(Limited by Guarantee)

Company Reg No. 2895790

ANNUAL REPORT AND ACCOUNTS

FOR THE YEAR ENDED

31st MARCH 2004





DIRECTORS' REPORT

LEGAL AND ADMINISTRATIVE DETAILS

The Media Trust was incorporated as a company limited by guarantee on 8th February 1994. The company was registered as a charity with the Charity Commission on 12th December 1994. The governing instrument is the Memorandum and Articles of Association.

Reg. Charity No. 1042733

Reg. Company No. 2895790

Reg. Office Cheapside House

138 Cheapside London EC2V 6BB

The directors of the company who are also the charity trustees are:

M. Green (Chairman)

J. Snow (Deputy Chairman)

A. Ball

D. Carrington

N. Coker

P. Coulter

S. Davies

G. Dyke (Appointed December 2003)

J. Reed

T. Simpson

M. Thompson

A. Whyte

Company Secretary:

D. Lumbard (Resigned March 2004) R. Yasue (Appointed March 2004)

PROFESSIONAL ADVISORS

Solicitors:Bankers:Auditors:Bates, Wells and BraithwaiteCo-operative BankKnox CropperCheapside HouseCity of London Business16 New Bridge Street138 CheapsideCentre, 9 Prescot Street,London EC4V 6AXLondon EC2V 6BBLondon E1 8SG

OBJECTS

The objects for which the company is established, as set out in the Memorandum of Association, are:

- a. To promote the efficient and effective application of resources for charitable purposes by the provision of advice on the use of all forms of communication media; and
- b. To advance the education and training of the public and in particular members of charitable and non-charitable voluntary organisations in all forms of communication media.

DIRECTORS' REPORT (Continued)

ACTIVITIES AND DEVELOPMENTS DURING THE YEAR

Communications Advice

We had another successful year running events for over 4,125 delegates and recruiting over 850 volunteers via our online matching service to be paired with voluntary organisations.

Production

Our team produced over 50 videos this year and won two major awards. These were the Gold Award in the Charity Films Award and the Grand Prix Award at the IVCA Awards 2004 for the video made for Addaction. A new Avid editing suite has expanded our technical facilities and range of services. A fifth series of voluntary matters was produced for broadcast on BBC2.

Community Channel

The Community Channel has quadrupled the amount of programming it produces and acquires and has extended its airtime to 24 hours a day on Sky and Telewest in the past year. Six hours daily transmission has also been secured on NTL and the Channel continues to be represented on Freeview. More than two thousand people a week respond to the Channel via the website, phone, text and e-mail. The Channel receives support worth in excess of £750k of in-kind support from across the broadcast industry through donations of bandwidth, programming and marketing. This is expected to exceed £1m this year with the implementation of an interactive service.

FUTURE PROJECTS

After the end of the year we have expanded our operations to include the launch of Community Newswire with the Press Association, commenced development of an interactive service for the Community Channel on Sky and have been commissioned by Culture Online (part of the Department for Culture, Media and Sport) to develop a multimedia website for people with mental health issues to talk about art which will also involve making films to be shown on broadcaster Five.

FINANCIAL POSITION

Total income increased by 16%. The Home Office Active Community Unit and the Community Fund continue to provide vital funding for our services, notably the Community Channel.

RISK ASSESSMENT

The Trustees review the risks to which the organisation is exposed throughout the year and systems have been established to mitigate those risks. The risks cover all potential threats to the business including, financial, legal and reputational.

RESERVES

The unrestricted general reserve of £101,805 represents approximately one month of total expenditure (excluding the Community Channel which operates through a subsidiary company), and just over four months of core expenditure. Our three-year target is for reserves covering six months of core expenditure.

DIRECTORS' REPORT (Continued)

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are required to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the income and expenditure of the Company for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

BY ORDER OF THE BOARD

R. Yasue

Company Secretary

12th July 2004

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF

THE MEDIA TRUST

We have audited the financial statements of the Media Trust for the year ended 31st March 2004 which comprise the Statement of Financial Activities, incorporating the Income and Expenditure Account, the Balance Sheet and the related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report or for the opinion we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described in the Directors' Report the Company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the Company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31st March 2004 and of the income and expenditure of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

16 New Bridge Street London <u>EC4V 6AX</u> Knox Cropper
Chartered Accountants
Registered Auditors

12th July 2004

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

FOR THE YEAR ENDED 31ST MARCH 2004

		2004			2003	
	Notes	Unrestricted Funds	Restricted Funds	Total Funds	Total Funds	
INCOMING RESOURCES		£	£	£	£	
Grants and Donations	2	49,070	1,648,300	1,697,370	1,309,705	
Sponsorship	_	10,110	-	10,110	23,000	
Donations in Kind	1(d):3	30,000	_	30,000	30,000	
Activities in furtherance of	-()			33,000	55,555	
the Charity's objectives:						
Production Fees		540,207	-	540,207	603,486	
Conference and Seminars		278,471	-	278,471	232,350	
Interest and other income		20,769	-	20,769	21,449	
		,.		,		
TOTAL INCOME		928,627	1,648,300	2,576,927	2,219,990	
RESOURCES EXPENDED						
Cost of Generating Funds						
Fundraising and Publicity		44,545	•	44,545	43,342	
Direct Charitable Expendit	ure					
Activities in furtherance of						
the Charity's objectives:						
Production Costs	4	529,249	1,061,244	1,590,493	1,666,473	
Communications Advice	•	304,228	193,680	497,908	486,321	
Management and Administration	on	82,593	-	82,593	119,468	
,		02/000		02,002	110,100	
TOTAL EXPENDITURE		960,615	1,254,924	2,215,539	2,315,604	
TOTAL EXPENDITORE		900,013	1,257,327		2,313,007	
Net Incoming/(Outgoing)						
Resources	. 5	(31,988)	393,376	361,388	(95,614)	
Fund balances brought forwar	d	133,793	258,570	392,363	487,977	
Fund balances carried forward		£101,805	£651,946	£753,751	£392,363	
						

All recognised gains and losses are included in the above Statement of Financial Activities.

CONSOLIDATED AND COMPANY BALANCE SHEET

AS AT ENDED 31ST MARCH 2004

		Group		Company	
	Notes	2004	2003	2004	2003
		£	£	£	£
FIXED ASSETS	7	38,164	70,384	15,674	31,288
CURRENT ASSETS					
Debtors Cash at Bank and in Hand	8	188,582 856,466	240,036 556,604	145,879 856,313	193,591 477,564
CREDITORS		1,045,048	796,640	1,002,192	671,155
Amounts falling due within one year	9	(329,461)	(474,661)	(755,969)	(524,970)
NET CURRENT ASSETS		715,587	321,979	246,223	146,185_
TOTAL ASSETS LESS CURRENT LIABILITIES		£753,751	£392,363	£261,897	£177,473
FUNDS				·	
Restricted Held by company Retained by subsidiary	11	165,500 486,446	43,680 214,890	165,500	43,680 -
ricianica by substancy		651,946	258,570	165,500	43,680
Unrestricted General Reserve Held by Company Retained by Subsidiary		96,397 5,408	133,793 -	96,397 -	133,793
, , , , , , , , , , , , , , , , , , , ,		101,805	133,793	96,397	133,793
Total Funds		£ 753,751	£ 392,363	£ 261,897	£ 177,473

Approved by the Board of Directors on 12th July 2004 and signed on their behalf by :-

J. Snow Director

D. Carrington/Director

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31ST MARCH 2004

1. ACCOUNTING POLICIES

- (a) The accounts have been prepared under the historical cost convention and in accordance with applicable Accounting and Financial Reporting Standards and the Statement of Recommended Practice: Accounting by Charities.
- (b) Depreciation is calculated to write off the cost of fixed assets on a straight line basis over the useful economic lives of the assets concerned which are predominantly 3 years.
- (c) Grants and Donations: Where a regular annual grant is receivable from a donor over a specified number of years, an accrual is made for the grant if it has not been received by the year end. All other donations and grants are accounted for on a received basis.
- (d) Donations in Kind are included in the income and expenditure account at their economic value to the Company.
- (e) Overhead costs are allocated to Direct Charitable Expenditure, to Fundraising and Publicity and to Management and Administration by reference to the percentage of time spent by employees on the various projects and activities.
- (f) Under Financial Reporting Standard No. 1 the company is not required to produce a Cash Flow Statement.
- (g) Consolidation: The Community Channel Limited is a subsidiary of The Media Trust and is consolidated in accordance with Financial Reporting Standard No. 2. The statement of financial activities is consolidated on a line by line basis.

2. GRANTS AND DONATIONS

		2004	2003
		£	£
	Media Trust:		
	Community Fund	85,000	149,705
	Home Office Active Community Unit	230,000	230,000
	Bridge House	60,000	60,000
	Other	122,370	120,000
		497,370	559,705
	Community Channel:		
	Community Fund	250,000	350,000
	Home Office Active Community Unit	950,000	400,000
		1,200,000	750,000
	Total	£ 1,697,370	£ 1,309,705
3.	DONATIONS IN KIND		
	Premises	30,000	30,000
		£30,000	£30,000
4.	PRODUCTION COSTS		
	Media Trust	662,049	835,986
	Community Channel	928,444	830,487
		£1,590,493	£1,666,473
5.	NET INCOMING RESOURCES IS STATED AFTER	CHARGING:	
	Depreciation	£ 48,022	£ 44,712
	Audit Fee	£ 4,000	£ 3,800

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31ST MARCH 2003

6. STAFF COSTS

	Group		
	2004	2003	
	£	£	
Salaries and Wages	665,309	787,680	
Social Security Costs	68,894	76,813	
	£734,203	£864,493	
	No.	No.	
The average number of staff			
employed during the period was:	29	26_	
Employees whose remuneration exceeded £50,000			
Range: £50,000 - £60,000	1	-	
£70,000 - £80,000		1	

The position of channel controller, previously held by an employee, was held in the current year by a member of staff on secondment to the Community Channel.

No director received remuneration or expenses in the period.

7. FIXED ASSETS

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		<u>Group</u> Equipment		<u>Company</u> Equipment	
		2004	2003	2004	2003
		£	£	£	£
	Cost:				
	Balance brought forward	220,029	184,172	118,471	87,435
	Additions	15,802	35,857	266	31,036
	Balance carried forward	235,831	220,029	118,737	118,471
	Depreciation:				
	Balance brought forward	149,645	104,933	87,183	74,858
	Charge for year	48,022	44,712	15,880	12,325
	Balance carried forward	197,667	149,645	103,063	87,183
	Net book value	£38,164	£70,384	£15,674	£31,288
8.	DEBTORS				
		2004 £	2003 £	2004 £	2003 £
	Trade Debtors	120,020	162,316	120,020	162,316
	Prepayments and Accrued Income	54,246	34,602	24,439	1,852
	Amounts due from group undertakings	- 1,2.10	- 1,7-1	- 7	
	Other Debtors	14,316	43,118	1,420	29,423
		£188,582	£240,036	£145,879	£193,591
9.	CREDITORS				
	Trade Creditors Other Creditors including taxation	65,590	132,939	47,920	94,280
	and social security	62,025	135,187	55,151	127,937
	Accruals	196,846	171,535	98,878	118,400
	Deferred Income	5,000	35,000	5,000	35,000
	Amounts due to group	-,	-,	- ;	,
	Undertakings			549,020	<u> 149,353</u>
		£329,461	£474,661	£755,969	£524,970

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31ST MARCH 2004

10. OPERATING LEASES

At 31st March 2004 the Company had annual commitments under non-cancellable operating leases as follows:

Expiry date		
Within one year	-	-
Between one and five years	5,208	5,208
In more than five years	<u> </u>	-
	£5,208	£5,208

11. RESTRICTED FUNDS

	Brought			Carried	
	Forward	Moveme	Movement in Year		
		Income	Expenditure		
	£	£	£	£	
Production					
Home Office	-	230,000	(117,000)	113,000	
Other	-	15,800	(15,800)	-	
Communications Advice					
Community Fund	24,930	85,000	(84,930)	25,000	
Other	18,750	117,500	(108,750)	27,500	
Community Channel					
Home Office	214,890	950,000	(678,444)	486,446	
Community Fund	-	250,000	(250,000)	-	
	£258,570	£1,648,300	(£1,254,924)	£651,946	

12. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Restricted Funds				
	Unrestricted Funds £	Company £	Subsidiary £	Total Funds £	
Fixed Assets	15,674	-	22,490	38,164	
Net Current Assets	86,131	165,500	463,9 <u>56</u>	715,587	
	£101,805	£165,500	£486,446	£753,751	

13. TAXATION

The company, as a registered charity, is not liable for Income Tax or Corporation Tax because its income falls within the various exemptions available to registered charities.

14. CAPITAL COMMITMENTS

There were no capital commitments at the period end (2003 - Nil).

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31ST MARCH 2004

15. SUBSIDIARY COMPANY

The Media Trust is the ultimate parent company of The Community Channel Limited which is a company limited by guarantee incorporated in England and Wales.