Registered number: 03009356

**VISTA RETAIL SUPPORT LIMITED** 

**ANNUAL REPORT** 

FOR THE YEAR ENDED 31 AUGUST 2014



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31/03/2015 COMPANIES HOUSE #357

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## **COMPANY INFORMATION**

**DIRECTORS** 

K M Brooks R Cottrell V Haffenden L Humphreys

J Pepper

D Moore (resigned 23 May 2014)

**COMPANY SECRETARY** 

K A Kerr

**REGISTERED NUMBER** 

03009356

**REGISTERED OFFICE** 

Unit 1b Pentwyn Business Centre Wharfedale Road, Pentwyn

Cardiff

CF23 7HB

**INDEPENDENT AUDITORS** 

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

One Kingsway Cardiff

**CF10 3PW** 

#### STRATEGIC REPORT FOR THE YEAR ENDED 31 AUGUST 2014

#### INTRODUCTION

The directors present their Strategic Report for Vista Retail Support Limited ("the company") for the year ended 31 August 2014.

#### **BUSINESS REVIEW AND FUTURE DEVELOPMENTS**

The accounts for the year show an excellent result in terms of revenue and underlying EBITDA growth. The EBITDA before exceptional items of £1,845,449 for the year represents a 27% increase on last year. This is the result of increased revenues from all services, as well as continued efficiencies in the operating cost base.

Revenue growth was experienced as a result of winning net new maintenance contracts, as well as an excellent performance from the project services business, which grew by 79% during the year. During the year, customer contract retention was particularly pleasing, which is seen as a testament to the business' sustained high service levels and focus on customer relationships.

The significant investment made in the business' service management system last year, as well as the further investment and development of the system during this year, has continued to generate cost efficiencies.

The company continues to focus on developing its staff via training and other development initiatives.

The directors regularly review the strategic objectives of the business including potential future developments. A number of initiatives are underway, in terms of revenue generation and cost efficiencies, all of which are designed to add to shareholder value via sustained incremental profitable growth.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The biggest risk to the business is significant customer contract loss. In recent years, this risk has been heightened due to the level of corporate failures in the retail sector. The directors are pleased to report that, in their view, the retail sector has continued to strengthen during the year. In any event, the directors consider that the risk of contract loss is mitigated by the contractual arrangements in place, maintaining high service levels and focus on excellent customer relationships.

#### FINANCIAL KEY PERFORMANCE INDICATORS

The main financial KPI is underlying EBITDA. This has increased by 27% year on year.

Operating cash flows were particularly strong during the year, with £2.5m (2013 £0.5m) being generated from operating activities.

#### OTHER KEY PERFORMANCE INDICATORS

The directors believe that the key to the retention of existing customers and the gaining of new customers is the delivery of excellent customer service. The key measure of this is the business' performance against its contracted customer service level agreements ("SLAs"). During the year, the company achieved 102% (2013: 101%) performance against customer SLAs.

This report was approved by the board on 27 January 2015 and signed on its behalf.

V Haffenden Director

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2014

The directors present their annual report and the financial statements of Vista Retail Support Limited (the "company") for the year ended 31 August 2014.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £1,237,763 (2013: £658,160).

The directors have authorised an interim dividend in 2014 of £Nil (2013: £2.4m) and do not recommend the payment of a final dividend (2013: £Nil).

#### MATTERS COVERED IN THE STRATEGIC REPORT

Details of future developments have been included in the Strategic Report.

#### FINANCIAL RISK MANAGEMENT

The main financial risks arising from the company's activities are credit risk, liquidity risk and cash flow risk.

#### Credit risk

The company is mainly exposed to credit risk from credit sales and cash on deposit with financial institutions. It is company policy to assess the credit risk of all customers and banking relationships and to factor the information from these assessments into future dealings with customers. The credit risk to the company is also controlled and minimised, by ensuring that customers contractual revenues are paid in advance for maintenance services. At the balance sheet date there were no significant issues with regard to credit risk.

#### Liquidity risk

The operations of the company are financed by a mixture of retained profits and cash. The company's policy to manage liquidity risk is to ensure that adequate funds are held in readily accessible current accounts, to meet the working capital requirements of the company. The directors of the company monitor these risks carefully and, when appropriate, steps are taken to ensure liquidity risk are reduced. At the balance sheet date there were no issues with liquidity risk.

#### Cash flow risk

The company is part of a wider group of companies that operates within a group banking facility. The directors of the company monitor these risks carefully and, when appropriate, steps are taken to ensure cash flow risk is reduced. At the balance sheet date there were no issues with cash flow risk.

#### **DIRECTORS**

The directors who served during the year were:

K M Brooks

R Cottrell

V Haffenden

L Humphreys

J Pepper

D Moore (resigned 23 May 2014)

#### **QUALIFYING THIRD PARTY INDEMNITY PROVISIONS**

As permitted by the Articles of Association, the directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The company also purchased and maintained throughout the financial year Directors' and Officers' liability insurance in respect of itself and its directors.

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2014

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any relevant audit information and to establish that the company's auditors are aware of that information.

## **INDEPENDENT AUDITORS**

The auditors, PricewaterhouseCoopers LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 27 January 2015 and signed on its behalf.

V Haffenden Director

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF VISTA RETAIL SUPPORT LIMITED

#### Report on the financial statements

#### Our opinion

In our opinion the financial statements, defined below:

- give a true and fair view of the state of the company's affairs as at 31 August 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This opinion is to be read in the context of what we say in the remainder of this report.

#### What we have audited

The financial statements, which are prepared by Vista Retail Support Limited, comprise:

- the balance sheet as at 31 August 2014;
- the profit and loss account for the period ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in their preparation comprises applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK & Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF VISTA RETAIL SUPPORT LIMITED

## Opinions on matters prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Other matters on which we are required to report by exception

#### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### **Directors' remuneration**

Under the Companies Act 2006 we are required to report if, in our opinion, certain disclosures of directors' remuneration specified by law have not been made. We have no exceptions to report arising from this responsibility.

## Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the directors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Jason Clarke (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Cardiff

27 January 2015

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 2014

	Note	. 2014 £	As re-stated 2013 £
TURNOVER	2	14,287,290	12,454,342
Cost of sales		(10,481,328)	(9,222,522)
GROSS PROFIT		3,805,962	3,231,820
Distribution costs		(156,521)	.(149,712)
Administrative expenses		(2,332,634)	(2,287,408)
EBITDA before exceptionals*		1,845,449	1,447,926
Depreciation of tangible fixed assets	10	(244,461)	(179,870)
Amortisation of intangible fixed assets	9	•	(96,024)
Exceptionals	3	(284,181)	(377,332)
OPERATING PROFIT	<b>3</b>	1,316,807	794,700
Interest receivable and similar income		-	· 10
Interest payable and similar charges	, 7	(3,805)	(3,889)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,313,002	790,821
Tax on profit on ordinary activities	8	(75,239)	(132,661)
PROFIT FOR THE FINANCIAL YEAR		1,237,763	658,160

All amounts relate to continuing operations.

There were no recognised gains and losses for 2014 or 2013 other than those included in the Profit and Loss Account and therefore no separate Statement of Recognised Gains or Losses has been presented.

There is no material difference between the profit on ordinary activities before taxation and the profit for the years stated above and their historical cost equivalents.

<sup>\*</sup> EBITDA before exceptionals is earnings before exceptionals, interest, tax, depreciation and amortisation.

# VISTA RETAIL SUPPORT LIMITED REGISTERED NUMBER: 03009356

## BALANCE SHEET AS AT 31 AUGUST 2014

•	Note	£	2014 £	£	2013 £
FIXED ASSETS	•		•		
Tangible assets	10		494,255	•	550,191
CURRENT ASSETS		·		·	
Stocks	11	1,224,497		1,251,916	
Debtors	12	5,008,298		4,556,459	
Cash at bank and in hand		1,197,706	•	250,005	
•		7,430,501		6,058,380	٠.
CREDITORS: amounts falling due within one year	13	(4,118,044)		(3,914,871)	
NET CURRENT ASSETS			3,312,457		2,143,509
TOTAL ASSETS LESS CURRENT LIABILI	TIES:		3,806,712		2,693,700
CREDITORS: amounts falling due after more than one year	; 14	•	<b>-</b> ′		(125,447)
PROVISIONS FOR LIABILITIES		•			
Deferred tax	15	•	(30,247)	•	(29,551)
NET ASSETS			3,776,465		2,538,702
CAPITAL AND RESERVES	•		· · · · · · · · · · · · · · · · · · ·		
Called up share capital	16		72,391		72,391
Share premium account	17	-	20,000		20,000
Profit and loss account	- 17		3,684,074		2,446,311
TOTAL SHAREHOLDERS' FUNDS	18		3,776,465		2,538,702

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 27 January 2015 by:

V Haffenden Director

The notes on pages 9 to 20 form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements are prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The principal accounting policies, which have been applied consistently throughout the year, are set out below.

During the preparation of the Annual Report, the Directors performed a comprehensive update and review of the disclosures required in the Annual Report and Financial Statements of the Company.

As a consequence the information for the year ended 31 August 2014 has been prepared reflecting the following presentational changes, together with re-presented figures for the year ended 31 August 2013 where necessary. There is no impact on the overall results for these periods.

Costs in respect of the commercial department have been reclassified as an administration expense. In the year ended 31 August 2013 a charge of £137,333 was included in cost of sales and has been restated in these financial statements. There is no impact on operating profit or profit before tax as a result of this change.

#### 1.2 Cash flow

The company is a wholly owned subsidiary of Vista Retail Support Holdings Limited and is included in the consolidated financial statements of Vista Technology Support Group Limited which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 1 (revised 1996).

#### 1.3 Turnover

Turnover represents the net invoiced sale of goods or services to external customers, excluding value added tax and is recognised when the provision of the service has been performed or at the time the goods are delivered to the customer.

## 1.4 Intangible fixed assets and amortisation

Goodwill arising on an acquisition of a trade is the difference between the fair value of the consideration paid and the fair value of the assets and liabilities acquired. It is capitalised and amortised through the Profit and Loss Account over the directors' estimate of its useful economic life of 10 years. Impairment tests on the carrying value of goodwill are undertaken:

- At the end of the first full financial year following acquisition; and
- In other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

## 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Cost includes the original purchase price and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

L/Term Leasehold Property Plant and machinery

Fixtures and fittings Computer equipment Over the terms of the lease

33% on a straight line basis 17% on a straight line basis

33% on a straight line basis

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

#### 1. ACCOUNTING POLICIES (continued)

#### 1.6 Leasing and hire purchase

Assets obtained under hire purchase agreements and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and Loss Account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

#### 1.7 Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

#### 1.8 Stocks

Goods for resale stocks are valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis. Net realisable value is based on estimated selling price less additional costs to completion and disposal.

The cost of maintenance stocks less residual value is spread over the length of the contract for which the stock has been purchased.

Provisions are made against any slow moving or obsolete stock.

#### 1.9 Current and deferred taxation

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted, or substantively enacted, by the balance sheet date.

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

#### 1. ACCOUNTING POLICIES (continued)

#### 1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and Loss Account.

#### 1.11 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 1.12 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

#### 2. TURNOVER

The whole of the turnover is attributable to the principal activity of the company.

A geographical analysis of turnover is as follows:

	2014	2013
	£	£
United Kingdom	14,179,066	12,411,182
Rest of European Union	108,224	43,160
	14,287,290	12,454,342

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

## 3. OPERATING PROFIT

The operating profit is stated after charging:

	2014	2013
	. <b>£</b>	£
Amortisation - intangible fixed assets	-	96,024
Depreciation of tangible fixed assets:		
- owned by the company	173,900	119,390
- held under finance leases	70,561	60,480
Operating lease rentals:	·	
- plant and machinery	24,383	19,353
- other operating leases	458,884	450,671
Difference on foreign exchange	3,175	(1,031)
Exceptional items	284,181	377,332
•		

Exceptional costs of £21,986 (2013: £103,849) and £262,195 (2013: £273,483) have been included within cost of sales and administration expenses respectively. These have arisen as follows:

The company incurred costs relating to compensation for loss of office and related fees following the resignation of one (2013: two) directors of £109,878 (2013: £220,263);

Restructuring certain departments in the business in 2014 cost a total of £Nil (2013: £157,069);

Costs relating to other employment matters of £27,507 (2013: £Nil); and

Costs relating to the sale of the group of £146,796 (2013: £Nil).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

4.	AUDIT	ORS'	REMU	INER	ATION -

4.	AUDITORS' REMUNERATION		
		2014 £	2013 £
	Fees payable to the company's auditor and its associates for the audit of the company's annual financial statements Fees payable to the company's auditor and its associates in respect of:	26,400	25,875
	Taxation compliance services All other services	9,120 1,950	7,530 -
_	07.455.00070		
5.	STAFF COSTS	•	
	Staff costs, including directors' remuneration, were as follows:		
		2014 £	2013 £
	Wages and salaries	5,404,110	5,211,407
	Social security costs Other pension costs	590,855 35,831	554,086 32,685
	Curie periori dosta		
		6,030,796	5,798,178
	The average monthly number of employees, including the directors, or	during the year was as	follows:
		2014	2013
	•	Number	Number
	Administration	12	10
	Sales	12	12
	Technical Warehouse	148 10	142 12
		182	176
		- <del></del>	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

## 6. DIRECTORS' REMUNERATION

	2014 £	2013 £
Aggregate remuneration	572,003	461,019
Company pension contributions to defined contribution pension schemes	6,627	15,182
Compensation for loss of office	97,499	183,575

During the year retirement benefits were accruing to 5 directors (2013: 3) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £187,171 (2013: £272,515).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £150 (2013: £8,750).

#### 7. INTEREST PAYABLE AND SIMILAR CHARGES

		2014 £	2013 £
	On finance leases and hire purchase agreements	3,805	3,889
8.	TAX ON PROFIT ON ORDINARY ACTIVITIES		•
		2014 £	2013 £
	Analysis of tax charge in the year		•
	Current tax		
	UK corporation tax charge on profit for the year Adjustments in respect of prior years	74,543 -	112,009 5,581
•	Total current tax	74,543	117,590
	Deferred tax		
	Origination and reversal of timing differences Changes in tax rates or laws	2,330 (1,634)	18,337 (3,266)
	Total deferred tax (see note 15)	696	15,071
	Tax on profit on ordinary activities	75,239	132,661

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

## 8. TAX ON PROFIT ON ORDINARY ACTIVITIES (continued)

#### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2013 - lower than) the standard rate of corporation tax in the UK of 22.16% (2013 - 23.58%). The differences are explained below:

	2014 £	2013 £
Profit on ordinary activities before tax	1,313,002	790,821
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 22.16% (2013 - 23.58%)	290,983	186,477
Effects of:		
Expenses not deductible for tax purposes Capital allowances for year in excess of depreciation Adjustments in respect of prior years Other timing differences Group relief EMI Share options	11,497 (2,838) - 508 (100,688) (124,919)	14,653 (18,301) 5,581 (37) (70,783)
Current tax charge for the year	74,543	117,590

#### Factors that may affect future tax charges

The March 2013 Budget Statement announced changes to the UK Corporation tax rates that were substantively enacted as part of the Finance Bill 2013 on 2 July 2013. These reduced the main rate of corporation tax to 21% from 1 April 2014 and to 20% from 1 April 2015. As the changes have been substantively enacted at the balance sheet date their effects are included in these financial statements. Accordingly, the deferred tax balance has been calculated using a rate of 20%. No further changes to future tax rates were announced in the March 2014 Budget Statement on 19 March 2014.

## 9. INTANGIBLE FIXED ASSETS

·	Goodwill £
Cost	
At 1 September 2013 and 31 August 2014	1,861,876
Accumulated amortisation	
At 1 September 2013 and 31 August 2014	1,861,876
Net book value	
At 31 August 2014	-
At 31 August 2013	·

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

#### 10. TANGIBLE FIXED ASSETS

L/Term Leasehold Property £	Plant and machinery	Fixtures and fittings £	Computer equipment £	Total £
·		•	•	
362,429 2,169	38,491 -	266,846 34,520	868,593 151,836	1,536,359 188,525
364,598	38,491	301,366	1,020,429	1,724,884
		· · · · · · · · · · · · · · · · · · ·		
194,099 45,679	26,876 6,026	198,221 18,774	566,972 173,982	986,168 244,461
239,778	32,902	216,995	740,954	1,230,629
124,820	5,589	84,371	279,475	494,255
168,330	11,615	68,625	301,621	550,191
	Leasehold Property £ 362,429 2,169 364,598 194,099 45,679 239,778	Leasehold Plant and machinery £  362,429 38,491 2,169 364,598 38,491  194,099 26,876 45,679 6,026  239,778 32,902  124,820 5,589	Leasehold Property E         Plant and machinery E         Fixtures and fittings and fittings E           362,429 2,169 38,491 266,846 2,169 34,520         38,491 301,366           364,598 38,491 301,366         34,520 301,366           194,099 45,679 6,026 18,774 239,778 32,902 216,995         216,995           124,820 5,589 84,371	Leasehold Property         Plant and machinery         Fixtures and fittings and fittings         Computer equipment           362,429         38,491         266,846         868,593           2,169         -         34,520         151,836           364,598         38,491         301,366         1,020,429           194,099         26,876         198,221         566,972           45,679         6,026         18,774         173,982           239,778         32,902         216,995         740,954           124,820         5,589         84,371         279,475

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

			•	2014 £	2013 '£
Computer	equipment		•	-	217,068
				<del></del>	
11. STOCKS			•		
				2014 £	· 2013. £
Goods for Maintenan			· 1	5,216 ,219,281	6,071 1,245,845
	•		1	,224,497	1,251,916

The difference between purchase price or production cost of stocks and their replacement cost is not material.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

## 12. DEBTORS

	2014 £	2013 £
Trade debtors	1,653,513	2,094,192
Amounts owed by group undertakings	2,718,697	1,849,138
Other debtors	4,910	7,540
Prepayments and accrued income	631,178	605,589
	5,008,298	4,556,459
	·	

Amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

#### 13. CREDITORS:

Amounts falling due within one year

	2014	2013
	£	£
Net obligations under finance leases and hire purchase		
agreements	· •	91,381
Trade creditors	153,354	561,750
Amounts owed to group undertakings	35,944	35,944
Corporation tax	8,245	108,663
Other taxation and social security	434,998	424,974
Other creditors	9,836	3,863
Accruals and deferred income	3,475,667	2,688,296
	4,118,044	3,914,871
• •		

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

## 14. CREDITORS:

Amounts falling due after more than one year

	•	2014	- 2013
		£	£
Net obligations under finance leases and hire purchase			
agreements		-	125,447
		·	

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

•		2014	. 2013
•		£	L
Between one and five years	•	-	125,447

Net obligations under finance lease and hire purchase agreements are secured against the assets to which they relate.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

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15.	DEFERRED TAX		
		2014 £	2013 £
	At beginning of year Charge for the year	29,551 696	14,480 15,071 \
	At end of year	30,247	29,551
	The provision for deferred taxation is made up as follows:		
		2014 £	2013 £
	Accelerated capital allowances Short term timing differences	31,120 (873)	29,987 (436)
		30,247	29,551
16.	CALLED UP SHARE CAPITAL		
		2014 £	2013 £
	Allotted, called up and fully paid 7,239,130 (2013: 7,239,130) Ordinary shares of £0.01 each	72,391	72,391
17.	RESERVES		
, .		Share premium account £	Profit and loss account
	At 1 September 2013 Profit for the financial year	20,000	2,446,311 1,237,763
	At 31 August 2014	20,000	3,684,074
18.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2014 £	2013 £
	Opening shareholders' funds Profit for the financial year Dividends (Note 19)	2,538,702 1,237,763 -	4,280,542 658,160 (2,400,000)
	Closing shareholders' funds	3,776,465	2,538,702

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

#### 19. DIVIDENDS

	2014 £	2013 £
Dividends paid on equity capital (equivalent to £0.33 per share)		2,400,000

#### 20. CONTINGENT LIABILITIES

The company entered into joint and several guarantees on 23 May 2014 with certain fellow group companies in relation to amounts owed to Clydesdale Bank PLC and Octopus Apollo VCT PLC. At 31 August 2014 the liabilities covered by these guarantees totalled £6,226,020.

The guarantees in place at 31 August 2013, with HSBC Bank PLC and Finance Wales Ltd, were discharged during the current year.

## 21. PENSION COMMITMENTS

The company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £35,831 (2013: £32,685). Contributions totalling £8,881 (2013: £2,076) were payable to the fund at the balance sheet date and are included in creditors.

## 22. OPERATING LEASE COMMITMENTS

At 31 August the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		•	Other	
	. 2014	2013	2014	2013	
•	£	£	. <b>£</b>	£	
Expiry date:		•	•	• • • • • • • • • • • • • • • • • • • •	
Within 1 year	•	•	96,422	25,825	
Between 2 and 5 years	106,700	106,700	213,040	335,434	
Total	106,700	106,700	309,462	361,259	

## 23. RELATED PARTY TRANSACTIONS

The company is a wholly owned subsidiary of Vista Technology Support Group Limited and has taken advantage of the exemptions conferred by FRS 8 'Related Party Disclosures' from the requirement to disclose transactions with Vista Technology Support Group Limited and other wholly owned group companies.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2014

## 24. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate parent company is Vista Retail Support Holdings Limited.

The ultimate parent company and controlling party is Vista Technology Support Group Limited, which is the parent undertaking of the smallest and largest group to consolidate these financial statements. Copies of Vista Technology Support Group Limited consolidated financial statements can be obtained from the Company Secretary at Unit 1b, Pentwyn Business Park, Wharfedale Road, Pentwyn, Cardiff, CF23 7HB.