

COMPANY NUMBER: 2931640

CHARITY NUMBER: 1039397

THE ROYAL BATH & WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 1997**



ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 1997

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THE ROYAL BATH & WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

REPORT OF THE DIRECTORS

The directors submit their report and audited financial statements for the year ended 31 October 1997 which have been prepared in accordance with the Statement of Recommended Practice, Accounting by Charities.

ORGANISATION AND OBJECTIVES OF THE SOCIETY

The Royal Bath and West of England Society is a registered charity. It is also a company limited by guarantee, without share capital, the guarantors being the Council members to the extent of £1 each. There were 112 (1996: 114) Council members at the Balance Sheet date.

The governing documents of the Society are the Memorandum and Articles of Association dated 23 May 1994.

The charitable objective and principal activity of the Society is the promotion of Agriculture, Manufactures, Commerce and Rural Crafts.

The directors who served during the year are shown below. All directors sit on the Executive Board. In addition to this there is a Finance Committee; the directors who also sit on this are noted with (FC):-

H E M Barnes - Chairman (FC)		
A R Davies - Vice Chairman (FC)		
W H Batten (FC)		R S R Sheldon (FC)
R T Calver		P G Snell
R O W Derby (Appointed 1/11/96)		C W Thomas (FC)
R N F Drewett		T R N Walford
C Mason		E White
G A Pitt-Rivers (FC)		Sir John Wills

The Society owns 100% of the share capital of The Bath and West Trading Co Limited. The principal activity of which is the commercial organisation of events and the provision of catering services. Mr Calver, Mr Pitt-Rivers and Mr Sheldon are also directors of this company.

FIXED ASSETS

Information relating to changes in fixed assets is given in Notes 9 and 10 to the financial statements. The directors estimate that the current market value of the Freehold Land, based on its agricultural value, is in the region of £560,000.

REVIEW OF THE DEVELOPMENT, ACTIVITIES AND ACHIEVEMENTS OF THE CHARITY

The Royal Bath & West of England Society has had a successful year in pursuing its charitable objectives.

The Main Show attracted 160,000 visitors from both the agricultural community and the general public. The Farming for the Family, Farming Conference Centre, Stock Competitions and Demonstrations of West Country Products, once again, did much to promote the rural economy and show the general public what the agricultural community were producing.

The Main Show was backed by Grassland South West, South West Dairy Show and Beef & Sheep South West which are technical shows providing information to the farming community which can help them to keep up with a rapidly changing industry. Our Conferences, Scholarships to enable young people to travel and the contributions of the New Initiatives Funds to enable study in the region, have, once again, successfully done much to boost elements of the rural economy.

The Bath & West Trading Co Limited a wholly owned subsidiary has continued to increase its activity and was able to provide £90,000 during 1997 to the Charity through the Gift Aid scheme in order to support its work. This has enabled the Society to continue developments on the Showground to ensure that the buildings can be maintained and continue to provide the facilities which are needed by the Charity to create the events needed to support agriculture, manufactures, commerce and rural crafts in this region.

The Society has done much this year to raise the profile of its activities and become involved in many regional organisations designed to support the rural economy and promote the agricultural industry.

REVIEW OF THE TRANSACTIONS AND FINANCIAL POSITION OF THE CHARITY

These financial statements have been prepared in accordance with the requirements of the Statement of Recommended Practice, Accounting by Charities, and include the results of both the Main Society together with the wholly owned trading subsidiary, The Bath and West Trading Co Limited.

The Consolidated Income and Expenditure Account on Page 4 shows that the combined surplus for the year has more than doubled compared to 1996 and before transfers to Funds stands at £300,187. There are a number of factors which have contributed to this significant increase.

Firstly this year's Main Show produced its best results ever. On Page A of the accounts it can be seen that total income rose to in excess of £1.2m. The major improvements were seen on Gate Receipts, Entry Fees and Sponsorship. The increases have meant that the Main Show has been able to contribute a surplus of £616,713 being some 13% higher than 1996.

THE ROYAL BATH & WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

REPORT OF THE DIRECTORS (continued)

Secondly, the Specialist Shows continue to make an important contribution to the results. This year, as shown on Page B, the surplus arising has increased to £178,541. The significant increase is due to the return of the tri-annual Grasslands South West Show.

The third main increase is the contribution made by The Bath and West Trading Co Limited. Through the active and extensive marketing of the Showground Facilities its gross profit has increased by 66% to £248,120. This has allowed it to make a very significant increase in its Gift Aid payment to the Main Society from £8,000 in 1996 to £90,000 this year.

In addition, it can be seen on Page B, that the other sources of income have remained in line with expectations.

Moving on to the General and Administrative Expenses on Page C, these have increased to £962,924. The increases in the Repairs and Renewals, together with Planned Showground Maintenance have arisen due to the need to ensure that the Showground Facilities are kept to the highest standard, as well as ensuring that the Society continues to develop and adapt to an ever changing environment.

The Consolidated Balance Sheet on Page 6 shows that the Society's Funds now stand at £2,345,137. Within this total are the Investments which are held at a Market Value of £172,642, together with Land held at its original Purchase Price of £89,987. As mentioned above the directors consider that the current agricultural value of the Land is in the region of £560,000.

Moving on to the Consolidated Statement of Financial Activities on Page 8, this summarises the Incoming and Outgoing Resources between the various categories of Funds. The Prior Year Adjustment relates to the reclassification of two accounts to comply with the Statement of Recommended Practice. A total of £284,508 has been added to the reserves in the year.

In summary, this years results are excellent, and all praise must be given to the efforts of the dedicated staff and the volunteers who make the whole Society function. The results for 1997/98 are likely to be significantly lower than those for 1996/97; this is because there will be one fewer specialist show in the year and because of the exceptionally good Main Show surplus in 1996/97.

LEGAL AND PROFESSIONAL

Company Secretary:	Mr D H C Batten
Registered Office:	The Showground Shepton Mallet Somerset. BA4 6QN
Bankers:	National Westminster Bank plc 25 High Street Shepton Mallet Somerset. BA4 5AF
Auditors:	Berkeley Jackson The Old Mill Park Road Shepton Mallet Somerset. BA4 5BS
Solicitors:	Battens Church House Yeovil Somerset. BA20 1HB
Investment Brokers:	Greig Middleton & Co Limited 40 Queens Square Bristol. BS1 4DU
Company Number:	2931640
Charity Number:	1039397

AUDITORS

Messrs Berkeley Jackson have expressed a willingness to continue in office. A resolution to re-appoint them as auditors will be proposed at the Annual General Meeting.

Signed on Behalf of the Board



D H C Batten - Secretary

Dated: 10th March 1998

**AUDITORS' REPORT TO THE COUNCIL MEMBERS OF
THE ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)**

We have audited the financial statements on Pages 4 to 15 which have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out on pages 10 and 11.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

The Companies Act 1985 requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the surplus or deficit for the period. In preparing these financial statements, the Directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its activities.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985.

They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

As Auditors of the Company it is our responsibility to form an independent opinion, based on our audit, and to report our opinion to you.

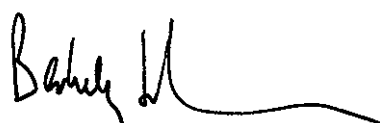
BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion, the financial statements give a true and fair view of the state of the Company's and Group's affairs as at 31 October 1997 and of the Company's and the Group's surplus together with their Incoming Resources and Application of Resources for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Berkeley Jackson
Registered Auditors and Chartered Accountants
Shepton Mallet

Dated:- 10th March 1998

ROYAL BATH & WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 31 OCTOBER 1997

		1997		1996	
		£	£	£	£
Turnover	<i>Note 3</i>		2,282,575		1,857,957
Cost of Sales	<i>Note 3</i>		<u>(1,125,730)</u>		<u>(942,689)</u>
GROSS PROFIT	<i>Note 3</i>		1,156,845		915,268
Administrative Expenses	<i>Page C</i>	962,924		873,608	
Other Operating Income	<i>Page B</i>	<u>(77,257)</u>	<u>(885,667)</u>	<u>(71,689)</u>	<u>(801,919)</u>
OPERATING SURPLUS	<i>Note 5</i>		271,178		113,349
Income from Fixed Asset Investments	<i>Page B</i>		5,125		14,004
Interest Receivable	<i>Page B</i>		<u>23,920</u>		<u>15,896</u>
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION			300,223		143,249
TAXATION ON SURPLUS ON ORDINARY ACTIVITIES	<i>Note 8</i>		<u>(36)</u>		<u>(105)</u>
SURPLUS FOR THE FINANCIAL YEAR			300,187		143,144
Transfer to:					
Designated Funds:	<i>Note 14</i>				
Scholarship Fund			(8,700)		(8,800)
New Initiatives Fund			(20,000)		(10,000)
Restricted Funds:	<i>Note 14</i>				
Wilfrid Cave Trust Scholarship Fund			<u>(300)</u>		<u>(200)</u>
Retained Surplus for the Financial Year transferred to General Reserve	<i>Note 15</i>		<u>271,187</u>		<u>124,144</u>

The above results derive from continuing operations; they combine the results of the parent company (the Society) and its subsidiary (the Trading Company).

The notes on pages 10 to 15 form an integral part of these financial statements.

ROYAL BATH & WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

**INCOME AND EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 31 OCTOBER 1997**

		1997		1996	
		£	£	£	£
Turnover	<i>Note 3</i>		1,782,709		1,527,604
Cost of Sales	<i>Note 3</i>		<u>(838,984)</u>		<u>(736,860)</u>
GROSS PROFIT	<i>Note 3</i>		943,725		790,744
Administrative Expenses	<i>Page C</i>	838,458		757,418	
Other Operating Income	<i>Page B</i>	<u>(167,257)</u>	<u>(671,201)</u>	<u>(79,689)</u>	<u>(677,729)</u>
OPERATING SURPLUS	<i>Note 5</i>		272,524		113,015
Income from Shares in Subsidiary Company	<i>Page B</i>		-		5,000
Income from Fixed Asset Investments	<i>Page B</i>		5,125		14,004
Interest Receivable	<i>Page B</i>		<u>22,418</u>		<u>15,799</u>
SURPLUS FOR THE FINANCIAL YEAR			300,067		147,818
Transfer to:					
Designated Funds:	<i>Note 14</i>				
Scholarship Fund			(8,700)		(8,800)
New Initiatives Fund			(20,000)		(10,000)
Restricted Funds:	<i>Note 14</i>				
Wilfrid Cave Trust Scholarship Fund			<u>(300)</u>		<u>(200)</u>
Retained Surplus for the Financial Year transferred to General Reserve	<i>Note 15</i>		<u>271,067</u>		<u>128,818</u>

The above results derive from continuing operations of the parent company (the Society) - they exclude those of its subsidiary (the Trading Company).

The notes on pages 10 to 15 form an integral part of these financial statements.

ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

CONSOLIDATED BALANCE SHEET at 31 October 1997

	Note	1997 £	1996 (As Restated) £
FIXED ASSETS			
TANGIBLE ASSETS	9		
Freehold Land	89,987	89,987
Showground Buildings	1,503,031	1,482,581
Plant and Implements, Furniture and Fixtures	130,930	100,389
Motor Vehicles	25,855	14,132
		<u>1,749,803</u>	<u>1,687,089</u>
INVESTMENTS 10	172,642	151,058
CURRENT ASSETS			
Stock	28,395	31,034
Debtors and Prepayments 11	186,365	141,374
Balance on Deposit Accounts	522,892	327,538
Balance at Bank	37,516	37,446
		<u>775,168</u>	<u>537,392</u>
LESS CREDITORS:			
Amounts falling due within One Year			
Subscriptions received in advance	18,400	18,748
Trade Stands and Entry Fees in advance	50,878	37,662
Creditors 12	283,198	258,500
		<u>352,476</u>	<u>314,910</u>
NET CURRENT ASSETS	<u>422,692</u>	<u>222,482</u>
NET ASSETS	<u><u>2,345,137</u></u>	<u><u>2,060,629</u></u>
Represented by Reserves and Funds:			
GENERAL RESERVES 15	2,279,481	2,008,294
INVESTMENT REVALUATION RESERVE	32,692	18,721
DESIGNATED FUNDS 14	27,635	28,349
RESTRICTED FUNDS 14	5,329	5,265
SOCIETY FUNDS	<u><u>2,345,137</u></u>	<u><u>2,060,629</u></u>

Approved by the Board of Directors
C W Thomas, CBE
Honorary Treasurer

Dated: 26th February 1998

H E M Barnes, FCA
Chairman

Dated: 26th February 1998

The notes on pages 10 to 15 form an integral part of these financial statements.

ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

BALANCE SHEET at 31 October 1997

	Note	1997 £	1996 (As Restated) £
FIXED ASSETS			
TANGIBLE ASSETS	9		
Freehold Land	89,987	89,987
Showground Buildings	1,503,031	1,482,581
Plant and Implements, Furniture and Fixtures	130,930	100,389
Motor Vehicles	25,855	14,132
		<u>1,749,803</u>	<u>1,687,089</u>
INVESTMENTS 10	172,644	151,060
CURRENT ASSETS			
Stock	28,395	31,034
Debtors and Prepayments 11	154,050	135,110
Balance on Deposit Accounts	522,892	327,538
Balance at Bank	7,974	21,859
		<u>713,311</u>	<u>515,541</u>
LESS CREDITORS:			
Amounts falling due within One Year			
Subscriptions received in advance	18,400	18,748
Trade Stands and Entry Fees in advance	50,878	37,662
Creditors 12	222,143	237,331
		<u>291,421</u>	<u>293,741</u>
NET CURRENT ASSETS	<u>421,890</u>	<u>221,800</u>
NET ASSETS	<u><u>2,344,337</u></u>	<u><u>2,059,949</u></u>
Represented by Reserves and Funds:			
GENERAL RESERVES 15	2,278,681	2,007,614
INVESTMENT REVALUATION RESERVE	32,692	18,721
DESIGNATED FUNDS 14	27,635	28,349
RESTRICTED FUNDS 14	5,329	5,265
SOCIETY FUNDS	<u><u>2,344,337</u></u>	<u><u>2,059,949</u></u>

Approved by the Board of Directors
C W Thomas, CBE
Honorary Treasurer

Dated: 26th February 1998



H E M Barnes, FEA
Chairman

Dated: 26th February 1998



The notes on pages 10 to 15 form an integral part of these financial statements.

ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 OCTOBER 1997

		Unrestricted Funds	Restricted Funds	Designated Funds	Total 1997	Total 1996 As Restated
INCOMING RESOURCES						
Main Show	(Note 3)	1,277,336			1,277,336	1,133,646
Exhibition Events	(Note 3)	197,488			197,488	187,846
Other Shows and Events	(Note 3)	307,885			307,885	206,112
Net Income from Trading Subsidiary	(Page 9)	90,120			90,120	8,326
Subscriptions and Donations	(Page B)	71,892	18		71,910	68,767
Dividend Income	(Page B)	4,545			4,545	8,562
Interest Receivable	(Page B)	22,418	321		22,739	15,799
Miscellaneous	(Page B)	115			115	2,922
Grants Received	(Note 14)		4,700		4,700	2,500
Gain on Disposal of Tangible Fixed Assets	(Page B)	5,250			5,250	-
TOTAL INCOMING RESOURCES		1,977,049	5,039	-	1,982,088	1,634,480
RESOURCES EXPENDED						
Direct Charitable Expenditure						
Main Show	(Note 3)	660,623			660,623	589,685
Exhibition Events	(Note 3)	49,017			49,017	42,467
Other Shows and Events	(Note 3)	129,344			129,344	104,708
Grants Awarded	(Note 14)		5,275	29,414	34,689	20,320
Attributable Admin Costs	(Page C)	833,626			833,626	752,776
		1,672,610	5,275	29,414	1,707,299	1,509,956
Other Expenditure						
Management and Administration of the Charity	(Page C)	4,832	-	-	4,832	4,642
TOTAL RESOURCES EXPENDED	(Note 4a)	1,677,442	5,275	29,414	1,712,131	1,514,598
Net Incoming/(Outgoing)						
Resources before Transfers		299,607	(236)	(29,414)	269,957	119,882
Transfers between Funds		(29,000)	300	28,700	-	-
Net Incoming/(Outgoing) Resources		270,607	64	(714)	269,957	119,882
Gains on Investment Assets:						
Realised	(Page B)	580	-	-	580	5,442
Unrealised	(Note 10i)	13,971	-	-	13,971	18,721
NET MOVEMENTS IN FUNDS		285,158	64	(714)	284,508	144,045
Fund Balances Brought Forward						
As Previously Stated		2,027,015	-	15,172	2,042,187	1,898,142
Prior Year Adjustment	(Note 16)	-	5,265	13,177	18,442	18,442
As Restated		2,027,015	5,265	28,349	2,060,629	1,916,584
FUND BALANCES CARRIED FORWARD		2,312,173	5,329	27,635	2,345,137	2,060,629

ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)

NET INCOME FROM TRADING ACTIVITIES OF SUBSIDIARY
FOR THE YEAR ENDED 31 OCTOBER 1997

As described in Note 10 iii the company has a 100% subsidiary, the Bath & West Trading Co Limited. A summary of the subsidiary's trading results is shown below. Audited financial statements have been filed with the Registrar of Companies.

	1997	1996
Turnover	534,866	355,353
Cost of Sales	<u>(286,746)</u>	<u>(205,829)</u>
Gross Profit	248,120	149,524
Wage Costs	<u>(56,105)</u>	<u>(52,015)</u>
	192,015	97,509
Administrative Expenses	(103,361)	(89,175)
Interest Receivable and Similar Income	1,502	97
Taxation	<u>(36)</u>	<u>(105)</u>
Profit Before Dividends	90,120	8,326
Dividend Paid	<u>-</u>	<u>(5,000)</u>
Net Profit	90,120	3,326
Charitable Payment to Royal Bath and West of England Society Under Gift Aid	<u>(90,000)</u>	<u>(8,000)</u>
Retained in Subsidiary	<u>120</u>	<u>(4,674)</u>

ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED 31 OCTOBER 1997

1. COMPANY LIMITED BY GUARANTEE

The Company is a Company Limited by Guarantee, without share capital, the guarantors being the Council members to the extent of £1 each. There were 112 (1996: 114) members at the Balance Sheet date.

2. ACCOUNTING POLICIES

i) Basis of Accounting

These financial statements have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and applicable accounting standards. As a charity the company is required to comply with the Statement of Recommended Practice, Accounting by Charities.

ii) Allocation of Expenditure

Direct charitable expenditure is expenditure which relates to the fulfilment of the charity's objectives. All other expenditure falls into either Fundraising and Publicity or Management and Administration of the charity.

Where items of expenditure fall directly within one cost category it is attributed to that category only. Where expenditure involves more than one category it is apportioned on reasonable and justifiable basis.

iii) Tangible Fixed Assets and Depreciation

Purchased fixed assets are shown at cost less a provision for depreciation, except that freehold land is not depreciated.

Depreciation, calculated on the straight line method, is expected to write off the cost less estimated residual value of the fixed assets over the course of their useful lives. The rates used during the year were as follows:

Showground Buildings	-	Timber	10%
	-	Concrete	10%
	-	Edmund Rack Pavilion	4%
	-	Other	2%
Improvements	-	Over the remaining life of the Building	
Plant and Implements	-		25%
Office Furniture and Fixtures	-		25%
Motor Vehicles	-		25%

iv) Income

Annual subscriptions are accounted for as they fall due; life subscriptions are received and credited to the income and expenditure account on a straight line basis over 15 years.

Donations and grants are accounted for when received.

All other income is shown on an accruals basis, net of Value Added Tax where applicable.

v) Restricted, Designated and General Funds

The company's funds are split into a number of different categories. Unrestricted or General funds are expendable at the discretion of the directors in furtherance of the objects of the charity. These funds may be designated as a separate fund but the designation has an administrative purpose only and does not restrict the discretion to apply the fund.

Restricted funds are subject to specific trusts which may be declared by the donor, specifying the manner in which the funds can be used.

vi) Fixed Asset Investments

Investments are accounted for at their Market Value at the year end, except for shares in Group Companies which are stated at cost.

vii) Stock

Stocks of consumable items and goods for resale are stated at the lower of cost and net realisable value.

Stocks of prize cards and certificates are accounted for at cost.

viii) Operating Leases

An operating lease is a lease for the use of an asset where substantially all the risks and rewards of ownership remain with the owner who is the lessor. Charges under operating leases are charged to income on a straight line basis over the lease term.

ROYAL BATH AND WEST OF ENGLAND SOCIETY
(Company Limited by Guarantee)
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED 31 OCTOBER 1997 (continued)

ix) Basis of Consolidation

The group financial statements consolidate the financial statements of the Company and its subsidiary (see Note 10). Adjustments are made to exclude the results of transactions between the Company and the subsidiary. The subsidiary makes up its financial statements to the same date as the Company.

x) Pensions

The Company contributes to a defined contribution pension scheme, the assets of which are held separately from those of the Company. The scheme is independently administered. Contributions are charged to the income and expenditure account as they fall due in accordance with the scheme rules.

3. ANALYSIS OF TURNOVER AND GROSS PROFIT

	1997 COMPANY			1996 COMPANY		
	Income	Expenditure	GROSS PROFIT	Income	Expenditure	GROSS PROFIT
Main Show	1,277,336	660,623	616,713	1,133,646	589,685	543,961
Exhibition Events	197,488	49,017	148,471	187,846	42,467	145,379
Other Shows and Events	307,885	129,344	178,541	206,112	104,708	101,404
TOTAL TURNOVER/GROSS PROFIT	1,782,709	838,984	943,725	1,527,604	736,860	790,744

	1997 GROUP			1996 GROUP		
	Income	Expenditure	GROSS PROFIT	Income	Expenditure	GROSS PROFIT
Main Show	1,277,336	660,623	616,713	1,133,646	589,685	543,961
Exhibition Events	162,488	49,017	113,471	162,846	42,467	120,379
Catering & Other Organised Events	534,866	286,746	248,120	355,353	205,829	149,524
Other Shows and Events	307,885	129,344	178,541	206,112	104,708	101,404
TOTAL TURNOVER/GROSS PROFIT	2,282,575	1,125,730	1,156,845	1,857,957	942,689	915,268

4. ANALYSIS OF TOTAL RESOURCES EXPENDED

	Staff Costs	Other	Depn	Total 1997	Total 1996
a) Direct Charitable Expenditure					
Main Show	16,099	644,524		660,623	589,685
Exhibition Events	18,722	30,295		49,017	42,467
Other Shows and Events	-	129,344		129,344	104,708
Grants Awarded	-	34,689		34,689	20,320
Attributable Admin Costs	401,084	291,954	140,588	833,626	752,776
	435,905	1,130,806	140,588	1,707,299	1,509,956
Other Expenditure					
Management and Administration of the Charity	-	4,832	-	4,832	4,642
TOTAL	435,905	1,135,638	140,588	1,712,131	1,514,598

b) Changes in Resources Available for Charity Use

	Unrestricted Funds	Restricted Funds	Designated Funds	Total 1997	Total 1996
Net movement in funds for the year	285,158	64	(714)	284,508	144,045
LESS:					
Net increase in tangible fixed assets: For direct charitable purposes	(207,802)	-	-	(207,802)	(173,157)
Net movement in funds available for future activities	77,356	64	(714)	76,706	(29,112)

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5. OPERATING SURPLUS

	1997 Company	1997 Group	1996 Company	1996 Group
Operating surplus is arrived at after charging:				
Depreciation - Owned Assets	140,588	140,588	128,733	128,733
Auditors Remuneration	4,750	6,250	4,500	6,000
Auditors non-audit Remuneration	1,637	1,637	500	500
Operating Lease Rentals - Plant and Machinery	14,190	14,190	13,651	13,651
Profit on Sale of Investments	580	580	5,442	5,442
Profit on Disposal of Tangible Fixed Assets	5,250	5,250	-	-

6. EMPLOYEE COSTS

The emoluments paid in the year (including estimated value of benefits in kind) in respect of the company's employees were as follows:

	1997 Company	1997 Group	1996 Company	1996 Group
Wages and Salaries (including estimated value of benefits in kind)	408,125	471,746	346,904	406,884
Social Security	36,090	40,573	29,300	33,335
Pensions Scheme Contributions	21,230	21,230	19,046	19,046
Pensions Paid to Former Employees	3,823	3,823	3,823	3,823
	<u>469,268</u>	<u>537,372</u>	<u>399,073</u>	<u>463,088</u>

The average number of employees, analysed by function, was:

	1997 Company	1997 Group	1996 Company	1996 Group
Direct Charitable				
Show and Event Organisation	30	30	25	25
Support	<u>6</u>	<u>6</u>	<u>6</u>	<u>6</u>
	36	36	31	31
Non Charitable	<u>-</u>	<u>2</u>	<u>-</u>	<u>2</u>
	<u>36</u>	<u>38</u>	<u>31</u>	<u>33</u>

The number of employees whose emoluments exceeded £40,000 was as follows:

	1997 Company	1997 Group	1996 Company	1996 Group
£40,001 - £50,000	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>

No expenses were paid or reimbursed to either directors or trustees.

Directors' and officers' liability insurance totalling £1 million is included as part of the company's insurance cover. The premiums charged in these accounts are £2,169 (1996: £1,998)

7. DIRECTORS

	1997 Company	1997 Group	1996 Company	1996 Group
Remuneration received from the Company	<u>£NIL</u>	<u>£NIL</u>	<u>£NIL</u>	<u>£NIL</u>

8. TAXATION ON SURPLUS ON ORDINARY ACTIVITIES

	1997 Company	1997 Group	1996 Company	1996 Group
Based on the Surplus for the year at 23% (1996: 24%)	<u>£NIL</u>	<u>£36</u>	<u>£NIL</u>	<u>£105</u>

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9. TANGIBLE FIXED ASSETS

	Freehold Land	Showground Buildings and Improvements	Plant and Implements, Office Furniture and Fixtures	Motor Vehicles	TOTAL
COST					
As at 1 November 1996	89,987	2,295,880	226,852	33,792	2,646,511
Additions	-	123,085	58,472	26,245	207,802
Disposals	-	-	-	(18,000)	(18,000)
As at 31 October 1997	89,987	2,418,965	285,324	42,037	2,836,313
DEPRECIATION					
As at 1 November 1996	-	813,299	126,463	19,660	959,422
Charge for the year	-	102,635	27,931	10,022	140,588
On Disposals	-	-	-	(13,500)	(13,500)
As at 31 October 1997	-	915,934	154,394	16,182	1,086,510
NET BOOK VALUE					
As at 31 October 1997	89,987	1,503,031	130,930	25,855	1,749,803
As at 31 October 1996	89,987	1,482,581	100,389	14,132	1,687,089

The net book value at 31 October 1997 represents Fixed Assets used entirely for Charitable Purposes. The Company, over a considerable number of years, acquired assets by way of donations. The directors consider it impractical to obtain reasonable estimates of their original cost and so have not capitalised such items. The items involved are Cups and Trophies, together with Paintings and other articles of value which have a combined insurance valuation of £156,726.

10. INTANGIBLE FIXED ASSETS - INVESTMENTS

		Company	Group
i) Transactions in the year			
Listed and Unlisted Investments			
Valuation at 1 November 1996		151,060	151,058
Additions at cost		39,441	39,441
Disposals at Valuation		(38,743)	(38,743)
Increase in stockbrokers Client Account		6,915	6,915
Revaluation of Investments to Market Value		13,971	13,971
Market Value at 31 October 1997		<u>172,644</u>	<u>172,642</u>
ii) Investments held at end of year			
	Cost	Market Value of Listed Investments at 31.10.97	
No: Listed Investments	£	£	
2,600 National Savings Deposit Bond	2,199	2,199	
10,000 Unilever 1.25p Ordinary	6,206	11,466	
5,100 TR Pacific 5p Ordinary	7,072	6,075	
1,400 Scottish Mortgage & Trust 25p Ordinary	10,821	16,167	
1,900 General Accident 25p Ordinary	10,358	13,986	
2,400 3 "I" Group 50p Ordinary	5,168	9,082	
12,000 Mercury Euro Priv Wts to Sub for Ord	927	1,140	
1,500 Mercury Euro Priv 25p Ordinary	11,073	15,480	
1,900 B A A £1 Ordinary	7,970	8,228	
9,030 Cable and Wireless 25p Ordinary	8,398	8,987	
2,500 Asda Group 25p Ordinary	9,995	13,974	
500 General Electric Company 5p Ordinary	8,783	9,506	
1,100 Glaxo Wellcome 25p Ordinary	4,477	6,370	
2,000 British Petroleum 25p Ordinary	7,747	9,631	
900 B P B 50p Ordinary	7,401	6,510	
1,200 Granada Group 25p Ordinary	8,155	7,367	
2,100 United News and Media 25p Ordinary	8,217	8,994	
Legal and General 10p Ordinary	7,793	10,290	
Coutts Composite Account	7,190	7,190	
Group	139,950	172,642	
Unlisted Investments			
2 Shares in Group undertaking at cost: The Bath & West Trading Co Ltd	2	2	
Company	<u>139,952</u>	<u>172,644</u>	

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iii) Subsidiary Company

The investment in The Bath & West Trading Co Limited represents 100% of that Company's share capital. The Company is registered in England and its principal activity is the commercial organisation of events and provision of catering services. The subsidiary has been included in these consolidated financial statements.

The Bath & West Trading Co Limited has a 100% subsidiary, Westex Events Limited. The company is registered in England and its principal activity is the commercial organisation of events but has not traded since its incorporation.

The Royal Bath and West of England Society has a 100% indirect interest in the Company.

11. DEBTORS AND PREPAYMENTS	1997 Company	1997 Group	1996 Company	1996 Group
Trade Debtors	82,165	114,480	72,143	77,243
Other Debtors	30,874	30,874	8,937	10,101
Prepayments and Accrued Income	41,011	41,011	54,030	54,030
	<u>154,050</u>	<u>186,365</u>	<u>135,110</u>	<u>141,374</u>

12. CREDITORS	1997 Company	1997 Group	1996 Company	1996 Group
Trade Creditors	114,258	137,717	133,525	138,263
Other Taxation and Social Security	41,734	74,535	38,775	46,651
Corporation Tax	-	36	-	19
Other Creditors	-	3	-	3
Accruals and Deferred Income	66,151	70,907	65,031	73,564
	<u>222,143</u>	<u>283,198</u>	<u>237,331</u>	<u>258,500</u>

13. FINANCIAL COMMITMENTS

Capital

The Company and Group had, at 31 October 1997, uncontracted Capital Commitments amounting to £378,490 (1996: £100,000).

Operating Leases

There are commitments for annual payments under non-cancellable operating leases as follows:-

	1997 Company and Group		1996 Company and Group	
	Land and Buildings	Other	Land and Buildings	Other
Leases expiring:				
Within One Year	-	-	-	531
In the Second to Fifth Years inclusive	-	13,912	-	11,948
	<u>-</u>	<u>13,912</u>	<u>-</u>	<u>12,479</u>

14. DESIGNATED FUNDS

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the directors for specific purposes:

	Balance (1.11.96)	New Designations	Utilised	Balance (31.10.97)
Scholarship Fund	13,492	8,700	8,313	13,879
New Initiatives Fund	1,680	20,000	21,101	579
Road Maintenance Fund	13,177	-	-	13,177
	<u>28,349</u>	<u>28,700</u>	<u>29,414</u>	<u>27,635</u>

Scholarship Fund:

The company allocated funds from general reserves to the scholarship fund to cover nine scholarships made up of £2,500 (1996: £2,800) World Scholarship, £1,500 (1996: £1,500) European Scholarship, £1,000 (1996: £1,000) Art Scholarship and £1,450 (1996: £2,300) Special Scholarships. The scholarships are used to fund the scholars travel costs to allow for the studying of agriculture and allied industries. The fund also covers the costs of administering the scholarship awards made by the company. Awards are made to candidates selected from applications received.

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New Initiatives Fund:

The company allocated funds from the general reserves to the New Initiatives Fund to cover support for projects carried on by third parties which are identified as coming within the company's Charitable Objectives. £20,000 was allocated in the financial year. Nine New Initiative awards were made during the year.

RESTRICTED FUNDS

	Balance (1.11.96)	New Designations	Utilised	Balance (31.10.97)
Wilfrid Cave Trust Scholarship Fund	-	5,000	5,000	-
Bishop Henderson Appeal Fund	5,265	339	275	5,329
	5,265	5,339	5,275	5,329

Wilfrid Cave Trust Scholarship Fund:

The fund received grants of £4,700 (1996: £2,500) from the Wilfrid Cave Trust which is then administered by the company as the Wilfrid Cave Scholarship. In addition, £300 was transferred from Unrestricted Funds. Three awards totalling £5,000 (1996: £2,700) were made to fund worldwide travel incurred by the scholars in studying low cost farm production.

The Bishop Henderson Appeal Fund:

The fund exists to assist a nominated school from the Diocese of Bath and Wells to visit the Main Show.

15. GENERAL RESERVES	1997 Company	1997 Group	1996 Company	1996 Group
Brought forward	2,007,614	2,008,294	1,878,796	1,884,150
Retained Surplus for the Year	271,067	271,187	128,818	124,144
Carried forward	2,278,681	2,279,481	2,007,614	2,008,294

16. PRIOR YEAR ADJUSTMENT

The adjustment relates to the amendment of the treatment of the Provision for Road Maintenance, together with the Bishop Henderson Appeal Fund.

Previously the balances had been shown in "Provision for Liabilities and Charges" and "Creditors" respectively.

The directors are of the opinion that the amounts should be included within the Designated and Restricted funds in order that the Statement of Recommended Practice, Accounting by Charities, be complied with.