Directors' Report and Financial Statements

for the year ended 31 May 2004



A10 COMPANIES HOUSE

0212 08/07/05

Company Information

Directors MRC Souter

PJ Rogers

Secretary MRC Souter

Company Number 02931129

Registered Office 3 Stoddart Street

Shieldfield

Newcastle upon Tyne

NE2 1AN

Accountants Rowlands Chartered Accountants

Rowlands House Portobello Road

Birtley

Chester le Street

Co Durham, DH3 2RY

Bankers Allied Irish Bank plc

9 Collingwood Street Newcastle upon Tyne

NEI 1HE

Contents

	Page
Directors' Report	1
Profit and Loss Account	2
Balance Sheet	3 - 4
Notes to the Financial Statements	5 - 7

Directors' Report for the year ended 31 May 2004

The directors present their report and the financial statements for the year ended 31 May 2004.

Principal Activity

The principal activity of the company during the year was that of the provision of telemarketing services and products.

Directors and their Interests

The directors who served during the year and their interests in the company are as stated below:

	Interest in £1 ordi	Interest in £1 ordinary shares	
	31/05/04	31/05/03	
MRC Souter	35	35	
PJ Rogers	25	25	

Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report is prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

This report was approved by the Board on 27 May 2005 and signed on its behalf by

MRC Souter Secretary

Profit and Loss Account for the year ended 31 May 2004

		2004	2003
	Notes	£	£
Turnover	2	29,245	39,247
Cost of sales		(6,828)	(13,960)
Gross profit		22,417	25,287
Administrative expenses		(12,719)	(12,791)
Operating profit	3	9,698	12,496
Interest payable and similar charges	4	-	(5)
Profit on ordinary activities before taxation		9,698	12,491
Tax on profit on ordinary activities	5	-	(615)
Profit on ordinary activities after taxation		9,698	11,876
Dividends		-	(6,000)
Retained profit for the year		9,698	5,876
Retained profit brought forwar	d	10,172	4,295
Retained profit carried forwa	ard	19,870	10,171

Balance Sheet as at 31 May 2004

		200	4	2003	
	Notes	£	£	£	£
Fixed Assets					
Tangible assets	6		715		166
Current Assets					
Debtors	7	31,795		23,619	
Cash at bank and in hand		1,414		3,804	
		33,209		27,423	
Creditors: amounts falling due within one year	8	(13,954)		(17,318)	
Net Current Assets			19,255		10,105
Total Assets Less Current					
Liabilities			19,970		10,271
Canital and Decompos					
Capital and Reserves Called up share capital	9		100		100
Profit and loss account	9		19,870		
From and ioss account			19,670		10,171
Shareholders' Funds			19,970		10,271
					·

The directors' statements required by Section 249B(4) are shown on the following page which forms part of this Balance Sheet.

Balance Sheet (continued)

Directors' statements required by Section 249B(4) for the year ended 31 May 2004

In approving these financial statements as directors of the company we hereby confirm:

- (a) that for the year stated above the company was entitled to the exemption conferred by Section 249A(1) of the Companies Act 1985;
- (b) that no notice has been deposited at the registered office of the company pursuant to Section 249B(2) requesting that an audit be conducted for the year ended 31 May 2004 and
- (c) that we acknowledge our responsibilities for:
- (1) ensuring that the company keeps accounting records which comply with Section 221, and
- (2) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the year then ended in accordance with the requirements of Section 226 and which otherwise comply with the provisions of the Companies Act relating to financial statements, so far as applicable to the company.

These financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

The financial statements approved by the Board on 27 May 2005 and signed on its behalf by

PJ Rogers
Director

The notes on pages 5 to 7 form an integral part of these financial statements.

Notes to the Financial Statements for the year ended 31 May 2004

1. Accounting Policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

1.2. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Fixtures, fittings

and equipment

20% Straight Line

2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

3.	Operating profit	2004 £	2003 £
	Operating profit is stated after charging:		
	Director's remuneration	-	_
	Depreciation of tangible assets	345	423
4.	Interest payable and similar charges	2004	2003
		£	£
	Bank overdraft interest	-	5
		-	5
5.	Taxation	2004	2003
		£	£
	UK current year taxation		
	UK Corporation Tax	-	615

Notes to the Financial Statements for the year ended 31 May 2004

..... continued

6.	Tangible fixed assets		
		Fixtures,	
		fittings & equipment	Total
	Cost	£	£
	At 1 June 2003	5,419	5,419
	Additions	894	894
	At 31 May 2004	6,313	6,313
	Depreciation		
	At 1 June 2003	5,253	5,253
	Charge for the year	345	345
	At 31 May 2004	5,598	5,598
	Net book values		
	At 31 May 2004	715	715
	At 31 May 2003	166	166
7.	Debtors		
		2004	2003
		£	£
	Trade debtors	20,012	12,994
	Other debtors	11,783	10,625
		31,795	23,619
			
8.	Creditors: amounts falling due	2004	2003
	within one year	£	£
	Trade creditors	7,040	10,827
	Corporation tax	-	615
	Other creditors	6,914	5,876
		13,954	17,318

Notes to the Financial Statements for the year ended 31 May 2004

..... continued

9.	Share capital	2004	2003
	Authorised	£	£
	1,000 Ordinary shares of £1 each	1,000	1,000
	Allotted, called up and fully paid		
	100 Ordinary shares of £1 each	100	100

10. Related party transactions

Included in other debtors is a balance of £3,640 (2003 £3,640) due from E J Melling Limited.

Mr M Melling, the father of Mr MRC Souter has a material interest in E J Melling Limited. Mr MRC Souter is a director and shareholder of Milburn Communications Limited.