# **Annual Report and Accounts**

Year ended 31 March 2012

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Company number 2941307

# REPORT OF THE DIRECTORS for the year ended 31 March 2012

The directors submit their report and financial statements for the year ended 31 March 2012

#### Principal activities

The company is a joint venture between Pillar Property Group Limited, a subsidiary of The British Land Company PLC, and SITQ Inc. The company has not traded in the current year, but was previously a shopping centre management company

#### **Business review**

As shown in the company's profit and loss account on page 5, the company's turnover is £nil compared to a turnover of £nil in the prior year and profit before tax has remained consistent with the prior year

Dividends of £nil (2011 £nil) were paid in the year Dividends paid are shown in note 11

The balance sheet on page 7 shows that the company's financial position at the year end is, in net asset terms, consistent with the prior year

Details of significant events since the balance sheet date, if any, are contained in note 15

#### Risk management

This company is part of a large property investment group. As such, the fundamental underlying risks for this company are those of the property group as discussed below

The company generates returns to shareholders through long-term investment decisions requiring the evaluation of opportunities arising in the following areas

- demand for space from occupiers against available supply,
- identification and execution of investment and development strategies which are value enhancing,
- availability of financing or refinancing at an acceptable cost,
- economic cycles, including their impact on tenant covenant quality, interest rates, inflation and property values,
- legislative changes, including planning consents and taxation,
- engagement of development contractors with strong covenants,
- key staff changes, and
- environmental and health and safety policies

These opportunities also represent risks, the most significant being change to the value of the property portfolio. This risk has high visibility to senior executives and is considered and managed on a continuous basis. Executives use their knowledge and experience to knowingly accept a measured degree of market risk.

The company's preference for prime assets and their secure long term contracted rental income, primarily with upward only rent review clauses, presents lower risks than many other property portfolios

The company has no third party debt. It therefore has no interest rate exposure

The directors consider the company to be a going concern and the accounts are prepared on this basis. Details of this are shown in note 1 of the financial statements

# REPORT OF THE DIRECTORS for the year ended 31 March 2012

#### **Environment**

The company recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by the company's activities. The company operates in accordance with best practice policies and initiatives designed to minimise the company's impact on the environment include safe disposal of manufacturing waste, recycling and reducing energy consumption.

#### **Directors**

The directors who served during the year were

R-R Gagne B T Grose P J Martin W R C Tresham

#### Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

# REPORT OF THE DIRECTORS for the year ended 31 March 2012

#### Disclosure of information to Auditor

Each of the persons who is a director at the date of approval of this report confirms that

(a) so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and

(b) the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information. This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

#### **Auditor**

A resolution to reappoint Deloitte LLP as the company's auditor will be proposed at the Annual General Meeting

This report was approved by the Board on &3 November 2013

P J Martin Secretary

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PillarCaisse Management Limited

for the year ended 31 March 2012

We have audited the financial statements of PillarCaisse Management Limited for the year ended 31 March 2012 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes 1 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Al, Swahner

Andrew Swarbrick BA FCA (Senior Statutory Auditor)
For and on behalf of Deloitte LLP
Chartered Accountants and Statutory Auditor
Cambridge, UK

26 November 2012

# PROFIT AND LOSS ACCOUNT for the year ended 31 March 2012

	Note	2012 £	2011 £
Turnover Rental income Fees and commissions		- -	-
Total turnover			-
Cost of sales		-	-
Gross profit			
Administrative expenses		(25)	-
Operating (loss) profit		(25)	-
Profit on disposal of properties		-	-
Profit on disposal of investments		-	-
Group transfer of investments			
Write up (down) of investments in subsidiaries		-	-
Dividends receivable		-	-
(Loss) profit on ordinary activities before interest		(25)	<del></del>
Interest receivable			
Group		-	-
Associated companies		-	-
External - other		13,091	12,084
Interest payable			
Group		-	-
Associated companies			
External - bank overdrafts and loans		-	-
- other loans			
- exceptional item			
Profit on ordinary activities before taxation	2	13,066	12,084
Taxation	4	(2,797)	(2,538)
Profit for the financial year	11	10,269	9,546

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 31 March 2012

	2012 £		2011 £
Profit on ordinary activities after taxation	10,269	•	9,546
Unrealised surplus (deficit) on revaluation of investment properties	-		-
Taxation on realisation of prior year revaluations	-		-
Total recognised gains and losses relating to the financial year	10,269		9,546

# BALANCE SHEET as at 31 March 2012

	Note	20		2011	
		£	£	£	£
Fixed assets	_				
Investment properties Investments	5 6		-		-
mvesunems	O		-		-
		•			-
Current assets					
Debtors - due within one year	7	-		-	
Cash and deposits		1,644,158		1,663,844	
	-			4 000 0 1 1	
		1,644,158		1,663,844	
Creditors due within one year	8	(1,303,103)		(1,333,058)	
	<del>-</del>	(1,000,100)		(1,505,005)	
	•				
Net current assets			341,055		330,786
Total assets less current liabilities			341,055		330,786
Creditors due after one year	9				
ordanors and androne year	J		_		-
		_			
Net assets			341,055		330,786
Contained assesses					
Capital and reserves					
Called up share capital	10		100		100
Share premium	11		-		-
Revaluation reserve	11		-		-
Hedging and translation reserve	11		-		-
Profit and loss account	11		340,955		330,686
		_			
Shareholders' funds	11	<u>.</u>	341,055		330,786
		-			

The financial statements of PillarCaisse Management Limited, company number 2941307, were approved by the Board of Directors on 23 November 2012 and signed on its behalf by

P. Martin Director

# Notes to the accounts for the year ended 31 March 2012

### 1 Accounting policies

The principal accounting policies adopted by the directors are summarised below. They have been applied consistently throughout the current and previous year.

These financial statements are designed to cover a wide vanety of companies and circumstances. As a result some notes or some entries in the primary statements or the notes may not be relevant for this company and so may be left blank intentionally.

#### Accounting basis

The financial statements are prepared in accordance with applicable United Kingdom law and Accounting Standards and under the historical cost convention as modified by the revaluation of investment properties and other fixed asset investments

#### **Basis of Preparation**

The directors consider that the company has adequate resources to continue trading for the foreseeable future, with no external borrowings and a working capital cycle enabling the company to meet all liabilities as they fall due

As a consequence of this the directors feel that the company is well placed to manage its business risks successfully in the current economic climate. Accordingly, they believe the going concern basis is an appropriate one

#### Cash flow statement

The company is exempt under FRS 1 (Revised) from preparing a cash flow statement

#### **Properties**

Properties are externally valued on an open market basis at the balance sheet date. Investment and development properties are recorded at valuation. Any surplus or deficit ansing is transferred to revaluation reserve, unless a deficit is expected to be permanent, in which case it is charged to the profit and loss account. Disposals are recognised on completion, profit on disposal is determined as the difference between sales proceeds and the carrying amount of the asset at the commencement of the accounting period plus additions in the period

In accordance with Statement of Standard Accounting Practice 19, no depreciation is provided in respect of investment property. The directors consider that this accounting policy, which represents a departure from the statutory accounting rules, is necessary to provide a true and fair view. The financial effect of the departure from these rules cannot reasonably be quantified as depreciation is only one of the many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

A property ceases to be treated as a development on practical completion

In determining whether leases and related properties represent operating or finance leases, consideration is given to whether the tenant or landlord bears the risks and rewards of ownership

# Investments

Fixed asset investments are stated at the lower of cost and the underlying net asset value of the investments

# Notes to the accounts for the year ended 31 March 2012

#### 1 Accounting policies (continued)

#### **Taxation**

Current tax is based on taxable profit for the year and is calculated using tax rates that have been enacted or substantively enacted. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are not taxable (or tax deductible).

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

#### Net rental income

Rental income is recognised on an accruals basis. A rent adjustment based on open market estimated rental value is recognised from the rent review date in relation to unsettled rent reviews. Where a rent free period is included in a lease, the rental income foregone is allocated evenly over the period from the date of lease commencement to the next rent review date. Rental income from fixed and minimum guaranteed rent reviews is recognised on a straight-line basis over the shorter of the entire lease term or the period to the first break option. Where such rental income is recognised ahead of the related cash flow, an adjustment is made to ensure the carrying value of the related property including the accrued rent does not exceed the external valuation.

Initial direct costs incurred in negotiating and arranging a new lease are amortised on a straight-line basis over the period from the date of lease commencement to the next rent review date

Where a lease incentive payment, including surrender premiums paid, does not enhance the value of a property, it is amortised on a straight-line basis over the period from the date of lease commencement to the next rent review date. Upon receipt of a surrender premium for the early determination of a lease, the profit, net of dilapidations and non-recoverable outgoings relating to the lease concerned is immediately reflected in income.

# Notes to the accounts for the year ended 31 March 2012

# 2 Profit on ordinary activities before taxation

### Auditor's remuneration

A notional charge of £1,240 (2011 £1,200) per company is deemed payable to Deloitte LLP in respect of the audit of the financial statements. Actual amounts payable to Deloitte LLP are paid at group level by The British Land Company PLC.

No non-audit fees (2011 £nil) were paid to Deloitte LLP

### 3 Staff costs

No director received any remuneration for services to the company in either year

Average number of employees, excluding directors, of the company during the was nil (2011 - nil)

4 Taxation	2012 £	2011 £
Current tax		
UK corporation tax	2,613	2,538
Adjustments in respect of prior years	184	-
Total current taxation charge (credit)	2,797	2,538
Deferred tax		
Origination and reversal of timing differences	-	-
Prior year items		
Total deferred tax charge (credit)		
Total taxation charge (credit)	2,797	2,538
Tax reconciliation		
Profit on ordinary activities before taxation	13,066	12,084
Tax on profit on ordinary activities at UK corporation tax rate of 20% (2011 21%) Effects of	2,613	2,538
REIT conversion charge	-	-
REIT exempt income and gains	-	-
Capital allowances	-	-
Tax losses and other timing differences	-	-
(Income not taxable) expenses not deductible for tax purposes	-	-
Transfer pricing adjustments	-	-
Group relief (claimed) surrendered for nil consideration	-	-
Adjustments in respect of prior years	184	-
Current tax charge (credit)	2,797	2,538

# Notes to the accounts for the year ended 31 March 2012

# 5 Investment properties

	Development	Freehold	Long leaseh <i>o</i> ld	Short leasehold	Total
	£	£	£	£	£
At valuation					
1 April 2011	-	-	-	-	-
Additions	-	-	•	-	-
Disposals	-	-	-	-	-
Revaluation surplus (deficit)	-	-	-	•	-
31 March 2012					
Analysis of cost and valuation 31 March 2012 Cost	<u>-</u>			-	
Revaluation	-	-	-	-	-
Net book value				-	
1 April 2011 Cost Revaluation	-	- -	- -	-	
Net book value				-	

# Notes to the accounts for the year ended 31 March 2012

# 6 Investments

	Shares in	Other	
	subsidiaries	investments	Total
	£	£	£
At cost or underlying net asset value of investment			
1 April 2011	-	-	-
Additions	-	-	-
Disposals	-	-	-
Provision written-back (written-down)	-	•	-
31 March 2012		_	
Provision for underlying net asset change			
1 April 2011	-	-	-
Provision written-back (written-down)	-	_	-
Disposals	-	-	-
31 March 2012	-	_	-
	<del></del>		
At cost			
31 March 2012			
1 April 2011		<del>-</del>	

# Notes to the accounts for the year ended 31 March 2012

2012	2011
£	£
-	-
-	-
-	•
-	-
•	_
-	-
-	
	2012 £ - - - - -

Included in prepayments and accrued income is an amount of £nil (2011 £nil), relating to lease incentives, and an amount of £nil (2011 £nil) relating to a fixed and guaranteed rent review debtor, which are amortised over the period to the next rent review which may be due after more than one year

8 Creditors due within one year	2012	2011
	£	£
Trade creditors	-	-
Amounts owed to group companies - current accounts	-	-
Amounts owed to associated companies - current accounts	1,300,490	1,329,804
Corporation tax	2,613	3,254
Other taxation and social security	· -	-
Other creditors	-	_
Accruals and deferred income	-	-
	1,303,103	1,333,058

Amounts owed to associated companies are repayable on demand. There is no interest charged on these balances

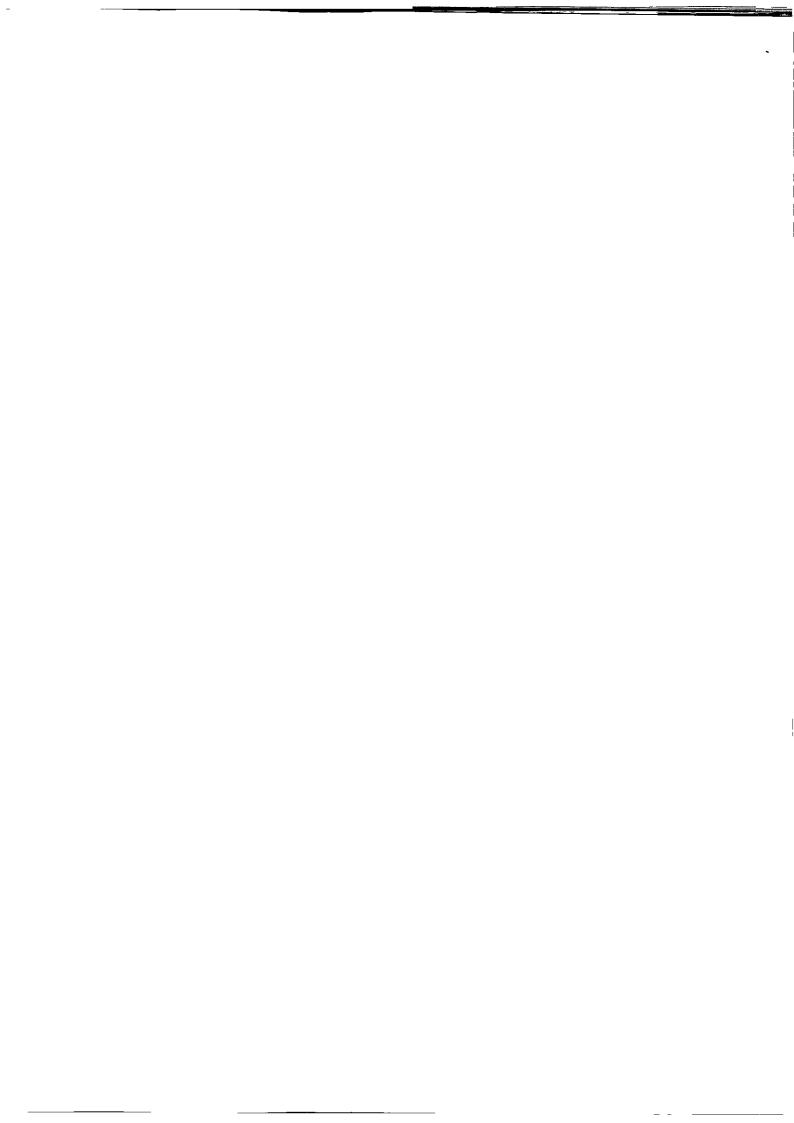
# Notes to the accounts for the year ended 31 March 2012

9 Creditors due after one year (including borrowings)		2012	2011
Debentures and loans	due 1 to 2 years due 2 to 5 years due after 5 years	£	£
10 Share capital		2012 £	2011 f
Issued share capital - allotte	ed, called up and fully paid	-	_
Ordinary Shares of £1 00 ea Balance as at 1 April and as a		100	100

# Notes to the accounts for the year ended 31 March 2012

# 11 Reconciliation of movements in shareholders' funds and reserves

	Share capital £	Share premium £	Revaluation reserve £	Hedging & translation reserve	Profit and loss account	Total £
Opening shareholders' funds	100	-	-	_	330,686	330,786
Profit for the financial year	-	-	-		10,269	10,269
Dividends	-	-	-	-	-	-
Share issues in the year	-	-	-	-	-	-
Unrealised surplus (deficit) on revaluation of investment properties	-	-	-	-	-	-
Realisation of prior year revaluations	-	-	-		-	-
Closing shareholders' funds	100		_		340,955	341,055



# Notes to the accounts for the year ended 31 March 2012

### 12 Capital commitments

The company had capital commitments contracted as at 31 March 2012 of £nil (2011 £nil)

#### 13 Contingent liabilities

The company had no contingent liabilities as at 31 March 2012 (2011 £nil)

### 14 Related parties

The company had no related party transactions during the current year or prior year

### 15 Subsequent events

There have been no significant events since the year end

# 16 Immediate parent and ultimate holding company

The company's ownership is shared equally by Pillar Property Group Limited, a wholly owned subsidiary of The British Land Company PLC both of which are incorporated in Great Britian and SITQ Inc, a company registered and incorporated in Canada and a wholly owned subsidiary of the Gouvernement de la Province de Quebec