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Report of the Directors and

Financial Statements for the year ended 31st March 2007

for

THE SHROPSHIRE AND TELFORD & WREKIN CONNEXIONS PARTNERSHIP LIMITED

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Company Information for the year ended 31st March 2007

DIRECTORS

M J Lowe C A Davies L Nicholson J Minor J Graham E Clare A Hartley K Calder J Woodall N Graham

K A Bradshaw

SECRETARY: R H Henshaw

REGISTERED OFFICE. First Floor, Victoria House

Victoria Quay Welsh Bridge Shrewsbury Shropshire SY1 1HH

REGISTERED NUMBER: 2993054 (England and Wales)

AUDITORS Howard Worth

Chartered Accountants and

Registered Auditors The Heysoms 163 Chester Road

Northwich Cheshire CW8 4AQ

BANKERS: The Co-operative Bank

42 Greengate Street

Stafford Staffordshire ST16 2BU

Report of the Directors for the year ended 31st March 2007

The directors present their report with the financial statements of the company for the year ended 31st March 2007

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of impartial support and advice on health, employment, lifestyle, housing, finance and learning to young people and adults, and support services to schools, colleges, employers and training suppliers in Shropshire, Telford and Wrekin

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements

Despite a real terms reduction in core grant funding during the final year of operation, the Board achieved real reductions in overhead expenditure, allowing a positive contribution to be made to the transition of the business at the year end

A reduction in the forecast pension deficit (under FRS 17) resulted in an increase in the net worth of the company of £440,000

DIVIDENDS

No dividends will be distributed for the year ended 31st March 2007

DIRECTORS

The directors shown below have held office during the whole of the period from 1st April 2006 to the date of this report

K A Bradshaw

M J Lowe

C A Davies

L Nicholson

J Minor

J Graham

E Clare

A Hartley

K Calder

J Woodall

Other changes in directors holding office are as follows

N Graham - appointed 5th May 2006

STATEMENT ON GOING CONCERN

Following the decision by the DFES to route the Connexions grant via Local Authorities, both Shropshire County Council and the Borough of Telford and Wrekin Council agreed that they would take the service in house, thus causing the business to close. The company signed a Business Transfer Agreement effective from the first of April 2007, transferring its business to its successor bodies.

Report of the Directors for the year ended 31st March 2007

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Browles

ON BEHALF OF THE BOARD:

K A Bradshaw - Director

19th July 2007

Report of the Independent Auditors to the Shareholders of The Shropshire and Telford & Wrekin Connexions Partnership Limited

We have audited the financial statements of The Shropshire and Telford & Wrekin Connexions Partnership Limited for the year ended 31st March 2007 on pages six to eighteen. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page three

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31st March 2007 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Report of the Directors is consistent with the financial statements

Report of the Independent Auditors to the Shareholders of The Shropshire and Telford & Wrekin Connexions Partnership Limited

Going Concern

Without qualifying our opinion, we draw your attention to note 1 of the accounts regarding the directors intention not to continue the company as a going concern. The directors have decided to present the accounts in a format that will be understood by the members, measuring the assets and liabilities at fair value and reporting the fixed assets and the pension liability consistently with the previous year.

Howard Worth

Chartered Accountants and

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Registered Auditors

The Heysoms

163 Chester Road

Northwich

Cheshire

CW8 4AQ

19th July 2007

Profit and Loss Account for the year ended 31st March 2007

	Notes	31/3/07 £	31/3/06 £
TURNOVER		5,823,114	5,977,748
Cost of sales		5,028,633	4,902,585
GROSS PROFIT		794,481	1,075,163
Administrative expenses		1,097,432	1,029,761
OPERATING (LOSS)/PROFIT	3	(302,951)	45,402
Interest receivable and similar incor	me	111,229	99,076
		(191,722)	144,478
Other finance costs	12	89,000	121,000
(LOSS)/PROFIT ON ORDINARY A	CTIVITIES	(000.700)	20, 170
BEFORE TAXATION		(280,722)	23,478
Tax on (loss)/profit on ordinary activ	vities 4	21,134	18,824
(LOSS)/PROFIT FOR THE FINANCE AFTER TAXATION	CIAL YEAR	(301,856)	4,654

DISCONTINUED OPERATIONS

All of the company's activities were discontinued during the current year

Statement of Total Recognised Gains and Losses for the year ended 31st March 2007

	31/3/07 £	31/3/06 £
(LOSS)/PROFIT FOR THE FINANCIAL YEAR Actuarial gain / (loss) Property revaluation	(301,856) 739,000 26,250	4,654 81,000
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	463,394	85,654
Prior year adjustment		(3,681,000)
TOTAL GAINS AND LOSSES RECOGNISED SINCE LAST ANNUAL REPORT		(3 <u>,595,346</u>)

Balance Sheet 31st March 2007

		31/3	3/07	31/3	/06
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	5		210,091		202,993
CURRENT ASSETS Debtors Cash at bank and in hand	6	620,315 1,567,698		574,691 2,393,901	
CREDITORS		2,188,013		2,968,592	
Amounts falling due within one year	7	1,346,068		2,099,335	
NET CURRENT ASSETS			841,945		869,257
TOTAL ASSETS LESS CURRENT LIABILITIES			1,052,036		1,072,250
PROVISIONS FOR LIABILITIES	9		-		(43,608)
PENSION LIABILITY	12		(3,154,000)		(3,594,000)
NET LIABILITIES			(2,101,964)		(2,565,358)
CAPITAL AND RESERVES					
Called up share capital Share premium	10 11		2,000 199,000		2,000 199,000
Revaluation reserve	11		164,900		138,650
Working capital fund	11		58,000		58,000
Profit and loss account	11		(2,525,864)		(2,963,008)
SHAREHOLDERS' FUNDS	15		(2,101,964)		(2,565,358)

The financial statements were approved by the Board of Directors on 19th July 2007 and were signed on its behalf by

K A Bradshaw - Director

M J Lowe - Director

The notes form part of these financial statements

Cash Flow Statement for the year ended 31st March 2007

Net cash outflow	Notes	31/3/07 £	31/3/06 £
from operating activities	1	(918,608)	(151,799)
Returns on investments and servicing of finance	2	111,229	99,076
Taxation		(18,824)	(19,296)
Capital expenditure	2	-	(9,805)
Decrease in cash in the period	d	(826,203)	(81,824)
Reconciliation of net cash flooto movement in net funds	w 3		
Decrease in cash in the period		(826,203)	(81,824)
Change in net funds resulting from cash flows		(826,203)	(81,824)
Movement in net funds in the Net funds at 1st April	period	(826,203) 2,393,901	(81,824) 2,475,725
Net funds at 31st March		1,567,698	2,393,901

Notes to the Cash Flow Statement for the year ended 31st March 2007

RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	31/3/07	31/3/06
	£	£
Operating (loss)/profit	(302,951)	45,402
Depreciation charges	19,152	22,868
Decrease in provisions	(43,608)	(36,147)
(Increase)/Decrease in debtors	(45,624)	265,357
Decrease in creditors	(755,577)	(322,279)
Difference between pension charge and cash contributions	210,000	<u>(127,000</u>)
Net cash outflow from operating activities	<u>(918,608</u>)	<u>(151,799</u>)

2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31/3/07 £	31/3/06 £
Returns on investments and servicing of finance Interest received	111,229	99,076
Net cash inflow for returns on investments and servicing of finance	111,229	99,076
Capital expenditure Purchase of tangible fixed assets		(9,80 <u>5</u>)
Net cash outflow for capital expenditure	-	<u>(9,805</u>)

3 ANALYSIS OF CHANGES IN NET FUNDS

ANALYSIS OF CHANGES IN NET FUNDS			At
Net cash	At 1/4/06 £	Cash flow £	31/3/07 £
Cash at bank and in hand	2,393,901	(826,203)	1,567,698
	2,393,901	(826,203)	1,567,698
Total	2,393,901	(826,203)	1,567,698

Notes to the Financial Statements for the year ended 31st March 2007

1 ACCOUNTING POLICIES

Basis of preparing the financial statements

The directors intend to close the company down after the year end, following the reallocation of the grant income contracts to local councils. The accounts have therefore not been prepared on a going concern basis. Assets and liabilities have been reported at fair value. In order to aid the members understanding of the accounts, the directors have decided to present the fixed assets and pension liability consistently with the prior year.

Accounting convention

The financial statements have been prepared under the historical cost convention modified to include the revaluation of freehold properties

Turnover

Turnover represents the invoiced value, net of value added tax, of goods sold and services provided to customers

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold land and buildings Leasehold improvements Fixtures, fittings and equipment

- Straight line over 50 years
- Straight line over 5 years
- Straight line over 4 years and Straight line over 5 years

Retirement Benefits

The company operates a defined benefit pension scheme
The regular pension cost is charged to the profit and loss account and is based on the expected pension costs over the service life of the employees
The current pension deficit is spread in the profit and loss account over the remaining service lives of current employees

Revaluation of Properties

The freehold property was professionally revalued on an existing use open market value basis, in accordance with the Statement of Assets Valuation Practice No 4 and the Guidance Notes of the Royal Institution of Chartered Surveyors

The freehold property is professionally revalued every five years with an interim valuation in year three

Government grants

Grants received relating to capital expenditure are credited to the profit and loss account over a period equivalent to the estimated useful economic lives of the assets to which they relate, as in accordance with SSAP 4. Grants received relating to revenue expenditure are credited to the profit and loss account in the year relating to the associated expenditure.

Leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred

2 STAFF COSTS

	31/3/07 £	31/3/06 £
Wages and salaries	3,472,653	3,551,529
Social security costs	250,833	235,557
Other pension costs	566,000	240,000
	4,289,486	4,027,086

Notes to the Financial Statements - continued for the year ended 31st March 2007

2 STAFF COSTS - continued

	The average monthly number of employees during the year was as follows		
		31/3/07	31/3/06
	Office and management	<u>151</u>	163
3	OPERATING LOSS		
	The operating loss is stated after charging		
		31/3/07 £	31/3/06 £
	Depreciation - owned assets	19,152	35,432
	Auditors' remuneration Operating lease rentals	13,480 169,654	11,124 132,655
	Operating lease remais	109,004	132,033
	Directors' emoluments	77,832	65,888
	The number of directors to whom retirement benefits were accruing was as	follows	
	Defined benefit schemes	1	1
4	TAXATION		
	Analysis of the tax charge		
	The tax charge on the loss on ordinary activities for the year was as follows	31/3/07	31/3/06
		£	£
	Current tax UK corporation tax	21,134	18,824
		21,104	10,024
	Tax on (loss)/profit on ordinary activities	21,134	18,824
	UK corporation tax has been charged at 19%		
	Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of corpordifference is explained below	oration tax in tl	ne UK The
		31/3/07	31/3/06
	(Loss)/profit on ordinary activities before tax	£ (280,722)	£ 23,478
	(Loss)/profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 19% (2006 - 19%)	(53,337)	4,461
	Effects of		
	Non taxable income and expenses funded by grant	74,471	14,363
	Current tax charge	21,134	18,824

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continued

Notes to the Financial Statements - continued for the year ended 31st March 2007

5 TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS				
	Freehold land and buildings £	Leasehold improvements £	Fixtures, fittings and equipment £	Totals £
COST OR VALUATION				
At 1st April 2006	175,000	31,814	325,396	532,210
Revaluations	_15,000			15,000
At 31st March 2007	190,000	31,814	325,396	547,210
DEPRECIATION				
At 1st April 2006	6,500	31,306	291,411	329,217
Charge for year	4,750	508	13,894	19,152
Revaluation adjustments	(11,250)	-	-	(11,250)
·				
At 31st March 2007	-	31,814	305,305	337,119
				
NET BOOK VALUE				
At 31st March 2007	190,000	-	20,091	210,091
				
At 31st March 2006	168,500	508	33,985	202,993
				
Cost or valuation at 31st March 2007 is repr	esented by			
	Freehold land and buildings £	Leasehold improvements	Fixtures, fittings and equipment £	Totals £
Valuation in 2005	95,000	•	-	95,000
Valuation in 2007	55,000	-	-	55,000
Cost	40,000	31,814	325,396	397,210
	190,000	<u>31,814</u>	325,396	547,210

If freehold land and buildings had not been revalued they would have been included at the following historical cost

	31/3/07 £	31/3/06 £
Cost	40,000	40,000
Aggregate depreciation	<u>5,600</u>	4,000

Freehold land and buildings were valued on an open market basis on 31st January 2007 by Barbers, Chartered Surveyors

Notes to the Financial Statements - continued for the year ended 31st March 2007

6	DEBTORS		
J	DEBIONO	31/3/07	31/3/06
		£	£
	Amounts falling due within one year Trade debtors	206 206	206 710
	Other debtors	286,396 12,878	306,710 27,351
	Called up share capital not paid	1,000	27,001
	Prepayments and accrued income	320,041	239,630
		<u></u>	
		<u>620,315</u>	<u>573,691</u>
	Amounts falling due after more than one year		
	Called up share capital not paid		1,000
	Aggregate amounts	620,315	574,691
			· · · · · · · · · · · · · · · · · · ·
7	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
,	CREDITORS. AMOUNTS FALLING DUE WITHIN ONE TEAR	31/3/07	31/3/06
		£	£
	Trade creditors	238,590	197,327
	Taxation	21,134	18,824
	Social security and other taxes	95,400	257,083
	VAT Other creditors	273,386	4,655 819,884
	Accruals and deferred income	717,558	801,562
		1,346,068	2,099,335
_			
8	OPERATING LEASE COMMITMENTS		
	The following operating lease payments are committed to be paid within	one year	
		Lan	d and
		bui	ldıngs
		31/3/07	31/3/06
	Expiring	£	£
	Within one year	-	6,863
	Between one and five years	-	55,688
	In more than five years		<u>51,641</u>
		_ -	114,192
		===	
9	PROVISIONS FOR LIABILITIES		
		31/3/07	31/3/06
		t	£

Other provisions

£

43,608

£

Notes to the Financial Statements - continued for the year ended 31st March 2007

10 **CALLED UP SHARE CAPITAL**

Authorised				
Number	Class	Nominal	31/3/07	31/3/06
		value	£	£
1,480	'A' Ordinary	£1	1,480	1,480
520	'B' Ordinary	£1	520	520
	<u>-</u>			
			2,000	2,000
				=
Allotted and	t rechad			
			0.4.0.40	
Number	Class	Nominal	31/3/07	31/3/06
		value	£	£
1,480	'A' Ordinary	£1	1,480	1,480
520	'B' Ordinary	£1	520	520
				
			2,000	2,000

500 'A' ordinary shares of £1 each and 500 'B' ordinary shares of £1 each have been fully paid

11 **RESERVES**

	Profit and loss account £	Share premium £	Revaluation reserve	Working capital fund £	Totals £
At 1st April 2006 Deficit for the year	(2,963,008) (301,856)	199,000	138,650	58,000	(2,567,358) (301,856)
Revaluation	-	-	26,250	-	` 26,250 [′]
Actuarial gain / (loss)	739,000		<u> </u>		739,000
At 31st March 2007	(2,525,864)	199,000	164,900	58,000	(2,103,964)

Profit and loss account excluding pension liability

628,136

Pension deficit

(3,154,000)

Profit and loss account

(2,525,864)

12 **PENSION COMMITMENTS**

The company operates a defined benefit scheme in the UK. A full actuarial valuation was carried out at 31st March 2004 and updated to 31st March 2007 by a qualified independent actuary. The major assumptions used by the actuary were

	31/3/07	31/3/06	31/3/05
Rate of increase in salanes	4 85%	4 65%	4 65%
Rate of increase in pensions in payment	3 10%	2 90%	2 90%
Discount rate for scheme liabilities	5 40%	4 90%	5 40%
Inflation assumption	3 10%	2 90%	2 90%

Notes to the Financial Statements - continued for the year ended 31st March 2007

12 PENSION COMMITMENTS - continued

The assets in the scheme and the expected rate of return were

	Long-term rate of return expected at 31/3/07	Value at 31/3/07 £	Long-term rate of return expected at 31/3/06	Value at 31/3/06 £	Long-tern rate of return expected at 31/3/05	Value at 31/3/05 £
Equities Bonds	7 50 % 4 70 %	6,995,000 1,277,000	7 % 4 30 %	6,581,000 269,000	7 50 % 4 70 %	5,234,000
Property	4 70 % 6 50 %	505,000	4 30 % 6 %	423,000	4 70 % 6 50 %	194,000 305,000
Cash	5 25%	175,000	4 50%	298,000	4 75%	119,000
Other bonds	5 40%	1,350,000	4 90%	2,037,000	5 40%	1,593,000
Total market value of as		10,302,000	-	9,608,000		7,445,000
Present value of scheme liabilities		13,456,000)	<u>.</u>	(13,202,000)		(11,126,000)
Deficit in scheme	_	(3,154,000)	-	(3,594,000)		(3,681,000)
Net pension liability	-	(3,154,000)	=	(3,594,000)		(3,681,000)
Analysis of the amount charged to operating profit						
Current service cost Past service costs					31/3/07 £ 566,000	31/3/06 £ 536,000 (296,000)
Total operating charge					566,000	240,000
Analysis of the amount credited to other finance income						
5					31/3/07 £	31/3/06 £
Expected return on pens assets	sion scheme				EE9 000	404.000
Interest on pension sche	me liabilities	;			568,000 (657,000)	494,000 (615,000)
Net return					(89,000)	(121,000)

Notes to the Financial Statements - continued for the year ended 31st March 2007

12 PENSION COMMITMENTS - continued

Analysis of the amount recognised in statement of total recognised gains and losses (STRGL)

				31/3/07	31/3/06
Actual return less expected of Changes in assumptions un	£ (64,000)	£ 1,323,000			
liabilities	803,000	(1,242,000)			
Actuarial gain recognised in	STRGL			739,000	81,000
Movement in deficit during	the year				
	-			31/3/07 £	31/3/06 £
Deficit in scheme at start of y Current service cost	/ear			(3,594,000) (566,000)	(3,681,000) (536,000)
Contributions				356,000	367,000
Past service costs Other finance income				(89,000)	296,000 (121,000)
Actuarial gain				739,000	81,000
Deficit in scheme at end of y	ear			(3,154,000)	(3,594,000)
History of experience gain	s and losses				
	31/3/07	31/3/06	31/3/05	31/3/04	31/3/03
Difference between the expe	cted and actu (64,000)	al return on so 1,323,000	theme assets 166,000	789,000	(1,553,000)
percentage of	(04,000)	1,323,000	100,000	789,000	(1,333,000)
scheme assets	(1)%	14%	2%	12%	(34)%
Expenence gains and losses	on scheme li	abilities			
amount (£)	0	0	(1,128,000)	0	0
percentage of the present value of the					
scheme liabilities	0%	0%	10%	0%	0%
Total actuanal gain or loss amount (£) percentage of the	739,000	81,000	(1,703,000)	485,000	(2,251,000)
present value of the scheme liabilities	(5)%	(1)%	15%	(6)%	(8)%
		•			• •

Notes to the Financial Statements - continued for the year ended 31st March 2007

13 RELATED PARTY DISCLOSURES

During the year, the company transacted with the following entities, related by shareholding

	31 03 07 £	31 03 06 £
Sale of services		
Shropshire County Council Telford & Wrekin Council	54,944 38,343	211,271 19,396
	93,287	230,667
Developed of community	31 03 07 £	31 03 06 £
Purchase of services		
Shropshire County Council Telford & Wrekin Council	239,060 112,567	123,375 204,235
	351,627	327,610

At the balance sheet date, the obligations were as follows £22,652 was owed to the company from Shropshire County Council £51,697 was owed to Shropshire County Council in the previous year £3,387 was owed to the company from Telford & Wrekin Council £10,843 was owed to Telford & Wrekin Council in the previous year

Director's relationships

M J Lowe and N Graham are also directors of Shropshire Chamber of Commerce Training and Enterprise Limited, a company related by shareholding

14 ULTIMATE CONTROLLING PARTY

The directors consider there to be no ultimate controlling party

15 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

(Loss)/Profit for the financial year Other recognised gains and losses	31/3/07 £ (301,856)	31/3/06 £ 4,654
relating to the year (net)	765,250	81,000
Net addition to shareholders' funds Opening shareholders' funds	463,394 (2,565,358)	85,654 (2,651,012)
Closing shareholders' funds	(2,101,964)	(2,565,358)