# **IRESS FS Limited**

Registered in England and Wales Company number: 02958430

Unaudited annual report and financial statements for the year ended 31 December 2018

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## Corporate directory

31 December 2018

Directors S Badley (resigned as a director 3 April 2019)

P Ferguson (resigned as a director 7 June 2019)

J Harris A Walsh

R Kelly (appointed as a director 7 June 2019)
A Morgan (appointed as a director 7 June 2019)
J McNeill (appointed as a director 7 June 2019)

Company secretary R Kelly

Registered office 1 Kingmaker Court

Warwick Technology Park

Gallows Hill Warwick Warwickshire CV34 6DY United Kingdom

Parent company IRESS FS Group Limited

Ultimate holding company IRESS Limited

Auditor \* Deloitte LLP

Chartered Accountants and Statutory Auditor

Birmingham United Kingdom

<sup>\*</sup> these are auditors of the holding company in the UK Group – IRESS UK Holdings Limited, and the ultimate holding company IRESS Limited

## Strategic report

31 December 2018

The Directors, in preparing this strategic report, have complied with Section 414C of the Companies Act 2006.

### Review of operations and future developments

IRESS FS Limited provides software for the financial services industry mainly for the Intermediary market. The retention of Adviser Office business has been a focus with some customers migrating to the Xplan product. The Officeweb customer base has remained apart from Intrinsic which has migrated to the Xplan product. Since the acquisition of the Proquote business, the LSE Fix Hub is now processed through the Company and the revenue is associated with Financial Markets division.

On 30 December 2018, the Company partook in an internal IRESS Group Simplification and Business Transfer, to simplify its existing operational structure and intra-group funding arrangements within the United Kingdom. The simplification process required the UK Trading Businesses' to transfer its trade and assets (net of liabilities) to IRESS FS Limited ("VEF") in terms of IFRS 3 Business Combinations, rendering the UK Trading Businesses dormant with minimal share capital. The UK Trading Businesses include IRESS Technology Limited ("IUK"), IRESS Web Limited ("VEW"), IRESS Mortgage Services Limited ("VET"), IRESS Solutions Limited ("VES") and Pulse Software Systems Limited ("PLS"). The transfers to the Company were made by way of a distribution in specie. As a result, the Company impaired the carrying value of its investments directly in the profit and loss and was partly offset by the distribution income in specie received from the UK Trading Businesses.

During the year, the Company performed as follows:

|                     | 2018  | 2017  | 3/0       |
|---------------------|-------|-------|-----------|
|                     | £'000 | £,000 | up/(down) |
| Operating profit    | 8,811 | 1,206 | 730.5%    |
| Profit for the year | 9,245 | 747   | 1237.6%   |

The increase in the profit is a result of dividends received by the Company.

Dividends paid during the year ended 31 December 2018 were £Nil (2017: £Nil).

The Directors anticipate stable performance over the coming year.

### **Key Performance Indicators**

In order to realise its strategic aims, the Company has identified areas of particular focus and has put into place a number of Key Performance Indicators (KPIs) to measure and assess progress against them. The following indicators are calculated for the continuing operations of the Company and before exceptional items:

|                          | 2013   | 20 17   |
|--------------------------|--------|---------|
|                          | € 303  | £.303   |
| Profit for the year      | 9,245  | 747     |
| Net assets/(liabilities) | 30,188 | (7,985) |

There was no significant change in the nature of the activity of the Company during the year.

The increase in profit in the year is due £65m of dividends received from group companies, offset by £32m impairment of investments in group companies as part of the group restructure, and due to employee costs not being recharged by other group companies.

### Principal risks and uncertainties

IRESS FS Limited, as part of IRESS Limited, has an active and robust corporate governance programme designed to manage strategic and tactical risks which could impact the business. Risks are clearly identified and monitored on a regular basis.

The key risks and uncertainties currently facing the business relate to the ability of other subsidiary companies in the group to manage competitor and operational risk effectively.

## Strategic report (continued)

31 December 2018

Principal risks and uncertainties (continued)

#### Execution risk

The Company continues to grow in its core market, providing comparative product quotations and illustrations, as well as new business and other transaction services to clients within the financial services sector. As the business increases in size this could potentially expose it to new business and transaction risks.

#### Operating risk

Managing the Company's business is dependent upon the ability to process a large number of transactions efficiently and accurately. Operational risk and losses can result from fraud, employee errors, failure to properly document transactions or to obtain proper internal authorisation, failure to comply with regulatory requirements and business principles, resource shortages, equipment failures, natural disasters or the failure of external systems.

Although the Company has implemented risk controls and loss mitigation actions, and resources are devoted to developing efficient procedures and to staff training, it is only possible to be reasonably, but not absolutely certain that such procedures will be effective in controlling the operational risks faced by the Company.

#### Liquidity risk

The Company has a low exposure to liquidity risks as it continues to generate free cash flows and has sufficient liquid assets to manage any short term liquidity issues. However the Company continues to monitor its commitments and liabilities to ensure that the Company is not exposed to liquidity risks.

#### Credit risk

The Company's principal financial assets are bank balances and cash, trade and other debtors.

The Company's credit risk is primarily attributable to its trade debtors. The amounts presented in the balance sheet are net of allowances for doubtful debtors. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The Company has no significant concentration of credit risk, with exposure spread over a large number of customers.

### Fraud risk management

The Company has implemented risk controls and maintains such internal checks and accounting policies as it deems appropriate to prevent fraud within the Company.

Although resources are devoted to developing efficient procedures and to staff training, it is only possible to be reasonably, but not absolutely certain that such procedures will be effective in preventing fraud.

Signed on behalf of the Board of Directors

- cal Her

J Harris

Director

Melbourne

12 August 2019

## Directors' report

31 December 2018

The Directors present their unaudited financial statements on the affairs of IRESS FS Limited ("the Company"), for the year ended 31 December 2018.

#### Directors

The following persons were Directors of the Company during the financial year and up to the date of this report unless otherwise stated:

- S Badley (resigned as a director 3 April 2019)
- P Ferguson (resigned as a director 7 June 2019)
- J Harris
- A Walsh
- R Kelly (appointed as a director 7 June 2019)
- A Morgan (appointed as a director 7 June 2019)
- J McNeill (appointed as a director 7 June 2019)

#### Principal activities

The Company's principal activity during the year was the development and support of software for the financial services industry.

### Principal risks and uncertainties

Refer to the Strategic Report.

#### Disabled employees

The Company gives full consideration to applications for employment from disabled persons where the candidate's particular aptitudes and abilities are consistent with adequately meeting the requirements of the job. Opportunities are available to disabled employees for training, career development and promotion.

Where existing employees become disabled, it is the Company's policy to provide continuing employment wherever practicable in the same or an alternative position and to provide appropriate training to achieve this aim.

### Employee involvement

The Company operates a framework for employee information and consultation which complies with the requirements of the Information and Consultation of Employees Regulations 2005. During the year, the policy of providing employees with information, including information relating to the economic and financial factors affecting the performance of the Company, has been continued through periodic Executive leadership forums in which employees have also been encouraged to present their suggestions and views on the Company's performance.

Regular meetings are held between local management and employees to allow a free flow of information and ideas. Employees participate directly in the success of the business through the IRESS Group bonus and share option schemes.

### Share capital

There were no changes to the authorised or issued capital during the year ended 31 December 2018.

### Dividends

No dividends were paid or declared for the year ended 31 December 2018 (2017: £Nil).

### **Future developments**

The Directors do not plan any significant changes to the activities of the Company.

## **Directors' report** (continued)

- Sal Hein

31 December 2018

### Going concern

The ultimate parent, IRESS Limited, has confirmed it will provide financial support to the Company to ensure that it can meet all of its liabilities as they fall due for a period of at least one year following the signature date of these financial statements.

On the basis of the support from the ultimate parent, the Directors have a reasonable expectation that the Company has access to adequate resources to continue in operational existence for the foreseeable future. In making this assessment, the Directors have considered a period of at least 12 months from the date of authorising the financial statements.

Approved by the Directors and signed on behalf of the Board by

J Harris

Director

Melbourne

12 August 2019

## Directors' responsibilities statement

31 December 2018

The Directors are responsible for preparing the annual report including the financial statements in accordance with applicable laws and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have elected to prepare the financial statements in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework. Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether Financial Reporting Standard 101 Reduced Disclosure Framework has been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Financial statements

## Profit and loss account

For the year ended 31 December 2018

| Profit for the year                                   |        | 9,245    | 747      |
|-------------------------------------------------------|--------|----------|----------|
| Income tax benefit on profit from ordinary activities | 2      | 433      | 187      |
| Profit before income tax expense                      |        | 8,812    | 560      |
| Interest expense on derivative financial instrument   |        | -        | (646)    |
| Interest income derivative financial instrument       |        | 1        | -        |
| Operating profit                                      |        | 8,811    | 1,206    |
| Other operating expenses                              | 1      | (28,696) | (3,530)  |
| Other operating income                                |        | 65,042   | -        |
| Net unrealised gains                                  |        | 61       | 68       |
| Depreciation and amortisation expense                 |        | (1,460)  | (1,745)  |
| Employee benefits expense                             | 1      | (49,271) | (16,934) |
| Customer Data Fees                                    |        | (2,270)  | (671)    |
| Communication and other technology expenses           |        | (2,077)  | (1,475)  |
| Turnover                                              | 1      | 27,482   | 25,493   |
|                                                       | 717.42 | £'000    | £'000    |
|                                                       |        | 2013     | 2017     |

The above profit and loss account should be read in conjunction with the accompanying notes.

The Company has no recognised gains or losses other than the loss for the current year and prior period, which arose solely from continuing operations. Accordingly, a statement of other comprehensive income has not been prepared.

## Financial statements (continued)

### Balance sheet

As at 31 December 2018

| <del></del>                                    |                     | 2018     | 2017      |
|------------------------------------------------|---------------------|----------|-----------|
|                                                | N <sub>e</sub> ,≥a, | £'000    | £'000     |
| Fixed assets                                   |                     |          |           |
| Intangible assets                              | 3                   | 904      | 1,156     |
| Tangible fixed assets                          | 4                   | 2,342    | 2,035     |
| Investments in subsidiaries                    | 5                   | 48,010   | 79,677    |
| Deferred tax assets                            | 2                   | 1,860    | 465       |
|                                                |                     | 53,116   | 83,333    |
| Current assets                                 |                     |          |           |
| Cash at bank and in hand                       |                     | 1,523    | 774       |
| Trade and other receivables                    | 6a                  | 11,993   | 5,941     |
| Income tax receivables                         |                     | 548      | 153       |
| Trade receivables from related parties         | 6a                  | 41,201   | 34,020    |
|                                                |                     | 55,265   | 40,888    |
| Creditors: Amounts falling due within one year | 6b                  | (78,193) | (132,206) |
| Net current assets                             | <del></del>         | (22,928) | (91,318)  |
| Net assets/(liabilities)                       | <del></del>         | 30,188   | (7,985)   |
| Capital and reserves                           |                     |          |           |
| Share capital                                  | 7                   | -        | -         |
| Share premium reserve                          |                     | -        | -         |
| Profit and loss account                        |                     | 30,188   | (7,985)   |
|                                                |                     | 30,188   | (7,985)   |

The above balance sheet should be read in conjunction with the accompanying notes.

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

### Audit exemption statement

For the year ending 31 December 2018, the Company was entitled to exemption from audit under Section 479A of the Companies Act 2006 relating to subsidiary companies.

### Directors' responsibilities:

- The members have not required the Company to obtain an audit of its accounts for the year in question in accordance with Section 476.
- The Directors acknowledge their responsibilities for complying with the requirements of the Act with respect
  to accounting records and the preparation of accounts.

The financial statements of IRESS FS Limited (registered number 02958430) on pages 8 to 21 were approved for issue by the Board of Directors on 12 August 2019.

Signed on behalf of the Board of Directors by

Sala Hein

J Harris

Director

Melbourne

12 August 2019

## Financial statements (continued)

## Statement of changes in equity

For the year ended 31 December 2018

|                                                                           | Share<br>capital<br>£'000 | Snare<br>premium<br>reserve | Profit and loss account | Total<br>aquity<br>£'000 |
|---------------------------------------------------------------------------|---------------------------|-----------------------------|-------------------------|--------------------------|
| Data                                                                      |                           | £'000                       | £'000                   |                          |
| Balance at 1 January 2017                                                 | -                         | -                           | (8,732)                 | (8,732)                  |
| Profit for the year, representing total comprehensive income for the year | r -                       |                             | 747                     | 747                      |
| Total comprehensive income for the year                                   | -                         | -                           | 747                     | 747                      |
| Balance at 31 December 2017                                               | -                         | -                           | (7,985)                 | (7,985)                  |
|                                                                           | Share capital             | Share<br>premium<br>reserve | Profit and loss account | Total<br>equity          |
|                                                                           | £,000                     | £.000                       | £'000                   | £,000                    |
| Balance at 1 January 2018                                                 | -                         |                             | (7,985)                 | (7,985)                  |
| Profit for the year, representing total comprehensive income for the year | -                         | -                           | 9,245                   | 9,245                    |
| Total comprehensive income for the year                                   | <u></u>                   | -                           | 9,245                   | 9,245                    |
| Shares issued during the year <sup>2</sup> ,                              | 15,000                    | 13,928                      |                         | 28,928                   |
| Capital reduction <sup>(2)</sup>                                          | (15,000)                  | (13,928)                    | 28,928                  | -                        |
| Balance at 31 December 2018                                               | •                         | -                           | 30,188                  | 30,188                   |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

<sup>11</sup> Share capital comprises 1 ordinary shares of £1 each. In 2017, the share capital comprised 100 ordinary shares of £1 each.

On 31 December 2018, the Company issued 15,000,000 ordinary shares of £1 each as at premium of £0.92 per share. On the same day a capital reduction was undertaken, reducing the share capital to 1 share of £1.

## Notes to the financial statements

For the year ended 31 December 2018

## 1. Operating profit/(loss)

Included in profit/(loss) before interest and taxation are the following items:

| <del></del>                                      | 2018          | 2017         |
|--------------------------------------------------|---------------|--------------|
|                                                  | £'000         | £.000        |
| Revenue                                          |               |              |
| Information revenue                              | 27,393        | 25,452       |
| Software license fees                            | 2             | -            |
| Non-recurring revenue                            | 87            | 41           |
| Total revenue                                    | 27,482        | 25,493       |
|                                                  | 2018          | 2017         |
|                                                  | £'000         | £'000        |
| Employee benefit expenses                        | <del></del>   |              |
| Employee benefits expense                        | (43,415)      | (11,356)     |
| Pension expense                                  | (2,938)       | (2,874)      |
| Termination benefits                             | (7)           | (2)          |
| Other employee benefits                          | (2,182)       | (2,551)      |
| Share-based payment expense                      | (729)         | (151)        |
| Total employee benefit expenses                  | (49,271)      | (16,934)     |
|                                                  |               |              |
|                                                  | 2018          | 2017         |
|                                                  | £,000         | €,009        |
| Other operating income/(expenses)                | (400)         | (400)        |
| Audit fees                                       | (166)         | (128)        |
| Operating lease charges on contractual premises  | (692)         | (717)        |
| Professional services                            | (281)         | (169)<br>(5) |
| Doubtful debts allowance                         | (318)<br>(10) | (3)          |
| Equipment rental Restructuring expenses          | (10)          | (100)        |
| Gain on disposal of assets                       | 19            | (100)        |
| Inter-company income                             | 7,504         | _            |
| Impairment                                       | (31,668)      |              |
| Other expenses including administration expenses | (3,D84)       | (2,411)      |
| Total other operating expenses                   | (28,696)      | (3,530)      |
|                                                  |               |              |
|                                                  | 2018          | 2017         |
|                                                  | £ 000         | £ 000        |
| Average number of employees                      | 297           | 297          |

Fees payable to Deloitte LLP and their associates for the audit of the Company's annual financial statements were £Nil (2017; £Nil). Auditor fees were paid by its ultimate parent company, IRESS Limited.

All Directors of the Company were employed and remunerated by other companies within the IRESS Limited Group.

For the year ended 31 December 2018

### 2. Taxation

Total income tax expense or benefit comprises of current and deferred tax recognised in the income statement in the period.

#### Current tax

Current tax represents the entity's expected tax payable/receivable for the period in respect of income and expenses which have been recognised in the income statement.

Current tax comprises expected tax payable/receivable on the entity's taxable income/loss which is recognised in the income statement in the current period, as well as any adjustments to tax payable/receivable recognised in the current period which relate to taxable income/loss recognised in the income statement in prior periods.

Current tax is measured using the applicable income tax rates which are enacted, or substantively enacted, at the reporting date in the countries where the company's subsidiaries and associates operate.

#### Deferred tax

Deferred tax represents the movements in deferred tax assets and liabilities which have been recognised in the period and which are attributable to amounts recognised in the income statement in the current period, as well as amounts recognised in the income statement in prior periods. Deferred tax assets and liabilities are attributable to temporary timing differences between the carrying amount of assets and liabilities recognised for financial reporting purposes and the tax base of assets and liabilities recognised for tax purposes.

Deferred tax assets are recognised for deductible temporary differences, unused tax losses and unused tax credits to the extent it is probable that future taxable profits will be available against which they can be realised.

Deferred tax liabilities are recognised for all assessable temporary differences as required by accounting standards.

Deferred tax is determined using tax rates which are expected to apply when the deferred tax asset/liability is expected to be realised/settled based on laws which have been enacted or substantively enacted at the reporting date. The measurement of deferred tax also reflects the tax consequences flowing from the manner in which the entity expects, at the reporting date, to realise or settle the carrying amount of its assets and liabilities.

Critical accounting judgements with respect to deferred tax balances:

The recognition and measurement of deferred tax requires the application of judgement in assessing the amount, timing and probability of future taxable profits and repatriation of retained earnings. These factors affect the determination of the appropriate rates of tax to apply and the recoverability of deferred tax assets. These judgements are influenced, inter alia, by factors such as estimates of future revenue, operating costs, future capital expenditure, and dividend policies.

| (a) | The | Company | s tax | expense | or | benefit is as | follows |
|-----|-----|---------|-------|---------|----|---------------|---------|
|     |     |         |       |         |    |               |         |

| Income tax benefit attributable to profit from continuing operations | (433)             | (187) |
|----------------------------------------------------------------------|-------------------|-------|
| Income tax benefit                                                   | (433)             | (187) |
| Adjustments in respect of deferred income tax of the previous year   | 8                 | (81)  |
| Origination and reversal of temporary differences                    | <del>(44</del> 1) | (106) |
| Deferred income tax                                                  |                   |       |
| Adjustments in respect of current income tax of the previous year    | •                 | -     |
| Current income tax charge                                            | -                 | -     |
| Current income tax                                                   |                   |       |
| Income tax benefit in the profit and loss                            |                   |       |
|                                                                      | £.000             | £ 300 |
|                                                                      | 2018              | 2017  |

For the year ended 31 December 2018

## 2. Taxation (continued)

(b) Numerical reconciliation of income tax expense to prima facie tax payable Corporation tax is calculated at 19.0 per cent (2017: 19.0 per cent) of the estimated taxable profit for the year.

| ncome tax benefit                                                               | (433)   | (187)   |
|---------------------------------------------------------------------------------|---------|---------|
|                                                                                 | (433)   | (187)   |
| Adjustments for deferred tax of prior periods                                   | 8       | (81)    |
| Other                                                                           | (60)    | -       |
| Employee share plan                                                             | (1,048) | -       |
| Tax effect of group relief received for nil payment                             | 345     | 659     |
| Tax effect of transfer pricing adjustments                                      | (1,222) | (1,075) |
| Tax effect of non-assessable income and non-deductible expenses                 | (130)   | 203     |
| ncome:                                                                          |         |         |
| Tax effect of amounts which are not deductible (taxable) in calculating taxable |         |         |
| Tax at the statutory income tax rate of 19.00% (2017: 19.00%)                   | 1,674   | 106     |
| Profit from continuing operations before income tax expense                     | 8,812   | 560     |
|                                                                                 | £.000   | £.000   |
|                                                                                 | 2018    | 2017    |

| Total deferred tax assets | 278     | 187       | -          | •             | 465     |
|---------------------------|---------|-----------|------------|---------------|---------|
| Carry forward tax losses  | -       | 80        | -          | •             | 80      |
| Trade and other payables  | 24      | 2         | -          | •             | 26      |
| Computer Software         | (19)    | 8         | -          | -             | (11)    |
| Plant and equipment       | 273     | 97        | -          | -             | 370     |
| Deferred tax assets       |         |           |            |               |         |
| 31 December 2017          | £'000   | € 900     | £ 000      | £'900         | €,003   |
| For the Jean ended        | balance | to income | OCI/Equity | combinations  | balance |
| -                         | Opening | Charged   | Charged to | From business | Closing |

| Total deferred tax assets | 465      | 433       | 12          | 950            | 1,860     |
|---------------------------|----------|-----------|-------------|----------------|-----------|
| Share based payments      | <u> </u> | 416       | 12          |                | 428       |
| Carry forward tax losses  | 80       | (80)      | -           | 551            | 551       |
| Trade and other payables  | 26       | 15        | -           | -              | 41        |
| Computer Software         | (11)     | 12        | -           | -              | 3         |
| Plant and equipment       | 370      | 70        | -           | 399            | 839       |
| Deferred tax assets       |          |           |             |                |           |
| 31 Departmer 2013         | € 000    | £1090     | £,000       | E.000          | E 300     |
| To the way of the         | pa 3 ren | to movime | ೦೦ ಕ್ಕಾಟಕ್ರ | promise at the | 0.474,113 |
|                           | Doening  | Sharjed   | Charged to  | From 50301885  | Olysing   |

The Company has recognised a deferred tax asset of £551,000 (2017: £80,000) in relation to tax losses as at the balance sheet date. This deferred tax asset arises as a result of tax losses generated by the Company in the past which are available for offset against future taxable profits of the Company. In considering whether such future taxable profits will arise, the Company has considered its financial performance in recent years and considered its forecast results over a five-year period; as a result the Company believes that it can be regarded as probable that there will be future taxable profits which can be relieved against the accumulated tax losses which gives rise to the deferred tax asset recognised in these financial statements.

For the year ended 31 December 2018

## 2. Taxation (continued)

(d) Factors which may affect future taxation

The UK corporation tax rate reduced from 20% to 19% with effect from 1 April 2017. A further reduction in the UK corporation tax rate to 17% from 1 April 2020 was substantively enacted on 6 September 2016. The prevailing rate of corporation tax at the Statement of Financial Position date at which the deferred tax will reverse is therefore 17% and this has been applied to calculate the deferred tax position at 31 December 2018 (2017: 17%).

## 3. Intangible assets

Intangible assets comprise computer software and capitalised development costs. Additions are included at cost and are amortised only when ready for use. Assets are amortised evenly over their estimated economic life as follows:

Software and capitalised development costs: 3-10 years

The carrying values of intangible assets are reviewed for impairment wherever circumstances indicate that the carrying value of such assets may not be recoverable.

Software development costs are capitalised only to the extent that they lead to the creation of an enduring asset delivering benefits at least as great as the amount capitalised. If there is insufficient evidence on which to base reasonable estimates of the economic benefits that will be generated in the period until the design and content are next updated, the costs of development are charged to the profit and loss account as incurred.

|                             | Computer | Total   |
|-----------------------------|----------|---------|
|                             | software | 10(a)   |
|                             | £'000    | €,009   |
| At 31 December 2017         |          |         |
| Cost                        | 4,820    | 4,820   |
| Accumulated depreciation    | (3,664)  | (3,664) |
| Carrying amount             | 1,156    | 1,156   |
| Movement for the year       |          |         |
| Balance at 1 January 2017   | 680      | 680     |
| Additions                   | 769      | 769     |
| Depreciation expense        | (293)    | (293)   |
| Balance at 31 December 2017 | 1,156    | 1,156   |
|                             | Computer | Totai   |
|                             | software | \')(a)  |
|                             | £:000    | £ 000   |
| At 31 December 2013         |          |         |
| Cost                        | 4,840    | 4,840   |
| Accumulated depreciation    | (3,936)  | (3,936) |
| Carrying amount             | 904      | 904     |
| Movement for the year       |          |         |
| Balance at 1 January 2018   | 1,156    | 1,156   |
| Additions                   | 80       | 80      |
| Disposals                   | (60)     | (60)    |
| Depreciation expense        | (272)    | (272)   |
| Balance at 31 December 2018 | 904      | 904     |

For the year ended 31 December 2018

## 4. Tangible fixed assets

Tangible fixed assets comprise computer equipment, furniture and fixtures, office equipment and leasehold improvements. Additions are included at cost and are depreciated only when ready for use. Assets are depreciated evenly over their estimated economic life as follows:

Computer equipment

3-10 years

Furniture and fixtures

3-10 years

Office equipment

3-10 years

Leasehold improvements 3-10 years

The carrying values of fixed assets are reviewed for impairment wherever circumstances indicate that the carrying value of such assets may not be recoverable.

|                              | Computer equipment | Furniture & fixtures | Leasehold<br>improvements | Office<br>equipment | Total   |
|------------------------------|--------------------|----------------------|---------------------------|---------------------|---------|
|                              | £.000              | €,000                | 5,000                     | £,000               | £'000   |
| At 31 December 2017          |                    |                      |                           |                     |         |
| Cost                         | 3,163              | 1,673                | 5                         | 1                   | 4,842   |
| Accumulated depreciation     | (1,593)            | (1,208)              | (5)                       | (1)                 | (2,807) |
| Carrying amount              | 1,570              | 465                  | <u> </u>                  |                     | 2,035   |
| Movement for the year        |                    |                      |                           |                     |         |
| Balance at 1 January 2017    | 1,293              | 1,040                | 1                         |                     | 2,334   |
| Additions                    | 985                | 169                  | -                         | •                   | 1,154   |
| Disposals                    | -                  | _                    | (1)                       | •                   | (1)     |
| Depreciation expense         | (708)              | (744)                | -                         | -                   | (1,452) |
| Balance at 31 December 2017  | 1,570              | 465                  |                           |                     | 2,035   |
|                              | Computer           | Furniture &          | Leas anoid                | Office              | Total   |
|                              | equipment.         | fixtures             | improlements              | adman.              |         |
|                              | € 303              |                      | £,030                     | £ 536               | £.000   |
| Af 31 De jamoer 2013<br>Cost | 4.623              | 1,700                | 8                         | 12                  | 6.343   |
| Accumulated depreciation     | (2,636)            | (1,359)              | (4)                       | (2)                 | (4,001) |
| Carrying amount              | 1,987              | 341                  | 4                         | 10                  | 2,342   |
| Movement for the year        |                    |                      |                           |                     |         |
| Balance at 1 January 2018    | 1,570              | 465                  | -                         | -                   | 2,035   |
| Additions                    | 1,454              | 193                  | 4                         | 11                  | 1,662   |
| Disposals                    | -                  | (168)                | -                         | -                   | (168)   |
| Depreciation expense         | (1,037)            | (149)                | <u>-</u>                  | (1)                 | (1,187) |
| Balance at 31 December 2018  | 1,987              | 341                  | 4                         | 10                  | 2,342   |

For the year ended 31 December 2018

### 5. Investment in subsidiaries

Investment in subsidiaries are accounted for at cost less, where appropriate, provisions for impairment and are reviewed for impairment wherever circumstances indicate that the carrying value of the investment may not be recoverable.

| (a) The movemen | it in investment | in subsidiaries is | s as follows |
|-----------------|------------------|--------------------|--------------|
|-----------------|------------------|--------------------|--------------|

| Balance at the end of the year         | 48,010   | 79,677 |
|----------------------------------------|----------|--------|
| Impairment of investment in subsidiary | (31,667) |        |
| Balance at the beginning of the year   | 79,677   | 79,677 |
| Movement for the year                  |          |        |
| Carrying amount                        | 48,010   | 79,677 |
| Accumulated depreciation               |          |        |
| Cost                                   | 48,010   | 79,677 |
| At the end of the year                 |          |        |
|                                        | £'000    | £'000  |
|                                        | 2013     | 2017   |

| Investment | ำก | subsidiaries | comprise |
|------------|----|--------------|----------|
|            |    |              |          |

| Investment in subsidiaries comprise |                          | 2018 | 2017       |
|-------------------------------------|--------------------------|------|------------|
| Subsidiary undertakings             | Country of incorporation |      | 's Holding |
| Directly held                       | England and Wales        |      |            |
| IRESS Mortgage Services Limited*    | England and Wales        | 100  | 100        |
| IRESS Web Limited*                  | England and Wales        | 100  | 100        |
| IRESS Portal Limited*               | England and Wales        | 100  | 100        |
| IRESS Technology Limited*           | England and Wales        | 100  | 100        |
| IRESS Solutions Limited*            | England and Wales        | 100  | 100        |
| Proquote Limited*                   | England and Wales        | 100  | 100        |
| Pulse Software Systems Limited*     | England and Wales        | 100  | 100        |
|                                     |                          | 2013 | 2717       |
|                                     |                          |      | 95.37g     |
| Indirectly held                     |                          |      |            |
| Pulse Software Management Limited   | England and Wales        | 100  | 100        |
| TrigoldCrystal Limited              | England and Wales        | 100  | 100        |

- IRESS Mortgage Services Limited is the United Kingdom's leading technology provider for mortgage brokers and distributors. The Company provides a mortgage sourcing and comparison platform (Prospector) which offers comparison quotes from lenders and allows mortgage distributors to demonstrate that they have researched the entire market. It also provides the only online point of sale system and customer management solution for mortgage distributors (Momentum).
- IRESS Web Limited provides bespoke web sites and online applications.
- IRESS Portal Limited comprises an online comparison market place (Exchange Portal) that facilitates product quotes and subsequent transactions between buyers (distributors) and sellers (providers) of financial products.
- IRESS Technology Limited provides financial planning systems and related tools. Principal clients comprise United Kingdom wealth management professionals.
- IRESS Solutions Limited provides large-scale, business-critical, multi-channel (face-to-face, call centre, intermediary and D2C), multi-device point of sale and application processing solutions for Tier 1 banks and life, pension and investment companies in the area of financial planning and wealth management, and mortgage sales and origination ("MSO").
- Proquote Limited provides professional financial data and trading systems and the distribution of financial
- Pulse Software Systems Limited and Pulse Software Management Limited provides sophisticated portfolio management and decision support software systems to the wealth management clients in the United Kingdom.
- TrigoldCrystal Limited is a non-trading company.

For the year ended 31 December 2018

### 6. Financial instruments

Financial assets and financial liabilities are recognised in the Company's balance sheet when the Company becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value adjusted by transaction costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and liabilities are classified into the following categories:

- Loans and receivables subsequently measured at amortised cost
- Other financial liabilities subsequently measured at amortised cost

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

### (a) Trade and other receivables

| Total receivables and other assets                  | 53,194 | 39,961 |
|-----------------------------------------------------|--------|--------|
|                                                     |        |        |
|                                                     | 41,201 | 34,020 |
| Trade receivables from IRESS Portal Limited         | 13,090 | 805    |
| Trade receivables from IRESS (UK) Limited           | 5,096  |        |
| Trade receivables from IRESS FS Group Limited       | -      | 533    |
| Trade receivables from Proquote Limited             | 5,693  | -      |
| Trade receivables from IRESS Limited                | 17,229 | 32,682 |
| Trade receivables from IRESS Data Pty Ltd           | 93     | -      |
| Trade receivables from related parties              |        |        |
|                                                     | £ 600  | £.000  |
| <del></del>                                         | 20 ' 8 | 2017   |
| <del></del>                                         |        |        |
| Other assets                                        | 11,993 | 5,941  |
| Other assets                                        | 8      | 387    |
| VAT receivables                                     | 2,961  | ,,,,,  |
| Prepayments                                         | 845    | 1.055  |
| Unbilled income                                     | 2,900  | 3.620  |
| Allowance for doubtful debts                        | (353)  | (8)    |
| Amounts falling within one year:  Trade receivables | 5.632  | 887    |
| - <u>-</u>                                          | £'000  | £,000  |
|                                                     | 2018   | 2017   |

The carrying amount of trade and other receivables approximates their fair value, and the Company has no material exposure to credit risk.

Trade receivables from related parties are due on demand and no amounts are considered past due or impaired.

For the year ended 31 December 2018

## 6. Financial instruments (continued)

### (b) Trade and other payables

|                                                                     | 2013     | 2017      |
|---------------------------------------------------------------------|----------|-----------|
|                                                                     | £'000    | £'000     |
| Amounts falling due within one year:                                |          |           |
| Trade payable                                                       | (893)    | (1,052)   |
| Trade payable other                                                 | 25       | (11)      |
| Audit fees accrual                                                  | (90)     | (198)     |
| General accrual                                                     | (597)    | (898)     |
| Accrued withholding taxes                                           | (6)      | •         |
| Deferred revenue                                                    | (2,074)  | (507)     |
| Employee liabilities                                                | (1,911)  | (1,832)   |
| VAT payable                                                         | (3,004)  | (36)      |
| Provision for employee benefits                                     | (239)    | (239)     |
| Other provision                                                     | -        | (58)      |
| Provision for deferred consideration                                | -        | (1,100)   |
|                                                                     | (8,789)  | (5,931)   |
|                                                                     | 2018     | 2017      |
|                                                                     | £'000    | £ 900     |
| Amounts due to group undertakings                                   |          |           |
| Related party trade payables to IRESS Data Pty Ltd                  | 308      | -         |
| Related party trade payables to IRESS Market Technology             | (20)     | -         |
| Related party trade payables to IRESS Limited                       | (2,824)  | (1,894)   |
| Related party trade payables to IRESS Technology Limited            | -        | (17,342)  |
| Related party trade payables to Pulse Software System Limited       | (1)      | (10,877)  |
| Related party trade payables to Proquote Limited                    | (14,549) | (8,181)   |
| Related party trade payables to IRESS South Africa (Aust) (Pty) Ltd | (3)      | -         |
| Related party trade payables to IRESS International Holding Pty Ltd | (41)     | -         |
| Related party trade payables to IRESS TrigoldCrystal Limited        | -        | (12,842)  |
| Related party trade payables to IRESS FS Group Limited              | -        | (36,393)  |
| Related party trade payables to IRESS (UK) Limited                  | (11,038) | -         |
| Related party trade payables to IRESS Portal Limited                | (41,236) | (25,857)  |
| Related party trade payables to IRESS Solutions Limited             | <u>-</u> | (12,889)  |
|                                                                     | (69,404) | (126,275) |
| Total payables and other liabilities                                | (78,193) | (132,206) |

The fair value of trade and other payables approximates the carrying value and interest is charged at commercial rates on the outstanding monthly balance.

Amounts due to group undertakings are payable on demand.

Liquidity is managed by having an undertaking from the parent company to support the Company to settle any undertaking with other group companies as required to ensure the Company remains solvent. Liquidity risk is proactively managed by regularly assessing working capital requirements and monitoring cashflows.

For the year ended 31 December 2018

## 7. Share capital

| Balance at the end of the year                                      | 1            | 100  |
|---------------------------------------------------------------------|--------------|------|
| Capital reduction as a result of group restructuring <sup>(1)</sup> | (15,000,099) |      |
| Shares allotted during the year 1                                   | 15,000,000   | -    |
| Balance at the beginning of the year                                | 100          | 100  |
| Movement for the year                                               |              |      |
|                                                                     | 1            | 100  |
| Ordinary shares at par value of £1 each                             | 1            | 100  |
| Issued and fully paid:                                              |              |      |
| Ordinary shares of £1 each                                          | 1            | 100  |
| Authorised, issued and fully paid:                                  |              |      |
|                                                                     | £            | ٤    |
|                                                                     | 2018         | 2017 |

On 31 December 2018, the Company issued 15,000,000 ordinary shares of £1 each as at premium of £0.92 per share. On the same day a capital reduction was undertaken, reducing the share capital to 1 share of £1.

### 8. Other disclosures

### (a) General information

IRESS FS Limited ("the Company") is a company incorporated in the United Kingdom under the Companies Act 2006. The address of the registered office is given on page 2. The nature of the Company's operations and its principal activities are set out in the Strategic and Directors' Report on pages 3 to 6.

These unaudited financial statements are presented in pounds sterling because that is the currency of the primary economic environment in which the Company operates and are rounded to the nearest £'000.

These financial statements are separate financial statements. The Company is exempt from the preparation of consolidated financial statements as it is included in the group financial statements of IRESS Limited which are publicly available.

Copies of the IRESS Limited consolidated financial statements may be obtained from the Company Secretary, IRESS Limited, Level 18, 385 Bourke Street, Melbourne VIC 3000.

In the opinion of the Directors, the ultimate controlling party is IRESS Limited.

b) Significant accounting policies

(i) Basis of preparation

The Company meets the definition of a qualifying entity under Financial Reporting Standard 100 (FRS 100) 'Application of Financial Reporting Requirements' issued by the Financial Reporting Council ("FRC").

These financial statements have been prepared in accordance with FRS 101 'Reduced Disclosure Framework' as issued by the FRC.

As permitted by FRS 101, the Company has taken advantage of the disclosure exemptions available under that standard in relation to business combinations, share-based payments, non-current assets held for sale, financial instruments, capital management, presentation of comparative information in respect of certain assets, presentation of a cash-flow statement, standards not yet effective, impairment of assets and related party transactions.

Where relevant, equivalent disclosures have been given in the group financial statements of IRESS Limited which are available to the public and can be obtained from the address in note 8(a).

The financial statements have been prepared on the historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for the goods and services. The principal accounting policies adopted are set out below.

For the year ended 31 December 2018

## 8. Other disclosures (continued)

:b) Significant accounting policies (continued)

#### (ii) Turnover

Turnover represents the fair value of the sale of goods and services to external customers, net of value added tax and other sales taxes, rebates and discounts, including the sale of licenses, support, maintenance and training services, consulting contracts and hardware.

Revenues are recognised on the basis of the performance of contractual obligations and to the extent that the right to consideration has been earned. In cases where a single contractual arrangement involves the sale of licenses, support and maintenance services, the amount of consideration is derived from an assessment of the fair value of goods or services provided.

Licence fees are recognised upon the provision of software to the customer providing that the payment terms are unconditional full payment is contractually binding, collection is reasonably certain and there are no material contract conditions or warranties. Revenue from the provision of professional services including support maintenance, training and consultancy services is recognised when the services have been performed. Hardware sales are recognised on delivery. Support and maintenance revenues are recognised evenly over the period to which they relate.

### (iii) Leased assets

Operating lease rentals are charged to the profit and loss account on a straight-line basis over the lease term.

### (iv) Critical accounting judgements and key sources of estimation uncertainty

The key accounting estimate is the determination of whether an investment in subsidiary is impaired. The carrying value of the investment is compared to the fair value based on the value in use. The value in use calculation requires the Company estimate the future cash-flows expected to arise from the asset and apply a suitable discount rate to calculate the present value.

### 9. Commitments

|                                                            | 6,175 | 7,352 |
|------------------------------------------------------------|-------|-------|
| Later than five years                                      | 1,620 | 2,353 |
| Later than one year, no later than five years              | 3,378 | 3,822 |
| Within one year                                            | 1,177 | 1.177 |
| operating leases are payable as follows:                   |       |       |
| Commitments for minimum lease payments for non-cancellable |       |       |
|                                                            | €1990 | £ 000 |
|                                                            | 2013  | 2.17  |

## 10. Contingent liabilities

The Company had no contingent liabilities as at 31 December 2018 (2017: £Nil).

### 11. Going concern

The ultimate parent, IRESS Limited, has confirmed it will provide financial support to the Company to ensure that it can meet all of its liabilities as they fall due for a period of at least one year following the signature date of these financial statements.

On the basis of support from the ultimate parent, the Directors have a reasonable expectation that the Company has access to adequate resources to continue in operational existence for the foreseeable future. In making this assessment, the Directors have considered a period of at least 12 months from the date of authorising the financial statements.

For the year ended 31 December 2018

## 12. Events after the balance sheet date

There has been no matter or circumstance which has arisen since the end of the financial year which has significantly affected, or may significantly affect, the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent years.