# STRATEGIC REPORT, REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2018

#### **FOR**

WEST COAST RAILWAY COMPANY LIMITED

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#### WEST COAST RAILWAY COMPANY LIMITED

### COMPANY INFORMATION FOR THE YEAR ENDED 31ST MARCH 2018

DIRECTORS:	William David Smith			
	Christine Smith			
	P1 P1 10 11			

Thomas Richard Smith

Peter Babbage Patricia Marshall

**REGISTERED OFFICE:** Jesson Way

Crag Bank Carnforth LA5 9UR

**REGISTERED NUMBER:** 03066109 (England and Wales)

AUDITORS: Walter Dawson & Son

7 Wellington Road East

Dewsbury West Yorkshire WF13 1HF

#### STRATEGIC REPORT FOR THE YEAR ENDED 31ST MARCH 2018

The directors present their strategic report for the year ended 31st March 2018.

#### **REVIEW OF BUSINESS**

The reputation of the company as the UK's leading specialist train operating company continues.

The turnover gain this year is due primarily to West Coast's main competitors in the charter sector, reducing their trains services, resulting in a rise in one day charter bookings for West Coast, together with increased passenger numbers on its scheduled train services. 'The Jacobite' service between Fort William and Mallaig in the Scottish Highlands has had another good year, with the second service continuing on the timetable over the peak summer period. The 'Spa Express' running between Carnforth and Scarborough have also performed well.

West Coast also benefits greatly from the hiring out of its train crew to other charter sector operators.

The level of trading activity has put huge demand on the company's stocks of operating locomotives and coaching stocks, and as such, these have had to be hired in from other sources at considerable cost. The directors are continually looking at opportunities to expand the asset pools, to reduce reliance on hire from third parties, and in so doing, improve profitability.

There are a number of opportunities open to the directors to increase its services further during 2018 particularly in regard to the charter services market. The directors are confident that the company will remain profitable over the coming years.

#### ON BEHALF OF THE BOARD:

William David Smith - Director

13th December 2018

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 2018

The directors present their report with the financial statements of the company for the year ended 31st March 2018.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the hire of trains, locomotive power and rolling stocks.

#### DIVIDENDS

No dividends will be distributed for the year ended 31st March 2018.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1st April 2017 to the date of this report.

William David Smith Christine Smith Thomas Richard Smith Peter Babbage Patricia Marshall

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
  prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will
- continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 2018

#### **AUDITORS**

The auditors, Walter Dawson & Son, will be proposed for re-appointment at the forthcoming Annual General Meeting.

#### ON BEHALF OF THE BOARD:

William David Smith - Director

13th December 2018

### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF WEST COAST RAILWAY COMPANY LIMITED

#### **Opinion**

We have audited the financial statements of West Coast Railway Company Limited (the 'company') for the year ended 31st March 2018 which comprise the Profit and Loss Account, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st March 2018 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
  - the directors have not disclosed in the financial statements any identified material uncertainties that may cast
- significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF WEST COAST RAILWAY COMPANY LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Graham Atkinson FCA (Senior Statutory Auditor) for and on behalf of Walter Dawson & Son 7 Wellington Road East Dewsbury West Yorkshire WF13 1HF

13th December 2018

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2018

		2018	8	2017	7
	Notes	£	£	£	£
TURNOVER			11,782,842		10,662,677
Cost of sales GROSS PROFIT			9,350,577 2,432,265		8,237,218 2,425,459
Distribution costs Administrative expenses		1,172,767 806,726		1,070,675 883,406	
			1,979,493 452,772		1,954,081 471,378
Other operating income OPERATING PROFIT	4		452,772		15,009 486,387
Interest receivable and similar income			3,439 456,211		3,219 489,606
Interest payable and similar expenses PROFIT BEFORE TAXATION	5		1,325 454,886		349 489,257
Tax on profit PROFIT FOR THE FINANCIAL YEAR	6		88,484 366,402		106,430 382,827
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME			<del>-</del>		
FOR THE YEAR			366,402		382,827

### BALANCE SHEET 31ST MARCH 2018

		201	18	201	.7
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		705,698		791,906
CURRENT ASSETS					
Debtors	8	3,663,565		1,621,129	
Cash at bank		1,731,586		2,568,815	
		5,395,151		4,189,944	
CREDITORS					
Amounts falling due within one year	9	3,867,847		3,106,964	
NET CURRENT ASSETS			1,527,304		1,082,980
TOTAL ASSETS LESS CURRENT					
LIABILITIES			2,233,002		1,874,886
PROVISIONS FOR LIABILITIES	10		77,350		85,636
NET ASSETS			2,155,652		1,789,250
CAPITAL AND RESERVES					
Called up share capital	11		100		100
Profit and loss account			2,155,552		1,789,150
SHAREHOLDERS' FUNDS			2,155,652		1,789,250

The financial statements were approved by the Board of Directors on 13th December 2018 and were signed on its behalf by:

William David Smith - Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH 2018

	Called up share capital £	Profit and loss account £	Total equity £
Balance at 1st April 2016	100	1,406,323	1,406,423
Changes in equity Total comprehensive income Balance at 31st March 2017	100	382,827 1,789,150	382,827 1,789,250
Changes in equity Total comprehensive income Balance at 31st March 2018	100	366,402 2,155,552	366,402 2,155,652

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2018

	2018	2017
Notes	£	£
Cash flows from operating activities		
Cash generated from operations 1	(658,552)	1,803,791
Interest paid	(1,325)	(349)
Tax paid	(120,462)	(10,691)
Net cash from operating activities	(780,339)	1,792,751
Cash flows from investing activities		
Purchase of tangible fixed assets	(62,550)	(38,107)
Sale of tangible fixed assets	2,221	8,100
Interest received	3,439	3,219
Net cash from investing activities	(56,890)	(26,788)
(Decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of	(837,229)	1,765,963
year 2	2,568,815	802,852
Cash and cash equivalents at end of year 2	1,731,586	2,568,815

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2018

### 1. RECONCILIATION OF PROFIT FOR THE FINANCIAL YEAR TO CASH GENERATED FROM OPERATIONS

	2018	2017
	£	£
Profit for the financial year	366,402	382,827
Depreciation charges	147,457	138,833
Profit on disposal of fixed assets	(920)	(4,304)
Finance costs	1,325	349
Finance income	(3,439)	(3,219)
Taxation	88,484	106,430
	599,309	620,916
(Increase)/decrease in trade and other debtors	(2,042,436)	1,011,196
Increase in trade and other creditors		171,679
Cash generated from operations	(658,552)	1,803,791

#### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

#### Year ended 31st March 2018

	31/3/18	1/4/17
	£	£
Cash and cash equivalents	1,731,586	2,568,815
Year ended 31st March 2017		
	31/3/17	1/4/16
	£	£
Cash and cash equivalents	2,568,815	802,852

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2018

#### 1. STATUTORY INFORMATION

West Coast Railway Company Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Long leasehold & freehold land & buildings - 2% on cost Locomotives & rolling stock - 10% on cost

Plant, machinery, fixtures & fittings - 25% on reducing balance and 20% on reducing balance

Motor vehicles - 25% on reducing balance

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Profit and Loss Account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Income recognition

Income is recognised when goods have been delivered to customers such that the risks and rewards of ownership have transferred to them.

#### 3. EMPLOYEES AND DIRECTORS

There were no staff costs for the year ended 31st March 2018 nor for the year ended 31st March 2017.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2018

#### 3. EMPLOYEES AND DIRECTORS - continued

		2018 £	2017 £
	Directors' remuneration		
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2018 £	2017 €
	Depreciation - owned assets	147,457	138,833
	Profit on disposal of fixed assets Auditors' remuneration	(920)	(4,304)
	Auditors remuneration	<u>6,100</u>	6,250
5.	INTEREST PAYABLE AND SIMILAR EXPENSES		
		2018	2017
		£	£
	Bank interest		349
6.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit for the year was as follows:		
		2018	2017
	Current tax:	£	£
	UK corporation tax	96,770	118,527
	OK corporation tax	90,770	110,527
	Deferred tax	(8,286)	(12,097)
	Tax on profit	88,484	106,430
	UK corporation tax has been charged at 19% (2017 - 20%).		

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2018

#### 6. TAXATION - continued

#### Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2018	2017
	£	£
Profit before tax	454,886	<u>489,257</u>
Profit multiplied by the standard rate of corporation tax in the UK of 19%		
(2017 - 20%)	86,428	97,851
Effects of:		
Expenses not deductible for tax purposes	110	13,061
Capital allowances in excess of depreciation	-	(3,918)
Depreciation in excess of capital allowances	575	-
Adjustments to tax charge in respect of previous periods	1,371	(564)
Total tax charge	<u>88,484</u>	106,430

#### 7. TANGIBLE FIXED ASSETS

	Long leasehold & freehold land & buildings £	Locomotives & rolling stock £	Plant, machinery, fixtures & fittings £	Motor vehicles £	Totals £
COST					
At 1st April 2017	166,126	1,572,201	230,744	18,245	1,987,316
Additions	-	-	42,550	20,000	62,550
Disposals				(12,995)	(12,995)
At 31st March 2018	166,126	1,572,201	273,294	25,250	2,036,871
DEPRECIATION					
At 1st April 2017	39,787	988,815	150,030	16,778	1,195,410
Charge for year	2,948	108,897	30,571	5,041	147,457
Eliminated on disposal				(11,694)	(11,694)
At 31st March 2018	42,735	1,097,712	180,601	10,125	1,331,173
NET BOOK VALUE					
At 31st March 2018	123,391	474,489	92,693	15,125	705,698
At 31st March 2017	126,339	583,386	80,714	1,467	791,906

Included in cost of land and buildings is freehold land of £ 18,720 (2017 - £ 18,720 ) which is not depreciated.

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2018

#### 8. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

2018	2017
£	£
1,499,185	882,326
1,895,295	444,712
266,500	266,500
2,585	27,591
3,663,565	1,621,129
	1,499,185 1,895,295 266,500 2,585

#### 9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2018	2017
	£	£
Trade creditors	817,484	541,170
Amounts owed to group undertakings	1,034,098	800,233
Amounts owed to related parties	1,374,536	1,097,875
Tax	95,399	119,091
VAT	22,915	37,761
Other creditors	500,000	500,000
Accruals and deferred income	23,415	10,834
	3,867,847	3,106,964

#### 10. PROVISIONS FOR LIABILITIES

	£	£
Deferred tax	<u>77,350</u>	<u>85,636</u>
		Deferred tax
		£
Balance at 1st April 2017		85,636

Balance at 31st March 2018

### 11. CALLED UP SHARE CAPITAL

Utilised during year

A	llotted.	icened	and	fully	naide
A	norrea.	issiied	ana	TUIIV	naia:

Number:	Class:	Nominal	2018	2017
		value:	£	£
100	Ordinary	£1	100	<u> 100</u>

#### 12. ULTIMATE PARENT COMPANY

William Smith (Wakefield) Limited is regarded by the directors as being the company's ultimate parent company.

15 continued...

2018

2017

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2018

#### 13. **CONTINGENT LIABILITIES**

The company has guaranteed the bank borrowings of its immediate parent company, Steamtown Railway Museum Limited.

At 31st March 2018 the bank borrowings of Steamtown Railway Museum Limited were £Nil (2017 - £NIL).

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2018

#### 14. RELATED PARTY DISCLOSURES

William David Smith through his control over the share capital of the ultimate parent company, and together with his involvement in its day-to-day management, is deemed to be the controlling party for the purpose of Financial Reporting Standard No. 102.

The company operates through the use of locomotives and rolling stocks owned and maintained by its immediate and ultimate parent companies, Steamtown Railway Museum Limited and William Smith (Wakefield) Limited. During the year ended 31 March 2018, the company was charged £1,200,000 (2017- £1,380,000) and £75,000 (2017- £Nil) respectively for the use of those assets. The company was also charged £370,000 (2017- £400,000) by Steamtown Railway Museum Limited for engineering works on locomotives owned by the company.

William David Smith is also a director and shareholder of Scottish Highland Railway Company Limited, who also supply West Coast Railway Company Limited with the use of rolling stocks. The company was charged £311,000 (2011-£311,000) respectively for the use of those assets.

Patricia Marshall is also a director and 100% shareholder in Cransfield Rail Services Limited. During the year ended 31 March 2018 West Coast Railway Company Limited was charged £19,870 (2017- £23,466) for her services. The company was also charged £20,000 (2017- £Nil) for the purchase of a commercial vehicle.

Carnforth Railway Restoration and Engineering Services Limited, also a subsidiary of Steamtown Railway Museum Limited, incurs the payroll costs for the group and then recharges these to the relevant company. During the year ended 31 March 2018, West Coast Railway Company Limited was charged £3,583,000 (2011-£3,410,000) in relation to payroll costs.

William David Smith is employed by William Smith (Wakefield) Ltd who provide his services to act as managing director of West Coast Railway Company Limited. During the year ended 31 March 2018, William Smith (Wakefield) Limited charged the company £Nil (2017- £90,000) for his services.

William Smith (Wakefield) Limited supplied West Coast Railway Company Limited with coal to a value of £232,556 (2017-£216,869).

Debtors includes the following amounts owed by group companies:

	2018	2017
	£	£
Steamtown Railway Museum Limited	1,787,121	413,350
William Smith (Wakefield) Limited	108,174	31,362
	1,895,295	444,712

Creditors falling due within one year includes the following amounts owed to group and related companies:

	2018	2017
	£	£
Carnforth Railway Restoration and Engineering Services Limited	1,034,098	800,233
Scottish Highland Railway Company Limited	1,374,536	1,097,875
	2,408,634	1,898,108

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31ST MARCH 2018

#### 15. IMMEDIATE PARENT COMPANY

The immediate parent company is Steamtown Railway Museum Limited, a company registered and operating in England.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.