# EUROPEAN AVIATION AIR CHARTER LIMITED FINANCIAL STATEMENTS

For the year ended 31st December 1999

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## EUROPEAN AVIATION AIR CHARTER LIMITED

## FINANCIAL STATEMENTS AND REPORTS

## For the year ended 31st December 1999

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## The following pages do not form part of the statutory accounts

Trading and Profit and Loss Account

## DIRECTORS AND OFFICERS FOR THE YEAR ENDED 31ST DECEMBER 1999

**Directors:** P. G. Stoddart (Chairman) W. A. O'Neill (Managing) T. S. Fox (Resigned 30th June 2000) T. S. Whetter J. W. Lailey, A.C.M.A. S. E. Aston, (Ms) O. M. Wright P. S. Craig A. J. Miles (Appointed 1st April 2000) Secretary: J. W. Lailey, A.C.M.A. "Wolverton House", Registered Office: 14, Wolverton Road, Dudley, West Midlands, DY2 7PL. Auditors: Poole Waterfield, Registered Auditors and Accountants, "Wolverton House", 14, Wolverton Road, Dudley, West Midlands, DY2 7PL. Bankers: National Westminster Bank PLC., The Square, 5, Old Christchurch Road, Bournemouth,

Dorset, BH1 1DU.

#### REPORT OF THE DIRECTORS

The directors present their annual report and the audited financial statements for the year ended 31st December 1999.

#### RESULTS AND DIVIDENDS

The results for the year after taxation, and appropriation thereof are as shown in the profit and loss account on page 4. The directors do not recommend a payment of a dividend on the issued share capital for the year under review.

#### **BUSINESS REVIEW**

The company's principal activity during the year continued to be that of air charter operators and the provision of aircraft maintenance services, incorporating the business previously carried on by it's fellows subsidiary, European Aviation Maintenance Limited, whose assets, liabilities, and activities were taken over by the company on 1st January 1999.

Notwithstanding the introduction of a new aircraft type and increasingly difficult trading conditions the company has maintained its steady growth. The company remains vigilant with regard to the changing requirements of a difficult sector.

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year, none of whom had interests in the share capital of the company, were:

P. G. Stoddart

W. A. O'Neill

T. S. Fox

T. S. Whetter

J. W. Lailey, A.C.M.A.

S. E. Aston, (Ms)

O. M. Wright

P. S. Craig

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent;
- \* state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- \* prepare the statements on a going concern basis unless it is inappropriate to presume the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## REPORT OF THE DIRECTORS (CONTINUED)

## FIXED ASSETS

The changes in fixed assets during the year are summarised in note 9 to the financial statements.

#### **AUDITORS**

A Resolution for the re-appointment of Poole Waterfield as auditors of the company will be placed before the Annual General Meeting.

By order of the board.

P. G. Stoddart Chairman

15th December 2000

### AUDITORS' REPORT TO THE SHAREHOLDERS OF EUROPEAN AVIATION AIR CHARTER LIMITED

We have audited the financial statements on pages 4 to 17 which have been prepared under the historical cost convention, and the accounting policies set out on pages 7 and 8.

#### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes an examination on a test basis of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st December 1999, and of its results and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

POOLE WATERFIELD
Registered Auditors

Dudley, West Midlands.

18th December 2000

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 1999

|   | Note | 1999<br>£  | 1998<br>£  |
|---|------|------------|------------|
| TURNOVER                                      | 2    | 32,615,926 | 26,333,631 |
| Cost of sales                                 |      | 20,103,821 | 16,813,085 |
| GROSS PROFIT                                  |      | 12,512,105 | 9,520,546  |
| Net operating charges                         |      | 9,917,165  | 7,425,129  |
| OPERATING PROFIT                              | 3    | 2,594,940  | 2,095,417  |
| Interest receivable and similar income        | 6    | 7,502      | 43,708     |
|   |      | 2,602,442  | 2,139,125  |
| Interest payable and similar charges          | 7    | 67,263     | 21,754     |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |      | 2,535,179  | 2,117,371  |
| TAXATION ON PROFIT ON ORDINARY ACTIVITIES     | 8    | 786,632    | 390,731    |
| RETAINED PROFIT FOR THE YEAR                  | 17   | 1,748,547  | 1,726,640  |

The notes on pages 7 to 17 form part of these financial statements.

## CONTINUING OPERATIONS

The 1999 results include the company's acquisition of the trading activities of its fellow subsidiary European Aviation Maintenance Limited. This has resulted in the inclusion of income and costs relating to the provision of aircraft maintenance services. No other activities were acquired or discontinued during the above two financial years.

#### TOTAL RECOGNISED GAINS AND LOSSES

The company does not have any recognised gains or losses other than the profit for the above two financial years.

## BALANCE SHEET AS AT 31ST DECEMBER 1999

|  | Note     | £                               | 1999<br>£ | £                              | 1998<br>£ |
|--|----------|---------------------------------|-----------|--------------------------------|-----------|
| FIXED ASSETS Tangible assets                               | 9        |                                 | 1,821,195 |                                | 1,920,401 |
| CURRENT ASSETS Stocks Debtors Cash at bank and in hand     | 10<br>11 | 37,913<br>14,543,868<br>103,958 |           | 37,751<br>12,601,337<br>59,946 |           |
| CREDITORS: Amounts falling due within one year             | 12       | 14,685,739                      |           | 12,699,034                     |           |
| NET CURRENT ASSETS   |          |                                 | 4,105,941 |                                | 2,470,903 |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                   |          |                                 | 5,927,136 |                                | 4,391,304 |
| CREDITORS: Amounts falling due after more than one year    | 13       | 366,855                         |           | 549,379                        |           |
| PROVISION FOR LIABILITIES<br>AND CHARGES                   | 15       | 69,399                          |           | 99,590                         |           |
|  |          |                                 | 436,254   |                                | 648,969   |
| NET ASSETS   |          |                                 | 5,490,882 |                                | 3,742,335 |
| CAPITAL AND RESERVES Issued share capital Revenue reserves | 16<br>17 |                                 | 5,490,880 |                                | 3,742,333 |
| SHAREHOLDERS' FUNDS  | 18       |                                 | 5,490,882 |                                | 3,742,335 |

The notes on pages 7 to 17 form part of these financial statements.

Approved by the Board of Directors on 15th December 2000 and signed on their behalf by:

P. G. Stoddart Chairman

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER 1999

|   |            |                                 |             |                     | 3         |
|---|------------|---------------------------------|-------------|---------------------|-----------|
|   | Note       | £                               | 1999<br>£   | £                   | 1998<br>£ |
| NET CASH INFLOW/(OUTFLOW)<br>FROM OPERATING ACTIVITIES  | 19         |                                 | 220,502     |                     | (406,532) |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE   |            |                                 |             |                     |           |
| Interest received<br>Interest paid  |            | 7,502<br>(67,263)               |             | 43,708<br>(21,754)  |           |
| NET CASH (OUTFLOW)/INFLOW<br>FROM RETURNS ON INVESTMEN'<br>AND SERVICING OF FINANCE                             | TS         | <del></del>                     | (59,761)    |                     | 21,954    |
| TAXATION  |            |                                 |             |                     |           |
| Taxation  |            | (677,574)                       |             | 80,317              |           |
| NET TAX (PAID)/ADJUSTMENT   |            |                                 | (677,574)   |                     | 80,317    |
| CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT  |            |                                 |             |                     |           |
| Acquisition of fixed assets from fellow<br>Payments to acquire fixed assets<br>Proceeds of sale of fixed assets | subsidiary | (508,947)<br>(83,625)<br>10,671 |             | (413,599)<br>21,284 |           |
| NET CASH OUTFLOW FROM<br>CAPITAL EXPENDITURE<br>AND FINANCIAL INVESTMENT  |            |                                 | (581,901)   |                     | (392,315) |
| FINANCING   |            |                                 |             |                     |           |
| New short term loans and hire purchase contracts  |            | 97,537                          |             | 778,250             |           |
| Repayment of capital element of hire purchase and loans   |            | (260,583)                       |             | (86,636)            |           |
| NET CASH (OUTFLOW)/INFLOW<br>FROM FINANCING   |            |                                 | (163,046)   |                     | 691,614   |
| DECREASE IN CASH BALANCES   | 20         |                                 | (1,261,780) |                     | (4,962)   |

The notes on pages 7 to 17 form part of these financial statements.

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1999

#### 1 ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial statements have remained unchanged from the previous year with the exception of the provisions of FRS12.

### Basis of accounting

The accounts have been prepared in accordance with the historical cost convention and in accordance with Section 228, and Schedule 4 to, the Companies Act 1985.

The effect of events relating to the year ended 31st December 1999 before the date of approval of the financial statements by the Board of Directors, have been included in the statements to the extent required to show a true and fair view of the state of affairs at 31st December 1999, and of the results for the year ended on that date.

#### **Depreciation**

Depreciation has been computed to write off the cost of tangible fixed assets over their expected useful lives on a straight line basis, using the following rates:-

Aircraft 20% Motor vehicles 25%

Fixtures and fittings At rates varying between 15% and 33.1/3%

Aircraft simulators 10% Expenditure on leasehold buildings 4%

#### Stocks

Stocks are valued at the lower of cost and net realisable value.

#### Taxation

Tax losses are surrendered between wholly-owned trading subsidiaries and their immediate holding company in the accounting period in which the losses arise.

## **Deferred** taxation

Deferred taxation is provided on the liability method to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. Tax deferred or accelerated is accounted for in respect that it is considered that a net liability may crystallise.

#### Foreign exchange

Transactions denominated in a foreign currency are translated into sterling and recorded at the rate of exchange ruling at the date of the transaction. Balances at the year end denominated in a foreign currency are translated into sterling at the rate of exchange ruling at the balance sheet date. All differences are charged to the profit and loss account.

## Leasing and hire purchase

Tangible fixed assets acquired under hire purchase and finance lease contracts are capitalised and depreciated in the same manner as other tangible fixed assets. The related obligations, net of future finance charges are included in creditors.

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

## 1 ACCOUNTING POLICIES (CONTINUED)

#### Pension costs

The company operates a defined contribution group personal pension scheme which is contributory by all employees and directors who are members. Premiums payable are charged against revenue when paid.

## 2 TURNOVER

Turnover represents the net amounts invoiced during the year by the company.

## Geographical analysis

| 1999                      | 1998       |
|---------------------------|------------|
| , £                       | £          |
| United Kingdom 30,273,864 | 22,247,280 |
| Lire 1,147,159            | 2,112,069  |
| Belgium                   | 473,002    |
| France 225,595            | 546,432    |
| Holland 387,380           | 342,638    |
| Germany                   | 198,931    |
| Norway                    | 103,143    |
| Spain 321,941             |            |
| Other 259,987             | 310,136    |
|                           |            |
| 32,615,926                | 26,333,631 |

### 3 OPERATING PROFIT

This is stated after charging:

|  | 1999<br>£                               | 1998<br>£ |
|--|---|-----------|
| Depreciation of owned fixed assets                         | 583,469                                 | 659,782   |
| Depreciation of assets subject to hire purchase or finance |   |           |
| lease agreements   | 97,638                                  | 69,804    |
| Directors' emoluments (Note 4)                             | 456,223                                 | 445,703   |
| Auditors' remuneration                                     | 18,000                                  | 18,000    |
| Equipment hire   | 13,572                                  | 1,374     |
| Aircraft leasing - Airframes                               | 2,670,000                               | 2,600,000 |
| - Maintenance  | 1,980,000                               |           |
| Exchange rate variances                                    | 745                                     | 19,749    |
| Loss on disposal of assets                                 |   | 147       |
|  | ======================================= | *=======  |

## 4 DIRECTORS' REMUNERATION

|  | 1999<br>£                   | 1998<br>£                   |
|--|-----------------------------|-----------------------------|
| Emoluments:  | ~                           | ~                           |
| Management remuneration Benefits in kind Pension   | 417,417<br>24,026<br>14,780 | 411,088<br>22,121<br>12,494 |
|  | 456,223                     | 445,703                     |
| •  | 1999<br>£                   | 1998<br>£                   |
| Emoluments excluding pension contributions:-   |                             |                             |
| Chairmans emoluments   | 25,000                      | 25,000                      |
| Highest paid directors emoluments  | 85,859<br>=====             | 80,595                      |
| Two directors have waived their right to receive remuneration. (1998 – 1)                      |                             |                             |
|  | Numbe<br>1999               | r of directors<br>1998      |
| Number of directors to whom retirement benefits are accruing under money purchase arrangements | 5                           | 5 =====                     |
| STAFF COSTS  |                             |                             |
|  | 1999                        | 1998                        |
| The average number of persons employed by the company including directors                      | 303                         | 207                         |

## 5 STAFF COSTS (CONTINUED)

|   | The aggregate payroll costs of persons employed were:- | 1000               | 1000               |
|---|--|--------------------|--------------------|
|   |  | 1999<br>£          | 1998<br>£          |
|   |  | ~                  | ~                  |
|   | Wages and salaries                                     | 7,577,570          | 4,484,988          |
|   | Social security Pension costs                          | 758,906<br>195,811 | 435,059<br>107,450 |
|   | Telision costs   | 193,011            | 107,430            |
|   |  | 8,532,287          | 5,027,497          |
|   |  | ~=====             | ========           |
| 6 | INTEREST RECEIVABLE AND SIMILAR INCOME                 |                    |                    |
|   |  | 1999               | 1998               |
|   | ı  | £                  | £                  |
|   | Bank interest  | 7,502              | 15,037             |
|   | Interest from related company                          |                    | 28,671             |
|   |  |                    | <del></del>        |
|   |  | 7,502              | 43,708             |
|   |  | <u></u>            | =====              |
| 7 | INTEREST PAYABLE AND SIMILAR CHARGES                   |                    |                    |
|   |  | 1999               | 1998               |
|   |  | £                  | £                  |
|   | Interest payable - bank loans and overdrafts           |                    | 1,596              |
|   | Interest payable – other                               | 1,157              | 8,821              |
|   | Hire purchase interest                                 | 66,106             | 11,337             |
|   |  |                    |                    |
|   |  | 67,263             | 21,754<br>====     |
| 8 | TAXATION ON PROFIT ON ORDINARY ACTIVITIES              |                    |                    |
|   |  | 1999               | 1998               |
|   |  | £                  | £                  |
|   | Corporation tax at 31%/30% (1998 – 31%)                | 749,168            | 747,417            |
|   | Transfer of value of group tax losses                  | (00.101)           | (300,000)          |
|   | Decrease in provision for deferred taxation            | (30,191)<br>67,655 | (71,780)<br>15,094 |
|   | Prior year adjustment                                  |                    | 15,094             |
|   | Charge to aggounts                                     | 786,632            | 300 721            |
|   | Charge to accounts                                     | 700,032<br>======= | 390,731<br>======  |
|   |  |                    |                    |

## TANGIBLE FIXED ASSETS

| COST  | Expenditure on leasehold buildings | Aircraft simulators & training facilities £ | Aircraft<br>£            | Motor<br>vehicles<br>£         | Fixtures<br>& fittings m      | Plant &<br>achinery<br>£ | Total<br>£                       |
|---|------------------------------------|---|--------------------------|--------------------------------|-------------------------------|--------------------------|----------------------------------|
| At 1st January<br>1999<br>Additions<br>Disposals    | 69,947<br>                         | 1,119,171<br><br>                           | 2,597,837                | 177,005<br>103,135<br>(15,522) | 155,294<br>53,562<br>(24,611) | <br>365,928<br>          | 4,049,307<br>592,572<br>(40,133) |
| At 31st Decer<br>1999                               | 69,947                             | 1,119,171                                   | 2,597,837                | 264,618                        | 184,245                       | 365,928                  | 4,601,746                        |
| DEPRECIAT   | TION                               |   |                          |                                |                               |                          |                                  |
| At 1st Januar<br>1999<br>Charge for th<br>Disposals |                                    | 126,564<br>111,768                          | 1,868,780<br>329,057<br> | 51,680<br>62,723<br>(4,851)    | 81,882<br>57,991<br>(24,611)  | 116,386                  | 2,128,906<br>681,107<br>(29,462) |
| At 31st Dece<br>1999                                | 3,182                              | 238,332                                     | 2,197,837                | 109,552                        | 115,262                       | 116,386                  | 2,780,551                        |
| NET BOOK AMOUNT                                     |                                    |   |                          |                                |                               |                          |                                  |
| At 31st Dece<br>1999                                | ember<br>66,765<br>=====           | 880,839<br>=====                            | 400,000                  | 155,066                        | 68,983                        | 249,542<br>======        | 1,821,195                        |
| At 31st Dece<br>1998                                | ember<br>                          | 992,607                                     | 729,057                  | 125,325                        | 73,412                        |                          | 1,920,401                        |

## 9a FIXED ASSETS

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The following fixed assets are subject to hire purchase or other secured borrowing as referred to in note 14.

| COST   | Aircraft<br>simulators<br>& training<br>facilities<br>£ | Motor<br>vehicles<br>£       | Total                         |
|--|---|------------------------------|-------------------------------|
| COST   | £   | r                            | £                             |
| At 1st January 1999 Additions Disposals/contract completed                 | 532,100   | 83,590<br>75,117<br>(83,590) | 615,690<br>75,117<br>(83,590) |
| At 31st December 1999  | 532,100   | 75,117<br>======             | 607,217                       |
| DEPRECIATION   |   |                              |                               |
| At 1st January 1999<br>Charge for the year<br>Disposals/contract completed | 64,093<br>53,210  | 32,943<br>44,428<br>(53,847) | 97,036<br>97,638<br>(53,847)  |
| At 31st December 1999  | 117,303   | 23,524                       | 140,827                       |
| NET BOOK AMOUNT  |   |                              |                               |
| At 31st December 1999  | 414,797   | 51,593<br>======             | 466,390<br>=====              |
| At 31st December 1998  | 468,007<br>=======                                      | 50,647<br>======             | 518,654                       |
| STOCKS   |   |                              |                               |
|  |   | 1999<br>£                    | 1998<br>£                     |
| Aircraft fuel and accessories Goods for resale                             |   | 1,523<br>36,390              | 2,420<br>35,331               |
| ·  |   | 37,913                       | 37,751                        |

| 11 | DEBTORS: Amounts falling due within                     |                        |            |
|----|---|------------------------|------------|
|    | one year  |                        |            |
|    | •   | 1999                   | 1998       |
|    |   | £                      | £          |
|    | Trade debtors   | 1,737,629              | 1,761,979  |
|    | Amount due from holding company                         | 12,374,541             | 10,716,159 |
|    | Value added tax   | 54,903                 | 41,511     |
|    | Prepayments and other debtors                           | 268,196                | 31,898     |
|    | Directors' loan accounts (note 24)                      | 108,599                | 39,733     |
|    | Advance corporation tax recoverable                     |                        | 10,057     |
|    |   | 14,543,868             | 12,601,337 |
|    |   | 14,545,600<br>======== | 12,001,337 |
| 12 | CREDITORS: Amounts falling due within one year          |                        |            |
|    | •   | 1999                   | 1998       |
|    |   | £                      | £          |
|    | Bank overdraft (note 14)                                | 1,384,864              | 79,072     |
|    | Trade creditors   | 5,109,058              | 2,902,412  |
|    | Amount due to fellow subsidiary company                 | 1,152,545              | 4,443,767  |
|    | Corporation tax   | 1,577,276              | 1,438,027  |
|    | Other taxation and social security                      | 505,821                | 342,274    |
|    | Hire purchase commitments                               | 243,866                | 224,388    |
|    | Accruals and other creditors                            | 606,368                | 788,134    |
|    | Advance corporation tax payable                         | <del></del> -          | 10,057     |
|    |   | 10,579,798             | 10,228,131 |
|    |   | 10,379,790             | 10,226,131 |
| 13 | CREDITORS: Amounts falling due after more than one year |                        |            |
|    | MANNA MAVA O CAMMA VINC JOHN                            | 1999                   | 1998       |
|    |   | £                      | £          |
|    | Hire purchase commitments                               |                        |            |
|    | Due between 2 and 5 years                               | 366,855                | 549,379    |

## 14 BORROWING

The company's bank overdraft facility is secured by a mortgage debenture in the bank's standard form, granting a fixed and floating charge over the company's assets together with unlimited cross-guarantees provided by European Aviation Limited.

The aircraft simulator equipment is subject to a chattel mortgage. The balance outstanding at the balance sheet date was £535,026.

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## 15 PROVISION FOR LIABILITIES AND CHARGES

The movement on deferred taxation in the year was:-

|   |                   |                       | 1999<br>£              | 1998<br>£                   |
|---|-------------------|-----------------------|------------------------|-----------------------------|
| Balance at 1st January 1999<br>Movement on accelerated capital allowances |                   |                       | 99,590<br>(30,191)     | 171,370<br>(71,780)         |
| Balance at 31st December 1999   |                   |                       | 69,399                 | 99,590                      |
| The amount provided and the potential liability                           | ty for deferred t | axation are:-         |                        |                             |
|   | 10                | 99                    | 199                    | 08                          |
|   | Amount provided   | Potential liability £ | Amount provided £      | Potential<br>liability<br>£ |
| Accelerated capital allowances  | 69,399            | 69,399<br>=====       | 99,590                 | 99,590<br>=====             |
| SHARE CAPITAL   |                   |                       |                        |                             |
|   |                   |                       | 1999<br>£              | 1998<br>£                   |
| Authorised: 1,000,000 ordinary shares of £1 each                          |                   |                       | 1,000,000              | 1,000,000                   |
| Issued and fully paid:<br>2 ordinary shares of £1 each                    |                   |                       | 2                      | 2                           |
| REVENUE RESERVES  |                   |                       |                        |                             |
|   |                   |                       | 1999<br>£              | 1998<br>£                   |
| Retained profit for year<br>Retained profits at 1st January 1999          |                   |                       | 1,748,547<br>3,742,333 | 1,726,640<br>2,015,693      |
| Retained profits at 31st December 1999                                    |                   |                       | 5,490,880              | 3,742,333                   |

## 18 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|    |  | 1999<br>£   | 1998<br>£  |
|----|--|---|--|
|    | Retained profit for the year Opening shareholders' funds   | 1,748,547<br>3,742,335                                      | 1,726,640<br>2,015,695   |
|    | Closing shareholders' funds  | 5,490,882   | 3,742,335  |
| 19 | RECONCILIATION OF OPERATING PROFIT TO NET CASH FLOW FROM OPERATING ACTIVITIES  |   |  |
|    |  | 1999<br>£   | 1998<br>£  |
|    | Operating profit Depreciation Increase in stocks Increase in debtors (Decrease)/increase in creditors Loss on disposal of fixed assets | 2,594,940<br>681,107<br>(162)<br>(1,942,531)<br>(1,112,852) | 2,095,417<br>729,586<br>(7,812)<br>(3,770,524)<br>546,654<br>147 |
|    | Net cash inflow/(outflow) from operating activities  | 220,502   | (406,532)  |

## 20 RECONCILIATION OF CHANGES IN NET DEBT AND CASH FLOWS

|   | At 01-01-1999         | Cash flows             | At 31-12-1999 |
|---|-----------------------|------------------------|---------------|
|   | £                     | £                      | £             |
| Cash at bank and in hand Debt repayments due after one year Debt repayments due within one year | (19,126)              | (1,261,780)            | (1,280,906)   |
|   | (549,379)             | 182,524                | (366,855)     |
|   | (224,388)             | (19,478)               | (243,866)     |
|   | (702, 903)            | (1,000,724)            | (1.801.(27)   |
|   | (792,893)<br>======== | (1,098,734)<br>======= | (1,891,627)   |

## 21 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

| ·  | 1999<br>£                | 1998<br>£             |
|--|--------------------------|-----------------------|
| Decrease in cash in the year Cash inflow from increase in debt and lease financing | (1,261,780)<br>260,583   | (4,962)<br>86,636     |
| New loans  | (1,001,197)<br>(97,537)  | 81,674<br>(778,250)   |
| Movement in net debt in the year<br>Net debt at 1st January 1999                   | (1,098,734)<br>(792,893) | (696,576)<br>(96,317) |
| Net debt at 31st December 1999   | (1,891,627)              | (792,893)             |

#### 22 CONTINGENT LIABILITY

As referred to in Note 14 each Group Company has provided unlimited cross guarantees as security for group bank borrowings. At the balance sheet date group bank borrowing totalled £3,898,031.

#### 23 RELATED PARTY TRANSACTIONS

As a result of a restructure of the group's activities, European Aviation Limited has charged European Aviation Air Charter Limited for the lease of aircraft on a maintenance inclusive basis. The total aircraft leasing charge for the year was £4,650,000, which included £1,980,000 for maintenance.

The previous policy, in operation up to 31st December 1998, was to charge leasing on a maintenance exclusive basis.

The company, as a result of acquiring the trading activities of European Aviation Maintenance Limited, has charged European Aviation Limited £4,700,000 for maintenance, engineering and modification work on its aircraft fleet.

The company purchased from European Aviation Limited, aircraft spares and rotables to the value of £2,579,623.

The company has incurred sponsorship fees of £250,000 from its fellow subsidiary European Formula Racing Limited.

The company's managing director, W.A. O'Neill, has a controlling interest in Milescourt Limited and Democourt Limited, companies which provided consultancy services to the company totalling £40,000 during the year.

Amounts outstanding in respect of group companies are detailed in notes 11 and 12.

#### 24 DIRECTORS' LOANS

The chairman has negotiated a short-term, unsecured interest free loan with the company. The amount outstanding at the balance sheet date was £103,599. The maximum outstanding during the year was £103,599.

The managing director has negotiated a short-term, unsecured interest free loan with the company. The amount outstanding at the balance sheet date was £5,000. The maximum outstanding during the year was £40,000.

Each loan is repayable on demand.

#### 25 ULTIMATE HOLDING COMPANY

The company is a subsidiary of European Aviation Limited, a company incorporated in England and Wales.

The ultimate holding company is Gannet Investments Limited, a company incorporated in Liberia.