# Brighton and Hove Albion Holdings Limited

Registered number 02849319

Directors' report and financial statements

For the year ended 30 June 2012



A41

15/03/2013 COMPANIES HOUSE #116

## **COMPANY INFORMATION**

**Directors** 

P Barber A Bloom R A Bloom D L Chapman R F Comer A Franks P W Godfrey D A Jones M J Perry M Sugarman

Company secretary

R F Comer

Company number

02849319

Registered office

Maria House 35 Millers Road Brighton BN1 5NP

**Auditors** 

Mazars LLP

Chartered Accountants & Statutory Auditor

37 Frederick Place

Brighton BN1 4EA

# **CONTENTS**

	Page
Directors' Report	1 - 5
Independent Auditors' Report	6 - 7
Consolidated Profit and Loss Account	8
Consolidated Balance Sheet	9
Company Balance Sheet	10
Consolidated Cash Flow Statement	11
Notes to the Financial Statements	12 - 26

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

The directors present their report and the financial statements for the year ended 30 June 2012

### Directors' responsibilities statement

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Principal activities

The principal activity of the group continues to be that of a professional football club as a member of the Football Association and the Football League

#### **Business review**

### **Financial Summary**

The financial results for the year to 30 June 2012 reflect the first year's trading and football at the American Express Community Stadium ('The Amex'), following the move from the Withdean Stadium in May 2011

The stadium move has given rise to a significant change in the financial results for the group, with a substantial increase in turnover from £7 5m to £22 2m, as well as a substantial increase in costs from £14 7m to £31 6m. The combined effect is an increase in the loss for the financial year to £9 1m from £6 8m.

The financial highlights are as follows -

- Ticketing Income £7 9m (2011 £2 3m) The average attendance at The Amex was 20,028 for the 2011/12 season, this compares with the average attendance at the Withdean of 7,352 for the 2010/11 season Season Ticket holders were 17,636 for the 2011/12 season and with further stadium expansion have increased to 21,835 for the 2012/13 season
- Football League Income £5 7m (2011 £1 6m) Promotion from the Football League Division 1 to the Football League Championship has resulted in increased central distributions from the Football League and increased Solidarity payments from the Premier League

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

- Commercial Income £3 9m (2011 £0 8m) Commercial and sponsorship opportunities have increased dramatically following the move to the Amex. New sponsorship deals together with 2,600 1901 Club members have seen a significant increase in income from commercial activities.
- Retail Income £2m (2011 £0 5m) Retail sales also increased dramatically following the opening of the megastore at the new stadium. During the year 16,000 home replica shirts and 5,600 away replica shirts were sold.
- Staff Costs £14 7m (2011 £7 2m) The move to the new stadium has seen a rise in staff costs and headcount. The average number of employees (including players) during the year was 178, increased from 115 in the prior year. The major increase has been in the number of operational and administrative staff, whilst at the same time the Club has substantially increased its playing Budget.
- Other Costs £16 9m (2011 £7 5m) Whilst the revenue increases from the move to the Amex have been
  impressive, the operational and administrative costs of running a state of the art stadium are significant,
  and the Club's cost base has risen significantly

The Football League has introduced Financial Fair Play Rules for Championship clubs. These Rules come into play based on the 2011/12 reporting period. Whilst the first two seasons are monitoring periods only, with effect from the 2013/14 reporting period any Championship Club that fails to fulfil the Fair Play requirement may be subject to a transfer embargo. The Board welcomes these new rules and will ensure the Club is fully compliant.

#### Playing matters

Following promotion as Champions from the Football League Division 1 the Club had a successful season in the Championship finishing a creditable 10th position with 66 points. The Club also had success in both cup competitions defeating Gillingham and Sunderland in the League Cup and Wrexham and Newcastie in the FA Cup, resulting in a lucrative 5th round away tie at Liverpool.

During the season the playing squad was strengthened with the addition of Craig Mackail-Smith, Will Buckley, Will Hoskins, Kazenga Lua Lua and Rodriguez Vicente

Further new signings have been made for the 2012/13 season including Bruno Saltor, David Lopez, Andrea Orlandi, Andrew Crofts, Stephen Dobbie and Tomasz Kuszczak, and loan signings Wayne Bridge and Dean Hammond

At the time of writing the Club is currently placed 7th in the Championship, just outside the play off positions. We thank Gus Poyet and his management team for their efforts to date and wish them the best of luck in our quest for promotion to the Premier League.

### **Academy**

For the 2011/12 season the Club ran its Youth Development Program as a 'Centre of Excellence' It had funding of £160,000 from the Football League

For the 2012/13 season the Club has taken the decision to significantly increase its Youth Development activities and has applied for a Category 2 Academy Licence. This attracts grant funding of £480,000 per annum. In order to achieve Category 2 status the Club has had to undertake a huge increase in full-time staff in the areas of Coaching, Operations, Education, Sports Medicine, Physical Conditioning, Scouting and Performance Analysis.

A provisional licence has been granted to operate as a Category 2 Academy and subject to a Football League audit and progress on the proposed new training ground (see below) we anticipate being granted a full licence in the New Year

The result of this investment, in the long term, will be to develop our academy payers in line with our Premiership aspirations at a state of the art new training facility

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

#### **Sponsors**

We are delighted with the long term stadium naming rights partnership with American Express. In addition we would like to thank Brighton and Hove Jobs and Donatello's for their shirt sponsorship, to our lounge sponsors BUPA, Profile, Chandlers BMW, Renault Lifestyle, Becks Peugeot and Mayo Wynne Baxter, and not forgetting our many match day sponsors and Friends of the Albion

#### Albion in the Community

Albion in the Community is the registered charitable arm of Brighton and Hove Albion Football Club – tasked with delivering its charitable activities. Overseen by 8 trustees, Albion in the Community employs 38 full-time staff and 126 casual community football coaches and tutors. An extensive network of volunteers supports the contracted staff.

By utilizing the power of football and the profile of the Club, Albion in the Community aims to improve and make a difference to people's lives by increasing participation, creating opportunities, tackling inequality and improving health. This is achieved through the delivery of a vast array of projects across health, education, sport, disability, environment, social inclusion and international work.

#### Supporters and Staff

The Board is delighted with the fantastic response from its loyal supporters following the move to the Amex. The Club currently has the top average match day attendance in the Championship and has the 10th highest number of season ticket holders in the country.

The Board would also like to thank all of our staff for their hard work, loyalty and commitment

#### The American Express Community Stadium

The Community Stadium Ltd (TCSL) – is a wholly owned subsidiary of Brighton & Hove Albion Holdings Ltd and is responsible for the Development of all capital works undertaken by Brighton & Hove Albion Football Club

During the very successful first season at the American Express Community Stadium a planning application for the expansion of the capacity to 30,750 seats was submitted and approved by Brighton & Hove City Council in April 2012 A variation to the Sub Lease with the City Council and the Head Lease to the University of Brighton was agreed and completed in September 2012

The work was carried out under the terms of a standard form of Design Build Building Contract negotiated with the Buckingham Group and work commenced on the additional seating initially to increase the capacity to 27,444 in April 2012. This first phase of the expansion works was completed in just 16 weeks in time for the first League game against Cardiff City in August 2012.

During this phase of the works the stadium hosted a number of events including the Fatboy Slim Concert with over 25,000 people attending over two nights in June, and a festival hosted by Jehovah's Witnesses with over 4,000 people attending

To complete this phase of the works on time and within budget was therefore another significant achievement by the contractor Buckingham Group, and the Club Project Team

The work to complete the expansion to 30,750 is being completed during the 2012/13 season and due for completion in March 2013 ready for the final matches of the season

The total cost of the additional capacity including professional fees and Furniture, Fittings and Equipment is £15,195,000

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

#### **Training Ground**

Following identification of a site at Lancing, a planning application for a new training ground was submitted to Adur District Council in December 2011 and was approved by the planning committee in October 2012. The training ground will comply with Category 2 criteria set out in the Elite Player Performance Plan being published by the Premier League.

#### Risk management

The board recognise that the business of running a football club has to be carefully managed. The management structures for the Club and for the Stadium Company are clearly defined and there is close liaison between them. The board continue to work toward developing a successful business both on and off the pitch, improvement of the club's playing status is the primary objective.

The Club has instituted a disaster recovery plan to ensure that all operational risks are mitigated as far as possible

#### Results and dividends

The loss for the year, after taxation, amounted to £9,115,106 (2011 - loss £6,769,683)

The directors are unable to recommend the payment of a dividend

#### **Directors**

The directors who served during the year were

P Barber (appointed 18 June 2012)

A Bloom

R A Bloom

K Brown (resigned 21 March 2012)

D L Chapman

R F Comer

A Franks

P W Godfrev

D A Jones (appointed 16 March 2012)

M J Perry

M Sugarman

#### Charitable contributions

During the year the group made charitable donations of £166,815

#### Provision of information to auditors

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company and the group's auditors in connection with preparing their report and to establish that the company and the group's auditors are aware of that information

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

#### **Auditors**

The auditors, Mazars LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This rapport was approved by the board on 29 November 2012 and signed on its behalf

R F Comer Director

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BRIGHTON AND HOVE ALBION HOLDINGS LIMITED

We have audited the financial statements of Brighton and Hove Albion Holdings Limited for the year ended 30 June 2012 which comprise the group profit and loss account, the group and company balance sheets, the group cash flow statement (including reconciliation of cash flow to net funds) and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors. This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 30 June 2012 and of the group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Emphasis of matter - going concern

In forming our opinion on the financial statements, which is not modified, we have considered the adequacy of the disclosures made in note 1.3 to the financial statements concerning the group's ability to continue as a going concern. The group incurred a net loss of £9,115,106 during the year ended 30 June 2012 and at that date, the group's total liabilities exceeded its total assets by £13,309,896.

The financial statements have been prepared on a going concern basis and the validity of this depends on the ability of the directors to generate sufficient further funding and the continued support of the directors in providing adequate loan facilities as explained in note 1.3 to the financial statements

The financial statements do not include any adjustments that would result from a failure to obtain such funding and support

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BRIGHTON AND HOVE ALBION HOLDINGS LIMITED

#### Opinion on the other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns,
   or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Richard Hopkins (Senior Statutory Auditor) for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

37 Frederick Place

Brighton BN1 4EA

30 November 2012

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2012

	Note	2012 £	2011 £
Turnover	1,2	22,192,554	7,542,766
Administrative expenses		(31,552,503)	(14,686,232)
Other operating income	3	40,000	-
Operating loss	4	(9,319,949)	(7,143,466)
Exceptional items			
Other exceptional items	8	-	(89,275)
Loss on ordinary activities before interest		(9,319,949)	(7,232,741)
Interest receivable and similar income		1,158	217,206
Interest payable and similar charges	7	(7,507)	(23)
Loss on ordinary activities before taxation		(9,326,298)	(7,015,558)
Tax on loss on ordinary activities	9	211,192	245,875
Loss for the financial year	18	(9,115,106)	(6,769,683)

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the profit and loss account

The 2011 comparative figures for 'Other operating income' and 'Cost of sales' have been adjusted downwards by £509,208 and £946,561 respectively, turnover and administrative expenses have been adjusted upwards by £420,468 and £1,035,301 respectively There is no impact on 'Operating loss'

Registered number 02849319

# CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2012

	Note	£	2012 £	£	2011 £
Fixed assets					
Intangible assets	11		4,423,682		2,018,241
Tangible assets	12		104,864,069		96,035,526
			109,287,751		98,053,767
Current assets					
Stocks	13	951,689		73,143	
Debtors	14	4,878,637		4,651,387	
Cash at bank and in hand		10,208,656		2,968,451	
		16,038,982		7,692,981	
Creditors: amounts falling due within one year	15	(13,320,523)		(9,941,912)	
Net current assets/(liabilities)			2,718,459		(2,248,931)
Total assets less current liabilities			112,006,210		95,804,836
Creditors: amounts falling due after more than one year	16		125,316,106		99,999,626
Capital and reserves					
Called up share capital	17	24,962,380		24,962,380	
Profit and loss account	18	(38,272,276)		(29,157,170)	
	19		(13,309,896)		(4,194,790)
			112,006,210		95,804,836

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 29 November 2012

D A Jones Director

Registered number 02849319

# COMPANY BALANCE SHEET AS AT 30 JUNE 2012

	Note		2012 £		2011 £
Fixed assets					
Investments	10		70,002		70,002
Current assets					
Debtors	14		144,897,672		119,090,490
Total assets less current liabilities			144,967,674		119,160,492
Creditors: amounts falling due after more than one year	16		120,261,103		94,453,921
Capital and reserves					
Called up share capital	17	24,962,380		24,962,380	
Profit and loss account	18	(255,809)		(255,809)	
	19		24,706,571		24,706,571
			144,967,674		119,160,492

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 29 November 2012

D A Jones

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2012

	Note	2012 £	2011 £
Net cash flow from operating activities	20	19,868,320	41,254,265
Returns on investments and servicing of finance	21	153,561	56,994
Taxation		245,875	-
Capital expenditure and financial investment	21	(13,027,551)	(52,459,799)
Cash inflow/(outflow) before financing		7,240,205	(11,148,540)
Financing	21	-	(4,000)
Increase/(Decrease) in cash in the year		7,240,205	(11,152,540)

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS FOR THE YEAR ENDED 30 JUNE 2012

	2012 £	2011 £
Increase/(Decrease) in cash in the year Cash outflow from decrease in debt and lease financing	7,240,205 -	(11,152,540) 4,000
Movement in net debt in the year Net funds at 1 July 2011	7,240,205 2,734,569	(11,148,540) 13,883,109
Net funds at 30 June 2012	9,974,774	2,734,569

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

#### 1 Accounting Policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 1.2 Basis of consolidation

The financial statements consolidate the accounts of Brighton and Hove Albion Holdings Limited and all of its subsidiary undertakings ('subsidiaries')

The results of subsidiaries acquired during the year are included from the effective date of acquisition

#### 13 Going concern

The financial statements have been prepared on the going concern basis on the grounds that the chairman of the group has indicated his willingness to support the group by providing adequate loan facilities to enable the group to meet its financial obligations as they fall due for a period of at least thirteen months from the date on which these financial statements are signed

The financial statements make no provision for any adjustment should the going concern basis not be appropriate

#### 1.4 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

Match day revenue is recognised over the period of the football season as games are played Sponsorship and similar commercial income is recognised over the duration of the respective contracts. Facility fees for live television coverage of games are taken when earned. Fees receivable in respect of the loan of players are included in turnover over the period of the loan.

#### 1.5 Intangible fixed assets and amortisation

In accordance with FRS 10 player registrations are capitalised and written off over the period of the player's contract. Under the conditions of certain transfer agreements, further fees will be payable in the event of the players concerned making a certain number of First Team appearances or on the occurrence of certain other specified future events. These extra fees are capitalised and written off over the remaining period of the contract once the conditions have been met.

Profits or losses on the sale of players represent the transfer fee receivable, net of any transaction costs, less the unamortised cost of the applicable player's registration

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

#### 1. Accounting Policies (continued)

#### 1 6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. No depreciation is charged on assets under construction, nor on assets which have not yet been brought into use. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Land and buildings

see below

Motor vehicles

25% straight line

Fixtures, fittings & equipment

20-33% straight line

Training ground improvements

20% straight line

Although the stadium was brought into use during the year, considerable construction costs continued to be incurred both during the financial year and after the year end. Accordingly the directors consider the stadium to have still been in the course of construction during the year and therefore no depreciation has been charged in these financial statements. The directors will review this policy in time for the preparation of financial statements to 30 June 2013.

#### 17 Investments

Investments in subsidiaries are valued at cost less provision for impairment

#### 18 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 1.9 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

### 1 10 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

### 1. Accounting Policies (continued)

#### 1 11 Grants

Government grants relating to tangible fixed assets are treated as deferred income and released to the profit and loss account over the expected useful lives of the assets concerned. Other grants are credited to the profit and loss account as the related expenditure is incurred.

#### 1.12 Pensions

The group operates a defined contribution pension scheme and the pension charge represents the amounts payable by the group to the fund in respect of the year

### 1.13 Player remuneration

Signing on fees in respect of players contracts are expensed to the profit and loss account over the length of the contract. Remuneration of players is charged in accordance with the terms of the applicable contractual arrangements and any discretionary bonuses when there is a legal or constructive obligation.

#### 2. Turnover

All turnover arose within the United Kingdom

#### Analysis of turnover - group

	2012 £	2011 £
Sales		
Ticketing	7,868,722	2,280,562
Football League and central distributions	5,694,728	1,643,601
Commercial sponsorship/ advertising	3,941,071	832,833
Retail	2,020,631	524,888
Media	551,462	271,786
Catering Commission	1,251,906	34,834
Loan players	103,388	201,875
Operations and transport	404,421	3,772
Centre of Excellence grant	194,400	174,243
Young seagulls	34,716	13,689
Other income	127,109	425,661
1901 club joining fees	-	1,135,022
	22,192,554	7,542,766
		<del></del>
3 Other operating income		
	2012	2011
	£	£
Government grants receivable	40,000	-

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

4 Operating to	oss
----------------	-----

The operating loss is stated after charging

2012 £	2011 £
2,132,324	801,394
911,388	102,232
15,000	24,600
64,383	25,320
	2,132,324 911,388 15,000

#### 5 Staff costs

Staff costs, including directors' remuneration, were as follows

	2012 £	2011 £
Wages and salaries	13,227,093	6,463,337
Social security costs	1,359,685	685,517
Other pension costs	95,315	45,468
	14,682,093	7,194,322

The average monthly number of employees, including the directors, during the year was as follows

	2012 No	2011 No
Players (including youth players)	56	51
Management and administration	122	64
	178	115

During the year, an average of 495 part-time staff (2011 - 389) were employed by the group for match days

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

6.	Directors' remuneration		
		2012 £	2011 £
	Emoluments	333,963	221,418
	Group pension contributions to money purchase pension schemes	56,089	21,418
	Compensation for loss of office	74,880	·
	During the year retirement benefits were accruing to 4 director contribution pension schemes	ors (2011 - 1) in respe	ect of defined
	The highest paid director received remuneration of £142,887 (2011	- £129,218)	
	The value of the company's contributions paid to a defined contribution highest paid director amounted to £38,309 (2011 - £12,918)	ution pension scheme in	respect of the
7	Interest payable		
		2012 £	
		<b>←</b>	2011 £
	On bank loans and overdrafts On other loans	36 7,471	· ·
		36	£
8		36 7,471	£ 23
8	On other loans	36 7,471	£ 23

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

9	Taxation		
		2012 £	2011 £
	Analysis of tax credit in the year		
	UK corporation tax charge on loss for the year Recovery in respect of prior periods	- (211,192)	- (245,875)
	Tax on loss on ordinary activities	(211,192)	(245,875)

### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2011 - higher than) the standard rate of corporation tax in the UK of 20% (2011 - 20%). The differences are explained below

	2012 £	2011 £
Loss on ordinary activities before tax	(9,326,298)	(7,015,558)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2011 - 20%)	(1,865,260)	(1,403,112)
Effects of.		
Expenses not deductible for tax purposes, other than goodwill		
amortisation and impairment	33,756	35,543
Difference in tax treatment of Depreciation and capital allowances	(870,777)	24,952
Recovery of tax charge in respect of prior periods	(211,192)	(245,875)
Increase or decrease in pension fund prepayment leading to an	, , ,	, , ,
increase (decrease) in tax	890	414
Unrelieved tax losses carried forward	2,701,391	1,342,203
Current tax credit for the year (see note above)	(211,192)	(245,875)

#### Factors that may affect future tax charges

At 30 June 2012, the group had approximately £56,500,000 (2011 £35,565,000) of trading losses to carry forward

The group has a potential deferred tax asset of £9,202,731 (2011 £7,171,961) calculated at the tax rate of 20% (2011 20%) The deferred tax asset is represented by the total of tax losses of £11,300,000 (2011 £7,1130,000), depreciation in excess of capital allowances of £2,100,039 (2011 £57,081) and other short term differences of £2,770 (2011 £1,880) The deferred tax asset has not been recognised as the directors do not anticipate utilisation of the tax losses in the foreseeable future

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

The subsidiaries are as follows

10

Fixed asset investments	
	Investments in subsidiary companies
Company	£
Cost or valuation	
At 1 July 2011 and 30 June 2012	325,711
Impairment	
At 1 July 2011 and 30 June 2012	255,709
Net book value	
At 30 June 2012	70,002
At 30 June 2011	70,002
At 30 Julie 2011	

Company name	Country	Percentage Shareholding	Description
Brighton and Hove Sports and Leisure Limited	England and Wales	100% Ordinary	Intermediate holding company
Albion Sports and Leisure Limited	England and Wales	100% Ordinary	Dormant
Brighton and Hove Albion Football Club Limited	England and Wales	100% Ordinary	Professional member of Football League and Association
The Community Stadium Limited	England and Wales	100% Ordinary	Construction of a stadium

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

### 11 Intangible fixed assets

	Player registrations
Group	£
Cost	
At 1 July 2011 Additions	2,191,000 4,537,765
At 30 June 2012	6,728,765
Amortisation	
At 1 July 2011	172,759
Charge for the year	2,132,324
At 30 June 2012	2,305,083
Net book value	
At 30 June 2012	4,423,682
At 30 June 2011	2,018,241

The figures for cost of player registrations are historical cost figures for purchased players only Accordingly the net book value shown for player registrations will not reflect, nor is it intended to, the current market value of these players nor does it take any account of players developed through the club's youth system

The directors consider the net realisable value of intangible assets to be significantly greater than their book value

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

### 12 Tangible fixed assets

Total £	Training ground improvements £	Fixtures, fittings and equipment £	Motor vehicles £	Land and Buildings £	Group
					Cost
96,202,622 9,739,931	110,587 37,701	3,152,097 1,604,150	10,450 -	92,929,488 8,098,080	At 1 July 2011 Additions
105,942,553	148,288	4,756,247	10,450	101,027,568	At 30 June 2012
					Depreciation
167,096	42,811	121,672	2,613	-	At 1 July 2011
911,388	27,079	881,696	2,613	-	Charge for the year
1,078,484	69,890	1,003,368	5,226	<del></del>	At 30 June 2012
					Net book value
104,864,069	78,398	3,752,879	5,224	101,027,568	At 30 June 2012
96,035,526	67,776	3,030,425	7,837	92,929,488	At 30 June 2011
	37,701 148,288 42,811 27,079 69,890 78,398	1,604,150 4,756,247 121,672 881,696 1,003,368 3,752,879	2,613 2,613 5,226 5,224	8,098,080 101,027,568 - - - 101,027,568	Additions At 30 June 2012  Depreciation At 1 July 2011 Charge for the year At 30 June 2012  Net book value At 30 June 2012

Land and buildings includes the cost of a premium of £5,300,000 payable for the lease of the stadium land. This lease is for a 125 year period.

#### 13 Stocks

	<del> </del>	Group		Company	
	2012 £	2011 £	2012 £	2011 £	
Goods for resale	951,689	73,143	<del>-</del>	-	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

### 14 Debtors

		Group		Company
D	2012 £	2011 £	2012 £	2011 £
Due after more than one year  Amounts owed by group undertakings	-	-	144,897,672	119,090,490
		Group		Company
	2012 £	2011 £	2012 £	2011 £
Due within one year	<del></del>	_	_	_
Trade debtors Other debtors Prepayments and accrued income Tax recoverable Grants receivable	2,617,715 1,171,924 777,528 211,470 100,000	2,062,728 1,020,834 343,561 406,064 818,200	: : : :	- - - -
	4,878,637	4,651,387	·	

# 15 Creditors Amounts falling due within one year

		Group		Company
	2012 £	2011 £	2012 £	2011 £
Other loans	233,882	233,882		-
Payments received on account	2,906,313	2,555,148	-	-
Trade creditors	6,976,189	4,019,448	-	-
Amounts owed to associates	-	58,819	-	•
Amounts owed to related parties	-	226,191	-	-
Social security and other taxes	1,131,431	401,982	-	-
Other creditors	644,753	132,670	•	_
Accruals and deferred income	1,427,955	2,313,772	-	-
	13,320,523	9,941,912	-	<del>-</del>

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

16.	Creditors Amounts falling due after more than o	one year			
			Group		Company
		2012 £	2011 £	2012 £	2011 £
	Grants receivable	1,920,000	1,960,000	-	-
	Amounts owed to group undertakings Directors loan account (note 27) Accruals and deferred income	120,252,105 3,144,001	94,444,923 3,594,703	8,998 120,252,105 -	8,998 94,444,923 -
		125,316,106	99,999,626	120,261,103	94,453,921
	Creditors include amounts not wholly rep	ayable within 5 ye	ears as follows		
			Group		Company
		2012 £	2011 £	2012 £	2011 £
	Deferred income to be released	3,186,713	3,591,896		
17	Allotted, called up and fully paid 24,962,380 Ordinary shares of £1 each			<b>2012</b> £ 24,962,380	<b>2011</b> £ 24,962,380
18.	Reserves		=		<del></del>
					Profit and loss account
	Group				£
	At 1 July 2011 Loss for the year				(29,157,170) (9,115,106)
	At 30 June 2012				(38,272,276)
	Company				Profit and loss account
	At 1 July 2011 and 30 June 2012				£ (255,809)
					(===;=================================

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

19.	Reconciliation of movement in shareholders' deficit		
		2012	2011
	Group	£	£
	Opening shareholders' (deficit)/funds Loss for the year	(4,194,790) (9,115,106)	2,574,893 (6,769,683)
	Closing shareholders' deficit	(13,309,896)	(4,194,790)
		2012	2011
	Company	£	£
	Shareholders' funds at 1 July 2011 and 30 June 2012	24,706,571	24,706,571
	The company has taken advantage of the exemption contained within a 2006 not to present its own profit and loss account.  The profit for the year dealt with in the accounts of the company was £ni		Companies Act
20	Net cash flow from operating activities		
		2012 £	2011 £
	Operating loss	(9,319,949)	(7,143,466)
	Exceptional items	•	(89,275)
	Amortisation of intangible fixed assets	2,132,324	801,394
	Depreciation of tangible fixed assets	911,388	102,232
	Profit on disposal of fixed assets	(511,500)	(1,305,840)
	Government grants	718,200	973,400
	(Increase)/decrease in stocks	(878,546)	89,182 4,239,783
	(Increase)/decrease in debtors Increase in creditors	(1,753,541) 28,569,944	43,586,855
	increase in creditors	20,000,044	
	Net cash inflow from operating activities	19,868,320	41,254,265
21.	Analysis of cash flows for headings netted in cash flow statement		
-1.	Addysis of dustriows for floadings flotted in section of sections	2010	2044
		2012 £	2011 £
	Returns on investments and servicing of finance		
	Interest received	161,069	57,017
	Interest paid	(7,508)	(23)
	Net cash inflow from returns on investments and servicing of finance	153,561	56,994
	***************************************		

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

### 21 Analysis of cash flows for headings netted in cash flow statement (continued)

	2012 £	2011 £
Capital expenditure and financial investment		
Purchase of intangible fixed assets (players) Sale of intangible fixed assets (players) Purchase of tangible fixed assets	(3,973,563) 1,125,000 (10,178,988)	(2,237,000) 129,575 (50,352,374)
Net cash inflow/(outflow) from capital expenditure and financial investment	(13,027,551)	(52,459,799)

Trade debtors includes £1,029,000 (2011 £1,642,500) from the sale of players, trade creditors includes £814,202 (2011 £250,000) for the purchase of players. Neither of these figures is included in the above figures. Brought forward creditors included £3,290,013 in respect of tangible fixed assets and creditors for the year ended 30 June 2012 includes £2,850,956 in respect of tangible fixed assets. The figures above incorporate the adjustment required for non-cash flow movements.

2044

2042

	£ 2012	£
Financing		
Repayment of other loans	•	(4,000)

#### 22 Analysis of changes in net funds

	1 July 2011	Cash flow	Loan movement	30 June 2012
	£	£	£	£
Cash at bank and in hand	2,968,451	7,240,205	-	10,208,656
Debt:				
Debts due within one year	(233,882)	-	-	(233,882)
Net funds	2,734,569	7,240,205		9,974,774

### 23. Capital commitments

At 30 June 2012 the group and company had capital commitments as follows

	Group		Company	
	2012 £	2011 £	2012 £	2011 £
Contracted for but not provided in these financial statements	9,059,535	303,423	-	-

The capital commitments for 2012 relate to Phase 2 expansion of the stadium and the Falmer Retained Land Project. The capital commitments for 2011 figure related to the building of a car park.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

#### 24. Pension commitments

The pension costs charged in the financial statements represent the contributions payable by the group to employees' personal pension plans during the year in accordance with FRS17

### 25 Operating lease commitments

At 30 June 2012 the Group had annual commitments under non-cancellable operating leases as follows

_	2012	2011
Group	£	£
Expiry date.		
Within 1 year	2,411	1,760
Between 2 and 5 years	55,535	34,923
After more than 5 years	-	-
	<del></del>	

## 26. Contingencies - Transfer fees receivable/payable

Under the terms of contracts with other football clubs in regard to player transfers, additional fees could become receivable and payable if certain defined performance criteria are fulfilled. The maximum that could be receivable to the group is £380,000 (2011 £720,000) and the maximum that could become payable by the group is £515,000 (2011 £350,000).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

#### 27. Related party transactions

#### Group

The company and group have taken advantage of the exemption in Financial Reporting Standard number 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company and are publicly available. These are those consolidated financial statements.

#### **Directors loan account**

During 2012, the loans made by A Bloom to both The Community Stadium Limited and The Brighton and Hove Albion Football Club Limited were consolidated in Brighton and Hove Albion Holdings Limited after agreement was reached on which company within the group held this liability. At 30 June 2012, the amount owed to A Bloom by the company was £120,252,105 (2011 £94,444,923). The amount loaned is interest free and repayable after more than one year. Since the year end £40,000,000 has been converted into share capital.

#### Other

During the year, Adenstar Developments Limited, the holding company of which D L Chapman and R F Comer are directors, invoiced the group £1,301,433 (2011 - £677,126) for various building and construction work During the year, the group made payments to Adenstar Developments Limited of £1,331,138 (2011 - £399,908) At the year end, the group owed Adenstar Developments Limited an amount of £255,306 (2011 - £285,010) All transactions were on an arms length, commercial basis

During the year the group invoiced Albion In The Community, a company in which D L Chapman and M Sugarman are trustees and directors, £6,267 (2011 - £21,895) for rent, stock and sponsorship. The group also made purchases of £320 (2011 - £10,258) from Albion In The Community. The group received monies in the amount of £144 (2011 - £22,806) and made payments in the amount of £258 (2011 - £15,000) and made additional donations of £155,201. At the year end the group was owed an amount of £6,268 (2011 - £144) by Albion In The Community and owed an amount of £320 (2011 - £258) to Albion in The Community.

### 28 Post balance sheet events

On 24 September 2012, 40,000,000 £1 ordinary shares were issued at par to A Bloom

#### 29 Controlling party

As at 30 June 2012 the ultimate controlling party was A Bloom by virtue of his 77% shareholding Subsequent to the post balance sheet issue of shares his holding has increased to 91%