

Company Registration No. 2840892

## DSB SPECIAL BATTERIES LIMITED

Report and Abbreviated Accounts

Year ended 30 September 1997



Deloitte & Touche 63 High Street Crawley West Sussex RH10 1BQ



## REPORT AND ABBREVIATED ACCOUNTS 1997

| CONTENTS                                                                         | Page    |
|----------------------------------------------------------------------------------|---------|
| Officers and professional advisers                                               | 1       |
| Directors' report                                                                | 2       |
| Directors' statement of responsibilities                                         | 3       |
| Auditors' report                                                                 | 4       |
| Abbreviated profit and loss account                                              | 5       |
| Combined statement of movements on reserves and movements in shareholders' funds | 6       |
| Note of historical cost profits and losses                                       | 6       |
| Balance sheet                                                                    | 7       |
| Cash flow statement                                                              | 8       |
| Notes to the cash flow statement                                                 | 9 - 10  |
| Notes to the abbreviated accounts                                                | 11 - 17 |



### OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

S Bowler S Boyes W Li J Merell (appointed 21 August 1997)

### **SECRETARY**

W Li

#### REGISTERED OFFICE AND TRADING ADDRESS

Ruben House Crompton Way Crawley West Sussex RH10 2QR

#### **BANKERS**

Barclays Bank Plc The Gatwick Group 90-92 High Street Crawley West Sussex RH10 1BP

#### **AUDITORS**

Deloitte & Touche Chartered Accountants 63 High Street Crawley West Sussex RH10 1BQ

#### DSB SPECIAL BATTERIES LIMITED



## **DIRECTORS' REPORT**

The directors present their annual report and the abbreviated accounts for the year ended 30 September 1997.

#### **ACTIVITIES**

The principal activity of the company is the design, manufacture and marketing of a wide range of special battery packs and battery charging systems to meet the diverse requirements of industrial, military and consumer markets.

#### REVIEW OF DEVELOPMENTS

During the year, the business has secured additional forward contracts in both the commercial and defence sectors and traded broadly in line with expectations.

#### RESULTS AND DIVIDENDS

The profit after tax for the year amounted to £252,750 (1996 - £64,567).

The directors recommend the payment of a final dividend of £6 per ordinary share amounting to £300,000 (1996 - £nil) in respect of the financial year ended 30 September 1997.

#### **FUTURE PROSPECTS**

The outlook for the business is exciting with the company's entry into the distribution market planned to commence in early 1998 and the company positioning itself to participate in the battery competition for long term defence communications programmes.

#### DIRECTORS AND THEIR INTERESTS

The directors' interests in the ordinary shares of the company at 30 September 1997 and 1 October 1996 were as follows:

|          | 30 September 1997 | 1 October 1996 |  |
|----------|-------------------|----------------|--|
|          | No.               | No.            |  |
| S Bowler | 13,334            | 13,334         |  |
| S Boyes  | 18,333            | 18,333         |  |
| W Li     | 18,333            | 18,333         |  |

All directors served throughout the year except J Merrell who was appointed on 21 August 1997.

J Merrell was granted 3,000 share options under an approved share scheme on 24 May 1996.

Approved by the Board of Directors and signed on behalf of the Board

W Li

Secretary

11 March 1998

#### DSB SPECIAL BATTERIES LIMITED



#### DIRECTORS' STATEMENT OF RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



#### **Chartered Accountants**

South East Regional Office Deloitte & Touche 63 High Street Crawley West Sussex RH10 1BQ Telephone: National 01293 510112 International + 44 1293 510112 Facsimile (Gp. 3): 01293 533493



## AUDITORS' REPORT TO DSB SPECIAL BATTERIES LIMITED PURSUANT TO PARAGRAPH 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts on pages 5 to 17 together with the financial statements of DSB Special Batteries Limited prepared under section 226 of the Companies Act 1985 for the year ended 30 September 1997.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A(3) of the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the deliver abbreviated accounts prepared in accordance with that section and whether the abbreviated accounts have been properly prepared in accordance with those provisions and to report our opinion to you.

#### BASIS OF OPINION

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### **OPINION**

In our opinion the company is entitled under sections 247 and 247A of the Companies Act 1985 to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, in respect of the year ended 30 September 1997, and the abbreviated accounts on pages 5 to 17 have been properly prepared in accordance with those provisions.

Deloitte & Touche
Chartered Accountants
and Registered Auditors

12 March 1998



Aberdeen, Bath, Belfast, Birmingham, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.



## ABBREVIATED PROFIT AND LOSS ACCOUNT Year ended 30 September 1997

|                                               | Note | 1997<br>£ | 1996<br>£ |
|-----------------------------------------------|------|-----------|-----------|
| Gross profit                                  |      | 2,061,593 | 1,457,784 |
| Distribution costs                            |      | 383,956   | 401,174   |
| Administrative expenses                       |      | 1,302,921 | 964,145   |
| Other operating income                        |      | (3,437)   | (7,316)   |
| OPERATING PROFIT                              | 3    | 378,153   | 99,781    |
| Interest payable and similar charges          | 4    | 13,597    | 10,304    |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |      | 364,556   | 89,477    |
| Tax on profit on ordinary activities          | 5    | 111,806   | 24,910    |
| PROFIT FOR THE FINANCIAL YEAR                 |      | 252,750   | 64,567    |
| Final dividend proposed                       | 6    | (300,000) | -         |
| RETAINED (LOSS)/PROFIT FOR THE FINANCIAL YEAR |      | (47,250)  | 64,567    |

All activities of the company are continuing.

There are no recognised gains and losses for the current or previous financial year other than as stated in the profit and loss account.



# COMBINED STATEMENT OF MOVEMENTS ON RESERVES AND MOVEMENTS IN SHAREHOLDERS' FUNDS Year ended 30 September 1997

|                                                                                                                         | Share<br>capital<br>£ | •        | Profit and loss account | 1997<br>Total<br>£ | 1996<br>Total<br>£ |
|-------------------------------------------------------------------------------------------------------------------------|-----------------------|----------|-------------------------|--------------------|--------------------|
| At beginning of year                                                                                                    | 50,000                | 41,918   | 814,187                 | 906,105            | 841,538            |
| Retained (loss)/profit for the financial year                                                                           | <u>.</u>              | -        | (47,250)                | (47,250)           | 64,567             |
| Transfer of depreciation on revalued assets                                                                             | -                     | (16,743) | 16,743                  | -                  | -                  |
|                                                                                                                         |                       |          |                         |                    |                    |
| At end of year                                                                                                          | 50,000                | 25,175   | 783,680                 | 858,855            | 906,105            |
|                                                                                                                         | <del></del>           |          |                         |                    | ***                |
| NOTE OF HISTORICAL COST Pl<br>Year ended 30 September 1997                                                              |                       | ND LOSS  | ES                      | 1997<br>£          | 1996<br>£          |
| Reported profit on ordinary activities before t                                                                         | axation               |          |                         | 364,556            | 89,477             |
| Difference between historical cost depreciation actual depreciation charge for the year calculon the revaluation amount |                       |          |                         | 16,743             | 12,347             |
| Historical cost profit on ordinary activities be                                                                        | fore taxation         |          |                         | 381,299            | 101,824            |
|                                                                                                                         |                       |          |                         |                    | ===                |
| Historical cost retained (loss)/profit for the yeafter taxation and dividends                                           | ear                   |          |                         | (30,507)           | 76,914             |



## BALANCE SHEET 30 September 1997

|                                                         | Note | 1997<br>£   | 1996<br>£ |
|---------------------------------------------------------|------|-------------|-----------|
| FIXED ASSETS                                            |      |             |           |
| Tangible assets                                         | 7    | 367,010     | 313,297   |
| CURRENT ASSETS                                          |      |             |           |
| Stocks                                                  | 8    | 469,487     | 554,590   |
| Debtors                                                 | 9    | 1,358,454   | 892,012   |
| Cash at bank and in hand                                |      | 360,369     | 41        |
|                                                         |      | 2,188,310   | 1,446,643 |
| CREDITORS: amounts falling due                          |      |             |           |
| within one year                                         | 10   | 1,629,442   | 805,698   |
| NET CURRENT ASSETS                                      |      | 558,868     | 640,945   |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |      | 925,878     | 954,242   |
| CREDITORS: amounts falling due after more than one year | 11   | 67,023      | 43,333    |
| PROVISIONS FOR LIABILITIES AND CHARGES                  | 12   | -           | 4,804     |
| TOTAL NET ASSETS                                        |      | 858,855     | 906,105   |
| CAPITAL AND RESERVES                                    |      | - 1.1 2.00m |           |
| Called up share capital                                 | 13   | 50,000      | 50,000    |
| Capital reserve                                         |      | 25,175      | 41,918    |
| Profit and loss account                                 |      | 783,680     | 814,187   |
| TOTAL EQUITY SHAREHOLDERS' FUNDS                        | 3    | 858,855     | 906,105   |
|                                                         |      | <del></del> |           |

These accounts have been prepared in accordance with the special provisions relating to medium-sized companies under section 246A of the Companies Act 1985.

The financial statements were approved by the Board of Directors on 11 March 1998.

Signed on behalf of the Board of Directors

S Boyes
Director



## CASH FLOW STATEMENT Year ended 30 September 1997

| (8,980)     |
|-------------|
| 0,304)      |
| 30,605)     |
| 24,554)<br> |
| 94,443)     |
| 3,536)      |
| 37,979)     |
| 1 3         |



## NOTES TO THE CASH FLOW STATEMENT Year ended 30 September 1997

| A. | RECONCILIATION OF OPERATING PROFIT TO NET           |                |           |
|----|-----------------------------------------------------|----------------|-----------|
|    | CASH INFLOW/(OUTFLOW)FROM OPERATING ACTI            |                |           |
|    |                                                     | 1997           | 1996      |
|    |                                                     | £              | £         |
|    | Operating profit                                    | 378,153        | 99,781    |
|    | Depreciation                                        | 84,293         | 54,904    |
|    | Profit on disposal of fixed assets                  | (8,500)        | (150,105) |
|    | (Increase)/decrease in stocks                       | 85,103         | (159,127) |
|    | Decrease/(increase) in debtors                      | (391,442)      | 318,169   |
|    | Increase/(decrease) in creditors                    | 460,090        | (392,707) |
|    | Net cash (outflow)/inflow from operating activities | 607,697        | (78,980)  |
|    |                                                     | <del></del>    |           |
| В. | GROSS CASH FLOWS                                    |                | 1006      |
|    |                                                     | 1997           | 1996      |
|    |                                                     | £              | £         |
|    | Returns on investment and servicing of finance      | (1.5 HD=)      | (10.004)  |
|    | Interest paid                                       | (13,597)       | (10,304)  |
|    |                                                     | (13,597)       | (10,304)  |
|    | Capital expenditure                                 |                |           |
|    | Purchase of tangible fixed assets                   | (138,006)      | (124,554) |
|    | Proceeds on disposal of fixed assets                | 8,500          | -         |
|    |                                                     | (129,506)      | (124,554) |
|    |                                                     |                |           |
|    | Financing                                           | (0.6.01.5)     | (2.52()   |
|    | Capital repayment of finance leases                 | (26,915)       | (3,536)   |
|    | Repayment of medium term loans                      | (40,000)       | (40,000)  |
|    |                                                     | (66,915)       | (43,536)  |
|    |                                                     |                |           |
| C. | RECONCILIATION OF NET CASH FLOW TO MOVEME           | NT IN NET DEBT |           |
|    |                                                     | 1997           | 1996      |
|    |                                                     | £              | £         |
|    | Increase/(decrease) in cash in the period           | 371,574        | (337,979) |
|    | Cash to repay medium term Ioan                      | 40,000         | 40,000    |
|    | Cash to repay finance leases                        | 26,915         | 3,536     |
|    |                                                     | 438,489        | (381,515) |
|    | Inception of finance leases                         | (108,929)      | -         |
|    | Net (debt)/funds at 1 October                       | (98,064)       | 283,451   |
|    | Net funds/(debt) at 30 September                    | 231,496        | (98,064)  |
|    |                                                     |                |           |



## NOTES TO THE CASHFLOW STATEMENT (Continued) Year ended 30 September 1997

## D. ANALYSIS OF CHANGES IN NET DEBT

| ANALISIO OF CHARGOS AVIOL 122 | At<br>1 October<br>1996<br>£ | Cash<br>flows<br>£ | Other changes | At<br>30 September<br>1997<br>£ |
|-------------------------------|------------------------------|--------------------|---------------|---------------------------------|
| Cash at bank and in hand      | 41                           | 360,328            | _             | 360,369                         |
| Bank overdraft                | (11,246)                     | 11,246             | -             | -                               |
|                               | (11,205)                     | 371,574            | -             | 360,369                         |
| Debt due within one year      | (43,526)                     | 66,915             | (85,239)      | (61,850)                        |
| Debt due after one year       | (43,333)                     |                    | (23,690)      | (67,023)                        |
|                               | (98,064)                     | 438,489            | (108,929)     | 231,496                         |
|                               |                              |                    |               |                                 |



#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

#### Accounting convention

The abbreviated accounts are prepared under the historical cost convention as modified by the fair value of certain fixed assets.

#### Tangible fixed assets

Tangible fixed assets acquired as part of the Management Buy Out are stated at fair value to the company at the date of acquisition. The resulting uplift in value was taken to a non distributable capital reserve. All other additions are stated at cost.

Depreciation is provided on the cost or fair value, where appropriate, over the estimated useful lives of the assets. Assets in the course of construction are not depreciated until fully commissioned. The rates of depreciation are as follows:

Fixtures and fittings Plant and equipment Motor vehicles Computer equipment 20% per annum straight line 12½% per annum straight line 25% per annum straight line 331/3% - 50% per annum straight line

#### Stocks

Stocks are stated at the lower of cost and net realisable value. In the case of finished goods stock, cost includes attributable production overheads.

#### Deferred taxation

Deferred taxation is provided on timing differences, arising from the different treatment of items for accounts and taxation purposes, which are expected to reverse in the future, calculated at rates at which it is estimated that tax will arise.

#### Pension costs

Retirement benefits to employees and directors of the company are provided by a defined contribution scheme. The assets of the scheme are held separately from those of the company, being invested with insurance companies. The pension cost charge of £64,092 (1996 - £55,268) for the year represents contributions payable by the company to the scheme during the year (note 3).

#### Research and development expenditure

Such expenditure is written off to the profit and loss account as incurred.

#### Share option schemes

The charge to the profit and loss account is based on the fair value of the shares at the date of the award, less any consideration paid.



#### 1. ACCOUNTING POLICIES (continued)

#### Foreign currency

Transactions denominated in foreign currencies are translated into sterling at the rates ruling at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates ruling at that date. All translation differences are dealt with in the profit and loss account.

#### Leases

Operating rentals are charged to profit and loss account in equal amounts over the lease term.

Assets held under finance leases are capitalised at their fair value on the inception of the leases and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital amount outstanding.

## 2. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

|                                                    | 1997        | 1996         |
|----------------------------------------------------|-------------|--------------|
|                                                    | £           | £            |
| Aggregate directors' emoluments                    | 224,050     | 172,457      |
| Aggregate of contributions paid to                 |             |              |
| money purchase pension scheme                      | 28,155      | 23,394       |
|                                                    |             |              |
|                                                    | No.         | No.          |
| Number of directors who are members of money       |             |              |
| purchase schemes                                   | 4           | 3            |
|                                                    | <del></del> |              |
|                                                    | £           | £            |
| Remuneration of the highest paid director          | 75,801      | 62,361       |
|                                                    |             |              |
| Contributions paid under money purchase            | 11 200      | 10.416       |
| pension scheme in respect of highest paid director | 11,309      | 10,416       |
|                                                    |             | 1006         |
|                                                    | 1997        | 1996         |
|                                                    | No.         | No.          |
| Average number of persons employed                 | 63          | 57           |
| Production                                         |             |              |
| Distribution                                       | 5<br>9      | 6<br>7       |
| Administration                                     | 9           | ,            |
|                                                    | 77          | 70           |
|                                                    | <del></del> | <del> </del> |

1007

1006



## NOTES TO THE ABBREVIATED ACCOUNTS Year ended 30 September 1997

## 2. INFORMATION REGARDING DIRECTORS AND EMPLOYEES (continued)

|                                                   | 1997      | 1996      |
|---------------------------------------------------|-----------|-----------|
|                                                   | £         | £         |
| Staff costs during the year (including directors) |           |           |
| Wages and salaries                                | 1,355,203 | 1,100,601 |
| Social security costs                             | 120,481   | 101,346   |
| Pension costs                                     | 64,092    | 55,268    |
|                                                   | 1,539,776 | 1,257,215 |
|                                                   |           |           |

There are no material prepayments or accruals at either balance sheet date relating to pensions.

#### 3. OPERATING PROFIT

|    |                                                            | 1997        | 1996        |
|----|------------------------------------------------------------|-------------|-------------|
|    |                                                            | £           | £           |
|    | Operating profit is after charging:                        |             |             |
|    | Depreciation:                                              |             |             |
|    | Own assets                                                 | 73,082      | 52,089      |
|    | Assets held under finance leases                           | 11,211      | 2,815       |
|    | Rentals under operating leases - plant                     | 6,837       | 4,143       |
|    | - other                                                    | 140,359     | 136,933     |
|    | Auditors' remuneration                                     | 8,500       | 8,300       |
|    | Research and development expenditure written off           | 130,310     | 56,413      |
|    |                                                            | <del></del> | <del></del> |
| 4. | INTEREST PAYABLE AND SIMILAR CHARGES                       |             |             |
|    |                                                            | 1997        | 1996        |
|    |                                                            | £           | £           |
|    | Bank loans, overdrafts and other loans repayable           |             |             |
|    | within five years                                          | 13,597      | 10,304      |
|    |                                                            |             |             |
| 5. | TAX ON PROFIT ON ORDINARY ACTIVITIES                       |             |             |
|    |                                                            | 1997        | 1996        |
|    |                                                            | £           | £           |
|    | United Kingdom corporation tax at 26.5% (1996 - 25%)       | 116,522     | 26,017      |
|    | Deferred tax                                               | (3,016)     | 4,804       |
|    |                                                            | 113,506     | 30,821      |
|    | Adjustment to prior years' tax provision - corporation tax | 86          | (5,911)     |
|    | Adjustment to prior years' tax provision - deferred tax    | (1,786)     | -           |
|    |                                                            | 111,806     | 24,910      |
|    |                                                            |             |             |
|    |                                                            |             |             |

The tax charge is higher than anticipated due to the permanent disallowance of expense items included in the profit and loss account and the non recognition of deferred tax assets.





### 6. DIVIDENDS PROPOSED

|    |                                                                           |                                      | 1            | 997                                   | 1996              |
|----|---------------------------------------------------------------------------|--------------------------------------|--------------|---------------------------------------|-------------------|
|    |                                                                           |                                      |              | £                                     | £                 |
|    | Final dividend proposed                                                   |                                      | 300          | ,000                                  | _                 |
|    | £6 per ordinary share                                                     |                                      | 300,         | ,000                                  |                   |
|    |                                                                           |                                      |              | <del></del>                           |                   |
| 7. | TANGIBLE FIXED ASSETS                                                     |                                      |              |                                       |                   |
|    |                                                                           | Plant,<br>machinery<br>and equipment | vehicles     | Computer equipment                    | Total             |
|    | Cost or valuation                                                         | £                                    | £            | £                                     | £<br>427,232      |
|    | At 1 October 1996                                                         | 382,445                              | 9,295        | 35,492<br>33,605                      | 138,006           |
|    | Additions                                                                 | 104,401<br>(13,209)                  | -            | 33,003                                | (13,209)          |
|    | Disposals                                                                 | (13,209)                             |              |                                       | (13,207)          |
|    | At 30 September 1997                                                      | 473,637                              | 9,295        | 69,097                                | 552,029           |
|    | Depreciation                                                              |                                      |              | 10.110                                | 112.025           |
|    | At 1 October 1996                                                         | 102,460                              | 1,356        | 10,119                                | 113,935<br>84,293 |
|    | Charge for the year                                                       | 67,731                               | 2,334        | 14,228                                | (13,209)          |
|    | Disposals                                                                 | (13,209)                             | -            |                                       | (15,207)          |
|    | At 30 September 1997                                                      | 156,982                              | 3,690        | 24,347                                | 185,019           |
|    | Net book value                                                            | <del></del>                          |              |                                       | <del></del>       |
|    | At 30 September 1997                                                      | 316,655                              | 5,605        | 44,750                                | 367,010           |
|    | At 30 September 1996                                                      | 279,985                              | 7,939        | 25,373                                | 313,297           |
|    | Comparable amounts determined according to the historical cost convention | <del>,</del>                         | <del> </del> |                                       |                   |
|    | convention                                                                | £                                    | £            | £                                     | £                 |
|    | Cost                                                                      | 383,841                              | 9,295        | 69,097                                | 462,233           |
|    | Accumulated depreciation                                                  | (92,361)                             | (3,690)      | (24,347)                              | (120,398)         |
|    | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                                   | <u></u>                              |              |                                       |                   |
|    | Net book value                                                            |                                      |              |                                       |                   |
|    | At 30 September 1997                                                      | 291,480                              | 5,605        | 44,750                                | 341,835           |
|    |                                                                           | -                                    | <del></del>  |                                       |                   |
|    | At 30 September 1996                                                      | 238,067                              | 7,939        | 25,373                                | 271,379           |
|    |                                                                           |                                      | <u></u>      | · · · · · · · · · · · · · · · · · · · | <del></del>       |
|    |                                                                           |                                      |              |                                       |                   |

The net book value of plant, machinery and equipment of £367,010 (1996 - £313,297) includes an amount of £72,580 (1996 - £3,526) in respect of assets held under finance leases. Assets were revalued in accordance with note 1.



| 8.  | STOCKS                                                           |             |         |
|-----|------------------------------------------------------------------|-------------|---------|
|     |                                                                  | 1997        | 1996    |
|     |                                                                  | £           | £       |
|     | Raw materials and consumables                                    | 356,717     | 456,154 |
|     | Work-in-progress                                                 | 10,492      | 66,494  |
|     | Finished goods and goods for resale                              | 102,178     | 31,942  |
|     |                                                                  |             | -       |
|     |                                                                  | 469,487     | 554,590 |
|     |                                                                  |             |         |
| 9.  | DEBTORS                                                          |             |         |
|     |                                                                  | 1997        | 1996    |
|     |                                                                  | £           | £       |
|     | Trade debtors                                                    | 1,038,936   | 784,565 |
|     | Prepayments and accrued income                                   | 244,518     | 107,447 |
|     | ACT recoverable                                                  | 75,000      | -       |
|     |                                                                  | <del></del> |         |
|     |                                                                  | 1,358,454   | 892,012 |
|     |                                                                  |             |         |
|     | All amounts are due within one year, except for ACT recoverable. |             |         |
| 10. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                   |             |         |
|     |                                                                  | 1997        | 1996    |
|     |                                                                  | £           | £       |
|     | Bank overdraft                                                   | _           | 11,246  |
|     | Secured loans - current portion due                              | 40,000      | 40,000  |
|     | Obligations under finance leases (note 14(b))                    | 21,850      | 3,526   |
|     | Trade creditors                                                  | 359,491     | 407,849 |
|     | Corporation tax                                                  | 116,522     | 26,017  |
|     | ACT payable                                                      | 75,000      | -       |
|     | Other taxes and social security                                  | 376,673     | 96,492  |
|     | Dividends payable                                                | 300,000     | 222.552 |
|     | Accruals and deferred income                                     | 339,906     | 220,568 |
|     |                                                                  | 1,629,442   | 805,698 |
|     |                                                                  |             |         |



## 11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

|                                               | 1997   | 1996   |
|-----------------------------------------------|--------|--------|
|                                               | £      | £      |
| Loans wholly repayable within five years      |        |        |
| 1-2 years                                     | 3,333  | 40,000 |
| 2-5 years                                     | -      | 3,333  |
| Obligations under finance leases (note 14(b)) | 63,690 | -      |
|                                               | 67,023 | 43,333 |
|                                               |        | ****   |

This loan bears interest at a rate of 3% above LIBOR and is secured by a fixed and floating charge over the assets of the company.

#### 12. PROVISIONS FOR LIABILITIES AND CHARGES

The amount to deferred tax provided in the financial statements and the potential amounts not provided are:

|     | Capital allowances in excess of depreciation Other short term timing differences                              | Provided<br>1997<br>£<br>15,700<br>(15,700) | Provided 1996 £ 6,756 (1,952)           | Not<br>provided<br>1997<br>£<br>-<br>- | Not<br>provided<br>1996<br>£<br>-<br>- |
|-----|---------------------------------------------------------------------------------------------------------------|---------------------------------------------|-----------------------------------------|----------------------------------------|----------------------------------------|
|     |                                                                                                               | -                                           | 4,804                                   | -                                      | -                                      |
|     | The arrange time the agent is in during the years of                                                          |                                             | *************************************** |                                        | M                                      |
|     | The movement in the provision during the year co                                                              | omprises:                                   |                                         | 1997<br>£                              | 1996<br>£                              |
|     | Balance at 1 October (Credit)/charge to profit and loss account (note 5) Adjustment in respect of prior years |                                             |                                         | 4,804<br>(3,016)<br>(1,788)            | 4,804                                  |
|     | Balance at 30 September                                                                                       |                                             |                                         |                                        | 4,804                                  |
| 13. | CALLED UP SHARE CAPITAL                                                                                       |                                             | :                                       | 1997<br>£                              | 1996<br>£                              |
|     | Authorised 55,000 ordinary shares of £1 each                                                                  |                                             | 55                                      | 5,000                                  | 55,000                                 |
|     | Called up, allotted and fully paid 50,000 ordinary shares of £1 each                                          |                                             | 50                                      | 0,000                                  | 50,000                                 |

On 11 March 1998 the authorised share capital was increased to £358,000 by the creation of 295,000 ordinary shares of £1 each and 8,000 A ordinary shares of £1 each.





#### 14. FINANCIAL COMMITMENTS

|                                 | 1997   | 1996  |
|---------------------------------|--------|-------|
|                                 | £      | £     |
| (a) Capital commitments         |        |       |
| Contracted for but not provided | 17,750 | 4,900 |
|                                 |        |       |

#### Finance lease obligations (b)

At 30 September 1997 the future minimum lease payments to which the company is committed under finance leases are as follows:

|                    | 1997   | 1996  |
|--------------------|--------|-------|
|                    | £      | £     |
| Within 1 year      | 21,850 | 3,526 |
| Within 1 - 2 years | 21,850 | -     |
| Within 2 -5 years  | 41,840 | -     |
|                    |        |       |
|                    | 85,540 | 3,526 |
|                    |        |       |

#### Operating lease commitments (c)

At 30 September 1997, the company was committed to making the following payments during the next year in respect of operating leases:

|                                      | Land and<br>buildings<br>£ | Other<br>£      |
|--------------------------------------|----------------------------|-----------------|
| Leases which expire:                 |                            |                 |
| Within 1 year<br>Within 2 to 5 years | 99,000                     | 1,494<br>31,318 |
|                                      | 99,000                     | 32,812          |
|                                      |                            |                 |

#### 15. **CONTINGENT LIABILITIES**

The company has entered into a guarantee in favour of H M Customs & Excise for an amount not exceeding £100,000.

#### RELATED PARTY TRANSACTIONS AND CONTROLLING ENTITY 16.

There are no related party transactions requiring disclosure. The company is controlled by the board of directors.