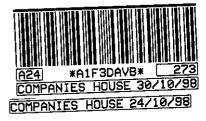
J VAN VLIET LONDON CASH AND CARRY LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE 52 WEEKS ENDED 27 DECEMBER 1997

Company Number: 2990765 (England and Wales)



### Company Information

Directors : L A Heemskerk

T Kennedy

Secretary : J Van Vliet

Company Number : 2990765 (England and Wales)

Registered Office : Parkview Nursery

Theobalds Park Road

Crews Hill Enfield Middlesex EN2 9BQ

Auditors : HURSHENS

Chartered Accountants and Registered Auditors

265 Green Lanes Palmers Green

London N13 4XE

# Directors' Report and Financial Statements for the 52 weeks ended 27 December 1997

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### Directors' Report for the 52 weeks ended 27 December 1997

The directors present their report and the financial statements for the period ended 27 December 1997.

### Statement of directors' responsibilities

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors' are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Principal activities and review of business

The company's principal activity is that of wholesale of flowers, plants and associated goods and services.

The results for the year are set out on page 4.

The directors consider the loss on ordinary activities before taxation to be satisfactory given the difficult trading conditions.

### Dividends

The director does not recommend a dividend for the period under review.

#### Fixed assets

Details of movements in fixed assets are set out in note 9 to the financial statements.

### Directors' Report for the 52 weeks ended 27 December 1997 Continued

### Directors

The Directors who served during the period and their beneficial interests in the company's issued share capital were:

-	-	1997	1996
L A Heemskerk	(Resigned 15 August 1998)	-	_
T Kennedy	(Appointed 15 May 1997)	-	_

### Auditors

Messrs Hurshens, Chartered Accountants, will be proposed for their reappointment in accordance with Section 385 of the Companies Act 1985.

This report was approved by the board on 22000 1998 and signed on its behalf.

T KENNEDY

### Auditors' Report to the Shareholders of J Van Vliet London Cash and Carry Limited

We have audited the financial statements on pages 4 to 11 which have been prepared under historical cost convention and the accounting policies set out on page 7

### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board, except that the scope of our work was limited as explained below.

An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. However, the evidence available to us was limited because of a computer system failure during the course of the audit and we were unable to complete some of our audit tasks. There were no other satisfactory audit procedures that we could adopt to confirm that the accounting records were complete and correct.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

A new computerised system has been installed to prevent this from recurring.

### Qualified opinion arising from limitation in audit scope

Except for any adjustments that might have been found to be necessary had we been able to obtain sufficient evidence concerning the following:

- 1. Capitalization of certain expenditure;
- 2. Adjustments arriving at closing bank balances; and
- 3. Analysis of disclosure between cost of sales, distribution and selling cost and administrative expenses, in our opinion the financial statements give a true and fair view of the state of the company's affairs as at 27 December 1997 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

In respect alone of the limitation on our work relating to the computerised accounting system.

- we have not obtained all the information and explanations that we considered necessary for the purpose of our audit; and
- We were unable to determine whether proper accounting records had been maintained.

HURSHENS

Chartered Accountants and Registered Auditors

265 Green Lanes Palmers Green London N13 4XE

Date: 22 10 | 98

J VAN VLIET LONDON CASH AND CARRY LIMITED .

Profit and Loss Account for the 52 weeks ended 27 December 1997

	Notes	1997 £	1996 £
TURNOVER	2	2,945,834	1,934,394
Cost of Sales		(2,575,369)	(1,687,843)
Gross Profit		370,465	246,551
Selling and Distribution Costs Administrative Expenses	•	( 164,566) ( 245,597)	( 136,537) ( 225,005)
Loss on ordinary activities before interest	3	( 39,698)	( 114,991)
Interest received and similar income Interest payable	6 7	5,722 ( 5,958)	8,269 ( 4,286)
Loss on ordinary activities before taxation		( 39,934)	( 111,008)
Taxation on loss on ordinary activities	8	_	-
Loss on ordinary activities after taxation		( 39,934)	( 111,008)
Dividends	9	-	-
Loss for the period		( 39,934)	( 111,008)
Losses B/Fwd		( 151,639)	( 40,631)
Losses C/Fwd		( 191,573) ========	( 151,639) ========

There were no recognised gains or losses for 1997 or 1996 other than those included in the profit and loss account.

The notes on pages 7 to 11 form part of these financial statements.

### Balance Sheet as at 27 December 1997

	Notes	1997		199	6
FIXED ASSETS		£	£	£	£
Tangible assets Intangible assets	10(a) 10(b)		182,495 9,067		83,875 -
			<b></b> 191,562		
CURRENT ASSETS			191, 302		83,875
Stock for resale Debtors Cash at Bank	11	53,800 185,425 74,783		64,925 187,898 28,231	
		314,008		281,054	
		======		201,034 ======	
<u>CREDITORS: Amounts falling</u> <u>due within one year</u>	12	674,413		515,568 =======	
NET CURRENT LIABILITIES			(360,405)		(234,514)
TOTAL ASSETS LESS CURRENT LIABIL	ITIES		(168,843)		(150,639)
CREDITORS: Amounts falling					
due after more than one year	13		( 21,730)		( - )
			(190,573)		(150,639)
Represented by:					======
Called up share capital Profit and loss account	14		1,000 (191,573)		1,000 (151,639)
DEFICIENCY IN			- <b></b>		
SHAREHOLDERS' FUNDS	15		(190,573) =======		(151,639) =======

The financial statements were approved by the board on  $22/\sqrt{98}$  and signed on its behalf.

T KENNEDY - Director

The notes on pages 7 to 11 form part of these accounts.

# J VAN VLIET LONDON CASH AND CARRY LIMITED Cash Flow Statement for the 52 weeks ended 27 December 1997

		1997		1996	
	Notes	£	£	£	£
Net cash inflow from operating activities	17		221,081		103,994
Returns on investments and servicing of finance Rent Received Bank Interest Paid		5,722 ( 5,958)		8,269 (4,286)	
Net cash inflow from investments and servicing of finance			( 236)  220,845		3,983  107,977
Investing activities Payments to acquire tangib fixed assets	le	(174,293) 	220,043	(89,625)	107,977
Net cash outflow from investing activities			(174,293)		(89,625)
Increase in cash and cash equivalent	19		46,552 ======		18,352

# Notes to the financial statements for the 52 weeks ended 27 December 1997

### 1. Accounting Policies

### 1.1 Basis of preparation of financial statements

The financial statements are prepared under the historical cost convention and include the results of the company's operations which are described in the Director's Report and all of which are continuing.

#### 1.2 Turnover

Turnover comprises the invoiced value of services supplied by the company, net of Value Added Tax and trade discounts.

### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost or valuation of fixes assets, less their estimated residual value, over their expected useful lives on the following bases:

Computer Equipment	25% reducing balance basis
Furniture, Fixtures, Fittings	•
& Office Equipment	25% reducing balance basis
Plant and Machinery	25% reducing balance basis
Motor Vehicles	25% reducing balance basis

### 1.4 Intangible fixed assets and amortisation

The leasehold interest is amortised over the length of the lease of three years.

### 1.5 Foreign currencies

Profit and loss account transactions in foreign currencies are translated into sterling at the exchange rate in operation on the date of the transaction. Assets and liabilities into dominated in foreign currencies are translated into sterling at the closing rates. All revaluation differences and realised foreign exchange differences are taken to profit and loss.

### 2. Turnover

The whole of the turnover and loss before taxation is attributable to the one principle activity of the company. A geographical analysis of turnover is as follows:

	1997	1996
	£	£
United Kingdom	2,945,834	1,891,778
Europe	<del>-</del>	42,616
		<b></b>
	2,945,834	1,934,394
	========	=======

### Notes to the financial statements for the 52 weeks ended 27 December 1997 Continued

3.	The operating loss is stated after Charging/(Crediti	ng)	
	•	1997 £	1996 £
	Depreciation of tangible fixed assets Auditors' remuneration Foreign currency exchange (gains) Operating lease rentals-land	66,605 3,300 ( 994) 33,800	25,213 2,500 (8,958) -
4.	Staff costs Staff costs, including director's remuneration, were	as follows:	
	Wages and Salaries Social security costs	166,309 16,087	135,507 12,211
		182,396 ======	147,718 ======
	The average weekly number of employees, including period was as follows:	directors,	during the
	Office and Administration Selling and Distribution	4 13 ==	1 12 ==
5.	Directors' emolument		
	For services as director	38,349 =====	23,967 ======
6.	Interest received and similar income		
	Rent received	5,722 ====	8,269 =====
7.	Interest payable		
	Bank overdraft	5,958 =====	4,286 ====

### 8. Taxation

There is no liability to UK Corporation Tax based on these accounts.

### Notes to the financial statements for the 52 weeks ended 27 December 1997 Continued

### 9. Dividends

No dividends have been proposed for the period under review.

### 10(a) Tangible fixed assets

Cost B/Fwd at 1.1.97 Additions	Motor Vehicles £ - 23,725	Computer Equipment £ 28,908 3,204	Fixtures, Fittings & Office Equipment £ 63,878 108,875	Plant & Machinery £ 23,954 24,888	Total £ 116,740 166,692
C/Fwd at 28.12.97	23,725 ======	32,112	172,753	48,842	277,432
Depreciation B/Fwd at 1.1.97 Charge for the year	_ 5,931	11,201 5,228	18,071 39,601	3,593 11,312	32,865 60,072
C/Fwd at 28.12.97	5,931	16,429	57,672	14,905	94,937
Net book value At 27.12.97	17,794 ======	15,683 =====	115,081	33,937 =====	182,495
At 28.12.96	-	17,708 =====	45,807 ======	20,360	83,875

### 10(b) Intangible fixed assets

Cost B/Fwd at 1.1.97	Short Lease £ -	Total £ -
Additions	13,600	13,600
C/Fwd at 28.12.97	13,600	13,600
Depreciation B/Fwd at 1.1.97	_	
Charge for the year	4,533 - <b></b>	4,533
C/Fwd at 28.12.97	4,533	4,533
Net book value	<del>-</del>	
At 27.12.97	9,067	9,067
At 28.12.96	== <b>=</b> ==	-
	======	======

### Notes to the financial statements for the 52 weeks ended 27 December 1997 Continued

11.	Debtors	1997 £	1996
	Trade debtors	147,263	£ 138,825
	Prepayments	29,884	39,701
	Sundry debtors	7,278	8,372
	Due from holding company - Torojac N.V	1,000 	1,000
		185,425 ======	187,898
12.	Creditors: amounts falling due within one year		
		1997	1996
	Loan	£	£
	Trade creditors	105,859	-
	Social security and other taxes	385,811 178,994	391,601 62,233
	Accruals and deferred income	3,750	61,734
			<b>-</b>
		674,413 =======	515,568 == <b>==</b> ===
13.	Creditors: amounts falling after more than one year	100-	
		1997 £	1996
	Loan	£ 21,731	£
		======	======
14.	Called up share capital		
	Books and and	1997	1996
	Authorised 1000 Ordinary share of £1 each	£	£
	1000 Ordinary Share Of Li each	1,000 =====	1,000 =====
	Issued		
	1000 Ordinary share of £1 each	1,000	1,000
		=====	=====

### Notes to the financial statements for the 52 weeks ended 27 December 1997 Continued

15	Movement on shareholders' funds		,
15.	Provement on Shareholders Idnas	1997 £	<del>-</del>
	Loss for the period Opening shareholders' funds	( 39,9 (150,6	
	Closing shareholders' funds	(190,5 =====	
16.	Holding Company The ultimate holding company of J Van Vliet Long Torojac N.V, incorporated in Holland.	don Cash and Ca	arry Limited is
17.	Reconciliation of operating loss to net cash inflow from operating activities		
		1997	
	Operating loss Depreciation Increase in stocks Increase in debtors Decrease in creditors	11,1 2,4 180,5	25,213 25 ( 5,645) 73 (116,995) 76 316,412
	Net Cash inflow form operating activities	221,0 =====	81 103,994
18.	Analysis of changes in cash and cash Equivalents during the period		
	Balance at 1.1.97 Net cash inflow	28,2 46,5	
	Balance at 28.12.97	74,7 ====	•
19.	Analysis of the balances on cash and cash equivalents as shown in the balance sheet	•	Change in year
		997 1996 £ £ 4,783 28,23	<b>£</b> 1 46,552

### 20. Financial commitments

At 31 December 1997 the company had annual commitments under an operating lease of £33,800 with respect to land and buildings expiring between 2-5 years.