

Dunhill Tobacco of London Limited
Registered Number 02863410

Directors' Report and Accounts

For the year ended 31 December 2003



Dunhill Tobacco of London Limited

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Dunhill Tobacco of London Limited

Directors' report

The Directors present their report together with the audited accounts for the year ended 31 December 2003.

Principal activities

The Company owns the Dunhill tobacco trademarks, which it licenses to fellow British American Tobacco Group companies around the world.

Review of the year to 31 December 2003

The profit for the year attributable to Dunhill Tobacco of London Limited shareholders after deduction of all charges and the provision of tax amounted to £25,395,000 (2002: £20,913,000).

Dividends

The Directors recommend the payment of a dividend for the year of £25,953,000 (2002: £16,275,000). The loss for the financial year of £558,000 will be offset against reserves (2002: £4,638,000 profit).

Board of Directors

The names of the persons who served as Directors of the Company during the period 1 January 2003 until the date of this report are as follows:

Robert James Casey

Andrew Graham Cripps

Alan Fraser Porter

Christopher David Powell

Charl Erasmus Steyn

Dunhill Tobacco of London Limited

Directors' report

Directors' interests

The interests of those persons who were Directors at 31 December 2003 in the share capital and share option and award schemes of British American Tobacco p.l.c., and its subsidiaries, according to the register maintained under Section 325 of the Companies Act 1985, are disclosed as follows. The interests of Messrs R J Casey, A F Porter, C D Powell, and C E Steyn are disclosed in the Report and Accounts of BATMark Limited. The interests of Mr A G Cripps are shown below:

British American Tobacco p.l.c. Ordinary 25p shares

	1 January 2003	31 December 2003
A G Cripps	3,087	27,093

In addition to the shares shown above, during the year the Directors held the following interests in the ordinary shares of British American Tobacco p.l.c. which are held in trust pursuant to the British American Tobacco Deferred Share Bonus Scheme:

British American Tobacco p.l.c. Ordinary 25p shares

	1 January 2003	31 December 2003
A G Cripps	36,701	20,509

Details of the Deferred Share Bonus Scheme are included in the Report and Accounts of British American Tobacco p.l.c.

Dunhill Tobacco of London Limited

Directors' report

Directors' interests (continued)

British American Tobacco p.l.c. Share options and awards

	1 January 2003	Granted	Lapsed	Exercised	31 December 2003
A G Cripps	118,913	22,575	6,850	66,934	67,704

In addition to those interests disclosed above, on 31 December 2003, the British American Tobacco Group Employee Trust and the B.A.T Industries Employee Share Ownership Plan held a total of 31,945,642 ordinary shares in British American Tobacco p.l.c. (1 January 2003: 37,696,678 ordinary shares). All employees, including the Directors of the Company, are deemed to have a beneficial interest in the shares that are held by the trusts for the purpose of satisfying options granted between 1994 and 1998 under the B.A.T Industries Employee Share "E" Option Scheme and from 1998 onwards for options granted under the British American Tobacco Share Option Scheme or awards of ordinary shares made under the British American Tobacco Long Term Incentive Plan and the British American Tobacco Deferred Share Bonus Scheme.

Details of the trusts and the share option and award schemes are included in the Report and Accounts of British American Tobacco p.l.c.

Dunhill Tobacco of London Limited

Directors' report

Statement of Directors' responsibilities

The following Statement sets out the responsibilities of the Directors in relation to the financial statements. The report of the independent auditors, shown on page 7, sets out their responsibilities in relation to the financial statements.

Company law requires the Directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss for the financial year. In preparing those financial statements, the Directors are required to:

- select appropriate accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures being disclosed and explained; and
- prepare the financial statements on the going concern basis, unless they consider that to be inappropriate.

The Directors are responsible for ensuring that the Company keeps sufficient accounting records to disclose with reasonable accuracy the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for taking reasonable steps to safeguard the assets of the Company and in that context to have proper regard to the establishment of appropriate systems of internal control with a view to the prevention and detection of fraud and other irregularities.

The Directors are required to prepare the financial statements and to provide the auditors with every opportunity to take whatever steps and undertake whatever inspections the auditors consider to be appropriate for the purpose of enabling them to give their audit report.

The Directors consider that they have pursued the actions necessary to meet their responsibilities as set out in this statement.

Auditors

An elective resolution has been passed, in accordance with Section 379A of the Companies Act 1985 (as amended), to dispense with the appointment of auditors annually (pursuant to Section 386 of the Act). Accordingly, PricewaterhouseCoopers LLP will continue as auditors.

On behalf of the Board



For and on behalf of **Risecretaries Limited**

Secretary

11 June 2004

Report of the independent auditors to the members of Dunhill Tobacco of London Limited

We have audited the financial statements which comprise the profit and loss account, the balance sheet and the related notes.

Respective responsibilities of Directors and auditors

The Directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the Statement of Directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31 December 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



PricewaterhouseCoopers LLP
Chartered Accountants and Registered Auditors
1 Embankment Place
London
WC2N 6RH

11 June 2004

Dunhill Tobacco of London Limited

Profit and loss account for the year ended 31 December 2003

	Note	2003 £'000	2002 £'000
Operating income	2	32,568	26,227
Operating charges	3	(4,877)	(4,563)
Operating profit		27,691	21,664
Interest payable and similar charges	4	(116)	(28)
Profit on ordinary activities before taxation		27,575	21,636
Taxation on ordinary activities	5	(2,180)	(723)
Profit for the financial year		25,395	20,913
Dividends – proposed/paid on equity shares		(25,953)	(16,275)
(Decrease)/increase in reserves		(558)	4,638

All the activities during the year are in respect of continuing operations.

There is no difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

There are no recognised gains and losses other than the profit for the year.

Notes are shown on pages 10 to 14.

Dunhill Tobacco of London Limited

Balance sheet – 31 December 2003

	Note	2003 £'000	2002 £'000
Fixed assets			
Intangible assets	6	100,000	100,000
Current assets			
Debtors - amounts falling due within one year	7	78,987	48,832
Creditors – amounts falling due within one year	8	(68,231)	(37,518)
Net current assets		10,756	11,314
Total assets less current liabilities		110,756	111,314
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Capital and reserves			
Called up share capital	9	1	1
Share premium	10	99,999	99,999
Profit and loss account	10	10,756	11,314
Total equity shareholders' funds	11	110,756	111,314

The financial statements on pages 8 to 14 were approved by the Directors on 11 June 2004 and signed on behalf of the Board.



ALAN FRASER PORTER

Director

Notes are shown on pages 10 to 14.

Dunhill Tobacco of London Limited

Notes to the accounts – 31 December 2003

1 Accounting policies

A summary of the principal accounting policies is set out below.

(1) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 1985 and applicable UK accounting standards.

(2) Cash flow statement

The Company is a wholly-owned subsidiary of British American Tobacco p.l.c. The cash flows of the Company are included in the consolidated cash flow statement of British American Tobacco p.l.c. which is publicly available. Consequently the Company is exempt under the terms of Financial Reporting Standard 1 (Revised) from publishing a cash flow statement.

(3) Foreign currencies

Transactions arising in currencies other than sterling are translated at the rate of exchange ruling on the date of the transaction. Assets and liabilities expressed in currencies other than sterling are translated at rates of exchange ruling at the end of the financial year. All exchange differences are taken to the profit and loss account in the year.

(4) Accounting for income

Income is accounted for on a receivable basis and provision is made where delays are anticipated in the receipt of monies from overseas.

(5) Taxation

Taxation provided is that chargeable on the profits of the period, together with deferred taxation.

Deferred taxation is provided in full on timing differences between the recognition of gains and losses in the financial statements and their recognition in tax computations. However, in adopting FRS19, the Group has chosen not to discount deferred tax assets and liabilities.

(6) Licenses, trademarks and similar rights and assets

Licenses, trademarks and similar rights and assets are stated at cost, less any amounts provided for impairment in value. No annual amortisation is charged in respect of these assets except where the end of the useful economic lives of the assets can be foreseen. The useful economic lives and the carrying value are reviewed annually and any amortisation or provision for impairment in value charged in the profit and loss account.

Dunhill Tobacco of London Limited

Notes to the accounts – 31 December 2003

2 Operating income

Operating income comprises royalties receivable from fellow Group companies.

3 Operating charges

	2003 £'000	2002 £'000
Other operating charges	4,877	4,563

Auditors' fees have been borne by a fellow Group undertaking (2002: £nil).

There were no employees and no staff costs during the year (2002: £nil).

None of the directors received any remuneration in respect of their services during the year (2002: £nil).

4 Interest payable and similar charges

	2003 £'000	2002 £'000
Interest payable on Group borrowings	116	28

5 Taxation on ordinary activities

(a) Summary of tax on ordinary activities

	2003 £'000	2002 £'000
UK Corporation Tax comprising	-	-
- current tax at 30.00% (2002: 30.00%)	2,180	723
- double taxation relief	(2,180)	(723)
Overseas tax	2,180	723
Total current taxation note 5(b)	2,180	723

Dunhill Tobacco of London Limited

Notes to the accounts – 31 December 2003

Taxation on ordinary activities (continued)

(b) Factors affecting the tax charge

The current taxation charge differs from the standard 30.00 per cent rate of Corporation Tax in the UK. The major causes of this difference are listed below:

	2003 £'000	2002 £'000
Profit on ordinary activities before taxation	27,575	21,636
Corporation Tax at 30.00% (2002: 30.00%) on profit on ordinary activities	8,273	6,491
Factors affecting the tax rate:		
Overseas withholding taxes	2,180	723
Double taxation relief on UK profits	(2,180)	(723)
Group loss relief claimed at less than full consideration	(6,093)	(5,768)
Total current taxation charge <i>note 5(a)</i>	2,180	723

6 Intangible fixed assets

Intangible fixed assets represent tobacco trademarks and licenses at cost.

7 Debtors: amounts falling due within one year

	2003 £'000	2002 £'000
Amounts due from fellow subsidiary undertakings	78,987	48,832

8 Creditors: amounts falling due within one year

	2003 £'000	2002 £'000
Amounts due to fellow subsidiary undertakings	42,278	21,207
Amounts due to other group undertakings	-	16,311
Dividend payable	25,953	-
	68,231	37,518

Dunhill Tobacco of London Limited

Notes to the accounts – 31 December 2003

9 Called up share capital

Ordinary shares of 1p each	2003	2002
Authorised - value	£100,000	£100,000
- number	10,000,000	10,000,000
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Allotted, called up and fully paid		
- value	£1,000	£1,000
- number	100,000	100,000

10 Reserves

	Share premium account £'000	Profit and loss account £'000	Total £'000
1 January 2003	99,999	11,314	111,313
Retained loss for the financial year	-	(558)	(558)
31 December 2003	99,999	10,756	110,755

11 Reconciliation of movements in shareholders' funds

	2003 £'000	2002 £'000
Profit attributable to shareholders for the year	25,395	20,913
Dividend proposed/paid	(25,953)	(16,275)
Net transfer (from)/to shareholders' funds	(558)	4,638
Opening shareholders' funds	111,314	106,676
Closing shareholders' funds	110,756	111,314

12 Related parties

The Company has taken advantage of the exemption under paragraph 3(c) of the Financial Reporting Standard 8 from disclosing transactions with other subsidiary undertakings of the British American Tobacco p.l.c. Group.

13 Parent undertakings

The Company's ultimate parent undertaking is British American Tobacco p.l.c. being incorporated in the United Kingdom and registered in England and Wales. Its immediate parent undertaking is British American Tobacco (Brands) Limited. Group accounts are prepared only at the British American Tobacco p.l.c. level.

Dunhill Tobacco of London Limited

Notes to the accounts – 31 December 2003

14 Copies of the Report and Accounts

Copies of the Report and Accounts of British American Tobacco p.l.c. may be obtained from:

The Company Secretary
Globe House
4 Temple Place
London
WC2R 2PG