

Report and Financial Statements

28 September 1997

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR





REPORT AND FINANCIAL STATEMENTS 1997

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REPORT AND FINANCIAL STATEMENTS 1997

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

D W Gant (South African - retired 7 May 1997)

L B Kriel (South African) (South African) J S Stanbury (South African) T M Thalwitzer

(Chairman - South African - appointed 7 May 1997) P F De Villiers Cluver

(South African - appointed 7 May 1997) P A Karsten (South African - appointed 5 May 1997) D J Visser

SECRETARY

J S Clarke

REGISTERED OFFICE

Capespan International Holdings Limited

Farnham House Farnham Lane Farnham

South Bucks SL2 3RQ

BANKERS

National Westminster Bank Plc Slough Business Centre 118 High Street Slough Berks SL1 1JG

SOLICITORS

Allen & Overy 1 New Change London EC4M 9QQ

AUDITORS

Deloitte & Touche Chartered Accountants Hill House 1 Little New Street London EC4A 3TR



DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the fifty-two week period ended 28 September 1997.

PRINCIPAL ACTIVITIES

The principal activity of the Company is acting as a holding company. The principal activity of its subsidiaries is the provision of marketing, selling and distribution services in relation to the fruit trade and allied products, acting as agent on behalf of its ultimate parent undertakings (see note 26) and other Principals.

REVIEW OF BUSINESS

The quantity and gross sales value of produce handled by the Group during the period were as follows:

	1997	1997 Cartons	1996	1996 Cartons
	£'000	'000	£,000	'000
Stonefruit (Apricots, Peaches, Plums)	30,623	6,206	30,675	5,199
Grapes	124,215	18,238	128,188	18,044
Pomefruit (Pears, Apples)	137,557	18,841	184,831	19,822
Exotics (Avocados, Mangoes, Lychees etc)	9,081	2,861	7,840	2,216
Oranges	109,152	18,104	112,557	17,382
Soft Citrus	23,462	2,876	21,433	2,661
Grapefruit	25,637	5,424	35,554	5,836
Other Citrus	6,947	1,114	15,257	2,064
Total fruit	466,674	73,664	536,335	73,224
Processed goods (Wine, Juice)	14,038	2,536	10,823	1,970
	480,712	76,200	547,158	75,194
Commission on marketing	13,961		13,275	
Commission on logistics	1,540		452	
Total turnover	496,213		560,885	

FUTURE DEVELOPMENTS

The Group will continue to maximise grower returns through its dual strategy of taking non value-added costs out of the supply chain and enhancing the arrival condition of the fruit. To this end the Least Cost Distribution (LCD) initiatives will continue. It is anticipated that during 1998 state of the art fruit handling terminals will be in place in Sheerness, Bremerhaven, Flushing and Antwerp. In addition, we will be introducing a number of changes to our selling and logistical systems to better meet the needs of our customers.

PROPOSED DIVIDEND

The directors do not recommend the payment of a dividend.



DIRECTORS' REPORT

DIRECTORS AND THEIR INTERESTS

The directors who held office during the period are shown on page 1.

None of the directors who held office at the end of the financial period had any disclosable interests in the shares of the company or any other group companies.

EMPLOYEES AND EMPLOYEE INVOLVEMENT

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment within the Group continues and that appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

The Group retains its full commitment to ensuring employees are fully involved with, and kept informed of, the progress of both the particular business, and the Group overall, on a regular basis. The development of employees to realise their full potential is considered fundamental to the long-term success of the Group.

PAYMENTS TO CREDITORS

It is the Group's normal practice to make payments to suppliers in accordance with agreed terms provided that the supplier has performed in accordance with the relevant terms and conditions. The Company has no non-Group creditors.

AUDITORS

A resolution for the reappointment of Deloitte & Touche as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

A. Aret

Approved by the Board of Directors and signed on behalf of the Board

1998



STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Company and the Group as at the end of the financial period and of the profit or loss of the Group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Chartered Accountants

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR Telephone: National 0171 936 3000 International + 44 171 936 3000 Telex: 884739 TRLNDN G Fax (Gp. 3): 0171 583 8517

LDE: DX 599

AUDITORS' REPORT TO THE MEMBERS OF CAPESPAN INTERNATIONAL HOLDINGS LIMITED

We have audited the financial statements on pages 6 to 23 which have been prepared under the accounting policies set out on pages 11 and 12.

Respective responsibilities of directors and auditors

As described on page 4 the Company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and Group as at 28 September 1997 and of the profit of the Group for the 52 week period then ended and have been properly prepared in accordance with the Companies Act 1985.

DELOITTE & TOUCHE

Chartered Accountants and Registered Auditors

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CONSOLIDATED PROFIT AND LOSS ACCOUNT Fifty-two weeks ended 28 September 1997

	Note	1997 £'000	1997 £'000	1996 £'000
TURNOVER: continuing operations	1,4		496,213	560,885
Cost of sales			(480,712)	(547,158)
Commission			15,501	13,727
Administrative expenses (including £885,000 of exceptional costs in respect of reorganisation)			(15,098)	(13,842)
Other operating income			448	460
Income from associated undertaking	3,11		192	-
OPERATING PROFIT Continuing operations Acquisitions	3	851 192		345
Total operating profit	4,6		1,043	345
Interest receivable and similar income			67	38
Interest payable and similar charges	7		(220)	(7)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Tax on profit on ordinary activities	8		890 (474)	376 (251)
Profit on ordinary activities after taxation and before minority interest			416	125
Minority interests - equity			(76)	(17)
RETAINED PROFIT FOR THE FINANCIAL PERIOD			340	108





STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES Fifty-two weeks ended 28 September 1997

	1997 £'000	1996 £'000
Profit attributable to members of the Group	340	108
Foreign exchange translation differences on foreign currency net investment in subsidiaries	(124)	(31)
Total recognised gains and losses for the period	216	77

There are no movements in shareholders' funds, except as shown in the statement of total recognised gains and losses.



CONSOLIDATED BALANCE SHEET 28 September 1997

	Note	1997	1996
		£'000	restated £'000
FIXED ASSETS			
Tangible assets	10	2,022	1,892
Investment in associated undertaking	11	188	-
		2,210	1,892
CURRENT ASSETS		2,210	1,672
Debtors	12	30,346	36,740
Cash at bank and in hand		11,502	20,056
		41,848	56,796
CREDITORS: amounts falling due			
within one year	13	(41,905)	(53,491)
NET CURRENT (LIABILITIES)/ASSETS		(57)	3,305
TOTAL ASSETS LESS CURRENT LIABILITIES		2,153	5,197
CDEDITORS		ŕ	•
CREDITORS: amounts falling due after more than one year	14	(300)	(3,960)
more than one year	1.	(300)	(3,700)
PROVISIONS FOR LIABILITIES AND			
CHARGES	15	(407)	(465)
MINORITY INTERESTS - equity		(975)	(517)
NET ASSETS	4	471	255
CAPITAL AND RESERVES		1	
Called up share capital	17	-	_
Share premium		50	50
Profit and loss account	18	421	205
EQUITY SHAREHOLDERS' FUNDS		471	255
~ X car x camerations and a comp			255

These financial statements were approved by the Board of Directors on

Signed on behalf of the Board of Directors

Deloitte &

CAPESPAN INTERNATIONAL HOLDINGS LIMITED

Deloitte Touche Tohmatsu International



BALANCE SHEET 28 September 1997

	Note	1997 £'000	1996 £'000
FIXED ASSETS	11	2.450	40
Investments	11	3,450	
CREDITORS: amounts falling due			
within one year	13	(3,400)	
NET CURRENT LIABILITIES		(3,400)	-
TOTAL ASSETS LESS CURRENT			
LIABILITIES		50	50
CAPITAL AND RESERVES			
Called up share capital	17	-	-
Share premium		50	50
EQUITY SHAREHOLDERS' FUNDS		50	50
			

These financial statements were approved by the Board of Directors on BFeb

Signed on behalf of the Board of Directors





Delotte Touche Tohmatsu International

CONSOLIDATED CASH FLOW STATEMENT Fifty-two weeks ended 28 September 1997

	Note	1997 £'000	1996 (restated) £'000
Net cash (outflow)/inflow from operating activities	19	(6,922)	3,729
Returns on investments and servicing of finance Interest received Interest paid		67 (187)	38 (7)
Net cash (outflow)/inflow from returns on investments and servicing of finance		(120)	31
Taxation UK Corporation tax paid Overseas tax paid		(66) (256)	(193)
Tax paid		(322)	(193)
Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from sales of tangible fixed assets		(1,024) 52	(724)
Net cash outflow from capital expenditure and financial investment		(972)	(691)
Purchase of associated undertakings Purchase of subsidiary undertakings	3,11 3,11	(65)	(524)
Net cash outflow from acquisitions		(65)	(524)
Net cash (outflow)/inflow before financing		(8,401)	2,352
(Repayment of)/increase in long term loans from ultimate parent undertakings		(160)	500
Net cash (outflow)/inflow from financing		(160)	500
(Decrease)/increase in cash in the period		(8,561)	2,852
Reconciliation of net cash flow to movement in net funds			
Change in net funds resulting from cash flows Increase/(decrease) in loans from ultimate	20	(8,561)	2,852
parent undertakings	20	160	(500)
Movement in net funds during the period Opening net funds at 29 September		(8,401) 14,301	2,352 11,949
Closing net funds at 28 September		5,900	14,301

Deloitte & Touche

CAPESPAN INTERNATIONAL HOLDINGS LIMITED



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

Accounting convention

The financial statements are prepared under the historical cost convention.

Basis of consolidation

The consolidated accounts incorporate the financial statements of the Company and its subsidiaries.

The financial statements include the results of subsidiaries acquired during the year from the effective dates of acquisition, adopting acquisition accounting methods.

Associated undertakings

The results attributed to the Company's holding in associated undertakings are shown separately in the consolidated profit and loss account. The amount included in the Group balance sheet is the Group's share of the net assets of the associated undertaking.

Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

Short-term leasehold improvements

Over the term of the lease

Computer equipment

25% per annum

Computer software development

33% per annum

Motor vehicles

25% per annum

Fixtures, fittings and other equipment

Between 10% and 20% per annum

Investments

Investments held as fixed assets are stated at cost less provision for any permanent diminution in value.

Deferred taxation

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.

Leases

Operating lease rentals are charged to income in equal annual amounts over the lease term.

Foreign currency

Assets and liabilities denominated in foreign currencies and net assets of overseas operations are translated into sterling at the rates of exchange ruling at the balance sheet date. The profits and losses of overseas operations are translated into sterling at average rates. Exchange rate variations, which arise from the translation at rates different from those used in the previous accounts in respect of the opening net assets of the overseas subsidiaries, are dealt with as a movement on reserves. Exchange profits or losses realised on trading transactions are included in the Group's trading results.



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

1. ACCOUNTING POLICIES (continued)

Pension costs

The expected cost of providing pensions, as calculated periodically by professionally qualified actuaries, is charged to the profit and loss account so as to spread the cost over the service lives of employees in the scheme in such a way that the pension cost is a substantially level percentage of current and expected future pensionable payroll.

Turnover

Turnover represents gross sales of fruit and allied products, made whilst acting as agent on behalf of the Group's ultimate parent undertakings and other Principals, and commissions thereon for their marketing, selling and distribution in the UK and Europe.

2. PRIOR PERIOD DISCLOSURE ADJUSTMENT

The prior period disclosure adjustment represents the effect of a change in the basis of recording agency transactions in the balance sheet. The directors are of the opinion, given that the Company's agency arrangement is principally undisclosed to its customers, that debtors and creditors should be shown gross. This is despite the fact that the ultimate parent undertakings and other Principals hold the beneficial interest in such debtors, save for any balances where the credit risk falls on the Company due to guarantees being breached and approval not being received from the ultimate parent undertakings and other Principals. The effect of the adjustment on the comparative figures is an increase to both debtors and creditors of £35,603,000 for the Group; it has a £nil effect on net assets.

3. ACQUISITIONS DURING THE PERIOD

On 28 May 1997 Capespan International PLC, a subsidiary of Capespan International Holdings Limited, acquired 50% of the ordinary share capital of Portco (Bremerhaven) GmbH by subscribing for 500,000 1 Deutschmark shares at par upon its incorporation and on 30 June 1997 Capespan International PLC acquired 50% of the ordinary share capital of Fresh Fruit Terminal (Vlissingen) BV by subscribing for 200,000 1 Dutch Guilder shares at par upon its incorporation.

On 5 August 1997 Fresh Fruit Services Limited, a subsidiary of Capespan International PLC, acquired 50% of the ordinary share capital of Fresh Fruit Terminal (Sheerness) Limited by subscribing for 200,000 £1 ordinary shares at par upon its incorporation.

Portco (Bremerhaven) GmbH and Fresh Fruit Terminal (Sheerness) Limited are treated as subsidiaries and Fresh Fruit Terminal (Vlissingen) BV is treated as an associate in the Capespan International Holdings Limited Group accounts.

4. ANALYSIS OF TURNOVER, PROFIT AND NET ASSETS

	1997	1996
	£'000	£'000
Turnover by destination		
United Kingdom	161,610	176,463
Benelux	55,191	62,963
Germany	107,223	129,637
France	40,959	50,113
Italy	8,873	13,053
Austria	11,959	15,537
Eastern Europe	35,512	32,950
Other European countries	74,886	80,169
	496,213	560,885





NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

4. ANALYSIS OF TURNOVER, PROFIT AND NET ASSETS (continued)

·	1997 £'000	1996 £'000
Profit/(loss) on ordinary activities before taxation and interest by origin	£ 000	£ 000
United Kingdom	537	100
Benelux	(8)	114
Germany	246	226
France	(58)	5
Italy	(15)	27
Austria	29	9
Holland - Associate's income before taxation	192	_
Other European countries	120	(136)
	1,043	345
	1997	1996
	£'000	£'000
Net assets/(liabilities) by origin		
United Kingdom	345	434
Benelux	81	115
Germany	172	114
France	(176)	(143)
Italy	3	20
Austria	23	6
Other European countries	23	(291)
	471	255
INFORMATION REGARDING DIRECTORS AND EMPLOYEES		
	1997	1996
	£'000	£'000
Total directors' emoluments, excluding		
pension contributions	814	734
Remuneration of the highest paid director	177	186
	No.	No.
Number of directors who are members of a defined benefit scheme	7	7

The highest paid director is not a member of either of the defined benefit pension schemes described in note 23 and, accordingly, has no accrued pension as at 28 September 1997 (1996: £nil)



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

5. INFORMATION REGARDING DIRECTORS AND EMPLOYEES (continued)

	Average number of persons employed	1997 No.	1996 No.
	Sales and marketing	109	95
	Supply chain	67	45
	Administration	67	62
		243	202
	Staff costs during the period (including directors)	£'000	£'000
	Wages and salaries	6,870	6,050
	Social security costs	774	717
	Pension costs	482	447
		8,126	7,214
6.	OPERATING PROFIT		
		1997	1996
		£'000	£'000
	Operating profit is after charging/(crediting):		
	Depreciation and amortisation		
	Owned assets	721	746
	Rentals under operating leases		
	Hire of plant and machinery	36	63
	Other operating leases	810	744
	Foreign exchange gain	(201)	(132)
	Auditors' remuneration	127	129
	Audit fees Other services	107	116
	Other services		
7.	INTEREST PAYABLE AND SIMILAR CHARGES		
		1997	1996
		£'000	£'000
	Bank loans and overdrafts	220	7



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

8. TAX ON PROFIT ON ORDINARY ACTIVITIES

	1997	1996
	£'000	£'000
UK corporation tax at 32% (1996 - 33%)	239	56
Overseas taxation	160	229
Share of tax in associated undertaking	69	-
Deferred taxation charge/(credit)	19	(16)
Prior period adjustments		
UK corporation tax	21	-
Overseas taxation	(34)	(7)
Deferred taxation	-	(11)
	474	251
		

The tax charge is disproportionately high compared to the profit for the period due to higher tax rate suffered in overseas jurisdictions and the level of disallowable expenditure for tax purposes. The exceptional costs noted in the profit and loss account represents reorganisation costs incurred in a number of countries, a portion of which, may not be allowable for tax purposes.

9. PROFIT AND LOSS ACCOUNT OF THE COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the Company is not presented as part of these accounts. The Company did not trade during the period and, accordingly, made neither a profit nor a loss.



NOTES TO THE ACCOUNTS Fifty-two weeks ended 28 September 1997

10. TANGIBLE FIXED ASSETS

	Short-term leasehold improve-	Computer equipment and	Motor	Fixtures, fittings and other	
The Group	ments £'000	software £'000	vehicles £'000	equipment £'000	Total £'000
Cost				• • • • •	
At 30 September 1996	30	1,189	431	1,137	2,787
Additions		778	138	108	1,024
Disposals	-	(108)	(184)	(121)	(413)
Exchange adjustment	(3)	(104)	(85)	(144)	(336)
At 28 September 1997	27	1,755	300	980	3,062
Accumulated depreciation					
At 30 September 1996	14	449	171	261	895
Charge for the period	7	458	101	155	721
Disposals	-	(92)	(149)	(117)	(358)
Exchange adjustment	(2)	(75)	(41)	(100)	(218)
At 28 September 1997	19	740	82	199	1,040
Net book value					
At 28 September 1997	8	1,015	218	781	2,022
At 29 September 1996	16	740	260	876	1,892
					

11. INVESTMENTS HELD AS FIXED ASSETS

The Company	Shares in subsidiaries £'000
Cost At 29 September 1996 Additions	50 3,400
At 28 September 1997	3,450

During the year, the company subscribed for 3,400,000 £1 ordinary voting shares at par in Capespan International PLC and in consideration £3.4 million of liabilities due to the two ultimate parent undertakings was transferred into the company.



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

11. INVESTMENTS HELD AS FIXED ASSETS (continued)

The Company has the following investment entities:

	Shareholding %	Туре	Incorporated and trading in
Capespan International PLC	100	Subsidiary	Great Britain
Held by Capespan International			
PLC			
Capespan UK Limited	100	Subsidiary	Great Britain
Capespan Benelux NV	100	Subsidiary	Belgium
Capespan Deutschland GmbH	100	Subsidiary	Germany
Capespan Austria GmbH	100	Subsidiary	Austria
Portco (Bremerhaven) GmbH	50	Subsidiary	Germany
Fresh Fruit Terminal (Vlissingen) BV	50	Associate	Holland
Unifruco (UK) Limited	100	Subsidiary	Great Britain
Fresh Fruit Services Limited	50	Subsidiary	Great Britain
Held by Fresh Fruit Services Limited			
Fresh Fruit Terminal (Sheerness) Limited	50	Subsidiary	Great Britain
Held by Capespan Deutschland GmbH			
H. Olff & Sohn GmbH	100	Subsidiary	Germany
Held by Capespan UK Limited			
Capespan France SA	100	Subsidiary	France
Held by Unifruco (UK) Limited			
Capespan Italia Srl	100	Subsidiary	Italy

All principal subsidiaries and associates provide marketing, selling and distribution services in relation to the fruit trade and allied products, except for Unifruco (UK) Limited and Capespan Deutschland GmbH which act as holding companies.

All the above undertakings have financial years ending on 28 September 1997 except Fresh Fruit Terminal (Vlissingen) BV which will prepare its first set of accounts for the period ended 31 December 1997. At 28 September 1997 Fresh Fruit Terminal (Vlissingen) BV has capital and reserves totalling £376,000.

Group share of associated undertaking's net assets under equity method of accounting	The Group £'000
At 29 September 1996	-
Additions	65
Share of profits before tax for the period	192
Share of tax for the period	(69)
At 28 September 1997	188



NOTES TO THE ACCOUNTS Fifty-two weeks ended 28 September 1997

12. DEBTORS

	Th	ie Group	
		1996 as restated	
	1997	(see note 2)	
	£'000	£'000	
Trade debtors	25,082	34,916	
Amounts owed by group undertakings:		,	
Other group undertakings	206	36	
Corporation taxation recoverable	17	-	
Overseas taxation recoverable	32	42	
Deferred taxation	6	27	
Other debtors	2,665	1,032	
Prepayments and accrued income	2,338	687	
	30,346	36,740	

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	The Group 1996		The Company	
		as restated		
	1997	(see note 2)	1997	1996
	£'000	£'000	£'000	£'000
Bank loans and overdrafts	1,802	1,795	-	-
Trade creditors	6,698	4,684		_
Amounts owed to group undertakings:	·	-		
Ultimate parent undertakings	22,261	38,689	3,400	_
Other group undertakings	523	1,153	· <u>-</u>	_
Corporation tax	239	56	-	_
Overseas tax	129	243	_	-
Other taxes and social security	1,656	1,463	-	-
Other creditors	3,776	1,183	-	**
Accruals and deferred income	4,821	4,275		
	41,905	53,491	3,400	

14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Th	The Group		Company
	1997	1996	1997	1996
	£'000	£'000	£'000	£'000
Amounts owed to ultimate parent				
undertakings	300	3,960	-	-
	<u></u>			

The remaining long term loans payable to the ultimate parent undertakings of £400,000 (£100,000 being included within creditors: amounts falling due within one year for the Group) are interest free and are repayable in equal instalments over four years.



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

15. PROVISIONS FOR LIABILITIES AND CHARGES

					The Group £'000
	Pensions and similar obligations				
	At 29 September 1996				415
	Exchange rate variation				(65)
	Charged to profit and loss account				57
	At 28 September 1997				407
16.	DEFERRED TAXATION				
	The deferred taxation asset recorded in the financial	statements with	in debtors is:		
				The	e Group
				1997	1996
				£'000	£'000
	Depreciation in excess of capital				
	allowances			29	16
	General provisions			(23)	11
				6	27
	The following deferred tax asset was not recognised in the financial statements			_	_
	Depreciation in excess of capital			The	Group
	allowances			9	2
17.	CALLED UP SHARE CAPITAL				
		Group 1997	Company 1997	Group 1996	Company 1996
		£	£	£	£
	Authorised				
	1,000 ordinary shares of £1 each	1,000	1,000	1,000	1,000
	Called up and allotted				
	2 ordinary shares of £1 each	2	2	2	2

Deloitte & Touche Deloitte Touche Tothmatsu International

CAPESPAN INTERNATIONAL HOLDINGS LIMITED

NOTES TO THE ACCOUNTS Fifty-two weeks ended 28 September 1997

18. RESERVES

	Profit and loss
	account £'000
The Group	2 ***
At 30 September 1996	205
Retained profit	340
Exchange rate variations	(124)
At 28 September 1997	421

19. RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	1997 £'000	1996 £'000
Operating profit Depreciation	1,043 721	345 746
	1,764	1,091
Decrease in debtors	6,430	122
(Decrease)/increase in creditors	(15,105)	2,505
(Decrease)/increase in provisions	(8)	25
Loss/(profit) on sale of fixed assets	3	(10)
Foreign exchange movement	(6)	(4)
Net cash (outflow)/inflow from operating activities	(6,922)	3,729



NOTES TO THE ACCOUNTS Fifty-two weeks ended 28 September 1997

20. ANALYSIS OF MOVEMENT IN NET FUNDS

	1997 Cash £'000	1997 Debt £'000	1997 Net funds £'000	1996 Cash £'000	1996 Deb t £'000	1996 Net funds £'000
Balance brought forward Cash (outflow)/inflow during the	18,261	(3,960)	14,301	15,409	(3,460)	11,949
period Repayment of/(increase) in long term loans from ultimate parent	(8,561)	•	(8,561)	2,852	-	2,852
undertakings		160	160		(500)	(500)
Balance carried forward	9,700	(3,800)	5,900	18,261	(3,960)	14,301

£3,800,000 of debt includes £3,400,000 of loans due to ultimate parent undertakings which were formerly payable by the company's 100% subsidiary Capespan International PLC. Capespan International PLC issued 3,400,000 £1 shares in exchange for Capespan International Holdings Limited assuming these loans. Capespan International Holdings Limited has reclassified these loans as falling due within one year in the absence of formal repayment terms.

21. FUTURE CAPITAL EXPENDITURE

	Th	The Group		
	1997	1996		
	£'000	£'000		
Contracted for but not provided	-	34		

22. OPERATING LEASE COMMITMENTS

At 28 September 1997 the Group was committed to making the following payments in the year ending 28 September 1998 in respect of operating leases:

	The C	The Group		
	Land and buildings £'000	Other £'000		
Leases which expire:				
Within one year	9	102		
Within two to five years	90	267		
After five years	418	2		
	517	371		

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CAPESPAN INTERNATIONAL HOLDINGS LIMITED



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

23. PENSION SCHEMES

The Group has a number of pension schemes throughout Europe. The major schemes, which cover some 74% of scheme members, are split between defined benefit and defined contribution schemes.

The total pension cost for the Group in this period was £482,000 (1996: £447,000) of which £78,000 (1996: £166,000) relates to overseas schemes.

The funding relating to the principal UK defined benefit schemes is assessed in accordance with the advice of qualified actuaries at the appropriate time. The latest actuarial assessments were performed as set out below using the projected unit method for both schemes:

	Date of latest actuarial assessment	Market value of scheme assets £'000	Surplus of fund over actuarial value of accrued benefits
Unifruco Pension Scheme	1 October 1995	3,029	36%
SACCE Pension Scheme	l February 1997	11,273	44%

The principal assumptions used by the qualified actuaries in performing the latest actuarial assessments are:

	Unifruco Pension	SACCE Pension
	Scheme	Scheme
Investment returns	8% per annum	7½% per annum
Salary growth	5% per annum	81/2% per annum
Pension increase	as guaranteed by	as guaranteed by
	the scheme	the scheme

The pension cost relating to foreign schemes includes £57,000 (1996: £127,000) where the charge has been determined in accordance with local best practice and regulations in Germany. The German pension provision has been valued in accordance with SSAP 24.



NOTES TO THE ACCOUNTS

Fifty-two weeks ended 28 September 1997

24. RELATED PARTY TRANSACTIONS

As noted in the directors' report, the Capespan Group handles fruit and processed products on behalf of Outspan International Limited and Unifruco Limited, its two joint ultimate parent undertakings, FIDI Limited ("FIDI"), a fellow associated company of Unifruco Limited, Fresh Cape Juices (Pty) Limited ("Fresh Cape Juices"), Vinfruco (Pty) Limited ("Vinfruco") and Fruit Exporters of Southern Africa (Pty) Limited ("Frusal"), subsidiary companies of Unifruco Limited. In consideration for handling fruit and processed products the Group receives an arm's length commission:

			Net creditor/ (debtor) at
	Gross sales £'000	Commission received £'000	28 September 1997 £'000
Unifruco Limited	290,923	8,912	4,999
Outspan International Limited	161,995	5,884	14,161
FIDI	3,303	115	369
Fresh Cape Juices	4,323	66	(48)
Vinfruco	9,714	333	(59)
Frusal	7,259	172	159
	477,517	15,482	

Capespan International PLC ("PLC"), a 100% subsidiary of Capespan International Holdings Limited, is owed £137,000 by the South African Co-operative Citrus Exchange ("SACCE") Limited Pension and Life Assurance Scheme in respect of administration charges incurred by the scheme during the last three years but settled by PLC. No administration charges have been borne by the Group.

No amounts have been provided for or written off in respect of those amounts owed to Unifruco Limited, Outspan International Limited, FIDI and Frusal or the amount owed by the SACCE pension scheme during the period.

PLC paid Reef Investments Limited, a 100% subsidiary of Unifruco Limited, £418,000 in respect of rental costs for Farnham House, the Capespan Group's Head Office.

25. ULTIMATE PARENT UNDERTAKINGS

Capespan International Holdings Limited is jointly owned by Outspan International Limited and Unifruco Limited, the ultimate parent undertakings. Outspan International Limited and Unifruco Limited are companies incorporated in the Republic of South Africa.

Accounts of the ultimate parent undertakings are available from:

Outspan International Limited
P.O. Box 7733
Parc du Cap
Hennopsmeer 0046
P.O. Box 505
Republic of South Africa
Bellville 7535
Republic of South Africa