HENSALL MECHANICAL SERVICES LIMITED FINANCIAL STATEMENTS 31 DECEMBER 2022

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ArmstrongWatson®
Accountants, Business & Financial Advisers

COMPANY INFORMATION

Directors

C L Bond A H Jamison

Company secretary

C L Bond

Registered number

02999852

Registered office

Roall Hall Roall Lane Eggborough North Humberside **DN14 0NA**

Independent auditors

Armstrong Watson Audit Limited Chartered Accountants

Third Floor 10 South Parade

Leeds

West Yorkshire

LS1 5QS

Bankers

Yorkshire Bank plc 81 Carlton Street Castleford WF101BW

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STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2022

Introduction

The Directors present their Strategic Report for Hensall Mechanical Services Limited for the year ended 31 December 2022.

Business review

The Company's principal activity continued to be that of Building Services Design & Installation Contractors. In the main we were able to continue to avoid the risky competitive tendering market due to the return of our framework clients and negotiated business clients.

A new challenge that we had to overcome in 2022 was the unprecedented levels of inflation that impacted the cost of materials throughout the year. We updated our quotation terms and conditions in mid 2021 in order to overcome the issue and the management of these price changes has been a constant challenge throughout the year.

The positive numbers in 2022 also ensured that cash reserves are strong with the Company generating positive cash flows. We have also benefitted from a new management and QA system through the cloud-based platform Monday.com.

At the time of writing this review, we expect the current year to show continued growth and result in a turnover in excess of £35 million with no detrimental effect on our margins. A substantial proportion of this work has already been secured.

The shareholders are fully committed to the Company and they will ensure that the cash position and business resiliance remains strong. Our primary aim is to develop a group of profitable, growing and robust businesses that can continue to enhance stakeholder value on a year by year basis.

During the year the Trade, Business, Assets and Employees of our sister Group Company Hensall Intelligent Building Energy Management Solutions Ltd were hived across into Hensall Mechanical Services Ltd and this division will continue to trade in the new environment.

We also continue to demonstrate and develop our de-carbonisation expertise in which we work alongside mainly public sector clients to de-carbonise some of their key buildings in a cost-effective professional manner that delivers enduring benefits for many years into the future.

Principal risks and uncertainties

Operational risks - there is a risk that new projects are not secured with existing customers due to the highly competitive nature of the market. The Directors mitigate this risk by ensuring the Company provides unrivalled service levels, and cost control in order to provide competitive pricing which results in excellent value for money for its customers.

Financial and cashflow risk management - financial risks are managed through strict internal management controls and accurate timely management information. Robust cashflow forecasting is updated on a weekly basis in order that management are aware of any potential problems before they occur. Individual projects are closely and regularly monitored by management to identify potential issues and ensure that projects are delivered at a margin that is acceptable to the directors.

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Financial key performance indicators

Management use a range of performance measures to monitor and manage the business. Some of the key performance measures are set out below:

	Year Ended	Year Ended
	31 December 2022	31 December 2021
Turnover	£24,561,558	£17,772,073
Gross profit	£4,638,762	£2,584,020
Gross Profit Margin	18.9%	14.5%
Operating profit	£1,253,210	£923,564

The Company acts as the main contractor for services provided to customers, however some of the electrical work is subcontracted to our sister company HMS Electrical Systems Limited and this work only attracts a small margin in order for the Company to remain competitive. The total gross margin achieved in any given financial period is impacted by the level of turnover generated from this electrical work as a proportion of total turnover for that period.

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Other key performance indicators

Business Strategy

Strategic objectives

To operate nationally with satellite offices strategically located throughout the UK: during the year we have opened a new London office just off Oxford Street

To stand out amongst competitors within the UK Construction industry as an organisation that provides consistent value to all Customers, Employees, Suppliers & Lenders beyond what they expect; and

To achieve the following standards:

- 1. We focus in all that we do to ensure that health & wellbeing of all our employees and those we come into contact with is our number one priority;
- 2. We cherish our Brand, our identity and use it consistently throughout the group;
- 3. We provide guidance for all employees, new and old, as to what is expected of them and how it is expected to be achieved:
- 4. We provide our clients, new and old, a quality of service, technical expertise and installations that each and every one of us is proud of;
- 5. We invest in people and ensure that our workforce is highly trained with continuous development in all departments;
- 6. We are consistent in everything that we do;
- 7. We minimise our impact on the environment;
- 8. We are accountable if we get it wrong;
- 9. We learn from our mistakes; and
- 10. We exceed our Clients' expectations.

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Organisational Strategy

We have implemented an organisational structure that clearly defines:

Who does what;

- Who is accountable for what;
- Chains of command;
- Opportunities for progession;
- Shareholders roles outside of the business; and
- Employees roles within the business.

Management Strategy

We have implemented a management system that delivers results by:

- Producing an operations manual complete with rules & checklists for every task that we do;
- Management development the process through which we create our management system, and teach our managers how to use it;
- Always remembering that an effective prototype is a business that finds and keeps its customers and profitability, better than any other; and
- Making sure that we hear our customers without them saying a word.

People Strategy

The success of the Company depends on our people. The skills and commitment of our employees and supply chain are fundamental to our business. We are grateful for the hard work and dedication of our employees and the supply chain.

We have created an environment for our people where "doing it" is more important than "not doing it". Where "doing it well" becomes a way of life.

We achieve this by:

Always taking our people seriously;

- Always communicating to our staff the idea of what this organisation is trying to do;
- Ensuring our people understand the idea behind the work that they are being asked to do;
- Communicating to our people that the work that we do is a reflection of who we are; and
- Ensuring that all of our people work towards being the best that they can be at the tasks that they are accountable for.

We have now recruited all of the additional key senior personnel that we will need in order to deliver the £35 million + level of turnover that is mentioned above and which we expect to achieve in 2023.

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Health and safety

We are proud of our excellent Health & Safety record and all employees put the health and wellbeing of all those that we come into contract with at the top of our priority list on a daily basis.

We are safe contractor accredited and our site team all carry as a minimum the following training certificates:

- CSCS Skill Cards;
- PASMA:
- Manual Handling;
- Abrasive Wheels;
- Asbestos Awareness;
- Face Fit;
- F-Gas;
- Health & Safety Awareness; and
- First Aid.

Using Sentrysm.co.uk Health and Safety Management, we ensure that Job Specific Risk Assessments and Method Statements are produced and issued to clients well in advance of the proposed site visits. All operatives also have the ability using smart phone technology to produce and issue on the spot dynamic risk assessments for any unforeseen or reactive tasks that they may face.

Client Diversity

Our client base consists of blue chip companies spread across a wide range of industries with much of our work coming from negotiated contracts and repeat business from clients that want to continue to work with Hensall due to the level of service and quality of installation that we provide.

Our clients are spread across sectors such as:

Ministry of Justice; National Probation Service; Education; Health & Fitness; Local Authority; Leisure; Commercial Office; and Residential.

This report was approved by the board and signed on its behalf.

C L Bond Director

Date: 57.23

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2022

The directors present their report and the financial statements for the year ended 31 December 2022.

Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and dividends

The profit for the year, after taxation, amounted to £1,116,168 (2021 - £844,177).

Dividends paid during the financial period amounted to £575,000 (2021 - £60,000)

Directors

The directors who served during the year were:

C L Bond A H Jamison

Future developments

Writing this note in June 2023, the construction industry is still buoyant and the Company is on track to achieve its primary aim. Projected sales by the end of 2023 are around £35 million the vast majority of which has already been secured. We expect further additional growth in 2024.

Research and development activities

The principal activity of the Company is the design, development and integration of unique and novel mechanical and electrical services. Through the full project lifecycle, the Company seeks to develop robust and maintainable systems to meet strict client requirements. This work is conducted across several key sectors such as healthcare, education, commercial and leisure applications, ensuring highly reliable and flexible system-level solutions are developed. This is encapsulated through the expert knowledge retained within the Company for the application in critical services such as Mechanical, Electrical, BIM Modelling and Building Energy Management Systems. This retained knowledge allows the Company to undertake non-routine, challenging projects across all sectors, thereby progressing the current state of the art through these development activities.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Qualifying third party indemnity provisions

The Company had directors' and officers' indemnity insurance in place throughout the year.

Matters covered in the Strategic Report

Certain information is not shown in the Directors' Report because it is shown in the Strategic Report under s414C(11). The mandatory disclosures in relation to financial key performance indicators and the principle risks and uncertainties of the Company are considered by the Directors to be of strategic importance and have therefore been included in the Strategic Report.

Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Going concern

These financial statements have been prepared on a going concern basis. The Directors, having considered the financial position of the Company for a period of at least twelve months from the date of signing these financial statements, have no reason to believe that a material uncertainty exists that may cast doubt about the ability of the Company to continue as a going concern.

Accordingly the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future and thus adopt the going concern basis of accounting in preparing the financial statements.

Post balance sheet events

There have been no significant events affecting the Company since the year end.

Auditors

The auditors, Armstrong Watson Audit Limited, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

C L Bond Director

Date: 5.1.23

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HENSALL MECHANICAL SERVICES LIMITED

Opinion

We have audited the financial statements of Hensall Mechanical Services Limited (the "Company") for the year ended 31 December 2022, which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' Report thereon. The directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HENSALL MECHANICAL SERVICES LIMITED (CONTINUED)

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HENSALL MECHANICAL SERVICES LIMITED (CONTINUED)

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the Company and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: employment regulation, health and safety regulation, anti-money laundering regulation.

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Inquring of management and, where appropriate, those charged with governance, as to whether the company is in compliance with laws and regulations, and discussing their policies and procedures regarding compliance with laws and regulations;
- Inspecting correspondence, if any, with relevant licensing or regulatory authorities;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indicators of non-compliance throughout our audit; and
- Considering the risk of acts by the company which were contrary to applicable laws and regulations, including fraud.

We also considered those laws and regulations that have a direct effect on the preparation of the financial statements, such as tax legislation, pension legislation, the Companies Act 2006.

We evaluated the Directors' and management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to posting manual journals entries to manipulate financial performance, management bias through judgements and assumptions in significant acounting estimates, in particular in relation to revenue cut-off, contract accruals, contract debtor provisions and significant one-off or unusual transactions.

Our audit procedures in relations to fraud included but were not limited to:

- Making enquiries of the directors and management on whether they had knowledge of any actual, suspected or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HENSALL MECHANICAL SERVICES LIMITED (CONTINUED)

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Matthew Osbourne (Senior Statutory Auditor)

for and on behalf of

Armstrong Watson Audit Limited

Chartered Accountants and Statutory Auditors

Leeds

Date: 8.7. 23

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	2022 £	2021 £
Turnover	4	24,561,558	17,772,073
Cost of sales		(19,922,796)	(15,188,053)
Gross profit		4,638,762	2,584,020
Administrative expenses		(3,385,552)	(1,669,357)
Other operating income	5	-	8,902
Operating profit	6	1,253,210	923,565
Income from fixed assets investments		15	-
Interest payable and similar expenses	11	(19,938)	(15,217)
Profit before tax		1,233,287	908,348
Tax on profit	12	(117,119)	(64,171)
Profit for the financial year		1,116,168	844,177

There was no other comprehensive income for 2022 (2021:£NIL).

The notes on pages 15 to 30 form part of these financial statements.

There were no recognised gains and losses for 2022 or 2021 other than those included in the Statement of Comprehensive Income.

HENSALL MECHANICAL SERVICES LIMITED REGISTERED NUMBER: 02999852

BALANCE SHEET AS AT 31 DECEMBER 2022

•	Note		2022 £		2021 £
Fixed assets					
Tangible assets	14		383,628		91,495
Investments	15		438		438
			384,066		91,933
Current assets					
Stocks	16	16,830		16,830	
Debtors: amounts falling due within one year	17	10,752,370		9,394,359	
Cash at bank and in hand	18	3,540,820		2,393,323	•
		14,310,020		11,804,512	
Creditors: amounts falling due within one year	19	(9,622,779)	•	(7,478,667)	
Net current assets			4,687,241		4,325,845
Total assets less current liabilities	•		5,071,307		4,417,778
Creditors: amounts falling due after more than one year Provisions for liabilities	20	•	(401,393)		(364,044)
Deferred tax	23		(78,181)		(3,169)
Net assets			4,591,733	,	4,050,565
Capital and reserves		·		·	
Called up share capital	24		2		2
Other reserves	25		548,734		548,734
Profit and loss account	25		4,042,997		3,501,829
			4,591,733	•	4,050,565
		;		:	

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

C L Bond Director

Date: 5.7.23

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2022

	Called up share capital	Other reserves	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2021	2	548,734	2,717,652	3,266,388
Comprehensive income for the year				
Profit for the year	-	-	844,177	844,177
Total comprehensive income for the year	-	-	844,177	844,177
Contributions by and distributions to owners Dividends: Equity capital	-	-	(60,000)	(60,000)
At 1 January 2022	2	548,734	3,501,829	4,050,565
Comprehensive income for the year Profit for the year	•	-	1,116,168	1,116,168
Total comprehensive income for the year		•	1,116,168	1,116,168
Contributions by and distributions to owners Dividends: Equity capital	-	-	(575,000)	(575,000)
At 31 December 2022	2	548,734	4,042,997	4,591,733

The notes on pages 15 to 30 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

1. General information

Hensall Mechanical Services Limited ("the Company") is a private company limited by shares, incorporated in England and Wales, with company registered number 02999852. The address of its registered office and principal place of business is Roall Hall, Roall Lane, Eggborough, Goole, North Yorkshire, DN14 0NY.

These financial statements have been prepared in Pound Sterling as this is the currency of the primary economic environment in which the Company operates.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

2.2 Financial Reporting Standard 102 - reduced disclosure exemptions

The Company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.42, 11.44 to 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.27, 12.29(a), 12.29(b) and 12.29A;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Hensall Group Limited as at 31 December 2022 and these financial statements may be obtained from Companies House.

2.3 Going concern

These financial statements have been prepared on a going concern basis. The Directors, having considered the financial position of the Company for a period of at least twelve months from the date of signing these financial statements, have no reason to believe that a material uncertainty exists that may cast doubt about the ability of the Company to continue as a going concern.

Accordingly the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future and thus adopt the going concern basis of accounting in preparing the financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

2. Accounting policies (continued)

2.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

2.5 Operating lease

Rentals paid under operating lease are charged to profit or loss on a straight line basis over the lease term.

2.6 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the Statement of Comprehensive Income in the same period as the related expenditure.

2.7 Finance costs

Finance costs are charged to profit or loss over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.8 Borrowing costs

All borrowing costs are recognised in profit or loss in the year in which they are incurred.

2.9 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Company in independently administered funds.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

2. Accounting policies (continued)

2.10 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date.

2.11 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the Company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Plant and machinery - 10% and 33.33%

Motor vehicles - 25% Fixtures and fittings - 15%

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

2.12 Valuation of investments

Investments held as fixed assets are shown at cost less provision for impairment.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

2. Accounting policies (continued)

2.13 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a weighted average basis. Work in progress and finished goods include labour and attributable overheads.

At each Balance Sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

2.14 Debtors

Short-term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.15 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

2.16 Creditors

Short-term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.17 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Balance Sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance Sheet.

2.18 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

2. Accounting policies (continued)

2.18 Financial instruments (continued)

for a similar debt instrument and subsequently at amortised cost, unless it qualifies as a loan from a director in the case of a small company, or a public benefit entity concessionary loan.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the balance sheet date.

2.19 Termination benefits

Termination benefits are recognised immediately in the Statement of Comprehensive Income at the point where the Company is demonstrably committed to the termination.

2.20 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

3. Judgments in applying accounting policies and key sources of estimation uncertainty

Critical judgments in applying the Company's accounting policies

The critical judgments that the Directors have made in the process of applying the Company's accounting policies that have the most significant effect on the amounts recognised in the statutory financial statements:

(i) Assessing indicators of impairment

In assessing whether there have been any indicators of impairment, the Directors have considered both external and internal sources of information such as market conditions, counterparty credit ratings and experience of recoverability and where applicable, the ability of the asset to be operated as planned. There have been no indicators of impairments identified during the current financial period.

Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty, that have a heightened risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

(i) Recoverability of retentions receivable and amounts recoverable on contracts

The Company establishes a provision for all receivables that are estimated not to be recoverable. When assessing recoverablility, the directors have considered factors such as the ageing of the receivables, past experiences of recoverability, and the credit profile of individual or groups of customers.

(ii) Estimated profitability of on-going contracts

The nature of the Company's business results in the requirement for estimations into the potential future profitability of contracts in progress at the year-end. These estimations will determine the level of costs that are accrued at the year-end in order to recognise the appropriate amount of profit on each outstanding project. When estimating future profitability of contracts, the Company uses a range of information available to it such as approved contract value and variations, total costs booked to the job plus an estimate of costs to complete the contract using estimated bills of materials, labour and any other costs specific to a particular contract. Management estimate the stage of completion of ongoing contracts by reference to the certified value of work as a percentage of the total agreed contract value.

4. Turnover

The whole of the turnover is attributable to amounts recognised on mechanical and electrical contract

All turnover arose within the United Kingdom.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

5. Other operating income

	2022 £	2021 £
Other operating income	-	8,902
	-	8,902

Government grants receivable represent amounts claimed from the UK Government in connection with the Furlough Scheme introduced in March 2020. The scheme was introduced in an attempt to support employment levels during a time where national restrictions resulted in the Company having to cease operations for a lengthy period of time and it was thus reliant on this support to enable it to continue to pay its employees and maintain its employment levels.

6. Operating profit

annual accounts

7.

The operating profit is stated after charging:

	2022 £	2021 £
Research & development charged as an expense	738,122	383,389
Depreciation of tangible fixed assets	62,681	62,874
Operating lease rentals	43,463	36,764
Defined contribution pension cost	42,616	34,553
Auditors' remuneration		·
	2022 £	2021 £
Fees payable to the Company's auditors for the audit of the Company's		

30,000

24,700

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

8. Employees

Staff costs, including directors' remuneration, were as follows:

	2022 £	2021 £
Wages and salaries 1,3	974,828	1,497,777
Social security costs	197,612	140,986
Cost of defined contribution scheme	42,616	34,553
2,2	215,056	1,673,316
		

The average monthly number of employees, including the directors, during the year was as follows:

	2022 No.	2021 No.
Site staff	20	15
Sales, tendering and design	16	. 11
Administration	5	5
	41	31
,		

9. Directors' remuneration

	2022 £	2021 £
Directors' emoluments	91,939	81,675
Company contributions to defined contribution pension schemes	9,366	2,710
	101,305	84,385

During the year ended 31 December 2022 there were retirement benefits accruing to 2 (2021- 2) directors in respect of defined contribution pension schemes.

During the year ended 31 December 2022 the company paid termination benefits of £Nil (2021: £Nil) to Company directors.

The directors of the business are considered to be the key management personnel.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

		- ,	
10.	Income from investments		

		2022 £	2021 £
	Dividends received from listed and unlisted investments	(15)	-
		(15)	-
11.	Interest payable and similar expenses		
	•	2022 £	2021 £
	Bank interest payable	10,089	4,903
	Finance leases and hire purchase contracts	9,849	10,314
		19,938	15,217
12.	Taxation		
		2022 £	2021 £
	Corporation tax		
	Current tax on profits for the year	17,143	95,379
	Adjustments in respect of previous periods	24,964	(20,696)
		42,107	74,683
	Total current tax	42,107	74,683
	Deferred tax		
	Origination and reversal of timing differences	57,009	(4,870)
	Adjustment in respect of previous period		(7,572)
	Effect of tax rate change on opening balance	18,003	1,930
	Total deferred tax	75,012	(10,512)
	Taxation on profit on ordinary activities	117,119	64,171

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

12. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2021 - lower than) the standard rate of corporation tax in the UK of 19% (2021 - 19%). The differences are explained below:

	2022 £	2021 £
Profit on ordinary activities before tax	1,233,288	908,347
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%) Effects of:	234,325	172,586
Fixed asset differences	(781)	(259)
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	27,484	17,847
Income not deductible	(132)	-
Exempt ABGH distributions	(3)	-
Adjustments to tax charge leading to an increase/(decrease) in respect of previous periods	24,964	(20,696)
Remeasurement of deferred taxfor changes in tax rates	18,003	-
Adjustment to deferred tax charge in respect of previous periods	•	(7,572)
Research and development tax relief	(182,316)	(98,497)
Movement in deferred tax not recognised	(570)	-
Other differences leading to an increase in the tax charge	•	1
Group relief	(3,855)	
Remeasurement of deferred tax for changes in tax rates	•	761
Total tax charge for the year	117,119	64,171

Factors that may affect future tax charges

The UK Government announced in the 2021 budget that from 1 April 2023, the rate of corporation tax in the United Kingdom will increase from 19% to 25%. Companies with profits of £50,000 or less will continue to be taxed at 19%, which is a new small profits rate. Where taxable profits are between £50,000 and £250,000, the higher 25% rate will apply but with a marginal relief applying as profits increase.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

13. Dividends

					2022 £	2021 £
	Dividends paid on equity sh	nares			575,000	60,000
					575,000	60,000
14.	Tangible fixed assets					
		Plant and machinery £	Motor vehicles £	Fixtures and fittings	Computer equipment £	Total £
	Cost or valuation					•
	At 1 January 2022	65,490	266,804	17,007	-	349,301
	Additions	11,138	382,609	-	680	394,427
	Disposals	-	(39,613)	-		(39,613)
	At 31 December 2022	76,628	609,800	17,007	680	704,115
	Depreciation					•
	At 1 January 2022	52,864	191,306	13,636	-	257,806
	Charge for the year on owned assets	11,526	90,452	316	_	102,294
•	Disposals	-	(39,613)	-	-	(39,613)
	At 31 December 2022	64,390	242,145	13,952		320,487
	Net book value		·			
	At 31 December 2022	12,238	367,655	3,055	680	383,628
	At 31 December 2021	12,626	75,498	3,371	-	91,495
	The net book value of asse as follows:	ets held under finan	ice leases or	hire purchase of	ontracts, include	d above, are
					2022 £	2021 £
	Motor vehicles				326,809	72,060
	·				326,809	72,060
						

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

15. Fixed asset investments

			Listed investments £
	Cost or valuation		
	At 1 January 2022		438
	At 31 December 2022		438
,		•	
16.	Stocks		
		2022	2021
		£	£
	Raw materials and consumables	16,830	16,830
		16,830	16,830
17.	Debtors		
		2022 £	2021 £
	Trade debtors	2,462,039	2,727,811
	Amounts owed by group undertakings	4,251,392	4,066,657
	Other debtors	243,799	427,046
	Prepayments and accrued income	183,087	103,849
	Amounts recoverable on long-term contracts	3,612,053	2,068,996
		10,752,370	9,394,359
18.	Cash and cash equivalents		
		2022 £	2021 £
	Cash at bank and in hand	3,540,820	2,393,323
		3,540,820	2,393,323

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

19. Creditors: Amounts falling due within one year

	2022 £	2021 £
	~	~
Bank loans	122,222	122,222
Trade creditors	6,098,472	4,507,190
Amounts owed to group undertakings	327,263	18,091
Corporation tax	17,143	74,127
Other taxation and social security	190,714	409,973
Obligations under finance lease and hire purchase contracts	82,085	43,463
Other creditors	9,862	18,625
Accruals and deferred income	2,775,018	2,284,976
	9,622,779	7,478,667

There is also a cross guarantee creating a fixed and floating charge over all group assets supported by a debenture from fellow group members, Hensall Group Limited, Hensall Intelligent Building Energy Management Systems Limited and HMS Environmental Limited, for all monies owing to the bank.

Net obligations under the finance lease contracts are secured by a fixed charge on the assets concerned.

20. Creditors: Amounts falling due after more than one year

	2022 £	2021 £
Bank loans	203,704	325,926
Net obligations under finance leases and hire purchase contracts	197,689	38,118
	401,393	364,044

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

21. Loans

Analysis of the maturity of loans is given below:

		2022 £	2021 £
	Amounts falling due within one year	~	~
	Bank loans	122,222	122,222
		122,222	122,222
	Amounts falling due 1-2 years		
	Bank loans	122,222	122,222
		122,222	122,222
	Amounts falling due 2-5 years	 -	
	Bank loans	81,482	203,704
		81,482	203,704
		325,926	448,148
22.	Hire purchase and finance leases		
	Minimum lease payments under hire purchase fall due as follows:		
•		2022 £	2021 £
	Within one year	82,085	43,463
	Between 1-2 years	67,411	24,086
	Between 2-5 years	130,279	14,032
		279,775	81,581

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

23. Deferred taxation

		2022 £	2021 £
	At beginning of year	(3,169)	(13,681)
	Charged to profit or loss	(75,012)	10,512
	At end of year	(78,181)	(3,169)
	The provision for deferred taxation is made up as follows:		
		2022 £	2021 £
	Fixed asset timing differences	(77,484)	(3,885)
	Short term differences	(697)	716
		(78,181)	(3,169)
24.	Share capital		
		2022	2021
	Allotted, called up and fully paid	£	£
	2 (2021 - 2) Ordinary shares of £1.00 each	2	2

25. Reserves

Other reserves

Other reserves arose in the year ended 30 June 2015 when Hensall Mechanical Services Limited received a capital contribution from the ultimate parent company Hensall Group Limited as a result of an intercompany loan waiver between two subsidiaries of the common parent, Hensall Group Limited.

Profit and loss account

The proft and loss account represents the brought forward accumulated profits plus/minus the profit/loss for the financial period less any dividends paid during the financial period.

26. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £42,616 (2021 - £34,553). Contributions totalling £7,303 (2021 - £6,060) were payable to the fund at the balance sheet date and are included in creditors.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

27. Transactions with directors

At 31 December 2022, the Company owes C L Bond £1,146 (2021 - C L Bond owed the Company £352,084). The maximum amount the loan account was overdrawn during the period was £352,084 (2021 - £352,084). The loan does not incur interest charges.

28. Related party transactions

The Company is a wholly owned subsidiary of Hensall Group Limited and as such has taken advantage of the exemption permitted by Section 33 of FRS102 'Related Party Disclosures' not to provide disclosures of transactions entered into with the parent company or other wholly owned subsidiaries within the group. The consolidated financial statements can be obtained from the registered office of Hensall Group Limited; Roall Hall, Roall Lane, Eggborough, North Yorkshire, DN14 0NY.

29. Controlling party

The immediate and ultimate parent company is Hensall Group Limited by virtue of its 100% shareholdings of the allocated share capital of Hensall Mechanical Services Limited.

The ultimate controlling party is C L Bond, a director by virtue of his majority shareholding in the ultimate parent company.