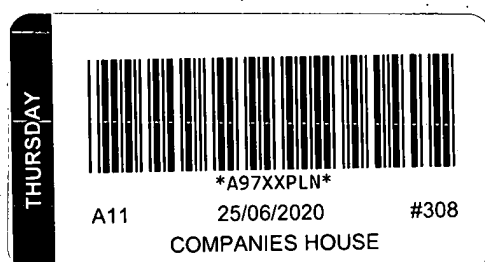


**COMPANY REGISTRATION NUMBER: 2929000**

**Crossco (No. 103) Limited**  
**Financial statements**  
**30 September 2019**



# **Crossco (No. 103) Limited**

## **Financial statements**

**Year ended 30 September 2019**

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# **Crossco (No. 103) Limited**

## **Officers and professional advisers**

### **The board of directors**

Helen C Gordon  
Vanessa K Simms  
Adam McGhin  
Eliza Pattinson

### **Company secretary**

Adam McGhin

### **Registered office**

Citygate  
St James' Boulevard  
Newcastle upon Tyne  
NE1 4JE

### **Auditor**

KPMG LLP  
Quayside House  
110 Quayside  
Newcastle upon Tyne  
NE1 3DX

### **Banker**

Barclays Bank plc  
5 St Ann's Street  
Quayside  
Newcastle upon Tyne  
NE1 2BH

### **Solicitor**

Womble Bond Dickinson (UK) LLP  
St Ann's Wharf  
112 Quayside  
Newcastle upon Tyne  
NE1 3DX

# Crossco (No. 103) Limited

## Directors' report

Year ended 30 September 2019

The directors present their report and the financial statements of the company for the year ended 30 September 2019.

### Principal activities

The company owns a 50% beneficial interest in a joint arrangement whose principal activity is property development and trading. The directors do not recommend the payment of a dividend (2018: £nil).

### Directors

The directors who served the company during the year were as follows:

Helen C Gordon	
Vanessa K Simms	
Adam McGhin	
Eliza Pattinson	(Appointed 23 April 2019)
Mark J Robson	(Resigned 30 April 2019)

### Events after the end of the reporting period

Particulars of events after the reporting date are detailed in note 14 to the financial statements.

### Directors' responsibilities statement

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 101 *Reduced Disclosure Framework*. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# Crossco (No. 103) Limited

## Directors' report *(continued)*

Year ended 30 September 2019

### Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

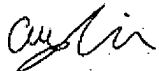
- so far as they are aware, there is no relevant audit information of which the company's auditor is unaware; and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

### Small company provisions

This report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

This report was approved by the board of directors on 28 May 2020 and signed on behalf of the board by:



Adam McGhin  
Company Secretary

## **Independent auditor's report to the members of Crossco (No. 103) Limited**

### **Opinion**

We have audited the financial statements of Crossco (No. 103) Limited ("the company") for the year ended 30 September 2019 which comprise the Statement of comprehensive income, Statement of financial position, Statement of changes in equity and related notes, including the accounting policies in note 3.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 101 *Reduced Disclosure Framework*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **Going concern**

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model, including the impact of Brexit, and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

## **Independent auditor's report to the members of Crossco (No. 103) Limited (continued)**

### **Directors' report**

The directors are responsible for the directors' report. Our opinion on the financial statements does not cover that report and we do not express an audit opinion thereon.

Our responsibility is to read the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the directors' report;
- in our opinion the information given in that report for the financial year is consistent with the financial statements; and
- in our opinion that report has been prepared in accordance with the Companies Act 2006.

### **Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

We have nothing to report in these respects.

### **Directors' responsibilities**

As explained more fully in their statement set out on page 2, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Independent auditor's report to the members of Crossco (No. 103) Limited (continued)**

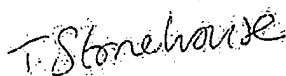
**Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

**The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Tara Stonehouse (Senior Statutory Auditor)**  
**For and on behalf of KPMG LLP, Statutory Auditor**  
Chartered Accountants  
Quayside House  
110 Quayside  
Newcastle upon Tyne  
NE1 3DX  
8<sup>th</sup> June 2020



# Crossco (No. 103) Limited

## Statement of comprehensive income

Year ended 30 September 2019

	Note	2019 £	2018 £
<b>Turnover</b>	<b>4</b>	<b>317,514</b>	<b>38,419</b>
Cost of sales		<u>(32,222)</u>	<u>(10,462)</u>
<b>Gross profit</b>		<b>285,292</b>	<b>27,957</b>
Administrative expenses		<u>(934)</u>	<u>(1,044)</u>
<b>Operating profit</b>	<b>5</b>	<b>284,358</b>	<b>26,913</b>
Interest receivable and similar income	<b>6</b>	<b>27</b>	<b>12</b>
Interest payable and similar expenses	<b>7</b>	<u>(5)</u>	<u>—</u>
<b>Profit before taxation</b>		<b>284,380</b>	<b>26,925</b>
Tax on profit	<b>8</b>	<u>(54,032)</u>	<u>(5,116)</u>
<b>Profit for the financial year and total comprehensive income</b>		<b><u>230,348</u></b>	<b><u>21,809</u></b>

All the activities of the company are from continuing operations.

The notes on pages 10 to 16 form part of these financial statements.

# Crossco (No. 103) Limited

## Statement of financial position

30 September 2019

	Note	2019 £	2018 £
<b>Current assets</b>			
Stocks	9	58,900	77,150
Debtors	10	798,939	563,526
Cash at bank and in hand		30,496	14,875
		<u>888,335</u>	<u>655,551</u>
<b>Creditors: amounts falling due within one year</b>	11	<u>(7,567)</u>	<u>(5,131)</u>
<b>Net current assets</b>		<u>880,768</u>	<u>650,420</u>
<b>Total assets less current liabilities</b>		<u>880,768</u>	<u>650,420</u>
<b>Capital and reserves</b>			
Called up share capital	12	1	1
Profit and loss account	13	880,767	650,419
<b>Shareholders' funds</b>		<u>880,768</u>	<u>650,420</u>

These financial statements were approved by the board of directors and authorised for issue on 28 May 2020, and are signed on behalf of the board by:



Adam McGhin  
Director

Company registration number: 2929000

The notes on pages 10 to 16 form part of these financial statements.

# Crossco (No. 103) Limited

## Statement of changes in equity

Year ended 30 September 2019

	Called up share capital £	Profit and loss account £	Total £
<b>At 1 October 2017</b>	1	628,610	628,611
Profit for the year	—	21,809	21,809
<b>Total comprehensive income for the year</b>	—	21,809	21,809
<b>At 30 September 2018</b>	1	650,419	650,420
Profit for the year	—	230,348	230,348
<b>Total comprehensive income for the year</b>	—	230,348	230,348
<b>At 30 September 2019</b>	1	880,767	880,768

The notes on pages 10 to 16 form part of these financial statements.

# **Crossco (No. 103) Limited**

## **Notes to the financial statements**

**Year ended 30 September 2019**

### **1. General information**

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is Citygate, St James' Boulevard, Newcastle upon Tyne, NE1 4JE.

### **2. Statement of compliance**

The financial statements of Crossco (No. 103) Limited ("the company") for the year ended 30 September 2019 were authorised for issue by the board of directors on 28 May 2020 and the statement of financial position was signed on the board's behalf by Adam McGhin.

These financial statements have been prepared in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework'.

The company's ultimate parent undertaking, Grainger plc, includes the company in its consolidated financial statements. The consolidated financial statements of Grainger plc are prepared in accordance with International Financial Reporting Standards and are available to the public and may be obtained from Citygate, St James' Boulevard, Newcastle upon Tyne, NE1 4JE.

### **3. Accounting policies**

#### **Basis of preparation**

The financial statements have been prepared under the historical cost convention, and in accordance with applicable UK accounting standards.

The financial statements are prepared on the going concern basis in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom, which have been applied consistently throughout the year.

# Crossco (No. 103) Limited

## Notes to the financial statements (continued)

Year ended 30 September 2019

### 3. Accounting policies (continued)

#### Going concern

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The company has net assets of £880,768 at 30 September 2019 and has generated a profit for the period then ended of £230,348. The company is a subsidiary of Grainger plc. The directors of Grainger plc, the ultimate parent undertaking, manage the group's strategy and risks on a consolidated basis, rather than at an individual entity level. Similarly, the financial and operating performance of the business is assessed at a Grainger plc operating segment level. For these reasons, the directors do not prepare cash flow forecasts at an individual entity level.

On a consolidated basis, the Group has assessed its future funding commitments and compared these to the level of committed loan facilities and cash resources over the medium term. In making this assessment, consideration has been given to compliance with borrowing covenants along with the uncertainty inherent in future financial forecasts and, where applicable, reasonable severe sensitivities, including the potential impact of Covid-19 (note 14), have been applied to the key factors affecting financial performance of the Group. This includes the potential impact on performance due to possible changes in the level of cash collection, rental growth, letting activity, sales performance and development activity. The Directors of the Group have a reasonable expectation that it has adequate resources to continue operating for the foreseeable future period, and not less than 12 months from the date of approval of these financial statements.

Whilst the entity does not expect to rely on future support from its ultimate parent undertaking, or any of its fellow subsidiaries, Grainger plc has indicated that it will make available such funds as are needed by the entity for the foreseeable future. As with any entity placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue, although, at the date of approval of these financial statements, they have no reason to believe that it will not do so. The directors do not intend to nor have they identified any circumstances which may lead to the entity being liquidated or to cease operating.

Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

# Crossco (No. 103) Limited

## Notes to the financial statements *(continued)*

Year ended 30 September 2019

### 3. Accounting policies *(continued)*

#### Disclosure exemptions

In these financial statements, the company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- (a) Cash flow statement and related notes;
- (b) Comparative period reconciliations for share capital;
- (c) Disclosures in respect of capital management;
- (d) The effects of new but not yet effective IFRSs;
- (e) Disclosures in respect of the compensation of key management personnel.

As the consolidated financial statements of Grainger plc include the equivalent disclosures, the company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

Certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7 Financial Instruments: Disclosures.

The company has considered the impact of the adoption of those new and revised International Financial Reporting Standards and interpretations that were effective for the first time from 1 October 2018. The most significant of these were IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers. There has been no material impact on the company following the adoption of these standards.

#### Revenue recognition

Turnover comprises gross rentals and gross sale proceeds of trading properties and land, exclusive of VAT. Property is regarded as sold when performance obligations have been met and control has been transferred to the buyer. This is generally deemed to be on legal completion as at this point the buyer is able to determine the use of the property and has rights to any cash inflows or outflows in respect of the property. Gross rentals are recognised on a straight line basis over the lease term on an accruals basis.

# Crossco (No. 103) Limited

## Notes to the financial statements (continued)

Year ended 30 September 2019

### 3. Accounting policies (continued)

#### Income tax

The taxation charge for the year represents the sum of the tax currently payable and deferred tax. The charge is recognised in the statement of comprehensive income according to the accounting treatment of the related transaction.

Current tax payable or receivable is based on the taxable income for the period and any adjustment in respect of prior periods and is calculated using tax rates that have been enacted or substantively enacted at the end of the reporting period.

Tax payable upon the realisation of revaluation gains recognised in prior periods is recorded as a current tax charge with a release of the associated deferred tax.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted at the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred income tax assets are recognised only to the extent that it is probable that taxable profit will give rise to a future tax liability against which the deferred tax assets can be recovered.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same tax authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Stocks

Trading properties are shown in the financial statements at the lower of cost and net realisable value. Cost includes legal and surveying charges incurred during the acquisition plus improvement costs. Net realisable value is the net sale proceeds which the company expects on sale of a property with vacant possession.

Repairs are expensed to the income statement as incurred. Improvement costs are capitalised.

#### Joint arrangement

The company is party to a joint arrangement with William Pears Group. The results of the company's share of the joint arrangement's results and assets are included in these financial statements classified according to the nature of the assets owned and transactions undertaken.

#### Non-derivative financial instruments

Non-derivative financial instruments comprise other debtors, cash and cash equivalents, loans and borrowings, and other creditors.

Other debtors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

Other creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

# Crossco (No. 103) Limited

## Notes to the financial statements (continued)

Year ended 30 September 2019

### 3. Accounting policies (continued)

#### Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make significant judgements, estimates and assumptions that affect the amounts reported. The judgements, estimates and assumptions that the directors consider to be most significant to the financial statements relate to the valuation of stocks and are detailed at note 9.

### 4. Turnover

Turnover arises from:

	2019 £	2018 £
Property trading	297,000	14,000
Rental income	20,514	24,419
	<u>317,514</u>	<u>38,419</u>

The total turnover of the company has been derived from its principal activity wholly undertaken in the UK as defined in the directors' report.

### 5. Operating profit

Audit fees of £3,300 (2018: £2,400) are statutory audit fees only and are borne by another group company.

There are no persons holding service contracts with the company (2018: none). None of the directors received any remuneration from the company during the year, or in the previous year, in respect of their services to the company.

### 6. Interest receivable and similar income

	2019 £	2018 £
Interest on cash and cash equivalents	<u>27</u>	<u>12</u>

### 7. Interest payable and similar expenses

	2019 £	2018 £
Other interest payable and similar charges	<u>5</u>	<u>-</u>

### 8. Tax on profit

#### Major components of tax expense

	2019 £	2018 £
Current tax:		
UK current tax expense	54,032	5,116
Tax on profit	<u>54,032</u>	<u>5,116</u>



# Crossco (No. 103) Limited

## Notes to the financial statements (continued)

Year ended 30 September 2019

### 8. Tax on profit (continued)

#### Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is the same as (2018: the same as) the standard rate of corporation tax in the UK of 19% (2018: 19%).

	2019 £	2018 £
Profit on ordinary activities before taxation	284,380	26,925
Profit on ordinary activities by rate of tax	<u>54,032</u>	<u>5,116</u>

#### Factors that may affect future tax expense

No provisions have been made for the tax that would become payable if the company's properties were sold at their year end replacement values. The total unprovided deferred tax in respect of this is £109,078 (2018: £159,764).

The Budget on 11 March 2020 cancelled the enacted reduction in the UK corporation tax rate, which will now remain at 19%. Future current tax charges will continue to be based on the current 19% rate whilst future deferred tax will be measured at 19% rather than the 17% rate enacted at 30 September 2019.

### 9. Stocks

	2019 £	2018 £
Trading properties	<u>58,900</u>	<u>77,150</u>

The replacement value of the company's share of the joint arrangement's stock (sale at market value of the property subject to occupation by a resident) is £700,538 (2018: £1,016,938) based on market value at 30 September 2019.

The directors have reviewed the vacant possession valuations of the properties. They have concluded that the net realisable value exceeds the book cost of the properties and therefore no provision against the carrying value of stock is required.

### 10. Debtors

	2019 £	2018 £
Amounts owed by group undertakings	795,245	559,278
Other debtors	<u>3,694</u>	<u>4,248</u>
	<u>798,939</u>	<u>563,526</u>

The amount owed by group undertakings is unsecured, is repayable on demand, and does not bear interest.

# Crossco (No. 103) Limited

## Notes to the financial statements (continued)

Year ended 30 September 2019

### 11. Creditors: amounts falling due within one year

	2019	2018
	£	£
Other creditors	<u>7,567</u>	<u>5,131</u>

### 12. Called up share capital

Issued, called up and fully paid

	2019		2018	
	No.	£	No.	£
Ordinary shares of £1 each	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>

### 13. Reserves

Profit and loss account - This reserve records retained earnings and accumulated losses.

### 14. Events after the end of the reporting period

Following the emergence of Covid-19 in the early months of 2020, the World Health Organization (WHO) declared the virus outbreak a pandemic on 11 March 2020. The directors consider the pandemic to be a non-adjusting post balance sheet event and as such no adjustments have been made to the carrying values of assets and liabilities as at 30 September 2019. At the date of approval of these financial statements, the longer term impact of the pandemic is unclear and therefore it is not practicable to give any quantitative estimates of the impacts on the financial position or performance of the company in future.

### 15. Related party transactions

The company is exempt from disclosing related party transactions as they are with other companies that are wholly owned within the Grainger plc group.

### 16. Ultimate parent undertaking and controlling party

The directors regard Grainger plc, a company registered in England and Wales, as the ultimate parent undertaking and the ultimate controlling party, being the parent undertaking of the smallest and largest group to consolidate these financial statements. Copies of the Grainger plc consolidated financial statements may be obtained from The Secretary, Grainger plc, Citygate, St James' Boulevard, Newcastle upon Tyne, NE1 4JE.

Northumberland & Durham Property Trust Limited is the immediate controlling party and parent company by virtue of its 100% shareholding in the company.