

Tata Global Beverages GB Limited

Registered number 03019950

Annual Report and Financial Statements

Year ended 31 March 2018

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Tata Global Beverages GB Limited

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Tata Global Beverages GB Limited

Strategic report

Strategic report for the year end 31 March 2018

The directors present their strategic report on the company for the year ended 31 March 2018.

Review of business

The principal activities of Tata Global Beverages GB Limited ("the company") are the processing, marketing and distribution of tea products. The company operates within the UK from where it services the UK grocery and foodservice markets as well as export markets primarily in Canada, Australia, Western Europe and Middle East.

The company considers its key performance indicators to be revenue, operating profit and market share.

The directors consider that it has been a satisfactory but challenging financial year for the company. A summary of the financial results for the year ended 31 March 2018 is set out below:

The company achieved sales of £140.1 million (2017: £144.7 million) which represents a decrease of 3% year on year largely explained by the decline in everyday black tea category and highly competitive operating environment in the UK, with other markets sales broadly at prior year levels. The company continues to invest behind its brands, on product innovations and on growing segments particularly speciality tea. In the financial year ending 31 March 2018 an after tax profit was recorded of £4.6million (2017: after tax profit of £6.9 million), a decrease of £2.3 million from prior year. The decrease is mainly explained by an increase in raw material costs owing to weaker sterling.

During the year the company also incurred exceptional costs of £2.3 million (2017: £0.4 million) relating to business re-organisation. The net asset position of the company of as at 31 March 2018 was £202.3 million, an increase from £193.0 million as at 31 March 2017 explained by an after tax profit of £4.6 million and other comprehensive income of £4.7 million largely owing to a favourable movement in the company's defined benefit pension scheme obligation, accounting for the total increase of £9.3 million for the financial year.

The market performance of the company's primary markets remains satisfactory in the context of challenging market conditions. The company has a UK market share in value terms of 17.2% (2017: 17.6%). In Canada, the company's second largest market, leadership was maintained with a share of 29.8% (2017: 31.0%). Market performance in the company's other markets was satisfactory.

The company's strategy remains to invest behind its brands, rationalise cost and grow its presence in both non-black tea categories and beyond the tea category where opportunities exist. During the year the company launched Good Earth Kombucha in Australia, a fermented RTD tea drink in the UK broadened its presence in the area of functional drinks with the launch of Tetley Super Squash - a first of its kind product based on a blend of real fruit juices enhanced by added vitamins carrying EFSA (European Food Safety Authority) approved health benefits.

Whilst it is impossible to predict the exact impact of BREXIT on the UK economy, in the coming years, there will be uncertainties in the UK economy, with increased volatility expected in financial markets, as the detailed political and legal issues are worked out. Depreciation of sterling and fall in gilt yields which was experienced can have financial impact on the operations of the company. The company's Management are constantly reviewing mitigations like pricing strategy, hedging etc to minimise the adverse fall out.

The company is a leading member of the Ethical Tea Partnership, an international non-commercial alliance of tea packers with a vision to create a thriving global tea sector that is socially just and environmentally sustainable. The company is pleased to confirm that its Tetley blends in UK, Europe, Middle East, Africa, Canada, & Australia continue to be fully Rainforest Alliance certified. The company is also engaged in reducing the carbon intensity and measures its carbon footprint. The company is committed to optimize consumer packaging, make efficient use of resources and reduce environmental impact without compromising product quality and safety. The Eaglescliffe factory in the UK is a zero waste to landfill unit.

Tata Global Beverages GB Limited

Strategic report (continued)

There have been no other significant business developments in the year.

Principal risks and uncertainties

The company takes a proactive approach to the management of the various risks that it faces. Of these risks the principal ones are raw tea pricing, currency movements, and the current dependence on black tea. These are managed in the following ways:

- *Raw tea pricing* - raw tea is the company's single largest cost. Climatic conditions in the different countries from which raw tea is sourced can lead to fluctuations in price. However, these raw teas are blended before packing which allows some flexibility to manage these fluctuations by substitution.
- *Currency movements* - foreign exchange risk in relation to export revenues and import costs is managed by the parent company's Treasury function using spot, forward and option exchange contracts.
- *Dependence on black tea* - much of the company's current trading is in black tea, a market that is in slow decline in the UK. Management's strategy is to grow the business in product categories other than black tea, which are currently growing.

The company is a subsidiary of Tata Global Beverages Group Limited. More detail on the performance of the Group as a whole can be found in the Directors' report of that company.

Approved on behalf of the Board



M Thakrar
Director
1 June 2018

Tata Global Beverages GB Limited

Directors' report

Directors' report for the year ended 31 March 2018

The directors present their annual report and the audited financial statements for the year ended 31 March 2018.

Registered office

Tata Global Beverages GB Limited is a private company incorporated and domiciled in the UK and its registered office is 325 Oldfield Lane North, Greenford, Middlesex, UK, UB6 0AZ.

The ultimate parent company is Tata Global Beverages Limited, a public company incorporated in India.

Future developments

The company's activities and future prospects have been reviewed and the company plans to continue trading within the tea market and expand its category to other segments which can provide sustainable growth. The company is looking to maximise the value of its portfolio of brands and to increase its presence in the wider beverage market specifically in the Green Tea and Fruit & Herbal categories. It is also looking to consolidate its position in RTD and functional drinks space with its recently launched products.

Dividends

The company directors do not recommend the payment of a dividend (2017: £Nil) or propose any dividends for after the year end.

Health, safety and the environment

The company operates in full compliance with all relevant environmental legislation and has a worldwide environmental policy and ISO14001 accreditation for its UK based facilities.

As a responsible employer, the company is aware of its position and role in the community and is continually committed to improving its environmental performance.

Disabled persons

It is the policy of the company to employ disabled persons, whenever possible, in jobs suited to their individual circumstances and to give them, together with employees who become disabled while employed, full and fair consideration at all times in career development, training and promotion.

Supplier payments

The company agrees payment terms with its suppliers when it places purchase orders for the supply of goods and services. Tea commodity purchases are subject to industry-wide purchase contracts.

The company expects to meet these payment terms provided it is satisfied that the supplier has provided the goods or services in accordance with the agreed terms and conditions.

Treasury policy and financial risk management

The company's operations expose it to a variety of financial risks that include the effects of changes in foreign currency exchange rates, interest rates, credit risks and liquidity. The Group board approves Treasury policy that provides a framework to manage these risks on financial performance. The application of the policy, together with the management of day-to-day treasury operations, is managed by the Group Treasury function. Treasury activities are reported to the board on a regular basis and are subject to periodic independent review and audit, both internal and external.

Treasury policy is in place designed to manage the main financial risks faced by the company in relation to hedging. The policy dictates that the exposure to any one counterparty or type of instrument be within specified limits and that company exposure to exchange rate movements is managed according to set parameters.

The treasury function enters into derivative transactions, principally forward currency contracts and options. The purpose of these transactions is to manage the currency risks arising from the company's underlying business operations.

Tata Global Beverages GB Limited

Directors' report (continued)

Treasury policy and financial risk management (continued)

In the context of the company's business operations, no transactions are undertaken which are speculative in nature.

(i) Liquidity risk

The company ensures that there is adequate financing available through intercompany funding arrangements with group companies to fund growth and has adequate capacity to comfortably meet its expected peak funding requirements. The company considers that the Group cash reserves are sufficient for this purpose. Should the overall structure change the company is confident that debt can be raised by the Group from the market on attractive terms.

(ii) Interest rate risk

The company seeks to manage any exposure to changes in interest rates arising from external borrowings that it may take out which would be achieved through the use of interest rate swaps. No change to the existing hedging structure is permitted without approval of the Group Board. Group Treasury is responsible for monitoring long-term interest exposures of the company and for recommending appropriate action to the Board.

(iii) Foreign currency exchange rates risk

Foreign exchange risk is transaction risk which arises from income and expenses denominated in foreign currencies. The company's transaction risk consists mainly of a deficit in US dollars for purchasing tea and a surplus in Canadian dollars arising from its Canadian operations.

The company hedges its transaction exposures with a combination of forward contracts and options. Group Treasury monitors exposures through cashflow forecasts up to three months forward.

The maximum period for which transaction exposures may be hedged under the board approved Group policy is 12 months, with exceptions requiring specific board approval.

(iv) Credit risk

The company's credit risks are spread both geographically as well as across customers. Whilst the majority of customers have good credit ratings, where this is not the case other measures are used to mitigate credit risks, for example risk monitoring services and credit insurance. The company recognised no significant credit losses during the financial year.

(v) Price risk

The company is exposed to changes in the price of raw tea. Whilst the company is not able to hedge this price exposure, it manages its exposure through blending which enables it to source teas from different geographies limiting its exposure to supply-driven price increases in any given region and long term contracts with suppliers.

Employee involvement

The company believes in effective communication to engage its employees. This is regularly delivered via its intranet site, a quarterly financial performance webinar hosted by the Group CEO and an EMEA regional newsletter, supported by ad hoc mailings and face to face communication events. Together, these ensure all employees are well informed about the company's performance and key business issues and developments.

Tata Global Beverages GB Limited

Directors' report (continued)

Directors and their interests

The directors of the company who were in office during the year and up to the date of signing the financial statements were:

L Krishna Kumar

M Thakrar

N Holland (resigned 31 May 2018)

There were no changes to the directors' during the financial year. The company secretary, who is not a director is M Bailey.

Directors' indemnities

As permitted by the Articles of Association, the Directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The Company also purchased and maintained throughout the financial year Directors' and Officers' liability insurance in respect of itself and its Directors.

Going concern

The directors confirm that they have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future and they have adopted the going concern basis in preparing the financial statements.

Events subsequent to the end of the financial year

As at the date of this report, no matter or circumstance has arisen since 31 March 2018 that has significantly affected, or may significantly affect the company, its results or the state of affairs in future financial years.

Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the financial statements being published on the ultimate parent company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Tata Global Beverages GB Limited

Directors' report (continued)

Statement of disclosure of information to auditors

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Independent auditors

The auditors, Deloitte LLP, have indicated their willingness to continue in office.

On behalf of the board

A handwritten signature in black ink, appearing to read 'M Thakrar', with a large circular flourish at the beginning.

M Thakrar
Director
1 June 2018

Tata Global Beverages GB Limited

Independent auditor's report to the members of Tata Global Beverages GB Limited

Report on the audit of the financial statements

Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Tata Global Beverages GB Limited (the 'company') which comprise:

- the income statement;
- the statement of comprehensive income;
- the statement of financial position;
- the statement of changes in equity; and
- the notes to the financial statements.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

Tata Global Beverages GB Limited

Independent auditor's report to the members of Tata Global Beverages GB Limited (continued)

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

Responsibilities of directors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Tata Global Beverages GB Limited

Independent auditor's report to the members of Tata Global Beverages GB Limited (continued)

Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.



Sukhbinder Kooner (Senior statutory auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom
6 June 2018

Tata Global Beverages GB Limited

Income statement

For the year ended 31 March 2018

		Year ended 31 March 2018 £'000	Year ended 31 March 2017 £'000
	Note		
Revenue	5	140,094	144,710
Operating profit before impairment and exceptional items	6	5,476	8,807
Impairment reversal / (expense) - brands	12	655	(2,198)
Exceptional items	7	(2,287)	(402)
Operating profit	6	3,844	6,207
Finance income	8	2,476	3,319
Finance costs	8	(1,850)	(2,129)
Finance income - net		626	1,190
Profit before taxation		4,470	7,397
Income tax credit / (expense)	10	131	(537)
Profit for the financial year		4,601	6,860

The notes on pages 15 to 41 are an integral part of these financial statements.

Tata Global Beverages GB Limited

Statement of comprehensive income

For the year ended 31 March 2018

	Note	Year ended 31 March 2018 £'000	Year ended 31 March 2017 £'000
Profit for the financial year		4,601	6,860
Other comprehensive income / (expense) :			
Items that will not be reclassified to profit or loss			
Remeasurement gains on defined benefit pension schemes	20	5,900	6,500
Current tax in respect of contribution to defined benefit pension plans	10	1,121	560
Deferred tax in respect of remeasurements of defined benefit pension plans	10	(2,006)	(2,175)
		5,015	4,885
Items that may be subsequently reclassified to profit or loss			
(Losses) / gains in the financial year in respect to cashflow hedges		(399)	951
Deferred tax in respect of cashflow hedges accounted for in the hedging reserve		78	(49)
		(321)	902
Other comprehensive income for the financial year, net of tax		4,694	5,787
Total comprehensive income for the financial year		9,295	12,647

The notes on pages 15 to 41 are an integral part of these financial statements.

Tata Global Beverages GB Limited

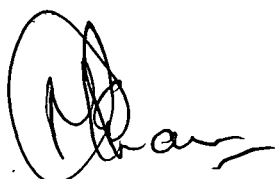
Statement of financial position

As at 31 March 2018

	Note	As at 31 March 2018 £'000	As at 31 March 2017 £'000
Non-current assets			
Intangible assets	12	61,705	61,515
Property, plant and equipment	13	10,982	11,297
Investment in subsidiaries	14	1,000	1,000
Trade and other receivables	16	109,051	112,772
		182,738	186,584
Current assets			
Inventories	15	24,316	22,866
Trade and other receivables	16	32,608	33,345
Cash and cash equivalents		4	5
Derivative financial instruments	17	365	234
		57,293	56,450
Creditors - amounts falling due within one year	18	(38,388)	(39,323)
Derivative financial instruments	17	(471)	(34)
Net current assets		18,434	17,093
Total assets less current liabilities		201,172	203,677
Creditors - amounts falling due after more than one year	19	(130)	(130)
Provisions (post employment benefits)	20	1,300	(10,500)
Net assets		202,342	193,047
Equity			
Called up share capital	21	-	-
Retained earnings		202,342	193,047
Total equity		202,342	193,047

The notes on pages 15 to 41 are an integral part of these financial statements.

The financial statements on pages 11 to 41 were approved by the Board on 30 May 2018 and signed on its behalf by:



M Thakrar
Director
1 June 2018

Tata Global Beverages GB Limited
Registered number 03019950

Tata Global Beverages GB Limited

Statement of changes in equity

For the year ended 31 March 2018

	Note	Called up Share capital £'000	Retained earnings £'000	Total equity £'000
Balance at 1 April 2016		-	180,400	180,400
Profit for the financial year		-	6,860	6,860
Other comprehensive expense or the financial year		-	5,787	5,787
Total comprehensive expense for the financial year		-	12,647	12,647
Dividends	11	-	-	-
Balance at 31 March 2017		-	193,047	193,047
Balance at 1 April 2017		-	193,047	193,047
Profit for the financial year		-	4,601	4,601
Other comprehensive income for the financial year		-	4,694	4,694
Total comprehensive income for the financial year		-	9,295	9,295
Dividends	11	-	-	-
Balance at 31 March 2018		-	202,342	202,342

The notes on pages 15 to 41 are an integral part of these financial statements

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018

1. General Information

Tata Global Beverages GB Limited ("the company") manufactures, markets, distributes and sells Tea products. The company operates within the UK from where it services the UK grocery and foodservice markets as well as export markets primarily in Canada, Australia, Western Europe and Middle East. The company is a wholly owned subsidiary of Tata Global Beverages Group Limited ("the Group") which in turn is a subsidiary of the ultimate parent company Tata Global Beverages Limited incorporated in India.

The company is a private company limited by shares and is registered in England and Wales. The address of its registered office is 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ.

2. Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are either set out below or included in the accompanying notes. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

The financial statements of Tata Global Beverages GB Limited have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention as modified by the revaluation of derivative financial assets and liabilities measured at fair value through profit and loss, and in accordance with the Companies Act 2006, as applicable to companies using FRS 101.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- IFRS 7, 'Financial Instruments: Disclosures'
- Paragraphs 91 to 99 of IFRS 13, 'Fair value measurement' (disclosure of valuation techniques and inputs used for fair value measurement of assets and liabilities)
- The following paragraphs of IAS 1, 'Presentation of financial statements':
 - 10(d), (statement of cash flows),
 - 16 (statement of compliance with all IFRS),
 - 111 (cash flow statement information),
 - 134-136 (capital management disclosures),
- IAS 7, 'Statement of cash flows',
- Paragraph 17 of IAS 24, 'Related party disclosures' (key management compensation), and
- The requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered into between two or more members of a group.
- The following paragraphs of IAS 36, 'Impairment of Assets' where disclosures has been made in the consolidated financial statements where the company is consolidated
 - 134 (d) – (f)
 - 135 (c) – (e)
 - 130 (f) (ii) – (iii)

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(b) Going concern

In adopting the going concern basis for preparing the financial statements, the directors have considered the business activities and the company's principal risks and uncertainties as set out in the Strategic Report. Based on the company's statement of financial position showing a net asset position of £202.3 million as at 31 March 2018 and the forecasts and projections, taking account of reasonably possible changes in trading performance, show that the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its consolidated financial statements.

(c) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for 31 March 2018 reporting periods. The assessment of the impact of these new standards and interpretations is set out below.

i. New standards, amendments and interpretations adopted by the company

There are no new FRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 April 2017 have had a material impact on the company.

ii. New Standards and interpretations not yet adopted

A number of new standards and amendments, standards and interpretations are effective for annual period beginning after 1 April 2018, and have not been applied in preparing these financial statements.

- IFRS 15, 'Revenue from contracts with customers';
- IFRS 16, 'Leases';
- IFRS 9, 'Financial instruments';
- IAS 28, 'Investments in associates and joint ventures' regarding measuring an associate or joint venture at fair value;
- IFRIC 22, Foreign currency transactions and advance consideration;
- IFRIC 23, Uncertainty over income tax treatments;
- Annual Improvements to IFRSs: 2014-16 Cycle - IFRS 1 and IAS 28 Amendments;
- Amendments to IFRS 10 and IAS 28 (Sept 2014) - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture;
- Amendments to IFRS 9 (Oct 2017) - Prepayment Features with Negative Compensation;
- Amendments to IAS 28 (Oct 2017) - Long-term Interests in Associates and Joint Ventures; and
- Amendments to IAS 19 (February 2018) - Plan Amendment, Curtailment or Settlement.

The company is currently assessing the impact of these standards and amendments on its results and financial position. IFRS 9 and 15 will be implemented in the next financial year.

(d) Consolidated financial statements

The company has taken advantage of the exemption provided by Section 400 of the Companies Act 2006 not to prepare group financial statements as the results are included in the consolidated financial statements of Tata Global Beverages Group Limited.

(e) Function and presentation currency financial statements

The company's functional and presentation currency is the pound sterling.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(f) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of discounts, returns and value added taxes. The company recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when the risks and rewards of the underlying products have been substantially transferred to the customer including specific criteria been met for each of the company's activities, as described below. The company bases its estimate of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Sales of goods

The company manufactures, markets and distributes tea and related products. Sales of goods are recognised when the entity has delivered products to the client, the client has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the client's acceptance of the products. Revenue is adjusted for the value of expected returns. Delivery does not occur until the products have been shipped to the specified location, the risks of obsolescence and loss have been transferred to the client, and either the client has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed or the company has objective evidence that all criteria for acceptance have been satisfied.

The products are often sold with sales related discounts, customer rebates and trade support costs. Sales are recorded based on the price specified in the sales contracts, net of the estimated discounts / rebates and returns at the time of sale. Accumulated experience is used to estimate and provide for the discounts and returns.

(g) Finance income

Finance income is recognised using the effective interest method. When a loan and receivable is impaired, the group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as finance income. Finance income on impaired loan and receivables is recognised using the original effective interest rate.

(h) Depreciation and amortisation

Depreciation and amortisation is based on management estimates of the future useful lives of the property, plant and equipment and intangible assets. Estimates may change due to technological developments, competition, changes in market conditions and other factors and may result in changes in the estimated useful life and in the depreciation and amortisation charges.

(i) Dividend payable

Dividend payable by the company is recognised as a liability in the financial statements in the period in which the dividends are approved by the company's shareholders.

(j) Investments

Investments are shown at cost less provision for accumulated impairment losses. At each reporting date investments are reviewed to determine whether there is any indication of impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected investment is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in the income statement.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(j) Investments (continued)

If an impairment loss subsequently reverses, the carry amount of the investment is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the investment in prior years. A reversal of an impairment loss is recognised immediately in the income statement.

(k) Intangible assets

(i) Goodwill

Goodwill arising on the acquisition of subsidiaries represents the excess of the fair value of consideration over the identifiable net asset acquired. Fair value of consideration represents the aggregate of the consideration transferred, a reliable estimate of contingent consideration payable, and the amount of any non-controlling interest in the acquiree and the fair value of any previous equity interest in the acquiree on the acquisition date. Net assets acquired represents the fair value of the identifiable assets acquired and liability assumed.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the CGUs, or groups of CGUs, that is expected to benefit from the acquisition itself or from the synergies of the combination or both. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill is not amortised but is tested for impairment. Goodwill impairment reviews are undertaken annually. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed. Goodwill is subsequently measured at cost less amounts provided for impairment.

(ii) Brands

Brands acquired separately are measured on initial recognition at the fair value of consideration paid. Following initial recognition, brands are carried at cost less any amortisation or impairment losses. A brand acquired as part of a business combination is recognised outside goodwill, at fair value at the date of acquisition, if the asset is separable or arises from contractual or other legal rights and its fair value can be measured reliably.

The useful lives of brands are assessed to be either finite or indefinite. The assessment includes whether the brand name will continue to trade, and the expected lifetime of the brand. Amortisation is charged on assets with finite lives on a straight-line basis over a period appropriate to the asset's useful life. The carrying values of brands with finite and indefinite lives are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Brands with indefinite useful lives are also tested for impairment annually either individually or, if the intangible asset does not generate cash flows that are largely independent of those from other assets or groups of assets, as part of the cash-generating unit to which it belongs. Such intangibles are not amortised. The useful life of a brand with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(k) Intangible assets (continued)

(iii) Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the company are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads. Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives, which range between 3 to 5 years using the straight-line method.

(l) Property, plant and equipment

Land and buildings comprise mainly factories and offices. All property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial year in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

Buildings - Freehold	50 years or their estimated remaining useful life, whichever is lower
Plant, machinery, fixtures, fittings and equipment	3 - 25 years

Depreciation is allocated to the appropriate heading of expense by function in the income statement.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

(m) Other receivables

Other receivables are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(n) Inventories

Inventories are stated at cost or net realizable value whichever is lower. Cost is determined on weighted average basis for all inventories other than auction/privately purchased teas and stores and spares. Stores and spare parts are valued on first-in, first-out (FIFO) basis whilst auction purchased or privately bought teas are carried at actual cost for each lot. Cost comprises of expenditure incurred in the normal course of business in bringing the inventories to its present location and condition and includes appropriate overheads based on the normal level of activity. Net realizable value is the estimated selling price in the ordinary course of business less applicable selling expenses.

(o) Current and deferred income tax

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

(p) Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts.

(q) Trade receivables

Trade receivables are amounts due from customers for products sold in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets. Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(r) Creditors

Short term trade creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method. Creditors are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

(s) Employee benefits

The company operates various post-employment schemes, including both defined benefit and defined contribution pension plans. The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The company determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the company considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation. Other key assumptions for pension obligations are based in part on current market conditions.

(t) Provisions

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions mainly comprise of restructuring provisions which may include employee termination payments, lease termination penalties and dilapidations or any other provision relating to the restructure; provision for onerous lease contracts and provision for litigation. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class, of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

(u) Derivative financial instruments and hedging activities

A derivative is a financial instrument which changes value in response to changes in an underlying asset and is settled at a future date. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The group designates certain derivatives as either:

- (a) hedges of the fair value of recognised assets or liabilities (fair value hedge); or
- (b) hedges of a particular risk associated with a firm commitment or a highly probable forecast transaction (cash flow hedge);

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(t) Derivative financial instruments and hedging activities (continued)

The company documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are effective in offsetting changes in cash flows of hedged items.

The fair values of various derivative instruments used for hedging purposes are disclosed in note 17. Movements on the hedging reserve in other comprehensive income are shown within the statement of changes in equity. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining hedged item is more than 12 months and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

(a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The group only applies fair value hedge accounting for hedging foreign exchange risk on recognised assets and liabilities.

(b) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The ineffective portion of changes in the fair value of the derivative is recognised in the income statement within administration expenses.

Amounts accumulated in equity are reclassified to the income statement in the periods when the hedged item affects the income statement (for example, when the forecast purchase that is hedged takes place).

When a hedging instrument expires, swapped or unwound, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement.

When a forecasted transaction is no longer expected to occur, the cumulative gains/losses than were reported in equity are immediately transferred to the income statement.

(u) Pension obligations

A defined contribution plan is a pension plan under which the group pays fixed contributions into a separate entity. The company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan.

Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation. The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

2. Summary of significant accounting policies (continued)

(u) Pension obligations (continued)

The current service cost of the defined benefit plan, recognised in the income statement in employee benefit expense, except where included in the cost of an asset, reflects the increase in the defined benefit obligation resulting from employee service in the current year, benefit changes curtailments and settlements. Past-service costs are recognised immediately in income.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the income statement.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

For defined contribution plans, the company pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

(v) Foreign currencies

Transactions in foreign currencies are translated at the rate of exchange prevailing at the transaction date. Monetary assets and liabilities in foreign currencies are re-translated at the rate of exchange rate ruling at the balance sheet date. All exchange differences are recognised in the income statement.

(w) Related party transactions

The company discloses transactions with related parties which are not wholly owned with the same group. It does not disclose transactions with members of the same group that are wholly owned.

(x) Exceptional items

Exceptional items are disclosed separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the company. They are material items of income or expense that have been shown separately due to the significance of their nature or amount.

3. Critical accounting judgements and estimation uncertainty

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

(i) Estimated impairment of goodwill and brands

The company tests annually whether goodwill and brands have suffered any impairment, in accordance with the accounting policy stated in note 2 (k). The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates (note 12).

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

3. Critical accounting estimates and assumptions (continued)

(ii) Depreciation and amortisation

Depreciation and amortisation is based on management estimates of the future useful lives of the property, plant and equipment and intangible assets. Estimates may change due to technological developments, competition, changes in market conditions and other factors and may result in changes in the estimated useful life and in the depreciation and amortisation charges.

(iii) Employee benefits

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. The company determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the company considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation.

There are no judgements that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Other key assumptions for pension obligations are based in part on current market conditions.

(iv) Fair value of derivative financial instruments

The fair value of financial instruments that are unlisted and not traded in an active market is determined at fair value assessed based on recent transactions entered into with third party or based on valuation done by external appraisers. Where such elements don't exist the fair value is deemed to be the acquisition cost of these investments.

(v) Carrying value of brand support accruals

The company incurs significant costs in the support and development of the company's brands. Judgement is required in determining the level of closing accrual required at a year-end for promotions and brand support campaigns that either span two financial years or where the costs have not been fully settled by the year end date. This includes sales related discounts which are included within revenue as disclosed in the revenue recognition policy above.

4. Auditors remuneration

The auditor's remuneration is paid by Tata Global Beverages Services Limited, a subsidiary of the Tata Global Beverages Group Limited. The audit fee of £251,000 (Year ended 31 March 2017: £425,000) was paid in aggregate for the audit of the UK based subsidiaries of Tata Global Beverages Group Limited to Deloitte LLP and no split is separately available for the audit of the company.

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Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

5. Revenue

The principal operations of the company are the processing, marketing and distribution of tea, which are regarded by the directors as a single class of business.

The origin (geographical location) and destination of the company's revenue is as follows:

Year ended 31 March 2018:	Turnover by origin £'000	Turnover by destination £'000
<i>Continuing Operations</i>		
United Kingdom	119,939	101,005
Rest of the World	20,155	39,089
Total	140,094	140,094

Year ended 31 March 2017:	Turnover by origin £'000	Turnover by destination £'000
<i>Continuing Operations</i>		
United Kingdom	125,051	106,313
Rest of the World	19,659	38,397
Total	144,710	144,710

6. Operating profit

	Year ended March 31 2018 £'000	Year ended March 31 2017 £'000
Revenue	140,094	144,710
Cost of sales	(111,144)	(106,396)
Selling and distribution costs	(15,605)	(17,914)
Administrative expenses	(7,869)	(11,593)
Operating profit before impairment and exceptional items	5,476	8,807
Impairment reversal / (expense) - brands (note 12)	655	(2,198)
Exceptional items (note 7)	(2,287)	(402)
Operating profit	3,844	6,207

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

6. Operating profit (continued)

Operating profit is stated after charging:

	2018 £'000	2017 £'000
Wages and salaries	16,473	16,629
Social security costs	1,509	1,441
Other pension costs	1,309	999
Staff costs:	19,291	19,069
Depreciation	1,543	1,512
Computer software amortisation	702	806
Operating lease charges		
- Other	490	489
- Plant and machinery	227	245
Exceptional items (see note 7)	2,287	402

7. Exceptional items

	2018 £'000	2017 £'000
Manufacturing restructuring programme	-	42
Group loans waiver	(1,234)	-
Group restructuring programme	(1,053)	(444)
Total exceptional items	(2,287)	(402)

The group restructuring programme largely consists of redundancy costs owing to the re-organisation of the management team and outsourcing of support functions.

8. Finance income and costs

	2018 £'000	2017 £'000
Interest income from group undertakings	2,476	3,319
Total interest income	2,476	3,319
Interest expense to group undertakings	(1,650)	(1,429)
Net finance cost relating to defined benefit plan (note 20)	(200)	(700)
Total interest expense	(1,850)	(2,129)
Net interest income	626	1,190

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

9. Employees and directors

The average monthly number of persons (full time equivalent) employed, principally in the United Kingdom, during the year was:

	2018 Monthly average number	2017 Monthly average number
Manufacturing	257	269
Selling & distribution	55	58
Administration	47	52
Total	359	379

The emoluments of the Directors were as follows:

	2018 £'000	2017 £'000
Aggregate emoluments	565	515
Company contribution to defined contribution pension schemes	54	51
	619	566

Number of directors who are members of:

	2018 Monthly average number	2017 Monthly average number
The closed defined benefit scheme	1	1
The defined contribution pension schemes	2	2

One director is an employee of Tata Global Beverages Services Limited who is remunerated for his service to the Group as a whole.

Highest paid director	2018 £'000	2017 £'000
Aggregate emoluments	383	303
Company contribution to defined contribution pension schemes	29	28
	412	331

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

10. Income tax expense

The tax assessed on the profit before tax is lower (2017: higher) than that of the standard rate of corporation tax in the UK of 19% (2017: 20%).

	Year ended 31 March 2018 £'000	Year ended 31 March 2017 £'000
Current tax		
UK corporation tax charge for the financial year	985	2,047
Adjustments in respect of prior years	(566)	(813)
Total current tax charge for the financial year	419	1,234
Deferred tax		
Origination and reversal of temporary differences	(196)	(344)
Impact of change in tax rates	-	(39)
Adjustment in respect of previous years	(354)	(314)
Total deferred tax credit for the year	(550)	(697)
Total tax (credit) / charge for the financial year	(131)	537

	Year ended 31 March 2018 £'000	Year ended 31 March 2017 £'000
Statement of comprehensive income		
Current tax in respect of contribution to defined benefit pension plans	(1,121)	(560)
Deferred tax in respect of cashflow hedges accounted for in hedging reserve	(78)	49
Deferred tax in respect of remeasurements of defined benefit pension plans	2,242	1,860
Impact of change in tax rate	(236)	315
Total tax charge to statement of comprehensive income	807	1,664

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

10. Income tax expense (continued)

	31 March 2018 £'000	31 March 2017 £'000
Profit before tax	4,470	7,397
Tax at the UK corporation tax rate of 19% (2017: 20%)	849	1,479
Tax effect of expenses not deductible for tax:		
Other non deductible expenses	(60)	226
Impact of change in tax rates	-	(39)
Adjustments to tax charge in respect of prior years	(920)	(1,127)
Total tax (credit) / charge for the financial year	(131)	537

Deferred tax

Deferred tax consists of the following assets:

	Year ended 31 March 2018 £'000	Year ended 31 March 2017 £'000
Deferred tax assets		
Deferred tax asset - to be recovered after 12 months	18	1,095
Deferred tax asset - to be recovered within 12 months	89	389
Total	107	1,484

There are no deferred tax liability balances as at 31 March 2018.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

10. Income tax expense (continued)

	Retirement benefit obligation £'000	Derivatives used for hedging £'000	Property, plant and equipment £'000	Brand £'000	Other timing differences £'000	Total £'000
At 1 April 2016	3,960	9	(644)	(161)	(153)	3,011
Income statement (credit) / charge	-	-	(141)	840	(2)	697
Tax credit relating to components of other comprehensive expense	(2,175)	(49)	-	-	-	(2,224)
At 31 March 2017	1,785	(40)	(785)	679	(155)	1,484
Income statement (credit) / charge	-	-	316	(106)	340	550
Tax (credit) / charge relating to components of other comprehensive income	(2,006)	78	-	-	-	(1,928)
At 31 March 2018	(221)	38	(469)	573	185	107

The company has losses of £5,000 (2017: £5,000) that are available indefinitely and are for offset against future capital gain profits only. A deferred tax asset has not been recognised as the company does not foresee the crystallisation of any capital gains in the foreseeable future for which the losses could be utilised against.

Factors that may affect future tax:

Changes to the UK corporation tax rates were substantively enacted as part of Finance Bill 2015 (on 26 October 2015) and Finance Bill 2016 (on 7 September 2016). These include reductions to the main rate to reduce the rate to 19% from 1 April 2017 and to 17% from 1 April 2020. Deferred taxes at the balance sheet date have been measured using these enacted tax rates and reflected in these financial statements.

11. Dividends

	Year Ended 31 March 2018 £'000	Year Ended 31 March 2017 £'000
Equity - Ordinary		
Paid 2018: £Nil (2017: £Nil) per £1 share	-	-

Dividends proposed and paid during the year were £Nil (2017: £Nil).

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

12. Intangible assets

	Brands	Goodwill	Software	Software work in progress	Total
	£'000	£'000	£'000	£'000	£'000
Cost					
At 1 April 2017	9,856	58,540	8,444	346	77,186
Additions	-	-	-	237	237
Reclassifications	-	-	96	(96)	-
At 31 March 2018	9,856	58,540	8,540	487	77,423
Accumulated impairment					
At 1 April 2017	9,396	-	-	-	9,396
Charge for the year	-	-	-	-	-
Reversals for the year	(655)	-	-	-	(655)
As at 31 March 2018	8,741	-	-	-	8,741
Accumulated amortisation					
At 1 April 2017	-	-	6,275	-	6,275
Charge for the year	-	-	702	-	702
As at 31 March 2018	-	-	6,977	-	6,977
Net book amount					
At 31 March 2018	1,115	58,540	1,563	487	61,705
At 31 March 2017	460	58,540	2,169	346	61,515

Amortisation is charged to cost of sales within the income statement

Brands

Brands consists of the purchase of 'Vitax' tea brands principally sold in Poland for £4.8m in April 2007 and 'Jemca' tea brand principally sold in Czech republic for £5.0m in March 2014. These brands had been ascribed indefinite useful lives based on the strength of brands acquired and their respective market positions. Accordingly the brands are not amortised but tested for impairment.

Goodwill

Goodwill relates to the investments made in The Tetley Group in March 2000.

Impairment testing for Brands and Goodwill

The carrying value of the goodwill and brands has been, and will continue to be, subject to an annual impairment review based on the expected future cash flows of the cash generating units and adjusted to the higher of NRV or value in use if required.

As part of the impairment review, sensitivity analysis is performed on the base case assumptions used to assess the carrying value of the goodwill. In particular, the sensitivity of the discounted cash flows to the weighted average cost of capital and the achievement of the medium term plans has been reviewed and the assumptions made are considered appropriate. To focus on the strategy of exploiting the beverage potential across geographies, the company is managed based on regional responsibilities. Regions or countries within these regions having independent cash flows are designated as Cash Generating Units for the purposes of impairment testing. It has identified UK and countries in Europe as the main geographies.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

12. Intangible assets (continued)

Carrying amounts of Goodwill and brands has been allocated as follows:

CGUs	Brands		Goodwill	
	2018	2017	2018	2017
	£'000	£'000	£'000	£'000
Eastern Europe	1,115	460	-	-
UK	-	-	58,540	58,540
Total	1,115	460	58,540	58,540

The recoverable amount of the CGUs has been determined based on a value in use calculation using cash flow projections over a period of 3 years, with amounts based medium term strategic plans approved by the board. Any major variations to strategic plan based on past experience are incorporated in the calculations. Cashflows beyond the 3 year period are extrapolated using a long term growth rate.

Key assumptions in the budgets and plans include future revenue volume/price growth rates, associated future levels of marketing support, cost-base of manufacture and supply and directly associated overheads. These assumptions are based on historical trends and future market expectations specific to each CGU and the markets and geographies in which they operate.

Other key assumptions applied in determining value in use are:

- long term growth rate – Cash flows beyond the three-year period are extrapolated using the estimated long-term growth rate applicable for the geographies in which the CGUs operate, with reference to historical economic growth rates.
- discount rate – The discount rate is based on a Weighted Average Cost of Capital (WACC) for comparable companies operating in similar markets and geographies adjusted for country specific risk affecting where each CGU operates.

The long term growth rates and discount rates applied in the value in use calculation has been set out below:

	Pre-tax discount rate	Long-term growth rate
GB	7.7%	2.0%
Eastern Europe	8.3%	2.0%

We have performed sensitivity analyses around the base assumptions and have concluded that no reasonable possible changes in key assumptions would cause the recoverable amount of the UK CGU to be less than the carrying value.

The recoverable value of certain brands in Eastern Europe is based on NRV.

Impairment reversal

During the year ended 31 March 2018, the company recorded a total reversal of £0.7m owing to an uplift in the NRV of certain brands in Eastern Europe

The impact of this revaluation has been disclosed separately within operating profit.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

13. Property, plant and equipment

	Freehold land and buildings	Plant, machinery, fixtures, fittings and equipment	Capital work in progress	Total
	£'000	£'000	£'000	£'000
Cost				
At 1 April 2017	9,111	56,327	1,336	66,774
Reclassification	-	1,782	(1,782)	-
Additions	-	-	1,264	1,264
Disposals	-	(901)	-	(901)
At 31 March 2018	9,111	57,208	818	67,137
Accumulated Depreciation				
At 1 April 2017	5,542	49,935	-	55,477
Charge for the year	82	1,461	-	1,543
Disposals	-	(865)	-	(865)
At 31 March 2018	5,624	50,531	-	56,155
Net book amount				
At 31 March 2018	3,487	6,677	818	10,982
At 31 March 2017	3,569	6,392	1,336	11,297

The capital work in progress represents plant and machinery, fixtures, fittings and equipment which have been purchased and will be brought into use in the next financial year.

14. Investment in subsidiaries

Cost and net book value	Shares in Group undertakings £'000
At 1 April 2017 and 31 March 2018	1,000

The directors believe that the carrying value of the investments does not require any impairment.

The Company's subsidiary undertakings held are as follows:

Entity name	Country of incorporation	Sector	Proportion of equity and voting rights held	Direct / Indirectly held
Lyons Tetley Limited	UK	Dormant Company	100%	Direct
Stansand Limited	UK	Dormant Company	100%	Direct
Stansand (Brokers) Limited	UK	Dormant Company	100%	Direct
Drassington Limited	UK	Dormant Company	100%	Direct
Teapigs Limited	UK	Tea	100%	Direct
Teapigs USA LLC	USA	Tea	100%	Indirect

All UK companies with exception of Teapigs Limited and Teapigs USA LLC have the same registered office: 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ. The registered office of Teapigs Limited is 1 The Old Pumping Station, Pump Alley, Brentford, Middlesex, TW8 0AP, UK and of Teapigs USA LLC is 195 Chrystie Street, #602E, New York, New York 10002.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

14. Investment in subsidiaries (continued)

The Company's subsidiary undertakings held have share capital consisting solely of ordinary shares which are directly held by the company unless stated; the country of incorporation or registration is also their principal place of business

None of the investments are quoted.

15. Inventories

	2018 £'000	2017 £'000
Raw materials	16,103	14,157
Work in progress	630	527
Finished goods	7,583	8,182
Total	24,316	22,866

There is no significant difference between the amount shown above and replacement cost. During the year ended 31 March 2018 £136k (2017: £233k) was charged to the income statement for slow moving and obsolete inventories.

The cost of inventories recognised as an expense and included in 'cost of sales' amounted to £79,665k (2017: 73,796k).

16. Trade and other receivables

	2018 £'000	2017 £'000
Trade receivables	19,873	21,901
Amounts owed by group undertakings	117,591	119,633
Corporation tax	3,009	2,178
Other receivables	406	480
Deferred tax asset (note 10)	107	1,484
Prepayments and accrued income	673	441
Total	141,659	146,117
Less non-current portion:		
Amounts owed by group undertakings	(109,033)	(111,288)
Deferred tax asset (note 10)	(18)	(1,484)
Current portion	32,608	33,345

The current portion of amounts owed by group undertakings is trading balances which are unsecured, repayable on demand and non-interest bearing.

Amounts owed by group undertakings – non-current represents a balance held with Tata Global Beverages Services Limited totalling £109.1m (2017: £111.3m) which fall due after more than one year. Interest is charged at a variable rate of 1% above LIBOR and the loan is unsecured. The loan agreement provides for the principal to be repaid on demand by the borrower. The company has indicated to Tata Global Beverages Services Limited that it will not require the loan to be repaid within the next 12 months from the date of approval of these financial statements.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

17. Derivative financial instruments

The company has the following financial assets and liabilities measured at fair value:

	2018		2017	
	Asset	Liability	Asset	Liability
	£'000	£'000	£'000	£'000
Derivative asset	365	-	234	-
Derivative liability	-	471	-	34
Derivative financial instruments	365	471	234	34

Forward foreign exchange contracts

The company enters into forward foreign currency contracts to mitigate the exchange rate risk for certain foreign currency transactions. At 31 March 2018, the outstanding contracts all mature within 12 months (2017: 6 months) of the year end. The company is committed to buy US\$31.5m and sell CAD\$9m both against a fixed sterling amount.

The forward currency contracts are measured at fair value, which is determined using valuation techniques that utilise observable inputs. The key assumptions used in valuing the derivatives are the exchange rates for GBP:USD and GBP:CAD.

Foreign exchange options

The company enters into foreign exchange option contracts with the intention to reduce foreign exchange risk of expected purchases denominated in USD, which are measured at fair value through profit and loss. All the option contracts were settled / unwound during the year. As on 31st March 2018 there are no outstanding forward exchange option contracts.

18. Creditors - amounts falling due within one year

	2018	2017
	£'000	£'000
Trade creditors	6,346	6,695
Amounts owed to group undertakings	17,887	19,083
Other creditors	24	24
Accruals and deferred income	14,131	13,521
Total	38,388	39,323

Amounts owed to group undertakings include a loan from Tata Global Beverages Group Limited of £0.2m (2017: £1.3m), Tata Global Beverages Holdings Limited of £11.2m (2017: £11.2m), Tata Global Beverages Capital Limited of £0.5m (2017: £0.6m), a trading balance with Tata Global Beverages Limited (India) of £3.3m (2017: £3.0m) together with other loan balances with fellow group subsidiaries in the amount of £0.4 m (2017: £3.0m). The loans are unsecured, interest free and provide for the principal to be repaid on demand by the lender.

19. Creditors - amounts falling due after more than one year

	2018	2017
	£'000	£'000
Other Long-term Liabilities	130	130
Total	130	130

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

20. Provisions (Post-employment benefits)

The table below outlines where the company's post-employment benefits amount and activity are included in the financial statements.

	2018 £'000	2017 £'000
Balance sheet obligations for:		
- Defined pension benefits	(1,300)	10,500
(Asset) / Liability in the balance sheet	(1,300)	10,500
Income statement charge:		
- Finance cost on defined pension benefits	200	700
	200	700
Gains recognised in other comprehensive income:		
- Remeasurements for defined pension benefits	(5,900)	(6,500)
	(5,900)	(6,500)

The company sponsors a defined benefit pension plan, the Tetley GB Final Salary Scheme (the "Scheme"), in the UK with benefits based on final salary. The company closed the Scheme to future accrual with effect from 6 April 2005. At this point, all active Scheme members moved to a deferred status under the Scheme. The final salary pension plans provides benefits to members in the form of a guaranteed level of pension payable for life. The level of benefits provided depends on the members' length of service and their salary in the schemes final year.

Payments to the scheme are generally updated in line with the retail price index. The majority of benefit payments are from trustee-administered funds. Responsibility for governance of the plan– including investment decisions and contribution schedules – lies jointly with the company and the board of trustees. The board of trustees must be composed of representatives of the company and plan participants in accordance with the plan's regulations.

The amounts recognised in the balance sheet are determined as follows:

	2018 £'000	2017 £'000
Present value of funded obligations	147,700	152,300
Fair value of plan assets	(149,000)	(141,800)
(Asset) / liability in the balance sheet	(1,300)	10,500

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

20. Provisions (Post-employment benefits) (continued)

The movement in the defined benefit liability over the year is as follows:

	Present value of obligation	Fair value of plan assets	Total
At 1 April 2016	136,400	(116,600)	19,800
Interest expense/(income)	4,500	(3,800)	700
	140,900	(120,400)	20,500
Remeasurements:			
– Return on plan assets, excluding amounts included in interest expense/(income)	-	(23,400)	(23,400)
– Gain from change in demographic assumptions	(1,700)	-	(1,700)
– Loss from change in financial assumptions	18,800	-	18,800
– Experience gains	(200)	-	(200)
	16,900	(23,400)	(6,500)
Contributions:			
– Employers	-	(3,500)	(3,500)
Payments from plans:			
– Benefit payments	(5,500)	5,500	-
At 31 March 2017	152,300	(141,800)	10,500

	Present value of obligation	Fair value of plan assets	Total
At 1 April 2017	152,300	(141,800)	10,500
Interest expense/(income)	4,000	(3,800)	200
Administrative expenses	-	400	400
	156,300	(145,200)	11,100
Remeasurements:			
– Return on plan assets, excluding amounts included in interest expense/(income)	-	(3,500)	(3,500)
– Gain from change in demographic assumptions	(3,100)	-	(3,100)
– (Gain) / Loss from change in financial assumptions	-	-	-
– Experience losses	700	-	700
	(2,400)	(3,500)	(5,900)
Contributions:			
– Employers	-	(6,500)	(6,500)
Payments from plans:			
– Benefit payments	(6,200)	6,200	-
At 31 March 2018	147,700	(149,000)	(1,300)

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

20. Provisions (Post-employment benefits) (continued)

The significant actuarial assumptions were as follows:

	2018 %	2017 %
Discount rate	2.65	2.65
Inflation assumptions:		
- RPI	3.15	3.15
- CPI	2.25	2.25
Rate of increase in pensions in payment	3.45	3.45
Rate of increase in pensions in deferment	3.15	3.15

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in each territory. These assumptions translate into an average life expectancy in years for a pensioner retiring at age 65:

	Executives		Staff	
	2018 Years	2017 Years	2018 Years	2017 Years
Longevity at age 65 for current pensioners:				
Males	23.0	23.3	22.1	22.5
Females	24.8	25.1	24.0	24.3
Longevity at age 65 for future pensioners:				
Males	24.3	25.1	23.5	24.2
Females	26.0	26.6	25.2	25.8

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation		
	Change in assumption	Increase in assumption	Decrease in assumption
Discount rate	0.50%	(11,000)	12,400
RPI inflation	0.50%	5,700	(3,200)
		Increase by 1 year in assumption	Decrease by 1 year in assumption
Age of member in mortality assumption		6,300	(6,000)

The above sensitivity analyses are based on a change in assumption while holding all other assumptions constant. In practice this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the year) has been applied as when calculating the pension liability recognised within the statement of financial position.

Plan assets comprised of:

	2018	2017
Equities	61,300	69,500
LDI	39,800	40,600
Multi asset credit	34,800	19,800
Property	11,200	10,400
Cash and Insurance policies	1,900	1,500
Total	149,000	141,800

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

20. Provisions (Post-employment benefits) (continued)

Risks

The nature of the Scheme exposes the company to the risk of paying unanticipated additional contributions to the Scheme in times of adverse experience. The most financially significant risks are likely to be:

– Asset volatility

The Scheme's liabilities are calculated using a discount rate set with reference to corporate bond yields in line with the requirements of IAS 19. If the Scheme assets underperform this yield, it will increase the deficit. The plan holds investments across a range of asset classes which are expected to outperform corporate bonds in the long term but provide volatility and risk in the short term.

– Changes in bond yields

A decrease in corporate bond yields will increase plan liabilities. In the event of a reduction in the corporate bond yields there will be an increase in the value of the Scheme's interest rate swaps and derivatives held which reduce exposure to this risk by approximately 50%.

– Inflation risk

The Company pension obligations are linked to inflation, and higher inflation will lead to higher liabilities. The hedging strategy in place means through the use of inflation swaps and derivatives the scheme assets hedge approximately 90% of this risk.

– Life expectancy

The Scheme's obligation is to provide benefits for the life of the members. An increase in life expectancy will result in an increase in the Scheme's liabilities.

Policy for recognising gains and losses

The company recognises actuarial gains and losses immediately, through the remeasurement of the net defined benefit liability.

Asset-liability matching strategies used by the Scheme

The scheme's investment strategy included holding a 25% allocation to liability-driven investments which involves hedging the fund's exposure to changes in interest rates and inflation through use of liability driven investments (LDI) which typically involves swaps and derivatives and a 23% exposure to multi-asset credit with the remaining portfolio invested in equities and property.

Description of funding arrangements and funding policy that affect future contributions

The Schedule of Contributions dated 10 December 2015, sets out the current contributions payable by the Company to the Scheme. This was revised based on the triennial valuation performed as at 6 April 2014 which revealed a deficit of £26,800k, with an annual deficit recovery, subject to discussions triennially of £3,500k per year up until 5 April 2022 (£292k contribution in 2023). An additional contribution of up to £3,000k was paid during the year.

Expected contributions over the next financial year

The group expects to contribute approximately £3,500k to the Scheme in the year ending 31 March 2019.

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Legal advice provided in respect of the Scheme confirms that there is an unconditional right to any remaining surplus once all member benefits have been paid.

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

20. Provisions (Post-employment benefits) (continued)

Maturity profile of defined benefit obligation (undiscounted basis)

	2018	2017
Within next 12 months	4,900	4,200
Between 2 and 5 years	21,200	20,900
Between 6 and 9 years	24,000	25,000
10 years and above	184,000	208,900

21. Called up share capital

	Number	2018 £	2017 £
Authorised			
Ordinary shares of £1 each	100 (2017: 100)	100	100
Allotted, called up and fully paid			
Ordinary shares of £1 each	1 (2017: 1)	1	1

Tata Global Beverages GB Limited

Notes to the financial statements for the year ended 31 March 2018 (continued)

22. Leases

The company's future minimum lease payments under operating leases are as follows:

	2018 £'000	2017 £'000
No later than 1 year	678	703
Later than 1 year and no later than 5 years	1,966	2,258
Later than 5 years	25	280
Total	2,669	3,241

The operating leases relate to two property leases where one expires in 5 years, which is subject to rent reviews with reference to market rental value and the other expires in 7 years with market rent reviews and break dates in next year and in 3 years.

23. Capital commitments

Capital expenditure authorised by the Board and contracted for at 31 March 2018 amounted to £0.8m (2017: £0.3m) with the £0.04m relating to computer software and the remainder relating to property, plant and equipment.

24. Parent company

The immediate parent undertaking is Tata Global Beverages Holdings Limited. The smallest parent company undertaking to include the company's results in its consolidated financial statements is Tata Global Beverages Group Limited, a company incorporated in the United Kingdom. Copies of both company's financial statements may be obtained from its registered office 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ. The largest company undertaking to consolidate the company's results and the company's ultimate parent and ultimate controlling party undertaking is Tata Global Beverages Limited, a company registered in India. The consolidated financial statements of Tata Global Beverages Limited are available from its registered office 1 Bishop Lefroy Road, Kolkata, India.

25. Events after the end of the reporting period

As at the date of this report, no matter or circumstance has arisen since 31 March 2018 that has significantly affected, or may significantly affect the company, its results or the state of affairs in future financial years.

26. Impact of Brexit

Whilst it is impossible to predict the exact impact of BREXIT on the UK economy, in the coming years, there will be uncertainties in the UK economy, with increased volatility expected in financial markets, as the detailed political and legal issues are worked out. Depreciation of sterling and fall in gilt yields which was experienced can have financial impact on the operations of the company. The company's Management are constantly reviewing mitigations like pricing strategy, hedging etc to minimise the adverse fall out.