# CROWLAND CRANES LTD ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2022



#### **COMPANY INFORMATION**

**Directors** 

P J Issitt

J M Issitt

Secretary

J M Issitt

Company number

03053963

Registered office

Crease Drove Crowland Peterborough PE6 0BN

**Auditor** 

Stephenson Smart & Co

36 Tyndall Court Commerce Road Lynch Wood Peterborough PE2 6LR

**Business address** 

Crease Drove Crowland Peterborough PE6 0BN

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 OCTOBER 2022

The directors present the strategic report for the year ended 31 October 2022.

#### Fair review of the business and key performance indicators

The company continues to deliver strong financial results, generating cash from operating activities of £3.2m and achieving a net profit before tax of £2.6m. No dividends were paid to the company's parent undertaking, Crowland Cranes Holdings Limited, during the financial year. A dividend of £2m was paid to the parent company in February 2023.

Investment in the company's crane hire fleet in the year totalled £1.3m The company strategy is to continue to invest in its fleet and its employees to ensure it is able to continue to offer its customers a wide range of the most up to date and highly maintained cranes, with operators and support staff trained to the highest levels, meeting the full spectrum of customer crane hire requirements. This ongoing investment has enabled the company to firmly establish a market leading regional footprint from its three depots at Peterborough, Norwich and Bury St Edmunds where it continues to increase its sales activity and offer increased employment opportunities.

At the balance sheet date just £0.4m of external finance was secured against the company's hire fleet, which has a net book value of £5.6m. The company held bank balances at 31 October 2022 of £3.4m and its net assets totalled £8.9m.

The construction sector appears to have fully recovered from the COVID pandemic with business activity levels for the sector returning to pre pandemic levels, and despite economic headwinds appearing in the latter part of 2022 and through into the first half of 2023 the directors are confident that the company will continue to deliver strong financial performance and continue to build on its reputation as a market leading operator in the crane hire sector.

The directors continue to actively explore further business growth and investment opportunities.

#### Principal risks and uncertainties

The control and management of risks within the business and its operational environment is addressed through a robust framework of policies, procedures and internal controls.

#### Plant utilisation

The company has built strong relationships with clients which relies upon a quality of service that can adapt to the needs of the client. This ensures repeat custom which is paramount in maximising plant utilisation and profitability.

#### Cash flow

The directors continue to invest a significant amount of retained profits back into the business asset base and carefully monitor cash flow to ensure investment is managed from the cash resources available. As a percentage of net book value just 7% of the company's hire fleet is subject to finance arrangements and therefore 93% of the company's hire fleet is available to finance further investment opportunities as they arise.

#### Credit risk

The company's principal financial risk relates to its trade debtors. The company operates a clear procedure for assessing each customer's credit risk and tightly manages credit limits. The amounts presented in the Balance Sheet for trade debtors are net of doubtful debts and the company has no significant concentration of its debtors with one customer. The company has again maintained an excellent debt collection performance during the financial year with a minimal amount of bad debts arising in the year (less than 0.1% of turnover).

#### Operational risk

The company engages external expertise alongside operating its own strict policies and procedures in order to ensure that all of its employees and contractors operate to the highest level of health and safety standards.

# STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

On behalf of the board

P J Issitt

Director 3/5/23

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 OCTOBER 2022

The directors present their annual report and financial statements for the year ended 31 October 2022.

#### Principal activities

The principal activity of the company throughout the year was that of crane hire, sales and repair.

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

P J Issitt

J M Issitt

#### Results and dividends

The results for the year are set out on page 8.

No dividends were paid during the financial year. A dividend of £2m was paid to company's parent undertaking on 28 February 2023.

#### **Auditor**

The auditor, Stephenson Smart & Co, are deemed to be reappointed under section 487(2) of the Companies Act 2006

#### Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

On behalf of the board

P J Issitt Director

Date: 3/5/2023

#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF CROWLAND CRANES LTD

#### **Opinion**

We have audited the financial statements of Crowland Cranes Ltd (the 'company') for the year ended 31 October 2022 which comprise the statement of income and retained earnings, the balance sheet and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 October 2022 and of its profit for the year then ended:
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

### INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF CROWLAND CRANES LTD

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

- in addressing the risk of fraud through management override of controls we have tested the appropriateness of journal entries and other adjustments and we assessed whether judgements made in accounting estimates are indicative of management bias.
- we have evaluated the rationale of any significant transactions that are unusual or outside the normal course of business:
- analytical procedures are performed as well as substantive testing to identify any potential misstatement due to fraud and the audit procedures would also involve being aware of any items from discussions with staff and management.
- health and safety compliance and procedures and maintaining a vehicle operators licence are considered to be matters which are significant to the continuing operations of the business. We gain an understanding of compliance and procedures in these areas as part of our audit process and review any available external and internal evidence and reports available to corroborate our findings.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

The primary responsibility for the prevention and detection of irregularities including fraud remains with those charged with governance and with management.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF CROWLAND CRANES LTD

A further description of our responsibilities is available on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

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Garry Wiles FCA (Senior Statutory Auditor) For and on behalf of Stephenson Smart & Co

**Chartered Accountants Statutory Auditor** 

3/5/2023

36 Tyndall Court Commerce Road Lynch Wood Peterborough PE2 6LR

# STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 31 OCTOBER 2022

	2022 £	2021 £
3	10,033,887	8,300,912
	(6,517,861)	(5,740,277)
	3,516,026	2,560,635
	(983,967)	(868,268)
	114,818	257,897
4	2,646,877	1,950,264
7	3,419	233
8	(9,485)	(435)
	2,640,811	1,950,062
9	(530,047)	(613,738)
	2,110,764	1,336,324
	6,831,566	6,595,242
10	· · ·	(1,100,000)
	8,942,330	6,831,566
	4 7 8	\$\frac{\xample}{\xample}\$  \$\frac{10,033,887}{(6,517,861)}\$  \[ \begin{align*} \left(\frac{983,967}{114,818}\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\

The profit and loss account has been prepared on the basis that all operations are continuing operations.

#### **BALANCE SHEET**

#### AS AT 31 OCTOBER 2022

		20	)22	20	21
	Notes	£	£	£	£
Fixed assets					
Tangible assets	11		7,501,926		6,524,980
Investments	13		1		1
			7,501,927		6,524,981
Current assets					
Stocks	15	601,245		1,035,282	
Debtors	16	1,414,438		1,402,683	
Cash at bank and in hand		3,380,394		2,140,542	
		5,396,077		4,578,507	
Creditors: amounts falling due within one year	17	(1,622,494)		(2,079,686)	
Net current assets			3,773,583		2,498,821
Total assets less current liabilities			11,275,510		9,023,802
Creditors: amounts falling due after					
more than one year	18		(652,147)		(756,810)
Provisions for liabilities					•
Deferred tax liability	20	1,671,033		1,425,426	
			(1,671,033)		(1,425,426)
Net assets			8,952,330		6,841,566
			=======================================		
Capital and reserves					
Called up share capital	23		10,000		10,000
Profit and loss reserves			8,942,330		6,831,566
Total equity			8,952,330		6,841,566
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The financial statements were approved by the board of directors and authorised for issue on 3\5\2023. and are signed on its behalf by:

P J Issitt **Director** 

Company Registration No. 03053963

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2022

#### 1 Accounting policies

#### Company information

Crowland Cranes Ltd is a private company limited by shares incorporated in England and Wales. The registered office is Crease Drove, Crowland, PE6 0BN.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

This company is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this company, which are intended to give a true and fair view of the assets, liabilities, financial position and profit or loss of the group. The company has therefore taken advantage of exemptions from the following disclosure requirements:

- Section 7 'Statement of Cash Flows': Presentation of a statement of cash flow and related notes and disclosures;
- Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instrument Issues': Interest income/expense and net gains/losses for each category of financial instrument; basis of determining fair values; details of collateral, loan defaults or breaches, details of hedges, hedging fair value changes recognised in profit or loss and in other comprehensive income;
- Section 26 'Share based Payment': Share-based payment expense charged to profit or loss, reconciliation of opening and closing number and weighted average exercise price of share options, how the fair value of options granted was measured, measurement and carrying amount of liabilities for cash-settled share-based payments, explanation of modifications to arrangements;
- Section 33 'Related Party Disclosures': Compensation for key management personnel.

The financial statements of the company are consolidated in the financial statements of Crowland Cranes (Holdings) Limited. These consolidated financial statements are available from the company's registered office at Crease Drove, Crowland, Peterborough, England, PE6 0BN.

#### 1.2 Going concern

At the time of approving the financial statements, the directors are confident that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue for the provision of services is recognised when it is probable that an economic benefit will flow to the entity and the revenue and costs can be reliably measured on a time apportioned basis.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 OCTOBER 2022

#### 1 Accounting policies

(Continued)

#### 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold buildings

2% per annum of cost

Improvements to leasehold property

written off over lease term

Freehold land

Motor vehicles

nil

Plant and machinery Fixtures and fittings

5%-10% per annum of written down value 30% per annum of written down value 25% per annum of written down value

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.5 Fixed asset investments

Interests in subsidiaries are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

#### 1.6 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

#### 1.7 Stocks

Stocks are stated at the lower of cost and net realisable value. Cost comprises the costs of goods sold and materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

#### 1.8 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand and deposits held with banks.

#### 1.9 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

#### 1 Accounting policies

(Continued)

#### Basic financial assets

Basic financial assets, which include trade and other debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Basic financial liabilities

Basic financial liabilities, including trade and other creditors, finance lease and hire purchase liabilities and loans from fellow group companies are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

### 1 Accounting policies

(Continued)

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

#### 1.10 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognised in profit or loss immediately, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

#### 1.11 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. The deferred tax balance has not been discounted.

#### 1.12 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense.

The cost of any unused holiday entitlement is recognised in the period in which the employees' services are received.

#### 1.13 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

#### 1 Accounting policies

(Continued)

#### 1.14 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the asset's fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease.

Rental income from operating leases is recognised on a straight line basis over the term of the relevant lease.

#### 1.15 Government and other grants

Government and other grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

Government and other grants receivable for the purchase of fixed assets are released to the Profit and Loss Account on a systematic basis over the useful economic life of the assets that have been acquired with the grant.

Grants receivable and not released to the Profit and Loss Account are treated as deferred income.

#### 1.16 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

#### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

#### 2 Judgements and key sources of estimation uncertainty

(Continued)

#### Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

#### Depreciation

Depreciation is recognised to write off the cost or valuation of assets less their residual values over their useful lives at the rates detailed in Note 1.4. The provision for depreciation at the reporting end date was £1,927,145. Further detail of the amounts provided at the beginning and end of the period, together with the charge for the year is shown in Note 11.

3	Turnover and other revenue
~	I di liovei alla ottici i evellac

	2022	2021
	£	£
Crane sales, hire and repair	10,033,887	8,300,912
	2022	2021
	£	£
	0.440	200
		233
	•	144,336
Rental Income	104,771	113,561
	2022	2021
	£	£
Turnover analysed by geographical market		
UK	9,554,971	8,257,098
Overseas	478,916	43,814
	10,033,887	8,300,912
Operating profit		
	2022	2021
Operating profit for the year is stated after charging/(crediting):	£	£
Exchange differences except for those arising on financial instruments		(
		(418)
•	(10,047)	(144,336)
· ·	7 300	6,950
	•	354,507
· · · · · · · · · · · · · · · · · · ·		6,791
to the control of the	· · · · · · · · · · · · · · · · · · ·	127,825
Operating lease charges	127,679	119,583
	Operating profit  Operating profit  Operating profit for the year is stated after charging/(crediting):  Exchange differences except for those arising on financial instruments measured at fair value through profit or loss  Government grants receivable and released to Profit and Loss account Fees payable to the company's auditor for the audit of the company's financial statements  Depreciation of owned tangible fixed assets  Depreciation of tangible fixed assets held under finance leases  (Profit)/loss on disposal of tangible fixed assets	Turnover analysed by class of business Crane sales, hire and repair  10,033,887  2022  £  Other significant revenue Interest income Government grants receivable and released to Profit and Loss account Rental income  2022  £  Turnover analysed by geographical market UK Overseas  2022  £  Turnover analysed by geographical market UK Overseas  2022  £  Turnover analysed by geographical market UK Overseas  2022  £  Turnover analysed by geographical market UK Overseas  2022  £  Turnover analysed by geographical market UK Overseas  3,419  478,916  10,033,887  2022  Coperating profit  2022  Coperating profit for the year is stated after charging/(crediting): £  Exchange differences except for those arising on financial instruments measured at fair value through profit or loss Government grants receivable and released to Profit and Loss account (10,047) Fees payable to the company's auditor for the audit of the company's financial statements 7,300 Depreciation of owned tangible fixed assets Depreciation of tangible fixed assets held under finance leases 40,408 (Profit)/loss on disposal of tangible fixed assets (29,384)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

5 Directors' remuneration	2022 £	2021 £
Remuneration for qualifying services	19,055	19,066

The number of directors for whom retirement benefits are accruing under defined contribution pension schemes amounted to 2 (2021 - 2).

#### 6 Employees

7

8

The average monthly number of persons (including directors) employed by the company during the year was:

	2022 Number	2021 Number
Management and administration	4	4
Production	61	58
Total	65	62
Their aggregate remuneration comprised:	2000	0004
	2022 £	2021 £
Magaz and calarias	2 520 167	2 160 115
Wages and salaries Social security costs	2,529,167 291,968	2,168,115 230,282
Pension costs	97,548	85,655
	2,918,683	2,484,052
Interest receivable and similar income		
	2022	2021
	£	£
Interest income Interest on bank deposits	3,419	233
interest on bank deposits	=====	
Interest payable and similar expenses		
	2022	2021
	£	£
Interest on finance leases and hire purchase contracts	9,485	435

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

9	Taxation	2022	2021
		£	£
	Current tax		
	UK corporation tax on profits for the current period Adjustments in respect of prior periods	284,440 -	54,186 (43,784)
	Total current tax	284,440	10,402
	Deferred tax		
	Origination and reversal of timing differences	245,607	603,336
	Total tax charge	530,047	613,738
	The actual charge for the year can be reconciled to the expected charge for the loss and the standard rate of tax as follows:	e year based or	n the profit or
		2022	2021
		£	£
	Profit before taxation	2,640,811 ======	1,950,062
	Expected tax charge based on the standard rate of corporation tax in the UK of		
	19.00% (2021: 19.00%)	501,754	370,512
	Tax effect of expenses that are not deductible in determining taxable profit	2,436	(340)
	Gains not taxable	4,043	965
	Adjustments in respect of prior years	-	(43,784)
	Effect of change in corporation tax rate	-	342,102
	Permanent capital allowances in excess of depreciation	21,244	(56,287)
	Depreciation on assets not qualifying for tax allowances	570	570
	Taxation charge for the year	530,047	613,738
10	Dividends		
		2022 £	2021 £
	Payable to parent company	-	1,100,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

-	Freehold land	Improvements	Plant and	Fixtures and	Motor	Total
	and buildings	to leasehold property	machinery	fittings	vehicles	
	£	£	£	£	£	£
Cost						
At 1 November 2021	786,145	4,140	6,606,845	153,435	522,616	8,073,181
Additions	-	-	1,423,873	-	49,733	1,473,606
Disposals	-	-	(178,785)	-	(50,940)	(229,725)
Transfer from group						
company			112,009	-	-	112,009
At 31 October 2022	786,145	4,140	7,963,942	153,435	521,409	9,429,071
Depreciation and impairment						
At 1 November 2021	4,250	4,140	1,164,935	85,064	289,812	1,548,201
Depreciation charged in the						
year	3,000	-	357,147	20,512	63,858	444,517
Eliminated in respect of disposals	-	-	(38,494)	-	(41,348)	(79,842)
Transfer from group						
company	-	_	14,269			14,269
At 31 October 2022	7,250	4,140	1,497,857	105,576	312,322	1,927,145
Carrying amount						
At 31 October 2022	778,895	-	6,466,085	47,859	209,087	7,501,926
At 31 October 2021	781,895		<del></del> 5,441,910	68,371	232,804	6,524,980

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

	2022 £	2021 £
Plant and machinery	767,757 	808,166

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

12	Intangible fixed assets			Goodwill
	Cont			£
	Cost			
	At 1 November 2021 and 31 October 2022			1,500
	Amortisation and impairment			
	At 1 November 2021 and 31 October 2022			1,500
	Carrying amount			
	At 31 October 2022			-
	At 31 October 2021			<del>-</del> .
13	Fixed asset investments			
			2022	2021
		Notes	£	£
	Investments in subsidiaries	14	1	1
				****

#### Fixed asset investments not carried at market value

The investments are shown in the accounts at historical cost and represent the share held in Universal Cranes Limited, which is a wholly owned subsidiary of Crowland Cranes Limited.

#### 14 Subsidiaries

Details of the company's subsidiaries at 31 October 2022 are as follows:

	Name of undertaking	Registered office	Class of shares held	% Held Direct
	Universal Cranes Limited	United Kingdom	Ordinary	100.00
15	Stocks			
			2022	2021
			£	£
	Stock of parts and cranes for resale	•	601,245	1,035,282

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

16	Debtors		2022	2021
	Amounts falling due within one year:		£	102
	Trade debtors		1,308,790	1,029,440
	Corporation tax recoverable		-	179,149
	Other debtors		12,441	105,661
	Prepayments and accrued income		93,207	88,433
			1,414,438	1,402,683
4-	Out 1/4			
17	Creditors: amounts falling due within one year		2022	2021
		Notes	£	£
	Obligations under hire purchase and finance leases	19	94,615	94,615
	Trade creditors		264,901	1,174,870
	Amounts owed to group undertakings		588,901	623,662
	Corporation tax		121,184	-
	Other taxation and social security		369,153	52,081
	Other creditors		16,542	34,515
	Accruals and deferred income		167,198	99,943
			1,622,494	2,079,686
18	Obligations under hire purchase and finance leases are sec Creditors: amounts falling due after more than one year		=	2,079,686 2021
18	Creditors: amounts falling due after more than one year	Notes	xed asset.  2022 £	2021 £
18	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases	Notes 19	2022 £ 283,846	2021 £ 378,462
18	Creditors: amounts falling due after more than one year	Notes	xed asset.  2022 £	2021 £
18	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases	Notes 19	2022 £ 283,846	2021 £ 378,462
18	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases	Notes 19 21	2022 £ 283,846 368,301 652,147	2021 £ 378,462 378,348
18	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases  Deferred income	Notes 19 21	2022 £ 283,846 368,301 652,147	2021 £ 378,462 378,348
	Obligations under hire purchase and finance leases Deferred income  Obligations under hire purchase and finance leases Hire purchase and finance leases obligations	Notes 19 21 ured on the related fix	2022 £ 283,846 368,301 652,147 ————————————————————————————————————	2021 £ 378,462 378,348 756,810
	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases  Deferred income  Obligations under hire purchase and finance leases are sections.	Notes 19 21 ured on the related fix	2022 £ 283,846 368,301 652,147 ————————————————————————————————————	2021 £ 378,462 378,348 756,810
	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases Deferred income  Obligations under hire purchase and finance leases are sect  Hire purchase and finance lease obligations  Future minimum lease payments due under hire purchase a	Notes 19 21 ured on the related fix	2022 £ 283,846 368,301 652,147  xeed asset. 2022 £	2021 £ 378,462 378,348 756,810
	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases Deferred income  Obligations under hire purchase and finance leases are sect  Hire purchase and finance lease obligations  Future minimum lease payments due under hire purchase at  Within one year	Notes 19 21 ured on the related fix	2022 £ 283,846 368,301 652,147 xed asset.  2022 £ 94,615	2021 £ 378,462 378,348 756,810 2021 £
	Creditors: amounts falling due after more than one year  Obligations under hire purchase and finance leases Deferred income  Obligations under hire purchase and finance leases are sect  Hire purchase and finance lease obligations  Future minimum lease payments due under hire purchase a	Notes 19 21 ured on the related fix	2022 £ 283,846 368,301 652,147  xeed asset. 2022 £	2021 £ 378,462 378,348 756,810

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

#### 19 Hire purchase and finance lease obligations

(Continued)

Finance lease payments represent rentals payable by the company for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term remaining is 4 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

#### 20 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the company and movements thereon:

	Liabilities 2022	Liabilities 2021
Balances:	£	£
Accelerated capital allowances	1,671,033	1,425,426
		2022
Movements in the year:		£
Liability at 1 November 2021 Charge to profit or loss		1,425,426 245,607
Liability at 31 October 2022		1,671,033
Government and other grants		
		2004
	2022 £	2021 £
Deferred government and other grants	368,301	378,348
	368,301	378,348
Deferred income is included in the financial statements as follows:		
	2022 £	2021 £
Non-current liabilities (note 18)	368,301	378,348
	368,301	378,348
	Movements in the year: Liability at 1 November 2021 Charge to profit or loss Liability at 31 October 2022  Government and other grants  Deferred government and other grants  Deferred income is included in the financial statements as follows:	Balances:  Accelerated capital allowances  1,671,033  Movements in the year:  Liability at 1 November 2021 Charge to profit or loss  Liability at 31 October 2022  Government and other grants  2022 £  Deferred government and other grants  368,301  Deferred income is included in the financial statements as follows:  2022 £  Non-current liabilities (note 18)  368,301

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

	Retirement benefit schemes	2022	202
	Defined contribution pension schemes	£	
	Charge to profit or loss in respect of defined contribution schemes	97,548	85,65 ———
	The company operates a defined contribution pension scheme for all qualify scheme are held separately from those of the company in an independently		ssets of the
3	Share capital		
		2022 £	202
	Ordinary share capital	~	
	Issued and fully paid	40.000	40.00
	10,000 Ordinary shares of £1 each	10,000	10,00
4	Operating lease commitments		
	Lessee		
	At the reporting end date the company had outstanding commitments for under non-cancellable operating leases, which fall due as follows:	future minimum leas	e payment
		2022	202
		£	1
	Within one year	123,065	64,220
		•	01,22
	Between two and five years	350,000	
	Between two and five years In over five years		
	·	350,000	123,06
	·	350,000 274,167 ———	123,06
5	·	350,000 274,167 ———	123,06
5	In over five years	350,000 274,167 ————————————————————————————————————	123,06
5	In over five years  Related party transactions  The following amounts were outstanding at the reporting end date:	350,000 274,167 747,232	123,06
5	In over five years  Related party transactions	350,000 274,167 ————————————————————————————————————	123,06
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant	350,000 274,167 747,232 2022 £	123,06 187,29
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant influence over the company	350,000 274,167 747,232	123,06 187,29
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant	350,000 274,167 747,232 2022 £	123,069 187,29 202 1
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant influence over the company Entities over which the entity has control, joint	350,000 274,167 747,232 2022 £	123,069 187,29 202 1
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant influence over the company Entities over which the entity has control, joint	350,000 274,167 747,232 2022 £	123,069 187,29 202 1
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant influence over the company Entities over which the entity has control, joint control or significant influence	350,000 274,167 747,232 2022 £	123,069 187,29 2027 100,000 523,662
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant influence over the company Entities over which the entity has control, joint control or significant influence  No interest is charged on the above amounts.  Amounts due from related parties	350,000 274,167 747,232 2022 £ 65,239 523,662	123,06 187,29 202 100,00 523,66
5	Related party transactions  The following amounts were outstanding at the reporting end date:  Amounts due to related parties  Entities with control, joint control or significant influence over the company Entities over which the entity has control, joint control or significant influence  No interest is charged on the above amounts.	350,000 274,167 747,232 2022 £ 65,239 523,662	123,06 187,29 202 100,006 523,66

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### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2022

#### 25 Related party transactions

(Continued)

The company has taken advantage of the FRS 102 exemption not to disclose transactions with members of a wholly owned group.

During the year, work was carried out for TMC Lifting Supplies, a partnership owned by the company directors. The value of this work amounted to £133,340 (2021: £120,091) and normal terms of business were applied. Costs recharged from TMC Lifting Supplies to the company in the year amounted to £95,146 (2021: £88,315).

During the year, a market rent of £67,083 (2021 : £63,000) was payable to the Trustees of Thorney Machinery Self - Invested Pension Scheme. This is a pension scheme in which the company directors are members.

During the year a market rent of £57,000 (2021 : £56,583) was payable to a Small Self Administered Pension Scheme, P & J SSAS, set up for the benefit of the company's directors, P J Issitt and J M Issitt. Costs totalling £2,250 (2021 : £64,900) were recharged to the pension scheme during the year.

#### 26 Directors' transactions

At 31 October 2022, the company owed its directors £2,647 (2021 : £4,435). No interest is charged to the company by the directors.

Total amounts of £28,788 and £27,000 were advanced to and repaid by the directors during the year. The maximum outstanding balance owed by the directors to the company during the year was £2,313, which was fully repaid at the year end.

#### 27 Ultimate controlling party

The company is a wholly-owned subsidiary of Crowland Cranes (Holdings) Limited, which is the parent undertaking. Crowland Cranes (Holdings) Limited prepare consolidated accounts which are available from Crease Drove, Crowland, Peterborough, PE6 0BN.

Ultimate ownership of the company remains with Mr P J Issitt and Mrs J M Issitt.