

UK Council For Electronic Business
Report of the Directors and
Financial Statements
for the Year Ended 30 September 2003



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for the Year Ended 30 September 2003

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Company Information
for the Year Ended 30 September 2003

DIRECTORS:

I G King (Chairman)
P Adler
CJF Coupland
M A Farrar
CH Green
AJ Johnston
R L Lasher
RA Leggetter
D Lidstone
DAA Marshall
S Mason
Dr J M Mitchell
RB Mulligan
AFW Parish
RW Payne
MJS Palmer
Professor NA Schofield
Maj Gen AG Sharman
I R Stopps
J Widdrington
PS Woodford

SECRETARY:

DJ Goma

REGISTERED OFFICE:

1 Gypsy Patch Lane
Filton
Bristol
BS34 8LR

REGISTERED NUMBER:

2971100 (England and Wales)

Company Information
for the Year Ended 30 September 2003

AUDITORS:

Carter Dutton
Chartered Accountants
& Registered Auditors
65 St Mary Street
Chippenham
Wiltshire
SN15 3JF

UK Council For Electronic Business

Report of the Directors for the Year Ended 30 September 2003

The directors present their report with the financial statements of the company for the year ended 30 September 2003.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of encouraging and promoting professional growth and educational advancement for the benefit of industry, commerce, the public and those who are or who will be engaged in all aspects of computer aided acquisition and logistic support.

DIRECTORS

The directors during the year under review were:

I G King (Chairman)	- appointed 3.4.03
P Adler	
CJF Coupland	
M A Farrar	
CH Green	
AJ Johnston	
R L Lasher	
RA Leggeter	
D Lidstone	
DAA Marshall	
S Mason	- appointed 29.10.02
Dr J M Mitchell	- appointed 16.9.03
RB Mulligan	
AFW Parish	
RW Payne	
MJS Palmer	
Professor NA Schofield	
Maj Gen AG Sharman	
I R Stopps	
J Widdrington	
PS Woodford	

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, Carter Dutton, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

UK Council For Electronic Business

Report of the Directors
for the Year Ended 30 September 2003

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON BEHALF OF THE BOARD:



.....
- Director - I G King

Date: 24 March 2004

Report of the Independent Auditors to the Members of
UK Council For Electronic Business

We have audited the financial statements of UK Council For Electronic Business for the year ended 30 September 2003 on pages seven to eleven. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002), under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described on page three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Report of the Independent Auditors to the Members of
UK Council For Electronic Business

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Carter Dutton
Chartered Accountants
& Registered Auditors
65 St Mary Street
Chippenham
Wiltshire
SN15 3JF

Date: 24th March 2004

UK Council For Electronic Business**Profit and Loss Account**
for the Year Ended 30 September 2003

	Notes	30.9.03		30.9.02	
		£	£	£	£
TURNOVER			348,319		334,264
Cost of sales			183,909		174,109
GROSS PROFIT			164,410		160,155
Distribution costs		58,854		106,918	
Administrative expenses		96,914		59,528	
			155,768		166,446
			8,642		(6,291)
Other operating income			1,677		9,436
OPERATING PROFIT	2		10,319		3,145
Interest receivable and similar income			259		213
			10,578		3,358
Interest payable and similar charges			-		(20)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			10,578		3,378
Tax on profit on ordinary activities			-		-
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			10,578		3,378
Deficit brought forward			(1,060)		(4,438)
RETAINED PROFIT/(DEFICIT) CARRIED FORWARD			£9,518		£(1,060)

The notes form part of these financial statements

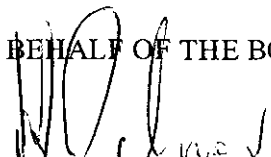
UK Council For Electronic Business

Balance Sheet
30 September 2003

		30.9.03		30.9.02	
	Notes	£	£	£	£
FIXED ASSETS:					
Intangible assets	3		3,879		5,819
Tangible assets	4		9,031		11,173
			<u>12,910</u>		<u>16,992</u>
CURRENT ASSETS:					
Stocks		5,120		10,862	
Debtors	5	93,185		76,771	
Cash at bank		5,094		-	
		<u>103,399</u>		<u>87,633</u>	
CREDITORS: Amounts falling due within one year	6	<u>103,436</u>		<u>100,653</u>	
NET CURRENT LIABILITIES:			<u>(37)</u>		<u>(13,020)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES:			12,873		3,972
ACCRUALS AND DEFERRED INCOME:	7		3,355		5,032
			<u>£9,518</u>		<u>£(1,060)</u>
RESERVES:					
Profit and loss account			<u>9,518</u>		<u>(1,060)</u>
			<u>£9,518</u>		<u>£(1,060)</u>

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

ON BEHALF OF THE BOARD:


.....
- Director - M J S Palmer

Approved by the Board on24 March 2004.....

The notes form part of these financial statements

Notes to the Financial Statements
for the Year Ended 30 September 2003

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office equipment & furniture	- 15% on cost
Computer equipment	- 25% on cost

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

2. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	30.9.03	30.9.02
	£	£
Depreciation - owned assets	4,555	3,077
Profit on disposal of fixed assets	(550)	-
Software development written off	1,940	1,940
Auditors' remuneration	1,200	1,300
	<u> </u>	<u> </u>
Directors' emoluments and other benefits etc	-	-
	<u> </u>	<u> </u>

Notes to the Financial Statements
for the Year Ended 30 September 2003

3. INTANGIBLE FIXED ASSETS

	Software development
	<u>£</u>
COST:	
At 1 October 2002	
and 30 September 2003	7,759
	<u> </u>
AMORTISATION:	
At 1 October 2002	1,940
Charge for year	1,940
	<u> </u>
At 30 September 2003	3,880
	<u> </u>
NET BOOK VALUE:	
At 30 September 2003	3,879
	<u> </u>
At 30 September 2002	5,819
	<u> </u>

4. TANGIBLE FIXED ASSETS

	Office equipment & furniture	Computer equipment	Totals
	<u>£</u>	<u>£</u>	<u>£</u>
COST:			
At 1 October 2002	1,008	33,557	34,565
Additions	247	2,166	2,413
	<u> </u>	<u> </u>	<u> </u>
At 30 September 2003	1,255	35,723	36,978
	<u> </u>	<u> </u>	<u> </u>
DEPRECIATION:			
At 1 October 2002	151	23,241	23,392
Charge for year	188	4,367	4,555
	<u> </u>	<u> </u>	<u> </u>
At 30 September 2003	339	27,608	27,947
	<u> </u>	<u> </u>	<u> </u>
NET BOOK VALUE:			
At 30 September 2003	916	8,115	9,031
	<u> </u>	<u> </u>	<u> </u>
At 30 September 2002	857	10,316	11,173
	<u> </u>	<u> </u>	<u> </u>

Notes to the Financial Statements
for the Year Ended 30 September 2003

5. DEBTORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR

	30.9.03	30.9.02
	£	£
Trade debtors	93,185	74,360
Prepayments & accrued income	-	961
Corporation tax recoverable	-	1,450
	<u>93,185</u>	<u>76,771</u>

6. CREDITORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR

	30.9.03	30.9.02
	£	£
Bank loans and overdrafts	-	105
Trade creditors	33,498	7,957
V.A.T.	1,361	829
Deferred income	52,239	77,737
Accrued expenses	16,338	14,025
	<u>103,436</u>	<u>100,653</u>

7. ACCRUALS AND DEFERRED INCOME

	30.9.03	30.9.02
	£	£
Deferred government grants		
Brought forward	5,032	-
Received in year	-	6,709
Amortised in line with depreciation of the assets	<u>(1,677)</u>	<u>(1,677)</u>
	<u>3,355</u>	<u>5,032</u>

UK Council For Electronic Business**Trading and Profit and Loss Account**
for the Year Ended 30 September 2003

	30.9.03		30.9.02	
	£	£	£	£
Income:				
Annual subscriptions	134,048		135,276	
Courses & seminars	5,462		9,880	
Guides	-		500	
DTI funding	198,890		83,992	
Special long term funding	-		88,382	
Advertising revenue	2,000		4,200	
Services	4,319		3,000	
Products	-		1,696	
Commissions	-		3,338	
Licences	3,600		4,000	
		348,319		334,264
Cost of sales:				
Opening stock	10,862		-	
Publications	29,475		41,569	
Events	24,858		14,472	
Direct costs	-		4,962	
Subcontractors	123,834		123,968	
	189,029		184,971	
Less:				
Closing stock	5,120		10,862	
		183,909		174,109
GROSS PROFIT		164,410		160,155
Other income:				
Capitalisation of e-Bat development	-		7,759	
Amortised grant	1,677		1,677	
Deposit account interest	259		213	
		1,936		9,649
		166,346		169,804
Expenditure:				
Secretariat	58,854		106,918	
Wages	-		210	
Printing & communications	35,232		12,673	
Travelling	31,594		6,814	
Computer costs & web site	10,500		14,089	
Repairs & renewals	871		2,061	
Subscriptions	3,433		1,000	
Miscellaneous	1,231		469	
Carried forward	141,715	166,346	144,234	169,804

This page does not form part of the statutory financial statements

UK Council For Electronic Business**Trading and Profit and Loss Account
for the Year Ended 30 September 2003**

	30.9.03		30.9.02	
	£	£	£	£
Brought forward	141,715	166,346	144,234	169,804
Auditors remuneration	1,200		1,300	
Accountancy	1,100		3,540	
Legal & professional fees	2,869		3,752	
Entertainment	524		82	
Bad debts	(49)		(180)	
Rent	-		7,032	
Meetings	547		496	
Insurance	1,464		406	
		149,370		160,662
		16,976		9,142
Finance costs:				
Interest on tax paid late	-		(20)	
Bank charges	452		767	
		452		747
		16,524		8,395
Depreciation:				
Tangible fixed assets	4,556		3,077	
Intangible fixed assets	1,940		1,940	
		6,496		5,017
		10,028		3,378
Profit on disposal of fixed assets:				
Computer equipment		550		-
NET PROFIT		£10,578		£3,378

This page does not form part of the statutory financial statements