2971715

# **Paragon Hotels Limited**

Report and Accounts

28 March 1998



Registered No. 02971215

## DIRECTORS

T J Hemmings (Chairman) J Barkley J C Kay G G Masterton

### **SECRETARY**

St John Stott

### **AUDITORS**

Ernst & Young Ten George Street Edinburgh EH2 2DZ

### **BANKERS**

Bank of Scotland P O Box No 5 The Mound Edinburgh

### **SOLICITORS**

Halliwell Landau Manchester

Maclay Murray & Spens Edinburgh

## REGISTERED OFFICE

28 Ribblesdale Place Preston Lancashire PR1 3NA

## DIRECTORS' REPORT

The directors present their report and the group accounts for the year ended 28 March 1998.

#### RESULTS AND DIVIDENDS

The group made a profit after tax of £2,660,000 (1997: £2,679,000) for the year to 28 March 1998. The directors do not recommend the payment of any dividend.

### PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS DEVELOPMENTS

The group's principal activity is the ownership and operation of hotels.

The group continued to trade profitably, and the directors are optimistic for the future.

### DIRECTORS AND THEIR INTERESTS

The directors at the year end are shown on page 2.

No director has an interest in the shares of the company.

#### **AUDITORS**

A resolution proposing the reappointment of Ernst & Young as auditors will be submitted at the annual general meeting.

By order of the Board

Secretary

•

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of group and of the profit or loss of the group for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **II Ernst & Young**

# REPORT OF THE AUDITORS to the members of Paragon Hotels Limited

We have audited the accounts on pages 6 to 18, which have been prepared under the historical cost convention and on the basis of the accounting policies set out on page 10.

#### Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company and of the group as at 28 March 1998 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Registered Auditor Edinburgh

22 Sarvay 1999

# GROUP PROFIT AND LOSS ACCOUNT for the year to 28 March 1998

	Notes	1998 £000	1997 £000
TURNOVER		1000	2000
Continuing operations:		00.014	
Ongoing Acquisitions		28,014	27,585 2,547
Tequilition			
		28,014	30,132
Cost of sales		(20,288)	(22,382)
GROSS PROFIT		7,726	7,750
Administrative expenses		(2,462)	(2,491)
Other operating income	2	520	489
OPERATING PROFIT	3		
Continuing operations:		5 704	5.001
Ongoing Acquisitions		5,784 -	5,081 667
•			
		5,784	5,748
Interest receivable		350	208
Interest payable	5	(3,061)	(3,144)
PROFIT ON ORDINARY ACTIVITIES			
BEFORE TAXATION		3,073	2,812
Tax on profit on ordinary activities	6	(413)	(133)
PROFIT ATTRIBUTABLE TO MEMBERS			
OF THE PARENT COMPANY	7	2,660	2,679
Dividends		-	-
RETAINED PROFIT FOR THE YEAR		2,660	2,679
		***************************************	

All gains and losses arising during the year have been recognised in the profit and loss account and derive from continuing operations of the group.

# GROUP BALANCE SHEET at 28 March 1998

	Notes	1998	1997
		£000	£000
FIXED ASSETS	_		
Tangible assets	8	55,091	64,945
CURRENT ASSETS			
Stocks	10	192	285
Debtors	11	10,110	2,047
Cash at bank and in hand		5,151	1,380
		15,453	3,712
CREDITORS: amounts falling due within one year	12	(3,797)	(4,570)
NET CURRENT ASSETS/(LIABILITIES)		11,656	(858)
TOTAL ASSETS LESS CURRENT LIABILITIES		66,747	64,087
CREDITORS: amounts falling due after more than one year	13	(45,000)	(45,000)
TOTAL ASSETS LESS LIABILITIES		21,747	19,087
		<del></del>	
CAPITAL AND RESERVES			
Called up share capital	15	12,500	12,500
Share premium account	16	5,000	5,000
Reserves	16	4,247	1,587
SHAREHOLDERS' FUNDS	16	21,747	19,087
		<u> </u>	

Directors

22 Namery 1399

## BALANCE SHEET at 28 March 1998

	Notes	1998 £000	1997 £000
FIXED ASSETS			
Tangible assets	8	37,348	2,267
Investments	9	1,164	8,021
		38,512	10,288
CURRENT ASSETS			
Stocks	10	94	-
Debtors	11	73,252	55,962
Cash in bank and in hand		6,980	1,223
		80,326	57,185
CREDITORS: amounts falling due within one year	12	(55,902)	(14,093)
NET CURRENT ASSETS		24,424	43,092
TOTAL ASSETS LESS CURRENT LIABILITIES		62,936	53,380
CREDITORS: amounts falling due after more than one year	13	(36,000)	(36,000)
PROVISION FOR LIABILITIES AND CHARGES	14	-	-
TOTAL ASSETS LESS LIABILITIES		26,936	17,380
CAPITAL AND RESERVES			
Called up share capital	15	12,500	12,500
Share premium account	16	5,000	5,000
Profit and loss account	16	9,436	(120)
SHAREHOLDERS' FUNDS	16	26,936	17,380

Directors

1999

# GROUP STATEMENT OF CASH FLOWS for the year ended 28 March 1998

	Notes	1998 £000	1997 £000
NET CASH INFLOW FROM OPERATING ACTIVITIES	3b	5,158	6,324
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	E 17	(2,711)	(2,680)
TAXATION		(446)	(16)
CAPITAL EXPENDITURE	17	1,770	4,681
ACQUISITIONS AND DISPOSALS	17	-	(7,983)
·		3,771	326
FINANCING	17	-	(1,000)
INCREASE/(DECREASE) IN CASH		3,771	(674)
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN	NET DE	BT	
I//D		£	£
Increase/(Decrease) in cash	•	3,771	(674)
Cash outflow from new loans less repayment of loans		-	1,000
Change in net debt		3,771	326
Net debt at 29 March 1997		(43,620)	(43,946)
Net debt at 28 March 1998		(39,849)	(43,620)

# NOTES TO THE ACCOUNTS at 28 March 1998

#### 1. ACCOUNTING POLICIES

Basis of preparation

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

Basis of consolidation

The group accounts consolidate the accounts of Paragon Hotels Limited and all its subsidiary undertakings. No profit and loss account is presented for Paragon Hotels Limited as permitted by section 230 of the Companies Act 1985.

The group profit and loss account includes the results of Cairn Hotels Limited, The Balmoral Hotel Harrogate Limited, Southern Hotels (Cairn) Limited, Englefield Hotel Limited, Cartland Hotels Limited, PHL Hotels Limited and Roxburghe Hotel Limited for the entire period.

#### Goodwill

Purchased goodwill is set off directly against reserves.

Depreciation

Freehold properties and integral fixed plant are not depreciated as it is the policy to maintain properties to a high standard with regular maintenance expenditure being charged against operating profit. Depreciation is provided on all other tangible fixed assets on a straight line basis over their expected useful lives, generally between four and ten years.

Government grants

Government grants in respect of capital expenditure are credited to a deferred income account and are released to profit over the expected useful lives of the relevant assets by equal annual instalments. Grants in respect of land and buildings which are not depreciated are credited against the cost of the asset in accordance with generally accepted accounting policies.

Revenue grants are released to profit over the life of the project to which they relate.

Assets under development

These assets are separately recorded under fixed assets then transferred to the appropriate classification within fixed assets once the project is complete.

#### Stocks

Stocks are stated at the lower of cost and net realisable value.

#### Taxation

The charge for taxation takes into account the timing differences in the accounting and taxation treatment of certain items to the extent that they are expected to reverse in the future. Deferred taxation is provided using the liability method.

#### Turnover

Turnover comprises the value of sales of goods and services supplied in the normal course of operation of an hotel business (excluding Value Added Tax).

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the group, are capitalised in the balance sheet and are depreciated over their useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

## 2. OTHER OPERATING INCOME

Other operating income forms part of the group's normal trading activities and comprises:

		1998 £000	1997 £000
	Insurance claim proceeds		
	Discounts	(45)	467
	Profit/(loss) on disposal of fixed assets	565	71 (49)
	()	<del></del>	(49)
		520	489
_			
3.	OPERATING PROFIT		
	(a) This is stated after charging:		
		1998	1997
		£000	£000
	Auditors' remuneration - audit services*	35	33
	- non-audit services	30	33 41
	Depreciation of owned assets	449	374
	Operating lease rentals - land and buildings	120	120
	<ul> <li>fixtures and fittings</li> </ul>	15	18
	* £2,500 of this relates to the company.		
	(b) Reconciliation of operating profit to net cash inflow from	-	
		1998	1997
	Operating profit	£000 5,784	£000
	Depreciation of tangible fixed assets	3,784 449	5,748
	(Profit)/loss on sale of tangible fixed assets	(565)	374
	Decrease in stocks	93	46 31
	Decrease in operating debtors and prepayments	137	1,563
	(Decrease) in operating creditors and accruals	(740)	(1,438)
	Net cash inflow from operating activities	5,158	6,324
4.	DIRECTORS' REMUNERATION AND STAFF COSTS		
		1998	1997
		£000	£000
	Fees	25	25
	Emoluments (including pension contributions):	-	-
		25	25
	The company has no employees. Gross profit is stated after ch	 narging £8,507,779 (1997: 4	===== £9,663,101)

The company has no employees. Gross profit is stated after charging £8,507,779 (1997: £9,663,101) paid to the hotel staff who are employed by a hotel management company.

### 5. INTEREST PAYABLE

Dank loans and overdrans	3,061	3,144
Bank loans and overdrafts	£000	£000
	1998	1997

## 6. TAX ON PROFIT ON ORDINARY ACTIVITIES

		<del></del>
	413	133
Corporation tax at 31% Prior year adjustments	230 183	272 (139)
The taxation charge is made up as follows:  Based on the profit for the year:	1998 £000	1997 £000

The effective tax rate is lower than normal as a result of capital allowances being higher than depreciation.

# 7. PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY The profit dealt with in the accounts of the parent company was £9,556,431 (1997: loss £469,409).

### 8. TANGIBLE FIXED ASSETS

Group	Land and	l buildings	Fixtures,			
		Long	fittings and	Motor As	ssets under	
	Freehold	leasehold	equipment	vehicles De	velopment	Total
Cost:	£000	£000	£000	£000	£000	£000
At 30 March 1997	61,181	425	3,851	57	-	65,514
Additions	683	-	666	14	174	1,537
Disposals	(9,967)	(425)	(670)	(21)	_	(11,083)
At 28 March 1998	51,897		3,847	50	174	55,968
Depreciation:						
At 30 March 1997	-	_	553	16	-	569
Provided during the year	_	-	432	17	-	449
Disposals	-	-	(123)	(18)	-	(141)
At 28 March 1998	-	<del></del>	862	15	-	877
Net book value					-	
At 28 March 1998	51,897	-	2,985	35	174	55,091
At 29 March 1997	61,181	425	3,298	41	-	64,945

8.	TANGIBLE FIXED ASSETS (continued)					
	Company	Freehold land and	Fixtures fittings and	Motor	Assets under	
		buildings	equipment	vehicles	development	Total
	Cost:	£000	£000	£000	£000	
	At 30 March 1997	2,267	_	-	-	2,267
	Additions	-	4	-	-	4
	Transfers from group companies	33,064	2,198	17	174	35,453
	At 28 March 1998	35,331	2,202	17	174	37,724
	Depreciation:	·				
	At 30 March 1997	-	-	-	-	-
	Transfers from group companies	-	361	15	-	376
	At 28 March 1998	-	361	15	-	376
	Net book value	***************************************				
	At 28 March 1998	35,331	1,841	2	174	37,348
	The 20 Parish 1990	55,551	1,071	4-	174	37,346
	At 29 March 1997	2,267	-	-	-	2,267
^	TANK TO COMPANY TO STANK TO S	<del></del>				
9.	INVESTMENTS				<i>~</i>	
	Company				-	undertakings
	Cost:				1998	1997
	At 30 March 1997				£000	£000
	Acquisition during year				8,021	1,416
	Provision against cost of investment				- (6.057)	6,605
	Provision against cost of investment				(6,857)	· -
	Cost at 28 March 1998				1,164	8,021
	Subsidiary undertakings					
	All held by the company apart from CLimited.	Grovefield H	otel Limited wh		by Southern I ortion	Hotels (Cairn)
				-	voting	
	Name of			-	ts and	Nature
	company		Holding	_	s held	of business
	Cairn Hotels Limited	Ord	linary shares		100%	Hotels
	Southern Hotels (Cairn) Limited	Ord	linary shares		100%	Hotels
	Grovefield Hotel Limited		linary shares		100%	Non-trading
	Englefield Hotel Limited		linary shares		100%	Hotels
	Cartland Hotels Limited		linary shares		100%	Hotels
	PHL Hotels Limited	Ord	linary shares		100%	Hotels
	Balmoral Hotel Harrogate Limited	Ord	linary shares		100%	Hotels
	Roxburghe Hotel Limited	Ord	linary shares		100%	Hotels
		Prefe	rence shares		100%	

12.

13.

Bank loans - wholly repayable within two

and five years

# NOTES TO THE ACCOUNTS at 28 March 1998

	_			
-1	0.	COT	OCKS	7
- 1		•	C 111 K '	•

	Group		Company	
	1998	1997	1998	1997
	£000	£000	£000	£000
Food and liquor	192	285	94	-

The difference between purchase price or production cost of stocks and their replacement cost is not material.

## 11. DEBTORS

DEBTORS				
		Group		Company
	1998	1997	1998	1997
	£000	£000	£000	£000
Trade debtors	1,152	1,520	818	_
Other debtors and prepayments	8,958	527	143	53
Amounts owed by subsidiary undertakings	-	-	49,857	55,909
Dividends receivable	~	-	22,434	-
	10,110	2,047	73,252	55,962
Amounto Calling due offer more than any area in the				
Amounts falling due after more than one year includ	led above are:			Company
			1998	1997
			£000	£000
Amounts owed by subsidiary undertakings			49,857	55,909
CREDITORS: amounts falling due within one year	•			
,		Group		Company
	1998	1997	1998	1997
	£000	£000	£000	£000
Amounts due to subsidiary undertakings	_	-	53,487	12,952
Trade creditors	1,330	1,904	892	759
Corporation tax	230	263	202	248
Other creditors	755	1,193	426	_
Accruals	1,482	1,210	895	134
	3,797	4,570	55,902	14,093
CREDITORS: amounts falling due after more than	one year			
		Group		Company
	* ^ ^ ^			

The bank loans are secured by bond and floating charge and standard securities over all of the group's properties.

1998

£000

45,000

1997

£000

45,000

1998

£000

36,000

1997

£000

36,000

#### 14. PROVISION FOR LIABILITIES AND CHARGES

Deferred taxation provided in the accounts and the amounts not provided are as follows:

	Group	e accounts and the amounts not provided are as follows  Not			Not	
		Provided	provided	Provided	provided	
		1998	1998	1997	1997	
		£000	£000	£000	£000	
	Capital allowances in advance of depreciation	-	_	-	_	
	Other timing differences	-	-	-	-	
		-	-	-	•	
15.	SHARE CAPITAL	<del></del>				
	Authorised			1998	1997	
				£	£	
	'A' ordinary shares of £1 each			2,500,000	2,500,000	
	'B' ordinary shares of £1 each			1,666,667	1,666,667	
	'C' ordinary shares of £1 each			833,333	833,333	
	'D' ordinary shares of £1 each			2,000,000	2,000,000	
	Redeemable preference shares of £1 each			7,500,000	7,500,000	
				14,500,000	14,500,000	
	Allotted, called up and fully paid					
		1998	1997	1998	1997	
		No	No	£000	£000	
	'A' ordinary shares of £1 each	2,500,000	2,500,000	2,500	2,500	
	'B' ordinary shares of £1 each	1,666,667	1,666,667	1,667	1,667	
	'C' ordinary shares of £1 each	833,333	833,333	833	833	
	Redeemable preference shares of £1 each	7,500,000	7,500,000	7,500	7,500	
		12,500,000	12,500,000	12,500	12,500	

The holders of all classes of ordinary shares are entitled to such dividend as may be determined by the directors. The holders of the preference shares are not entitled to any participation in the profits of the company.

On a return of assets or liquidation or otherwise, the assets are available for distribution as follows:

- in paying to the holders of all classes of ordinary shares pro rata in proportion to the number of shares held by them a sum equivalent to the amount paid up in the shares and any premium paid on subscription.
- b) in paying to the holders of the preference shares a sum equivalent to i) 25% of each complete £4million available for distribution after the above payments to the ordinary shareholders subject to a maximum of £7million and ii) 25% of the next complete £2million available for distribution after the previous payments subject always to a maximum of £1 per preference share.
- c) any surplus shall be distributed amongst the holders of the 'A' and 'B' ordinary shares in proportion to the shares held by them and the amounts paid up on the shares and any premium paid on subscription.

The holders of 'A' and 'B' shares are entitled to one vote for each share held. The holders of 'C' shares and the preference shares have no votes.

	Group	Share	Share				
		capital	premium	Reserves	Total		
		£000	£000	£000	£000		
	At 30 March 1996	12,500	5,000	(1,092)	16,408		
	Retained profit for the year	-	-	2,679	2,679		
	At 29 March 1997	12,500	5,000	1,587	19,087		
	Retained profit for the year	-	-	2,660	2,660		
	At 28 March 1998	12,500	5,000	4,247	21,747		
			*****				
	The cumulative amount of goodwill written off at 28 March 1998 is £2,338,000 (1997: £2,338,000).						
	Company		Share	Profit			
		Share	premium	and loss			
		capital	account	account	Total		
		£000	£000	£000	£000		
	At 30 March 1996	12,500	5,000	349	17,849		
	Loss for the year	-	-	(469)	(469)		
	At 29 March 1997	12,500	5,000	(120)	17,380		
	Profit for the year	-	-	9,556	9,556		
	At 28 March 1998	12,500	5,000	9,436	26,936		
7.	NOTES TO THE CASH FLOW STATEMENT						
				1998	1997		
				£000	£000		
	Returns on investments and servicing of finance	e					
	Interest paid			(3,061)	(2,892)		

#### Interest paid (3,061)(2,892)Interest received 350 212 Net cash outflow from returns on investments and servicing of finance (2,711)(2,680)Capital expenditure Proceeds of sale of tangible fixed assets 3,307 9,717 Purchase of tangible fixed assets (1,537)(5,181)Grants received 145 Net cash inflow for capital expenditure 1,770 4,681

# NOTES TO THE ACCOUNTS at 28 March 1998

17.	NOTES TO THE CASH FLOW STATEMENT
	(continued)

				1998 £000	
	Acquisitions and disposals				
	Bank overdrafts of subsidiaries acquired			-	(1,378)
	Purchase of subsidiary undertaking			-	(6,605)
				-	(7,983)
	Financing			<del></del>	<del></del>
	New loans			-	8,000
	Loans repaid			-	(9,000)
	Net cash (outflow) from financing			-	(1,000)
			At 29 March	Cash	At 28 March
			1997	flows	1998
			£000	£000	£000
	Analysis of changes in net debt:				
	Cash at bank and in hand		1,380	3,771	5,151
	Bank loans		(45,000)	-	(45,000)
			(43,620)	3,771	(39,849)
18.	CAPITAL COMMITMENTS				
				1998	1997
				£000	£000
	Contracted but not provided			-	15
19.	OTHER FINANCIAL COMMITMENTS		o. C. II.		
	Annual commitments under non-cancellable op	erating leases are	as follows:		
	Group		Land and		Fixtures
			buildings		and fittings
		1998	1997	1998	1997
		£000	£000	£000	£000
	Operating leases which expire:				
	within one year	-	-	-	1
	between two and five years	120	120	5	14
		120	120	5	15

# NOTES TO THE ACCOUNTS at 28 March 1998

### 20. RELATED PARTY TRANSACTIONS

During the year the group sold certain hotels on a commercial basis to City Lodges Limited, a subsidiary of TJH Group Limited, a company in which Mr Hemmings had an interest during the year. The value of the transaction was £8,200,000 and it was outstanding at the year end.

#### 21. CONTINGENT LIABILITIES

The company is party to an agreement with its bankers whereby the bank is entitled to hold all sums at credit of any accounts in the company's name in security of all sums due to the bank by the company's subsidiary undertakings. The overdraft is secured by bond and floating charge and standard security over all of the group's properties.

#### 22. ULTIMATE PARENT COMPANY

The company's ultimate parent company and controlling party is Calgarth Limited, which is incorporated in the Isle of Man.