Director's report and financial statements

for the year ended 31 March 2004

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Company information

Directors A.O. Harwood

S.H. Harwood (resigned at 7th July 2004)

Secretary S.H. Harwood

Company number 2960433

Registered office 2 Fisher Street

London WC1R 4QA

Business address 2 Fisher Street

London WC1R 4QA

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Director's report for the year ended 31 March 2004

The director presents this report and the financial statements for the year ended 31 March 2004.

Principal activity and review of the business

The principal activity of the company during the year under review was that of the provision of investment advice.

Results and dividends

The results for the year are set out on page 4.

The directors have paid an interim dividend amounting to £7,500 and they do not recommend payment of a final dividend.

Directors and their interests

The directors who served during the year and their interests in the company are as stated below:

	Ord	inary shares
	31/03/04	01/04/03
A.O. Harwood	35,500	500
S.H. Harwood	35,500	500

Director's responsibilities

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the companyand of the profit or loss of the company for that year. In preparing these the director is required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Leapman Weiss be reappointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on 26 July 2004 and signed on its behalf by

A.O. Harwood

Director

Independent auditors' report to the shareholders of CFS Independent Ltd

We have audited the financial statements of C F S Independent Ltd for the year ended 31 March 2004 which comprise the profit and loss account, the balance sheet and the related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As described in the statement of director's responsibilities the company's director is responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the director report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and transactions with the company is not disclosed.

We read the director's report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Independent auditors' report to the shareholders of C F S Independent Ltd continued

Fundamental uncertainty

In forming our opinion, we have considered the adequacy of the disclosures made in the financial statements concerning investment business compliance matters and the renewal of the professional indemnity insurance. The Managing Director has made representations that the company will be able to continue in operation following a substantial injection of funds totalling £165,000 after the year end. Details of the fundamental uncertainty are described in note 22. Our opinion is not qualified in this respect.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2004 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Leapman Weiss Registered auditors

Leopmon Wesn

26 July 2004

1st Floor Hillside House 2-6 Friern Park London N12 9BT

Profit and loss account for the year ended 31 March 2004

		Continuing operation	
		2004	2003
	Notes	£	£
Turnover	2	253,769	276,336
Administrative expenses		(298,097)	(290,215)
Operating loss	3	(44,328)	(13,879)
Investment income Other interest receivable and	4	13,005	(51)
similar income	6	708	222
Amount written off investments	5	-	(15,000)
Interest payable and similar charges	7	(31)	(1,043)
Loss on ordinary			
activities before taxation		(30,646)	(29,751)
Tax on loss on ordinary activities	10	<u> </u>	3,783
Loss on ordinary activities after taxation		(30,646)	(25,968)
Dividends	11	(7,500)	(19,000)
Loss for the year		(38,146)	(44,968)
Retained profit brought forward		8,800	53,768
Accumulated (loss)/profit carried f	orward	(29,346)	8,800

There are no recognised gains or losses other than the profit or loss for the above two financial years.

The notes on pages 7 to /4 form an integral part of these financial statements.

Balance sheet as at 31 March 2004

		200	4	200	3
	Notes	£	£	£	£
Fixed assets					
Tangible assets	12		5,636		5,947
Current assets					
Debtors	13	15,211		5,561	
Investments	14	38,384		40,169	
Cash at bank and in hand		7,609		61,489	
		61,204		107,219	
Creditors: amounts falling					
due within one year	15	(25,186)		(33,366)	
Net current assets			36,018		73,853
Total assets less current					
liabilities			41,654		79,800
Creditors: amounts falling due					
after more than one year	16		-		(70,000)
Net assets			41,654		9,800
Capital and reserves			-4		
Called up share capital	17		71,000		1,000
Profit and loss account			(29,346)		8,800
Equity shareholders' funds	18		41,654		9,800
— 4	- -				

The financial statements were approved by the Board on 26 July 2004 and signed on its behalf by

A.O. Harwood

Director

Cash flow statement for the year ended 31 March 2004

		2004	2003
	Notes	£	£
Operating loss		(44,328)	(13,879)
Depreciation		2,919	2,692
(Increase) / decrease in debtors		(9,650)	1,359
(Decrease) / increase in creditors		(1,131)	8672
Net cash outflow from operating activities Cash flow statement		(52,190)	(1,156)
Net cash outflow from operating activities		(52,190)	(1,156)
Returns on investments and servicing of finance	23	677	(821)
Taxation	22	~	(21,434)
Capital expenditure	23	(2,608)	(5,479)
		(54,121)	(28,890)
Equity dividends paid		(7,500)	(19,000)
		(61,621)	(47,890)
Management of liquid resources	23	14,790	1,837
Financing	23		70,000
Increase in cash in the year		(46,831)	23,947
Reconciliation of net cash flow to movement in net	funds (Note 24)		
Increase in cash in the year		(46,831)	23,947
Cash inflow from decrease in debts and lease financin	g	70,000	(70,000)
Cash inflow from decrease in liquid resources		(1,785)	(16,888)
Change in net resulting from cash flows		21,384	(62,941)
Net funds at 1 April 2003		15,542	78,483
Net funds at 31 March 2004		36,926	15,542

Notes to the financial statements for the year ended 31 March 2004

1. Accounting policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

The company has consistently applied all relevant accounting standards.

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Fixtures, fittings

and equipment

25%- 33% straight line

1.4. Investments

Current asset investments are at the lower of cost and net realisable value.

1.5. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

1.6. Deferred taxation

Deferred tax is porovided in respect of the tax effect of all timing differences, to the extent that it is probable that a liability or asset will crystallise in the foreseeable future, at the rates of tax expected to apply when the timing differences reverse.

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

3.	Operating loss	2004	2003
		£	£
	Operating loss is stated after charging:		
	Depreciation and other amounts written off tangible assets	2,919	2,692
	Auditors' remuneration	3,000	3,000

Notes to the financial statements for the year ended 31 March 2004

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4.	Income from investments	2004 £	2003 £
	Profit/(loss) on disposal of investments	13,005	(51)
5.	Amounts written off investments	2004 €	2003 £
	Amounts written off current asset investments		15,000
6.	Interest receivable and similar income	2004 £	2003 £
	Bank interest	708	222
7.	Interest payable and similar charges	2004 £	2003 £
	On bank loans and overdrafts	31	37
	On loans repayable between two and five years	-	1,006
		31	1,043

Notes to the financial statements for the year ended 31 March 2004

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8. Employees

	Number of employees The average monthly numbers of employees (including the director) during the year were:	2004	2003
	Financial services and mangement	3	3
	Administration	2	2
		5	5
	Employment costs	2004	2003
		£	£
	Wages and salaries	137,831	150,352
	Social security costs	14,630	15,160
	Other pension costs	4,654	4,579
		157,115	170,091
8.1.	Directors' emoluments	2004	2003
		£	£
	Remuneration and other emoluments	41,004	41,004

9. Pension costs

The company operates a defined contribution Stakeholder pension scheme in respect of the certain directors and staff. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £4,654 (2003 - £4,579).

Notes to the financial statements for the year ended 31 March 2004

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10. Tax on loss on ordinary activities

Analysis of charge in period	2004	2003
Current tax	£	£
UK corporation tax	-	(3,797)
Adjustments in respect of previous periods	-	14
	-	(3,783)

Factors affecting tax charge for period

The tax assessed for the period is higher than the standard rate of corporation tax in the UK (19 per cent). The differences are explained below:

	Loss on ordinary activities before taxation	2004 £ (30,646)	2003 £ (29,751)
	Loss on ordinary activities multiplied by standard rate of corporation		
	tax in the UK of 19% (31 March 2003: 19%)	(5,823)	(5,653)
	Effects of:		
	Expenses not deductible for tax purposes	49	2,698
	Capital allowances for period in excess of depreciation	(248)	(842)
	Adjustments to tax charge in respect of previous periods	-	14
	Trading losses carried forward (at 19%)	6,022	-
	Corporation Tax repayment	*	(3,783)
11.	Dividends	2004	2003
		£	£
	Dividends on equity shares:		
	Ordinary shares - interim paid	7,500	19,000

Notes to the financial statements for the year ended 31 March 2004

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12.	Tangible fixed assets	Fixtures, fittings and equipment £	Total £
	Cost	∞	∞
	At 1 April 2003	57,445	57,445
	Additions	2,608	2,608
	At 31 March 2004	60,053	60,053
	Depreciation		
	At 1 April 2003	51,498	51,498
	Charge for the year	2,919	2,919
	At 31 March 2004	54,417	54,417
	Net book values		
	At 31 March 2004	5,636	5,636
	At 31 March 2003	5,947	5,947
13.	Debtors	2004	2003
		£	£
	Trade debtors	2,939	-
	Other debtors	10,672	5,220
	Prepayments and accrued income	1,600	341
		15,211	5,561
14.	Current asset investments	2004 £	2003 £
	Listed investments	38,384	40,169
	Market valuation of listed investments	51,860	41,351
	Director's valuation of unlisted investments		
	Motor 5 variation of annisted investments		

Notes to the financial statements for the year ended 31 March 2004

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15. Creditors: amounts fal within one year	ling due	2004 £	2003 £
Bank overdraft Other taxes and social se	ecurity costs	9,067 4,200	16,116 4,149
Accruals and deferred in	ncome	11,919	1,307 11,794
		25,186	33,366
16. Creditors: amounts fal after more than one y	_	2004 €	2003 £
Subordinated director's l	oan .,	_	70,000
17. Share capital		2004 £	2003 £
Authorised equity			
500,000 Ordinary shares	s of £1 each	500,000	500,000
Allotted, called up and	fully paid equity		
71,000 Ordinary shares		71,000	1,000
18. Reconciliation of move	ments in shareholders' funds	2004 £	2003 £
Loss for the year Dividends		(30,646) (7,500)	(25,968) (19,000)
Net proceeds of equity s	hare issue	(38,146) 70,000	(44,968) -
Net addition to sharehole		31,854	(44,968)
Opening shareholders' fu	unds	9,800	54,768
Closing shareholders' fu	nds	41,654	9,800

Notes to the financial statements for the year ended 31 March 2004

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19. Contingent liabilities

Several claims have been initiated by clients against the company where the outcome is uncertain and no liability has been established. The company's director maintains that it is unlikely that payments will have to be made in respect of these. However, there is a contingent liability of up to £10,000 in respect of one of these claims based on a shortfall on an investment claimed by a client. Another claim, in respect of an alleged pension fund deficiency that a client maintains is the company's fault, is strongly contested by the director who maintains that the claim is without foundation. No reasonable amount has been quantified by the claimant in this regard. A further claim has been made by a another client in respect of a loss of tax relief that has not been quantified and that the company considers to be spurious. As referred to in the note on post balance sheet events, the company does not currently have professional indemnity insurance, but is relying on a waiver from the FSA that it expects to be forthcoming very shortly. This is in view of a substantial injection of new share capital and a subordinated loan after the year-end, totalling £165,000. However, any claims against the company that are not covered by insurance would have to be met by the company. The extent of any such contingent liability over £10,000, although considered by the director to be remote, cannot be quantifed.

20. Related party transactions

During the year the company paid rent on its premises totalling £21,987 (2003 - £24,915) to Mr A. Harwood, the Managing Director.

21. Controlling interest

The company was controlled throughout the year by the director and a close family member.

22. Post balance sheet events

In order to try to satisfy the financial resources requirement, after the year-end, sums totalling £165,000 have been introduced by the shareholders and the director. £50,000 of this has been in the form of additional share capital and £115,000 in the form of a subordinated loan.

Notes to the financial statements for the year ended 31 March 2004

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23. Gross cash flows

	2004	2003
	£	£
Returns on investments and servicing of finance		
Interest received	708	222
Interest paid	(31)	(1,043)
	677	(821)
Taxation		
Corporation tax paid		(21,434)
Capital expenditure		
Payments to acquire tangible assets	(2,608)	(5,479)
Management of Liquid Resources		
Receipts from sales of short term investments	46,173	3,837
Payments to acquire short term investments	(31,383)	(2,000)
	14,790	1,837
Financing		
Issue of ordinary share capital	70,000	
Other new long term loans	(70,000)	70,000
		70,000

24. Analysis of changes in net funds

	Opening	Cash	Closing balance	
	balance	flows		
	£	£	£	
Cash at bank and in hand	61,489	(53,880)	7,609	
Overdrafts	(16,116)	7,049	(9,067)	
	45,373	(46,831)	(1,458)	
Current asset investments	40,169	(1,785)	38,384	
Debt due after one year	(70,000)	70,000	-	
Net funds	15,542	21,384	36,926	
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The following pages do not form part of the statutory accounts.

Administrative expenses for the year ended 31 March 2004

	2004 £	2003 £
A Juniorint matieur auman ann		
Administrative expenses	06.827	100 249
Wages and salaries Directors' remuneration	96,827	109,348
	41,004	41,004
Employer's NI contributions Staff money purchase pension costs	14,630 4,654	15,160
Ex-gratia compensation payments to staff	4,034	4,579
Staff training	862	2,250 2,027
-		•
Rent payable Rates	21,987	24,915
	6,549	6,446 3,180
Recruitment expenses Insurance	3,616	14,692
	2,148	2,466
Cleaning Repairs and maintenance	1,726	755
Repairs and maintenance	8,482	10,861
Printing, postage and stationery	0,402	1,000
Advertising	3,718	· ·
Telephone Computer costs	9,308	5,147
Computer costs		9,314 2,729
Hire of equipment	2,345 305	2,729 445
Travelling and subsistance	148	443
Entertaining Settlement of client claims	140	5,000
	53,209	7,502
Legal and professional Administration fees	121	7,302
	4 ,85 5	4,739
Consultancy fees Accountancy	1,364	691
Bookkeeping fees	6,678	6,033
Audit	3,000	3,000
Bank charges	676	449
_	201	447
Credit card charges	1,074	1 222
General expenses Charitable donations - other	1,074	1,222 150
		2,419
Books and subscriptions Depresiation on FF & Fauinment	5,679 2,919	
Depreciation on FF & Equipment	2,717	2,692
	298,097 ————	290,215

Detailed trading and profit and loss account for the year ended 31 March 2004

	2004		2003	
	£	£	£	£
Sales				
Commissions receivable		127,733		255,795
Fees receivable		126,036		20,541
		253,769		276,336
Administrative expenses	298,097		290,215	
		(298,097)		(290,215)
Operating loss	17%	(44,328)	5%	(13,879)
Other income and expenses				
Income from investments				
Profit / (Loss) on disposal of investments	13,005		(51)	
		13,005		(51)
Interest receivable				
Bank deposit interest	708		222	
	•	708		222
Amount written off investments		-		(15,000)
Interest payable	_			
Bank interest	31 ·		37	
Interest on loans repayable in less than 5 years	-		1,006	
		(31)		(1,043)
Net loss for the year		(30,646)		(29,751)