

RESORT MARKETING & PUBLISHING LIMITED

FINANCIAL STATEMENTS

28TH FEBRUARY 1997



KENNEDY LEGG

ACCOUNTANTS AND REGISTERED AUDITORS

DORCHESTER

RESORT MARKETING & PUBLISHING LIMITED

FINANCIAL STATEMENTS

for the year ended 28th February 1997

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RESORT MARKETING & PUBLISHING LIMITED

COMPANY INFORMATION

28th February 1997

CHAIRMAN	B A Cooper
OTHER DIRECTORS	R S Griffiths R A Cussons
SECRETARY	Mrs A E Cooper
REGISTERED OFFICE	Stafford House 10 Prince of Wales Road Dorchester Dorset
BANKERS	Midland Bank Plc 18 St.Mary Street Weymouth Dorset
SOLICITORS	Farrer & Co 66 Lincons Inn Field London
ACCOUNTANTS	Kennedy Legg Accountants and Registered Auditors Stafford House 10 Prince of Wales Road Dorchester Dorset

RESORT MARKETING & PUBLISHING LIMITED

DIRECTORS' REPORT

28th February 1997

The directors present their report and the financial statements for the year ended 28th February 1997.

Principal activity

The principal activity of the company is the publication of periodical promotional and marketing brochures.

Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

	28th February 1997 Ordinary shares	1st March 1996 Ordinary shares
B A Cooper	1,500	1,500
R S Griffiths	1,000	1,000
R A Cussons	2,000	2,000

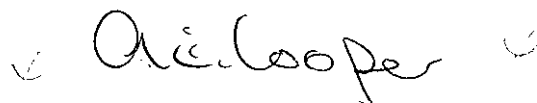
Reporting Accountants

The directors consider that for the year ended 28th February 1997 the company was entitled to exemption from a statutory audit under section 249A of the Companies Act 1985. Under the provisions of the Act, the directors have appointed Kennedy Legg as Reporting Accountants. Their report is shown on page 3 of the financial statements.

Small company exemptions

This report is prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

On behalf of the board



Mrs A E Cooper
Secretary

Stafford House
10 Prince of Wales Road
Dorchester
Dorset

21st October 1997

RESORT MARKETING & PUBLISHING LIMITED

ACCOUNTANTS' REPORT

Accountants' report to the members
on the unaudited financial statements of
Resort Marketing & Publishing Limited

We report on the financial statements for the year ended 28th February 1997 set out on pages 4 to 11.

Respective responsibilities of directors and reporting accountants

As described on page 5a the company's directors are responsible for the preparation of the financial statements, and they consider that the company is exempt from an audit. It is our responsibility to carry out procedures designed to enable us to report our opinion.

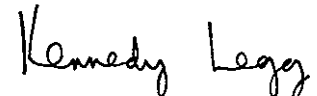
Basis of opinion

Our work was conducted in accordance with the Statement of Standards for Reporting Accountants, and so our procedures consisted of comparing the financial statements with the accounting records kept by the company, and making such limited enquiries of the officers of the company as we considered necessary for the purposes of this report. These procedures provide only the assurance expressed in our opinion.

Opinion

In our opinion:

- (a) the financial statements are in agreement with the accounting records kept by the company under section 221 of the Companies Act 1985;
- (b) having regard only to, and on the basis of, the information contained in those accounting records:
 - (i) the financial statements have been drawn up in a manner consistent with the accounting requirements specified in section 249C(6) of the Act; and
 - (ii) the company satisfied the conditions for exemption from an audit of the financial statements for the year specified in section 249A(4) of the Act and did not, at any time within that year, fall within any of the categories of companies not entitled to the exemption specified in section 249B(1).



Kennedy Legg
Reporting Accountants
Stafford House
10 Prince of Wales Road
Dorchester
Dorset

21st October 1997

RESORT MARKETING & PUBLISHING LIMITED

PROFIT AND LOSS ACCOUNT

for the year ended 28th February 1997

	Note	1997 £	1996 £
Turnover	2	247,014	151,379
Cost of sales		(179,898)	(98,554)
Gross profit		67,116	52,825
Net operating expenses			
Distribution costs		(89,559)	(49,284)
Administrative expenses		(34,475)	(29,137)
Other operating income		10,516	155
Operating loss	3	(46,402)	(25,441)
Interest payable	5	(17)	(180)
Loss on ordinary activities before taxation		(46,419)	(25,621)
Taxation	6	39	(39)
Loss on ordinary activities after taxation			
retained for the year	14	(46,380)	(25,660)

Movements in reserves are shown in the notes to the financial statements.

None of the company's activities were acquired or discontinued during the above two financial years.

There are no recognised gains and losses in 1997 or 1996 other than the loss for the year.

RESORT MARKETING & PUBLISHING LIMITED

BALANCE SHEET

at 28th February 1997

	Note	£	1997 £	£	1996 £
Fixed assets					
Tangible assets	7		3,965		4,062
Investments	8		1,000		-
			<u>4,965</u>		<u>4,062</u>
Current assets					
Debts factored without recourse	9	11,743		-	
Other debtors	9	10,962		19,200	
Cash at bank and in hand		9,421		4,089	
			<u>32,126</u>	<u>23,289</u>	
Creditors: amounts becoming due and payable within one year	10	(89,131)		(33,011)	
Net current liabilities			<u>(57,005)</u>		<u>(9,722)</u>
Total assets less current liabilities			<u>(52,040)</u>		<u>(5,660)</u>
Capital and reserves					
Called up share capital	12		8,000		8,000
Share premium account	13		12,000		12,000
Profit and loss account	14		(72,040)		(25,660)
Total shareholders' funds	11		<u>(52,040)</u>		<u>(5,660)</u>

continued

RESORT MARKETING & PUBLISHING LIMITED

BALANCE SHEET
(continued)

at 28th February 1997

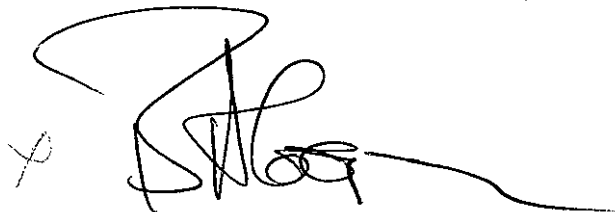
The directors consider that for the year ended 28th February 1997 the company was entitled to exemption under subsection 2 of section 249A of the Companies Act 1985. No member or members have deposited a notice requesting an audit for the current financial year under subsection 2 of section 249B of the Act.

The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with section 221 of the Companies Act 1985 and preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of section 226, and which otherwise comply with the requirements of the Act relating to financial statements, so far as applicable to the company.

These financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

The financial statements on pages 4 to 11 were approved by the board of directors on 21st October 1997 and signed on its behalf by:

B A Cooper
Chairman

A large, stylized handwritten signature in black ink, likely belonging to B A Cooper, the Chairman. The signature is written over a horizontal line and includes a large, looping initial 'B'.

RESORT MARKETING & PUBLISHING LIMITED

NOTES ON FINANCIAL STATEMENTS

28th February 1997

1 Accounting policies**Basis of accounting**

The financial statements have been prepared under the historical cost accounting rules.

The company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No. 1 on the grounds that it is entitled to the exemptions available in Sections 246 to 247 of the Companies Act 1985 for small companies.

Accounting concept

The financial statements have been prepared in accordance with the Going Concern Concept in that it is envisaged that the company will continue in operational existence for the foreseeable future.

Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Office equipment	25% on reducing balance
Motor vehicles	25% on reducing balance

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

Factored debts

The company's policy is to factor certain debts. As allowed by FRS 5, these debts are disclosed net of advance receipts from the factoring agent. Provision is made for the company's liability arising on bad debts as and when such debts are identified.

2 Turnover

In the opinion of the directors, 2% of the turnover of the company is attributable to geographical markets outside the UK. (1996 0%)

NOTES ON FINANCIAL STATEMENTS

28th February 1997

3 Operating loss

	1997 £	1996 £
Operating loss is stated after crediting		
Interest receivable	516	155
and after charging		
Depreciation of tangible fixed assets (note 7)		
owned assets	1,322	854
leased assets	-	500
	1,322	1,354

4 Directors

	1997 £	1996 £
Directors' emoluments	63,747	33,000

5 Interest payable

	1997 £	1996 £
Finance lease and hire purchase contracts	17	180

6 Taxation

	1997 £	1996 £
Corporation tax on loss on ordinary activities at 24% (1996 25%)	-	39
Over provision in earlier years	(39)	-
	(39)	39

RESORT MARKETING & PUBLISHING LIMITED

NOTES ON FINANCIAL STATEMENTS

28th February 1997

7 Tangible fixed assets

Cost	Motor Vehicles £	Office Equipment £	Total £
1st March 1996	2,000	3,416	5,416
Additions	-	1,225	1,225
28th February 1997	2,000	4,641	6,641
Depreciation			
1st March 1996	500	854	1,354
Charge for year	375	947	1,322
28th February 1997	875	1,801	2,676
Net book amount			
28th February 1997	1,125	2,840	3,965
1st March 1996	1,500	2,562	4,062

The net book amount of fixed assets includes £0 (1996 £1,500) in respect of assets held under finance leases and hire purchase contracts, the depreciation of which is shown in note 3.

8 Fixed asset investments

	Investments other than loans £
Cost	
Additions	1,000
28th February 1997	1,000
Net book amount	
28th February 1997	1,000
1st March 1996	-

The investment represents a 1/156th share in the net proceeds of a bullion recovery project.

RESORT MARKETING & PUBLISHING LIMITED

NOTES ON FINANCIAL STATEMENTS

28th February 1997

9 Debtors

	1997 £	1996 £
Debts factored without recourse:		
Debts (after providing for credit protection fee and accrued interest)	11,743	-
Other debtors:		
Amounts falling due within one year		
Trade debtors	10,733	19,200
Other debtors	229	-
	10,962	19,200

10 Creditors: amounts falling due within one year

	1997 £	1996 £
Trade creditors	42,646	6,400
Obligations under finance leases and hire purchase contracts	-	167
Corporation tax	-	39
Other taxation and social security	7,429	5,905
Other creditors	39,056	20,500
	89,131	33,011

11 Reconciliation of movements in shareholders' funds

	1997 £	1996 £
Loss for the financial year	(46,380)	(25,660)
New share capital subscribed	-	20,000
Net subtraction from shareholders' funds	(46,380)	(5,660)
Opening shareholders' funds	(5,660)	-
Closing shareholders' funds	(52,040)	(5,660)

RESORT MARKETING & PUBLISHING LIMITED

NOTES ON FINANCIAL STATEMENTS

28th February 1997

12 Called up share capital

	1997		1996	
	Number of shares	£	Number of shares	£
Authorised				
Ordinary £1 shares	100,000	100,000	100,000	100,000
Allotted called up and fully paid				
Ordinary £1 shares	8,000	8,000	8,000	8,000

Share options

R S Griffiths (director) has an open-ended option to purchase 1,000 ordinary £1 shares for £7500.

13 Share premium account

	1997 £
1st March 1996 and 28th February 1997	12,000

14 Profit and loss account

	1997 £
1st March 1996	(25,660)
Retained loss for the year	(46,380)
28th February 1997	(72,040)

RESORT MARKETING & PUBLISHING LIMITED

NOTES ON FINANCIAL STATEMENTS

28th February 1997

15 Guarantees and other financial commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the year to 28th February 1998:

	1997 Plant & Other £	1996 Plant & Other £
Expiring		
Within one year	409	-
Within two to five years	747	546
	<u>1,156</u>	<u>546</u>

Factored debts

The directors have given unlimited personal guarantees in favour of the factoring company.

16 Post balance sheet events

There were no material post balance sheet events which affect these financial statements.

17 Capital commitments

There were no capital commitments at 28th February 1997.

18 Contingencies

There were no contingencies at 28th February 1997.

19 Controlling interest

No one person held overall control of the company in the current or previous period. However, Mr B A Cooper (Director), together with his close family have a substantial holding in the company's issued share capital, representing 50% of the shares.

20 Related party transactions

There were no related party transactions during the year.