## **COMPANY REGISTRATION NUMBER 2833330**

Virgin Net Limited
Financial Statements
31 December 2006

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## **Financial Statements**

## Year ended 31 December 2006

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## **Company Information**

The board of directors R M Mackenzie

R C Gale

R M Mackenzie Company secretary

Registered office 160 Great Portland Street

London WIW 5QA

Ernst & Young LLP 1 More London Place Auditor

London SEI 2AF

#### The Directors' Report

#### Year ended 31 December 2006

The directors present their report and the financial statements of the company for the year ended 31 December 2006

#### Principal activities and business review

The principal activity of the company, was and will continue to be, to act as a broadband internet service provider. The service is aimed primarily at customers with a BT telephone line who are not on Virgin Media's cabled network.

The company is a wholly-owned subsidiary undertaking of Virgin Media Inc., which changed its name from NTL Incorporated on 16 February 2007. The Virgin Media group is an innovative and pioneering UK entertainment and communications business and is the first company in the United Kingdom to offer a quad-play package of television, broadband, telephone and mobile. The group is one of the UK's most popular residential broadband and pay-as-you-go mobile providers and the second largest provider in the UK of pay television and fixed line telephone services.

Turnover has increased by 6 0% to £56 4 million for the year ended 31 December 2006 from £53 3 million in 2005. The increase predominantly relates to Broadband revenue, which has increased as a result of the focus on Broadband customer acquisition during 2006. Although revenue increased the gross profit margin fell from 43.8% to 37.2%. This was predominantly due to the change in customer profile as customers switched from Pay-As-You-Go and Unimetered services to Broadband which contributes a lower gross profit margin.

At 31 December 2006, the total number of Revenue Generating Units (RGUs) was approximately 477,000 compared to approximately 529,000 as at 31 December 2005. This comprised 236,000 Broadband customers (2005 - 166,000), 10,000 Unmetered customers (2005 - 31,000), 225,000 Pay-As-You-Go customers (2005 - 331,000) and 6,000 subscribers to the company's new telephone service (2005 - nil)

Administrative expenses decreased by 30 9% in 2006 over 2005 mainly due to a one-off amortisation charge of £10 million in 2005

## Results and dividends

The profit for the year amounted to £2,798,000 The directors have not recommended a dividend

#### Financial risk management

The company's operations expose it to a variety of financial risks that include interest rate, credit, foreign exchange and liquidity risks

#### Liquidity risk

The Virgin Media group manages its financial risk via secure, long-dated and cost-effective funding for the group's operations in order to minimise the adverse effects of fluctuations in the financial markets on the value of its financial assets and liabilities, profitability and cash flows

The Virgin Media group's external debt is used to satisfy the funding requirements of group undertakings via inter-company loans on terms which generally match those of the external debt. In addition, working capital is managed centrally within the Virgin Media group creating further inter-company trading balances, on terms which are generally interest free

#### Interest rate and foreign exchange rate risk

The company is subject to financial risks where interest rates are not fixed or where the debt is denominated in foreign currency. The group's policy is to manage its interest cost using a mix of fixed and variable rate financial instruments denominated in sterling and foreign currencies, and to hedge all or part of the exposure to interest rate or foreign currency risk. However the group's policy is not to hedge against interest rate or foreign currency risk in respect of inter-company debt.

The Directors' Report (continued)

#### Year ended 31 December 2006

The company's financial instruments mainly comprise interest free inter-company debt. The company had no foreign currency denominated financial instruments during the reporting period or prior year.

#### Credit risk

Credit risk is the risk that one party to a transaction will cause a financial loss for the other party by failing to discharge an obligation. The company's policies are aimed at minimising such losses, by generally requiring that customers satisfy credit worthiness criteria.

The group's inter-company funding arrangements are managed centrally. Recoverability of inter-company receivables is assessed annually. The provision for non-recoverability may increase or decrease as a result of that review.

The directors will revisit the appropriateness of these policies should the company's operations change in size or nature

#### **Directors**

The directors who served the company during the year and thereafter were as follows

R M Mackenzie

R C Gale

The directors had no interest in the share capital of the company requiring disclosure under the Companies Act 1985. The company seeks exemption under The Companies (Disclosure of Directors Interests) (Exceptions) Regulations 1985, not to disclose the directors' interests in the common stock of Virgin Media Inc., a company registered in the state of Delaware, United States of America, and the ultimate parent undertaking of the company.

Virgin Media Inc has indemnified the directors of the company against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 1985 Such qualifying third party indemnity provision is in force as at the date of approving the directors' report

## Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

### Auditor

Ernst & Young LLP will be re-appointed as the company's auditor in accordance with the elective resolution passed by the company under Section 386 of the Companies Act 1985

Signed on behalf of the directors

R M Mackenzie

Company secretary and director

Approved by the directors on 30 October 2007

#### Statement of Directors' Responsibilities

#### Year ended 31 December 2006

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

select suitable accounting policies and then apply them consistently,

make judgments and estimates that are reasonable and prudent,

state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Independent Auditor's Report to the Members of Virgin Net Limited

#### Year ended 31 December 2006

We have audited the company's financial statements for the year ended 31 December 2006 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 17 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Independent Auditor's Report to the Members of Virgin Net Limited (continued)

Year ended 31 December 2006

#### Opinion

In our opinion

the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended,

the financial statements have been properly prepared in accordance with the Companies Act 1985, and

the information given in the directors' report is consistent with the financial statements

Erust & Young LLP
Registered Auditor

31 October 2007

London

#### **Profit and Loss Account**

## Year ended 31 December 2006

		2005
Note	£000	£000
	56,425	53,256
	(35,797)	(29,923)
	20,628	23,333
	(18,404)	(26,636)
2	2,224	(3,303)
4	574	355
	_	996
5	-	(868)
	2,798	(2,820)
6	_	-
	2,798	(2,820)
	4 5	56,425  (35,797)  20,628  (18,404)  2  2,224  4  574  -  5  -  2,798  6  -

All of the activities of the company are classed as continuing

Statement of Total Recognised Gains and Losses
There are no recognised gains or losses other than the profit of £2,798,000 attributable to the shareholders for the year ended 31 December 2006 (2005 - loss of £2,820,000)

The notes on pages 9 to 16 form part of these financial statements.

## **Balance Sheet**

## 31 December 2006

		2006	2005
	Note	£000	£000
Fixed assets	11016	2000	2000
Intangible assets	7	_	_
Tangible assets	8	410	362
Tungiore ussets	· ·		
		410	362
Current assets		_	
Debtors	9	4,469	2,922
Cash at bank		15,241	9,401
<del></del>			
		19,710	12,323
Creditors: Amounts falling due within one year	10	(11,473)	(6,843)
Net current assets		8,237	5,480
Total assets less current habilities		8,647	5,842
Capital and reserves			
Called-up equity share capital	15	13,318	13,318
Share premium account	16	37,327	37,327
Share options reserve	16	· 7	, <u> </u>
Profit and loss account	16	(42,005)	(44,803)
Shareholders' funds	16	8,647	5,842

These financial statements were approved by the directors on 30 October 2007 and are signed on their behalf by

K.C.Car

R C Gale Director

#### Notes to the Financial Statements

#### Year ended 31 December 2006

#### 1 Accounting policies

#### Accounting convention

The financial statements have been prepared under the historical cost convention, and in accordance with applicable UK accounting standards

#### Cash flow statement

The company has taken advantage of the exemption under FRS 1 (revised) not to prepare a cash flow statement as it is a subsidiary which is at least 90% controlled by the ultimate parent undertaking (see note 17)

#### Turnover

Turnover represents the value of services provided, stated net of Value Added Tax, and is attributable to continuing activities, being the provision of telephony and internet services and revenue derived from advertising sales and commission for the use of the company website, all of which is derived from operations in the United Kingdom The directors consider this to be a single class of business

#### Tangible fixed assets

Depreciation is calculated so as to write off the cost of a tangible fixed asset, less its estimated residual value, on a straight line basis over the useful economic life of that asset as follows

Fixtures & Fittings

3-4 years

Computer equipment

3 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable

#### Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

- provision is made for deferred tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold, and
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Notes to the Financial Statements

#### Year ended 31 December 2006

#### 1. Accounting policies (continued)

#### Share-based payments

The company has no share-based compensation plans 
Certain of the company's employees participate in the stock-based compensation plan of Virgin Media Inc , which is described in Virgin Media Inc 's Annual Report and summarised in note 11 below

Certain employees (including directors) of the group receive an element of their remuneration in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares (equity-settled transactions)

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted and is recognised over the vesting period, which ends on the date on which the relevant employees become fully entitled to the award. The fair value of share options is determined using the Black-Scholes option pricing model. The cumulative expense recognised for equity settled transactions at each reporting date reflects the extent to which the vesting period has expired and management's estimate of the number of awards that will ultimately vest. No expense is recognised for awards that do not ultimately vest.

#### 2. Operating profit/(loss)

Operating profit/(loss) is stated after charging

	2006	2005
	£000	£000
Gain on liquidation of investment	_	(996)
Amortisation	_	10,000
Depreciation of owned fixed assets	162	90
Loss on disposal of fixed assets	17	_
Auditor's remuneration		
- as auditor	20	19
	_	

The directors' remuneration is paid by Virgin Media Limited (formerly ntl Group Limited) and disclosed in the group accounts of Virgin Media Finance PLC (formerly ntl Cable PLC)

Auditor's remuneration disclosed above represents costs allocated to the company by the fellow group undertakings that pay all auditor's remuneration on behalf of the Virgin Media group cable segment. The company is exempt from disclosing additional information regarding non-audit services, as the disclosures required under Regulation 4 (1) (b) of Section 390B of Companies Act 1985, are made in the group accounts of Virgin Media Finance PLC

Certain expenses are specifically attributable to the company Where costs are incurred by other group companies on behalf of the company, expenses are allocated to the company on a basis that, in the opinion of the directors, is reasonable

## **Notes to the Financial Statements**

## Year ended 31 December 2006

3.	Staff costs		
	The average number of staff employed by the company during the financial year amounted to		
		2006 No	2005 No
	Office administration Sales and marketing	9 25	9 20
	Operations	45	39
		79	68
	The aggregate payroll costs of the above were		
		2006	2005
	Wages and salaries	£000 4,254	£000 3,277
	Social security costs	469	392
	Other pension costs	104	115
	Equity-settled share-based payments	7	_
		4,834	3,784
4.	Interest receivable		
		2006	2005
		£000	£000
	Bank interest receivable	<del>574</del>	355
5.	Interest payable and similar charges		
		2006	2005
	Interest on loans from group undertakings	£000	£000 868
6.	Taxation		
	(a) Analysis of charge in the year		
	The tax charge is made up as follows	2006	2005
		£'000	£'000
	Current tax charge: Current tax on profit for the year	-	-
	Deferred tax:		
	Origination and reversal of timing differences	-	-
	Total tax charge on profit on ordinary activities	<del>-</del>	_

#### Notes to the Financial Statements

#### Year ended 31 December 2006

#### 6 Taxation (continued)

## (b) Factors affecting current tax charge

The tax assessed on the profit/(loss) on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 30% (2005 - 30%)

The difference between the effective statutory rate and the actual current tax charge is reconciled as follows

	2006	2005
	000£	£000
Profit/(loss) on ordinary activities before taxation	2,798	(2,820)
	<del></del>	
Profit/(loss) on ordinary activities multiplied by the rate of tax	839	(846)
Expenses not deductible for tax purposes	240	3,316
Depreciation for the period in excess of capital allowances	81	27
Utilisation of tax losses	(1,142)	(2,796)
Gain on disposal of investment	-	299
Group relief claimed without payment	(18)	-
Total current tax (note 6(a))		
` ''	<del></del>	

## (c) Factors that may affect future tax charges

Deferred tax assets of £4.2 million (2005 - £5.4 million) in respect of tax losses and £1.3 million (2005 - £1.2 million) in respect of depreciation in excess of capital allowances have not been recognised as there is insufficient certainty as to the availability of future taxable profits

#### 7 Intangible fixed assets

	Customer base £000
Cost At 1 January 2006 and 31 December 2006	10,000
Amortisation At 1 January 2006 and 31 December 2006	(10,000)
Net book value At 31 December 2006	-
At 31 December 2005	

## Notes to the Financial Statements

## Year ended 31 December 2006

8.	Tangible fixed assets			
		Fixtures & Fittings £000	Electronic equipment £000	Total £000
	Cost At 1 January 2006 Additions	79 1	691 226	770 227
	Disposals	(36)	(252)	(288)
	At 31 December 2006	44	665	709
	Depreciation At 1 January 2006	66	342	408
	Charge for the year	12	150	162
	On disposals	(35)	(236)	(271)
	At 31 December 2006	43	256	299
	Net book value At 31 December 2006	_1	409	410
	At 31 December 2005	13	349	362
9.	Debtors			
			2006	2005 £000
	Trade debtors		£000 2,379	542
	Amounts owed by group undertakings			1,334
	Prepayments and accrued income		2,090	1,046
			4,469	2,922
10.	Creditors: Amounts falling due within one year			
			2006	2005
			£000	£000
	Trade creditors		169	1,082
	Amounts owed to group undertakings		6,829	3,909
	Corporation tax Other taxation and social security		291	291 445
	Accruals and deferred income		- 4,184	1,116
			11,473	6,843
			11,473	0,043

Amounts due to group undertakings are unsecured, interest free and repayable on demand

#### Notes to the Financial Statements

Year ended 31 December

#### Year ended 31 December 2006

#### 11. Share-based payments

Equity-settled share-based payments

The company has no share-based compensation plans. Certain of the company's employees participate in the stock-based compensation plan of Virgin Media Inc., as summarised below

The Virgin Media Inc Stock Option Plan is intended to provide incentives to certain employees of the Virgin Media group and its subsidiaries to foster and promote the long-term growth and performance of the group and to better align such employees' interests with those of the group

All options have a 10 year term and vest and become fully exercisable over a period of 3 to 5 years of continued employment. The company accounts for the plan under the fair value recognition provisions of FRS 20.

The expense recognised for equity-settled share-based payments in respect of employee services received during the year to 31 December 2006 is £7,262 (2005 £nil) There are no cash settlement alternatives

The fair value for these options was estimated at the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions

Risk-free Interest Rate	4.59%
Expected Dividend Yield	0 0%
Expected Volatility	30.31%
Expected Lives	4.002

The expected life of the options is based on historical data and is not necessarily indicative of exercise patterns that may occur. The expected volatility takes into account the historical volatility but given the short period of trading history available, it also takes into account the reported expected volatility of comparable companies in similar industries. Whilst indicative of future trends, this may also not necessarily be the actual outcome.

2006

#### Notes to the Financial Statements

#### Year ended 31 December 2006

#### 11 Share-based payments (continued)

No other features of options grant were incorporated into the measurement of fair value. A summary of the activity and related information of the VM Inc Stock Option Plans, pertaining to the employees for the year ended 31 December 2006 is as follows.

		Weighted
		Average
		Exercise
	Options	Price
As at 1 January 2006	-	-
Granted	24,864	\$25 17
Exercised	-	-
Expired	-	-
Forfeited	-	-
As at 31 December 2006	24,864	\$25 17
	_	_

For the share options outstanding as at 31 December 2006, the weighted average remaining contractual life is 9 92 years (2005 - none) The weighted average fair value of options granted during the year was \$7 78 (2005 - none) The range of exercise prices for options outstanding at the end of the year was \$24 29 - \$26 42 (2005 - none)

#### 12. Commitments under operating leases

Exercisable at 31 December 2006

At 31 December 2006 the company had annual commitments under non-cancellable operating leases as set out below

	Land & Buildings	
	2006	2005
	£000	£000
Operating leases which expire		
Within 1 year	-	287
-		

#### 13. Contingent liabilities

The company, along with fellow group undertakings, is party to a senior secured credit facility with a syndicate of banks under which it has guaranteed the borrowings of certain Virgin Media group companies. At 31 December 2006, the maximum contingent liability represented by outstanding borrowings by these companies amounted to approximately £5,125 million (2005 - £1,713 million). Borrowings under the facility are secured against the assets of certain members of the group including those of the company

The company has joint and several liabilities under a group VAT registration

#### 14. Related party transactions

The company has taken advantage of the exemption under FRS 8 not to disclose transactions with group undertakings as it is a subsidiary undertaking which is at least 90% controlled by the ultimate parent undertaking

#### Notes to the Financial Statements

## Year ended 31 December 2006

15.	Share capital				
	Authorised share capital				
				2006	2005
				£000	£000
	19,055,650 Ordinary shares of £1 each			19,056	19,056
	•				
	Allotted, called up and fully paid				
		2006		2005	
		No	£000	No	£000
	Ordinary shares of £1 each	13,317,888	13,318	13,317,888	13,318
	•		<del></del>	, ,	

# 16. Reconciliation of shareholders' funds and movement on reserves

		Share			Total share-
		premium	Share options	<b>Profit</b> and	holders'
	Share capital	account	reserve	loss account	funds
	£000	000£	£000	000£	£000
At 1 January 2005	13,318	37,327	-	(41,983)	8,662
Loss for the year	· -	_	-	(2,820)	(2,820)
At 31 December 2005 and 1 January 2006 Profit for the year Recognition of equity-	13,318	37,327	_ _ _	(44,803) 2,798	5,842 2,798
settled share-based payments in the year	_	_	7	_	7
At 31 December 2006	13,318	37,327	7	(42,005)	8,647

#### 17. Parent undertaking and controlling party

The company's immediate parent undertaking is ntl Internet Services Limited

The company's results are included in the group accounts of Virgin Media Finance PLC

The company's ultimate parent undertaking and controlling party at 31 December 2006 was NTL Incorporated, a company incorporated in the state of Delaware, United States of America The name of NTL Incorporated changed its name to Virgin Media Inc on 6 February 2007

Copies of all sets of group accounts which include the results of the company are available from the Secretary, Virgin Media, 160 Great Portland Street, London, W1W 5QA