FOR 31ST MARCH 2008

#### **Company Registration Number 3000723**



#### **BURGESS HODGSON**

Chartered Accountants & Registered Auditors
Camburgh House
27 New Dover Road
Canterbury
Kent

CT1 3DN

#### **FINANCIAL STATEMENTS**

#### YEAR ENDED 31ST MARCH 2008

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#### THE DIRECTORS' REPORT

#### YEAR ENDED 31ST MARCH 2008

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st March 2008.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was to improve the competitiveness of small and medium sized enterprises through the impartial delivery of a variety of services and by providing access to the information, skills, knowledge and advice they need to succeed.

The company is also an active partner with a number of key stakeholders in Kent and throughout the South East that seek to promote the economic prosperity of the region.

The status of Community Interest Company accords with the role the business has in serving communities in Kent.

The Company benefits the following sections of the community through its operations, services and the application of its financial resources and through its influence.

- 1. Local communities primarily in Kent, particularly those in designated areas of social deprivation, regeneration or growth, where stimulation of the enterprise economy will bring positive benefits to the economic and social well being of the community.
- 2. Individuals who need or want to start a business or commence self-employment, particularly those from sections of the community who are under-represented or disadvantaged in the enterprise economy.
- 3. Small and Medium sized businesses and their employees, particularly those in designated areas of social deprivation, regeneration or growth. Small and Medium sized businesses account for the majority of new job creation and make a significant positive contribution to the economy.

#### **Key Achievements**

The Company has invested reserves during the year in general pursuance of its CIC objectives and the pre-tax deficit for the year at £7,576 is virtually as planned. Reserves have remained at just under £1.1m and are currently considered adequate for the immediate future, subject to change in business requirements.

#### **Other Key Performance Results**

The Company operates a balanced scorecard performance measurement system and in the year to 31 March 2008 was again 10% ahead of target.

Businesses assisted were in excess of 22,000 from across all sections of the community and this was further augmented with over 2,500 individuals assisted who were thinking of commencing in business on their own account.

Over 2,500 established businesses were helped on an in-depth basis in improving their performance measured by the increase in gross value added contribution totalling over £130m.

Our customer satisfaction levels remained high at over 88%.

#### THE DIRECTORS'REPORT (continued)

#### YEAR ENDED 31ST MARCH 2008

#### Principle Risks and Uncertainties

Continuance of Government funding for business support is considered crucial to the activities that the Company undertakes in serving the communities noted above and whilst continuance is not currently in question, funding reductions may occur in future.

Business Support Kent CIC delivers a material Government funded contract under a consortium arrangement with other Business Links in the South East of England and the success of the arrangement is considered vital to the successful future of the Company.

#### **RESULTS AND DIVIDENDS**

The trading results for the year, and the company's financial position at the end of the year are shown in the attached financial statements.

Under the terms of the Memorandum and Articles of Association the company may not distribute profits to its members.

#### THE DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows:

		Ordinary At 31 March 2008	Shares of £1 each At I April 2007 or later date of appointment
B W C Bond		2	2
A D Buddin	Resigned 31.05.07	_	_
R R Clewley	•	2	2
C L Coday	Resigned 30.06.08	_	_
J W Faulkner		2	2
J E Gibson	Resigned 14.12.07	_	_
S Holt		_	_
A J Ledger		_	-
C S Newell		_	_
R Plunkett	Resigned 25.05.07	_	-
S Ralf		_	_
F Thompson		_	_
P Winter		_2	2

The directors have a non-beneficial interest in the shares that they hold.

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31ST MARCH 2008

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

#### **AUDITORS**

A resolution to re-appoint Burgess Hodgson as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Registered office: 34 Tower View Kings Hill West Malling Kent ME19 4UY Signed by order of the directors

C S NEWELL Company Secretary

Approved by the directors on 15/7/08.

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS

#### YEAR ENDED 31ST MARCH 2008

We have audited the financial statements of Business Support Kent Community Interest Company for the year ended 31st March 2008 on pages 6 to 15, which have been prepared on the basis of the accounting policies set out on page 9.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# BUSINESS SUPPORT KENT COMMUNITY INTEREST COMPANY INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS (continued) YEAR ENDED 31ST MARCH 2008

#### **OPINION**

#### In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31st March 2008 and of its deficit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

Camburgh House 27 New Dover Road Canterbury Kent CT1 3DN

25Th July 2008

BURGESS HODGSON Chartered Accountants & Registered Auditors

#### **INCOME AND EXPENDITURE ACCOUNT**

#### YEAR ENDED 31ST MARCH 2008

	Note	2008 £	2007 £
TURNOVER	2	8,094,478	8,316,545
Cost of sales		2,345,016	2,856,068
GROSS SURPLUS		5,749,462	5,460,477
Administrative expenses		5,835,322	5,703,831
OPERATING (DEFICIT) / SURPLUS	3	(85,860)	(243,354)
Interest receivable		78,284	84,461
(DEFICIT) / SURPLUS ON ORDINARY			
ACTIVITIES BEFORE TAXATION		(7,576)	(158,893)
Tax on surplus / (deficit) on ordinary activities	6	(15,650)	(16,034)
(DEFICIT) / SURPLUS FOR THE FINANCIAL			<del></del>
YEAR		(23,226)	(174,927)

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

#### **BALANCE SHEET**

#### **31ST MARCH 2008**

		200	8	200	7
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	7	213,321		272,008	
Investments	8	40		10	
Tangible Assets and Investments			213,361		272,018
CURRENT ASSETS					
Debtors	9	1,025,371		1,428,569	
Cash at bank		1,313,955		1,637,950	
		2,339,326		3,066,519	
CREDITORS: Amounts falling due					
within one year	10	(1,490,976)		(2,253,600)	
NET CURRENT ASSETS			848,350	<del> </del>	812,919
TOTAL ASSETS LESS CURRENT	LIABI	LITIES	1,061,711		1,084,937
CAPITAL AND RESERVES					
Called-up equity share capital	13		8		8
Other reserves	14		587,595		587,595
Income and expenditure account	14		474,108		497,334
SHAREHOLDERS' FUNDS	15		1,061,711		1,084,937

These financial statements were approved by the directors on the 1517108 and are signed on their behalf by:

#### **CASH FLOW STATEMENT**

#### **YEAR ENDED 31ST MARCH 2008**

	Note	2008 £	2007 £
NET CASH (OUTFLOW)/INFLOW			
FROM OPERATING ACTIVITIES	16	(323,932)	(286,639)
RETURNS ON INVESTMENTS			
AND SERVICING OF FINANCE	16	78,284	84,461
TAXATION	16	(16,034)	(11,034)
CAPITAL EXPENDITURE AND			
FINANCIAL INVESTMENT	16	(62,313)	(272,950)
		<u> </u>	
(DECREASE)/INCREASE IN CASH	16	(222.005)	(496 162)
CASH	סו	(323,995)	(486,162)

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31ST MARCH 2008

#### ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom law and accounting standards.

#### Consolidation

In the opinion of the directors, the company and its subsidiary undertakings comprise a mediumsized group. The company has therefore taken advantage of the exemption provided by Section 248 of the Companies Act 1985 not to prepare group accounts.

#### **Turnover**

The turnover shown in the income and expenditure account represents amounts invoiced during the year, exclusive of Value Added Tax. Also included in turnover are grants received from UK and European governments.

#### **Fixed assets**

All fixed assets are initially recorded at cost.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

3 years straight line Fixtures & Fittings Computer Equipment 3 years straight line Leasehold Improvements -3 years straight line

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against income on a straight line basis over the period of the lease.

#### Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the income and expenditure account.

#### 2. **TURNOVER**

The turnover and profit before tax are attributable to the one principal activity of the company.

An analysis of turnover is given below:

2008 2007 £ £ 8,094,478 United Kingdom 8,316,545

#### YEAR ENDED 31ST MARCH 2008

#### 3. OPERATING DEFICIT

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Operating	dericit	18	stated	atter	charging:
Operating	~~		344104	uri çi	C1101 511

	2008	2007
	£	£
Depreciation of owned fixed assets Auditors' remuneration	120,970	66,601
- as auditors	8,350	5,000

#### 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2008	2007
	No	No
Number of administrative staff	10	10
Number of management staff	9	9
Number of programme staff	74	74
. •		
	93	93
		<del></del>
The aggregate payroll costs of the above were:		
	2008	2007
	£	£
Wages and salaries	3,486,805	3,383,496
Social security costs	361,184	361,404
Money purchase pension costs	282,714	287,930
	4,130,703	4,032,830

#### 5. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	2008 £	2007 £
Aggregate emoluments	353,431	440,885
Value of company pension contributions to money purchase schemes	34,756	39,712
	388,187	480,597
Emoluments of highest paid director:		
	2008 £	2007 £
Total emoluments (excluding pension contributions): Value of company pension contributions to money	126,285	117,744
purchase schemes	14,877	13,801
	141,162	131,545
	·	

#### YEAR ENDED 31ST MARCH 2008

#### 5. DIRECTORS' EMOLUMENTS (continued)

The number of directors who are accruing benefits under company pension schemes was as follows:

	Money purchase schemes	2008 No 2	2007 No 5
6.	TAX ON SURPLUS ON ORDINARY ACTIVI	TIES	
		2008 £	2007 £
	Current tax: Under/(over) provision in prior year UK Corporation tax based on the results for the y	(7) Year	(14)
	at 20% (2007 - 19%)	15,657	16,048
	Total current tax	15,650	16,034

Business Support Kent Community Interest Company, due to its not for profit status, is exempt from a charge to Corporation Tax on its surpluses or deficits. The tax charge is based solely on its investment income for the year.

#### 7. TANGIBLE FIXED ASSETS

	Furniture and Office Equipment	Computer Equipment	Leasehold Improvements	Total
	£	£	£	£
COST				
At 1st April 2007	153,350	375,795	166,387	695,532
Additions	23,361	39,216	(294)	62,283
Disposals	_	(1,780)	_	(1,780)
At 31st March 2008	176,711	413,231	166,093	756,035
DEPRECIATION				
At 1st April 2007	85,627	329,484	8,413	423,524
Charge for the year	36,868	28,729	55,373	120,970
Depreciation on Disposals	_	(1,780)		(1,780)
At 31st March 2008	122,495	356,433	63,786	542,714
NET BOOK VALUE				
At 31st March 2008	54,216	56,798	102,307	213,321
At 31st March 2007	67,723	46,311	157,974	272,008

#### YEAR ENDED 31ST MARCH 2008

#### 8. INVESTMENTS

£
10
30
40

Business Support Kent CIC holds 10 shares in Skill South East Ltd, representing 16.7% of the issued share capital of the company.

During the year Business Support Kent CIC purchased:

10 ordinary shares in Enterprise Taktix Limited, representing 100% of the issued share capital of the company. This company is trading but the directors are of the opinion that the result is immaterial.

10 ordinary shares in Business Link Kent Limited, representing 100% of the issued share capital of the company. This company was dormant during the year.

10 ordinary shares in Taktix Limited, representing 100% of the issued share capital of the company. This company was dormant during the year.

Under the provision of section 248 of the Companies Act 1985 the company is exempt from preparing consolidated accounts and has not done so, therefore the accounts show information about the company as an individual entity.

#### 9. DEBTORS

2008	2007
£	£
231,854	394,484
471	419,321
793,046	614,764
1,025,371	1,428,569
	£ 231,854 471 793,046

Included within Other debtors is an amount due of £0 (2007: £60,000), which is recoverable after more than one year.

#### 10. CREDITORS: Amounts falling due within one year

	2008	2007
	£	£
Trade creditors	253,085	173,768
Corporation tax	15,657	16,048
VAT Payable	17,476	26,063
PAYE and social security	110,004	106,365
Accruals and deferred income	1,094,754	1,931,356
	1,490,976	2,253,600
	<del></del>	·

#### YEAR ENDED 31ST MARCH 2008

#### 11. COMMITMENTS UNDER OPERATING LEASES

At 31st March 2008 the company had annual commitments under non-cancellable operating leases as set out below.

	Assets Other Than Land & Buildings	
	2008	2007
	£	£
Operating leases which expire:		
Within 1 year		
Within 2 to 5 years	13,856	13,856
	13,856	13,856
	15,630	13,030
	Land & Bu	ildings
	2008	2007
	£	£
Operating leases which expire:		
Within 1 year		_
Within 2 to 5 years	150,905	150,905
	150,905	150,905

#### 12. RELATED PARTY TRANSACTIONS

No transactions with related parties were undertaken such as are required to be disclosed under FRS 8.

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#### 13. SHARE CAPITAL

Authorised share capital:

		2008		2007
		£		£
100 Ordinary shares of £1 each		100		100
•				
Allotted, called up and fully paid:				
	2008		2007	
	No	£	No	£
Ordinary shares of £1 each	8	8	8	8
•				

#### 14. RESERVES

	Capital Reserve £	Income and expenditure account
Balance brought forward	587,595	497,334
Retained surplus/(deficit) for the year	<u></u>	(23,226)
Balance carried forward	587,595	474,108

The Capital reserve represents a capital contribution from The Learning and Business Link Company Limited of £587,595.

#### YEAR ENDED 31ST MARCH 2008

#### 15. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2008	2007
	£	£
Surplus/(Deficit) for the financial year	(23,226)	(174,927)
Opening shareholders' equity funds	1,084,937	1,259,864
Closing shareholders' equity funds	1,061,711	1,084,937

#### 16. NOTES TO THE STATEMENT OF CASH FLOWS

### RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	2008	2007
	£	£
Operating (deficit) / surplus	(85,860)	(243,354)
Depreciation	120,970	66,601
Decrease/(increase) in debtors	403,198	(339,222)
Increase/(decrease) in creditors	(762,240)	228,768
Asset Disposals	<del>-</del>	568
Net cash (outflow)/inflow from operating activities	(323,932)	(286,639)

#### RETURNS ON INVESTMENTS AND SERVICING OF FINANCE

	2008	2007
	£	£
Interest received	78,284	84,461
Net cash inflow from returns on investments and		
servicing of finance	78,284	84,461

#### **TAXATION**

	2008	2007
	£	£
TAXATION	(16,034)	(11,034)

#### CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT

	2008	2007
	£	£
Payments to acquire tangible fixed assets	(62,283)	(272,940)
Acquisition of fixed asset investments	(30)	(10)
Net cash outflow from capital expenditure	62,313	(272,950)

#### YEAR ENDED 31ST MARCH 2008

#### 16. NOTES TO THE STATEMENT OF CASH FLOWS (continued)

#### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	2008 £	2007
(Decrease)/Increase in cash in the period	(323,995)	(486,162)
Movement in net funds in the period	(323,995)	(486,162)
Net funds at 1 April 2007	1,637,950	2,124,112
Net funds at 31 March 2008	1,313,955	1,637,950
	<del></del>	<del>,,,</del>

#### **ANALYSIS OF CHANGES IN NET FUNDS**

	At		At
	1 Apr 2007	Cash flows 3	1 Mar 2008
Net cash: Cash in hand and at bank	1,637,950	(323,995)	1,313,955
Net funds	1,637,950	(323,995)	1,313,955



### **Community Interest Company Report**

	For official use (Please leave blank)	
Please complete in typescript, or in bold black capitals.	Company Name in full	Business Support Kent CIC
	Company Number	
	Year Ending	31 March 2008

This template illustrates what the Regulator of Community Interest Companies considers to be best practice for completing a simplified community interest company report. All such reports must be delivered in accordance with section 34 of the Companies (Audit, Investigations and Community Enterprise) Act 2004 and contain the information required by Part 7 of the Community Interest Company Regulations 2005. For further guidance see chapter 8 of the Regulator's guidance notes and the alternate example provided for a more complex company with more detailed notes.

#### PART 1 - GENERAL DESCRIPTION OF THE COMPANY'S ACTIVITIES

In the space provided below, please insert a general account of the company's activities in the financial year to which the report relates, including a fair and accurate description of how they have benefited the community, or section of the community, which the company is intended to serve.

The principal aim of the company remains to enable sustainable economic growth and regeneration through support for the establishment of new enterprise and support for developing the competitiveness of small and medium sized businesses. All our services are free of charge to SMEs and individuals and are funded from a variety of UK and EU public funding streams. Our success is measured by the success of the companies and individuals we help and by the improvement of the local economy as a whole.

Highlights for the year ended 31 March 2008 include...

We assisted over 5,500 SMEs in depth who are forecast to add £130m to the Kent economy.

We gave information to 22,000 businesses

We helped over 1,600 new start-up businesses and provided additional, specialist support to those in deprived areas or difficult situations to overcome barriers to enterprise.

We assisted nearly 2,500 individuals from across Kent and from a wide variety of backgrounds who were thinking of starting a business

We worked with 600 businesses to help them become more resource efficient and launched a comprehensive Sustainable Business Support service for SMEs across the region. We ran our second Kent 2020 Vision programme which aims to showcase the fantastic developments in Kent for the benefit of local SMEs.

We developed a support programme to assist SMEs take advantage of opportunities arising from the London2012 games. The first Company that benfited came from Kent.

We assisted over 200 businesses that have survived their first 24 months trading.

(If applicable, please just state "A social audit report covering these points is attached").

(Please continue on separate continuation sheet if necessary.)

PART 2 - CONSULTATION WITH STAKEHOLDERS - Please indicate who the company's stakeholders are; how the stakeholders have been consulted and what action, if any, has the company taken in response to feedback from its consultations? If there has been no consultation, this should be made clear.

The company has a wide range of stakeholders as we are providers of services to SMEs and to individuals, funded from a range of public funding sources, which aim to increase economic prosperity in line with and contributing directly to economic development objectives set by local, regional and national government and agencies. Our aim is that all of these stakeholders benefit, in different ways, from our input and activities.

Our range of stake holders include; SEEDA, KCC, local authorities, the HE and FE colleges, environmental organisations such as Kent Sustainable Business Partnership, SMEs

The consultation process was achieved through a wide variety of activities that included; meetings, events, correspondence, attending specilist stakeholder events, inviting SMEs to our own staff consultation days and through publishing the results of research, participating in economic partnership development forums. All of these activities are part of the plan to promote and build Enterprise and support SMEs, Sustainable Enterprise and Resource Efficiency. We are a core partner with Kent County Council in the Kent Sustainable

The feedback and consultation has assisted us to:

Inform the development of our own policy and strategy and that of stakeholders,
tallor and develop business services to specifically address the needs of our SME community,
keep us positioned as an authoritative and impartial source of business insights,
promote to individuals (particularly the hard to reach) and businesses the benefits of taking impartial advice and more importantly, taking action following that advice.

An element of the consultation process has also facilitated our ability to translate Government policy on enterprise, sustainability and innovation into readily ecceptable and understood language in the hands of our community. Crucially, this promotes action and maximises the impact of that action.

(If applicable, please just state "A social audit report covering these points is attached"). PART 3 - DIRECTORS' REMUNERATION - Please insert details of any remuneration received by the Directors, even if already stated in the accounts. If no remuneration was received you must state that "no remuneration was received" below.

The aggregate amount of Director's remuneration during the year was:

Aggregate Emoluments Pension Contributions

353,431 34,756 388.187

PART 4 - TRANSFERS OF ASSETS OTHER THAN FOR FULL CONSIDERATION - Please insert full details of any transfers of assets other than for full consideration e.g. Donations to outside bodies. If this does not apply you must state that "no transfer of assets other than for full consideration has been made" below.

There were no transfers of any assets made during the year other than for full consideration.

(Please continue on separate continuation sheet if necessary.)

(N.B. Please enclose a cheque for £15 payable to Companies House or the Department of Enterprise, Trade and Investment, as appropriate)

#### **PART 5 - SIGNATORY**

The original report must be signed by a director or secretary of the company	Office held (delete as appropriate) Director/Secretary
You do not have to give any contact information in the box opposite but if you do, it will help the Registrar of Companies to contact you if there is a query on the form. The contact	MR CLIVE NEWEZL
information that you give will be visible to searchers of the public record.	Tel 01732 878477  DX Number DX Exchange

When you have completed and signed the form please send it to the Registrar of Companies:

Companies House, Crown Way, Cardiff, CF14 3UZ

for companies registered in England and Wales

DX 33050 Cardiff

Ωſ

Companies House, 37 Castle Terrace, Edinburgh, EH1 2EB for companies registered in Scotland

DX235 Edinburgh or LP – 4 Edinburgh 2

or

Companies Registry, Department of Enterprise, Trade and Investment, Waterfront Plaza, 8 Laganbank Road Belfast BT1 3BS

for companies registered in Northern Ireland

# CIC 34 CONTINUATION SHEET

Please complete in typescript, or in bold black capitals. Company Name in full

Company Number 3000723

Year Ending 31 March 2008

#### PLEASE CLEARLY INDICATE THE PART YOU ARE CONTINUING HERE Part 1 / 1

All of the individuals or businesses helped came from a broad section of our community including from some of the most deprived wards in the country. Through our subsidiary, Enterprise Taktix Ltd, we are developing a number of programmes to assist some particularly hard to reach community groups in understanding how to effectively start and grow a business. The groups included soon to be released prisoners and migrants.

Our enterprise programme also extends into schools that have this as part of their curriculum. All groups have been helped through use of our innovative board game called Taktix that can be played by one or more individuals and teaches through a simple learning method, showing how a business may be established and developed.

Our Enterprise Gateway Programme continued its success by assisting over 500 individuals from some of the most deprived wards in Kent into or towards self employment through a combination of programmes ranging from mentoring to networking. Much of the preparatory work revolves around building the individual's self esteem prior to engaging with these programmes which is an essential element to ensure their success.

New businesses that have the benefit of tailored advice and support substantially increase their chances of survival and demonstrate accelerated growth.

## **CIC 34 CONTINUATION SHEET**

Please complete in typescript, or in bold black capitals.

Company Name in full

**Business Support Kent CIC** 

Company Number

3000723

Year Ending 31 March 2008

#### PLEASE CLEARLY INDICATE THE PART YOU ARE CONTINUING HERE Part 1 / 2

We aim to promote sustainable business practice and exemplify the benefits to all organisations and to the wider community. We provide access to expert sources of support and advice for implementation of sustainable business practices. Considering and mitigating any negative impacts of business operations on the broader environment supports the long-term sustainability of local communities. Eliminating, reducing or re-cycling waste also has business benefits including increased productivity, competitiveness and staff morale

During the year we supported over 440 businesses in Kent to improve their environmental performance and 608 businesses to promote their corporate social responsibility programmes. We also ran a number events including co-sponsoring business support workshops.

As a whole this activity aims to benefit the community, over time, by:

- increasing local employment opportunities
- reducing the welfare burden
- increasing purchasing from local suppliers
- fostering on-the-job skills development
- enhancing local product and service availability to fill market gaps and social or community needs.