# **Avalon Cellars Limited**

Directors' report and financial statements
Registered number 2861140
For the year ended 28 February 2011

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# Contents

Directors' report	]
Statement of directors' responsibilities in respect of the Directors' Report and the financial statements	2
Independent auditor's report to the members of Avalon Cellars Limited	3
Profit and loss account	4
Balance sheet	5
Notes to the financial statements	•

Avaion Cellars Limited Registered number 2861140 Directors' report and financial statements For the year ended 28 February 2011

#### Directors' report

The directors present their annual report on the affairs of the company, together with the financial statements and auditors' report, for the year ended 28 February 2011

#### Principal activity

In the current and preceding years, the principal activity of the company has been the holding of investments in subsidiary undertakings. On 18 December 2010, the company disposed of its investments to its immediate parent undertaking, Constellation Europe (Holdings) Limited. The disposal was made for consideration of £13,000,000.

#### Results and dividends

The company did not trade in the current or prior years. The company recognised a loss on disposal of £68,540,000 on the sale of its subsidiaries noted above (2010 £Nil). The directors do not recommend the payment of a dividend (2010 £Nil).

#### Directors and directors' interests

The directors, who served throughout the year except as noted, were as follows

T Christensen
D Malhotra
H Glennie
(resigned 18 April 2011)
(resigned 2 March 2010)
(resigned 2 March 2010)

F P Hetterich (appointed 11 March 2010, resigned 18 April 2011)

PR Humphrey (appointed 18 April 2011) DE Klein (appointed 18 April 2011)

#### Statement of disclosure to auditors

The directors who held office at the date of approval of the directors' report confirm that so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

# Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be re-appointed and KPMG LLP will therefore continue in office

By order of the board

P R Humphrey

Director

The Guildway Old Portsmouth Road Artington Guildford GU3 1LR

4 October 2011

# Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



# Independent auditor's report to the members of Avalon Cellars Limited

We have audited the financial statements of Avalon Cellars Limited for the year ended 28 February 2011 set out on pages 4 to 11 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at <a href="https://www.frc.org.uk/apb/scope/private.cfm">www.frc.org.uk/apb/scope/private.cfm</a>.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 28 February 2011 and of its loss for the year then ended
- · have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

AC Campbell-Orde (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

100 Temple Street

Bristol

BS1 6AG

4 October 2011

# Profit and loss account for the year ended 28 February 2011

	Note	2011 £000	2010 £000
Loss on disposal of investments Interest income	7 5	(68,541) 255	-
Loss on ordinary activities before taxation	3	(68,286)	-
Tax on loss on ordinary activities	6	-	-
Loss for the financial year	10	(68,286)	<del></del>
		<del></del>	

The notes on pages 6 to 11 form part of the financial statements

The company has no recognised gains and losses other than the loss above and therefore no separate statement of total recognised gains and losses has been presented

## **Balance** sheet at 28 February 2011

	Note	2011 £000	2010 £000
Fixed assets Investments	7	-	81,541
Debtors - amounts falling due after one year	8	13,739	484
Net assets		13,739	82,025
Capital and reserves			
Called up share capital	9	1,400	1,400
Share premiutn	10	410,727	410,727
Profit and loss account	10	(398,388)	(330,102)
		<del></del>	
Equity shareholders' funds	11	13,739	82,025
			******

The notes on pages 6 to 11 form part of the financial statements

These financial statements were approved by the board of directors on 40 to be 201 (and were signed on its behalf by

Director

Avalon Cellars Limited Registered number 2861140 Directors' report and financial statements For the year ended 28 February 2011

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year

#### Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The Company has taken advantage of the exemption from preparing consolidated financial statements afforded by Section 401 of the Companies Act 2006 because it is a wholly owned subsidiary of Constellation Brands Inc. which prepares publicly available consolidated financial statements under US Generally Accepted Accounting Principles, and which are demonstrably equivalent to EU Endorsed International Financial Reporting Standards. See note 12 for details

Under FRS 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements

The company was a holding company of subsidiary investments. Its assets and liabilities are largely connected to its parent. As a consequence, the directors believe that business risk is low, and that the company is well placed to manage this risk successfully despite the current uncertain economic outlook. The directors have a reasonable expectation that the company has access to adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the annual financial statements.

#### Taxation

The charge for taxation is based on the profit or loss for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised without discounting, in respect of all timing differences between the treatment of certain items for tax and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

#### Investments

All investments are held at cost, less any provision for any impairment

The carrying amounts of the company's investments are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of the investment may not be recoverable. If any such indication exists, the asset's recoverable amount is estimated

An impairment loss is recognised whenever the carrying amount of an investment exceeds its recoverable amount Impairment losses are recognised in the profit and loss account

The recoverable amount of investments is the greater of their net realisable value and value in use. In assessing value in use, the expected future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the rate of return expected on an equally risky investment

#### 2. Analysis of turnover and profitability

The Company has not traded in the year, therefore there has been no turnover for the year (2010 £Nil)

## 3. Loss/result on ordinary activities before taxation

The audit fee for the year was borne by the ultimate parent company (2010 subsidiary of company)

Fees payable to the company's auditor.	2011 £000	2010 £000
Fees for the audit of the company Other services fees for the audit of the company's subsidiaries fees for other services pursuant to legislation	3 - -	5 155 96
	3	256

## 4. Directors' remuneration

The directors received no remuneration for their services to the company during the year

There were no employees or staff costs for the year

#### 5. Interest receivable and other income

	2011 £000	2010 £000
Interest receivable on loans to group undertakings	255	-
6. Таханоп		
Analysis of charge in period		2012
	2011 £000	2010 £000
UK corporation tax Current tax on income for the period	-	-
Tay shares on loss on ordinary activities		
UK corporation tax Current tax on income for the period Tax charge on loss on ordinary activities		

#### 6 Taxation (continued)

#### Factors affecting the tax charge for the current period

The current tax charge for the period is lower (2010 lower) than the standard rate of corporation tax in the UK of 28% (2010 28%) The differences are explained below

	2011 £000	2010 £000
Current tax reconciliation		
Loss/result on ordinary activities before tax	(68,286)	
Current tax at 28% (2010 28%)	(19,120)	-
Effects of		
Expenses not deductible for tax purposes Group relief not paid for	19,191 (71)	-
Group Tener not paid for	——————————————————————————————————————	
Total current tax charge (see above)	-	-
	<u> </u>	

On 22 June 2010 the Chancellor announced that the main rate of UK corporation tax will reduce from 28% to 27% with effect from 1 April 2011. This tax change became substantively enacted in July 2010 but as no deferred tax has been recognised not included in the above figures.

On 23 March 2011 the Chancellor announced a further reduction in the main rate of UK corporation tax to 26 per cent with effect from 1 April 2011. This change became substantively enacted on 29 March 2011. The Chancellor also proposed changes to further reduce the main rate of corporation tax by one per cent per annum to 23 per cent by 1 April 2014. The first of these changes became substantively enacted on 5 July 2011. This has not been reflected in the figures above as it was not substantively enacted at the balance sheet date.

The remaining changes proposed on 23 March 2011 have not yet been substantively enacted and therefore are not included in the figures above

#### 7. Investments

	Shares in group companies £000
Cost	
At beginning and end of year Disposals	411,643 (411,643)
Disposats	(411,043)
At end of year	
Provision	
At beginning of year	330,102
Disposals	(330,102)
At end of year	-
Net book amounts	
At end of year	-
At beginning of year	81,541

The company recognised a loss on disposal during the year, in respect of the sale of its direct subsidiary Avalon Cellars Two Limited and indirect investments noted below, to its immediate parent undertaking, Constellation Europe (Holdings) Limited for consideration of £13,000,000 which took place on the 18<sup>th</sup> December 2010

#### Loss on sale of investment.

£,000
13,000
1,541)
0.544
8,541)

Prior to the disposal detailed above, the principal trading subsidiaries, which are registered in England and Wales and incorporated in Great Britain, were as follows

	Class and % of shares held	Principal activity
Name		
Avalon Cellars Two Limited	Ordinary 100%	Holding company
Constellation Wines Europe Limited*	Ordinary 100%	Distribution of beverages
Constellation Europe Limited*	Ordinary 100%	Distribution of beverages
Western Wines Limited*	Ordinary 100%	Non-Trading company
* indirectly owned		

8.	Debtors		
		2011 £000	2010 £000
Amounts	s falling due after more than one year	2000	2000
Amounts	s owed by group undertakings	13,739	484
Amount	s owed by group undertakings include a £13,000,000 loan receivable		
This att	racts interest at a rate of 8 2% per annum and is due for repayment on 18	December 2020	
9	Share capital		
		2011 £000	2010 £000
	called up and fully paid		
Equity 1,400,14	2 (2010 1,400,142) ordinary shares of £1 each	1,400	1,400
10.	Reserves		
		Share Premium £000	Profit and Loss £000
	ning of year the financial year	410,727	(330,102) (68,286)
At end o	f year	410,727	(398,388)
11.	Reconciliation of movement in shareholders' funds		
		2011 £000	2010 £000
Opening Loss for	equity shareholders' funds the financial year	82,025 (68,286)	82,025
Closing	equity shareholders' funds	13,739	82,025

Avalon Cellars Limited Registered number 2861140 Directors' report and financial statements For the year ended 28 February 2011

# Notes (continued)

#### 12. Ultimate parent undertaking

The directors regard Constellation Brands Inc , a company incorporated in the United States of America, as the ultimate parent company

Constellation Brands Inc , is the parent company of the largest group of which the company is a member Copies of the financial statements are available from the Investor Center, Constellation Brands Inc , 207 High Point Drive, Building 100, Victor, NY 14564, USA

The company has taken advantage of the exemption provided by FRS 8 (as amended in December 2008) whereby disclosure is not required in the financial statements of subsidiary undertakings, 100 per cent of whose voting rights are controlled in the group, with entities that are part of the group or investees of the group qualifying as related parties