# OMNIA ASSET MANAGEMENT LIMITED ABBREVIATED AUDITED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2013

Kounnis And Partners Ltd
Chartered Certified Accountants
& Statutory Auditors
Sterling House
Fulbourne Road
Walthamstow
London
E17 4EE

THURSDAY



01/05/2014 COMPANIES HOUSE #362

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### OMNIA ASSET MANAGEMENT LIMITED

## COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2013

**DIRECTORS:** 

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Mr J Moghtader-Mojdehi

Mr R Kay

**REGISTERED OFFICE:** 

Sterling House Fulbourne Road Walthamstow London E17 4EE

REGISTERED NUMBER:

02975738 (England and Wales)

SENIOR STATUTORY AUDITOR: Mr C A Joannou BSc, MSc, FCCA

**AUDITORS:** 

Kounnis And Partners Ltd

**Chartered Certified Accountants** 

& Statutory Auditors Sterling House Fulbourne Road Walthamstow London E17 4EE

**BANKERS:** 

National Westminster Bank Plc

City of London Office P O Box 12258

1 Princes Street London EC2R 8PA

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their strategic report for the year ended 31 December 2013

### **REVIEW OF BUSINESS**

Omnia Asset Management Limited operates as a financial services provider in the UK and EU

As a result of this review, the directors were of the opinion that the accounts for the financial year ended 31 December 2013 were properly prepared on the going concern basis

The results for the year and financial position of the company are as shown in the annexed financial statement

### PRINCIPAL RISKS AND UNCERTAINTIES

The risks involved are those associated with a down turn in the economy and relying on the advice of a single—fund manager. Income for investment advisors decrease as the market becomes depressed and margins are squeezed.

### **BUSINESS OBJECTIVE AND STRATEGY**

The business objective is to increase the company's income over medium and long term. To maximise income by building and maintaining good relations with the fund managers, thus not only increasing the profit each year but also building reserve and market capitalisation.

The company has a strong capital base and substantial accumulated profits together with liquid assets sufficient for the day to day operations. It therefore does not rely on bank overdraft or loans

### MEASUREMENT AND REVIEW OF PERFORMANCE IN THE COMPANY

The company produces quarterly management accounts. The directors are involved in the business and are therefore aware of key performance indicators. They also keep tight controls on debtor's recovery on a monthly basis. The final accounts provide an overall confirmation for the performance of the company and are subject to an audit

ON BEHALF OF THE BOARD:

Mr J Moghtader-Mojdehi - Director

27 March 2014

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report with the accounts of the company for the year ended 31 December 2013

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of fund management—services and the company is registered with the Financial Conduct Authority—registration number 181522

#### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2013

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2013 to the date of this report

Mr J Moghtader-Mojdehi Mr R Kay

### POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the company made a charitable donation amounting to Nil (2012 £2,300)

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

### **PILLAR 3 DISCLOSURE**

### Background

Omnia Asset Management Limited ("the Company") is authorised and regulated by the Financial Conduct Authority and as such is subject to minimum regulatory capital requirements. The company is categorised by the FCA, for capital purposes, as a limited licence company. It is an investment advisory company, it has no trading book exposures. The Company is not required to prepare consolidated reporting for prudential purposes. The disclosure has been prepared by the firm in accordance with BIPRU 11 and summarises the material disclosure the firm is required to make under. Pillar 3 of the Capital Requirements Directive.

### Risk management objective and policies

The business strategy and risk appetite are determined by the directors. Based on this, a risk management framework, geared to the specific risks that are applicable to the company, is devised and put into practice.

The Company's main categories of risk and its management objectives and policies for these categories are as follows

Risk	Strategy/process to manage risk	Structure of risk management function	Risk reporting and management systems	Policy for hedging and mitigating risk
Operational risk	All of the Company's procedures are documented in its compliance manual which is read by all key staff	The company is small and has a simple operating infrastructure Compliance is overseen by the Compliance Officer	Report compiled quarterly by the Compliance Officer and discussed at director's meetings	The opportunity to mitigate operational risk is review regularly by the director
Business risk	The Company's risk appetite and its willingness to accept business risk are defined by its director	The risk management function's overseen by the director	Business risk is discussed at regular Board meetings	Business strategy is managed and updated on a day to day basis by the Company's director
Credit risk	No credit is extended to clients	A list of the firm's exposures is maintained as part of the accounting function	Quarterly management accounts detail the Company's exposure to credit risk	Management fees are collected within one month
Market risk	The main market risk relates to the Company's monthly management fees	Risk is monitored as part of the accounting function	Quarterly management accounts reviewed regularly by the director	No foreign currency hedges are entered into by the company
Financial risk	The risk of Company breaching regulatory capital requirements or falling short of its cash flow obligations is monitored as part of the accounting function	Reviewed by director Where necessary external advice is sought from compliance consultants and or accountants	Internal reporting to the firm is on a quarterly basis Regulatory reporting to the FCA is on a quarterly basis	Potential deficits are identified at an early stage and further capital/loans injected as necessary

### **Capital Resources**

The Company's capital resources are detailed in the table below.

	£'s
Tier 1 capital resources	190,000
Tier 2 capital resources	-
Tier 3 capital resources	-
Deductions from total capital e.g. illiquid assets	
Total capital resources as at 31st December 2013	<u>190,000</u>

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

### **Capital Resource Requirements**

The Firm's Pillar 1 requirement is calculated as the higher of

- 1 The Base Capital Requirement (£42k)
- 2 The sum of
  The Credit Risk Capital Requirement, and
  The Market Risk Capital Requirement (£19K)
- 3 The Fixed Overheads Requirement (3 months expenditure of the Company) (£139K)

In the opinion of the directors the higher of these three as at the year end is the Fixed Overheads Requirement

As a result of this the Company has concluded that its Tier 1 capital is sufficient to cover its Pillar 1 and Pillar 2 requirements

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

### **AUDITORS**

The auditors, Kounnis And Partners Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

Mr J Moghtader-Mojdehi - Director

27 March 2014

## REPORT OF THE INDEPENDENT AUDITORS TO OMNIA ASSET MANAGEMENT LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts which comprise the Abbreviated Profit and Loss Account, the Abbreviated Balance Sheet, Cash Flow Statement and the related notes, together with the full financial statements of Omnia Asset Management Limited for the year ended 31 December 2013 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that section

Mr C A Joannou BSc, MSc, FCCA (Senior Statutory Auditor)

for and on behalf of Kounnis And Partners Ltd

Chartered Certified Accountants

& Statutory Auditors

Sterling House

Fulbourne Road

Walthamstow

London E17 4EE

Date 31/03/2014

## ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

Notes	2013 £	2012 £
TURNOVER	3,302,718	629,005
Other operating income	-	633
	3,302,718	629,638
Administrative expenses	3,265,509	586,665
OPERATING PROFIT 3	37,209	42,973
Interest receivable and similar income	100	113
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	37,309	43,086
Tax on profit on ordinary activities 4	20	23
PROFIT FOR THE FINANCIAL YEAR	37,289	43,063

### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

## ABBREVIATED BALANCE SHEET 31 DECEMBER 2013

		2013	3	2012	2
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	5		-		-
Investments	6		3,000		3,000
			3,000		3,000
CURRENT ASSETS					
Debtors	7	2,409,034		79,000	
Cash at bank		112,484		115,077	
		2,521,518		194,077	
CREDITORS					
Amounts falling due within one year	8	2,334,826		44,674	
NET CURRENT ASSETS			186,692		149,403
TOTAL ASSETS LESS CURRENT					
LIABILITIES			189,692 ———		152,403
CAPITAL AND RESERVES					
Called up share capital	9		100,000		100,000
Profit and loss account	10		89,692		52,403
SHAREHOLDERS' FUNDS	13		189,692		152,403

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 27 March 2014 and were signed on its behalf by

Mr J Moghtader-Mojdehi - Director

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	2013 £	2012 £
Not each (outflow)/inflow	Notes	*	~
Net cash (outflow)/inflow from operating activities	1	(3,170)	45,538
Returns on investments and			112
servicing of finance	2	100	113
Taxation		(23)	-
Capital expenditure	•		(2.000)
and financial investment	2	<u>-</u>	(3,000)
		(3,093)	42,651
Financing	2	500	
(Decrease)/increase in cash in the	period	(2,593)	42,651
Reconciliation of net cash flow			
to movement in net funds	3		
(Decrease)/increase in cash in the p	eriod	(2,593)	42,651
Change in net funds resulting			
from cash flows		(2,593)	42,651
Movement in net funds in the per	nod	(2,593)	42,651
Net funds at 1 January		115,077	72,426
Net funds at 31 December		112,484	115,077
		<u> </u>	<del></del>

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

## RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	OPERATING ACTIVITIES	•	•	
			2013 £	2012 £
	Operating profit		37,209	42,973
	Increase in debtors		(2,330,034)	(24,105)
	Increase in creditors		2,289,655	26,670
	Net cash (outflow)/inflow from operating activities		(3,170)	45,538
2	ANALYSIS OF CASH FLOWS FOR HEADINGS NI	ETTED IN THE CASE	I FLOW STATE	MENT
			2013	2012
	B		£	£
	Returns on investments and servicing of finance Interest received		100	113
	interest received		<del></del>	
	Net cash inflow for returns on investments and service	ing of finance	100	113
	Capital expenditure and financial investment			
	Purchase of fixed asset investments		-	(3,000)
	Net cash outflow for capital expenditure and financia	l investment	<del></del>	(3,000)
			<del></del>	===
	Financing			
	Amount introduced by directors		15,500	-
	Amount withdrawn by directors		(15,000)	
	Net cash inflow from financing		500	
			<del></del>	
3	ANALYSIS OF CHANGES IN NET FUNDS			• •
		At 1.1.13 £	Cash flow £	At 31.12.13 £
	Net cash			
	Cash at bank	115,077	(2,593)	112,484
		115,077	(2,593)	112,484
	Total	115,077	(2,593)	112,484

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

1	RECONCILIATION OF OPERATING PROFIT TO N OPERATING ACTIVITIES	ET CASH (OUTFLO	W)/INFLOW FI	ROM
			2013	2012
			£	£
	Operating profit		37,209	42,973
	Increase in debtors		(2,330,034)	(24,105)
	Increase in creditors		2,289,655	26,670 ————
	Net cash (outflow)/inflow from operating activities		(3,170)	45,538
2	ANALYSIS OF CASH FLOWS FOR HEADINGS NET	TED IN THE CASH	FLOW STATE	MENT
			2013	2012
			£	£
	Returns on investments and servicing of finance			
	Interest received		100	113
	Net cash inflow for returns on investments and servicin	g of finance	<u> 100</u>	113
	Capital expenditure and financial investment			
	Purchase of fixed asset investments		-	(3,000)
				(2.000)
	Net cash outflow for capital expenditure and financial i	nvestment	<del>-</del>	(3,000)
	Financing			ι
	Amount introduced by directors		500	-
			<del></del>	
	Net cash inflow from financing		<u>500</u>	<del></del>
3	ANALYSIS OF CHANGES IN NET FUNDS			
				At
		At 1.1.13	Cash flow £	31.12 13 £
	Maranak	£	r	ı
	Net cash Cash at bank	115,077	(2,593)	112,484
	Cash at Other			
		115,077	(2,593)	112,484
		<del></del>		
	Total	115,077	(2,593)	112,484
	• • • • • • • • • • • • • • • • • • • •		<u> </u>	<del></del>

The notes form part of these financial statements

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

2	STAFF COSTS - continued		
	The average monthly number of employees during the year was as follows	2013	2012
	Investment and advisory Administration	1 2 3	1 2 3
3	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
	Auditors' remuneration Auditors' remuneration for non audit work Foreign exchange differences	2013 £ 7,000 11,003 14,536	2012 £ 7,000 10,990 (633)
	Directors' remuneration Directors' pension contributions to money purchase schemes	2,560,436 9,000	263,947 9,000
	Information regarding the highest paid director is as follows	2013 £	2012 £
	Emoluments etc Pension contributions to money purchase schemes	2,560,436 9,000	263,947 9,000
4	TAXATION		
	Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows	2013 £	2012 £
	Current tax UK corporation tax	20	23
	Tax on profit on ordinary activities	20	23

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

4	TAXATION - continued
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4	TAXATION - continued			
	Factors affecting the tax charge The tax assessed for the year is lower than the standard rate explained below	e of corporation to	ax in the UK The	e difference
			2013 £	2012 £
	Profit on ordinary activities before tax		37,309	43,086
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2012 - 20%)		7,462	8,617
	Effects of Expenses not deductible for tax purposes Capital allowances in excess of depreciation Utilisation of tax losses		10,231 (336) (17,337)	13,516 (424) (21,686)
	Current tax charge			23
5	TANGIBLE FIXED ASSETS	Fixtures and fittings £	Computer equipment £	Totals £
	COST At 1 January 2013 and 31 December 2013	80,513	111,393	191,906
	DEPRECIATION At 1 January 2013 and 31 December 2013	80,513	111,393	191,906
	NET BOOK VALUE At 31 December 2013		<u>-</u>	<u>-</u>
	At 31 December 2012	-		
6	FIXED ASSET INVESTMENTS			
	Investments (neither listed nor unlisted) were as follows		2013	2012
	Investment		£ 3,000	£ 3,000

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## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

7	DEPTODS.	AMOUNTS FALLIN	NG DUE WITHIN ONE YEAR		
1	DEDIORS:	ANIOUN IS FALLIN	IG DUE WITHIN ONE TEAK	2013	2012
				£	£
	Trade debtor	·c		96,236	70,621
	Other debtor			2,731	2,891
		and accrued income		2,310,067	5,488
				2,409,034	79,000
8	CREDITOR	RS: AMOUNTS FALI	LING DUE WITHIN ONE YEAR		
				2013	2012
				£	£
	Trade credite	ors		3,011	2,384
	Corporation			20	23
		ty and other taxes		15,518	30,940
		rrent accounts		2,217	1,717
	Accrued exp	enses		2,314,060	9,610
				2,334,826	44,674
9	CALLED U	P SHARE CAPITAL	,		
	Allotted, issi	ued and fully paid			
	Number	Class	Nominal	2013	2012
			value	£	£
	100,000	Ordinary	£1	100,000	100,000
10	RESERVES	s			
	HDDER ( E.	,			Profit
					and loss
					account
					£
	At 1 January	2013			52,403
	Profit for the	e year			37,289
	At 31 Decem	nber 2013			89,692

### 11 PENSION COMMITMENTS

The company participates in a group defined pension scheme whereby members of the pension plan may benefit from a company contribution of 11 25% of basic salary. There was an outstanding pension commitment of £9,000 (2012 £9,000) at the year end

### 12 ULTIMATE CONTROLLING PARTY

Mr Ahmed Mouneimneh, a resident of Switzerland, is the ultimate controlling party of the company as a result of holding 100% of the issued ordinary share capital

## NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

13	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	2013 £	2012 £
	Profit for the financial year Reduction in share capital	37,289	43,063
	Net addition to shareholders' funds	37,289	43,063
	Opening shareholders' funds	152,403	109,340
	Closing shareholders' funds	189,692	152,403