COMPANY NUMBER 2835688

ACCOUNTS FOR THE YEAR ENDED

30TH JUNE 2004

Prepared by:

Harmony Book-Keeping Service



DIRECTORS REPORT

The Directors submit their annual Report together with Financial Statements for the year ended 30th June 2004.

1 STATEMENT OF DIRECTORS RESPONSIBILITIES

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985, and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Section 226 and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements so far as applicable to the company.

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Finance Reporting Standard for Smaller Entities (effective June 2002).

2 PRINCIPAL ACTIVITY

The principal activity of the company is the publishing of greetings cards.

3 RESULTS FOR THE YEAR

The results for the year, together with the changes in fixed assets are set out in the annexed Financial Statements. The Directors expect the results for the next year to be similar to the year under review.

4 <u>DIVIDENDS</u>

The Directors paid a dividend of £75,000 (2003 £50,000)

5 DIRECTORS

The Directors, who have served throughout the year, and their shareholdings were:-

	Ordinary Shares	Ordinary Shares of £1 each			
	30th June 2004	30th June 2003			
P. Cockerline S. Parker	2,500 2,500	2,500 2,500			

There are no arrangements to which the company is a party whereby the Directors have any rights to acquire shares or debentures in this or any other company.

There are no material contracts in which the Directors have an interest and there were no related party transactions.

On behalf of the Board:

P Cockerline Director

Dated:

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH JUNE 2004

		2004	2003
	<u>Notes</u>	£	£
Tumover	1c	1,205,315	1,188,972
Cost of Sales		494,761	541,764
Gross Profit		710,554	647,208
Administration Expenses	2	641,379	619,504
Operating Profit		69,176	27,704
Other Income	3	667	6,138
		69,843	33,842
Interest Payable	4	4,359	3,541
Profit on Ordinary Activities			•
before Taxation		65,484	30,301
Taxation	5	13,827	7,678
Profit on Ordinary Activities			
after Taxation		51,657	22,623
Dividends	6	75,000 	50,000
Retained Profit for the Year		(23,343)	(27,377)
Retained Profit Brought Forward		472,262 	499,639
Retained Profit Carried Forward		£448,919	£472,262
			····

The Company made no recognised gains or losses in 2004 or 2003 other than the profit for the year.

The attached notes form an integral part of these financial statements.

BALANCE SHEET AS AT 30TH JUNE 2004

		2004		<u>2003</u>		
	Notes	٤	£	£	_ £	
FIXED ASSETS Intangible Assets Tangible Assets	7	_	29,944 135,154	-	34,222 129,968	
			165,098		164,190	
CURRENT ASSETS Stock Debtors Balance at Bank and in Hand	1(d) 9	278,269 215,691 55,836 549,795	100,000	262,289 280,337 8,255 ———————————————————————————————————	101,100	
		549,795		330,001		
CREDITORS Falling due within one year	10	244,694		219,169		
NET CURRENT ASSETS	-		305,101		331,712	
TOTAL ASSETS LESS CURRENT LIABILITIES			470,199		495,902	
CREDITORS Amounts falling due after more than one year	11	_	16,324		18,640	
			£453,875		£477,262	
CAPITAL AND RESERVES Share Capital Profit and Loss Account	12		5,000 448,875		5,000 472,262	
SHAREHOLDERS FUNDS			£453,875		£477,262	

The company is entitled to exemption from audit under Section 249A(1) of the Companies Act 1985 for the year ending 30th June 2004.

No notice has been deposited under Section 249B(2) of the Companies Act 1985 in relation to its financial statements for the financial period.

On behalf of the Board

P Cockerline Director

NOTES TO THE ACCOUNTS 30TH JUNE 2004

1 Accounting Policies

a. Basis of Accounting

The accounts have been prepared as a going concern under the historical cost convention and in accordance with statements of standard accounting practice and in accordance with the Financial Reporting Standard for smaller entities (effective June 2002). None of the company's activities were acquired or discontinued during the current or previous year.

b. Cash Flow Statement

The company in complying with accounting policy FRS1 is exempt from its provisions on the grounds that it falls within the definition of a small company under section 248 as amended in the Companies Act 1985.

c. Tumover

Turnover represents the sales to customers within the United Kingdom, excluding VAT.

d. Stock

Stocks represented by goods for resale have been valued by the Directors at the lower of cost and net realisable value.

e. Depreciation and Amortisation

Fixed assets are depreciated at a rate calculated to write off the cost over their estimated useful lives at the following rates:

Goodwill Over 10 years

Motor Vehicles 25% on net book value Fixtures and Fittings 25% on net book value

Plant & Machinery 25% on net book value

f. Pension Scheme

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in independently administered funds. The pension scheme charge represents contributions payable by the company to the funds.

g. Leasing and Hire Purchase Commitments

Assets obtained under hire purchase and finance leases are capitalised as tangible assets and depreciated over their useful lives. Obligations under such agreements are included in creditors net of the finance charges allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

NOTES TO THE ACCOUNTS (continued)

2 Administration Expenses

	Administration Expenses are stated after charging:-		
		<u>2004</u> £	2003 £
	Director and Employee costs (see below)	368,933	345,545
	Property Rents	37,175	35,174
	Auditors Remuneration	1,100	1,800
	Depreciation and Amortisation	49,537	48,276
	Loss on Disposal of Assets	14,269	9,188
	Director and Employee Costs		
	Directors Remuneration	16,000	16,000
	Directors Benefits	12,655	12,418
	Staff Wages and Salaries	310,256	291,361
	Employers NIC	25,386	20,826
	Staff Pension Contributions	4,636	4,940
		£368,933	£345,545
3	Other Income		
	Licence Fees	0	5,597
	Bank Interest	667	541
		£667	£6,138
4	Interest Payable		
•	III A TAKE I WINDIA		
	Hire Purchase Interest	4,359	3,393
	Bank Interest	0	148
		£4,359	£3,541
			

NOTES TO THE ACCOUNTS (continued)

		2004 £	2003 £
5	<u>Taxation</u>	-	
	Corporation Tax		
	Current Year at 19% Prior Year Adjustment	13827	8,100 (422)
		£13,827	£7,678
	The current year corporation tax has been calculated at the set the adjusted profits for tax purposes after deducting capital al		19% on
6	<u>Dividends</u>		
	Dividends paid on the issued share capital during the year we	re as follows: 2004 £	2003 £
	Net Paid	£75,000	£50,000
7	Intangible Fixed Assets		<u>Goodwill</u>
	Cost Balance Brought Forward and as at 30th June 2004		£47,787
	Amortisation Balance Brought Forward Charge for the Year		13,565 4,278
	As at 30th June 2004		£17,843
	Net Book Value		
	As at 30th June 2004		£29,944
	As at 30th June 2003		£34,222

NOTES TO THE ACCOUNTS (continued)

8	Tangible Fixed Assets	Fixtures & Fittings £	Motor Vehicles £	Plant & Machinery £	<u>Total</u> £
	Cost		_		
	Balance Brought Forward	29,004	•		
	Additions	713	•		94,314
	Disposals	0	(75,845)	0	(75,845)
	As at 30th June 2004	£29,717	£197,819	£15,947	£243,483
	<u>Depreciation</u>				
	Balance Brought Forward	18,258	64,358	12,430	95,046
	Charge for the Year	3,021	41,359	879	45,259
	Written Back	0	(31,976)	0	(31,976)
		£21,279	£73,741	£13,309	£108,329
	Net Book Value				
	As at 30th June 2004	£8,438	£124,078	£2,638	£135,154
	As at 30th June 2003	£10,746	£115,705	£3,517	£129,968
	Vehicles held under Finance Leases			2004 £	2003 £
				454004	00.000
	Cost			154,234	•
	Depreciation			50,784	23,851
	Net Book Value			£103,450	£66,982
9	<u>Debtors</u> Amounts falling due within one year:-			•	•
	Trada Dahtara			£ 176 161	£ 246,159
	Trade Debtors			176,161 39,457	
	Prepayments Staff Loans			74	146
				£215,691	£280,337
	-			-,	

NOTES TO THE ACCOUNTS (continued)

10	Creditors	payable	within	one year

10	Creditors payable within one year	2004 £	2003 £
		4	~
	Bank Overdraft	0	21,907
	Trade Creditors	149,303	109,879
	Other Taxes and Social Security Costs	17,481	37,383
	Accruals	9,094	4,163
	Hire Purchase	54,988	•
	Corporation Tax	13,827	8,100
		£244,694	£219,169
11	Creditors payable after one year	2004 £	2003 £
	Hire Purchase	£16,324	£18,640
12	Share Capital	£	£
	Authorised 10,000 Ordinary Shares of £1 each	£10,000	£10,000
	Allotted, Issued and Fully Paid 5,000 Ordinary Shares of £1 each	£5,000	£5,000

13 Capital Commitments and Contingent Liabilities

There were no capital commitments or contingent liabilities as at 30th June 2004 (2003 Nil)

14 Other Financial Commitments

Commitments in respect of an operating lease payable in the next 12 months are as follows:-

Leasehold Property

£34,316

12 Related Parties

The company is controlled by its directors.

There were no related party transactions during the year.

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH JUNE 2004

		2004		2002	1 002	
	£	2004	£	£	2003	£
	~		_			-
SALES		1	,205,315			1,188,972
COST OF SALES						
COST OF SALES Opening Stock	262,290			282,29	23	
Purchases	278,599			277,94		
Commissions Paid	136,523			153,19		
Outworkers	79,007			79,20		
Carriage	16,611			11,41		
·		_				
	773,030	ì		804,0	53	
Closing Stock	278,269		494,761	262,28		541,764
Closing Stock	270,203		494,701	202,2	 	
Gross Profit			710,554			647,208
ADMINISTRATIVE EXPENSES						
Directors Remuneration	16,780	1		16,8	16	
Wages and Salaries	334,861			311,3		
Staff Pensions	4,636			4,9		
Recruitment Costs	6,099			3,5		
Rent & Rates	46,370			46,2		
Insurance	2,935			7,8		
Light & Heat	4,372			4,4		
Repairs & Maintenance	3,887			1,9		
Printing, Postage & Stationery	13,785			11,5		
Telephone	6,571			7,0		
Computer Costs	1,696			6,3		
Subscriptions	50				57	
Motor Expenses	67,322			47,7		
Travel & Accomodation Expenses	8,549			6,7		
Advertising & Promotion	16,431			24,9		
Entertaining	410			-	97	
Legal & Professional	885	5		9	02	
Audit	1,100)		1,8	00	
Bank Charges	1,910)		2,5	07	
Bad Debts	36,518			48,1	67	
Staff Welfare	1,526			3,3	95	
General Expenses	878	3		2,6	53	
Depreciation on Intangible Assets	4,278	3		4,8	89	
Depreciation on Plant & Machinery	879)		1,1	72	
Depreciation on FF & Equipment	3,021	İ		3,6	46	
Depreciation on Motor Vehicles	41,359	€		38,5	69	
Loss on Disposal of Assets	14,269	•	641,379	9,1	88	619,504
Operating Profit			69,176			27,704
- Politing . 1411			·			
OTHER INCOME						
Licence Fees)		5,5		
Bank Interest	667	7	667	5	41	6,138
			69,843			33,842
Interest Parable			4,359			3,541
Interest Payable						
NET PROFIT FOR THE YEAR			£65,484			£30,301