Company Registration No. 2809261

Haymarket Group Limited

Report and Financial Statements

31 December 2006

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Report and financial statements 2006

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Report and financial statements 2006

Officers and professional advisers

Directors

The Rt Hon the Lord Heseltine CH (Chairman)
J D Duckworth
D B Fraser
The Hon R W D Heseltine
Dr A S Kemp
Lord Levene of Portsoken KBE
J L Masters
S P Tindall
E A Verdon-Roe

Secretary

J D Duckworth

Registered office

174 Hammersmith Road London W6 7JP

Bankers

The Royal Bank of Scotland plc

Auditors

Deloitte & Touche LLP Chartered Accountants London

Solicitors

Lewis Silkin LLP London

Report and financial statements 2006

Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2006

Business review and principal activities

The principal activities of the group are the provision of editorial content and related services through multiple platforms, including magazines and websites, serving specialist audiences in both the business to consumer and business to business markets. In addition, the group organises exhibitions, events and conferences

The group operates in a number of countries including the UK, USA, Germany, Hong Kong, India and Australia The group's overseas activities have expanded rapidly over the last few years and in particular the last year after a significant investment programme Turnover, by source, from the overseas operations in 2006 accounted for 21% of total turnover

The group has significantly invested in its online activities in order to exploit the commercial opportunities as it looks to meet the demands of its specialist audiences of professionals and enthusiasts online

Review of developments

The results for the year are set out on page 8

Group turnover increased by 6 6% from £229 3 million to £244 4m

Group operating profit, before expenditure on the launch and development of new activities and asset amortisation, was £37 8m , up 30% compared to £29 1m in 2005. Expenditure on new activities charged against profits was £6 1m , compared to £6 8m in 2005.

Included in the results for the year are profits on the disposal of assets amounting to £7 9m (2005 £100,000)

The group made a number of acquisitions of publishing rights during the year for a total consideration including costs of £5 6m (2005 £19 0m), of which £3 5m relates to the acquisition of a subsidiary as detailed in note 27

The group's cash balances increased during the year by £169 million, having been boosted by the asset sales referred to above. However, operating cash flows also continue to be strong

Details of post balance sheet events are shown in notes 17 and 32

Dividends of £2 5m (2005 £2 5m) have been paid during the year

As detailed in note 33, some comparative information for 2005 has been restated to achieve full compliance with FRS $10\,$

Report and financial statements 2006

Directors' report (continued)

Directors and their interests

The present membership of the Board is set out on page 1. All directors served throughout the year. The interests of the directors in the shares of the company were as follows

Ordinary shares of 1p each	At 1 January 2006	At 31 December 2006
The Rt Hon the Lord Heseltine CH	16,611,650	16,611,650
(Chairman) JL Masters	1,158,220	1,158,220
S P Tındall	3,146,505	3,146,505

The Hon R W D Heseltine has an indirect interest in 9,184,760 shares through a family trust

The directors of the company do not have any interests in the shares of subsidiary undertakings

Financial Risk Management

The financial risks that the directors consider most applicable to the group and company are interest rate risk and, to a lesser extent, currency risk

Action has been taken to mitigate any adverse effect of interest rates on the group's profitability, as detailed in note 15 to the accounts

A proportion of currency risk is hedged by way of foreign currency bank loans, together with hedging instruments to protect against adverse foreign exchange movements

Employees

Details of the number of employees and related costs can be found in note 3 to the financial statements

The company provides employees with information on matters relevant to them as employees throughout the year as part of its corporate communications strategy

The company and its subsidiaries have continued the policy regarding the employment of disabled persons. Full and fair consideration is given to applications for employment made by disabled persons, having regard to their particular aptitude and abilities. The company continues to employ, train and support the career development and promotion of employees of the company who have become disabled persons during the period when they were employed by the company and other disabled employees of the company

Environmental matters

Haymarket was the first major publishing company to be certified to the ISO14001 environmental standard. The group has had assessments since the original certification to ensure it is maintaining ISO14001 standards and demonstrating its commitment to continual improvement in environmental performance.

The group's preference for suppliers with environmental credentials continues to encourage them to take their environmental responsibilities seriously. The group's production suppliers in particular, Herons and Lynhurst, are ISO14001 certified. Grange, Hubbard's, Impact, Lynhurst and Polyprint have applied for ISO14001 certification. On a smaller scale, the group's stationery company has achieved ISO14001 at the group's insistence.

Report and financial statements 2006

Directors' report (continued)

Environmental matters (continued)

In addition, the group is committed to improving its environmental credentials in areas such as water consumption, aluminium recycling, composting, newstrade waste and standardised production

Donations

During the year the group made charitable donations of £64,000 (2005 £41,450) and made donations of £25,000 to Conservative Mainstream (2005 £25,000)

Auditors

Each of the persons who is a director at the date of approval of this report confirms that

- (1) so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- (2) the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s234ZA of the Companies Act 1985

A resolution to re-appoint Deloitte & Touche LLP as the company's auditor will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on behalf of the Board

J D Duckworth Director and Secretary

17 July 2007

Statement of Directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any
 material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report to the members of Haymarket Group Limited

We have audited the financial statements of Haymarket Group Limited for the year ended 31 December 2006 which comprise the consolidated profit and loss account, the consolidated statement of total recognised gains and losses, the consolidated and individual balance sheets, the consolidated cash flow statement and the related notes 1 to 33 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and the individual company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the individual company's affairs as at 31 December 2006 and of the group's profit for the year then ended.
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

Delotte & Touche LLP

Chartered Accountants and Registered Auditors

London, United Kingdom

Date

Consolidated profit and loss account Year ended 31 December 2006

	Notes	2006		2005	£'000
Turnover Group and share of joint ventures and associates Less share of joint ventures and associates		£'000 250,173 (5,758)	£'000	£'000 236,150 (6,865)	£7000
Group turnover Cost of sales	2		244,415 (212,825)		229,285 (200,806)
Gross profit			31,590		28,479
Amortisation of publishing and exhibition rights Other administrative expenses	9	(6,419) (7,846)		(5,907) (7,851)	
Total administrative expenses			(14 265)		(13 758)
Operating profit	4		17,325		14,721
'Share of operating profit of joint ventures and associates Amortisation of intangibles in respect of joint ventures and associates Profit on disposal of fixed assets		94 - 7,903		789 (8) 100	
			7,997		881
Group operating profit			25,322		15,602
Investment income Interest payable and similar charges	5 6		610 (11,415)		793 (7,745)
Profit on ordinary activities before taxation Tax on profit on ordinary activities	7		14,517 (880)		8,650 (3,724)
Profit on ordinary activities after taxation and Profit for the financial year attributable to the members of Haymarket Group Limited			13,637		4,926

All activities derive from continuing operations

Consolidated statement of total recognised gains and losses Year ended 31 December 2006

	Notes	2006	2005
		£'000	£'000
Profit for the year attributable to the members of Haymarke	et		
Group Limited		13,637	4,926
Currency translation differences on foreign currency net			
investments	21	(2,400)	(484)
Revaluation of freehold properties	19	750	414
Total recognised gains and losses relating to the year		11,987	4,856
Prior year adjustment	33	(4,732) =	
Total gains and losses recognised since the last financial			
statements		7,255	

Consolidated balance sheet 31 December 2006

				2	005
	Notes	2006		(Restated - see	note 33)
		£'000	£'000	£'000	£'000
Fixed assets	0.22		56 725		50.000
Intangible assets	9, 33 10		56,735 61,866		59,902 61,676
Tangible assets Investments	11(b)		01,000		70
Investments in joint ventures and associates	11(0)		_		70
- Goodwill		_		227	
- Gross assets		3,995		7,011	
- Gross liabilities		(2,391)		(3,798)	
	11(c)		1,604		3,440
•					
			120,205		125,088
Current assets					
Stocks	12		969		1,820
Debtors falling due within one year	13(a)		51,356		46,655
Debtors falling due after more than one year	13(b)		5,989		2,279
Cash at bank and in hand			17,006		5,032
			75,320		55,786
			75,520		
Creditors: amounts falling due					
within one year	14		(79,397)		(82,196)
···					
Net current liabilities			(4,077)		(26,410)
					
Total assets less current liabilities			116,128		98,678
G 1					
Creditors: amounts falling due after more	15		(115,930)		(107,967)
than one year	13		(113,930)		(107,907)
Net assets / (liabilities)			198		(9,289)
Capital and reserves			216		211
Called up share capital	17		316		316
Capital redemption reserve Revaluation reserve	18 19, 33		196 5,934		196 6,811
Merger reserve	20		6,236		6,236
Profit and loss account	21, 33		(12,484)		(22,848)
	,		·-'/		
Shareholders' funds / (deficit)	22		198		(9,289)

These financial statements were approved by the Board of Directors on 17 July 2007

Signed on bahalf of the Board of Directors

The Rt Hon The Lord Heseltine CH

Director and Chairman

Company balance sheet 31 December 2006

	Notes	2006 £'000	2005 £'000
Fixed assets			
Investments	11		
Current assets			
Debtors falling due within one year	13(a)	351	114,000
Debtors falling due after more than one year	13(b)	115,543	
Net current assets		115,894	114,000
Total assets less current liabilities		115,966	114,072
Creditors: amounts falling due after more than one year	15	(7,144)	-
Net assets		108,822	114,072
Capital and reserves			
Called up share capital	17	316	316
Capital redemption reserve	18	196	196
Profit and loss account	21	108,310	113,560
Shareholders' funds	22	108,822	114,072

These financial statements were approved by the Board of Directors on 17 July 2007

Signed on behalf of the Board of Directors

The Rt Hon The Lord Heseltine CH

Director and Chairman

Consolidated cash flow statement Year ended 31 December 2006

	Notes	£'000	2006 £'000	£'000	2005 £'000
Net cash inflow from operating activities	23		33,247		31,771
Dividends received from associated undertaking	5		199		1,057
Returns on investments and servicing of finance Interest received Dividends received Interest paid		274 104 (10,427)		76 93 (7,745)	
Net cash outflow from returns on investments and servicing of finance			(10,049)		(7,576)
Taxation UK corporation tax paid		(3,789)		(3,941)	
Total tax paid			(3,789)		(3,941)
Capital expenditure and financial investment Purchase of tangible fixed assets Purchase of intangible fixed assets Proceeds from sale of fixed assets Proceeds from sale of investment	10	(6,176) (1,186) 3,761 5,502		(14,422) (6,536) 507	
Net cash outflow from capital expenditure and financial investment			1,901		(20,451)
Acquisitions and disposals Purchase of subsidiary undertakings Net cash / (overdraft) acquired with subsidiaries Purchase of interest in associated undertakings	27 27	(2,337)		(7,766) (83) (1,469)	
Net cash outflow from acquisitions and disposals			(2,116)		(9,318)
Equity dividends paid			(2,500)		(2,500)
Net cash outflow before financing			16,893		(10,958)
Financing Bank loan drawdown/(repayment)		3,286		(2,000)	
Net cash inflow / (outflow) from financing			3,286	_	(2,000)
Increase / (Decrease) in cash	25	•	20,179		(12,958)

Notes to the accounts Year ended 31 December 2006

1 Accounting policies

The financial statements are prepared in accordance with United Kingdom law and accounting standards. The particular accounting policies adopted by the directors are consistent with the prior year and are described below.

Accounting convention

The financial statements are prepared under the historical cost convention as amended by the revaluation of certain fixed assets

Basis of consolidation

The consolidated financial statements include the financial statements of the company and its subsidiaries for the year ended 31 December 2006

The group's share in associates is accounted for using the equity method of accounting. The consolidated profit and loss account includes the group's share of the pre-tax profits or losses and attributable taxation.

The group's share of its joint ventures' assets and liabilities have been accounted for using the gross equity method

Acquisitions and goodwill

On the acquisition of a business, including an interest in an associated undertaking, fair values are attributed to the group's share of net assets. Where the cost of the acquisition exceeds the values attributed to such net assets, the difference is treated as purchased goodwill. Purchased goodwill is capitalised and amortised on a straight line basis at 5% per annum.

Publishing and exhibition rights

Publishing and exhibition rights are held at cost less any provision for impairment in value and are amortised on a straight line basis at rates between 5% and 20% per annum, based on an assessment of the economic life of the asset at the time of purchase. Any elements of acquisition costs that relate to a non-competition clause are amortised over the effective period of that clause.

Tangible fixed assets

Tangible fixed assets are stated at cost or valuation net of depreciation and any provision for impairment Short leasehold properties are amortised over the period of the lease. No depreciation is usually charged on freehold land. When it has proved impossible to obtain a split between land and buildings for a property then the full cost or valuation has been depreciated. Other assets are depreciated by equal annual instalments over the anticipated lives of the assets, principally at the following rates.

Freehold office properties	2%
Other freehold properties	2%
Vehicles, furniture and equipment	20% - 25%

Freehold properties are revalued every year with the surplus or deficit on book value being transferred to the revaluation reserve

Investments

Investments are stated at cost less any provision for impairment

Stocks

Stocks are valued at the lower of cost and net realisable value. Stocks of magazine back issues are not valued Agricultural stock is included at independent professional valuation.

Notes to the accounts Year ended 31 December 2006

1. Accounting policies (continued)

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation is provided in full on timing differences between the recognition of gains and losses in the financial statements and their recognition in a taxation computation

Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset, or on unremitted earnings of subsidiary and associated undertakings and joint ventures where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

Foreign currency

Foreign currency assets and liabilities are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences are dealt with in the profit and loss account. The financial statements of foreign subsidiary undertakings are translated into sterling at the rates of exchange prevailing at the balance sheet date and the differences arising from the translation of the opening net investment in subsidiary undertakings at the closing rates are taken directly to reserves.

Pension costs

The company operates a defined contribution pension scheme Pension costs are charged to the profit and loss account in the period in which they become payable

Operating leases

Rentals are charged to the profit and loss account in equal annual amounts over the lease term

2. Analysis of turnover, operating profit and net assets

Turnover represents revenue receivable and the value of goods (excluding VAT) sold to third parties All turnover and profit before tax relates to the group's principal activity

Sale of goods are recognised when goods are delivered and title has passed

Interest income is accrued on a time basis, by reference to the principle outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount

Dividend income from investments is recognised when the shareholders rights to receive payment have been established

Notes to the accounts Year ended 31 December 2006

2. Analysis of turnover, operating profit and net assets (continued)

Geographical analysis by location is as follows

Turnover by destination	2006 £'000	2005 £'000
United Kingdom Other countries	180,644 63,771	167,504 61,781
	244,415	229,285
Turnover by source		
United Kingdom Other countries	193,016 51,399	188,315 40,970
	244,415	229,285

Profit on ordinary activities before taxation

An analysis of operating profit by geographical segment has not been included as the directors believe that to do so would be seriously prejudicial to the interests of the group

Net assets / (liabilities)	2006 £'000	2005 (Restated – see note 33) £'000
United Kingdom	75,137	85,268
Other countries	23,451	20,726
Group monetary net liabilities	(98,390)	(115,283)
	198	(9,289)

Notes to the accounts Year ended 31 December 2006

3. Information regarding directors and employees

	2006 £'000	2005 £'000
Directors' emoluments Emoluments	4,048	2,682
Remuneration of highest paid director	2,508	1,202

Directors' emoluments are disclosed on an accruals basis

There are defined contribution pension plans for the benefit of four directors (2005 four) The contributions in total for the year were £1,375,467 (2005 £304,868) The highest paid director received contributions of £1,304,317 (2005 £237,812)

•	2006	2005
	000'£	£'000
Staff costs during the year (including directors)		
Wages and salaries	69,751	67,709
Social security costs	6,553	6,709
Pension costs	4,237	2,774
	80,541	77,192
	No.	No.
Average number of persons employed by the group (including directors)	1,906	1,845
•	-	

The company had no employees (2005 nil) Another group company holds contracts of employment for the group's employees

Notes to the accounts Year ended 31 December 2006

4.	Operating profit		
		2006 £'000	2005 £'000
	Operating profit is stated after charging	* 000	2 000
	Depreciation - owned assets	3,165	3,095
	Rentals under operating leases for land and buildings	1,802	1,772
	Auditors' remuneration - group audit	175	146
	- company audit	7	7
	- other services relating to taxation	293	128
	Amortisation of publishing and exhibition rights	6,419	5,907
5.	Investment income		
		2006	2005
		£'000	£'000
	Income from other fixed asset investments	137	93
	Interest receivable and similar income	274	76
	Income from associate	199	276
	Foreign exchange differences		348
		610	793
6	Interest payable and similar charges		
v	Therest payable and shimar charges	2006	2005
		£'000	2005 £'000
	Bank loan and overdraft interest	8,672	7,745
	Other interest payable	1,755	7,743
	Foreign exchange differences	988	_
		11,415	7,745
7.	Tax on profit on ordinary activities		
		2006	2005
		£'000	£'000
	United Kingdom corporation tax at 30% (2005 30%)	3,972	4,754
	Adjustment in respect of prior years	(1,081)	(175)
	Overseas taxation Witholding tax on royalties	927 (6)	338
	Double-tax relief	(378)	(277)
	Total current tax charge	3,434	4,640
	Deferred tax credit	(2,554)	(916)
	Tax on profit on ordinary activities	880	3,724

Notes to the accounts Year ended 31 December 2006

7 Tax on profit on ordinary activities (continued)

The standard rate of current tax for the year, based on the UK standard rate of corporation tax is 30% (2005 30%) The current tax charge for the year is less than 30% for the reasons set out in the following reconciliation

Reconciliation of current tax charge	2006 £'000	2005 £'000
Profit on ordinary activities before tax	14,517	8,650
Tax at 30% thereon	4,355	2 595
Factors affecting charge for the year		
- Expenses not deductible for tax	484	777
- Capital allowances in advance of depreciation	(78)	(339)
- Other short term timing differences	938	630
- Non-deductible depreciation/amortisation on assets not qualifying		
for capital allowances	1,254	985
- Non-taxable income	(2,507)	(175)
- Unutilised tax losses	242	281
- Effect of overseas tax rates	399	61
- Adjustment in respect of prior years	(1,081)	(175)
Overseas Josses b/fwd	(696)	-
Unutilised overseas losses	130	-
Overseas withholding tax on royalties	(6)	•
Current tax charge for the year	3,434	4,640

8. Profit attributable to members of the company

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the company is not presented as part of these financial statements

The company's loss before dividends for the year was £2,750,000 (2005 loss £850,000)

Notes to the accounts Year ended 31 December 2006

9. Intangible assets

Group	Note	Publishing and exhibition rights £'000
Cost or valuation		
At 1 January 2006 (restated)	33	91,290
Additions during the year		
on acquisition of subsidiary	27	3,527
Other additions		2,061
Foreign exchange translation differences		(3,202)
At 31 December 2006		93,676
Accumulated amortisation At 1 January 2006 (restated) Charged in the year Foreign exchange translation differences	33	31,388 6,419 (866)
At 31 December 2006		36,941
Net book value At 31 December 2006		56,735
At 31 December 2005 (restated)	33	59,902

The group made a number of acquisitions of publishing rights and companies during the year for total consideration including costs of £5,588,000. The net assets of the subsidiary acquired totalled £1,202,000. For further details see note 27.

Notes to the accounts Year ended 31 December 2006

10. Tangible assets

Freehold operties £'000	leasehold properties £'000	furniture, equipment £'000	Total £'000
55,925	1,544	24,129	81,598
0	(31)	(196)	(227)
1,959	148	4,069	6,176
-	-	168	168
(903)	-	903	-
(3,125)	(1,072)	(1,868)	(6,065)
750	-	-	750
54,606	589	27,205	82,400
			_
697	1.436	17.985	20,118
	•	•	(124)
436	46	, ,	3,165
-	_	134	134
-	(1,072)	(1,687)	(2,759)
1,133	392	19,009	20,534
		 	
53,473	197	8,196	61,866
55,260	110	6,306	61,676
	70perties £'000 55,925 0 1,959 (903) (3,125) 750 54,606 697 - 436 - 1,133	roperties £'000 55,925	roperties properties equipment £'000 £'000 £'000 55,925 1,544 24,129 0 (31) (196) 1,959 148 4,069 - 168 (903) - 903 (3,125) (1,072) (1,868) 750 - - - 54,606 589 27,205 697 1,436 17,985 - - (18) (106) 436 46 2,683 - - 134 - (1,072) (1,687) 1,133 392 19,009 53,473 197 8,196

Freehold properties at 31 December 2006 comprise freehold office properties at open market value as determined by Kitchen LeFrenais Morgan, professional valuers, of £45,125,000 (2005 £17,150,000), other freehold office property at open market value of £nil (2005 £3,200,000) and other freehold properties at directors' valuation, which equates to cost, of £8,348,000 (2005 £34,910,000) The reclassification of freehold properties between 2006 and 2005 has arisen as a result of the refurbishment of one office property in 2006

A freehold property was sold on 28 March 2006 for £3,250,000

The net book value of freehold properties comprises land of £3,300,000 (2005 £2,674,000) and properties for which no split can be obtained of £50,173,000 (2005 £52,586,000)

Notes to the accounts Year ended 31 December 2006

10. Tangible assets (continued)

	Freehold properties £'000
The comparable amounts for properties at valuation	
determined according to the historical cost convention	
Cost	53,213
Accumulated depreciation	(5,480)
Net book value at 31 December 2006	47,733
Net book value at 31 December 2005	42,126

11. Investments held as fixed assets

	Group		Company	
	2006 £'000	2005 £'000	2006 £'000	2005 £'000
Shares in subsidiary undertakings (a) Other investments (b)	-	- 70	72	72 -
Investments in joint ventures and associated undertakings (c)	1,604	3,440	-	-
	1,604	3,510	72	72

Notes to the accounts Year ended 31 December 2006

11 Investments held as fixed assets (continued)

a) Shares in subsidiary undertakings

The principal subsidiary undertakings, all of which (unless noted otherwise below) are registered in England and Wales and operate principally in the United Kingdom, are as follows

		Country where incorporated and operating	Percentage of equity held	Principal Activity
Sub	sidiary undertakings	operating.		
Hay: (for:	market Media Group Limited nerly Haymarket Publishing ip Limited) ¹		100%	Holding company
Hayı (forn	market Business Media Ltd nerly Environmental Data nees Limited) ²		100%	Magazine publishing
Hayı Lımı	market Consumer Media ited (formerly Haymarket iazines Limited) ²		100%	Magazine publishing
	market Network Limited ²		100%	Magazine publishing
	market Exhibitions Limited 2		100%	Exhibition organising
Hayı	market Publishing Services ited ²		100%	Administrative services
Ther	nhurst Agricultural Ltd 1		100%	Farming
	market Media Inc 3	USA	100%	Magazine publishing
Hayı	market Media Ltd 4	Hong Kong	100%	Magazine publishing
Hayı Gmb	market Media oH 5	Germany	100%	Magazine publishing
	narket Media Pty Ltd 5	Australia	100%	Magazine publishing
1	Shares held by Haymarke	et Finance Limited		
2	Shares held by Haymarke	t Media Group Limite	ed	
3	Shares held by Haymarke	t Medical Publication	s Limited	
4	Shares held by Haymarke	t Media Asia Limited		
5	Shares held by Haymarke	t Worldwide Limited		
Oth	er investments			
Cos	t			Listed Total

(b)

At 1 January 2006 Disposal during the year		Listed Total £'000 70 (70)
At 31 December 2006		-
Market value of aventments letted on a recovered start	2006 £'000	2005 £'000
Market value of investments listed on a recognised stock exchange (cost £nil (2005 £54,069))	-	4,873

The group's listed investment was sold for £5,502,000 (net of expenses) on 21 November 2006

Notes to the accounts Year ended 31 December 2006

11. Investments held as fixed assets (continued)

(c) Joint ventures and associated undertakings

	Joint ventures £'000	Associated undertakings £'000	Total £'000
Group	2 000		2 000
Share of net assets			
At 1 January 2006	1,553	1,660	3,213
Additions	-	-	-
Transfer to intangible assets on		(1.660)	(1.660)
becoming a subsidiary Share of retained profits	51	(1,660)	(1,660) 51
Share of retained profits			
At 31 December 2006	1,604		1,604
Goodwill cost			_
At 1 January 2006	-	249	249
Transfer to intangible assets on			
becoming a subsidiary	-	(249)	(249)
At 31 December 2006		<u> </u>	-
Goodwill amortisation			
At 1 January 2006	-	(22)	(22)
Transfer to intangible assets on		, ,	, ,
becoming a subsidiary		22	22
At 31 December 2006			
Net book value			
At 31 December 2006	1,604		1,604
At 31 December 2005	1,553	1,887	3,440

Notes to the accounts Year ended 31 December 2006

11 Investments held as fixed assets (continued)

(c) Joint ventures and associated undertakings (continued)

Details of investments representing more than 10% of the company's issued share capital

	Country of incorporation/registration and principal place of operation	Percentage of equity held	Principal activity
Associates			
Frontline Limited	England and Wales	Ordinary 'A' shares 5%	Distribution of magazines
		Ordinary 'C'	
		shares 100%	
		Ordinary 'E'	
		shares 25%	
		Ordinary 'F'	
		shares 17%	

Finance Asia com Limited became a wholly-owned subsidiary with effect from 1 January 2006

Joint ventures			
BBC Haymarket Exhibitions	England and Wales	50%	Organisation of exhibitions
Limited			
Haymarket SAC Publishing	India	50%	Magazine publisher
(India) Private Limited			

All shares are held by subsidiary undertakings. The group's shareholding in Haymarket SAC Publishing (India) Private Limited increased to 75% on 30 March 2007.

(d) Transactions with associated undertakings and Joint Ventures

Frontline Limited is the group's agent in relation to the sale of publications to third parties Distribution services totalling £3,741,337 (2005 £4,039,175) were provided to the group by Frontline Limited

During the year the group provided the following services to BBC Haymarket Exhibitions Limited

2006	2005
£'000	£'000
Administrative services 844	498

Amounts owed from and to associated undertakings are shown in notes 13 and 14 to the accounts

Notes to the accounts Year ended 31 December 2006

12. Stocks

Group	2006 £'000	2005 £'000
Raw materials and consumables	969	1,820

Raw materials and consumables include £150,000 (2005 £157,000) of agricultural stocks which are included at independent professional valuation

The balance represents stocks of paper for which, in the directors' opinion, the replacement cost does not differ significantly from the value included in the financial statements

13. Debtors

(a) Falling due within one year

Group		Company	
2006 £'000	2005 £'000	2006 £'000	2005 £'000
32,891	30,433	-	-
-	-	-	114,000
2,501	2,659	-	-
3,372	4,239	351	-
12,592	9,324	-	•
51,356	46,655	351	114,000
	2006 £'000 32,891 - 2,501 3,372 12,592	2006 £'000 \$2,891 2,501 33,372 4,239 12,592 9,324	2006 2005 2006 £'000 £'000 £'000 32,891 30,433 - 2,501 2,659 - 3,372 4,239 351 12,592 9,324 -

Amounts owed by associated undertakings include £1,674,244 (2005 £1,761,881) owed by Frontline Limited

At the end of the year no balances were owed by any director

(b) Falling due after more than one year

	Group		Company	
	2006 £'000	2005 £'000	2006 £'000	2005 £'000
Other debtors Amounts owed by subsidiary undertakings	1,604	448	702 114,506	-
Deferred tax (note 16)	4,385	1,831	335	
	5,989	2,279	115,543	-

Notes to the accounts Year ended 31 December 2006

14. Creditors: amounts falling due within one year

	G	Group		npany
	2006 £'000	2005 £'000	2006 £'000	2005 £'000
Bank overdraft	6,233	14,438	-	-
Bank loans	2,000	6,000	-	-
Trade creditors	17,984	8,090	-	-
Other creditors including taxation and social security	12,497	13,675	-	-
Accruals and deferred income	40,683	39,993		_
	79,397	82,196	-	
Other creditors including taxation and social security				_
Amounts owed to associated undertakings	69	699	-	-
UK corporation tax	1,979	2,462	-	-
Other taxation and social security	3,411	3,544	-	-
Other creditors	7,038	6,970		
	12,497	13,675		-

The bank loans balance represents the element of the loans disclosed in note 15 which falls due within one year

At the end of the year £25,000 was owed to Eric Verdon-Roe in respect of the sale of a motor vehicle

During the year the group entered into the following transactions with its directors

	Lord Heseltine	S P Tindall
2006	£	£
Personal costs paid for by the group and fully reimbursed	164,900	194,100
2005	Lord Heseltine £	S P Tindall £
Personal costs paid for by the group and fully reimbursed	140,500	176,600

Details of agreements for share purchases from directors by the company are disclosed in note 17

Notes to the accounts Year ended 31 December 2006

15. Creditors: amounts falling due after more than one year

		Group		Company	
Group	2006	2005	2006	2005	
·	£'000	£'000	£'000	£'000	
Bank loans			-	-	
due between one and two years	3,900	3,000			
due between two and five years	11,100	9,000	-	-	
due after more than five years	92,163	87,877	-	-	
Amounts owed to subsidiary undertakings	-	-	6,584	-	
Other	8,767	8,090	560		
	115,930	107,967	7,144	-	
					

The bank loans bear interest at a variable rate. As at 31 December 2005 the rate for a £25 million loan was fixed at 6 17% until 4 December 2006. On 27 April 2006 this instrument was cancelled and the group entered into a number of interest rate hedging instruments effective from 1 July 2006 for periods between 7 and 10 years.

A valuation was carried out as at 31 December 2006 to calculate the market value of the interest hedging instruments. Fair value is based on market price of comparable instruments at the balance sheet date.

	No of contracts	Notional principal outstanding at 31 December 2006	Fair value
	contracts	£'000	£'000
Interest rate swaps	4	132,000	163
Forward currency contracts	2	7,520	160

Changes in the values of these instruments as a result of changes in interest rates are not included in the book value of the relevant asset or liability, which was nil as at 31 December 2006

16. Deferred tax

There is a group deferred tax asset recognised of £4,385,000 (2005 £1,831,000) and a company asset of £335,000 (2005 nil) These assets relate to the following amounts

	Group		C	Company	
	2006 £'000	2005 £'000	2006 £'000	2005 £'000	
Capital allowances in excess of depreciation Other timing differences	(947) 5,332	(1,040) 2,871	335		
C	4.385	1.831	335		

Notes to the accounts Year ended 31 December 2006

16. Deferred tax (continued)

The movement on the deferred tax asset recognised during the year was as follows

	Group £'000	Company £'000
Balance at 1 January 2006 Deferred tax credit	1,831 2,554	335
Balance at 31 December 2006	4,385	335

There is also an unrecognised deferred tax asset in the group of £2,871,000 (2005 £5,568,000) The unrecognised deferred tax asset comprises

	2006 £'000	2005 £'000
Unutilised overseas tax losses	1,242	2,049
Unutilised UK tax losses	760	625
Gain deferred by rollover relief	(570)	(570)
Capital losses	1,439	3,464
	2,871	5,568

Deferred tax has not been provided for potential gains on the disposal of revalued properties or gains rolled over into replacement assets as there are no binding sale agreements in place at the balance sheet date and gains or losses have not yet been recognised in respect of these assets

No tax liability would be expected on the disposal of properties at their revalued amounts as no gain would arise for tax purposes

Deferred tax has not been provided for part of the group's unutilised losses, as there is insufficient evidence that these losses will be offset against future taxable profits

17. Called up share capital

	No.	2006 £'000	No.	2005 £'000
Authorised: Ordinary shares of 1p each	52,000,000	520	52,000,000	520
Allotted, called up and fully paid: Ordinary shares of 1p each	31,647,955	316	31,647,955	316

The company is party to an agreement dated 23 December 2005 whereby it will be required to purchase 1,158,220 ordinary shares of 1p each in the company, in which shares J L Masters has an interest. The purchase will take place between 1 January 2008 and 31 May 2009 for a maximum consideration of £11,200,000

Notes to the accounts Year ended 31 December 2006

17 Called up share capital (continued)

On 27 April 2006 the company entered into an agreement whereby on various dates between 28 April 2006 and 5 January 2013 it will be required to purchase 4,693,325 ordinary shares of 1p each in the company, in which shares S P Tindall has an interest, for a total consideration of £38,787,984. An advance payment of £1,052,814 in respect of this agreement was made on 28 April 2006. A payment of £6,289,953, representing the purchase of 782,220 shares was made on 5 January 2007. The remaining payments will be made subject to the availability of appropriate funds on the required dates.

The Rt Hon the Lord Heseltine CH and his family have a controlling interest in the company

18. Capital redemption reserve

	Canana			£'000
	Group At 1 January 2006 and 31 December 2006			196
19.	Revaluation reserve			
		Note		2005
			2006	(Restated – see note 33)
			000'£	£'000
	Group			
	At 1 January	33	6,811	6,397
	Revaluation of freehold properties		750	414
	Transfer to profit and loss account upon sale of			
	freehold property		(1,627)	

20. Merger reserve

As at 31 December

	£'000
Group At 1 January 2006 and 31 December 2006	6,236

6,811

5,934

Notes to the accounts Year ended 31 December 2006

21. Profit and loss account

Group 2005		Company	
2006	see note	2006	2005
£'000	£'000	£'000	£'000
(22,848)	(24,790)	113,560	116,910
13,637	4,926	(2,750)	(850)
(2,500)	(2,500)	(2,500)	(2,500)
(2,400)	(484)	-	-
1,627	=		-
(12,484)	(22,848)	108,310	113,560
	2006 £'000 (22,848) 13,637 (2,500) (2,400) 1,627	2005 (Restated – see note 33) £'000 £'000 (22,848) (24,790) 13,637 4,926 (2,500) (2,500) (2,400) (484) 1,627 –	2005 (Restated – 2006 see note 2006 33) £'000 £'000 £'000 (22,848) (24,790) 113,560 13,637 4,926 (2,750) (2,500) (2,500) (2,500) (2,400) (484) - 1,627

22. Reconculation of movements in equity shareholders' funds / (deficit)

	Gro	-	Compa	iny
		2005		
	2006	(Restated – see note 33)	2006	2005
	£'000	£'000	£'000	£'000
Profit / (loss) for the financial year	13,637	4,926	(2,750)	(850)
Foreign exchange differences	(2,400)	, ,	-	-
Dividends	(2,500)	(2,500)	(2,500)	(2,500)
	8,737	1,942	(5,250)	(3,350)
Adjustment on revaluation of freehold properties	750	414		<u>-</u>
Net increase/(decrease) in equity shareholders' funds /				
(deficit)	9,487	2,356	(5,250)	(3,350)
Opening equity shareholders' funds / (deficit) as	(9,289)	(6,913)	114,072	117,422
previously stated				
Prior year adjustment	-	(4,732)	-	•
				
Opening equity shareholders' funds / (deficit) as restated	(0.000)	(11.645)	114.070	117.400
Net increase/(decrease) in equity shareholders' funds /	(9,289)	(11,645)	114,072	117,422
(deficit) for the financial year	9,487	2,356	(5,250)	(3,350)
(deficit) for the immedia year		2,550	(3,230)	
Closing equity shareholders' funds / (deficit)	198	(9,289)	108,822	114,072
				

Notes to the accounts Year ended 31 December 2006

23	Reconciliation of operating profit to net cash inflow from operating activities		
		2006 £'000	2005 £'000
	Operating profit	17,325	14,721
	Depreciation	3,165	3,095
	Amortisation of publishing and exhibition rights	6,419	5,907
	Increase in debtors	(4,293)	(3,069)
	Decrease / (increase) in stocks	851	(889)
	Increase in creditors	9,780	12,006
	Net cash inflow from operating activities	33,247	31,771
24.	Analysis of changes in financing during the year		
		Bank	Bank
		Loans	loans
		2006	2005
		£'000	£,000
	Balance at 1 January	105,877	107,018
	Cash outflow from financing	4,001	(2,000)
	Foreign exchange movement	(715)	859
	Balance at 31 December	109,163	105,877
25.	Reconciliation of net cash flow to movement in net debt		
		2006 £'000	2005 £'000
	Increase / (Decrease) in cash in the year	20,179	(12,958)
	Cash (outflow)/inflow from debt financing	(3,286)	1,141
	Change in net debt resulting from cash flows	16,893	(11,817)
	Movement in net debt in the year	16,893	(11,817)
	Net debt at 1 January	(115,283)	(103,466)
	Net debt at 31 December	(98,390)	(115,283)

Notes to the accounts Year ended 31 December 2006

26. Analysis of net debt

	At 1 January 2006 £'000	Cash flow £'000	Cash acquired with subsidiary £'000	Other Non-cash Changes £'000	At 31 December 2006 £'000
Cash at bank and in hand	5,032	12,083	221	(330)	17,006
Overdrafts Bank loans due within one year	(14,438) (6,000)	8,118 4,000		87	(6,233) (2,000)
	(15,406)	24,201	221	(243)	8,773
Debt due after one year					
Bank loans	(99,877)	(8,001)		715	(107,163)
	(115,283)	16,200	221	472	(98,390)

27. Acquisitions of subsidiary undertakings

The group acquired the remaining 50% shareholding in one associated undertaking, FinanceAsia com Limited, on 1 January 2006. Its principal activity is the publishing of magazines in Hong Kong

,	Net assets acquired £'000
Tangible fixed assets	34
Debtors	1,330
Loan to Shareholder	234
Cash	221
Creditors	(617)
	1,202
Publishing rights acquired	3,527
Total assets acquired	4,729
Consideration paid in cash in current year	2,337
Consideration paid in cash in prior years	2,337
Total consideration paid in cash	4,729
No fair value adjustments were required	

Notes to the accounts Year ended 31 December 2006

27. Acquisitions of subsidiary undertakings (continued)

The results of the acquisition included in the 31 December 2006 accounts have been as follows

	2006 to . 31 December 2006 £'000
Turnover Cost of sales	3,173 2,556
Operating profit	617
Profit before taxation	617

28. Analysis of the net outflow of cash and cash equivalents in respect of the acquisition of subsidiary undertaking

Cash consideration Net cash acquired	2,337 (221)
Net outflow of cash and cash equivalent in respect of the acquisition	2,116

29. Capital commitments

There were no capital commitments at 31 December 2006 (2005 £1,069,000) relating to the group or the company

30 Operating lease commitments

As at 31 December 2006 the group was committed to making the following payments during the next year in respect of non-cancellable operating leases

2006	Other £'000	Land and Buildings £'000	Total £'000
Leases which expire			
Within one year	32	342	374
Within two to five years	1	757	758
After five years	_	670	670
			
As at 31 December 2006	33	1,769	1,802

£ 000

Notes to the accounts Year ended 31 December 2006

30 Operating lease commitments (continued)

2005	Other £'000	Land and buildings £'000	Total £'000
Leases which expire			
Within one year	-	203	203
Within two to five years	• 1	1,164	1,164
After five years		404	404
			
As at 31 December 2005	1	1,771	1,772

31. Pension scheme

The principal scheme operated by the group is a defined contribution scheme in which eligible employees participate in personal pension plans to which the company contributes 8% - 12 5% and the employees contribute a minimum of 5% of relevant earnings. The assets of the individual plans are held separately from those of the company in independently administered funds. There were no unpaid contributions as at 31 December 2006. Details of pension costs are shown in note 3.

32. Post balance sheet events

The group has acquired publishing and business assets for a total consideration of £8,670,000 since the year-

33. Prior year adjustment

The comparative figures in the group's primary statements and notes have been restated to remove publishing rights that had been revalued and subsequently amortised. The directors consider that this provides a fairer presentation of the result and financial position of the group as it achieves compliance with FRS10.

The effects of the change are summarised below

	Profit and Loss Reserve £'000	Revaluation Reserve £'000	Intangible Assets £'000
As reported at 31 December 2004 Prior year adjustment	23,558	(9,897)	50,544
Net Assets	-	-	(4,732)
Equity shareholders' funds	1,232	3,500	-
As restated at 1 January 2005	24,790	(6,397)	45,812