions

Under FRS 101.8 j) and k) the company is exempt from Related Party Disclosures as required in paragraph 17 of IAS24 and those related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member.

### 22 Controlling parties

The immediate parent undertaking is Scintilla AG.

The ultimate parent undertaking and the smallest and largest group to consolidate these financial statements is Robert Bosch GmbH, a company incorporated in Germany. Copies of Robert Bosch GmbH consolidated financial statements can be obtained from Robert Bosch GmbH, Robert Bosch Platz 1, Gerlingen-Schillerhöhe, D-70049 Stuttgart, Germany.

The ultimate controlling party is Robert Bosch GmbH.

### 23 Events after the end of the reporting period

Subsequent to the date of the statement of financial position (28th May 2019), Robert Bosch Power Tools GmbH has announced a proposal to restructure the company's power tools location in Stowmarket, United Kingdom. The site employs 250 people in the manufacture and development of garden tools. The proposed restructuring would potentially affect up to 140 jobs in manufacturing from the end of 2019. The manufacturing facilities in Stowmarket have faced difficult business conditions for many years, due to economic pressures from increased competition in the garden tools market. Despite initiatives in cost reduction and efficiency improvement, the situation has not improved sufficiently. It is proposed to relocate the manufacturing of garden tools to the Power Tools plant in Miskolc, Hungary, to make it more cost-efficient.

### 24 Changes in accounting policies

#### IFRS 9 Financial Instruments

IFRS 9 replaces the provisions of IAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The adoption of IFRS 9 Financial instruments from 1 January resulted in no adjustments to be made to the opening balance sheet from 2017. There are no changes in the statutory accounts, other than presentation.

#### IFRS 15 Revenue from Contract with Customers

An assessment of IFRS 15 has been conducted and it has been concluded that no adjustments need to be made to the opening balance sheet from 2017 for the adoption of IFRS 15. There are no changes to the recognition of revenue in the statutory accounts. This note explains the impact of the adoption of IFRS 9 *Financial Instruments* and IFRS 15 *Revenue from Contracts with Customers* on the company's financial statements.