Annual Report and Accounts For the Year to 31st March 2005

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DIRECTORS AND PROFESSIONAL ADVISERS

RECTORS

J Potts iairman & Managing Director

T A Boyle DL

on - Executive Director

F Rose

nance Director

CRETARY

F Rose

EGISTERED OFFICE

-11 Charterhouse Square ndon

CIM 6AX

EGISTERED IN ENGLAND

-: 2877061

PLICITORS

cfarlanes
Norwich Street
ndon
4A 1BD

AUDITORS

Ernst & Young LLP 1 More London Place London SE1 2AF

BANKERS

Barclays Bank Hatton Garden Business Centre 99 Hatton Garden London EC1N 8DN

DIRECTORS' REPORT

ne Directors present their report and financial statements of the company for the year ended 31st March 2005.

ESULTS AND DIVIDENDS

ne results for the year to 31st March 2005 are set out on page 8 of the financial statements and the movement in reserves are own in note 13.

ne Directors recommend the payment of a final dividend of £1,031,925 (2004: £0).

n interim dividend of £1,005,000 was paid on 4th February 2005. A second interim of £4,940,066 was paid on 15th March 2005. fter deduction of dividends of £6,976,991 a retained loss of £5,092,785 (2004 profit £1,495,479) was transferred to reserves. Eserves carried forward were £13,496 after the share buy-back.

RINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

ne principal activity of the Company during the year was that of investment management and advice. The Company manages a imber of investment vehicles whose mandates are to invest in companies which are involved in technology, media and ecommunications internationally. Investee companies range from unquoted companies through small to large quoted mpanies.

ne Directors are satisfied with the Company's trading results and with the state of affairs of the Company at the balance sheet

HARE CAPITAL

llowing approval by shareholders at an Extraordinary General Meeting of the Company, held on 7th April 2004, the Company purchased for cancellation 99,825 ordinary shares for £20 per share. On 15th October 17,000 nil paid shares, with a call price of 3.50 per share and, 3,000 nil paid shares with a call price of £17 per share were cancelled in accordance with the terms of their u.e. On 30th November 2004 all the share capital was acquired by HIML Holdings Ltd. On 21st March 2005 20,000 nil paid ares with a call price of £17 per share were cancelled.

RECTORS AND THEIR INTERESTS

e Directors of the Company at 31st March 2005 are listed on page 3. M Trimble resigned as a director of the Company on 30th btember 2004 and A F Rose was appointed as a director on 28th June 2004.

A+ 1st April 2004

e Directors' beneficial interests in the share capital of the Company were as follows: -

	Ordinary shares	Ordinary shares
	of 0.1p each	of 0.1p each
K J Potts	340,000 fully paid shares	s* 340,000
D T A Boyle	6,000 fully paid shares* 5,000 nil paid share*	6,000
A F Rose M F Trimble	5,000 nil paid shares*	- 20,000 nil paid

A+ 31st March 2005

ne Directors do not own shares in the Company but the above shareholdings reflect their holdings in the Company prior to the e of the merger with HIML Holdings Ltd and their current holding in the parent.

-IL Holdings Ltd now owns 100% of the share capital of the Company.

DIRECTORS' REPORT

UDITORS

resolution to re-appoint Ernst & Young LLP, Registered Auditors, of 1 More London Place, London SE1 2AF, as auditors of a Company will be proposed at the Annual General Meeting.

order of the Board

F Rose Ompany Secretary

Sune 2005

DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable accounting standards have been followed;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HERALD INVESTMENT MANAGEMENT LIMITED

e have audited the Company's financial statements for the year ended 31st March 2005 which comprise the Profit and Loss ecount, Statement of Total Recognised Gains and Losses, Balance Sheet, Statement of Cash Flows and the related notes 1 to 17. nese financial statements have been prepared on the basis of the accounting policies set out therein.

his report is made solely to the Company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our dit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to yone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we we formed.

espective responsibilities of directors and auditors

s described in the Statement of Directors' Responsibilities the Company's Directors are responsible for the preparation of the nancial statements in accordance with applicable United Kingdom law and accounting standards.

ur responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United ingdom Auditing Standards.

e report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in cordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the lancial statements, if the Company has not kept proper accounting records, if we have not received all the information and planations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions with Group is not disclosed.

⇒ read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements thin it.

sis of audit opinion

= conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit ludes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also ludes an assessment of the significant estimates and judgments made by the Directors in the preparation of the financial ements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and quately disclosed.

planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall quacy of the presentation of information in the financial statements.

nion

ar opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31st March 2005 and of rofit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

& Young LLP stered Auditors

on

June 2005

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH 2005

	Notes	2005 £	2004 £
Turnover	2	4,103,459	3,530,334
Other income		378,367	56,330
Administrative expenses		(1,947,669)	(1,929,164)
Non-recurring release of provisions no longer required		0	157,868
OPERATING PROFIT	3	2,534,157	1,815,368
Net profit on sale of investments		254,535	405,327
Interest received	5 5	54,510	178,996
Interest paid	5	(187,051)	0
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		2,656,151	2,399,691
Taxation	6	(771,945)	(651,212)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		1,884,206	1,748,479
Dividends - Interim	7	(5,945,066)	(253,000)
Dividends - Final	7	(1,031,925)	0
RETAINED PROFIT FOR THE YEAR	13	(5,092,785)	1,495,479
Earnings per share	12	208.5p	170p

tement of total recognised gains and losses

re were no recognised gains or losses other than the profit attributable to the shareholders of the Company.

attached notes, on pages 11 to 17, form an integral part of these financial statements.

BALANCE SHEET AT 31st MARCH 2005

	Notes	<u>2005</u>	£	2004 (as resta	$\frac{\text{ted})}{\underline{\mathbf{f}}}$
XED ASSETS					
ngible assets vestments	8 9	30,966 1,985,232	2,016,198	37,776 4,288,435	4,326,211
JRRENT ASSETS btors sh at bank and in hand	10	474,115 403,281 877,396		1,085,245 4,010,377 5,095,622	
REDITORS nounts falling due within e year ET CURRENT ASSETS	11	1,818,598	(941,202)	627,067	4,468,555
DTAL ASSETS LESS ABILITIES			1,074,996		8,794,766
PITAL RESERVES led up share capital pital redemption reserve re premium account fit and loss account	12 13 13		872 15,193 1,045,435 13,496		1,012 15,053 1,045,435 7,733,266
AREHOLDERS' NDS	14		1,074,996		8,794,766

otts

Rose

June 2005

ttached notes, on pages 11 to 17, form an integral part of these financial statements.

him latherne Bors

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31st MARCH 2005

Notes

2005

2004

	2.2.2	£	£
t cash inflow from operating activities	15	2,601,602	1,493,991
turns on investments and servicing of finance			
erest received/(paid)		(121,166)	215,114
xation		(682,716)	(416,147)
pital expenditure and financial investment			
yments to acquire tangible fixed assets		(9,230,379)	(26,764)
le of tangible fixed assets		9,219,378	189
yments to acquire investments		(1,019,477)	(2,766,338)
ceipt from sale of investments		3,577,214	5,712,179
ljustment on part sale of subsidiary		. 0	206
uity dividends paid		(5,945,066)	(357,200)
ancing			
an received		6,975,000	
≘n repaid		(6,975,000)	
⇒urchase of Ordinary shares		(2,006,486)	(298,480)
=crease) / Increase in cash	-	(3,607,096)	3,556,750

The attached notes, on pages 11 to 17, form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

1. ACCOUNTING POLICIES

BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements are prepared under the historical cost convention and are in accordance with applicable Accounting Standards.

In the year to March 2004 Herald Investment Management Limited reduced the share premium element when contingent nil paid shares were cancelled. In the year to March 2005 this treatment was changed and a prior year adjustment was made for the shares cancelled in the year to March 2004.

FIXED ASSETS

All fixed assets are initially recorded at cost.

DEPRECIATION

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost of each asset over its expected useful life as follows: -

Fixtures and fittings - 33 1/3% straight line.

Computer equipment is written off immediately on purchase.

Depreciation is not provided on assets with an indefinite useful life, such as decorative items. Impairment is considered annually and the amount is immaterial.

Intangible assets – 33 1/3% straight line.

DEFERRED TAXATION

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred taxation is provided using the liability method on all timing differences which are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing differences will reverse.

A deferred tax asset is only recognised when, on the basis of available evidence, it is more likely than not that there will be taxable profits in the future against which the asset can be offset.

LEASING COMMITMENTS

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

PENSIONS

The Company makes payments to several employees' personal pension plans. The pension charge represents the amounts payable by the Company to these plans in respect of the year.

INVESTMENTS

Investments held for the long term are shown at cost. Permanent impairments in value are written off to the profit and loss account. Realised profits and losses are accounted for in the profit and loss account of the period in which the disposal occurs.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

1. ACCOUNTING POLICIES (cont.)

CONSOLIDATION

The Company does not publish consolidated financial statements, being exempt from the requirement under S228 of the Companies Act 1985, because the Company is included in audited financial statements of HIML Holdings Ltd.

2. TURNOVER

The turnover and pre-tax profit are attributable to the principal activity of the Company, which is conducted wholly in the United Kingdom.

3. OPERATING PROFIT

	<u>2005</u>	2004
(a) This is stated after charging:	£	£
Directors' remuneration (see below)	395,851	374,380
Auditors' remuneration	17,631	13,350
Depreciation charge	17,812	72,419
Operating property lease rentals	120,801	144,850
(b) Directors' remuneration:		
Other emoluments (including benefits in kind)	379,351	357,880
Pension contributions	16,500	16,500
	395,851	374,380

⁽c) The emoluments of the highest paid director, who is also the chairman, excluding pension contributions, were £210,000 (2004: £210,000).

4. STAFF COSTS (including directors)

		<u>2005</u>	<u>2004</u>
		<u>£</u>	$\underline{\mathfrak{t}}$
	Wages and salaries	985,698	769,793
	Social security costs	115,406	107,583
	Pension costs	31,960	36,319
		1,133,064	913,695
	Average monthly number of employees	<u>13</u>	<u>12</u>
5.	INTEREST	£	£
	Bank Interest received	54,510	178,996
	Bank Interest paid	(187,051)	0
	Net interest received/(paid)	(132,541)	178,996

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

<u>2005</u>

2004

	2003	2004
TAXATION	£	£
JK Corporation tax on profits of the year	768,319	624,418
Adjustments in respect of previous periods	3,626	26,794
Fax on profit on ordinary activities	771,945	651,212
Factors affecting the tax charge for the period		
The tax assessed on the profit on ordinary activities for the UK. The differences are explained below.	e year differs from the standard rate	of corporation tax in
Profit on ordinary activities before taxation	2,656,151	2,399,691
Corporation tax at 30% (2003: 30%) Adjusted for:	796,845	719,907
Disallowed expenses and non-taxable income	(3,398)	(109,854)
Depreciation in excess of capital allowances	(1,468)	1,152
Other timing differences	(7,890)	(32,042)
(Profit)/loss on sale of investments	(15,770)	45,255
Under provision for prior year	3,626	26,794
Tax charge for the year	771,945	651,212
There is an unrecognised deferred tax asset of £35,98	20 arising from timing differences	on accelerated canital
allowances and general provisions.	-	_
	2005	2004
DIVIDENDS	£	£
Interim dividend paid	1,005,000	253,000
Second interim dividend	4,940,066	-
Final dividend payable	1,031,925	-
Total dividends for the year	6,976,991	253,000
FIXED ASSETS		
Group and Company		Fixtures & Fittings
·		c
Cost:		£
At 1st April 2004		275,911
Additions		11,002
Disposals		0
at 31st March 2005		286,913
Depreciation:		
■t 1 st April 2004		238,135
rovided during the year In disposals		17,812
Lt 31 st March 2005		255,947
Fet book value:		. -
_t 31st March 2005		30,966
_t 31st March 2004		37,776

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

INVESTMENTS	Listed	<u>Unlisted</u> subsidiary	Other Unlisted	Total
ost:	Ē	$\underline{\mathbf{f}}$	£	£
et Book Value at 31 st March 2004	1,988,240	100	2,300,095	4,288,435
dditions	644,334	142	375,000	1,019,476
sposals	(647,679)	-	(2,675,000)	(3,322,679)
eclassifications	0	95	(95)	0
et Book Value at 31st March 2005	1,984,895	337	0	1,985,232

e market value of the listed investments at 31st March 2005 was £3,070,768 (2004 - £2,857,054); if they had been sold at this rue there would have been a liability to tax of £355,906 (2004 - £207,415). The listed investments include 22,500 shares in rald Worldwide Fund which are linked to bonuses granted to certain employees.

ails of the investments in which the Company holds 20% or more of the nominal value of any class of share capital are as ows:

Name of Company	<u>Holding</u>	Proportion of voting rights and shares held	Nature of Business
Subsidiary Undertakings: Herald GP Limited	Ordinary Shares	s 100%	Limited Partnership General Partner
Herald GP II Limited	Ordinary Shares	100%	Limited Partnership General Partner
Herald Jersey Ventures Limited	Voting Shares	54%	Carried interest vehicle
Herald Ventures II CP Ltd	Partnership cap	ital 70%	Carried interest vehicle
Herald Ventures Scotland (GP) Limited	Ordinary shares	s 100%	Limited Partnership General Partner

^{⇒ &}quot;Other Unlisted" category included preference shares in HIML Jersey Limited at 31st March 2005, a company with a similar up of shareholders but one which is not part of the HIML Group. This Company is the vehicle via which the HIML reholders invest in the Herald Ventures Limited Partnerships Venture Fund. These shares have now been transferred to HIML dings Ltd.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

D. DEBTORS	2005 £	2004 £
rade debtors repayments and accrued income alled up share capital not paid mounts owed by related companies ther debtors	14,939 375,416 - 33,785 49,975	297,016 110,448 620,500 56,388 893
	474,115	1,085,245
1. CREDITORS: Amounts falling due within one	2005 £	2004 <u>£</u>
rade creditors proporation tax payable ther taxes and social security costs vidends payable cruals and deferred income	87,167 403,116 73,132 1,031,925 223,258	15,987 313,887 79,266 217,927
. SHARE CAPITAL		
≅thorised:	2005 £	2004 £
_000,000 ordinary shares of 0.1p each _000 8% cumulative redeemable preference shares =00,000 deferred shares of 0.1p each	10,000 15,000 5,000 30,000	10,000 15,000 5,000 30,000
-otted and called up:	<u>2004</u> <u>£</u>	2005 <u>£</u>
2,175 (2004: 972,000)ordinary shares of 0.1p each, fully paid	872 - 872	972 40 1,012

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

SHARE CAPITAL (continued)

3. RESERVES

e deferred shares have no rights to dividends or votes in general meetings of the company. On liquidation the holders of cerred shares shall be entitled to the amount paid up, but only after holders of Ordinary shares have received £1,000,000 per ure.

Capital

Share

	Share Capital	Redemption Reserve	Premium Account
	£	$\underline{\mathbf{f}}$	$\underline{\mathbf{\pounds}}$
alance at 1 st April 2004 As previously reported ior year adjustment (See note 1)	1,012	15,053	620,435 425,000
alance at 1 st April 2004 Restated	1,012	15,053	1,045,435
epurchase of nil paid shares	(40)	40	
epurchase of shares	(100)	100	
alance at 31st March 2005	872	15,193	1,045,435
		Profit and Loss	
		Account <u>£</u>	
alance at 1st April 2004 As previously reported		8,158,266	
ior year adjustment (See note 1)		(425,000)	
plance at 1st April 2004 Restated		7,733,266	
ofit on ordinary activities after tax purchase of fully paid shares		1,884,206	
epurchase of furry paid shares		(2,006,485) (620,500)	
vidend		(6,976,991)	
mlance at 31st March 2005		13,496	
∟ RECONCILIATION OF MOVEMENT IN SHARE	CHOLDERS' FUNDS	<u> 2005</u>	<u>2004</u>
	MODDERS PONDS	<u>£</u>	£
⊃fit for the financial year		1,884,206	1,748,479
-vidend		(6,976,991)	(253,000)
tained profit for the year		(5,092,785)	1,495,479
ue of shares		-	229,500
purchase of shares		(2,626,985)	(723,488)
ening shareholders' funds		8,794,766	7,793,275
sing shareholders' funds		1,074,996	8,794,766

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2005

5. NOTES TO THE STATEMENT OF CASH FLOWS	· <u>2005</u>	<u>2004</u>
a) Reconciliation of operating profit to net cash inflow from operating activities	£	$oldsymbol{ar{t}}$
Operating profit	2,534,157	1,815,368
Depreciation charges	17,812	72,419
Increase)/decrease in debtors	(20,744)	(149,172)
Increase)/decrease in creditors	70,377	(244,624)
Vet cash inflow from operating activities	2,601,602	1,493,991
•		<u> </u>
b) Analysis of changes in net cash in hand and at bank	£	<u>£</u>
At 1 st April 2004	4,010,377	453,627
Cashflows	(3,607,096)	3,556,750
at 31st March 2005	403,281	4,010,377
	— — — — — — — — — — — — — — — — — — —	

- FINANCIAL COMMITMENTS

31st March 2005, the Company had annual commitments under one non-cancellable operating leases, which expire:

	Land and buildings	
	<u>2005</u>	<u>2004</u>
Less than one year	£85,000	0
Between two and five years	Ö	£134,850

RELATED PARTY TRANSACTIONS

- e ultimate holding company and controlling party of the Company is HIML Holdings Limited, a company incorporated in gland and Wales. Copies of the accounts are available from Companies House, Crown Way, Cardiff, CF4 3UZ.
- E Company has taken advantage of the exemptions in FRS 8 from disclosing related party transactions with other group panies.