Abbreviated Accounts

for the Year Ended 31 March 2013

for

QVS Electrical Wholesale Limited

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QVS Electrical Wholesale Limited

Company Information for the year ended 31 March 2013

DIRECTORS

P C Brain M J Duggan

SECRETARY

M J Duggan

REGISTERED OFFICE

Stanley House 49 Dartford Road Sevenoaks Kent TN13 3TE

REGISTERED NUMBER

02975861

AUDITORS

ah partnership, Statutory Auditor

Chartered Accountants

Stanley House 49 Dartford Road Sevenoaks

Kent TN13 3TE

Report of the Directors for the year ended 31 March 2013

The directors present their report with the accounts of the company for the year ended 31 March 2013

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the wholesale of electrical goods

REVIEW OF BUSINESS

The company has continued to develop its business and financial position

DIVIDENDS

No dividends will be distributed for the year ended 31 March 2013

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2012 to the date of this report

P C Brain

M J Duggan

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Report of the Directors for the year ended 31 March 2013

AUDITORS

The auditors, ah partnership, Statutory Auditor, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

77/12//3 M J Duggan - Director

Date

Report of the Independent Auditors to QVS Electrical Wholesale Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to sixteen, together with the full financial statements of QVS Electrical Wholesale Limited for the year ended 31 March 2013 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Mr John A Gibbs (Senior Statutory Auditor)

for and on behalf of ah partnership, Statutory Auditor

Chartered Accountants

Stanley House

49 Dartford Road

Sevenoaks

Kent

TN13 3TE

Date 27 December 2013

Abbreviated Profit and Loss Account for the year ended 31 March 2013

| | | 201 | 3 | 2012 | 2 |
|--|-------|-----------|-------------|-----------|-------------|
| | Notes | £ | £ | £ | £ |
| TURNOVER | | | 11,861,975 | | 11,495,449 |
| Cost of sales and other operating income | | | (7,103,901) | | (6,753,869) |
| | | | 4,758,074 | | 4,741,580 |
| Distribution costs | | 306,819 | | 282,760 | |
| Administrative expenses | | 4,252,869 | 4,559,688 | 4,269,877 | 4,552,637 |
| OPERATING PROFIT | 3 | | 198,386 | | 188,943 |
| Interest receivable and similar income | | | 311 | | 111 |
| | | | 198,697 | | 189,054 |
| Interest payable and similar charges | 4 | | 5,008 | | <u>.</u> |
| PROFIT ON ORDINARY ACTIVITIES BEF | ORE | | 193,689 | | 189,054 |
| Tax on profit on ordinary activities | 5 | | 40,801 | | 40,272 |
| PROFIT FOR THE FINANCIAL YEAR | | | 152,888 | | 148,782 |

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

Abbreviated Balance Sheet 31 March 2013

| | | 2013 | 3 | 2012 |) |
|---|----------|-----------------------------------|---------------------|-----------------------------------|---------------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS Tangible assets | 6 | | 74,533 | | 80,059 |
| CURRENT ASSETS Stocks Debtors Cash at bank | 7 8 | 1,307,785 2,772,295 241,820 | | 1,405,646 2,350,067 634,566 | |
| CREDITORS Amounts falling due within one year | 9 | 4,321,900 | | 4,390,279 3,160,641 | |
| NET CURRENT ASSETS | | | 1,387,629 | | 1,229,638 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 1,462,162 | | 1,309,697 |
| PROVISIONS FOR LIABILITIES | 13 | | 11,603 | | 12,026 |
| NET ASSETS | | | 1,450,559 | | 1,297,671 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 14 15 | | 270 | | 270 |
| Share premium Profit and loss account | 15 15 | | 58,730 1,391,559 | | 58,730 1,238,671 |
| SHAREHOLDERS' FUNDS | 19 | | 1,450,559 | | 1,297,671 |

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 27/12/3 and were signed on its behalf by

The notes form part of these abbreviated accounts

Cash Flow Statement for the year ended 31 March 2013

| | | 2013 | | 2012 | |
|--|-------|-----------|----------------------|---------|-------------------|
| | Notes | £ | £ | £ | £ |
| Net cash inflow from operating activities | 1 | | 92,077 | | 697,613 |
| Returns on investments and servicing of finance | 2 | | (4,697) | | 111 |
| Taxation | | | (139,614) | | (84,840) |
| Capital expenditure | 2 | | (16,442) | | (19,408) |
| | | | (68,676) | | 593,476 |
| Financing | 2 | | (203,029) | | (198,763) |
| (Decrease)/increase in cash in the pe | rıod | | (271,705) | | 394,713 |
| Reconciliation of net cash flow to movement in net funds | 3 | | | | - |
| (Decrease)/increase in cash in the period Cash outflow | | (271,705) | | 394,713 | |
| from decrease in debt | | - | | 26,000 | |
| Change in net funds resulting from cash flows | | | (271,705) | | 420,713 |
| Movement in net funds in the period Net funds at 1 April | | | (271,705) 466,968 | | 420,713 46,255 |
| Net funds at 31 March | | | 195,263 | | 466,968 |

Notes to the Cash Flow Statement for the year ended 31 March 2013

1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

2

| | | 2013 £ | 2012 £ |
|---|---|-----------|-------------------------|
| | Operating profit | 198,386 | 188,943 |
| | Depreciation charges | 21,968 | 22,214 |
| | Decrease in stocks | 97,861 | 385,371 |
| | (Increase)/decrease in debtors | (151,049) | 42,665 |
| | (Decrease)/increase in creditors | (75,089) | 58,420 |
| | Net cash inflow from operating activities | 92,077 | 697,613 |
| 2 | ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW | STATEMENT | |
| | | 2013 | 2012 |
| | | £ | £ |
| | Returns on investments and servicing of finance | | |
| | Interest received | 311 | 111 |
| | Interest paid | (5,008) | |
| | Net cash (outflow)/inflow for returns on investments and servicing of | | |
| | finance | (4,697) | |
| | Capital expenditure | | |
| | Purchase of tangible fixed assets | (16,442) | (19,408) |
| | Net cash outflow for capital expenditure | (16,442) | (19,408) |
| | | ==== | |
| | Financing | | |
| | Loan repayments in year | - | (26,000) |
| | Amount introduced by directors | 1 | - // 70 T CC) |
| | Amount withdrawn by directors | (203,030) | (172,763) |
| | Net cash outflow from financing | (203,029) | (198,763) |
| | | ==== | |

Notes to the Cash Flow Statement for the year ended 31 March 2013

3 ANALYSIS OF CHANGES IN NET FUNDS

| | | | At |
|----------------|-----------|---------------|----------|
| | At 1 4 12 | Cash flow | 31 3 13 |
| | £ | £ | £ |
| Net cash | | | |
| Cash at bank | 634,566 | (392,746) | 241,820 |
| Bank overdraft | (167,598) | 121,041 | (46,557) |
| | 100.000 | | 105.000 |
| | 466,968 | (271,705) | 195,263 |
| | | _ | |
| Total | 466,968 | (271,705) | 195,263 |
| | ==== | === | === |

Notes to the Abbreviated Accounts for the year ended 31 March 2013

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention

Turnovei

Turnover represents net invoiced sales of goods, excluding value added tax

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Short leasehold

in accordance with the property

Plant and machinery

- 20% on cost and 10% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

2 STAFF COSTS

| Wages and salaries Social security costs | 2013 £ 2,060,248 194,407 | 2012 £ 2,111,348 199,785 |
|--|-----------------------------------|-----------------------------------|
| | 2,254,655 | 2,311,133 |
| The average monthly number of employees during the year was as follows | 2013 | 2012 |
| Wholesale, management and administration | 108 | 101 |

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2013

3 OPERATING PROFIT

The operating profit is stated after charging

| | | 2013 £ | 2012 £ |
|---|---|-----------------|------------------------|
| | Hire of plant and machinery | 82,427 | 81,407 |
| | Depreciation - owned assets | 21,968 | 22,214 |
| | Auditors' remuneration | 10,500 | 9,950 |
| | Other non-audit services | 5,872 | 5,462 |
| | Hire of plant and machinery | 82,427 | 81,407 |
| | Other operating leases | 337,816 | 368,271 |
| | • | | |
| | Directors' remuneration | 275,407 | 399,907 |
| | | | |
| | Information regarding the highest paid director is as follows | | |
| | | 2013 | 2012 |
| | | £ | £ |
| | Emoluments etc | 165,215 ———— | 241,184 |
| 4 | INTEREST PAYABLE AND SIMILAR CHARGES | | |
| 4 | INTEREST PATABLE AND SIMILAR CHARGES | 2013 | 2012 |
| | | £ | £ |
| | Interest payable | 5,008 | - |
| | moreov payable | *** | ==== |
| 5 | TAXATION | | |
| | Analysis of the tax charge | | |
| | The tax charge on the profit on ordinary activities for the year was as follows | | |
| | | 2013 | 2012 |
| | | £ | £ |
| | Current tax | 44.004 | 20.002 |
| | UK corporation tax | 41,224 | 39,862 |
| | Deferred tax | (423) | 410 |
| | Tax on profit on ordinary activities | 40,801 | 40,272 |
| | · • | | ==== |

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2013

5 TAXATION - continued

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

| | | | 2013 | 2012 |
|---|--|-------------------------|-----------------------|-------------------|
| | Profit on ordinary activities before tax | | £ 193,689 | £ 189,054 |
| | Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 21 150% (2012 - 21 450%) | | 40,965 | 40,552 |
| | Effects of Capital allowances in excess of depreciation Depreciation in excess of capital allowances | | - 259 | (690) |
| | Current tax charge | | 41,224 | 39,862 |
| 6 | TANGIBLE FIXED ASSETS | Short leasehold £ | Plant and machinery £ | Totals £ |
| | COST At 1 April 2012 Additions | 151,098 | 358,841 16,442 | 509,939 16,442 |
| | At 31 March 2013 | 151,098 | 375,283 | 526,381 |
| | DEPRECIATION At 1 April 2012 Charge for year | 151,098 | 278,782 21,968 | 429,880 21,968 |
| | At 31 March 2013 | 151,098 ——— | 300,750 ——— | 451,848 ——— |
| | NET BOOK VALUE At 31 March 2013 | - | 74,533 | 74,533 |
| | At 31 March 2012 | | 80,059 | 80,059 |
| 7 | STOCKS | | 2013 | 2012 |
| | Finished goods | | £ 1,307,785 | £ 1,405,646 |

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2013

| 8 | DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
|----|---|-----------|-----------|
| | | 2013 | 2012 |
| | | £ | £ |
| | Trade debtors | 506,210 | 375,672 |
| | Other debtors | 21,148 | 20,538 |
| | Directors' loan accounts | 1,512,343 | 1,309,314 |
| | Tax | 360,379 | 292,229 |
| | Prepayments | 372,215 | 352,314 |
| | | 2,772,295 | 2,350,067 |
| 9 | CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
| • | ONEDITORIO AMOUNTO FACEIRO DOL WITHIN ONE TEAR | 2013 | 2012 |
| | | £ | £ |
| | Bank loans and overdrafts (see note 10) | 46,557 | 167,598 |
| | Trade creditors | 1,919,544 | 1,869,866 |
| | Tax | 109,373 | 139,613 |
| | Social security and other taxes | 259,218 | 283,595 |
| | VAT | 211,058 | 189,761 |
| | Other creditors | 304,354 | 443,917 |
| | Accrued expenses | 84,167 | 66,291 |
| | | 2,934,271 | 3,160,641 |
| 10 | LOANS | | |
| 10 | LOANS | | |
| | An analysis of the maturity of loans is given below | | |
| | | 2013 | 2012 |
| | | £ | £ |
| | Amounts falling due within one year or on demand | 10.555 | 407 500 |
| | Bank overdrafts | 46,557 | 167,598 |

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2013

11 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

| | Land and buildings | | Other operating leases | |
|----------------------------|--------------------|---------|------------------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| | £ | £ | £ | £ |
| Expiring | | | | |
| Within one year | 10,000 | - | 3,685 | 16,109 |
| Between one and five years | 126,500 | 115,000 | 50,305 | 40,632 |
| In more than five years | 208,765 | 230,265 | - | <u>-</u> |
| | 345,265 | 345,265 | 53,990 | 56,741 |
| | | | | |

12 SECURED DEBTS

14

The bank facility is secured by fixed and floating charges on the present and future fixed and current assets and undertakings of the company and by a joint and several guarantee given by the directors

13 PROVISIONS FOR LIABILITIES

| Deferred tax | | | 2013 £ 11,603 | 2012 £ 12,026 |
|----------------------------|-------------------------------|--------------|---------------------|---|
| Balance at 1 A | onil 2012 pital allowances | | | Deferred tax £ 12,026 (423) |
| Balance at 31 i | | | | 11,603 |
| | HARE CAPITAL | | | |
| Allotted, issued Number | and fully paid Class | Nom: vali | | 2012 £ |
| 270 | Ordinary | £ | | 270 |

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2013

15 RESERVES

| | Profit and loss account £ | Share premium £ | Totals £ |
|--|------------------------------------|-----------------------|----------------------|
| At 1 April 2012 Profit for the year | 1,238,671 152,888 | 58,730 | 1,297,401 152,888 |
| At 31 March 2013 | 1,391,559 | 58,730 | 1,450,289 |

16 TRANSACTIONS WITH DIRECTORS

The following loans to directors subsisted during the years ended 31 March 2013 and 31 March 2012

| P C Brain Balance outstanding at start of year 766,991 660,102 Amounts advanced 202,134 215,699 Amounts repaid (78,004) (108,810) Balance outstanding at end of year 891,121 766,991 M J Duggan 542,323 476,449 Amounts advanced 128,926 138,395 Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | | 2013 £ | 2012 £ |
|--|------------------------------------|-----------|-----------|
| Amounts advanced 202,134 215,699 Amounts repaid (78,004) (108,810) Balance outstanding at end of year 891,121 766,991 M J Duggan 542,323 476,449 Amounts advanced 128,926 138,395 Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | | 766 001 | 660 102 |
| M J Duggan 891,121 766,991 Balance outstanding at start of year 542,323 476,449 Amounts advanced 128,926 138,395 Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | , | 202,134 | 215,699 |
| M J Duggan 542,323 476,449 Balance outstanding at start of year 542,323 476,449 Amounts advanced 128,926 138,395 Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | ' | , , , | |
| Balance outstanding at start of year 542,323 476,449 Amounts advanced 128,926 138,395 Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | bulance outstanding at one of year | ==== | |
| Amounts advanced 128,926 138,395 Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | 00 | | |
| Amounts repaid (50,026) (72,521) Balance outstanding at end of year 621,223 542,323 | , | , | , |
| Balance outstanding at end of year 621,223 542,323 | | • | • |
| · · · · · · · · · · · · · · · · · · · | • | , , | |
| | balance outstanding at end of year | 621,223 | 542,323 |

On 18 November 2013 P C Brain and M J Duggan repaid £42,170 and £28659 respectively

17 RELATED PARTY DISCLOSURES

During the year the company made the following transactions and had the following balances with Electrical Express (Europe) Limited, a company of which Mr P C Brain is a director and shareholder

| | 31 3 13 | 31 3 12 |
|--|---------|----------|
| | £ | £ |
| Sales | 3,508 | 16,118 |
| Purchases | 468,158 | 589,009 |
| Rent receivable and expenses recharged | 3,097 | (30,599) |
| Debtor | 15,831 | 0 |
| Creditor | 206,890 | 154,128 |

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2013

18 ULTIMATE CONTROLLING PARTY

During the year the company was controlled by its directors and majority shareholders, Mr P C Brain and Mr M J Duggan

19 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| Draft for the fractical veer | 2013 £ 152,888 | 2012 £ 148,782 |
|--|---|----------------------|
| Profit for the financial year Net addition to shareholders' funds | 152,888 | 148,782 |
| Opening shareholders' funds Closing shareholders' funds | 1,297,671 ———————————————————————————————————— | 1,148,889 |
| | | |