Recordpoint Limited
Annual Report and Financial Statements
for the year ended 31 December 2010



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# Annual Report and Financial Statements for the year ended 31 December 2010

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## Directors and advisers

# Directors J R Drummond Smith R D East J M Briggs

Company Secretary R C W Todd

#### Registered Office Kingston House Centre 27 Business Park Woodhead Road Birstall Batley West Yorkshire

WF179TD

Registered in England Registered number 2906681

Independent Auditor Grant Thornton UK LLP 30 Finsbury Square London EC2P 2YU

## Directors' report for the year ended 31 December 2010

The directors present their Annual Report together with the audited financial statements of the Company for the year ended 31 December 2010 The accounts have been prepared in accordance with the special provisions applicable to companies subject to the small companies regime

#### Principal activity

Prior to the disposal of the Company's interest in Cattles Invoice Finance Limited on 14 September 2009, the principal activity of the Company was that of an intermediate holding company The Company has not otherwise traded since its incorporation on 9 March 1994

#### Results and dividends

The profit for the year, after taxation, amounted to £2,684 (2009 £nil) The directors have not declared a final dividend in respect of the year ended 31 December 2010 (2009 £nil) During the year no interim dividend was paid (2009 £nil)

#### Restructuring of the Cattles Group

On 25 November 2009, Cattles Limited (formerly Cattles plc) ('Cattles'), the Company's ultimate parent company throughout 2010, announced that it had agreed a formal Standstill and Equalisation Agreement ('SEA') with certain of its key financial creditors

The signing of the SEA allowed the Cattles Group to continue its negotiations with a view to achieving a consensual restructuring of the Cattles Group. On 29 November 2010, it was announced that Cattles had received sufficient support from its key financial creditors to enable it to launch a restructuring of the Cattles Group by way of four schemes of arrangement.

On 2 March 2011 ('Scheme Effective Date'), following hearings at the High Court of Justice in England and Wales, Cattles announced that all such schemes had become effective. As part of the schemes, the Company has signed a deed of compromise in relation to the guarantees given by the Company under a number of Cattles bank facility agreements and note agreements (referred to as 'the Co-guarantors Compromise Deed')

The schemes are not expected to have any material impact on the Company

#### Going concern

On 2 March 2011, Cattles announced that the scheme of arrangement to effect the recommended proposal for the acquisition of Cattles by Bovess Limited ('Bovess') had become effective Cattles also announced that the schemes of arrangement between each of Cattles, Welcome Financial Services Limited ('WFS') and Ewbanks Mail Order Limited ('Ewbanks') and certain of their respective creditors had become effective Following Scheme Effective Date, Cattles and a number of its subsidiaries, including the Company, now have to operate under the terms of the schemes

After making enquiries regarding the circumstances outlined above, the directors have concluded that there is a reasonable expectation that the Company can continue to pay its operational debts as they fall due for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements. The financial statements do not include the adjustments that would result if the Company were unable to continue as a going concern.

#### **Directors**

The directors who held office during the year and up to the date of signing the financial statements were

J R Drummond Smith R D East J M Briggs (appointed 9 May 2011)

# Directors' report for the year ended 31 December 2010 (continued)

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Financial risk management

Detail of the Company's financial risk management policies are set out in note 7 to the financial statements

#### Directors' indemnities

Directors serving as directors of the Company's ultimate parent throughout 2010, Cattles, and other Group companies are indemnified by the provisions made by those companies

#### Auditor

Each of the persons who is a director at the date of approval of this Annual Report confirms that

- so far as the director is aware, there is no relevant audit information of which the Company's Auditor is unaware, and
- the director has taken all the steps that he ought to have taken as a director in order to make himself
  aware of any relevant information and to establish that the Company's Auditor is aware of that
  information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

The Company has passed an elective resolution to dispense with the obligation to reappoint an auditor annually

By Order of the Board

R C W Todd Company Secretary

30 August 2011

Registered number 2906681

# Independent Auditor's report to the members of Recordpoint Limited

We have audited the financial statements of Recordpoint Limited for the year ended 31 December 2010 which comprise the income statement, the statement of comprehensive income, the statement of changes in equity, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2010 and of its profit for the year then ended,
- · have been properly prepared in accordance with IFRS as adopted by the European Union, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

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We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mark Cardiff

Senior Statutory Auditor

for and on behalf of Grant Thornton UK LLP

Statutory Auditor, Chartered Accountants London, United Kingdom

Bondon, Omica Kingdon

 **// August 2011** 

# Income statement for the year ended 31 December 2010

	Notes	2010	2009
		£	£
Profit on disposal of associate		-	1,334,215
Release of provisions / (impairment) of loans and receivables	4	26,684	(1,334,215)
Provisions	5	(24,000)	-
Profit before taxation		2,684	-
Taxation	3	-	-
Profit for the year attributable to equity holders of the Company		2,684	-

# Statement of comprehensive income for the year ended 31 December 2010

There were no items of other comprehensive income in either of the above years and therefore total comprehensive income for the year attributable to the equity holders of the Company amounted to £2,684 (2009 £nil)

# Statement of changes in equity for the year ended 31 December 2010

	Share capital £	Retained Earnings £	Total Equity £
At 1 January 2009	10	-	10
Total comprehensive loss for the year	-	-	-
At 1 January 2010	10	-	10
Total comprehensive income for the year	-	2,684	2,684
At 31 December 2010	10	2,684	2,694

# Balance sheet as at 31 December 2010

		2010	2009
<del> </del>	Notes	£	£_
ASSETS			
Current assets			
Loans and receivables	4	26,684	-
Cash and cash equivalents		10	10
Total assets		26,694	10
LIABILITIES			
Current liabilities			
Provisions	5	24,000	-
Total liabilities		24,000	-
Net assets		2,694	10
SHAREHOLDER'S EQUITY			
Share capital	6	10	10
Retained earnings		2,684	•
Total shareholder's equity		2,694	10

The financial statements were approved by the Board of Directors on 30 August 2011 and were signed on its behalf by

M Briggs Director

Registered number 2906681

### Statement of accounting policies

#### General information

Recordpoint Limited (the Company) is a company incorporated in the United Kingdom. The address of the registered office is given on page 2. The nature of the Company's operations and its principal activity is set out in the Directors' Report.

#### Statement of compliance

These financial statements have been prepared in accordance with EU endorsed IFRS and International Financial Reporting Interpretations Committee ('IFRIC') interpretations issued by the International Accounting Standards Board effective for accounting periods commencing on or after 1 January 2010. These financial statements have also been prepared in accordance with the Companies Act 2006 as applicable to companies reporting under IFRS.

#### Basis of preparation

The financial statements are prepared under the historical cost convention except for the use of fair values as required by certain accounting standards, and are presented in Pounds Sterling, the Company's functional and presentational currency

The following accounting policies have been applied consistently by the Company to all periods presented in these financial statements

#### Going concern

On 2 March 2011, Cattles announced that the scheme of arrangement to effect the recommended proposal for the acquisition of Cattles by Bovess had become effective Cattles also announced that the schemes of arrangement between each of Cattles, WFS and Ewbanks and certain of their respective creditors had become effective Following Scheme Effective Date, Cattles and a number of its subsidiaries, including the Company, now have to operate under the terms of the schemes

After making enquiries regarding the circumstances outlined above, the directors have concluded that there is a reasonable expectation that the Company can continue to pay its operational debts as they fall due for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements. The financial statements do not include the adjustments that would result if the Company were unable to continue as a going concern.

#### **Accounting developments**

#### Standards and interpretations in issue which have not been adopted early

The following relevant standards and interpretations have been issued but are not effective for the year ended 31 December 2010

- IFRIC 19 'Extinguishing Financial Liabilities with Equity Instruments' (effective 1 July 2010) This
  clarifies the accounting treatment when the terms of a financial liability are renegotiated and result in
  an entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial
  liability,
- IFRS 9 'Financial Instruments' (effective 1 January 2013) (not yet adopted by the European Union)
   The International Accounting Standards Board (IASB) aims to replace IAS 39 'Financial Instruments
   Recognition and Measurement' in its entirety. The replacement standard (IFRS 9) is being issued in
   phases. To date, the chapters dealing with recognition, classification, measurement and derecognition
   of financial assets and liabilities have been issued. These chapters are effective for annual periods
   beginning 1 January 2013. Further chapters dealing with impairment methodology and hedge
   accounting are still being developed, and
- Improvements to IFRS issued May 2010 (some changes effective 1 July 2010, others effective 1 January 2011) The IASB has issued 'Improvements to IFRS 2010' (2010 Improvements) Most of these amendments become effective in annual periods beginning on or after 1 July 2010 or 1 January 2011 The 2010 Improvements amend certain provisions of IFRS 3 (revised), clarify presentation of the reconciliation of each of the components of other comprehensive income and clarify certain disclosure requirements for financial instruments

## Statement of accounting policies (continued)

#### Accounting developments (continued)

Standards and interpretations in issue which have not been adopted early (continued)

In all instances, the Board is considering the impact that these standards may have on the Company's 31 December 2011 financial statements

#### Cash flow statement

The Company did not enter into any cash transactions during either of the years presented and therefore a cash flow statement has not been presented

#### Tax

The charge or credit for current tax is based on the taxable profit or loss for the year as adjusted for items which are non-assessable or disallowed. It is calculated using rates of tax that have been enacted or substantively enacted at the balance sheet date.

#### Loans and receivables

Loans and receivables are measured at initial recognition at fair value and subsequently at amortised cost using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised when there is objective evidence that the asset is impaired.

#### **Provisions**

Provisions are recognised only when present obligations as a result of a past event will probably lead to an outflow of economic resources from the Company and the value can be estimated reliably. Timing or amount of the outflow may still be uncertain

Provisions are measured as the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date and are discounted to their present values, where the time value of money is material

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate

#### Key sources of estimation uncertainty

The Company's calculations when recognising provisions for present obligations contains significant judgement and estimates, including the amount which is likely to be called under the guarantee and the discount rate used to calculate the net present value of these future cash flows

# Notes to the financial statements for the year ended 31 December 2010

#### 1 Staff costs and directors' emoluments

The Company has no employees other than the directors (2009 none) The directors received no remuneration for their services to the Company (2009 £nil)

#### 2 Auditor's remuneration

The cost of the Auditor providing audit services to the Company is borne by the Company's parent undertaking, Cattles, in relation to both the current and prior year No non-audit services were provided in either the current or prior year

#### 3 Taxation

The Company has no taxation charge or credit for the year (2009 £nil)

The rate of tax for the year is 28% (2009 28%) The tax charge for the year is less than (2009 the same as) the tax charge on the profit on ordinary activities at the standard rate for the reasons set out in the following reconciliation

	2010 £	2009 £
Profit before tax	2,684	<u> </u>
Tax charge on profit at 28% (2009 28%)	752	-
Factors affecting charge for the year		
Expenses not deductable for tax purposes	6,720	-
Income not taxable for tax purposes	(7,472)	-
Total tax charge for the year	-	-
4 Loans and receivables		
	2010 £	2009 £
Current	<del>-</del>	
Intra-group receivables	1,334,215	1,334,215
Impairment of intra-group receivables	(1,307,531)	(1,334,215)
	26,684	-

During the year the directors revised their expectations of the recoverability of inter-company loans, following the launch of the schemes of arrangement on 29 November 2010, which resulted in a release of the provision for impairment of £26,684

Intra-group receivables are unsecured and short-term in nature, therefore their fair value equates to their carrying value

# Notes to the financial statements for the year ended 31 December 2010 (continued)

#### 5 Provisions

At 31 December 2010, provisions amounted to £24,000 (2009 £nil) and relate to certain amounts due, in less than one year, under the terms of an unsecured multi-lateral bank guarantee

#### 6 Share capital

	Authorised 2010		Authorised 2009	
	No.	£	No	£
Ordinary shares of 1p each	100,000	1,000	100,000	1,000
	Allotted, called up and fully paid 2010		Allotted, called up and fully paid 2009	
	No.	£	No	£
Ordinary shares of 1p each	1,000	10	1,000	10

The rights attached to the ordinary shares are as follows

#### Voting

On a show of hands every ordinary shareholder who is present in person at a general meeting of the Company and every proxy appointed by an ordinary shareholder and present at a general meeting of the Company shall have one vote and on a poll every ordinary shareholder who is present in person or by proxy shall have one vote for every share held

#### Dividends

Ordinary shareholders shall be entitled to receive such dividend as the Company by ordinary resolution may from time to time declare as a final dividend (such dividend not to exceed the amount recommended by the Board) or as the Board may from time to time declare as an interim dividend

#### Return of capital on a winding-up

Ordinary shareholders are entitled to participate in any surplus assets on the winding-up of the Company in proportion to their shareholdings

## 7 Financial risk management

The most significant financial risks faced by the Company are credit, liquidity and capital risk

#### Management of Credit risk

The Company's credit risk is solely related to its intra-group receivables, which also represents its maximum exposure to credit risk

#### Management of Liquidity risk

Liquidity risk is the risk to earnings or capital arising from an inability to meet obligations when they become due, without incurring unexpected or unacceptable losses. It includes the risk of inability to manage unplanned decreases or changes in funding sources and also any failure to recognise and address changes in market conditions that could affect the Company's ability to liquidate assets quickly, with minimum value loss, if necessary

The Company has no financial liabilities and therefore is not subject to any material liquidity risk

#### Management of Capital risk

As a consequence of the events outlined in the Director's Report capital risk is not considered relevant or significant enough to justify its own category

# Notes to the financial statements for the year ended 31 December 2010 (continued)

### 8 Contingent liabilities

Contingent liabilities arise following the disposal of Cattles Invoice Finance Limited, which relate to the warranties that are customary for a transaction of this nature. The contingent liability is capped at £25 million for warranties relating to invoice finance agreements and £10.8 million for all other warranties. The warranty period expired on 14 March 2011 with the exception of tax warranties, which expire on 31 December 2014. The Company's ultimate parent company throughout 2010, Cattles, has guaranteed these obligations.

## 9 Related party transactions

#### Ultimate parent undertaking

Throughout 2010, the ultimate parent undertaking and controlling party of the Company was Cattles, registered in England and Wales

The largest and smallest group in which the 2010 results of the Company are consolidated is that headed by Cattles

As a consequence of the Group's restructuring which became effective on 2 March 2011, details of which are set out in the Directors' Report, Bovess Holding Limited is now the Company's ultimate parent undertaking, although the directors consider there to be no ultimate controlling party

#### Related party transactions

Amounts due from the ultimate parent company throughout 2010 and other Group undertakings are disclosed in note 4

#### Key management compensation

The directors of the Company are the Company's key management These individuals received no compensation for their services to the Company

#### 10 Post balance sheet events

On 31 January 2011, Cattles announced that, at both a Court Meeting and a General Meeting of Cattles Shareholders held earlier that day in connection with the recommended acquisition of Cattles by Bovess by way of a scheme of arrangement in accordance with Part 26 of the Companies Act 2006 (the 'Scheme'), both resolutions were passed by the requisite majorities of Cattles Shareholders

On 1 February 2011, Cattles announced that, at the Court-convened meetings of the creditors of Cattles, WFS and Ewbanks held earlier that day in connection with the proposed restructurings of Cattles, WFS and Ewbanks by way of schemes of arrangement in accordance with Part 26 of the Companies Act 2006 (the 'Creditor Schemes'), all the necessary resolutions were passed by the relevant classes of their respective creditors by the requisite majorities. Completion of the restructuring remains subject to the satisfaction of other conditions, including the Court sanctioning the Cattles shareholder scheme (the 'Shareholder Scheme') and the Creditor Schemes

On 28 February 2011, Cattles announced that the High Court of Justice of England and Wales (the 'Court') had sanctioned the scheme of arrangement to effect the recommended proposal for the acquisition of Cattles by Bovess and sanctioned the schemes of arrangement between each of Cattles, WFS and Ewbanks and certain of their respective creditors. All of these schemes of arrangement were expected to become effective shortly, subject to the satisfaction of certain conditions.

On 2 March 2011, Cattles announced that the scheme of arrangement to effect the recommended proposal for the acquisition of Cattles by Bovess had become effective. Cattles also announced that the schemes of arrangement between each of Cattles, WFS and Ewbanks and certain of their respective creditors had become effective.