Gi Recruitment Limited (formerly Draefern Holdings Limited)

Directors' report and consolidated financial statements Registered number 02836088 31 December 2012

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28/03/2013 COMPANIES HOUSE

Gi Recruitment Limited (formerly Draefern Holdings Limited)
Directors' report and consolidated financial statements
31 December 2012

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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2012

Principal activities

The company's principal activity during the year was that of an investment company

The principal activity of the group is that of an employment agency

On 8 March 2012 the company changed its name to Gi Recruitment Limited

Business review

Financial results - 2012

The Group has had another profitable year creating an operating profit before depreciation of £2 2m (2011 £4 0m), resulting in an operating profit of £2 0m (2011 £3 8m) before exceptional items

Risks & Uncertainties / Business Development

Our business continues to benefit from strong long-term relationships with major blue chip clients and these once again provided the foundation for the company's performance during the year, with new clients being added to our already strong portfolio. Now part of a large multi-national group we have the opportunity moving forward to develop more relationships of this kind, including with companies operating on an international footing. The groundwork for such approaches was laid during the course of 2012.

Our reputation as an established, legally compliant, ethical and reliable supplier is important in reassuring major companies that we are a qualified, suitable partner for the supply of temporary labour – particularly in our increasingly regulated environment. The introduction of the new AWR legislation was handled successfully during the year. Compliance with all relevant regulations continues to be a high priority for the Board.

With a robust sales pipeline, The Directors remain optimistic about the future performance of the Group

Operating Systems

Progress was made during the year, in the development of plans for improving our front and back office operating systems and the supply of higher quality management information to our clients. The Board sees this as a key area of importance going forward

Key Performance Indicators

The company continues to operate a number of Key Performance Indicators, both financial and non financial, and all key goals in this arena were again achieved during the year

Directors

The directors who held office during the year were as follows

J Hardy

J Watts

Directors' report (continued)

Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

Employees

The company's aim for all members of staff and applicants for employment is to fit the qualifications, aptitude and ability of each individual to the appropriate job, and to provide equal opportunity, regardless of sex, religion or ethnic origin. The company does all that is practicable to meet its responsibilities towards the employment and training of disabled people. In the event that an employee becomes disabled, every effort will be made to provide continuity of employment in the same job or a suitable alternative.

The company involves staff in the decision making process and communicates regularly with them during the period. Their involvement in the company's performance is encouraged with an employee bonus scheme

Political and charitable contributions

The group made no political contributions during the period or any donations to UK charities (2011 £nil)

Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office

By order of the board

Director

Draefern House Dunston Court Dunston Road Chesterfield Derbyshire S41 8NL

2013

Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of the profit or loss for that period

In preparing each of the group and parent company financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



KPMG LLP

1 The Embankment Neville Street Leeds LS1 4DW United Kingdom

Independent auditors' report to the members of Gi Recruitment Limited (formerly Draefern Holdings Limited)

We have audited the financial statements of Gi Recruitment Limited (formerly Draefern Holdings Limited) for the year ended 31 December 2012 set out on pages 6 to 20 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2012 and of the group's profit for the year then ended,
- · have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report to the members of Gi Recruitment Limited (formerly Draefern Holdings Limited) (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Jeremy Gledhill (Senior Statutory Auditor)

for and on behalf of

KPMG LLP Statutory Auditor

Chartered Accountants
1 The Embankment
Neville Street
Leeds
LS1 4DW

20th March 2013

Consolidated profit and loss account

for the year ended 31 December 2012

	Note	2012 £000	2011 £000
Turnover Cost of sales	1	177,575 (161,017)	173,180 (154,174)
Gross profit Administrative expenses		16,558 (14,599)	19,006 (18,298)
Operating profit before non-recurring costs Disposal related costs	3	1,958 (18)	3,759 (3,051)
Operating profit		1,940	708
Interest receivable Interest payable and similar charges	6 7	153 (135)	39 (63)
Profit on ordinary activities before taxation	2-5	1,959	684
Tax on profit on ordinary activities	8	(292)	1
Profit for the financial year	15	1,667	685

There were no recognised gains or losses in either year other than as disclosed above

The accompanying notes are an integral part of these financial statements

Consolidated balance sheet

at 31 December 2012

at 31 December 2012					
	Note	2012	2012	2011	2011
Fixed assets		£000	£000	£000	£000
Tangible assets	9		307		404
rangible assets	y		396		484
Current assets			396		484
Debtors (includes £8,692,000 due after more than	,,	22.220		20.007	
one year)	11	33,328		28,997	
one year,					
Creditors: amounts falling due within one year	12	33,328		28,997	
Creditors amounts taining due within one year	12	(19,546)		(14,999)	
NI A susuant source					
Net current assets			13,728		13,998
m . 1					
Total assets less current liabilities			14,178		14,482
Creditors amounts falling due after more than	12		_		(1,971)
one year			-		(1,271)
			·——		
Net assets			14,178		12,511
Capital and reserves					
Called up share capital	14		70		70
Share premium account	15		,,,		70
Merger reserve	15		583		583
Profit and loss account	15		13,525		11,858
	-				
Equity shareholders' funds			14,178		12,511
			17,170		12,241
					

The financial statements on pages 6 to 20 were approved by the board of directors on on its behalf by

20/3/

2013 signed

J Watts Director

The accompanying notes are an integral part of these financial statements

Balance sheet

at 31 December 2012			
	Note	2012 £000	2011 £000
Fixed assets Investments	10	20	20
investments	10	20	20
		20	20
Current assets			
Debtors	11	139	139
Cash at bank and in hand		-	-
		139	120
		139	139
Net current assets		139	139
Net assets		159	159
Canada and was area			<u> </u>
Capital and reserves Called up share capital	14	70	70
Share premium account	15	-	-
Profit and loss account	15	89	89
			
Equity shareholders' funds		159	159
		<u></u>	

The financial statements on pages 6 to 20 were approved by the board of directors on behalf by

2013 and signed on its

J Watts

Director

The accompanying notes are an integral part of these financial statements

Consolidated cash flow statement

for the year ended 31 December 2012

	Note	2012 £000	2011 £000
Cash (outflow)/inflow from operating activities Returns on investments and servicing of finance Taxation Capital expenditure	18 19 19	(446) (135) (252) (122)	(1,928) (63) (727) (479)
Cash inflow before financing		(954)	(3,197)
Financing	19	1,000	7,500
Increase in cash in the period		46	4,303
Reconciliation of net cash flow to movement in net debt			
Increase in cash in the period Cash inflow from increase in debt		46 (1,000)	4,303 (7,500)
(Increase)/decrease in net debt resulting from cash flows	S	(954)	(3,197)
Movement in net debt in the period Net debt at the start of the period	20	(954) (1,971)	(3,197) 1 226
Net debt at the end of the period	20	(2,925)	(1,971)

Reconciliations of movements in shareholders' funds for the year ended 31 December 2012

	Group 2012 £000	Company 2012 £000	Group 2011 £000	Company 2011 £000
Profit for the financial year	1,667	-	685	
Share capital issued	1,667	-	685	20
Net addition to shareholders' funds Opening shareholders' funds	1,667 12,511	159	685 11,826	20 139
Closing shareholders' funds	14,178	159	12 511	159

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

Going Concern

The directors have prepared the accounts on the basis of a going concern

Turnover

Turnover comprises the amount derived from services falling within the group's activities after deduction of trade discounts and excluding value added tax

Turnover for the period was derived from the group's principal activity. The whole of the turnover is attributable to the UK market

Basis of consolidation

The consolidated financial statements include the financial statements of the company and its subsidiary undertakings made up to 31 December 2012. The merger method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired in the period are included in the consolidated profit and loss account from the beginning of the financial year in which the combination occurred, adjusted so as to achieve uniformity of accounting policies. The corresponding figures have been restated by including the results for all the combining entities for the previous period and their balance sheets for the previous balance sheet date.

Under Section 408 of the Companies Act 2006 the company is exempt from the requirement to present its own profit and loss account

Goodwill

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life.

On the subsequent disposal or termination of a business acquired, the profit or loss on disposal or termination is calculated after charging (crediting) the unamortised amount of any related goodwill

In the company's financial statements, investments in subsidiary undertakings are stated at cost less amounts written off

Tangible fixed assets

Tangible fixed assets are stated at cost net of depreciation. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value of each asset on a straight line basis, over its useful economic life, as follows

Leasehold improvements

20% per annum

Fixtures, fittings and office equipment

20% to 33% per annum

Investments

Investments are included at cost less provision for impairment

1 Accounting policies (continued)

Taxation

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

Pension costs

Group contributions to the group's defined contribution pension schemes are charged against the profit and loss account in the period the contributions are payable

Leases

Assets held under finance leases are initially reported at the fair value of the assets, with an equivalent liability categorised as appropriate under creditors due within or after one year. The asset is depreciated over the shorter of its useful economic life or the lease term. Finance costs are allocated to accounting periods over the period of the lease to produce a constant rate of charge on the outstanding balance. Rentals are apportioned between finance costs and capital repayments.

Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis

2 Profit on ordinary activities before taxation

Profit on ordinar	y activities before taxation is stated after charging	2012 £000	2011 £000
Auditors' remune	ration		
Group	- audit of financial statements	47	45
	 fees paid to the auditors and its associates in respect of corporation tax advice and submissions 	20	21
Depreciation and	other amounts written off tangible fixed assets	210	220
Operating leases i	rentals – land and buildings	718	688
	rentals – plant and machinery	351	339

3 Disposal related costs

Costs incurred by the company in relation to the closure of a related party in the year totalled £18,210 (costs incurred in 2011 by the company in relation to the acquisition of the parent company, G1 Recruitment Limited (formerly Draefern Holdings Limited) totalled £3,050,564)

4 Remuneration of directors

No directors were remunerated by the Company in both the current and prior year

During the year, costs of £nil (2011 £nil) were incurred from third parties for the services of directors

5 Staff numbers and costs

The average number of persons employed by the group (including directors) during the period was as follows

	Number of employees 2012	Number of employees 2011
Operational staff	9,426	11,065
Permanent administration staff	268	283
	9,694	11,348
The aggregate payroll costs of these persons were as follows		
	2012	2011
	000£	£000
Salaries	160,384	156,745
Social security costs	11,653	10,509
Other pension costs	136	114
	172,173	167,368

The prior year staff costs disclosures have been restated to correct the allocation of social security costs. There is no impact on total staff costs.

6 Interest receivable

	2012 £000	2011 £000
Interest charged on loan to parent company	153	39

	2012 £000	2011 £000
On bank loans and overdrafts	135	63
	-	
8 Taxation		
Analysis of (credit)/charge in period	2012 £000	2011 £000
UK corporation tax Current tax on income for the period Adjustments in respect of prior periods	299	(5)
Total current tax	299	(5)
Deferred tax Origination of timing differences Effect of decreased tax rate Adjustments in respect of prior periods	46 17 (70)	(14) 4 14
Total deferred tax	(7)	4
Tax on profit on ordinary activities	292	(1)

Factors affecting the tax charge for the current period

The current tax charge for the period is lower than the standard rate of corporation tax in the UK of 24 5% (2011 26 49%) The differences are explained below

20 £0	
Current tax reconciliation	
Profit on ordinary activities before tax 1,9	59 684
Current tax at 24 5% (2011 26 49%)	80 181
Effects of	
Capital Allowances in excess of depreciation	(9) -
Expenses not deductible for tax purposes	62 16
Group relief (claimed) / surrendered (14	-3)
Depreciation in excess of capital allowances	1 -
Fixed asset timing differences	1 (22)
Other short term timing differences	3 37
Losses not paid for	- (211)
Adjustments to tax charge in respect of prior periods	- (5)
Utilisation of tax losses and other deductions (S	(1)
Total current tax charge (see above)	99 (5)

9 Tangible fixed assets

Group	Short Leasehold Land & buildings £000	Fixtures & fittings £000	Total £000
Cost			
At 31 December 2011	44	1,224	1,268
Additions	-	122	122
Disposals	-	(348)	(348)
At 31 December 2012	44	998	1,042
			
Depreciation			
At 31 December 2011	43	740	783
Charge for period	1	209	210
Disposals	-	(348)	(348)
At 31 December 2012	44	602	646
Nathh			
Net book value At 31 December 2012	-	396	396
At 31 December 2011	1	484	484

Fixed asset investments

	Investment in subsidiary undertakings £
Company	
Cost At beginning of period Additions	20
At end of period	
Provisions At beginning and end of period	-
Net book value At 31 December 2012	20
At 31 December 2011	20

10 Fixed asset investments (continued)

The undertakings in which the group's interest at the year end is more than 20% are as follows

	Country of incorporation	Principal activity	Percentage of ordinary shares held		ld
			Gre	oup Co	mpany
Subsidiary undertakings					
Draefern Limited	UK	Supplying personnel		100%	100%
Gi Group Recruitment Limited (formerly Right4Staff Limited)	UK	Supplying personnel		100%	100%
Protemp Recruitment Limited	UK	Supplying personnel		100%	100%
Excel Resourcing (Recruitment Consultants) Limited	UK	Supplying personnel		100%	-
Excel Resourcing (Recruitment Consultants) Bournemouth Limited	UK	Supplying personnel		100%	-
Total Work Services Limited	UK	Supplying personnel		100%	-
11 Debtors					
		Group	Company	Group	Company
		2012	2012	20101	2011
		£000	£000	£000	£000
Trade debtors		23,789	-	20,614	-
Amounts owed by group undertakings		8,692	139	7,539	139
Corporation tax		53	-	100	-
Prepayments and accrued income		533	-	490	•
Deferred tax asset (note 13)		261	-	254	-
		33,328	139	28,997	139

The debtors above include £8,692,000 receivable from group undertakings which is due after more than one year

12 Creditors, amounts falling due within one year

	Group 2012 £000	Company 2012 £000	Group 2011 £000	Company 2011 £000
Trade creditors	3,772	-	3,718	-
Taxation and social security	11,389	_	10,183	_
Other creditors	295		283	-
Amounts owed to group undertakings	332	_	33	-
Accruals and deferred income	832	_	782	-
Bank loans and overdraft	2,925	-	1,971	-
	19,546		14 999	
	17,540 =====	<u>-</u>		
Amounts falling due after more than one year				
Bank loans and overdraft	-	-	1 971	-
				

13 Deferred tax

There is a deferred tax asset of £261,000 (2011 £254,000) The elements of deferred tax are as follows

	Provided		Provided	
	Group 2012 £000	Company 2012 £000	Group 2011 £000	Company 2011 £000
Capital allowances Other Tax losses	110 151	- -	133 121	- - -
Total	261	•	254	-

The Emergency Budget on 22 June 2010 announced that the UK corporation tax rate will reduce from 28% to 24% over a period of 4 years from 2011. A further reduction in the UK corporation tax rate from 25% to 24% was substantively enacted 3 July 2012 and will be effective from that date. Deferred tax has therefore been recalculated to reflect this reduction.

14 Called-up share capital

		2012 £	2011 £
Authorised Ordinary shares of £1 each		100,000	100,000
Allotted, called up and fully paid Ordinary shares of £1 each		70,000	70,000
15 Reserves	Merger reserve	Share premium account*	Profit and loss account
Group At beginning of period Profit for the financial year	£000 583	-	£000 11,858 1,667
At end of period	583	-	13,525
		Share premium account*	Profit and loss account
Company At beginning of period Profit for the financial year		-	-
At end of period			-

^{*}The balance on the share premium account for both group and company at all period ends is £20

16 Commitments

Annual commitments under non-cancellable operating leases are as follows

	2012	2012	2011	2011
	Land and	Other	Land and	Other
	Buildings		Buildings	
Group	£000	£000	£000	£000
Operating leases which expire				
Within one year	178	219	49	24
In the second to fifth years inclusive	299	113	329	300
Over five years	256	-	246	•
	733	332	624	324

At 31 December 2012 the company has no operating lease commitments

17 Pension scheme

The group operates 3 defined contribution pension schemes The pension cost charge for the period represents contributions payable by the group to the schemes and amounted to £136,000 (2011 £114,000)

At 31 December 2012 contributions amounting to £25,513 (2011 £24,478) were payable to the schemes and are included in creditors

18 Reconciliation of operating profit to operating cash flows

	2012 £000	£000
Operating profit	1,940	708
Depreciation	210	220
(Increase)/Decrease in debtors	(4,371)	(1,850)
Increase/(Decrease) in creditors	1,775	(1,006)
Net cash (outflow)/inflow from operating activities	(446)	(1,928)
	 	

Analysis of cash flows

19

	2012 £000	2012 £000	2011 £000	2011 £000
Returns on investment and servicing of finance Interest paid	(135)		(63)	
•				
		(135)		(63)
Capital expenditure Purchase of tangible fixed assets	(122)		(479)	

	(1:	22)	(479)
	 -	_	
Financing Drawdown of bank loan facility	1,000	7,500	
	1,0	D0	7,500

20 Analysis of net debt

	At start of year £000	Cash flow £000	At end of year £000
Cash at bank and in hand			
Bank loans and overdraft	(1,971)	(954)	(2,925)
Total	(1,971)	(954)	(2,925)

21 Ultimate controlling party

The company is a subsidiary undertaking of Gi Recruitment Limited (formerly Draefern Holdings Limited), a company incorporated in the UK

The smallest group in which the results of the company are consolidated is Gi Recruitment Limited (formerly Draefern Holdings Limited), a company incorporated in the UK, and whose financial statements are available from the public Copies can be requested from the Company Secretary at Draefern House, Dunston Court, Dunston Road, Chesterfield, Derbyshire S41 8NL

The largest group in which the results of the company are consolidated is SCL Holdings S p A a company incorporated in Italy, which is also the ultimate parent undertaking and controlling party, and whose financial statements are available to the public Copies can be requested from Milano via Cosimo del Fante 4 – 20122

As a subsidiary undertaking of SCL Holdings S p A the company has taken advantage of the exemption in FRS 8 "Related party disclosures" from disclosing transactions with other members of the group headed by SCL Holdings S p A