## Company Registration No. 2879688

**CLSH Management Limited** 

**Report and Financial Statements** 

31 December 2010



## Report and Financial Statements 2010

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### **Directors' Report**

The Directors present their annual report and the audited financial statements for the year ended 31 December 2010

This Directors Report has been prepared in accordance with the special provisions relating to small companies under section 415a of the Companies Act 2006

#### Principal activities

The principal activity of the Company is property management

#### Review of the business

The results for the year are shown on page 6. The Directors expect the principal activity of the Company to remain unchanged for the foreseeable future. The financial statements have been prepared on a going concern basis as described in note 1.2.

#### **Dividends**

The Company does not propose any dividends for the year ended 31 December 2010 (2009) Enil)

#### Directors

The Directors of the Company during the year and subsequent changes were as follows

Mr E H Klotz Mr A G P Millet

MrTJL Wills

(resigned 31 August 2010) (appointed 22 January 2010)

Mr J H Whiteley Mr R J S Tice

(appointed 31 August 2010)

Qualifying third-party indemnity provisions (as defined in section 234 of the Companies Act 2006) are in force for the benefit of the Directors and former Directors who held office in 2010

#### Auditor

Each of the persons who is a Director at the date of approval of this report confirms that

- so far as he is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006

## **Directors' Report (continued)**

Pursuant to section 386 Companies Act 1985, an Elective Resolution was passed on 9 October 2002 dispensing with the requirement to appoint auditors annually. In accordance with that Elective Resolution and paragraph 45(2), Schedule 3 of the Companies Act 2006 (Commencement No. 3 Consequential Amendments, Transitional Provisions and Savings) Order 2007, Deloitte LLP is deemed to continue as auditor of the Company

Approved by the Board of Directors and signed by order of the Board

Mr D F Fuller Secretary

9 May 2011

**Registered office** 86 Bondway London

SW8 1SF

### **Directors' Responsibilities Statement**

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company Law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under Company Law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the members of CLSH Management Limited

We have audited the financial statements of CLSH Management Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, the Balance Sheet and the related notes 1 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors. Responsibilities Statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors. Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent Auditors' Report to the members of CLSH Management Limited (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of Directors remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit, or
- the Directors were not entitled to take advantage of the small companies exemption in preparing the Directors Report

Mark Goodey (Senior Statutory Auditor)

for antion behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

London, United Kingdom

9 May 2011

## Profit and Loss Account Year ended 31 December 2010

	Notes	2010 €	2009 £
<b>Turnover</b> Administrative expenses	2	3,765,298 (3,571,658)	3,234,365 (3,456,148)
Operating profit/(loss)		193,640	(221,783)
Interest receivable and financial income	4	39,159	12,201
Interest payable	5	(28,782)	(18,155)
Loss on disposal of fixed assets	9	(758)	(1,235)
Profit/(loss) on ordinary activities before taxation	3	203,259	(228,972)
Tax (charge)/credit on profit/(loss) on ordinary activities	8	(130,638)	82,031
Profit/(loss) for the financial year	15	72,621	(146,941)

The Company has no other recognised gains or losses other than those reported in the Profit and Loss Account

There is no material difference between the profit/(loss) on ordinary activities before taxation and the profit/(loss) for the year stated above, and their historical cost equivalents

All items included in the Profit and Loss Account are part of continuing operations

## Balance Sheet 31 December 2010

		2010 2009
	Notes	£ £
Fixed assets		
Tangıble assets	9	146,036 59,501
Investments	10	950 950 100 000 157 150
Deferred tax asset	13	100,893 154,159
		247,879 214,610
Current assets		
Debtors due within one year	11	8,703,116 13,084,117
Cash at bank and in hand		893,276 7,894,008
		9,596,392 20,978,125
Creditors: amounts falling due		
within one year	12	(8,134,002) (19,555,087)
Net current assets		1,462,390 1,423,038
Net assets		1,710,269 1,637,648
Capital and reserves		
Called up share capital	14	2,000,000 2,000,000
Profit and loss account	15	(289,731) (362,352)
Shareholders' funds		1,710,269 1,637,648

The financial statements of CLSH Management Limited (registered number 2879688) were approved by the Board of Directors on 9 May 2011

Signed on behalf of the Board of Directors

Mr J H Whiteley

Director

# Notes to the Financial Statements 31 December 2010

#### 1. Accounting policies

The principal accounting policies are summarised below. They have been applied consistently throughout the year and the preceding year.

#### 1.1 Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards. The Company has taken advantage of the exemption in Financial Reporting Standard No. 1 not to prepare a cash flow statement as a cash flow statement has been prepared for the Group. The Company is a wholly owned subsidiary of CLS Holdings plc and has taken advantage of the exemption in Financial Reporting Standard No. 8 not to detail transactions with fellow Group undertakings which eliminate on consolidation.

The Company has taken advantage of the exemption in the Companies Act 2006 (Section 400(1)(b)) and accordingly has not prepared consolidated financial statements

#### 1.2 Going concern

The Company's business activities and review of the business are set out in the Directors. Report The Directors have reviewed the current and projected financial position of the Company making reasonable assumptions about future income and cost base. The Company continues to provide services to fellow group undertakings and is an integral part of the "CLS Holdings plc Group". Furthermore there is an expectation that the Company will remain cash generative for the foreseeable future and will therefore be able to meet all of its obligations as they fall due.

The Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the annual report and financial statements.

#### 1.3 Turnover

Turnover primarily comprises property related services supplied to group companies and other income mostly comprising insurance commissions, excluding VAT. Revenue is recognised when the underlying service (or measurable part thereof) has been provided

#### 1.4 Tangible fixed assets

Depreciation is provided on fixed tangible assets at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows

Office equipment

20%

Motor vehicles

25%

Fixtures and fittings

20%

#### 1.5 Taxation

Corporation tax is provided on taxable profits at the current rate

Deferred tax is recognised in respect of all timing differences which have originated but not reversed at the balance sheet date where transactions or events which result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Company's taxable profits and its results as stated in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the reversal of the underlying timing differences can be deducted

# Notes to the Financial Statements 31 December 2010

#### 1. Accounting policies (continued)

#### 1.5 Taxation (continued)

Deferred tax is measured, on an undiscounted basis, at the average tax rates which are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws which have been enacted or substantively enacted at the balance sheet date

Provision is not made in respect of property revaluation gains and losses

#### 1.6 Foreign currency

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Assets and liabilities denominated in foreign currencies are translated into pounds sterling at rates of exchange ruling at the end of the financial year. All differences are dealt with through the Profit and Loss Account.

#### 1.7 Fixed asset investments

Investments held as fixed assets are stated at cost. A provision is made for any permanent diminution in value

#### 18 Pension costs

The Company operates a defined contribution pension scheme for all eligible employees 
The pension costs charged represent the contributions payable

#### 2. Turnover

Turnover represents amounts derived from the provision of goods and services which fall within the Company's ordinary activities after deduction of trade discounts and Value Added Tax. The turnover and pre-tax profit, all of which arises in the United Kingdom, is attributable to the one activity of property management.

		2010 £	2009 £
	Property related services and trading income Other income	3,712,951 52,347	3,152,877 81,488
		3,765,298	3,234,365
3.	Profit/(loss) on ordinary activities before taxation		
		2010	2009
		£	£
	This is stated after charging		
	Depreciation	43,154	65,839
	Operating lease rentals	219,205	327,724
	Fees payable to the Company's auditor for the		
	audit of the Company s financial statements	15,000	15,000

# Notes to the Financial Statements 31 December 2010

4 Interest receivable and similar	ilar ıncome
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4	Interest receivable and similar income		
		2010 £	2009 €
	Bank interest income Other interest income Deposit account income	491 363 38,305	4,064 466 7,671
		39,159	12,201
5.	Interest payable and similar charges		
		2010 £	2009 £
	Bank interest Foreign exchange losses	- 28,782	28 18,127
		28,782	18,155
6.	Employee information		
	6.1 The average number of employees during the year was as follows	2010	2009
		2010	2007
	Administration	29	30
	6 2 Employment costs of all employees		
		2010 £	2009 £
	Wages and salaries Social security costs Pension costs	1,943,718 209,651 64,134	1,766,300 200,207 62,865
		2,217,503	2,029,372

#### 7. Directors' remuneration

None of the Directors received any remuneration during the year in respect of services as Directors to the Company (2009 Enil). The emoluments of the Directors of the Company, who are also directors of CLS Holdings plc, are disclosed in that company's financial statements in respect of their services to the Group as a whole

# Notes to the Financial Statements 31 December 2010

### 8. Tax charge/(credit) on profit/(loss) on ordinary activities

	2010 £	2009 £
UK Corporation tax at 28 0% (2009 28 0%) Payment for group relief claimed in respect of previous periods	77,372	122,918
Total current tax charge	77,372	122,918
Deferred tax charge/(credit) origination and reversal of timing difference Effect of decreased tax rate on opening deferred tax asset	47,760 5,506	(204,949)
Total tax charge/(credit) on profit/(loss) on ordinary activities	130,638	(82,031)

The differences between the total current tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit/(loss) on ordinary activities before tax is as follows,

	2010 £	2009 £
Profit/(loss) on ordinary activities before tax	203,259	(228,972)
Profit/(loss) on ordinary activities before taxation multiplied by the standard rate of UK corporation tax of 28 0% (2009 28 0%)	56,912	(64,112)
Effect of		
Differences due to non-deductible expenses and items not included in the profit/(loss) for tax purposes	40,242	18,043
Losses (claimed)/surrendered by group/consortium relief for nil payment and differences between capital allowances and depreciation	(19,782)	46,069
Payment for group relief claimed in respect of previous periods		122,918
Current tax charge in profit and loss account	77,372	122,918

Subsequent to year end, it was enacted that the UK corporation tax rate will be reduced to 26% from 1 April 2011

# Notes to the Financial Statements 31 December 2010

#### 9. Tangible fixed assets

	Office equipment £	Motor vehicles £	Fixtures & fittings £	Total £
Cost				
At 1 January 2010	392,528	13,489	89,919	495,936
Additions	98,861	-	31,586	130,447
Disposals	(4,117)			(4,117)
At 31 December 2010	487,272	13,489	121,505	622,266
Accumulated depreciation				
At 1 January 2010	335,833	13,489	87,113	436,435
Charge for the period	36,179	-	6,975	43,154
Disposals	(3,359)			(3,359)
At 31 December 2010	368,653	13,489	94,088	476,230
Net book value				
At 31 December 2010	118,619	-	27,417	146,036
At 31 December 2009	56,695		2,806	59,501

During the year assets with a book value of £758 (2009 £1,235) were disposed of, realising a loss of £758 (2009 £1,235)

#### 10. Investments

	Works of Arts £
At 1 January 2010 and at 31 December 2010	950

The Works of Art were last revalued in 2008 by Sotherby's, who are external, professionally qualified valuers. This valuation is deemed sufficient for the purposes of these accounts

# Notes to the Financial Statements 31 December 2010

	2010	2009
	£	£
Trade debtors Amount due from group undertakings Other debtors Prepayments and accrued income	35,405 8,447,199 40,170 180,342	7,340 12,803,075 33,147 240,555
-	8,703,116	13,084,117
12. Creditors: amounts falling due within one year		
	2010 £	2009 £
Trade creditors Amounts due to group undertakings Other taxation and social security Accruals and deferred income	48,416 7,183,971 329,130 572,485	147,891 18,639,491 184,501 583,204
- -	8,134,002	19,555,087
13. Provisions for liabilities		
Deferred taxation is analysed as follows		
Amount Provision unprovided Pro 2010 2010 £ £	ovision 2009 £	Amount unprovided 2009 £
Capital allowances in excess of depreciation (100,893) - (1	54,159)	
(100,893) - (1	54,159)	-
	50,790 204,949)	_ <del></del>
31 December 2010 (100,893) (1	154,159)	
14. Called up share capital		
	2010 €	2009 £
Authorised, allotted, called up and fully paid Ordinary shares of £1 each 2,0	000,000	2,000,000

# Notes to the Financial Statements 31 December 2010

### 15 Combined statement of reserves and reconciliation of movement in shareholders' funds

	Share capital £	Profit & loss account £	2010 Total £	2009 Total £
At 1 January Profit/(loss) for the year	2,000,000	(362,352) 72,621	1,637,648 72,621	1,784,589 (146,941)
Balance at 31 December	2,000,000	(289,731)	1,710,269	1,637,648
Operating lease commitments				
			2010 £	2009 £
<b>Expiring:</b> More than one but not more than 5 years More than 5 years			202,205	219,205

#### 17. Ultimate parent company

16.

The Directors consider that the immediate and ultimate parent undertaking and controlling party is CLS Holdings plc, which is incorporated in Great Britain. Copies of the parent's group financial statements may be obtained from The Secretary, CLS Holdings plc, 86 Bondway, London SW8 1SF

202,205

219,205