

Financial Statements  
for the Year Ended 31 October 2020  
for  
Design & Management Air Conditioning  
& Mechanical Services Limited

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for the Year Ended 31 October 2020

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Company Information  
for the Year Ended 31 October 2020

**DIRECTOR:** S Snell

**SECRETARY:** Ms T L Vickery

**REGISTERED OFFICE:** Contract House  
202 North Cray Road  
Sidcup  
Kent  
DA14 5EH

**REGISTERED NUMBER:** 02905807 (England and Wales)

**AUDITORS:** Bristow Burrell  
Statutory Auditors  
4 Riverview  
Walnut Tree Close  
Guildford  
Surrey  
GU1 4UX

**Design & Management Air Conditioning  
& Mechanical Services Limited (Registered number: 02905807)**

**Balance Sheet  
31 October 2020**

	Notes	2020 £	2019 £
<b>FIXED ASSETS</b>			
Tangible assets	5	25,744	34,112
<b>CURRENT ASSETS</b>			
Debtors	6	1,060,243	942,171
Cash at bank		<u>8,675</u>	<u>17,845</u>
		1,068,918	960,016
<b>CREDITORS</b>			
Amounts falling due within one year	7	<u>651,624</u>	<u>424,563</u>
<b>NET CURRENT ASSETS</b>		<u>417,294</u>	<u>535,453</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		443,038	569,565
<b>CREDITORS</b>			
Amounts falling due after more than one year	8	<u>206,250</u>	<u>-</u>
<b>NET ASSETS</b>		<u><u>236,788</u></u>	<u><u>569,565</u></u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	10	150,718	150,718
Retained earnings	11	<u>86,070</u>	<u>418,847</u>
<b>SHAREHOLDERS' FUNDS</b>		<u><u>236,788</u></u>	<u><u>569,565</u></u>

The financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

In accordance with Section 444 of the Companies Act 2006, the Statement of Comprehensive Income has not been delivered.

The financial statements were approved by the director and authorised for issue on 16 July 2021 and were signed by:

S Snell - Director

**Notes to the Financial Statements  
for the Year Ended 31 October 2020**

**1. STATUTORY INFORMATION**

Design & Management Air Conditioning & Mechanical Services Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

**2. STATEMENT OF COMPLIANCE**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006.

**3. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery	- 20% on cost
Fixtures and fittings	- 25% on reducing balance
Motor vehicles	- 25% on reducing balance
Computer equipment	- 25% on reducing balance

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Notes to the Financial Statements - continued  
for the Year Ended 31 October 2020

3. ACCOUNTING POLICIES - continued

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

4. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 21 (2019 - 19 ) .

5. TANGIBLE FIXED ASSETS

	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
<b>COST</b>					
At 1 November 2019	3,170	8,418	76,507	29,567	117,662
Additions	-	203	-	-	203
At 31 October 2020	<u>3,170</u>	<u>8,621</u>	<u>76,507</u>	<u>29,567</u>	<u>117,865</u>
<b>DEPRECIATION</b>					
At 1 November 2019	3,170	7,350	48,248	24,782	83,550
Charge for year	-	310	7,066	1,195	8,571
At 31 October 2020	<u>3,170</u>	<u>7,660</u>	<u>55,314</u>	<u>25,977</u>	<u>92,121</u>
<b>NET BOOK VALUE</b>					
At 31 October 2020	<u>-</u>	<u>961</u>	<u>21,193</u>	<u>3,590</u>	<u>25,744</u>
At 31 October 2019	<u>-</u>	<u>1,068</u>	<u>28,259</u>	<u>4,785</u>	<u>34,112</u>

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Motor vehicles £
<b>COST</b>	
At 1 November 2019 and 31 October 2020	<u>63,656</u>
<b>DEPRECIATION</b>	
At 1 November 2019	38,315
Charge for year	<u>6,337</u>
At 31 October 2020	<u>44,652</u>
<b>NET BOOK VALUE</b>	
At 31 October 2020	<u>19,004</u>
At 31 October 2019	<u>25,341</u>

6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020 £	2019 £
Trade debtors	772,634	657,750
Other debtors	<u>287,609</u>	<u>284,421</u>
	<u>1,060,243</u>	<u>942,171</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 October 2020

7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020	2019
	£	£
Bank loans and overdrafts	18,750	-
Hire purchase contracts (see note 9)	8,680	4,768
Trade creditors	547,989	320,653
Taxation and social security	70,034	88,093
Other creditors	6,171	11,049
	<u>651,624</u>	<u>424,563</u>

8. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2020	2019
	£	£
Bank loans	<u>206,250</u>	<u>-</u>
Amounts falling due in more than five years:		
Repayable by instalments		
Bank loans more 5 yr by instal	<u>26,250</u>	<u>-</u>

9. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

	Hire purchase	contracts
	2020	2019
	£	£
Gross obligations repayable:		
Within one year	<u>8,680</u>	<u>4,864</u>
Finance charges repayable:		
Within one year	<u>-</u>	<u>96</u>
Net obligations repayable:		
Within one year	<u>8,680</u>	<u>4,768</u>
	Non-cancellable	operating
	leases	leases
	2020	2019
	£	£
Within one year	51,679	35,210
Between one and five years	<u>33,327</u>	<u>38,232</u>
	<u>85,006</u>	<u>73,492</u>

10. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2020	2019
			£	£
150,718	Ordinary	£1	<u>150,718</u>	<u>150,718</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 October 2020

11. RESERVES

	Retained earnings £
At 1 November 2019	418,847
Deficit for the year	(296,777)
Dividends	(36,000)
At 31 October 2020	<u>86,070</u>

12. DISCLOSURE UNDER SECTION 444(5B) OF THE COMPANIES ACT 2006

The Report of the Auditors was unqualified.

R Spicer (Senior Statutory Auditor)  
for and on behalf of Bristow Burrell

13. RELATED PARTY DISCLOSURES

In the year the company paid to its parent company Design & Management (Holdings) Limited Dividends of £36,000 (2019: £30,000) and Administration fees of £30,000 (2019: £30,000). At the year end the company was owed £190,240 (2018: £252,582) by the Holding Company. The balance owed has been fully cleared subsequent to the year end.

14. FRC ETHICAL STANDARD - PROVISIONS AVAILABLE FOR SMALL ENTITIES

In common with many other businesses of our size and nature we use our auditors to prepare and submit returns to the tax authorities and assist with the preparation of the financial statements.

15. POST BALANCE SHEET EVENTS- COVID 19

See Covid-19 note for details of post balance sheet trading and the affect of the pandemic. There are no further significant events after the balance sheet date to report and no capital commitments have been entered into.

16. ULTIMATE CONTROLLING PARTY

During the year, Mr Terry Quinn controlled the company by virtue of his 100% shareholding in the parent company Design & Management Holdings Limited.

17. COVID-19- FINANCIAL IMPACT

The outbreak of the COVID-19 pandemic in March 2020 and the restrictions imposed had a significant impact on the company and its customers especially those in the leisure and retail industry. The company's turnover and trading was seriously affected for over 5 months in the year which caused serious issues with long term projects, due to the nature of the problems with these contracts the holding company took the decision to change the board of directors and appoint a new management team to take the company forward. As a result the turnover of the company was significantly lower in 2020 than in the 2019's financial statements

Furthermore in the year the Holding company and the new management team took appropriate steps to ensure finance was available having secured a CBIL'S loan along with funding from its holding company, as well as cutting costs to minimize losses in the year. The result of these changes is that high levels of turnover in the current year are now being attained from both new and existing customers as they have emerged from the pandemic and lockdowns, and therefore a return to full profitability has been achieved. The Director does not consider recent events as a threat to the going concern position of the company as the company has sufficient finance to enable it to achieve both its short term and long term objectives.



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