Report of the Directors and

Financial Statements for the Year Ended 31st December 2007

for

Warmup Plc - Group

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# Contents of the Financial Statements for the Year Ended 31st December 2007

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	4
Consolidated Profit and Loss Account	5
Statement of Total Recognised Gains and Losses	6
Consolidated Balance Sheet	7
Company Balance Sheet	8
Consolidated Cash Flow Statement	9
Notes to the Consolidated Cash Flow Statement	10
Notes to the Financial Statements	12

## Company Information for the Year Ended 31st December 2007

**DIRECTORS:** 

A D Stimpson (Chairman)

C F W Mathias D Stimpson J B Stokes

SECRETARY:

CFW Mathias

**REGISTERED OFFICE:** 

702 Tudor Estate Abbey Road London NW10 7UW

REGISTERED NUMBER:

2955213

**AUDITORS:** 

Davis Grant LLP

Chartered Certified Accountants and

Registered Auditors Treviot House 186-192 High Road

Ilford Essex IG1 1LR

## Report of the Directors for the Year Ended 31st December 2007

The directors present their report with the financial statements of the company and the group for the year ended 31st December 2007

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of design, manufacture and sale of underfloor heating and related products

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company and the group are as shown in the annexed financial statements

The results of the year and financial position of the company and the group are as shown in the annexed financial statements

The company continues to grow and expand As expected, overseas markets continue to increase in importance with 97% growth year on year and 12% of group revenues

The directors believe the company continues to be in a good financial position due to its careful management and the retention of all retained earnings within the business. The positive levels of net assets and available funds continue to provide the platform from which to finance the company's expansion plans.

The principal risks and uncertainties affecting the business include the following

Environmental concerns The directors believe that the company's products are well placed to take advantage of the increased awareness of the importance of energy efficiency and the use of renewable energy sources

Overseas market uncertainties The directors believe that despite the inherent uncertainties associated with entering any new markets, its product and service level offerings put it in a strong position to exploit these opportunities fully

Competitive concerns The directors believe that the high quality of the company's product and service delivery enable it to successfully differentiate and protect itself from all competitors, including lower cost competitors

Loss of key personnel risk. The directors continually review the incentive plans to ensure the risk of losing key personnel is reduced. The company also has a broad and strong management team which would mitigate the impact of losing key personnel.

Key financial performance indicators are used to monitor and manage the company and to measure progress towards the company's objectives

	2007	2006
	%	%
Growth in Group Turnover	10	31
Growth in Group Gross Profit	4	23
Overseas Turnover as % of Total	12	7

### Measure

Growth in Group Turnover (Turnover current - Turnover comparative) / Turnover comparative Growth in Group Gross Profit (Gross Profit current - Gross Profit comparative) / Gross Profit comparative Overseas Turnover as % of Total Overseas Turnover / Total Turnover

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31st December 2007

#### RESEARCH AND DEVELOPMENT

The company makes significant investments in research and development in order to improve existing products, and innovate and invent in related areas

#### **FUTURE DEVELOPMENTS**

The company intends to continue expansion by increasing its penetration into overseas markets and by increasing its product range and is investing considerable sums in these endeavours

## Report of the Directors for the Year Ended 31st December 2007

#### EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1st January 2007 to the date of this report

A D Stimpson (Chairman) C F W Mathias D Stimpson J B Stokes

#### GROUP'S POLICY ON PAYMENT OF CREDITORS

The general policy of the company is to settle habilities in accordance with the relevant credit terms. For the above financial year, trade creditors were paid on average within 61 days (2006 - 55 days).

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information

#### **AUDITORS**

The auditors, Davis Grant LLP, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

ON BEHALF OF THE BOARD:

Chi Muthis

CFW Mathias - Secretary

2 9 JUL 2008

Date

## Report of the Independent Auditors to the Members of Warmup Pic - Group

We have audited the financial statements of Warmup Plc - Group for the year ended 31st December 2007 on pages five to twenty one These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page three

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company and the group as at 31st December 2007 and of the loss of the group for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and

- the information given in the Report of the Directors is consistent with the financial statements

Davis Grant LLP

Chartered Certified Accountants and

Down Gunt UP

Registered Auditors

Treviot House

186-192 High Road

Ilford

Essex

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2 9 JUL 2008

Date

## Consolidated Profit and Loss Account for the Year Ended 31st December 2007

		200	)7	2006	5
	Notes	£	£	£	£
TURNOVER	2		10,436,026		9,483,175
Cost of sales			5,904,011		5,141,000
GROSS PROFIT			4,532,015		4,342,175
Distribution costs Administrative expenses		1,284,389 3,379,269	4,663,658 -	1,442,914 2,806,274	4,249,188
			4,003,038		4,247,100
OPERATING (LOSS)/PROFIT	4		(131,643)		92,987
Exceptional item	5				26,290
			(131,643)		66,697
Interest receivable and similar income			19,478		23,119
			(112,165)		89,816
Interest payable and similar charges	6		25		984
(LOSS)/PROFIT ON ORDINARY ACT	TVITTES				
BEFORE TAXATION			(112,190)		88,832
Tax on (loss)/profit on ordinary activities	7		9,682		98,242
LOSS FOR THE FINANCIAL YEAR AFTER TAXATION			(121,872)		(9,410)

## **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year

# Statement of Total Recognised Gains and Losses for the Year Ended 31st December 2007

	2007 £	2006 £
LOSS FOR THE FINANCIAL YEAR	(121,872)	(9,410)
FX movement on net investment	· ·	(8,043)
	<del></del>	
TOTAL RECOGNISED GAINS AND LOSSES		
RELATING TO THE YEAR	(121,872)	(17,453)

### Consolidated Balance Sheet 31st December 2007

		200	7	200	6
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9		191,612		250,406
Investments	10		2		2
			191,614		250,408
CURRENT ASSETS					
Stocks	11	909,200		880,819	
Debtors	12	2,592,427		2,341,600	
Cash at bank and in hand		436,868		327,478	
		3,938,495		3,549,897	
CREDITORS					
Amounts falling due within one year	13	2,149,056		1,697,380	
NET CURRENT ASSETS			1,789,439		1,852,517
TOTAL ASSETS LESS CURRENT					
LIABILITIES			1,981,053		2,102,925
CAPITAL AND RESERVES					
Called up share capital	15		376,829		376,829
Share premium	16		774,815		774,815
Capital redemption reserve	16		42,366		42,366
Profit and loss account	16		787,043		908,915
SHAREHOLDERS' FUNDS	19		1,981,053		2,102,925

The financial statements were approved by the Board of Directors on its behalf by

2 9 JUL 2008

and were signed on

CF W Mathias - Director

## Company Balance Sheet 31st December 2007

		200	7	200	6
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9		179,231		237,158
Investments	10		2,127		2,127
			181,358		239,285
CURRENT ASSETS					
Stocks	11	861,900		827,145	
Debtors	12	3,452,943		3,065,239	
Cash at bank and in hand		397,073		306,092	
		4,711,916		4,198,476	
CREDITORS					
Amounts falling due within one year	13	2,128,580		1,652,536	
NET CURRENT ASSETS			2,583,336		2,545,940
TOTAL ASSETS LESS CURRENT					
LIABILITIES			2,764,694		2,785,225
CAPITAL AND RESERVES					
Called up share capital	15		376,829		376,829
Share premium	16		774,815		774,815
Capital redemption reserve	16		42,366		42,366
Profit and loss account	16		1,570,684		1,591,215
SHAREHOLDERS' FUNDS	19		2,764,694		2,785,225

2 9 JUL 2008

and were signed on

The financial statements were approved by the Board of Directors on its behalf by

CF W Mathias - Director

## Cash Flow Statement for the Year Ended 31st December 2007

		2007		2006	•
	Notes	£	£	£	£
Net cash inflow/(outflow)	,		169 641		(1.122)
from operating activities	1		168,641		(1,123)
Returns on investments and					
servicing of finance	2		19,453		22,135
Taxation			(30,867)		(97,041)
Capital expenditure					
and financial investment	2		(47,837)		(92,728)
Acquisitions and disposals	2		-		(2)
			109,390		(168,759)
Financing	2		-		225,461
Increase in cash in the period			109,390		56,702
D 111 41 5 4 1 5					
Reconciliation of net cash flow to movement in net funds	3				
	_				
Increase in cash in the period		109,390		56,702	
Cash outflow		109,390		30,702	
from decrease in debt and lease financing				7,999	
Change in net funds resulting					
from cash flows			109,390		64,701
Movement in net funds in the period			109,390		64,701
Net funds at 1st January			327,478		262,777
Net funds at 31st December			436,868		327,478

## Notes to the Cash Flow Statement for the Year Ended 31st December 2007

# RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

2007	2006
£	£
(131,643)	92,987
121,521	104,330
(14,889)	951
-	(8,043)
-	(26,290)
(28,381)	62,879
(244,507)	(441,892)
466,540	213,955
168,641	_(1,123)
	£ (131,643) 121,521 (14,889) (28,381) (244,507) 466,540

## 2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2007 £	2006 £
Returns on investments and servicing of finance	*	~
Interest received	19,478	23,119
Interest paid	(25)	(984)
Interest element of hire purchase or finance lease rentals payments	<u>-</u>	<del>(984)</del>
Net cash inflow for returns on investments and servicing of finance	19,453	22,135
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(57,332)	(104,017)
Purchase of fixed asset investments	0.405	(669)
Sale of tangible fixed assets	9,495	11,958
Net cash outflow for capital expenditure and financial investment	(47,837)	(92,728)
Acquisitions and disposals		
Payments on acquiring associate	-	(2)
National antiform for constitutions and discounts		(2)
Net cash outflow for acquisitions and disposals	<u> </u>	===
Financing		
Capital repayments in year	-	(7,999)
Share issue	-	204,780
Share-based payments	<u></u>	28,680
Net cash inflow from financing	•	225,461
	<del></del>	

# Notes to the Cash Flow Statement for the Year Ended 31st December 2007

## ANALYSIS OF CHANGES IN NET FUNDS

	At 1 1 07	Cash flow	At 31 12 07
XX	£	£	£
Net cash	227 470	100 200	426.969
Cash at bank and in hand	327,478	109,390	436,868
	327,478	109,390	436,868
Totał	327,478	109,390	436,868
	<del></del>	***	

## Notes to the Financial Statements for the Year Ended 31st December 2007

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Basis of consolidation

The group financial statements consolidate the accounts of Warmup Plc and all its subsidiary undertakings made up to 31 December 2007 each year, the group profit and loss account includes the results of all subsidiary undertakings for the period from the date of the acquisition and up to the date of disposal

Turnover and profits arising on trading between group companies are excluded

#### Turnover

1

Turnover represents net invoiced sales of goods, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property

- in accordance with the property

Fixtures and fittings

- 33% on cost

Motor vehicles

- 25% on cost

#### Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

### Foreign currencies

#### Group

The financial statements of overseas subsidiary undertakings are translated at the rate of exchange ruling at the balance sheet date. The exchange differences arising on the re-translation of opening net assets is taken directly to reserves.

#### Company

Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the Profit and Loss Account.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

## Pension costs and other post-retirement benefits

Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate

Page 12 continued

#### Notes to the Financial Statements - continued for the Year Ended 31st December 2007

#### ACCOUNTING POLICIES - continued

#### Share-based payments

The Company operates a number of equity-settled share-based payment plans. The fair value of the employee services recognised in exchange for the grant of share options is recognised as an expense. For equity-settled share-based payments the total amount to be expensed over the vesting period is determined by reference to their fair value of the share options granted. Fair value is determined by reference to option pricing models, principally the Black-Scholes model.

#### Investment

Fixed asset investments are stated at cost less provision for diminution in value

#### 2 TURNOVER

The turnover is attributable to the one principal activity of the group

An analysis of turnover by geographical market is given below

		2007	2006
	••••	£	£
	UK	9,197,494	8,855,092
	Europe	779,276	280,607
	USA	459,256	347,476
		10,436,026	9,483,175
3	STAFF COSTS		
•	51.11 00010	2007	2006
		£	£
	Wages and salaries	2,485,299	2,117,928
	Social security costs	284,572	238,974
	Other pension costs	22,060	13,471
		2,791,931	2,370,373
	The average monthly number of employees during the year was as follows		
		2007	2006
	Manufacturing	21	17
	Sales and administration	63	54
		84	71
		===	====

## Notes to the Financial Statements - continued for the Year Ended 31st December 2007

## 4 OPERATING (LOSS)/PROFIT

The operating loss (2006 - operating profit) is stated after charging/(crediting)

	2007	2006
	£	£
Other operating leases	236,173	149,776
Depreciation - owned assets	121,520	104,330
(Profit)/Loss on disposal of fixed assets	(14,889)	951
Auditors' remuneration	25,128	15,000
Directors' emoluments	283,996	274,928
Directors' pension contributions to money purchase schemes	12,000	12,000
	<del> </del>	
Information regarding the highest paid director is as follows		
· · · · · · · · · · · · · · · · · · ·	2007	2006
	£	£
Emoluments etc	108,891	108,100
Pension contributions to money purchase schemes	12,000	12,000
• •		

## 5 **EXCEPTIONAL ITEMS**

In the year to 31 December 2006 an amount of £26,290 was charged to the Profit and Loss Account in respect of share options. This arose due to the full adoption of FRS20 Share-based payments. Although this charge related to previous years, a prior year adjustment was not required as it did not meet the prescribed criteria. However, the directors were of the opinion that it was necessary to show this item separately on the face of the Profit and Loss Accounts in order to give a true and fair view.

### 6 INTEREST PAYABLE AND SIMILAR CHARGES

	2007	2000
	£	£
Bank interest	25	-
Hire purchase	-	984
	25	984

#### 7 TAXATION

### Analysis of the tax charge

The tax charge on the loss on ordinary activities for the year was as follows		
	2007	2006
	£	£
Current tax		
UK corporation tax	16,002	100,868
Corporation tax adjust re		0.404
previous year		3,602
Total current tax	16,002	104,470
Deferred tax	(6,320)	(6,228)
Tax on (loss)/profit on ordinary activities	9,682	98,242
	<del>-</del>	

2006

2007

## Notes to the Financial Statements - continued for the Year Ended 31st December 2007

## 7 TAXATION - continued

### Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

	2007	2006
(Loss)/profit on ordinary activities before tax	£ (112,190)	£ 88,832
(Loss)/profit on ordinary activities multiplied by the standard rate of corporation tax		
in the UK of 30% (2006 - 30%)	(33,657)	26,650
Effects of		
Disallowed expenses and non-taxable income	6,950	9,702
Difference between depreciation in period and capital allowances	13,567	6,636
Overseas losses not offset	43,066	58,857
Marginal relief	(7,592)	(977)
Corporation tax adjust re previous year	-	3,602
Reclassification of German entity	(6,332)	
Current tax charge	16,002	104,470

## 8 PROFIT OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £575 (2006 - £186,779)

## 9 TANGIBLE FIXED ASSETS

## Group

	Improvements	Fixtures		
	to	and	Motor	
	property	fittings	vehicles	Totals
	£	£	£	£
COST				
At 1st January 2007	95,155	350,682	129,490	575,327
Additions	-	59,021	8,250	67,271
Disposals		<u> </u>	(45,417)	(45,417)
At 31st December 2007	95,155	409,703	92,323	597,181
DEPRECIATION	<del></del>			
At 1st January 2007	23,511	236,604	64,806	324,921
Charge for year	9,067	89,310	23,143	121,520
Eliminated on disposal	· -		(40,872)	(40,872)
At 31st December 2007	32,578	325,914	47,077	405,569
NET BOOK VALUE	<u> </u>			
At 31st December 2007	62,577	83,789	45,246	191,612
At 31st December 2006	71,644	114,078	64,684	250,406

# Notes to the Financial Statements - continued for the Year Ended 31st December 2007

## 9 TANGIBLE FIXED ASSETS - continued

Company	Improvements to	Fixtures and	Motor	
	property	fittings	vehicles	Totals
COST	£	£	£	£
COST				
At 1st January 2007	95,155	350,682	81,646	527,483
Additions	-	46,840	8,250	55,090
Disposals	•		(23,494)	(23,494)
At 31st December 2007	95,155	397,522	66,402	559,079
DEPRECIATION				
At 1st January 2007	23,511	236,604	30,210	290,325
Charge for year	9,067	86,537	16,663	112,267
Eliminated on disposal	-	-	(22,744)	(22,744)
At 31st December 2007	32,578	323,141	24,129	379,848
NET BOOK VALUE		<del></del>	<del></del>	
At 31st December 2007	62,577	74,381	42,273	179,231
At 31st December 2006	71,644	114,078	51,436	237,158

## 10 FIXED ASSET INVESTMENTS

## Group

	group undertakings £
COST	
At 1st January 2007	
and 31st December 2007	2
NET BOOK VALUE	
At 31st December 2007	2
At 31st December 2006	2
	<del></del>
Company	
	Shares in group undertakings £
COST	*
At 1st January 2007	
and 31st December 2007	2,127
	<del></del>
NET BOOK VALUE	
At 31st December 2007	2,127
	2,127
At 31st December 2006	2,127

Shares in

### Notes to the Financial Statements - continued for the Year Ended 31st December 2007

#### 10 FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the balance sheet date in the share capital of companies include the following

### Subsidiaries

Warmu	ın İnc
warmi	то шс

Country of incorporation USA

Nature of business Underfloor heating products

Class of shares	holding		
Ordinary	100 00		
·		2007	2006
		£	£
Aggregate capital and reserves		(741,680)	(639,332)
Loss for the year		(102,904)	(171,598)

%

### Warmup SL

Country of incorporation Spain

Nature of business Underfloor heating products

-	%		
Class of shares	holdıng		
Ordinary	100 00		
		2007	2006
		£	£
Aggregate capital and reserves		(6,260)	1,361
Loss for the year		(7,560)	(503)
		<del></del>	

### **Associated Company**

### Betterbuild Limited (dormant)

Country of incorporation Great Britain Nature of business Underfloor heating products

	%
Class of shares	holding
Ordinary	50 00

#### 11 **STOCKS**

	Gr	oup	Com	pany
	2007	2006	2007	2006
	£	£	£	£
Raw materials	384,439	488,381	384,439	488,381
Work-in-progress	119,983	33,234	112,556	33,234
Finished goods	404,778	359,204	364,905	305,530
	909,200	880,819	861,900	827,145
			====	====

## Notes to the Financial Statements - continued for the Year Ended 31st December 2007

### 12 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Trade debtors	2,402,703	2,197,339	2,371,790	2,142,139
Amounts owed by group undertakings	-	-	901,370	783,213
Other debtors	16,386	4,219	17,125	850
Deferred tax asset	14,514	8,194	14,514	8,194
Prepayments	158,824	131,848	148,144	130,843
	2,592,427	2,341,600	3,452,943	3,065,239
Deferred tax asset				
	Gı	oup	Соп	ipany
	2007	2006	2007	2006
	£	£	£	£
Deferred tax	14,514	8,194	14,514	8,194

The value of the debtors that have been factored as at the balance sheet date is £2,177,277 (2006 - £nil) This amount is covered by fixed and floating charges over the assets of the Company

## 13 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Trade creditors	1,433,637	1,082,324	1,439,575	1,063,528
Tax	16,002	30,867	16,002	30,867
Social security and other taxes	88,258	106,624	86,438	98,003
VAT	204,896	228,269	204,654	229,294
Other creditors	5,724	73	2,972	73
Net wages	-	268	-	-
Accruals and deferred income	400,539	248,955	378,939	230,771
	2,149,056	1,697,380	2,128,580	1,652,536

### 14 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

#### Group

отогр	Land and buildings		Other operating leases	
	2007 £	2006 £	2007 £	2006 £
Expiring	~		-	-
Within one year	•	-	34,248	35,151
Between one and five years	100,000	110,309	24,973	30,421
	100,000	110,309	59,221	65,572

### Notes to the Financial Statements - continued for the Year Ended 31st December 2007

#### 15 **CALLED UP SHARE CAPITAL**

Authorised Number	Class	Nominal value	2007 £	2006 £
1,000,000	Ordinary	1	1,000,000	1,000,000
Allotted, issi	ued and fully paid			
Number	Class	Nominal	2007	2006
		value	£	£
376,829	Ordinary	1	376,829	376,829

The Company has the following number of ordinary shares issuable under share options, including those awards granted prior to 7 November 2002

Discretionary Share Option Scheme			
	Number of Ordinary		
Date of Grant	Shares under option	Exercise price £	Exercise period
02/04/03	1,500	600	02/04/06 to 02/04/13
14/04/01	15,250	4 19	14/04/04 to 14/04/11
Enterprise Management Incentive			
Options			
	Number of Ordinary		
Date of Grant	Shares under option	Exercise price £	Exercise period
02/04/03	16,666	6 00	02/04/06 to 02/04/13
Unapproved Share Options			
	Number of Ordinary		
Date of Grant	Shares under option	Exercise price £	Exercise period
02/04/03	834	600	02/04/06 to 02/04/13
14/04/01	30,000	4 19	14/04/04 to 14/04/11

## Notes to the Financial Statements - continued for the Year Ended 31st December 2007

### 16 RESERVES

Group				
	Profit and loss account £	Share premium £	Capital redemption reserve £	Totals £
At 1st January 2007 Deficit for the year	908,915 (121,872)	774,815	42,366	1,726,096 (121,872)
At 31st December 2007	787,043	774,815	42,366	1,604,224
Company				
	Profit	<b>61</b>	Capital	
	and loss account	Share	redemption reserve	Totals
	£	premium £	£	£
At 1st January 2007	1,591,215	774,815	42,366	2,408,396
Profit for the year	575			575
Reclassification of	/=			(21.107)
German entity	(21,106)			(21,106)
At 31st December 2007	1,570,684	774,815	42,366	2,387,865

## 17 POST BALANCE SHEET EVENTS

On the 31st March 2008 Warmup PLC completed a share buy back from an individual shareholder of 17,392 ordinary A shares for a consideration of £200,008

### 18 ULTIMATE CONTROLLING PARTY

The company was controlled throughout the current and prior periods by its director, Mr A D Stimpson. At the balance sheet date Mr A D Stimpson had a controlling interest of 69 16% of the company's issued share capital (2006 - 69 16%)

## 19 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group		
	2007	2006
	£	£
Loss for the financial year	(121,872)	(9,410)
Other recognised gains and losses		
relating to the year (net)	-	(8,043)
Net proceeds of equity share issue	-	204,780
Additional recognised gains of losses	<u>-</u>	28,680
Net (reduction)/addition to shareholders' funds	(121,872)	216,007
Opening shareholders' funds	2,102,925	1,886,918
Closing shareholders' funds	1,981,053	2,102,925

## Notes to the Financial Statements - continued for the Year Ended 31st December 2007

#### 19 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS - continued

Company		
	2007	2006
	£	£
Profit for the financial year	575	186,779
Other recognised gains and losses		
relating to the year (net)	(21,106)	-
Net proceeds of equity share issues	-	204,780
Additional recognised gains and losses		28,680
Net (reduction)/addition to shareholders' funds	(20,531)	420,239
Opening shareholders' funds	2,785,225	2,364,986
Closing shareholders' funds	2,764,694	2,785,225

#### 20 SHARE-BASED PAYMENT TRANSACTIONS

The Company has followed the transitional arrangements within FRS 20, Share-based payments, and has only applied the measurement requirements of FRS 20 to awards made after 7 November 2002. However, the following disclosures include all share-based payment awards, therefore including those awards granted prior to 7 November 2002.

The Company operates the following share-based payment plans

2003 Discretionary Share Option Scheme, Enterprise Management Incentive Share Option Scheme and Unapproved Share Option Scheme

Options are granted to employees and senior employees at the market price of the Company's ordinary shares

The options vest for three years following grant date. Options will not vest unless the employee remains in the service of the Company, and that the relevant performance criteria where applicable are met

Reconciliations of the number of shares by option scheme are presented below (including grants of options prior to 7 November 2002)

	Discretionary		Unapproved
Number of shares	Scheme	EMI	Scheme
At 1 January 2007	17,250	16,666	30,834
Granted	0	0	0
Forfeited	0	0	0
Lapsed	(500)	0	0
Exercised		0	0
At 31 December 2007	16,750	16,666	30,834
Exercisable end of 31 December 2007	16,750	16,666	30,834