REGISTERED NUMBER: 02896353 (England and Wales)

STRATEGIC REPORT, DIRECTORS' REPORT AND UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020 FOR PENTRAETH AUTOMOTIVE LIMITED

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PENTRAETH AUTOMOTIVE LIMITED

COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2020

DIRECTORS:

K W Jones

J G Jones W M Jones

SECRETARY:

P A Kirkham

REGISTERED OFFICE:

Henffordd Garage Pentraeth Road Menai Bridge Anglesey LL59 5RW

REGISTERED NUMBER:

02896353 (England and Wales)

ACCOUNTANTS:

Fraser Wood Limited

Chartered Certified Accountants

Victoria House Plas Llwyd Terrace

Bangor Gwynedd LL57 1UB

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present their strategic report for the year ended 31 December 2020.

REVIEW OF BUSINESS

Year end 31/12/20 Review

Our trading activities were impacted by the Covid-19 Pandemic. We went into lockdown late March 2020 and from then on were either in full or part lockdown, or operational under Health and Safety Covid guidance rules.

We have benefited from the following during the year: -

- 1. The support of the manufacturers with respect to early bonuses and waiving of targets.
- 2. Finance providers offering extended credit terms on stocking loans.
- 3. Owning our premises has meant low fixed costs, greatly assisting the cash flow.
- 4. We have had significant grant support from local and national governments and have used the Coronavirus Job Retention scheme when required.
- 5. Our large site made adhering to Covid-19 Health and safety protocols relatively easy and helped us to quickly get to full capacity.
- 6. Customers, in the main, had done their research and knew what they wanted making the selling process easier.

Government funding was received in December 2020, to substantially increase our electric capacity and to install a bank of fast chargers for electric vehicles.

We expect to come out of the pandemic a more robust and agile company.

Post year-end review

There was another significant lock down in the beginning of 2021 but we knew what to expect and were prepared for it.

It has been well documented that there is a countrywide lack of used cars however we have a large database to call on and when cars are sold there is an increased margin per unit.

Although some of our manufacturers have had a shortage of new cars due to the microchip crisis they have assured us future disruption should be minimal.

We have had no noticeable impact from Brexit.

Mitsubishi

After the announcement that the Mitsubishi brand are pulling out of Europe, we took the decision to run our new stock down and sell all the demonstrators.

We have retained Service, Warranty, and Parts for the Mitsubishi brand which have been profitable areas.

We have negotiated a deal for the Isuzu and Subaru franchise to join the group in 2021, these are expected to be more profitable given that Mitsubishi was our lowest performing dealership.

Going concern

Management has determined that there is no material uncertainty that casts doubt on the entity's ability to continue as a going concern. Although Covid-19 has had some impact it's not significant and is not expected to have a negative impact on future performance or effect future valuations.

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

KEY FINANCIAL HIGHLIGHTS ARE AS FOLLOWS

	Y.E.31.12.20	Y.E.31.12.19	Y.E. 31.12.18
Turnover	16.8M	21.0M	22.1M
Gross profit margin	2%	4%	4%
Net profit after tax	10,668	11,339	53,552

ON BEHALF OF THE BOARD:

Dan-

Director

28 September 2021

<u>DIRECTORS' REPORT</u> FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present their report with the financial statements of the company for the year ended 31 December 2020.

PRINCIPAL ACTIVITY

The principal activity of the company continued to be that of operating retail motor dealerships.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2020.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2020 to the date of this report.

K W Jones J G Jones W M Jones

FINANCIAL INSTRUMENTS

The company's principal financial instruments comprise bank balances, bank overdrafts, trade creditors, trade debtors, loans to the group and finance lease agreements. The main purpose of these instruments is to raise funds for and to finance operations.

Due to the nature of the financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest.

In respect of loans these are stocking loans from financial institutions. The interest rate on the loans is variable. The companies manage the liquidity risk by ensuring there are sufficient funds to meet the payments.

The company is a lessee in respect of finance leased assets. The liquidity risk in respect of these is managed in the same way as loans above.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered and the regular monitoring of amounts outstanding for both time and credit limits.

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ON BEHALF OF THE BOARD:

P A Kirkham - Secretary

P. Ruscian

28 September 2021

INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020

	Notes	31.12.20 £	31.12.19 £
TURNOVER		16,839,872	20,974,800
Cost of sales		(16,476,572)	(20,071,655)
GROSS PROFIT		363,300	903,145
Administrative expenses		(785,937)	(891,804)
		(422,637)	11,341
Other operating income		435,722	2,725
OPERATING PROFIT and PROFIT BEFORE TAXATION		13,085	14,066
Tax on profit	5	(2,417)	(2,727)
PROFIT FOR THE FINANCIAL YEAR		10,668	11,339

OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

Notes	31.12.20 £	31.12.19 £
PROFIT FOR THE YEAR	10,668	11,339
OTHER COMPREHENSIVE INCOME		
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	10,668	11,339

BALANCE SHEET 31 DECEMBER 2020

	Notes	31.12.20 £	31.12.19 £
FIXED ASSETS			
Intangible assets	6	20,000	20,000
Tangible assets	7	<u> 126,540</u>	130,466
		146,540	150,466
		140,040	
CURRENT ASSETS			
Stocks	8	3,150,490	3,872,591
Debtors	9	435,088	522,798
Cash at bank	O	251,621	-
		3,837,199	4,395,389
CREDITORS			
Amounts falling due within one year	10	<u>(3,590,888</u>)	<u>(4,163,347</u>)
NET CURRENT ASSETS		246,311	232,042
TOTAL ASSETS LESS CURRENT		•	
LIABILITIES		392,851	382,508
PROVISIONS FOR LIABILITIES	13	(22,124)	(22,449)
NET ASSETS		<u>370,727</u>	360,059

BALANCE SHEET - continued 31 DECEMBER 2020

	Notes	31.12.20 £	31.12.19 £
CAPITAL AND RESERVES			
Called up share capital	14	100	100
Retained earnings	15	370,627	359,959
SHAREHOLDERS' FUNDS		370,727	360,059

The company is entitled to exemption from audit under Section 479A of the Companies Act 2006 relating to subsidiary companies for the year ended 31 December 2020.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2020 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements were approved by the Board of Directors and authorised for issue on 28 September 2021 and were signed on its behalf by:

Dan-

K W Jones - Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 January 2019	100	348,620	348,720
Changes in equity Total comprehensive income		11,339	11,339
Balance at 31 December 2019	100	359,959	360,059
Changes in equity Total comprehensive income		10,668	10,668
Balance at 31 December 2020	100	370,627	370,727

<u>CASH FLOW STATEMENT</u> <u>FOR THE YEAR ENDED 31 DECEMBER 2020</u>

		31.12.20	31.12.19
	Notes	£	£
Cash flows from operating activities	•	040 704	222 242
Cash generated from operations	1	618,764	832,019
Tax paid		<u>(4,242</u>)	_ (7,397)
Net cash from operating activities		614,522	824,622
That dadit from operating activities		011,022	02 1,022
Cash flows from investing activities			
Purchase of tangible fixed assets		(18,404)	(12,061)
•			 ,
Net cash from investing activities		<u>(18,404</u>)	<u>(12,061</u>)
Cash flows from financing activities			
Consignment stocking loans movement		28,857	(634,501)
Other stocking loans movement		<u>(266,160</u>)	_26,840
Not each from financing activities		(227 202)	(607 661)
Net cash from financing activities		<u>(237,303</u>)	<u>(607,661</u>)
Increase in cash and cash equivalent	łe	358,815	204,900
Cash and cash equivalents at		000,010	204,000
beginning of year	2	(107,194)	(312,094)
			
Cash and cash equivalents at end of			•
year	2	<u>251,621</u>	(107,194)
			

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020

1.	RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM
	OPERATIONS

Profit before taxation Depreciation charges	31.12.20 £ 13,085 	31.12.19 £ 14,066
Decrease/(increase) in stocks Decrease in trade and other debtors (Decrease)/increase in trade and other creditors	35,415 722,101 87,710 (226,462)	37,090 (605,204) 129,734 1,270,399
Cash generated from operations	618,764	832,019

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash flow statement in respect of cash and cash equivalents are in respect of these Balance sheet amounts:

Year	ande	d 31	Dece	mber	2020
ıeaı	enue	:u	Dece	muei	ZUZU

	31.12.20 £	1.1.20 £
Cash and cash equivalents	251,621	-
Bank overdrafts		<u>(107,194</u>)
	251,621	<u>(107,194</u>)
Year ended 31 December 2019		
	31.12.19	1.1.19
Bank overdrafts	<u>(107,194</u>)	<u>(312,094</u>)

3. ANALYSIS OF CHANGES IN NET DEBT

Net cash	At 1.1.20 £	Cash flow £	At 31.12.20 £
Cash at bank Bank overdrafts	(<u>107,194</u>)	251,621 107,194	251,621
	(107,194)	358,815	251,621
Debt			
Debts falling due within 1 year	<u>(916,391</u>)	237,303	(679,088)
	<u>(916,391</u>)	237,303	(679,088)
Total	(1 <u>,023,585</u>)	596,118	<u>(427,467</u>)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. STATUTORY INFORMATION

Pentraeth Automotive Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Preparation of consolidated financial statements

The financial statements contain information about Pentraeth Automotive Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its parent, Pentraeth Holdings Limited, Henffordd Garage, Pentraeth Road, Menai Bridge, Anglesey, Wales, LL59 5RW.

Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Significant judgements and estimates

In the application of the company's accounting policies, the director is required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows

Used vehicle stock valuations

Used vehicle stock is purchased from trade sources and private individuals. Used vehicle stock is a depreciating stock item and devalues monthly, making the estimated stock value uncertain. However, senior management review values of stock on an annual basis against trade valuation publications (Clean Cap Valuation) and any possible overvaluations are corrected by reducing the stock value through the profit and loss accounts in the accounting period the over-valuation is identified.

The carrying value of used vehicle stock at the year end was £1,304,794 (31.12.19 - £1,970,549)

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

2. ACCOUNTING POLICIES - continued

Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

Sales of motor vehicles, parts and accessories are recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Servicing revenue is recognised on the completion of the agreed work.

Commissions receivable for arranging vehicle finance and related insurance products are included within revenue. Commission is recognised when the vehicle is sold.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery Fixtures and fittings

15% on reducing balance15% on reducing balance

Government grants

Grants are accounted for under the accrual model and are credited to deferred revenue.

Grants towards capital expenditure are released to the profit & loss account over the expected useful life of the assets.

Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred furthermore, grants which becomes receivable as compensation for expenses or losses already incurred, or for the purpose of giving immediate financial support to the entity with no future related costs shall be recognised in income in the period in which it becomes receivable.

Government grants in respect of Covid-19 have been treated as revenue grants.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

The company holds consignment stock vehicles which are registered as being effectively under the control of the company and are included within stock on the balance sheet as the company has the significant risks and rewards of ownership even though the legal title has not yet passed. Legal title does not pass to the company until the earlier of the company holding the vehicle for a specific period, adopting the vehicle by using it as a demonstrator vehicle, or selling the vehicle to a third party. The corresponding liability is included in short term creditors.

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

2. ACCOUNTING POLICIES - continued

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Revenue recognition

Income represents revenue earned under a wide variety of contracts to provide services and supply goods. Revenue is recognised as earned when, and to the extent that, the firm obtains the right to consideration in exchange for its performance under these contracts.

Revenue is generally recognised as contract activity progress so that for incomplete contracts it reflects the partial performance of the contractual obligations. For such contracts the amount of revenue reflects the accrual of the right to consideration by reference to the value of work performed. Revenue not billed to clients is included in debtors and payments on account in excess of the relevant amount of revenue are included in creditors.

3. EMPLOYEES AND DIRECTORS

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

	31.12.20	31.12.19
Wages and salaries Social security costs	£ 1,167,873 102,953	£ 1,240,482 106,811
·	1,270,826	1,347,293
The average monthly number of employees during the year was as follows:		
	31.12.20	31.12.19
Administration and management Servicing, parts and bodyshop Sales	6 25 16	6 25 19
	47	50
	04.40.00	04.40.40
	31.12.20 £	31.12.19 £
Directors remuneration	82,573	21,055
Only the director, K. W. Jones, is considered to be key management pe	rsonnel.	
OPERATING PROFIT		
The operating profit is stated after charging:		
	31.12.20 £	31.12.19 £
Depreciation - owned assets	31.12.20 £ <u>22,330</u>	31.12.19 £ 23,024
Depreciation - owned assets TAXATION	£	£
TAXATION Analysis of the tax charge	£	£
TAXATION	£	£
TAXATION Analysis of the tax charge The tax charge on the profit for the year was as follows: Current tax:	£ 22,330 31.12.20 £	£ 23,024 31.12.19 £
TAXATION Analysis of the tax charge The tax charge on the profit for the year was as follows:	£ <u>22,330</u> 31.12.20	£ 23,024 31.12.19
TAXATION Analysis of the tax charge The tax charge on the profit for the year was as follows: Current tax: UK corporation tax	£ 22,330 31.12.20 £ 2,800	£ 23,024 31.12.19 £ 4,300
TAXATION Analysis of the tax charge The tax charge on the profit for the year was as follows: Current tax: UK corporation tax Adjustment for prior years	£ <u>22,330</u> 31.12.20 £ 2,800 (58)	£ 23,024 31.12.19 £ 4,300 (3)

4.

5.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

6.	INTANGIBLE	FIXED	ASSETS
----	------------	-------	---------------

				Number plates £
	COST At 1 January 2020 and 31 December 2020			20,000
	NET BOOK VALUE At 31 December 2020			20,000
	At 31 December 2019			20,000
7.	TANGIBLE FIXED ASSETS		-	
		Plant and machinery £	Fixtures and fittings £	Totals £
	COST At 1 January 2020 Additions	703,297 	40,520 12,752	743,817 18,404
	At 31 December 2020	708,949	_53,272	762,221
	DEPRECIATION At 1 January 2020 Charge for year	575,677 19,990	37,674 2,340	613,351 22,330
	At 31 December 2020	595,667	40,014	635,681
	NET BOOK VALUE At 31 December 2020	113,282	13,258	126,540
	At 31 December 2019	127,620	2,846	130,466

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

8. STOCKS

	31.12.20 £	31.12.19 £
Stocks Interest bearing consignment vehicles	2,634,982 515,508	3,385,940 486,651
	3,150,490	3,872,591

Interest bearing consignment vehicles are included in stocks. The related liabilities are included in short term creditors.

Stock recognised in cost of sales during the year as expenses was £15,709,024 (31.12.19 - £19,269,665).

At the balance sheet date £163,580 (31.12.19 - £429,740) of used vehicle stock was pledged as security for liabilities owed of the same amount.

9. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

		31.12.20 £	31.12.19 £
	Trade debtors	133,712	280,369
	Amounts owed by group undertakings	273,943	209,349
	Other debtors	23,681	31,498
	Debit balances in purchase ledger	3,752	-
	VAT		1,582
		435,088	522,798
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.20	31.12.19
	·	£	£
	Bank loans and overdrafts (see note 11)	-	107,194
	Other loans (see note 11)	679,088	916,391
	Trade creditors	2,498,876	2,987,316
	Corporation tax payable	2,800	4,300
	Social security and other taxes	24,734	32,131
	VAT	141,547	-
	Other creditors and accruals	111,011	116,015
	Credit balances in sales ledger	14,832	-
	Deferred government grants	118,000	
	·	3,590,888	4,163,347

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

11. LOANS

An analysis of the maturity of loans is given below:

	Amounto follin	a dua within ana was	domondi		31.12.20 £	31.12.19 £
	Bank overdraf	stocking loans	ar or on demand:		515,508 163,580	107,194 486,651 429,740
					679,088	1,023,585
12.	SECURED DE	EBTS				
	The following	secured debts are in	cluded within creditors:			
					31.12.20 £	31.12.19 £
	Bank overdraf				-	107,194
	Other stocking	stocking loans g loans			515,508 163,580	486,651 429,740
					679,088	1,023,585
	The stocking I	oans are secured on	n motor vehicles.			
13.	PROVISIONS	FOR LIABILITIES				
					31.12.20 £	31.12.19 £
	Deferred tax	capital allowances			22 124	22.440
	Accelerated	capital allowances			22,124	22,449
						Deferred tax
	Dolomoo et 1	January 2020				£
	Balance at 1 C Credit to Inco	me statement during	year			22,449 <u>(325</u>)
	Balance at 31	December 2020				22,124
14.	CALLED UP	SHARE CAPITAL	·			
				• •		
	Allotted, issue Number:	d and fully paid: Class:		Nominal	31.12.20 £	31.12.19 £
	100	Ordinary		value: £1	100	100

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2020

15. **RESERVES**

RESERVES	Retained earnings £
At 1 January 2020 Profit for the year	359,959 10,668
At 31 December 2020	370,627

16. ULTIMATE PARENT COMPANY

Pentraeth Holdings Limited is regarded by the directors as being the company's ultimate parent company.

17. **CONTINGENT LIABILITIES**

The company has provided cross guarantees for other group companies in relation to their dealings in the normal course of business with motor manufacturers for the supply of new motor vehicles and in relation to security provided for their bankers and to finance companies for used car stocking facilities.

18. RELATED PARTY DISCLOSURES

During the year the following transactions took place with JGJ Motors, a business owned in partnership by the director, K. W. Jones and his wife :

•	31.12.20 £	31.12.19 £
Sales	407,456	1,021,963
Purchases	97,500	780,772
Debtor	NIL	NIL
Creditor	NIL	NIL

19. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is K W Jones, sole shareholder in the parent company Pentraeth Holdings Limited.