# **REGISTERED NUMBER: 2875057**

# MOMENTUM ACTIVATING DEMAND LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2005

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# ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2005

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## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2005

The directors present their report and the audited financial statements of the company and the group for the year ended 31 December 2005. The company acquired the trade, assets (excluding investments in subsidiary undertakings) and liabilities of NDI Momentum Limited and Momentum Field Marketing Limited, fellow subsidiaries of The Interpublic Group of Companies Inc with effect from 31 December 2004 generating goodwill of £5,920,000. These accounts therefore present the results of the combined business from 1 January 2005.

## **DIRECTORS**

The Directors during the year under review were:

W Kolb C N Doyle J S Armstrong

V Tsouloupoulos resigned 23 March 2005 N J Camera appointed 15 June 2005

# **COMPANY SECRETARY**

L Bean

# **REGISTERED OFFICE**

21-23 Meard Street London W1F 0EY

Registered in England No: 2875057

## PRINCIPAL ACTIVITY OF THE COMPANY

The principal activity of the company and group is that of a marketing communications services agency providing services in the United Kingdom.

# **RESULTS AND DIVIDEND**

The trading results for the year ended 31 December 2005 are shown on page 4.

The directors do not recommend the payment of a dividend (2004 : £nil) leaving a profit of £827,000 to be transferred to reserves (2004 : loss £36,000).

# **REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS**

The results for the year are in line with the Directors' expectations and the directors consider the balance sheet position of the company to be satisfactory. The directors anticipate continued profitably for the company.

# FINANCIAL RISK MANAGEMENT

The company's operations expose it to financial risks which are principally in relation to credit and foreign exchange risk. The company has implemented policies that require appropriate credit checks on potential customers before any work is performed. In addition although the company enters into some contracts for sales in a foreign currency this risk is managed by conversion of foreign currency into sterling and contract terms which include advance payments.

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

## **DIRECTORS AND THEIR INTERESTS**

The directors who served during the year and those who are currently directors are shown on page 1.

No directors have held any shares or rights to shares in the company at any time during the year.

At no time during the year has any director had a material interest in a contract with the company, or its subsidiaries, being a contract of significance in relation to the business of the company.

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period.

The directors are required to prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business

The directors confirm that suitable accounting policies have been used and applied consistently. They also confirm that reasonable and prudent judgements and estimates have been made in preparing the financial statements for the year ended 31 December 2005 and that applicable United Kingdom accounting standards have been followed.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **AUDITORS**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution for their re-appointment will be proposed at the annual general meeting.

By order of the Board

L Bean Secretary 24 May 2006

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MOMENTUM ACTIVATING DEMAND LIMITED

We have audited the group and parent company financial statements ("the financial statements") of Momentum Activating Demand Limited for the year ended 31 December 2005 which comprise the Group profit and loss account, the Group and Company balance sheets and the related notes. These financial statements have been prepared under the accounting policies set out therein.

# Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom accounting standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or in to whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Opinion

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Group's and the parent company's affairs as at 31 December 2005 and of the group's profit for the year then ended; and
- have been properly prepared in accordance with the Companies Act 1985

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

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Manchester

24 May 2006

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2005

	Notes	Year ended 31 December 2005 £'000	Year ended 31 December 2004 £'000
TURNOVER	1	26,348	7,012
Cost of sales		(13,613)	(3,857)
GROSS PROFIT		12,735	3,155
Administrative expenses - goodwill amortisation Administrative expenses - other TOTAL ADMINISTRATIVE EXPENSES		(296) (11,112) (11,408)	(3,316)
OPERATING PROFIT/(LOSS)	2	1,327	(161)
Net interest receivable and similar income	3	167	198
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,494	37
Tax on profit on ordinary activities	6	(667)	(73)
PROFIT/(LOSS) FOR THE FINANCIAL YEAR		827	(36)
Proposed dividend - equity shares		•	
RETAINED PROFIT/(LOSS) FOR THE FINANCIAL YEAR	14,15	827	(36)

There were no gains and losses other than those recognised in the profit and loss account.

The attached accounting policies and notes form a part of these financial statements.

All turnover and results derive from continuing operations. (see note 1)

In accordance with the exemption granted under S230 Companies Act 1985, the company's profit and loss account is not separately presented. The company's retained profit for the period was £827,000 (2004 : loss £36,000).

# **CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2005**

	Notes	2005 £'000	2004 £'000
FIXED ASSETS			
Intangible assets - Goodwill Tangible assets	7	5,624 267	5,920 914
Tangible assets - held for re-sale	ŀ	549	
Tangible assets - total	8	816	914
· ·	_	6,440	6,834
CURRENT ASSETS			
Stock and work in progress	40	390	166
Debtors	10	7,565	6,731
Cash at bank and in hand	_	3,618	4,382
		11,573	11,279
CREDITORS: Amounts falling due within one year	11 _	(5,267)	(6,245)
NET CURRENT ASSETS		6,306	5,034
CREDITORS: Amounts falling due within one year	7,11	(7,672)	(7,621)
NET ASSETS	=	5,074	4,247
CAPITAL AND RESERVES			
Called up share capital	13	408	408
Profit and loss account	14	4,497	3,670
Revaluation reserve	14 _	169	169
EQUITY SHAREHOLDERS' FUNDS	15	5,074	4,247

The financial statements were approved by the Board of Directors on 24 May 2006 and were signed on its behalf by

C N Doyle
Director

The attached accounting policies and notes form part of these financial statements.

# **COMPANY BALANCE SHEET AS AT 31 DECEMBER 2005**

	Notes	2005 £'000	2004 £'000
FIXED ASSETS			
Intangible assets - Goodwill Tangible assets Tangible assets - held for re-sale	7 8	5,624 267 549	5,920 914 -
Investment in subsidiaries	9 _	816 38	914 38
		6,478	6,872
CURRENT ASSETS			
Stock and work in progress Debtors Cash at bank and in hand	10 _	390 7,565 3,618	166 6,731 4,382
CREDITORS: Amounts falling due within one year	11 _	11,573 (5,318)	11,279 (6,296)
NET CURRENT ASSETS		6,255	4,983
CREDITORS: Amounts falling due within one year	7,11	(7,672)	(7,621)
NET ASSETS	<del></del>	5,061	4,234
CAPITAL AND RESERVES			
Called up share capital Profit and loss account Revaluation reserve	13 14 14 _	408 4,484 169	408 3,657 169
EQUITY SHAREHOLDERS FUNDS	15	5,061	4,234

The financial statements were approved by the Board of Directors on 24 May 2006 and were signed on its behalf by

C N Doyle Director

The attached accounting policies and notes form part of these financial statements.

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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005

#### 1 ACCOUNTING POLICIES

# Basis of accounting

The accounts have been prepared on the going concern basis, under the historical cost convention as modified by the revaluation of certain tangible fixed assets and in accordance with the Companies Act 1985 and applicable United Kingdom accounting standards. The principal accounting policies, which have been applied on a consistent basis, are set out below:

# Consolidation

The group consolidates the accounts of Momentum Activating Demand Limited and its subsidiary undertakings as at 31 December 2005. The accounting periods of subsidiary undertakings acquired are co-terminous with that of the Company. Results of subsidiary undertakings are included from the effective date of their acquisition and accounted for using the acquisition method of accounting.

The profit and loss account presents all turnover and results as derived from continuing activities. As disclosed in note 7 the company acquired the trade and assets of 2 fellow subsidiary undertakings on the last day of the 2004 accounting period.

# Turnover

Turnover represents amounts receivable from clients exclusive of value added tax, in respect of billings for media advertising, production work and fees provided during the year and is recognised on a percentage of completion basis when work is completed and billings are made to clients. Revenue is not recognised on short term work-in-progress until completion. All revenue arose in the United Kingdom from a single class of business.

# Pension scheme arrangements

The company provides pension benefits for the majority of full time employees through a number of defined contribution schemes. For these schemes the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in A minority of employees have pension benefits provided through a defined benefit scheme which is operated by another group company, Interpublic Limited. It is not possible to identify the share of the underlying assets and liabilities in this scheme which is attributable to the company on a consistent and reasonable basis. Therefore, the company has applied the provisions in FRS 17 to account for the scheme as if it was a defined contribution scheme.

# Taxation

Corporation tax is provided on the assessable profits of the company at the appropriate rates in force. Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis and assets recognised to the extent they are considered recoverable.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that, under group tax arrangements, there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

# Tangible assets and depreciation

Tangible assets are stated at cost less accumulated depreciation. Depreciation is provided at such rates as will write off the cost of tangible fixed assets over their expected useful lives. The annual depreciation rates used are

Land and buildings
Leasehold improvements
Communications equipment
Fixtures and fittings
Computer hardware and Software
Motor vehicles

straight line over 50 years straight line over term of lease straight line over 4 years straight line over 7 years straight line over 3 years straight line over 4 years

Communications equipment and computer hardware and software are included in Equipment Fixtures and Fittings in note 8.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 1 ACCOUNTING POLICIES (CONTINUED)

# Freehold property

Following the implementation of FRS 15 the group has not adopted a policy of revaluation but as permitted by the transitional provisions of FRS15, the carrying amounts of freehold properties reflect previous valuations. In the event of an impairment in property value the deficit below cost is charged to the profit and loss account.

# Finance leases

Assets held under finance leases are capitalised in the balance sheet and depreciated over their useful lives. The interest element of the rental obligations is charged to the profit and loss accounts over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

# Investments

Investments in subsidiaries are shown at cost less any amounts provided for impairment in value.

#### Goodwill

In the consolidated balance sheet goodwill represents the excess of the fair value of consideration over the fair value of assets acquired and has been included in the balance sheet as an intangible fixed asset and is depreciated over 20 years being the directors estimate of its useful economic life.

In the company balance sheet goodwill represents the fair value of consideration over the fair value of assets acquired on acquisition of the trade and assets of businesses and is accounted for in the same manner as goodwill arising on consolidation.

Where circumstances indicate there may have been an impairment in the carrying value of goodwill, an impairment review is undertaken using discounted future cash flow techniques and any impairment is charged in the profit and loss account.

# Stock and work in progress

Stock and work in progress is valued at the lower of cost and net realisable value. Work in progress comprises charges for services incurred on behalf of clients which have still to be recharged to clients.

# Operating leases

Operating lease rentals are charged to the profit and loss accounts in the year in which they fall due.

# Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

# Cash Flow Statements

As permitted by FRS1 (revised 1996), a cash flow statement is not included in these financial statements because a consolidated cash flow statement is presented by Interpublic Inc., the ultimate parent undertaking.

# Related Party Transactions

The company is exempt under the terms of FRS8 from disclosing related party transactions with entities that are part of the Interpublic group or investors of the Interpublic group.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 2 OPERATING PROFIT/(LOSS)

	Operating profit/(loss) is stated after charging/(crediting):	Year ended 31 December	Year ended 31 December
		2005	2004
		£'000	£'000
	Group management service fee	651	249
	Auditors' remuneration Audit Services	72	27
	Non Audit Services	-	-
	Foreign currency (profit)/loss	(3)	48
	Pension Costs	286	80
	Depreciation on owned assets	185	118
	Depreciation on assets purchased under finance leases	5	_
	Profit on sale of fixed assets	(6)	(7)
	Operating lease rentals - other than plant and machinery	761	379
	operating reader fortide to a few plants and machinery		
2	INTEREST RECEIVABLE AND SIMILAR INCOME		
J	INTEREST RECEIVABLE AND SIMILAR INCOME	Year ended	Year ended
		rear ended	
			31
		December	December
		2005	2004
		£'000	£'000
	Interest payable	(2)	-
	Interest Receivable	169	198
	Net Interest receivable	167	198
4	STAFF COSTS		
	Staff costs, including directors' emoluments for permanent	Year ended	Year ended
	employees were:	31	31
	employees were.	December	December
		2005	2004
		£'000	£'000
	Wages and salaries	5,666	1,654
	Social security costs	653	207
	Other pension costs	286	80
	Severance payments	159	87
		6,764	2,028
		0005	0004
		2005	2004
		Number	Number
	The average number of permanent employees	405	E7
	during the financial period was:	185	57
	In addition staff costs for temporary employees were	Year ended	Year ended
	in addition start costs for temporary employees were		
		31	31
		December	December
		2005	2004
		£'000	£'000
	Wages and salaries	5,617	-
	Social security costs	425	
		6,042	-
		2005	2004
		Number	Number
	The average number of employees		
	during the financial period was:	495	
		<u></u>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# **5 DIRECTORS EMOLUMENTS**

Directors' emoluments including pension contributions and benefits in kind, all of which were in respect of management services for the year, amounted to £530,000 (2004 - £211,000).

Pension contributions to schemes treated as defined contribution schemes amounted to £64,000 (2004 - £15,000).

The group has made contributions to pension plans in respect of 2 directors (2004: 3) during the year.

Aggregate emoluments of the highest paid director were £255,000, including pension contributions of £45,000.

# **6 TAXATION ON PROFIT ON ORDINARY ACTIVITIES**

The charge/(credit) for taxation which has been provided at 30% (2004 - 30%) is based on the results for the year and comprised:

	Year ended	Year ended
	31	31
	December	December
	2005	2004
	£'000	£'000
<u>Current Tax</u>		
UK corporation tax - current year	667	49
- prior years	-	22
Total current tax	667	71
Deferred tax		
Origination & reversal on timing differences - current year	(75)	(18)
Origination & reversal on timing differences - prior years	26	(21)
Deferred tax asset not recognised	49	41
Total deferred tax	•	2
Tax on profit on ordinary activities	667	73

# Factors affecting the tax charge

The current tax assessed for the year is different to the standard rate of corporation tax in the UK 30% (2004; 30%). The differences are explained below:

(2007) Corroy. This di	ioreness are explained below.	Year ended 31 December 2005 £'000	Year ended 31 December 2004 £'000
Profit on ordinary activ	vities before tax	1,494	37
•	vities multiplied by the standard rate of UK of 30% (2003 : 30%)	448	11
Effects of:	Disallowed expenses Capital allowances Other short term timing differences Adjustment to prior years	143 54 22	20 21 (3) 22
Current year tax charg	ge	667	71

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 7 INTANGIBLE ASSETS - PURCHASED GOODWILL

GROUP AND COMPANY	£'000
Cost At 1 January 2005 and 31 December 2005	5,920
Amortisation	
At 1 January 2005 Charge for year	- 296
At 31 December 2005	296
Net Book Value At 31 December 2005	E 624
At 31 December 2005	5,624
At 1 January 2005	5,920

As the acquisitions took place at the end of the previous company financial year no amortisation of goodwill occurred. Goodwill will be written off over 20 years being the directors estimate of its useful economic life.

With effect from 31 December 2004 the Company acquired the trade, assets and liabilities of NDI Momentum Limited ("NDI"), a company registered in England & Wales, number 1114557, and Momentum Field Marketing Limited ("MFM"), a company registered in England and Wales, number 4021829, both with the same ultimate parent company as itself - The Interpublic Group of Companies Inc.

The assets and liabilities transferred are summarised below:

	NDI £'000	MFM £'000	Total £'000
Fixed assets	230	3	233
Current assets Cash & Bank Stock & Work in progress Debtors	- 60 3,991	1,345 27 1,083	1,345 87 5,074
Current Liabilities Bank overdraft Creditors due within one year	(1,318) (2,641)	- (1,079)	(1,318) (3,720)
Net assets transferred	322	1,379	1,701
Purchased Goodwill	5,054	866	5,920
Satisfied by inter-group loans (see note 11)	5,376	2,245	7,621

There were no fair value adjustments as the company's acquired were members of the same group as Momentum Activating Demand Limited and therefore adopted the same accounting policies.

A summary of the profit and loss accounts of both the above companies for the year ended 31 December 2004 is provided below:

	NDI £'000	MFM £'000	Total £'000
Turnover	15.901	5.163	21,064
Operating Profit	1,051	424	1,475
Profit on disposal of trade and assets	5,054	866	5,920
Profit before taxation Profit after taxation	6,009 5,687	1,365 1,189	7,374 6,876

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# **8 TANGIBLE ASSETS**

INITOIDEE ACCETO					
	Asset held for		Equipment,		
	re-sale - Freehold	Leasehold	fixtures	Motor	
GROUP and COMPANY	property i	mprovement	& fittings	vehicles	Total
	£'000	£'000	£'000	£'000	£'000
COST OR VALUATION					
At 1 January 2005	626	157	763	25	1,571
Additions	-	-	96	-	96
Disposals		-	-	(25)	(25)
At 31 December 2005	626	157	859	-	1,642
DEPRECIATION					
At 1 January 2005	63	82	494	18	657
Charge for the year	14	19	154	3	190
Disposals	-	-	-	(21)	(21)
At 31 December 2005	77	101	648	-	826
NET BOOK AMOUNT					
At 31 December 2005	549	56	211	<u> </u>	816
At 1 January 2005	563	75	269	7	914
, 1		<u></u>			

In relation to freehold property transferred to assets held for re-sale at the year end, following implementation of FRS 15 the group followed the transitional arrangement and adopted the cost policy. If stated under historical cost principles, the comparable amounts would be:

•	• • •	£'000
Cost		457
Aggregate depreciation		(56)
Net book value		401

An agreement to dispose of the freehold buildings was entered into before the end of the financial year. The building was sold after the year end realising a profit on disposal.

See note 19 for details of assets held under finance leases

# 9 INVESTMENT IN SUBSIDIARIES

Shares in Group Undertakings **COMPANY** £'000 At 1 January 2005 and 31 December 2005 38

Investment in subsidiaries at cost less provision for impairment represents the following investments in limited companies, all of which are incorporated in England and Wales.

Name	Principal activity	Net assets at 31 Dec 2005 £'000	year to 31 Dec 2005 £'000
The Promotions Department Partnership Limited	Dormant	50	-

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 10 DEBTORS

.0 5.		Gro	qu	Compa	any
Aı	mounts falling due within one year:	2005	2004	2005	2004
		£'000	£'000	£'000	£'000
Tr	rade debtors	5,706	5,785	5,706	5,785
Ar	mounts owed by group undertakings	1,631	408	1,631	408
	ther debtors, prepayments and accrued come	228	538	228	538
		7,565	6,731	7,565	6,731
11 C	REDITORS: Amounts falling due				
	within one year:	Gro	au	Compa	anv
		2005	2004	2005	2004
		£'000	£'000	£'000	£'000
Tr	rade creditors	1,248	1,860	1,248	1,860
Ar	mounts owed to group undertakings	268	26	318	76
C	orporation tax	935	213	935	213
Ot	ther taxation and social security	1,249	1,314	1,249	1,314
O	ther creditors	100	-	100	-
Ad	ccruals and deferred income	1,467	1,490	1,468	1,491
Pr	roposed dividend	-	1,342	-	1,342
		5,267	6,245	5,318	6,296
C	REDITORS: Amounts falling due after more than one year:				
Aı	mounts owed to group undertakings	7,621	7,621	7,621	7,621
Ad	ccruals and deferred income	40	-	40	_
0	ther Creditors	11		11	
		7,672	7,621	7,672	7,621

Amounts owed to group undertakings included in Creditors :Amounts falling due after more than one year represent interest free "on demand" promissory notes issued to acquire the businesses disclosed in note 7. The directors of the company have received confirmation that these amounts will not be repaid within 15 months of the date of approval of these accounts.

The company is party to a group overdraft facility of up to £8,000,000 gross, which is secured upon the assets of Momentum Activating Demand Limited and the other participating group companies.

# 12 DEFERRED TAXATION

Deferred tax provided in the accounts comprises:	Group	Group		Company	
·	2005	2004	2005	2004	
	£'000	£,000	£'000	£'000	
(Asset)/provision brought forward	-	(2)	-	(2)	
Charge/(credit) to profit and loss account	-	2	-	2	
(Asset) carried forward		<b>-</b>	•		
Deferred tax asset not recognised					
Capital allowances	(394)	(339)	(394)	(339)	
Liability on sale of re-valued property	48	48	48	48	
Other Short term timing differences	(17)	(23)	(17)	(23)	
Deferred tax asset not recognised	363	314	363	314	
		-	-	-	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 13 SHARE CAPITAL

Authorised	share	capital:
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	2005	2004
	£	£
274,997 C ordinary £1 shares of £1 each	-	274,997
274,997 D ordinary £1 shares of £1 each	-	274,997
450,006 E ordinary £1 shares of £1 each	-	450,006
£1 ordinary shares	1,000,000	
	1,000,000	1,000,000
Allotted, called up and fully paid:		
	2005	2004
	£	£
C ordinary £1 shares of £1 each	-	127,500
D ordinary £1 shares of £1 each	-	127,500
E ordinary £1 shares of £1 each	-	153,000
£1 ordinary shares	408,000	-
	408,000	408,000

Although the individual classes of shares have different rights attached to them, all of the share capital of the company is owned by the same shareholder. As such, the individual rights have not been separately disclosed.

During the year as all the shares were held by the ultimate parent undertaking the company re-classified its existing share capital into 408,000 £1 ordinary shares. After the year end, on 20 April 2006, the company increased its authorised share capital to 1,500,000 £1 ordinary shares. Also, with effect from that date the company issued to its parent undertaking 215,580 and 516,299 £1 ordinary shares at a premium of £9.41 per share respectively, for the acquisition of the entire share capital of Momentum Field Marketing Limited and NDI Momentum Limited as detailed in note 7 above.

14	RESERVES	Profit &	Re-	
		loss	valuation	Total
	GROUP	account	reserve	
		£,000	£'000	£'000
	Balance at 1 January 2005	3,670	169	3,839
	Retained loss for the year	827		827
	Balance at 31 December 2005	4,497	169	4,666
		Profit &	Re-	
		loss	valuation	Total
	COMPANY	account	reserve	
		£'000	£'000	£'000
	Balance at 1 January 2005	3,657	169	3,826
	Retained loss for the year	827		827
	Balance at 31 December 2005	4,484	169	4,653

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 15 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Group		Company	
	2005	2004	2005	2004
	£'000	£'000	£'000	£'000
Profit for the financial period Dividends	827	(36)	827	(36)
Net addition to shareholders' funds	827	(36)	827	(36)
Equity Shareholders' funds at 1 January	4,247	4,283	4,234	4,270
Equity Shareholders' funds at 31 December	5,074	4,247	5,061	4,234

## 16 CAPITAL COMMITMENTS

There are no capital commitments at 31 December 2005 (2004 - £Nil).

## 17 PENSION COSTS

The company operates a defined contribution pension schemes for most of its employees. The assets of the schemes are held separately from those of the company in independently administered funds.

The total pension cost charge represented contributions payable by the company as follows:

	2003	2004
	£'000	£'000
Defined contribution schemes	224	65
Defined benefit scheme	62	15
	286	80

2004

The company also has a small number of individuals who are members of a defined benefit scheme, the Interpublic Pension Plan ("the Plan"), which is a defined benefit plan providing benefits based on members' service and pensionable earnings. Momentum Activating Demand Limited, along with other companies in the Group, is unable to identify its share of the underlying assets and liabilities in the Plan and so will account for its participation in the Plan as a defined contribution plan, with contributions payable being charged to the profit & loss account in the period to which they relate.

The latest actuarial valuation of the Plan for funding purposes was carried out as at 1 April 2004 by a qualified independent actuary. The economic assumptions used in the valuation were as follows:

Pre retirement discount rate: 6.2% Post retirement discount rate: 5.7% Retail Price Inflation: 2.9% General pay increases: 3.9%

Pension increases: 2.8%

As at 1 April 2004, the actuary calculated the funding deficit to be £39.6 million. The actuary recommended that all participating employers contributions be increased to 38% of pensionable earnings from 1 April 2005 until 31 December 2005, and 40% of pensionable earnings from January 1 2006 with members contributing 6% of pensionable earnings.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005 (CONTINUED)

# 18 OPERATING LEASE OBLIGATIONS

At the end of the year the group had annual commitments under non-cancellable operating leases expiring as follows:

	2005		2004	
	Buildings £'000	Other £'000	Buildings £'000	Other £'000
Within one year Between one and five years	15 308	48 177	26 344	61 283
	323	225	370	344

# 19 FINANCE LEASES

FINANCE LEASES	Group	<b>)</b>	Compai	ıv
Assets held under finance leases and capitalised	2005	2004	2005	2004
in equipment fixtures and fittings	£'000	£'000	£'000	£'000
Cost	22	-	22	-
Depreciation	(5)	-	(5)	-
Net Book Value	17	-	17	-
Future minimum payments under finance leases				
Within one year	11	-	11	-
In more than one but not more than 5 years	12	-	12	
Total Gross payments	23	-	23	
Less finance charges included above	(3)	-	(3)	_
-	20	=	20	-
Amounts falling due within one year	9	-	9	_
Amounts falling due after more than one year	11	-	11	-
- -	20	•	20	-

Amounts owed under finance leases are included in Other creditors in note 11

# 20 PARENT UNDERTAKINGS

The Interpublic Group of Companies Inc., which is incorporated in the United States of America is the parent undertaking of the largest group to consolidate these financial statements and is the immediate and ultimate parent company. Copies of group financial statements for Interpublic Inc. can be obtained from 1114 Avenue of the Americas, New York, NY 10036, USA.