

Pioneer International Group Holdings
Limited (formerly Burginhall 750 Limited)

Accounts for the period to 30 June 1995

together with directors' and auditors' reports

Registered number: 02902926



Directors' report

For the period 28 February 1994 to 30 June 1995

The directors present their annual report and accounts for the period from incorporation on 28 February 1994 to 30 June 1995. The company was incorporated as Burginhall 750 Limited and changed its name to Pioneer International Group Holdings Limited on 25 April 1994.

Principal activities

The principal activities of the group are the manufacture and sale of pre-mixed concrete and asphalts and the extraction, processing and sales of aggregates.

Results and business review

The company was formed as an international holding company shortly after the introduction of the new legislation introducing such companies. The company initially acquired the shareholding in Pioneer Concrete of America and at the end of May 1995, acquired a shareholding in Pioneer International B.V., a Dutch sub-holding company having investments in Spain, Germany, Israel, Holland and the Czech Republic. The group profit for the period 28 February 1994 to 30 June 1995, after taxation and minority interest was £21.3 million.

Future developments

It is anticipated that there will be further investment in most companies within the Group over the year to 30 June 1996, particularly in Israel, Spain and the former Eastern block.

Directors

The directors of the company during the period 28 February 1994 to 30 June 1995 were:

D.H. and B. Directors Limited	(appointed 28 February 1994, resigned 12 May 1994)
D.H. and B. Managers Limited	(appointed 28 February 1994, resigned 12 May 1994)
G.R. Kleeman	(appointed 12 May 1994, resigned 31 December 1994)
N.J. Nolan	(appointed 12 May 1994)
B.J. Manning	(appointed 12 May 1994)
T.B.M. Holcroft	(appointed 12 May 1994)
R.G. Elstone	(appointed 9 January 1995)

None of the directors had at 30 June 1995 or during the period under review a notifiable interest in the shares of the company, its parent companies or subsidiary undertakings.

Directors' report (continued)

Directors' responsibilities

Company law requires the directors to prepare accounts for each financial period which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Fixed assets

Details of changes in tangible and investment fixed assets are set out in notes 9 and 10 to the accounts.

Employees and employment of disabled persons

The directors are committed to ensuring that all employees feel themselves fully involved in the activities and progress of the group.

The company makes every effort to ensure that disabled people receive equal opportunities and are not discriminated against on the grounds of their disability.

Charitable donations

Donations made by the group during the year for charitable purposes amounted to £207,000. No political donations were made.

Directors' report (continued)

Auditors

A resolution will be submitted to the annual general meeting to reappoint Arthur Andersen as auditors.

By order of the Board,

A handwritten signature in black ink, appearing to read 'J. White', is written over the printed name 'James K. White'.

James K. White

Secretary

27 March 1996

Auditors' report

London

To the Shareholders of Pioneer International Group Holdings Limited:

We have audited the accounts on pages 5 to 24 which have been prepared under the historical cost convention and the accounting policies set out on pages 10 to 12.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

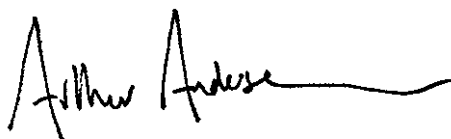
Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the accounts and of whether the accounting policies are appropriate to the circumstances of the company and of the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company and of the group at 30 June 1995 and of the group's profit and cash flows for the period then ended and have been properly prepared in accordance with the Companies Act 1985.



Arthur Andersen

Chartered Accountants and Registered Auditors

1 Surrey Street
London
WC2R 2PS

27 March 1996

Consolidated profit and loss account

For the period 28 February 1994 to 30 June 1995

	Notes	28 February 1994 to 30 June 1995 £'000
Turnover	1&2	277,444
Cost of sales		(213,568)
Gross profit		63,876
Other operating expenses		(8,198)
Administrative and other costs		(34,421)
Operating profit		21,257
Interest receivable and similar income	3	2,428
Interest payable and similar charges	4	(10,398)
Investment income	3	3,272
Share of profits of associated undertaking	3	6,200
Profit on ordinary activities before taxation	5	22,759
Tax on profit on ordinary activities	8	(818)
Profit for the financial period		21,941
Minority interest (all equity)	19	(647)
Retained profit for the financial period	17	21,294

The movement in reserves is shown in note 17.

The accompanying notes are an integral part of this consolidated profit and loss account.

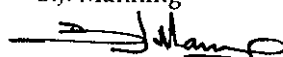
Consolidated balance sheet

30 June 1995

	Notes	1995 £'000
Fixed assets		
Tangible assets	9	178,440
Investments	10	86,820
		<u>265,260</u>
Current assets		
Stocks	11	23,594
Debtors	12	133,934
Investments in government treasury stock		14,665
Cash at bank and in hand		39,975
		<u>212,168</u>
Creditors: Amounts falling due within one year	13	<u>(103,648)</u>
Net current assets		<u>108,520</u>
Debtors: Amounts falling due after more than one year		<u>2,162</u>
Total assets less current liabilities		<u>375,942</u>
Creditors: Amounts falling due after more than one year	14	<u>(210,505)</u>
Provisions for liabilities and charges	15	<u>(5,651)</u>
Net assets		<u>159,786</u>
Capital and reserves		
Called-up share capital	16	5,304
Share premium		332,350
Profit and loss account	17	<u>(178,737)</u>
Shareholders' funds		<u>158,917</u>
Minority interest	19	<u>869</u>
Total capital employed		<u>159,786</u>
Analysis of shareholders' funds		
Equity interests		155,843
Non-equity interests		<u>3,074</u>
		<u>158,917</u>

Approved by the Board and signed on its behalf by:

B.J. Manning


27 March 1996

The accompanying notes are an integral part of this consolidated balance sheet.

Balance sheet

30 June 1995

	Notes	1995 £'000
Fixed assets		
Investments	10	337,654
Net assets		<u>337,654</u>
Capital and reserves		
Called-up share capital	16	5,304
Share premium		<u>332,350</u>
		<u>337,654</u>

Approved by the Board and signed on its behalf by:

B.J. Manning



27 March 1996

The accompanying notes are an integral part of this balance sheet.

Statement of total recognised gains and losses

For the period 28 February 1994 to 30 June 1995

	Group Period to 30 June 1995 £'000
Profit for the financial period	21,294
Loss on foreign currency translation	(4,160)
Goodwill write off on consolidation	(195,871)
Total recognised gains and losses relating to the period	<u>(178,737)</u>

Reconciliation of movements in shareholders' funds

For the period 28 February 1994 to 30 June 1995

	Group Period to 30 June 1995 £'000
Total recognised gains and losses relating to period	(178,737)
New share capital subscribed	<u>337,654</u>
Closing shareholders' funds	<u>158,917</u>

Consolidated cash flow statement

For the period 28 February 1994 to 30 June 1995

	Notes	1995 £'000
Net cash outflow from operating activities	18a	(17,052)
Returns on investments and servicing of finance		
Interest received		2,428
Interest paid		(10,398)
Investment income		3,272
Dividends received from associated undertakings		6,200
Dividends paid to minority interests in subsidiary undertakings		(500)
Net cash inflow from returns on investments and servicing of finance		1,002
Taxation		
Corporation tax paid		(4,412)
Tax paid		(4,412)
Investing activities		
Purchase of tangible fixed assets		(24,248)
Net outflow of cash in respect of purchase of subsidiaries	18e	(304,889)
Sale of tangible fixed assets		9,474
Sale of fixed asset investments		1,588
Purchase of current asset investments		(2,506)
Net cash outflow from investing activities		(320,581)
Net cash outflow before financing		(341,043)
Financing		
Issue of ordinary share capital to shareholders of the company	18d	337,654
New loans		43,364
Net cash inflow from financing		381,018
Increase in cash and cash equivalents		39,975

The accompanying notes are an integral part of this consolidated statement.

Notes to the accounts

30 June 1995

1 Accounting policies

A summary of the principal group accounting policies, all of which have been applied consistently throughout the period is set out below.

a) Accounting convention

The accounts have been prepared under the historical cost convention. The group accounts have been prepared in accordance with applicable accounting standards.

b) Turnover

Group turnover comprises the value of sales (excluding VAT and similar taxes, trade discounts and intra-group transactions) of goods and services in the normal course of business.

c) Basis of consolidation

The group accounts consolidate the accounts of Pioneer International Group Holdings Limited and all its subsidiary undertakings in the period to 30 June 1995. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the period are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal. Goodwill arising on consolidation (representing the excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired) is written off against reserves on acquisition.

In the company's accounts, investments in subsidiary undertakings are stated at cost. Only dividends received and receivable are credited to the company's profit and loss account.

No profit and loss account is presented for Pioneer International Group Holdings Limited as provided by section 230 of the Companies Act 1985. The company's profit for the financial period, determined in accordance with the Act, was £nil.

d) Interests in associated undertakings, other participating interests, and joint ventures

Associated undertakings are entities in which a consolidated member of the group has a participating interest and over whose operating and financial policy it exercises a significant influence. They do not include subsidiary undertakings, quasi-subsidiaries or proportionally consolidated joint ventures. Investments in associated undertakings are dealt with by the equity method of accounting, whereby, the consolidated profit and loss account includes the appropriate share of these companies' profits less losses (based on audited accounts up to 30 June 1995) and the group's share of post-acquisition retained profits and reserves is added to the cost of investment in the consolidated balance sheet. Goodwill included in the acquisition cost of associated undertakings is written off against reserves on acquisition.

Notes to accounts (continued)

1 Accounting policies (continued)

e) *Tangible fixed assets*

Land and buildings are shown at original historical cost or subsequent valuation as set out in note 9. Other fixed assets are shown at cost.

Depreciation and amortisation are provided on a straight line basis so as to write off the fixed assets over their estimated useful lives at the following rates:

Freehold buildings	2% to 6.6% per annum
Leasehold properties	over the period of the lease
Plant and equipment	10% to 25% per annum
Plant and machinery	14.3% to 20% per annum

No depreciation is provided on non-mineral bearing freehold land.

f) *Depletion*

Depletion on mineral bearing land and related development costs is provided on the basis of aggregates extracted, to write the assets down to residual value over their useful lives.

g) *Development expenditure*

Development costs, representing expenditure on sites on which mineral extraction has not yet commenced (including certain sites where planning applications are in progress), are carried forward in tangible fixed assets. These costs are written off or provided against if a site is unlikely to become operational.

h) *Taxation*

Corporation tax payable is provided on taxable profits at the current rate.

Deferred taxation (which arises from differences in the timing of the recognition of items, principally depreciation, in the accounts and by tax legislation) has been calculated on the liability method. Deferred tax is provided on timing differences which will probably reverse, at the rates of tax likely to be in force at the time of the reversal. Deferred tax is not provided on timing differences which, in the opinion of the directors, will probably not reverse. However, the amount of all deferred tax is shown in note 15.

i) *Stocks and work in progress*

Stocks and work in progress are stated at the lower of cost, on a first in first out basis, and net realisable value. Costs includes all direct costs plus attributable overheads. Net realisable value is based on the estimated normal selling price less further costs expected to be incurred to disposal.

Notes to accounts (continued)

1 Accounting policies (continued)

j) Leases

Operating lease costs are expensed as incurred.

k) Foreign currency

In the accounts of individual undertakings, transactions denominated in foreign currencies are recorded in the local currency at actual exchange rates as of the date of the transaction (or, where appropriate, at the rate of exchange in a related forward exchange contract). Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date (or, where appropriate, at the rate of exchange in a related forward exchange contract). Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account.

For the purposes of consolidation and application of the equity method of accounting the closing rate method is used, under which translation gains or losses are shown as a movement on reserves. Profit and loss accounts of overseas subsidiary undertakings are translated at average exchange rate.

2 Segment information

All sales by the group are supplies made to the contracting and building industries.

Geographical segments:

	United Kingdom 1995 £'000	Rest of Europe 1995 £'000	Other, including USA 1995 £'000	Group 1995 £'000
Turnover				
Turnover by destination:				
Sales to third parties	<u>147</u>	<u>20,588</u>	<u>256,709</u>	<u>277,444</u>
Turnover by origin:				
Sales to third parties	<u>4,335</u>	<u>20,308</u>	<u>252,801</u>	<u>277,444</u>
Profit before taxation				
Profit before taxation by destination	<u>312</u>	<u>283</u>	<u>22,164</u>	<u>22,759</u>

Notes to accounts (continued)

3 Investment income

	1995 £'000
Share of profits of associate undertaking	6,200
Other investment income (see below)	5,700
	<u>11,900</u>

Other investment income comprises:

Income from current asset investments	3,272
Interest receivable and similar income	2,428
	<u>5,700</u>

4 Interest payable and similar charges

	1995 £'000
Bank loans and other loans	
- repayable within five years, by instalments	3,690
- repayable within five years, not by instalments	1,966
	<u>5,656</u>
All other loans and exchange loss	4,742
	<u>10,398</u>

5 Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging:

	1995 £'000
Depreciation and amounts written off tangible fixed assets	
- owned	10,938
- held under finance leases and hire purchase contracts	31
Hire of plant and machinery	86
Other operating lease rentals	3,218
Auditors' remuneration	
- audit fees	130
- other	13
Profit on disposal of fixed assets	2,478
Staff costs (see note 6)	<u>49,062</u>

Notes to accounts (continued)

6 Staff costs

	1995 £'000
Staff costs are split as follows:	
Wages and salaries	45,726
Social security costs	3,057
Other pension costs	279
	<u>49,062</u>

7 Directors' emoluments and particulars of employees

The emoluments of all directors were borne by fellow group undertakings.

Employees:

The average weekly number of persons employed during the period was 3,479 comprising:

	1995 Number
Concrete operations	
Operations and production	3,023
Other activities and administration	456
	<u>3,479</u>

8 Tax on ordinary activities

	1995 £'000
Corporation tax	
- current period	702
Transfer from deferred tax (note 15)	
- current period	(107)
	<u>595</u>
Associated undertaking's tax credit comprises	
- overseas corporation tax	223
	<u>818</u>

Notes to accounts (continued)

9 Tangible fixed assets

Group	Freehold land and buildings £'000	Leasehold property and improvements		Plant, equipment and motor vehicles £'000	Other £'000	Total £'000
		Long leases £'000	Short leases £'000			
Cost or valuation						
At 28 February 1994	-	-	-	-	-	-
Acquisition of subsidiaries	33,336	19,178	111	85,245	34,287	172,157
Additions	228	39	-	4,612	19,369	24,248
Disposals	(1,086)	-	-	(8,965)	(716)	(10,767)
At 30 June 1995	<u>32,478</u>	<u>19,217</u>	<u>111</u>	<u>80,892</u>	<u>52,940</u>	<u>185,638</u>
Amortisation/depreciation						
At 28 February 1994	-	-	-	-	-	-
Charge for the period	(483)	(99)	(2)	(9,617)	(768)	(10,969)
Disposals	126	-	-	3,275	370	3,771
At 30 June 1995	<u>(357)</u>	<u>(99)</u>	<u>(2)</u>	<u>(6,342)</u>	<u>(398)</u>	<u>(7,198)</u>
Net book value						
At 30 June 1995	<u>32,121</u>	<u>19,118</u>	<u>109</u>	<u>74,550</u>	<u>52,542</u>	<u>178,440</u>

10 Fixed asset investments

	Group 1995 £'000	Company 1995 £'000
Subsidiary undertakings	-	337,654
Associated undertakings	20,923	-
Other participating interests, investments and loans	65,897	-
	<u>86,820</u>	<u>337,654</u>

Notes to accounts (continued)

10 Fixed asset investments (continued)

a) Principal group investments

The parent company and the group have investments in the following subsidiary undertakings, quasi-subsidiaries, joint ventures, associated undertakings, participating interests and other investments, all of which affected the profits or net assets of the group. Details concerning investments which are not significant have been omitted from the lists set out below in order to avoid a statement of excessive length.

	Country of incorporation, registration or principal business address	Principal activity and country of operation
Subsidiary undertakings (all 100% owned)		
Pioneer International BV*	Netherlands	Holding company
Pioneer Concrete of America Inc*	USA	Concrete manufacturer
Pioneer Contre Hispania SA	Spain	Concrete manufacturer
Pioneer Contrete Israel	Israel	Concrete manufacturer
Pioneer Beton Netherlands BV	Netherlands	Concrete manufacturer
Pioneer Beton GmbH	Germany	Concrete manufacturer

Associated undertakings

The principal associate of the group, North Texas Cement, is directly owned by Pioneer Concrete of America. This investment comprises 50% of the ordinary shares.

* Held directly by Pioneer International Group Holdings Limited.

Notes to accounts (continued)

10 Fixed asset investments (continued)

h) Investment in subsidiary undertakings

	Company 1995 £'000
Cost	
At 28 February 1994	-
Additions at cost	337,654
End of period	<u>337,654</u>
Amounts written off	
At 28 February 1994 and end of period	-
Net book value	<u>337,654</u>

c) Acquisition of subsidiary undertakings

On 27 April 1994 and 31 May 1995 the company acquired all of the shares of Pioneer Concrete of America and Pioneer International BV respectively. The consideration given was £50.1m and £287.5m. The fair value of the net assets acquired was £49.7m and £92.1m respectively (see table below). The resulting consolidation goodwill of £195.8m was written off on acquisition to the profit and loss reserve.

Notes to accounts (continued)

10 Fixed asset investments (continued)

c) Acquisition of subsidiary undertakings (continued)

	Book value £'000	Revaluation £'000	Fair value to group £'000
Fixed assets			
Tangible	166,625	5,532	172,157
Investments	88,408	-	88,408
Current assets			
Stocks	24,094	-	24,094
Debtors	131,398	-	131,398
Investments	12,159	-	12,159
Cash	32,765	-	32,765
Total assets	<u>455,449</u>	<u>5,532</u>	<u>460,981</u>
Provisions			
Taxation	(2,432)	(1,473)	(3,905)
Other	(3,131)	-	(3,131)
Creditors			
Bank loans	(32,794)	-	(32,794)
Trade and other creditors	(272,193)	-	(272,193)
Accruals	(6,453)	-	(6,453)
Total liabilities	<u>(317,003)</u>	<u>(1,473)</u>	<u>(318,476)</u>
Net assets	<u>138,446</u>	<u>4,059</u>	<u>142,505</u>
Minority interest			(722)
Goodwill			195,871
			<u>337,654</u>
Satisfied by			
Cash consideration			337,654
			<u>337,654</u>

Notes to accounts (continued)

10 Fixed asset investments (continued)

d) Associated undertakings and other investments

Group	Share of tangible net assets £'000
Cost or valuation	
At 28 February 1994	-
Acquisition of subsidiaries	82,695
Additions	5,906
Disposals	(1,517)
End of period	<u>87,084</u>
Amounts written off	
At 28 February 1994	-
Acquisition of subsidiaries	(21)
Written off	(243)
End of period	<u>(264)</u>
Net book value	<u>86,820</u>

11 Stocks

	Group 1995 £'000
Raw materials and consumables	5,661
Work-in-progress	1,962
Finished goods and goods for resale	14,321
Other	1,650
	<u>23,594</u>

The replacement cost of stocks is not considered to be materially different from the balance sheet value.

Notes to accounts (continued)

12 Debtors

Amounts falling due within one year:

	Group 1995 £'000
Trade debtors	118,650
Amounts owed by fellow subsidiary undertakings	1,682
Amounts owed by associated undertakings	1,249
Other debtors	7,965
Prepayments and accrued income	3,729
Corporation tax recoverable	659
	<hr/>
	133,934

13 Creditors: Amounts falling due within one year

	Group 1995 £'000
Bank loans	3,007
Trade creditors	57,779
Amounts owed to parent company and fellow subsidiary undertakings	1,736
Other creditors	12,648
Corporation tax payable	970
Other taxes and social security	5,850
Accruals and deferred income	21,658
	<hr/>
	103,648

14 Creditors: Amounts falling due after more than one year

	Group 1995 £'000
Bank loans	
- payable between 2 and 5 years	44,729
- payable after 5 years	31,429
Amounts owed to parent company and fellow subsidiary undertakings	120,791
Accruals and deferred income	13,556
	<hr/>
	210,505

Notes to accounts (continued)

15 Provisions for liabilities and charges

	Group 1995 £'000
Deferred taxation	3,347
Other	2,304
	<hr/> 5,651

Deferred taxation, which consists of tax allowances in excess of best depreciation of fixed assets, has been provided to the extent that the directors have concluded on the basis of reasonable assumptions and the intentions of management that it is probable that part of the liability will crystallise. The total unprovided deferred tax amount comprises primarily balances relating to tax losses. There were no material unprovided deferred tax liabilities as at 30 June 1995.

The movement on deferred taxation comprises:

	Group £'000
At acquisition	(1,815)
Credited to profit and loss, in respect of	
- other timing differences	(107)
Transfers to taxes payable	(1,425)
End of year	<hr/> (3,347)

Notes to accounts (continued)

15 Provisions for liabilities and charges (continued)

The movement on other provisions comprises:

	Group £'000
At acquisition	(2,306)
Charge in period	(106)
Utilisation	108
	<u>(2,304)</u>

16 Called-up share capital

	1995 £'000
<i>Authorised</i>	
10,000,002 ordinary shares of £1 each	10,000
10,000,000 'B' redeemable preference shares of £1 each	10,000
Aus \$1,500,000,000 shares divided into 500,000,000 ordinary shares of Aus \$1 each and 1,000,000,000 'A' redeemable preference shares of Aus \$1 each	<u>668,330</u>
	<u>688,330</u>
<i>Allotted, called up and fully paid</i>	
<i>Equity shares</i>	
2 Ordinary shares of £1 each	2
5,000,000 Ordinary shares of AUS \$1 each	<u>2,228</u>
	<u>2,230</u>
<i>Non-equity shares</i>	
6,900,000 'A' redeemable preference shares of AUS \$1 each	<u>3,074</u>
	<u>5,304</u>

17 Reserves

Group	Profit and loss account £'000
Balance at beginning of period	-
Loss on foreign currency translation	(4,160)
Retained profit for the year	21,294
Goodwill written off on acquisition of subsidiary	<u>(195,871)</u>
End of period	<u>(178,737)</u>

Notes to accounts (continued)

18 Notes to the consolidated cash flow statement

a) Reconciliation of operating profit to net cash outflow from operating activities

	1995 £'000
Operating profit	21,257
Depreciation charges	10,969
Decrease in stocks	500
Increase in debtors and current investments	(4,039)
Decrease in creditors	(41,621)
Other	(4,118)
Net cash outflow from operating activities	(17,052)

b) Analysis of changes in cash and cash equivalents during the period

	1995 £'000
Balance at beginning of period	-
Net cash inflow	39,975
Balance at end of period	39,975

c) Analysis of the balances of cash and cash equivalents as shown in the balance sheet

	Beginning of period £'000	Change in period £'000	1995 £'000
Cash at bank and in hand	-	39,975	39,975
	-	39,975	39,975

d) Analysis of changes in financing during the period

	Share capital (including premium) £'000	Loans £'000	Total £'000
Balance at beginning of period	-	-	-
Acquisitions in period	-	32,794	32,794
Cash inflow from financing	337,654	43,364	381,018
Balance at end of period	337,654	76,158	413,812

Notes to accounts (continued)

e) Analysis of the net outflow of cash and cash equivalents in respect of the purchase of subsidiary undertakings

	1995 £'000
Cash consideration (note 10c)	337,654
Cash acquired (note 10c)	(32,765)
Net outflow of cash in respect of purchase of subsidiaries	<u>304,889</u>

19 Minority interests (all equity)

	1995 £'000
At acquisition	(722)
Profit on ordinary activities after taxation	(647)
Dividends paid and proposed	500
End of year	<u>(869)</u>

20 Guarantees and other financial commitments

a) Capital commitments

At the end of the year, capital commitments were:

	1995 £'000
Contracted for but not provided for	<u>6,276</u>

21 Ultimate parent company

The company is a subsidiary undertaking of Pioneer International Holdings Pty Limited, incorporated in Australia. The largest and the smallest group in which the results of Pioneer International Group Holdings Limited and subsidiary undertakings are consolidated is that headed by Pioneer International Limited whose principal place of business is at Level 46, Governor Phillip Tower, 1 Farrer Place, Sydney, NSW 2000, Australia. The consolidated accounts of Pioneer International Limited are available to the public and may be obtained from its registered office at the above address.