REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2000

FOR

UK COUNCIL FOR ELECTRONIC BUSINESS (FORMERLY UNITED KINGDOM **CALS INDUSTRY COUNCIL)**

> James Curtis & Co Chartered Accountants Registered Auditor Victoria House Desborough Street High Wycombe Bucks HP11 2NF

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COMPANY INFORMATION for the Year Ended 30 September 2000

DIRECTORS:

D Lidstone

W J Budzynski Prof K G Hambleton

R A Leggeter Dr G A Atrill M J S Palmer

Maj Gen A G Sharman

P S Woodford C H Green P A Hanson J Widdrington P R Tongue A M Ladd R B Mulligan

Professor N A Schofield

C J Coupland

SECRETARY:

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J Bruell

REGISTERED OFFICE:

Victoria House Desborough Street High Wycombe Buckinghamshire HP11 2NF

REGISTERED NUMBER:

2971100

AUDITORS:

James Curtis & Co Chartered Accountants Registered Auditor Victoria House Desborough Street High Wycombe Bucks HP11 2NF

REPORT OF THE DIRECTORS for the Year Ended 30 September 2000

The directors present their report with the financial statements of the company for the year ended 30 September 2000.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of encouraging and promoting professional growth and educational advancement for the benefit of industry, commerce, the public, and those who are or who will be engaged in all aspects of computer aided acquisition and logistic support.

DIRECTORS

The directors during the year under review were:

D Lidstone

W J Budzynski

Prof K G Hambleton

R A Leggeter

Dr G A Atrill

M J S Palmer

Maj Gen A G Sharman

P S Woodford

C H Green

R I Case

P A Hanson

J Widdrington

C G Boardman

P R Tongue

A M Ladd

R B Mulligan Professor N A Schofield - appointed 21.2.00

- resigned 21.2.00

- appointed 12.4.00

- appointed 12.4.00

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The auditors, James Curtis & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

REPORT OF THE DIRECTORS for the Year Ended 30 September 2000

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON BEHALF OF THE BOARD:

C H Green - DIRECTOR

Dated: i2/r/01

REPORT OF THE AUDITORS TO THE MEMBERS OF UK COUNCIL FOR ELECTRONIC BUSINESS

We have audited the financial statements on pages five to nine which have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective March 2000), under the historical cost convention and the accounting policies set out on page seven.

Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinior

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

James Curtis & Co Chartered Accountants Registered Auditor Victoria House Desborough Street High Wycombe Bucks HP11 2NF

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PROFIT AND LOSS ACCOUNT for the Year Ended 30 September 2000

		2000	1999
	Notes	£	£
TURNOVER		190,371	224,419
Cost of sales		51,109	111,188
GROSS PROFIT		139,262	113,231
Administrative expenses		132,724	108,374
OPERATING PROFIT	2	6,538	4,857
Interest receivable and similar income		1,902	1,199
PROFIT ON ORDINARY ACT BEFORE TAXATION	IVITIES	8,440	6,056
Tax on profit on ordinary activities	3		724
PROFIT FOR THE FINANCIA AFTER TAXATION	L YEAR	6,991	5,332
Retained profit brought forward		6,362	1,030
RETAINED PROFIT CARRIED	D FORWARD	£13,353	£6,362

BALANCE SHEET 30 September 2000

	-	2000		1999	
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	5		2,509		5,512
CURRENT ASSETS:			,		
Debtors	6	41,636		23,337	
Cash at bank		40,223		49,349	
		81,859		72,686	
CREDITORS: Amounts falling				•	
due within one year	7	71,015		71,836	
NET CURRENT ASSETS:			10,844		850
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			£13,353		£6,362
RESERVES:					
Profit and loss account			13,353		_6,362
			£13,353		£6,362
					

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective March 2000).

ON BEHALF OF THE BOARD:

C H Green - DIRECTOR

Approved by the Board on $\frac{12/2}{11}$.

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 2000

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective March 2000).

Turnover

Turnover represents income from annual subscriptions, joining fees, courses and seminars, royalties, and Department of Trade and Industry grants, net of any applicable value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery etc

- 50% on cost

Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Government Grants

Government grants are taken to income in the period in which the related expenditure is charged in the Profit and Loss Account.

Stocks

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The company produces technical guides, many of which are distributed free of charge and subject to technical obsolescence. In accordance with the requirement of prudent accounting, the costs are fully expensed in the year in which they are incurred.

2000

1999

2. OPERATING PROFIT

The operating profit is stated after charging:

Depreciation - owned assets Auditors' remuneration	£ 8,022 1,000	£ 5,755 785
Directors' emoluments and other benefits etc	<u>=</u>	<u>-</u>
TAXATION		
The tax charge on the profit on ordinary activities for the year was as follows:	2000	1999

UK corporation tax
Supplement on tax refunded

1,449

1,449

1,449

724

UK corporation tax has been charged at 20.50% (1999 - 20.50%).

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 2000

4. GOVERNMENT GRANTS

Turnover includes income from grants received from the Department of Trade and Industry totalling £8,010 (1999 £59,875).

5. TANGIBLE FIXED ASSETS

			Plant and machinery etc
	COST:		£
	At 1 October 1999		14,328
	Additions		5,018
	Disposals		(1,093)
	At 30 September 2000		18,253
	DEPRECIATION:		
	At 1 October 1999		8,815
	Charge for year		8,022
	Eliminated on disposals		(1,093)
	At 30 September 2000		15,744
	NET BOOK VALUE:		
	At 30 September 2000		2,509
	At 30 September 1999		5,512
6.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR		
		2000 £	1999 £
		I.	£
	V.A.T.	•	2,516
	Trade debtors	39,460	19,046
	Other debtors	333	333
	Prepayments	1,843	1,442
		41,636	23,337
7	CDUDITODS: A MOLINTO DA LA DIO		
7.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	DUE WITHIN ONE LEAR	2000	1999
		£	£
	Trade creditors	13,063	11,252
	V.A.T. Deferred Income	869	40.010
	Taxation	53,449 1,449	42,917 737
	Accrued expenses	2,185	16,930
	·		_
		71,015	71,836

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 September 2000

8. TRANSACTIONS WITH DIRECTORS

In the year ended 30 September 1999 the company obtained commitments for special funding from six member companies in the sum of £15,000 per annum for the three years ending 31 December 2001. The companies are represented on the Board by the following Directors:

R A Leggeter Marconi Electronic Systems
C H Green Rolls Royce Plc
C G Boardman British Aerospace Plc
R I Case/A M Ladd GKN Westland Helicopters Ltd

J Widdrington Vickers Defence Systems Ltd P R Tongue Smiths Industries Aerospace Ltd

9. SHARE CAPITAL +

There is no authorised share capital as the company is limited by guarantee. In the event of the company being wound up and unable to pay its debts in full, the liability of each member to contribute to the funds of the company is limited to £1.

TRADING AND PROFIT AND LOSS ACCOUNT for the Year Ended 30 September 2000

	2000		1999	
	£	£	£	£
Income:				
Annual Subscriptions	59,476		55,154	
Joining Fees	4,500		6,150	
Courses and Seminars	108		11,328	
Guides	870		100	
DTI Funding	8,010		59,875	
Professional Fees	-		3,432	
Special long-term funding	90,000		67,500	
Disbursements recharged	7,437		2,160	
Contributions, royalties,				
and sponsorship	11,750		15,000	
Advertising revenue	8,220		3,720	
		190,371		224,419
Cost of sales:				
Direct Cost of Publications	4,757		18,868	
Direct Cost of Events	22,696		12,165	
Development costs	23,656		80,155	
		51,109		111,188
GROSS PROFIT		139,262		113,231
Other income:				
Deposit account interest		1,902		1,199
		141,164		114,430
Expenditure:				
Secretariat	57,405		49,272	
Printing and Communications	21,996		15,867	
Computer Costs and WEB Site	5,602		8,048	
Repairs & renewals	630		343	
Subscriptions	850		1,500	
Sundry expenses	518		299	
Auditors remuneration	1,000		785	
Legal and professional	5,354		348	
Entertainment	-		92	
Travel	15,815		12,079	
Meetings	6,409		5,413	
Rent	<u>8,946</u>		8,476	
		124,525		102,522
		16,639		11,908
Finance costs:				
Bank charges		<u> 178</u>		97
Carried forward		16,461		11,811

TRADING AND PROFIT AND LOSS ACCOUNT for the Year Ended 30 September 2000

	200	2000		1999	
	£	£	£	£	
Brought forward		16,461		11,811	
Depreciation: Computer equipment		8,021		5,755	
NET PROFIT		<u>£8,440</u>		£6,056	